



# Air-Cond - Daily Sales Performance As on 19-04-2026 11:30:54 PM

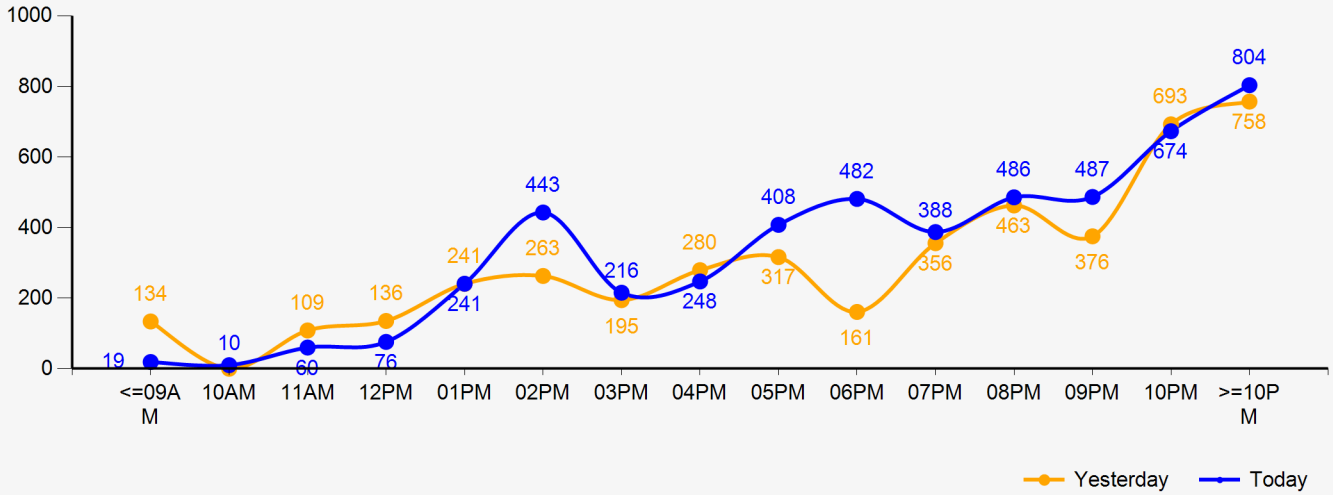
YD Sales : 4478

YD GP%: 5.79%

TD Sales : 5040

TD GP%: 6.79%

### Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	631	686	55	6.17%	7.00%	0.83%
SOUTH-03	651	563	(88)	3.89%	4.62%	0.73%
CHENNAI-01	434	557	123	6.60%	8.62%	2.03%
WEST-01	470	548	79	6.46%	8.30%	1.84%
TRICHY-01	391	486	95	5.25%	6.22%	0.97%
CHENNAI-02	316	456	141	8.66%	7.50%	-1.16%
WEST-02	318	345	27	7.61%	8.33%	0.72%
VIJAYAWADA-01	309	298	(11)	5.61%	5.65%	0.04%
TIRUPATI-01	370	281	(89)	4.48%	7.31%	2.83%
NORTH ARCOT	170	280	111	7.62%	7.69%	0.06%
SOUTH ARCOT	166	209	44	7.64%	7.78%	0.14%
KL-NORTH	142	200	59	0.93%	1.98%	1.05%
KL-SOUTH	113	132	20	0.62%	-1.03%	-1.66%
<b>Total</b>	<b>4478</b>	<b>5040</b>	<b>562</b>	<b>5.79%</b>	<b>6.79%</b>	<b>1.00%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	76	85	9	6.07%	6.55%	0.48%
	NGR1	56	54	(2)	5.15%	5.90%	0.76%
	MAR1	31	40	9	5.47%	7.50%	2.02%
	TKS2	40	40		6.74%	7.81%	1.07%
	TUT1	40	39	(1)	8.44%	8.09%	-0.35%
	VNR2	12	34	22	3.93%	2.58%	-1.35%
	RND1	21	28	7	10.24%	10.22%	-0.02%
	SVK1	9	27	18	5.90%	8.47%	2.57%
	KVT1	34	26	(8)	8.98%	10.19%	1.20%
	TKS1	28	25	(3)	5.84%	5.73%	-0.11%
	PKD1	21	22	1	7.43%	7.40%	-0.03%
	RPM1	18	22	4	4.79%	6.70%	1.91%
	VLY1	37	21	(16)	0.04%	6.75%	6.71%
	TUT2	30	20	(10)	4.06%	8.68%	4.62%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	KGL1	15	17	2	7.24%	6.47%	-0.77%
	ARM1	9	13	4	7.61%	5.97%	-1.63%
	SDI1	11	13	2	4.61%	3.82%	-0.79%
	ERL2	9	12	3	9.67%	9.26%	-0.41%
	STU2	5	12	7	4.94%	5.94%	1.00%
	APK2	7	11	4	4.64%	4.02%	-0.62%
	SNL1	4	11	7	7.43%	7.64%	0.21%
	MMT1	9	10	1	8.93%	5.07%	-3.86%
	PDI1	10	10		6.82%	5.84%	-0.98%
	SGT1	4	10	6	6.41%	5.39%	-1.02%
	TKY1	9	10	1	5.46%	9.74%	4.28%
	KYR1	5	9	4	7.31%	5.96%	-1.34%
	TYI1	7	9	2	6.96%	10.86%	3.90%
	VKM1	4	9	5	13.17%	7.33%	-5.84%
	APK1	14	8	(6)	7.79%	7.21%	-0.58%
	ASM1	13	8	(5)	7.94%	8.83%	0.89%
	TCN1	13	8	(5)	7.48%	7.91%	0.43%
