



# Air-Cond - Daily Sales Performance As on 18-04-2026 11:30:27 PM

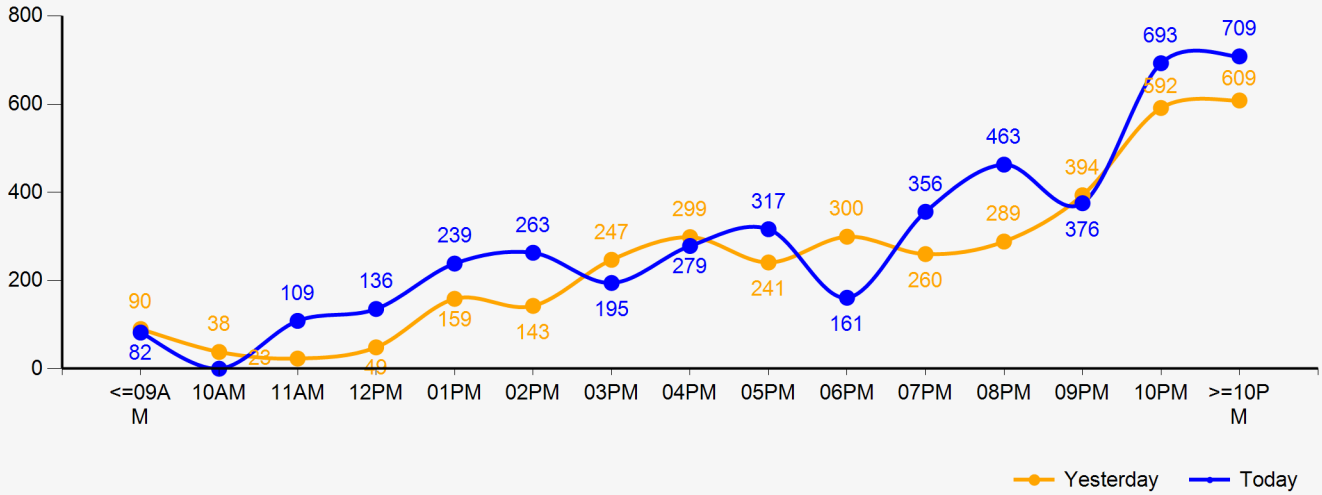
YD Sales : 3729

YD GP%: 6.60%

TD Sales : 4374

TD GP%: 5.89%

**Sales Trend Yesterday Vs Today By Hours**



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	416	651	235	5.70%	3.89%	-1.81%
SOUTH-01	598	619	21	6.75%	6.22%	-0.53%
WEST-01	282	470	188	8.35%	6.46%	-1.89%
CHENNAI-01	338	434	96	6.77%	6.60%	-0.17%
TRICHY-01	556	391	(165)	4.46%	5.25%	0.79%
WEST-02	266	316	50	8.55%	7.61%	-0.94%
CHENNAI-02	348	316	(32)	7.92%	8.66%	0.73%
TIRUPATI-01	170	315	145	7.55%	5.16%	-2.38%
VIJAYAWADA-01	189	307	118	6.38%	5.63%	-0.75%
NORTH ARCOT	198	165	(34)	8.61%	7.67%	-0.94%
SOUTH ARCOT	193	163	(31)	8.08%	7.66%	-0.41%
KL-NORTH	68	117	49	1.88%	1.10%	-0.78%
KL-SOUTH	107	113	6	-0.58%	0.62%	1.20%
<b>Total</b>	<b>3729</b>	<b>4374</b>	<b>646</b>	<b>6.60%</b>	<b>5.89%</b>	<b>-0.71%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	TEN2		180	180	#Error	-0.06%	#Error
	MDU1	37	45	8	6.03%	6.19%	0.16%
	MDU3	10	43	33	4.06%	0.87%	-3.19%
	MDU2	28	33	5	8.39%	7.46%	-0.93%
	KKD3	24	31	7	8.41%	7.30%	-1.12%
	MDU7	25	29	4	-0.91%	1.24%	2.15%
	ATG1	14	21	7	7.07%	3.00%	-4.08%
	MDU4	9	17	8	5.24%	4.98%	-0.27%
	MDU6	33	17	(16)	2.78%	6.59%	3.82%
	DGL1	21	16	(5)	7.15%	6.57%	-0.58%
	KRR1	32	14	(18)	1.60%	11.08%	9.48%
	SVG1	15	14	(1)	7.43%	5.16%	-2.27%
	PNI1	11	13	2	2.46%	5.65%	3.19%
	TDI1	10	13	3	11.96%	7.12%	-4.85%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	BNR1	5	12	7	10.57%	-0.17%	-10.73%
	TEN1	8	12	4	6.85%	5.27%	-1.58%
	TMM1	26	11	(15)	4.49%	4.38%	-0.11%
	ADP1	5	9	4	9.40%	6.74%	-2.66%
	DKI1	7	9	2	14.28%	8.08%	-6.21%
	BTU1	5	8	3	-0.52%	-0.97%	-0.45%
	TPT1	5	8	3	8.30%	7.58%	-0.72%
	CBM1	3	7	4	9.47%	10.38%	0.91%
	DGL2	7	7		8.61%	8.07%	-0.54%
	MDU5	2	7	5	6.38%	9.15%	2.77%
	NTM1	4	7	3	9.81%	7.29%	-2.52%
	PKM1		7	7	#Error	3.38%	#Error
	PNV2	3	7	4	7.08%	4.91%	-2.17%
	PVI1	2	7	5	8.16%	8.46%	0.30%
	USL1	21	7	(14)	6.36%	1.72%	-4.63%
	MNM1	5	7	2	6.52%	9.47%	2.96%
