



# Air-Cond - Daily Sales Performance As on 18-05-2026 11:30:26 PM

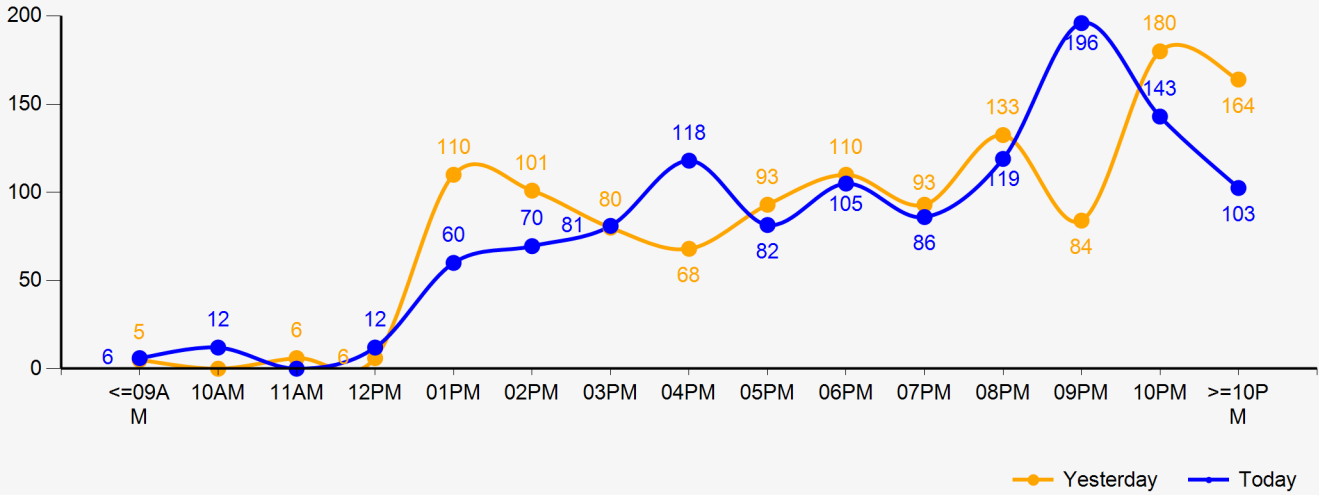
YD Sales : 1233

YD GP%: 5.22%

TD Sales : 1192

TD GP%: 5.74%

### Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	37	226	189	3.90%	3.72%	-0.18%
VIJAYAWADA-01	133	159	26	4.70%	5.08%	0.38%
CHENNAI-02	237	130	(107)	5.41%	7.27%	1.86%
CHENNAI-01	263	129	(134)	5.58%	6.80%	1.22%
SOUTH-01	146	115	(31)	5.48%	7.42%	1.93%
TRICHY-01	72	105	33	5.26%	6.24%	0.97%
TIRUPATI-01	51	81	30	5.03%	6.08%	1.05%
SOUTH-03	71	70	(1)	6.45%	6.71%	0.26%
NORTH ARCOT	100	63	(37)	4.78%	5.34%	0.56%
WEST-02	51	46	(5)	6.22%	8.78%	2.56%
WEST-01	40	35	(5)	5.79%	5.25%	-0.54%
KL-NORTH	18	27	9	1.94%	-1.66%	-3.61%
KL-SOUTH	14	6	(8)	-4.18%	-1.13%	3.05%
<b>Total</b>	<b>1233</b>	<b>1192</b>	<b>(41)</b>	<b>5.22%</b>	<b>5.74%</b>	<b>0.52%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	POY1	3	124	121	0.86%	3.39%	2.53%
	POY2	1	35	34	2.84%	3.63%	0.78%
	ULP1		14	14	#Error	3.90%	#Error
	KKI2		10	10	#Error	1.78%	#Error
	CDM1	2	6	4	2.03%	1.29%	-0.74%
	NVL2	1	6	5	0.50%	4.71%	4.22%
	KLM1	6	5	(1)	5.08%	9.28%	4.20%
	KML1		5	5	#Error	3.69%	#Error
	CUD1	4	4		10.00%	10.37%	0.38%
	MKM1	1	3	2	10.45%	9.31%	-1.14%
	VPM2	3	3		1.92%	11.32%	9.40%
	TDM1	1	2	1	2.12%	2.26%	0.14%
	VCM1		2	2	#Error	-0.40%	#Error
	VCM2	2	2		0.30%	1.15%	0.85%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	SJI2	5	1	(4)	5.27%	7.55%	2.28%
	STP1	1	1		2.12%	5.19%	3.07%
	TRK1	2	1	(1)	1.75%	1.32%	-0.43%
	TVM1		1	1	#Error	-2.13%	#Error
	TVM2	2	1	(1)	3.38%	9.48%	6.11%
	PRT1	1		(1)	-0.63%	#Error	#Error
	VPM1	2		(2)	4.72%	#Error	#Error
	WHUT		(1)	(1)	#Error	36.25%	#Error
	Total	37	226	189	3.90%	3.72%	-0.18%
VIJAYAWADA-01	BVR1	3	18	15	9.38%	6.60%	-2.78%
	VJW1	5	12	7	5.49%	2.40%	-3.09%
	CRL1	6	11	5	3.87%	5.77%	1.90%
	NPR1	2	11	9	4.47%	8.16%	3.69%
	RMV1	7	9	2	4.28%	9.05%	4.77%
	OGL1	11	7	(4)	4.25%	4.76%	0.51%
	TEL1	1	7	6	1.77%	-0.43%	-2.20%