	VNR1	3	7	4	7.05%	8.25%	1.20%
	S2SD	13	5	(8)	-1.80%	-1.73%	0.07%
	KSM1	6	4	(2)	10.17%	7.20%	-2.97%
	SKD1	5	4	(1)	13.57%	9.12%	-4.45%
	COL1	9	3	(6)	5.83%	9.07%	3.24%
	UDN1	2	3	1	8.44%	8.50%	0.06%
	WHTV	(8)	(3)	5	8.81%	12.73%	3.92%
Total	631	686	55	6.17%	7.00%	0.83%	
SOUTH-03	MDU1	45	64	19	6.19%	6.08%	-0.11%
	MDU2	33	61	28	7.46%	5.08%	-2.37%
	MDU6	17	57	40	6.59%	-2.41%	-9.01%
	DGL1	16	30	14	6.57%	6.16%	-0.41%
	KKD3	31	30	(1)	7.30%	7.18%	-0.11%
	MDU4	17	20	3	4.98%	4.03%	-0.95%
	MDU7	29	19	(10)	1.24%	2.96%	1.73%
	TEN1	12	19	7	5.27%	4.40%	-0.87%
	TEN2	180	18	(162)	-0.06%	3.51%	3.57%
	ATG1	21	17	(4)	3.00%	2.36%	-0.64%
	CBM1	7	15	8	10.38%	7.00%	-3.38%
	MDU3	43	15	(28)	0.87%	5.40%	4.52%
	MPA1	6	15	9	6.40%	8.25%	1.85%
	PNI1	13	14	1	5.65%	5.53%	-0.12%
	USL1	7	14	7	1.72%	3.16%	1.44%
	ODM1	1	12	11	1.40%	1.80%	0.40%
	PVI1	7	12	5	8.46%	6.58%	-1.88%
	DKI1	9	11	2	8.08%	4.24%	-3.84%
	TDI1	13	11	(2)	7.12%	5.47%	-1.65%
	TMM1	11	11		4.38%	6.35%	1.97%
	DGL2	7	10	3	8.07%	8.06%	-0.01%
	TPT1	8	10	2	7.58%	8.21%	0.63%
	KRR1	14	9	(5)	11.08%	6.76%	-4.32%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	MDU5	7	9	2	9.15%	5.70%	-3.45%	
	BTU1	8	7	(1)	-0.97%	1.35%	2.32%	
	CMR1	5	6	1	4.49%	4.32%	-0.18%	
	ADP1	9	5	(4)	6.74%	13.61%	6.87%	
	KYK1	4	5	1	2.25%	3.38%	1.13%	
	MNM1	7	5	(2)	9.47%	1.86%	-7.61%	
	SVG1	14	5	(9)	5.16%	6.07%	0.90%	
	BNR1	12	4	(8)	-0.17%	6.90%	7.07%	
	MLR1	6	4	(2)	10.73%	9.28%	-1.45%	
	NKI1	6	4	(2)	2.32%	0.98%	-1.34%	
	PKM1	7	4	(3)	3.38%	1.00%	-2.38%	
	PNV2	7	4	(3)	4.91%	4.68%	-0.23%	
	SGP1	6	4	(2)	5.19%	5.72%	0.53%	
	NTM1	7	2	(5)	7.29%	10.37%	3.08%	
	KPT1	1	1		2.05%	4.70%	2.64%	
	WHMD	(2)		2	7.12%	#Error	#Error	
	Total	651	563	(88)	3.89%	4.62%	0.73%	
	CHENNAI-01	CH14	33	47	14	7.15%	8.66%	1.51%
		CH05	20	41	21	5.34%	6.59%	1.25%
CH30		18	37	19	8.89%	8.49%	-0.40%	
CH16		40	35	(5)	4.28%	7.44%	3.16%	
CH08		9	31	22	7.19%	10.03%	2.84%	
CH42		18	31	13	10.11%	9.52%	-0.59%	
CH07		16	28	12	8.08%	8.27%	0.19%	
CH47		27	28	1	10.36%	9.88%	-0.48%	