	MLR1	3	6	3	9.36%	10.73%	1.38%
	MPA1	15	6	(9)	3.07%	6.40%	3.33%
	NKI1	6	6		3.71%	2.32%	-1.40%
	SGP1	4	6	2	8.65%	5.19%	-3.46%
	CMR1	1	5	4	1.08%	4.49%	3.42%
	KYK1	6	4	(2)	7.24%	2.25%	-5.00%
	KPT1	2	1	(1)	7.43%	2.05%	-5.38%
	ODM1	4	1	(3)	8.12%	1.40%	-6.72%
	SZSD	2		(2)	1.18%	#Error	#Error
	WHMD	(4)	(2)	3	7.13%	7.12%	-0.01%
	Total	416	651	235	5.70%	3.89%	-1.81%
SOUTH-01	TVL1	61	75	14	3.11%	5.98%	2.87%
	NGR1	68	46	(22)	4.09%	5.61%	1.52%
	TKS2	30	40	10	5.55%	6.74%	1.19%
	TUT1	54	39	(15)	10.02%	8.59%	-1.42%
	VLY1	19	37	18	7.92%	0.04%	-7.88%
	KVT1	23	34	11	9.05%	8.98%	-0.07%
	MAR1	15	31	16	6.10%	5.47%	-0.63%
	TUT2	17	30	13	8.64%	4.06%	-4.58%
	TKS1	28	28		4.79%	5.84%	1.05%
	PKD1	12	21	9	7.80%	7.43%	-0.37%
	RND1	20	21	1	10.93%	10.24%	-0.69%
	RPM1	12	18	6	8.12%	4.79%	-3.33%
	KGL1	13	15	2	7.23%	7.24%	0.01%
	APK1	7	14	7	9.61%	7.79%	-1.82%
	ASM1	10	13	3	10.54%	7.94%	-2.60%
	S2SD	25	13	(12)	-1.70%	-1.80%	-0.10%
	TCN1	10	13	3	7.54%	7.48%	-0.06%
	VNR2	20	12	(8)	7.94%	3.93%	-4.02%
	SDI1	14	11	(3)	5.24%	4.61%	-0.63%
	PDI1	6	10	4	6.83%	6.82%	-0.01%
	ARM1	14	9	(5)	6.63%	7.61%	0.98%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	COL1	6	9	3	6.47%	5.83%	-0.64%	
	ERL2	12	9	(3)	11.50%	9.67%	-1.83%	
	MMT1	13	9	(4)	10.15%	8.93%	-1.22%	
	SVK1	25	9	(16)	6.48%	5.90%	-0.57%	
	TKY1	11	9	(2)	7.21%	5.46%	-1.75%	
	APK2	7	7		5.80%	4.64%	-1.16%	
	TYI1	9	7	(2)	9.87%	6.96%	-2.91%	
	KSM1	4	6	2	8.03%	10.17%	2.14%	
	KYR1	3	5	2	12.82%	7.31%	-5.52%	
	SKD1	6	5	(2)	9.62%	13.57%	3.94%	
	SGT1	1	4	3	4.95%	6.41%	1.46%	
	SNL1	5	4	(1)	2.31%	7.43%	5.11%	
	STU2	6	4	(2)	9.49%	5.45%	-4.04%	
	VKM1	4	4		12.93%	13.17%	0.25%	
	VNR1	2	3	1	8.35%	7.05%	-1.30%	
	UDN1	6	2	(4)	7.38%	8.44%	1.06%	
	WHTV			(7)	(7)	#Error	9.64%	#Error
	Total	598	619	21	6.75%	6.22%	-0.53%	
	WEST-01	CBE2	69	109	40	9.66%	9.03%	-0.62%
		MPM1	3	68	65	12.16%	0.84%	-11.32%
KMR1		11	33	22	11.22%	4.12%	-7.10%	
CBE6		11	26	15	8.52%	6.85%	-1.68%	
CBE4		16	22	6	9.32%	8.96%	-0.36%	
TPR2		25	22	(3)	9.17%	7.30%	-1.87%	