	TNK1	16	7	(9)	4.73%	5.12%	0.39%
	VJW3	7	7		5.63%	4.00%	-1.63%
	PAP1	4	6	2	3.34%	3.91%	0.57%
	PPM1	6	6		5.86%	5.64%	-0.22%
	TNI1	5	6	1	4.02%	2.87%	-1.15%
	NZV1		5	5	#Error	11.74%	#Error
	ELU1	3	4	1	5.07%	4.24%	-0.83%
	RAL1	4	4		4.68%	1.59%	-3.09%
	TDD1	1	4	3	4.22%	4.96%	0.74%
	TVU1	1	4	3	10.52%	2.02%	-8.49%
	VJW4	1	4	3	5.34%	3.51%	-1.83%
	BPP1	2	3	1	7.15%	4.09%	-3.06%
	CKT1	1	3	2	7.96%	3.64%	-4.33%
	VKN1	6	3	(3)	4.29%	5.00%	0.71%
	DPE1	2	2		0.38%	1.21%	0.82%
	KND1	2	2		5.02%	9.16%	4.14%
	PRL1	1	2	1	-0.49%	6.27%	6.75%
	VJW2	4	2	(2)	0.47%	8.45%	7.98%
	VJW5	1	2	1	7.97%	5.02%	-2.95%
	AMP1	4	1	(3)	2.50%	2.84%	0.34%
	GNT1	11	1	(10)	5.19%	3.55%	-1.63%
	GNT2	5	1	(4)	2.26%	9.28%	7.02%
	GVM1	4	1	(3)	6.80%	10.52%	3.72%
	JGG1	1	1		11.67%	4.22%	-7.45%
	JPT1		1	1	#Error	2.84%	#Error
	NRT1		1	1	#Error	-0.49%	#Error
	PNR1	2	1	(1)	2.82%	6.64%	3.82%
	VUY1	1	1		4.22%	2.84%	-1.38%
	GDV1	2		(2)	7.04%	#Error	#Error
	MTM1	1		(1)	6.85%	#Error	#Error
	WHVJ		(1)	(1)	#Error	8.32%	#Error
	Total	133	159	26	4.70%	5.08%	0.38%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH15	18	17	(1)	4.91%	7.29%	2.38%
	CH12	23	16	(7)	2.87%	5.85%	2.98%
	CH03	15	12	(3)	9.19%	6.70%	-2.49%
	CH18	10	12	2	4.30%	7.60%	3.30%
	CH24	22	11	(11)	4.86%	2.98%	-1.88%
	CH20	7	8	1	6.94%	5.11%	-1.83%
	CH17	4	6	2	7.60%	14.75%	7.16%
	MJR1	8	6	(2)	2.27%	2.07%	-0.19%
	CH06	5	5		8.24%	11.70%	3.46%
	CH21	12	5	(7)	6.12%	3.97%	-2.14%
	CH50	9	5	(4)	7.40%	9.64%	2.23%
	CH41	10	4	(6)	7.07%	7.19%	0.12%
	CH23	15	3	(12)	1.44%	11.76%	10.32%
	CH33	11	3	(8)	8.15%	9.48%	1.33%
	CH43	4	3	(1)	5.52%	5.45%	-0.07%
	CH46	6	3	(3)	7.32%	9.85%	2.54%
	CH34	7	2	(5)	7.45%	8.26%	0.81%
	PON1	3	2	(1)	1.94%	8.75%	6.81%
	CH27	1	1		4.83%	13.99%	9.15%
	CH36	5	1	(4)	-0.25%	3.08%	3.33%
	CH44	10	1	(9)	3.44%	14.34%	10.90%
	CH51	13	1	(12)	7.65%	23.34%	15.69%
	GPD1	4	1	(3)	3.68%	9.64%	5.96%
	MC06	2	1	(1)	-1.86%	1.50%	3.36%
	UKI1	3	1	(2)	4.13%	5.16%	1.03%