CH48		30	26	(4)	8.46%	10.74%	2.29%	
CH28		19	25	6	13.36%	9.91%	-3.45%	
AVD1		10	23	13	5.21%	8.58%	3.37%	
CH19		28	23	(5)	7.37%	7.59%	0.22%	
CH25		16	20	4	9.30%	7.54%	-1.76%	
MRM1		7	20	13	3.65%	6.91%	3.26%	
GUD1		14	18	4	9.02%	9.49%	0.47%	
CH49		15	17	2	8.20%	7.67%	-0.53%	
CH22		17	16	(1)	6.68%	7.12%	0.44%	
CH45		7	16	9	8.05%	7.86%	-0.19%	
CH35		7	14	7	11.21%	9.72%	-1.49%	
CH38		5	13	8	10.35%	8.83%	-1.52%	
KNR1		10	13	3	10.46%	7.76%	-2.70%	
CGL1		3	13	10	5.30%	8.46%	3.16%	
CH39		8	10	2	5.87%	9.62%	3.75%	
SKL1		8	8		6.18%	8.19%	2.01%	
CH26		1	7	6	8.44%	6.17%	-2.27%	
CH37		5	7	2	10.03%	12.36%	2.33%	
GUD2		3	7	4	13.37%	11.10%	-2.27%	
TKM1		2	4	2	14.55%	11.52%	-3.04%	
CH40		2	1	(1)	2.86%	4.70%	1.84%	
CH29		2		(2)	8.24%	#Error	#Error	
CZWH		34		(34)	-10.83%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	MC09				#Error	#Error	#Error
	MC10	1		(1)	4.76%	#Error	#Error
	WCHN	(1)	(22)	(21)	12.08%	8.11%	-3.97%
	Total	434	557	123	6.60%	8.62%	2.03%
WEST-01	CBE2	109	96	(13)	9.03%	10.44%	1.41%
	TPR2	22	56	34	7.30%	9.17%	1.87%
	CBE4	22	51	29	8.96%	9.01%	0.05%
	TPR1	15	40	25	6.75%	9.61%	2.86%
	UMP1	8	27	19	4.26%	2.80%	-1.47%
	KMR1	33	25	(8)	4.12%	8.77%	4.65%
	CBE1	16	24	8	6.46%	8.53%	2.08%
	GBM1	6	22	16	6.69%	4.59%	-2.10%
	MPM1	68	22	(46)	0.84%	7.91%	7.07%
	PLI1	15	21	6	5.56%	5.90%	0.34%
	TPR3	15	20	5	5.81%	7.70%	1.89%
	CBE6	26	17	(9)	6.85%	7.43%	0.59%
	SNR1	21	15	(6)	8.12%	6.00%	-2.12%
	CBE5	6	14	8	7.48%	8.25%	0.77%
	SUL1	14	13	(1)	4.58%	8.39%	3.81%
	KMD1	9	12	3	12.72%	7.13%	-5.59%
	PDM1	5	12	7	9.07%	10.75%	1.68%
	DPM2	10	11	1	8.85%	8.99%	0.14%
	AVI1	7	10	3	5.37%	6.59%	1.22%
	SYM2	13	10	(3)	7.03%	6.23%	-0.81%
	KGM1	15	9	(6)	5.86%	9.24%	3.38%
	TPR4	5	8	3	3.53%	11.56%	8.03%
	CBE3	3	5	2	2.06%	5.93%	3.87%
	ANR1	1	3	2	9.04%	7.65%	-1.39%
	GDR1	2	3	1	11.55%	0.72%	-10.83%
	PPI1	4	2	(2)	3.94%	4.70%	0.76%
	KGI1	1	1		8.38%	9.66%	1.27%
	CNR1				#Error	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(1)	(1)		6.83%	11.64%	4.81%