SNR1		10	21	11	10.71%	8.12%	-2.59%	
CBE1		6	16	10	10.42%	6.46%	-3.96%	
KGM1		19	15	(4)	0.48%	5.86%	5.38%	
PLI1		16	15	(1)	8.55%	5.56%	-2.98%	
TPR1		13	15	2	6.46%	6.75%	0.29%	
TPR3		11	15	4	5.22%	5.81%	0.59%	
SUL1		7	14	7	6.64%	4.58%	-2.06%	
SYM2		7	13	6	6.07%	7.03%	0.96%	
DPM2		7	10	3	10.45%	8.85%	-1.60%	
KMD1		4	9	5	3.02%	12.72%	9.71%	
UMP1		5	8	3	3.10%	4.26%	1.16%	
AVI1		4	7	3	9.46%	5.37%	-4.09%	
CBE5		5	6	1	9.43%	7.48%	-1.96%	
GBM1		9	6	(3)	8.74%	6.69%	-2.04%	
PDM1		7	5	(2)	11.83%	9.07%	-2.76%	
TPR4		3	5	2	10.93%	3.53%	-7.40%	
PPI1		5	4	(1)	9.30%	3.94%	-5.36%	
CBE3		5	3	(2)	4.85%	2.06%	-2.79%	
GDR1			2	2	#Error	11.55%	#Error	
ANR1		3	1	(2)	9.53%	9.04%	-0.48%	
KGI1			1	1	#Error	8.38%	#Error	
CNR1					#Error	#Error	#Error	
UAM1		1		(1)	13.99%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	WHCB		(1)	(1)	#Error	6.83%	#Error
	Total	282	470	188	8.35%	6.46%	-1.89%
CHENNAI-01	CH16	16	40	24	9.86%	4.28%	-5.58%
	CZWH	29	34	5	-10.96%	-10.83%	0.13%
	CH14	22	33	11	8.08%	7.15%	-0.94%
	CH48	18	30	12	11.20%	8.46%	-2.74%
	CH19	18	28	10	9.26%	7.37%	-1.89%
	CH47	16	27	11	8.21%	10.36%	2.15%
	CH05	40	20	(20)	5.80%	5.34%	-0.47%
	CH28	12	19	7	12.51%	13.36%	0.85%
	CH30	9	18	9	11.58%	8.89%	-2.69%
	CH42	12	18	6	11.57%	10.11%	-1.46%
	CH22	8	17	9	7.19%	6.68%	-0.50%
	CH07	20	16	(4)	6.14%	8.08%	1.94%
	CH25	11	16	5	6.84%	9.30%	2.46%
	CH49	11	15	4	6.97%	8.20%	1.24%
	GUD1	14	14		11.37%	9.02%	-2.35%
	AVD1	5	10	5	7.25%	5.21%	-2.03%
	KNR1	6	10	4	5.65%	10.46%	4.81%
	CH08	15	9	(6)	8.03%	7.19%	-0.84%
	CH39	3	8	5	9.83%	5.87%	-3.95%
	SKL1	6	8	2	3.49%	6.18%	2.69%
	CH35	6	7	1	11.70%	11.21%	-0.49%
	CH45	15	7	(8)	6.96%	8.05%	1.09%
	MRM1	8	7	(1)	7.52%	3.65%	-3.86%
	CH37	3	5	2	5.06%	10.03%	4.97%
	CH38	5	5		4.01%	10.35%	6.34%
	CGL1	5	3	(2)	5.36%	5.30%	-0.06%
	GUD2	6	3	(3)	8.87%	13.37%	4.50%
	CH29	1	2	1	8.29%	8.24%	-0.05%
	CH40	1	2	1	9.04%	2.86%	-6.19%
	TKM1	3	2	(1)	10.08%	14.55%	4.48%
	CH26	2	1	(1)	5.28%	8.44%	3.15%
	MC10		1	1	#Error	4.76%	#Error
	MC09				#Error	#Error	#Error