	CH01	3		(3)	8.03%	#Error	#Error
	CH31	6		(6)	8.75%	#Error	#Error
	CH32	1		(1)	13.76%	#Error	#Error
	MC05				#Error	#Error	#Error
	Total		237	130	(107)	5.41%	7.27%
CHENNAI-01	CH08	11	13	2	7.64%	7.33%	-0.32%
	CH05	28	11	(17)	3.67%	3.91%	0.24%
	CH48	12	11	(1)	8.97%	9.05%	0.07%
	CH14	17	9	(8)	5.29%	6.91%	1.62%
	AVD1		8	8	#Error	0.80%	#Error
	CH07	20	8	(12)	7.22%	8.55%	1.33%
	CH49	9	8	(1)	6.33%	4.48%	-1.85%
	CH16	24	7	(17)	1.81%	5.26%	3.45%
	CH19	12	6	(6)	6.49%	4.70%	-1.79%
	CH25	12	6	(6)	3.15%	5.36%	2.21%
	MRM1	2	6	4	2.84%	-0.42%	-3.26%
	CH28	4	5	1	8.53%	13.37%	4.85%
	CH35	8	5	(3)	4.88%	11.78%	6.90%
	CH22	4	4		3.80%	6.31%	2.51%
	CH42	14	4	(10)	6.01%	12.92%	6.91%
	CGL1	1	3	2	4.35%	4.86%	0.51%
	CH30	10	3	(7)	3.57%	7.56%	3.99%
	CH45	11	3	(8)	5.44%	4.36%	-1.08%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	CH29	3	2	(1)	11.22%	2.55%	-8.68%	
	CH37	6	2	(4)	4.82%	1.08%	-3.74%	
	CH47	16	2	(14)	6.76%	10.44%	3.68%	
	GUD1	9	2	(7)	6.46%	16.34%	9.88%	
	KNR1	7	2	(5)	9.44%	6.37%	-3.08%	
	CH26		1	1	#Error	6.23%	#Error	
	CH38	9	1	(8)	8.75%	13.97%	5.23%	
	CH39	6	1	(5)	5.09%	13.99%	8.89%	
	CH40		1	1	#Error	2.91%	#Error	
	GUD2	5	1	(4)	2.10%	2.28%	0.17%	
	SKL1	2	1	(1)	1.57%	2.50%	0.93%	
	MC09				#Error	#Error	#Error	
	MC10				#Error	#Error	#Error	
	TKM1	1		(1)	14.05%	#Error	#Error	
	WCHN		(7)	(7)	#Error	1.02%	#Error	
	Total	263	129	(134)	5.58%	6.80%	1.22%	
	SOUTH-01	NGR1	5	16	11	3.41%	5.72%	2.31%
		TUT1	20	14	(6)	5.57%	5.53%	-0.04%
TVL1		12	12		4.45%	10.85%	6.40%	
RND1		3	9	6	8.02%	7.23%	-0.78%	
TUT2		14	7	(7)	4.29%	7.71%	3.42%	
KVT1		7	6	(1)	7.79%	11.34%	3.55%	
RPM1		1	5	4	15.55%	6.80%	-8.75%	
TCN1		6	4	(2)	10.43%	9.81%	-0.62%	
VLY1		6	4	(2)	6.66%	6.41%	-0.25%	
ASM1		3	3		9.47%	4.97%	-4.51%	
PKD1		5	3	(2)	5.20%	8.68%	3.48%	
SVK1		7	3	(4)	4.38%	10.77%	6.39%	
TKS1		3	3		9.62%	2.08%	-7.54%	
TKS2		4	3	(1)	5.67%	10.27%	4.60%	
APK2		5	2	(3)	3.69%	6.07%	2.37%	
ERL2		7	2	(5)	5.78%	14.34%	8.56%	