	Total	470	548	79	6.46%	8.30%	1.84%
	TRICHY-01	TRY1	63	110	47	5.51%	5.21%
PBR2		21	37	16	6.48%	5.28%	-1.20%
TNJ1		32	37	5	5.38%	5.44%	0.06%
TYR1		9	24	15	7.04%	7.98%	0.94%
AYR1		9	21	12	5.98%	5.21%	-0.77%
PBR1		10	21	11	5.39%	5.44%	0.04%
MVM1		9	19	10	7.55%	9.49%	1.94%
TRY3		18	19	1	2.20%	4.43%	2.23%
TRY4		39	19	(20)	2.31%	9.45%	7.14%
TNJ2		22	17	(5)	5.06%	6.88%	1.82%
TVR2		16	17	1	8.82%	5.75%	-3.07%
KUM1		19	16	(3)	4.67%	7.14%	2.47%
MDI1		9	16	7	6.05%	6.22%	0.18%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	PDK1	12	16	4	6.21%	8.17%	1.96%	
	PTK1	17	14	(3)	4.73%	6.50%	1.77%	
	JKM1	6	13	7	5.69%	5.22%	-0.47%	
	TRY2	17	12	(6)	-2.01%	8.26%	10.27%	
	KIK1	4	10	6	6.78%	6.86%	0.09%	
	MSI1	9	10	1	6.94%	5.84%	-1.09%	
	TTP1	7	10	3	6.61%	6.95%	0.34%	
	NGT1	14	9	(5)	9.02%	8.38%	-0.63%	
	KRN1	4	7	3	7.12%	6.34%	-0.78%	
	APM1	5	6	1	7.09%	6.86%	-0.23%	
	TVR1	7	5	(2)	3.47%	4.46%	0.99%	
	NCK1	5	2	(3)	5.79%	4.27%	-1.52%	
	NMM1	3	2	(1)	8.08%	6.18%	-1.90%	
	ORU1	5	2	(3)	9.21%	5.26%	-3.95%	
	WTRZ			(5)	(5)	#Error	8.27%	#Error
	Total	391	486	95	5.25%	6.22%	0.97%	
	CHENNAI-02	CH03	32	47	15	10.04%	7.33%	-2.71%
CH06		10	37	27	6.00%	2.05%	-3.95%	
CH15		36	35	(1)	7.95%	9.01%	1.06%	
CH12		12	29	17	9.07%	7.84%	-1.23%	
CH24		25	29	4	10.42%	8.88%	-1.55%	
CH18		15	27	12	8.28%	9.51%	1.23%	
CH21		16	25	9	6.25%	6.45%	0.21%	
CH23		4	22	18	2.26%	1.67%	-0.59%	
CH50		9	20	11	10.62%	7.52%	-3.09%	
CH41		10	19	9	12.19%	9.49%	-2.70%	
PON1		10	16	6	10.14%	8.75%	-1.39%	
CH33		11	15	4	11.25%	9.40%	-1.85%	
MJR1		13	15	2	6.75%	8.04%	1.29%	
CH51		14	14		9.02%	3.04%	-5.98%	
CH20		10	13	3	11.62%	9.86%	-1.76%	
CH17		13	12	(1)	8.65%	12.85%	4.20%	
CH43		7	12	5	7.84%	8.76%	0.92%	
CH31		14	11	(3)	5.70%	6.85%	1.15%	
CH44		11	9	(2)	9.57%	10.34%	0.77%	
CH46		12	9	(3)	8.97%	9.40%	0.43%	
UKI1		5	8	3	8.68%	8.48%	-0.21%	
GPD1		4	7	3	7.76%	2.78%	-4.98%	
CH27		1	7	6	9.04%	6.56%	-2.48%	
CH34		10	7	(3)	9.78%	10.00%	0.22%	
CH32		4	5	1	8.34%	13.74%	5.41%	
CH36		7	5	(2)	1.95%	6.05%	4.10%	