WCHN	(8)	(1)	7	7.66%	12.08%	4.41%	
Total	338	434	96	6.77%	6.60%	-0.17%	
TRICHY-01	TRY1	146	63	(83)	0.44%	5.51%	5.07%
	TRY4	17	39	22	10.45%	2.31%	-8.14%
	TNJ1	39	32	(7)	4.21%	5.38%	1.17%
	TNJ2	26	22	(4)	6.05%	5.06%	-0.99%
	PBR2	28	21	(7)	5.20%	6.48%	1.28%
	KUM1	26	19	(7)	5.63%	4.67%	-0.96%
	TRY3	18	18		7.93%	2.20%	-5.73%
	PTK1	29	17	(12)	5.13%	4.73%	-0.39%
	TRY2	45	17	(28)	-2.82%	-2.01%	0.81%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TVR2	20	16	(4)	6.98%	8.82%	1.84%
	NGT1	10	14	4	9.85%	9.02%	-0.83%
	PDK1	16	12	(4)	7.53%	6.21%	-1.32%
	PBR1	13	10	(3)	5.11%	5.39%	0.28%
	AYR1	12	9	(3)	7.64%	5.98%	-1.67%
	MDI1	15	9	(6)	6.91%	6.05%	-0.86%
	MSI1	11	9	(2)	6.43%	6.94%	0.51%
	MVM1	23	9	(14)	9.57%	7.55%	-2.01%
	TYR1	8	9	1	8.51%	7.04%	-1.47%
	TTP1	9	7	(2)	9.99%	6.61%	-3.38%
	TVR1	8	7	(1)	4.74%	3.47%	-1.27%
	JKM1	8	6	(2)	6.84%	5.69%	-1.15%
	APM1	1	5	4	13.26%	7.09%	-6.17%
	NCK1	1	5	4	12.06%	5.79%	-6.27%
	ORU1	2	5	3	10.92%	9.21%	-1.71%
	KIK1	17	4	(13)	8.66%	6.78%	-1.88%
	KRN1	7	4	(3)	6.89%	7.12%	0.24%
	NMM1	4	3	(1)	5.34%	8.08%	2.74%
	WTRZ	(3)		3	7.96%	#Error	#Error
	Total	556	391	(165)	4.46%	5.25%	0.79%
	WEST-02	SLM1	33	64	32	6.07%	6.59%
ERD1		28	39	11	9.15%	7.92%	-1.24%
ERD2		27	31	4	10.25%	8.29%	-1.96%
SLM3		17	18	1	10.64%	8.31%	-2.33%
HSR2		11	16	5	10.62%	10.46%	-0.16%
KRI1		7	13	6	8.48%	6.94%	-1.54%
NKL2		17	13	(4)	6.94%	4.55%	-2.39%
HSR1		9	11	2	7.72%	7.94%	0.22%
MCR1		10	11	1	6.86%	6.15%	-0.71%
OML1		4	8	4	10.72%	7.85%	-2.87%
EPI1		6	7	1	9.07%	10.55%	1.47%
RSP1		5	7	2	8.02%	7.22%	-0.80%
VPD1		7	7		10.15%	10.07%	-0.08%
ATU1		7	6	(1)	8.19%	11.55%	3.36%
EDP1		4	6	2	6.06%	7.43%	1.37%
TRM1		7	6	(1)	6.24%	8.21%	1.97%
KAM1		2	5	3	3.62%	10.95%	7.33%
KVP1		5	5		5.10%	4.16%	-0.94%
MTR1		5	5		13.51%	7.04%	-6.47%
SGI1		1	5	4	11.49%	1.59%	-9.91%
DPR1		5	4	(1)	5.88%	6.34%	0.46%
DPR2		2	4	2	12.46%	10.68%	-1.78%
PLC1			4	4	#Error	6.11%	#Error
SGG1		4	4		6.68%	7.11%	0.43%
APN1		2	3	1	10.76%	10.34%	-0.42%
BMD1		3	3		8.65%	8.47%	-0.18%
KMM1		2	3	1	12.17%	4.70%	-7.47%