MAR1		5	2	(3)	3.29%	-0.84%	-4.12%	
MMT1			2	2	#Error	3.33%	#Error	
SDI1		4	2	(2)	4.71%	2.77%	-1.94%	
TYI1		3	2	(1)	15.28%	11.32%	-3.96%	
UDN1		2	2		3.48%	9.28%	5.81%	
VKM1		1	2	1	7.89%	15.56%	7.67%	
VNR1		1	2	1	2.84%	10.45%	7.60%	
APK1		1	1		-3.45%	16.97%	20.42%	
KGL1			1	1	#Error	0.96%	#Error	
KSM1			1	1	#Error	9.96%	#Error	
SNL1			1	1	#Error	9.36%	#Error	
STU2		3	1	(2)	5.12%	7.62%	2.50%	
TKY1			1	1	#Error	0.67%	#Error	
VNR2		7	1	(6)	1.86%	10.57%	8.70%	
ARM1		2		(2)	4.28%	#Error	#Error	
COL1		1		(1)	-0.59%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	KYR1				#Error	19.40%	#Error
	PDI1	1		(1)	-0.33%	#Error	#Error
	SGT1	5		(5)	3.49%	#Error	#Error
	SKD1	2		(2)	6.03%	#Error	#Error
	WHTV		(2)	(2)	#Error	14.08%	#Error
	Total	146	115	(31)	5.48%	7.42%	1.93%
TRICHY-01	TRY1	13	28	15	5.47%	3.81%	-1.66%
	MVM1	3	6	3	7.85%	9.07%	1.22%
	PBR2	4	6	2	3.33%	5.13%	1.80%
	PTK1	5	6	1	6.77%	8.45%	1.68%
	TNJ2		6	6	#Error	5.89%	#Error
	PBR1	2	5	3	5.26%	6.80%	1.54%
	TVR2	8	5	(3)	9.21%	5.45%	-3.76%
	JKM1	5	4	(1)	2.97%	5.95%	2.98%
	KUM1	6	4	(2)	3.42%	8.35%	4.93%
	MDI1	2	4	2	2.69%	7.46%	4.77%
	PDK1	4	4		7.38%	6.96%	-0.42%
	KIK1		3	3	#Error	11.76%	#Error
	TNJ1	1	3	2	10.45%	7.57%	-2.88%
	TRY3	3	3		1.92%	3.69%	1.77%
	TRY4	6	3	(3)	7.50%	6.91%	-0.59%
	APM1	1	2	1	3.97%	11.39%	7.42%
	KUM2	2	2		5.27%	6.82%	1.55%
	NGT1	2	2		2.84%	9.82%	6.98%
	TRY2		2	2	#Error	5.59%	#Error
	TYR1	1	2	1	3.80%	6.86%	3.06%
	AYR1	3	1	(2)	4.56%	4.79%	0.24%
	KRN1	2	1	(1)	8.32%	5.74%	-2.58%
	MSI1	1	1		3.04%	5.01%	1.97%
	NCK1	1	1		7.87%	4.99%	-2.88%
	NMM1		1	1	#Error	5.80%	#Error
	ORU1	1	1		14.04%	14.04%	0.00%
	TTP1	2	1	(1)	8.47%	6.95%	-1.53%
	TVR1				#Error	#Error	#Error
	WTRZ	(6)	(2)	4	12.06%	12.20%	0.15%
	Total	72	105	33	5.26%	6.24%	0.97%
	TIRUPATI-01	TPY2	10	8	(2)	3.51%	4.03%
KDA1		1	7	6	1.08%	2.93%	1.85%
MPL1			6	6	#Error	5.58%	#Error
CTO1		5	5		2.26%	10.31%	8.06%
NLR1		2	5	3	9.92%	4.13%	-5.79%
NYP1		3	5	2	6.67%	7.19%	0.52%