CH01			1	1	#Error	9.89%	#Error	
MC06		1	1		1.44%	4.00%	2.56%	
MC05					#Error	#Error	#Error	
Total		316	456	141	8.66%	7.50%	-1.16%	
WEST-02		SLM1	66	49	(17)	6.63%	8.93%	2.31%
		ERD2	31	41	10	8.29%	9.05%	0.77%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	ERD1	39	35	(4)	7.92%	8.62%	0.70%	
	SLM3	18	21	3	8.31%	8.71%	0.40%	
	ATU1	6	18	12	11.55%	7.41%	-4.14%	
	HSR2	16	14	(2)	10.46%	8.72%	-1.75%	
	KRI1	13	14	1	6.94%	6.06%	-0.88%	
	HSR1	11	12	2	7.94%	8.00%	0.05%	
	NKL2	13	11	(2)	4.55%	6.49%	1.94%	
	OML1	8	11	3	7.85%	7.43%	-0.43%	
	SLM2	2	11	9	7.62%	9.50%	1.89%	
	MTR1	5	9	4	7.04%	12.67%	5.62%	
	RSP1	7	9	2	7.22%	5.99%	-1.23%	
	TCG1	1	9	8	4.69%	6.77%	2.07%	
	PLC1	4	8	4	6.11%	9.03%	2.92%	
	VKL1	2	7	5	9.16%	9.09%	-0.07%	
	TRM1	6	7	1	8.21%	4.69%	-3.52%	
	APN1	3	6	3	10.34%	8.55%	-1.79%	
	DPR1	4	5	1	6.34%	8.47%	2.13%	
	DPR2	4	5	1	10.68%	7.46%	-3.22%	
	EPI1	7	5	(2)	10.55%	11.69%	1.14%	
	KVP1	5	5		4.16%	4.31%	0.15%	
	VPD1	7	5	(2)	10.07%	9.90%	-0.17%	
	HRR1			4	4	#Error	7.03%	#Error
	PDR1	3	4	1	9.25%	11.27%	2.02%	
	CMI1	2	3	1	14.15%	6.23%	-7.92%	
	EDP1	6	3	(3)	7.43%	4.44%	-2.99%	
	KAM1	5	3	(2)	10.95%	6.10%	-4.85%	
	MCR1	11	3	(8)	6.15%	11.10%	4.96%	
	PMP1	2	3	1	4.68%	6.55%	1.87%	
	SGG1	4	3	(1)	7.11%	7.58%	0.47%	
	BMD1	3	2	(1)	8.47%	10.05%	1.58%	
	SGI1	5	1	(4)	1.59%	5.29%	3.71%	
	KMM1	3		(3)	4.70%	#Error	#Error	
	WHKP	(3)		3	3	15.90%	#Error	#Error
WHPD	(1)	(1)	(1)	(1)	5.09%	1.48%	-3.61%	
Total		318	345	27	7.61%	8.33%	0.72%	
VIJAYAWADA-01	VJW1	21	36	15	6.58%	2.90%	-3.68%	
	TNK1	11	20	9	4.40%	5.44%	1.04%	
	BVR1	17	19	2	8.52%	6.03%	-2.48%	
	VJW3	12	18	6	5.67%	8.52%	2.85%	
	VJW2	37	16	(21)	4.22%	4.10%	-0.12%	
	RMV1	7	15	8	6.57%	8.15%	1.59%	
	TEL1	8	15	7	8.75%	4.22%	-4.53%	
	GVM1	6	14	8	10.40%	0.96%	-9.44%	
	OGL1	10	13	3	2.75%	5.92%	3.17%	
	ELU1	17	12	(5)	4.98%	8.54%	3.56%	
	GNT1	14	10	(4)	0.97%	5.10%	4.13%	
	TDD1	2	10	8	4.91%	7.24%	2.33%	
	CRL1	4	9	5	7.13%	7.46%	0.33%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	DPE1	2	8	6	13.06%	7.78%	-5.27%