PDR1		6	3	(3)	12.75%	9.25%	-3.51%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	CMI1	2	2		12.61%	14.15%	1.54%
	PMP1	5	2	(3)	5.88%	4.68%	-1.19%
	SLM2	15	2	(13)	8.49%	7.62%	-0.88%
	VKL1	2	2		11.78%	9.16%	-2.62%
	TCG1	7	1	(6)	7.81%	4.69%	-3.12%
	HRR1	4		(4)	4.76%	#Error	#Error
	WHPD	(5)	(1)	4	7.86%	5.09%	-2.77%
	WHKP		(3)	(3)	#Error	15.90%	#Error
	Total	266	316	50	8.55%	7.61%	-0.94%
CHENNAI-02	CH15	30	36	6	5.25%	7.95%	2.70%
	CH03	31	32	1	9.58%	10.04%	0.46%
	CH24	15	25	10	7.30%	10.42%	3.13%
	CH21	14	16	2	7.11%	6.25%	-0.86%
	CH18	20	15	(5)	8.96%	8.28%	-0.68%
	CH31	5	14	9	10.78%	5.70%	-5.08%
	CH51	10	14	4	9.57%	9.02%	-0.55%
	CH17	15	13	(2)	10.57%	8.65%	-1.92%
	MJR1	12	13	2	9.13%	6.75%	-2.38%
	CH12	21	12	(9)	8.57%	9.07%	0.49%
	CH46	4	12	8	7.97%	8.97%	1.00%
	CH33	13	11	(2)	9.38%	11.25%	1.87%
	CH44	10	11	1	7.56%	9.57%	2.02%
	CH06	23	10	(13)	2.35%	6.00%	3.64%
	CH20	17	10	(7)	4.78%	11.62%	6.84%
	CH41	8	10	2	12.24%	12.19%	-0.05%
	PON1	9	10	1	8.95%	10.14%	1.19%
	CH34	21	10	(12)	8.10%	9.78%	1.68%
	CH50	21	9	(12)	11.39%	10.62%	-0.77%
	CH36	3	7	4	10.46%	1.95%	-8.51%
	CH43	15	7	(8)	7.24%	7.84%	0.59%
	UKI1	8	5	(3)	12.04%	8.68%	-3.35%
	CH23	10	4	(6)	3.24%	2.26%	-0.98%
	CH32	2	4	2	8.66%	8.34%	-0.32%
	GPD1	8	4	(4)	3.45%	7.76%	4.30%
	CH27	4	1	(3)	9.56%	9.04%	-0.52%
	MC06	(1)	1	2	1.88%	1.44%	-0.44%
	CH01				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	Total	348	316	(32)	7.92%	8.66%	0.73%
TIRUPATI-01	NLR1	6	57	51	6.34%	1.87%	-4.47%
	TPY2	25	38	13	4.69%	5.89%	1.20%
	ATP1	10	26	16	9.31%	5.02%	-4.29%
	KNL2	2	18	16	4.74%	6.39%	1.65%
	KDR1	3	17	14	4.09%	1.78%	-2.31%
	PDT1	13	17	4	4.56%	4.22%	-0.34%
	KNL1	6	16	10	9.78%	9.14%	-0.64%
	KDA1	10	15	5	6.78%	3.44%	-3.35%
	RCY1	6	12	6	5.90%	9.32%	3.42%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	CTO1	10	11	1	8.02%	5.45%	-2.57%	
	KAR1	8	11	3	12.21%	6.06%	-6.15%	
	TPI1	2	11	9	9.68%	3.14%	-6.54%	
	NDL1	5	9	4	7.70%	6.21%	-1.49%	
	KVL1	2	7	5	10.14%	9.97%	-0.17%	
	TPY1	9	7	(2)	9.69%	7.90%	-1.79%	