PDT1		2	5	3	1.08%	3.69%	2.61%
BVL1		1	4	3	9.28%	5.56%	-3.72%
PUT1			4	4	#Error	3.26%	#Error
RJP1		2	4	2	1.03%	9.25%	8.21%
ATP1		2	3	1	8.88%	9.42%	0.54%
KHT1		1	3	2	2.82%	7.39%	4.57%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KNL1		3	3	#Error	4.55%	#Error
	KVL1	2	3	1	3.71%	5.83%	2.11%
	ADI1	1	2	1	5.47%	4.73%	-0.74%
	KDR1	2	2		1.08%	9.25%	8.17%
	KNL2	2	2		-0.23%	6.94%	7.17%
	RCY1		2	2	#Error	7.88%	#Error
	SPE1	3	2	(1)	7.00%	3.49%	-3.52%
	TPI1	2	2		4.95%	7.95%	3.00%
	DHN1	2	1	(1)	14.15%	10.52%	-3.64%
	GTL1		1	1	#Error	12.74%	#Error
	KAR1	1	1		13.47%	13.40%	-0.07%
	KOU1	2	1	(1)	6.67%	2.84%	-3.83%
	PIL1		1	1	#Error	2.47%	#Error
	PGR1	1		(1)	11.67%	#Error	#Error
	PMR1				#Error	#Error	#Error
	TPY1	2		(2)	3.10%	#Error	#Error
	VKI1	1		(1)	6.10%	#Error	#Error
	NDL1	1	(1)	(2)	7.00%	2.15%	-4.85%
	Total	51	81	30	5.03%	6.08%	1.05%
	SOUTH-03	ATG1	3	11	8	10.81%	-1.90%
MDU1		10	6	(4)	6.87%	8.27%	1.41%
DGL1		5	4	(1)	5.42%	6.00%	0.58%
KKD3		8	4	(4)	5.81%	8.04%	2.23%
DKI1			3	3	#Error	9.80%	#Error
MDU2		13	3	(10)	6.71%	8.25%	1.54%
MDU6		1	3	2	2.69%	11.76%	9.07%
SVG1		2	3	1	11.38%	11.23%	-0.16%
TDI1		2	3	1	8.90%	11.06%	2.17%
TPT1			3	3	#Error	11.44%	#Error
DGL2			2	2	#Error	7.46%	#Error
KPT1		1	2	1	3.31%	7.92%	4.61%
MDU3		4	2	(2)	3.44%	5.16%	1.72%
MDU4		1	2	1	18.80%	4.96%	-13.85%
MDU7		2	2		8.97%	3.26%	-5.71%
MLR1			2	2	#Error	12.37%	#Error
PNV2		1	2	1	10.37%	6.78%	-3.59%
TEN1		1	2	1	2.84%	14.73%	11.89%
TEN2		1	2	1	8.62%	1.69%	-6.93%
TMM1		1	2	1	2.69%	1.28%	-1.40%
BNR1		1	1		2.84%	9.19%	6.34%
KRR1		1	1		2.12%	14.02%	11.91%
MNM1		2	1	(1)	5.33%	3.85%	-1.48%
NKI1			1	1	#Error	1.40%	#Error
PNI1		1	1		3.85%	2.44%	-1.41%
SGP1		1	1		11.17%	12.44%	1.28%
USL1		1	1		0.85%	16.22%	15.37%
ADP1		1		(1)	7.56%	#Error	#Error
BTU1		1		(1)	-0.90%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	CBM1	1		(1)	5.56%	#Error	#Error
	CMR1	2		(2)	5.25%	#Error	#Error
	KYK1				#Error	#Error	#Error