	KND1	4	7	3	9.18%	8.10%	-1.08%
	VJW5	10	7	(3)	10.68%	9.56%	-1.11%
	NPR1	6	6		6.22%	4.67%	-1.55%
	TNI1	6	6		6.88%	4.31%	-2.57%
	VUY1	2	6	4	0.41%	4.53%	4.12%
	GDV1	6	5	(1)	5.98%	6.51%	0.53%
	PAP1	11	5	(6)	8.37%	4.19%	-4.18%
	AMP1	5	4	(1)	2.87%	2.66%	-0.21%
	CKT1	6	4	(2)	3.12%	6.94%	3.82%
	NRT1	11	4	(7)	0.78%	2.48%	1.70%
	PPM1	2	4	2	5.38%	4.55%	-0.82%
	RAL1	11	4	(7)	8.35%	13.94%	5.59%
	VJW4	9	4	(5)	5.10%	9.56%	4.45%
	BPP1	20	3	(17)	3.68%	2.13%	-1.54%
	GNT2	6	3	(3)	6.46%	3.09%	-3.37%
	JGG1	4	3	(1)	5.82%	3.84%	-1.98%
	JPT1	5	2	(3)	3.37%	12.21%	8.83%
	MTM1	5	2	(3)	6.46%	5.96%	-0.50%
	PRL1	4	2	(2)	14.87%	2.81%	-12.06%
	VKN1	5	2	(3)	7.18%	9.54%	2.36%
	PNR1				#Error	#Error	#Error
	TVU1	3		(3)	-0.14%	#Error	#Error
	Total		309	298	(11)	5.61%	5.65%
TIRUPATI-01	ATP1	31	37	6	4.94%	6.60%	1.66%
	TPY2	38	21	(17)	5.89%	5.84%	-0.04%
	CTO1	11	20	9	5.45%	7.98%	2.53%
	KNL2	18	19	1	6.39%	8.09%	1.70%
	KDA1	15	18	3	3.44%	4.11%	0.67%
	KNL1	16	18	2	9.14%	7.77%	-1.36%
	SPE1	18	18		-0.33%	4.22%	4.55%
	NDL1	9	16	7	6.21%	10.00%	3.79%
	PUT1	6	13	7	8.37%	6.99%	-1.38%
	TPY1	7	12	5	7.90%	10.63%	2.73%
	PDT1	17	10	(7)	4.22%	5.17%	0.95%
	KDR1	17	9	(8)	1.78%	4.06%	2.27%
	TPI1	11	9	(2)	3.14%	6.94%	3.80%
	GTL1	3	8	5	6.69%	6.07%	-0.62%
	BVL1	3	7	4	7.68%	8.55%	0.87%
	KHT1	3	7	4	5.03%	6.64%	1.61%
	NLR1	57	7	(50)	1.87%	6.44%	4.58%
	MPL1	2	6	4	9.31%	8.35%	-0.96%
	DHN1	4	5	1	6.41%	9.36%	2.95%
	VKI1	2	5	3	4.22%	9.46%	5.24%
	KAR1	11	4	(7)	6.06%	13.57%	7.51%
	PGR1	2	4	2	8.58%	9.15%	0.58%
	PIL1	3	4	1	5.00%	2.22%	-2.79%
	ADI1	5	3	(2)	5.67%	6.07%	0.40%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	KVL1	7	2	(5)	9.97%	10.71%	0.74%	
	PMR1	27	2	(25)	1.50%	9.75%	8.25%	
	RCY1	12	2	(10)	9.32%	9.34%	0.02%	
	KOU1	1	1		8.69%	7.01%	-1.68%	
	RJP1				#Error	#Error	#Error	
	NYP1	14	(6)	(20)	0.75%	-4.89%	-5.65%	
	Total	370	281	(89)	4.48%	7.31%	2.83%	
NORTH ARCOT	SBR1	18	31	13	8.38%	7.15%	-1.23%	
	KPM2	21	26	5	5.45%	7.86%	2.41%	
	TRL1	15	26	11	6.88%	7.11%	0.23%	