	MDU5	1		(1)	2.55%	#Error	#Error
	MPA1				#Error	#Error	#Error
	NTM1				#Error	#Error	#Error
	ODM1				#Error	#Error	#Error
	PKM1				#Error	#Error	#Error
	PVI1	2		(2)	6.06%	#Error	#Error
	Total	71	70	(1)	6.45%	6.71%	0.26%
NORTH ARCOT	TRL1	7	10	3	3.89%	2.83%	-1.06%
	VEL2	4	7	3	3.37%	7.01%	3.65%
	SBR1	7	6	(1)	1.05%	7.75%	6.70%
	AKM1	5	5		5.75%	5.90%	0.15%
	VEL1	6	5	(1)	5.79%	5.96%	0.18%
	CGM1	1	4	3	2.12%	1.00%	-1.12%
	KPM2	17	4	(13)	8.71%	7.47%	-1.25%
	WJP1	1	3	2	0.41%	7.79%	7.38%
	ANI1	2	2		6.00%	8.49%	2.49%
	CPT1		2	2	#Error	-1.06%	#Error
	KPM1	7	2	(5)	5.09%	4.41%	-0.68%
	PLR1	1	2	1	2.12%	1.82%	-0.30%
	SLG1	4	2	(2)	9.48%	4.50%	-4.98%
	VSI1	8	2	(6)	4.12%	8.51%	4.38%
	WJD1	3	2	(1)	12.71%	10.93%	-1.79%
	ABR1	4	1	(3)	4.04%	4.98%	0.94%
	CYR1		1	1	#Error	1.85%	#Error
	GDM1	2	1	(1)	2.12%	3.97%	1.85%
	TRT1	8	1	(7)	2.05%	7.10%	5.05%
	VNB1	2	1	(1)	6.46%	-0.97%	-7.43%
	ARC2	5		(5)	4.32%	#Error	#Error
	BGR1	1		(1)	11.17%	#Error	#Error
	PTU1	3		(3)	2.99%	#Error	#Error
	TRR1	4		(4)	-4.95%	#Error	#Error
	UGI1	1		(1)	2.12%	#Error	#Error
	WHVL	(3)		3	6.41%	#Error	#Error
	Total	100	63	(37)	4.78%	5.34%	0.56%
WEST-02	ERD1	4	6	2	9.66%	8.76%	-0.89%
	ERD2	9	6	(3)	5.22%	10.71%	5.49%
	SLM1	2	6	4	4.47%	10.04%	5.57%
	MTR1	2	4	2	13.72%	10.94%	-2.78%
	DPR1	1	3	2	2.12%	7.52%	5.40%
	KVP1	1	3	2	6.33%	6.70%	0.37%
	TCG1	3	3		3.55%	5.22%	1.68%
	MCR1	1	2	1	7.56%	10.43%	2.87%
	NKL2	1	2	1	3.80%	11.73%	7.93%
	RSP1	1	2	1	3.80%	10.55%	6.75%
	SGI1		2	2	#Error	11.60%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	DPR2	2	1	(1)	5.54%	11.80%	6.26%	
	HRR1	2	1	(1)	7.52%	10.45%	2.93%	
	HSR1		1	1	#Error	11.85%	#Error	
	HSR2	2	1	(1)	7.75%	7.98%	0.23%	
	KMM1	1	1		2.84%	3.75%	0.90%	
	KRI1	2	1	(1)	5.77%	5.99%	0.22%	
	OML1	1	1		4.51%	13.88%	9.37%	
	SGG1		1	1	#Error	7.96%	#Error	
	SLM2	3	1	(2)	6.05%	9.24%	3.19%	
	SLM3	2	1	(1)	5.72%	8.29%	2.56%	
	VPD1		1	1	#Error	4.07%	#Error	
	APN1				#Error	#Error	#Error	