	TRT1	10	19	9	5.83%	5.62%	-0.21%	
	ARC2	7	17	10	8.03%	7.96%	-0.07%	
	VEL2	21	16	(5)	9.05%	6.59%	-2.46%	
	KPM1	3	15	12	9.51%	7.97%	-1.54%	
	CPT1	5	12	7	7.06%	7.82%	0.77%	
	ABR1	13	11	(2)	8.52%	7.47%	-1.05%	
	AKM1	8	10	2	8.28%	9.13%	0.86%	
	VSI1	3	10	7	7.26%	6.39%	-0.86%	
	SLG1	3	9	6	7.72%	13.76%	6.04%	
	TRR1	6	9	3	5.46%	4.92%	-0.53%	
	WJP1	5	9	4	9.31%	7.83%	-1.48%	
	GDM1	8	8		5.19%	5.95%	0.76%	
	CGM1	3	7	4	8.43%	7.39%	-1.04%	
	VEL1	7	7		11.70%	9.95%	-1.75%	
	ANI1	3	6	3	9.02%	10.19%	1.17%	
	PTU1		6	6		#Error	8.99%	#Error
	WJD1	6	6		13.77%	12.76%	-1.01%	
	BGR1	2	5	3	4.54%	7.09%	2.55%	
	CYR1	2	5	3	5.16%	8.16%	3.00%	
	PLR1	1	4	3	5.24%	8.85%	3.61%	
	UGI1	4	4		7.95%	4.70%	-3.25%	
	VNB1	1	2	1	14.04%	4.70%	-9.34%	
	WHVL	(6)		6	14.29%	#Error	#Error	
	Total	170	280	111	7.62%	7.69%	0.06%	
SOUTH ARCOT	CUD1	8	37	29	6.63%	7.90%	1.27%	
	POY1	28	32	4	10.59%	8.42%	-2.17%	
	CDM1	10	21	11	7.06%	7.67%	0.60%	
	KLM1	7	17	10	6.05%	8.76%	2.71%	
	KKI2	14	11	(3)	6.97%	8.09%	1.11%	
	TRK1	11	11		8.52%	5.74%	-2.79%	
	NVL2	6	10	4	9.01%	7.72%	-1.29%	
	POY2	9	10	1	10.16%	10.99%	0.83%	
	PRT1	9	10	1	5.98%	6.75%	0.77%	
	SJI2	8	9	1	4.91%	7.59%	2.68%	
	ULP1	8	7	(1)	6.02%	4.99%	-1.03%	
	VPM2	14	7	(7)	8.51%	6.01%	-2.50%	
	KML1	6	5	(1)	4.71%	9.16%	4.45%	
	MKM1	3	5	2	10.81%	10.64%	-0.17%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	TDM1	5	5		4.58%	6.42%	1.84%
	TVM2	6	4	(2)	3.98%	4.86%	0.88%
	TVM1	3	3		6.45%	6.07%	-0.38%
	VPM1	7	3	(4)	7.53%	3.29%	-4.24%
	STP1	2	2		9.45%	13.95%	4.50%
	VCM1	2		(2)	4.70%	#Error	#Error
	WHUT	(1)		1	11.26%	#Error	#Error
	Total	166	209	44	7.64%	7.78%	0.14%
KL-NORTH	KZD1	143	200	58	0.95%	1.98%	1.04%
	WHKZ	(1)		1	3.64%	#Error	#Error
	Total	142	200	59	0.93%	1.98%	1.05%
KL-SOUTH	TVP1	60	85	25	0.37%	-1.30%	-1.66%
	KLR1	11	22	12	2.41%	-1.98%	-4.39%
	PAS1	29	17	(12)	1.27%	0.76%	-0.51%
	PNL1	14	9	(6)	-0.86%	0.36%	1.22%
	WHTM	(1)		1	2.25%	#Error	#Error
	Total	113	132	20	0.62%	-1.03%	-1.66%
Total	4478	5040	562	5.79%	6.79%	1.00%	