	ATU1	2		(2)	4.87%	#Error	#Error	
	BMD1	1		(1)	2.84%	#Error	#Error	
	CMI1	1		(1)	12.83%	#Error	#Error	
	EDP1	1		(1)	11.17%	#Error	#Error	
	EPI1	3		(3)	4.39%	#Error	#Error	
	KAM1				#Error	#Error	#Error	
	PDR1	1		(1)	12.74%	#Error	#Error	
	PLC1				#Error	#Error	#Error	
	PMP1				#Error	#Error	#Error	
	TRM1	2		(2)	4.21%	#Error	#Error	
	VKL1				#Error	#Error	#Error	
	WHKP			(1)	(1)	#Error	20.65%	#Error
	WHPD			(3)	(3)	#Error	12.32%	#Error
	Total		51	46	(5)	6.22%	8.78%	2.56%
	WEST-01	CBE2	6	8	2	7.56%	5.88%	-1.68%
DPM2			7	7	#Error	1.85%	#Error	
CBE1		2	3	1	2.12%	8.90%	6.78%	
CBE6		1	3	2	10.07%	8.87%	-1.20%	
CNR1			2	2	#Error	9.54%	#Error	
KMD1		1	2	1	-0.82%	10.54%	11.36%	
MPM1			2	2	#Error	10.66%	#Error	
SYM2		2	2		4.28%	7.81%	3.53%	
ANR1			1	1	#Error	8.88%	#Error	
AVI1		1	1		10.34%	10.27%	-0.07%	
KMR1		6	1	(5)	4.92%	10.41%	5.49%	
PLI1		1	1		6.27%	2.69%	-3.58%	
PPI1			1	1	#Error	8.26%	#Error	
TPR1		4	1	(3)	6.08%	4.08%	-2.00%	
TPR2		5	1	(4)	5.58%	8.39%	2.81%	
TPR3		1	1		17.27%	0.34%	-16.93%	
UMP1		1	1		2.84%	-5.55%	-8.40%	
CBE3					#Error	#Error	#Error	
CBE4		2		(2)	5.56%	#Error	#Error	
CBE5		1		(1)	9.38%	#Error	#Error	
GBM1		4		(4)	2.78%	#Error	#Error	
GDR1					#Error	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	KGI1				#Error	#Error	#Error
	KGM1				#Error	#Error	#Error
	PDM1	1		(1)	3.80%	#Error	#Error
	SNR1	2		(2)	8.40%	#Error	#Error
	SUL1	1		(1)	7.29%	#Error	#Error
	TPR4				#Error	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(2)	(3)	(1)	7.60%	14.37%	6.77%
	Total	40	35	(5)	5.79%	5.25%	-0.54%
KL-NORTH	KZD1	18	28	10	1.94%	-1.53%	-3.48%
	WHKZ		(1)	(1)	#Error	3.09%	#Error
	Total	18	27	9	1.94%	-1.66%	-3.61%
KL-SOUTH	TVP1	13	5	(8)	-5.11%	-1.63%	3.48%
	PAS1	2	1	(1)	4.05%	1.31%	-2.73%
	KLR1				#Error	#Error	#Error
	PNL1				#Error	#Error	#Error
	WHTM	(1)		1	5.78%	#Error	#Error
	Total	14	6	(8)	-4.18%	-1.13%	3.05%
Total	1233	1192	(41)	5.22%	5.74%	0.52%	