	PUT1	5	6	1	5.50%	8.37%	2.87%	
	ADI1	4	5	1	8.04%	5.67%	-2.37%	
	DHN1	2	4	2	12.62%	6.41%	-6.22%	
	NYP1	2	4	2	2.27%	5.67%	3.40%	
	BVL1	7	3	(4)	10.05%	7.68%	-2.38%	
	GTL1	6	3	(3)	7.14%	6.69%	-0.45%	
	KHT1	8	3	(5)	12.72%	5.03%	-7.68%	
	PIL1	2	3	1	1.52%	5.00%	3.48%	
	SPE1	4	3	(1)	4.88%	3.22%	-1.65%	
	MPL1	3	2	(1)	10.93%	9.31%	-1.62%	
	PGR1	3	2	(1)	10.40%	8.58%	-1.82%	
	PMR1	1	2	1	13.04%	9.87%	-3.17%	
	VKI1	3	2	(1)	9.45%	4.22%	-5.24%	
	KOU1	1	1		1.48%	8.69%	7.22%	
	RJP1	2		(2)	7.14%	#Error	#Error	
	Total		170	315	145	7.55%	5.16%	-2.38%
	VIJAYAWADA-01	VJW2	2	35	33	1.95%	4.34%	2.39%
VJW1		12	21	9	5.91%	6.58%	0.67%	
BPP1			20	20	#Error	3.68%	#Error	
BVR1		16	17	1	9.48%	8.52%	-0.96%	
ELU1		6	17	11	5.62%	4.98%	-0.63%	
GNT1		3	14	11	4.04%	0.97%	-3.07%	
VJW3		10	12	2	6.42%	5.67%	-0.75%	
NRT1		5	11	6	6.23%	0.78%	-5.44%	
PAP1		3	11	8	7.14%	8.37%	1.22%	
RAL1		7	11	4	3.53%	8.35%	4.82%	
TNK1		8	11	3	7.49%	4.40%	-3.10%	
OGL1		12	10	(2)	3.71%	2.75%	-0.96%	
VJW5		2	10	8	13.74%	10.68%	-3.06%	
VJW4		2	9	7	11.51%	5.10%	-6.40%	
TEL1		4	8	4	6.76%	8.75%	1.99%	
RMV1		7	7		7.55%	6.57%	-0.99%	
CKT1		7	6	(1)	4.17%	3.12%	-1.05%	
GDV1		6	6		5.02%	5.98%	0.96%	
GNT2		2	6	4	3.19%	6.46%	3.27%	
GVM1		5	6	1	5.41%	10.40%	5.00%	
NPR1		2	6	4	7.56%	6.22%	-1.35%	
TNI1		3	6	3	4.76%	6.88%	2.13%	
AMP1		1	5	4	8.45%	2.87%	-5.58%	
JPT1		4	5	1	6.55%	3.37%	-3.18%	
MTM1		1	5	4	3.61%	6.46%	2.86%	
VKN1		7	5	(2)	8.31%	7.18%	-1.13%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	CRL1	10	4	(6)	8.11%	7.13%	-0.98%
	JGG1	4	4		1.45%	5.82%	4.37%
	KND1	11	4	(7)	8.40%	9.18%	0.78%
	PRL1	1	4	3	12.61%	14.87%	2.25%
	TVU1	2	3	1	9.47%	-0.14%	-9.62%
	DPE1	2	2		5.51%	13.06%	7.55%
	PPM1	6	2	(4)	4.88%	5.38%	0.50%
	TDD1	10	2	(8)	6.92%	4.91%	-2.02%
	VUY1	4	2	(2)	0.43%	0.41%	-0.03%
	PNR1	2		(2)	12.40%	#Error	#Error
	Total	189	307	118	6.38%	5.63%	-0.75%
NORTH ARCOT	VEL2	19	20	1	6.82%	9.13%	2.32%
	SBR1	12	18	6	11.16%	8.38%	-2.78%
	KPM2	20	17	(3)	9.84%	5.45%	-4.39%
	TRL1	14	15	1	7.31%	6.88%	-0.44%
	ABR1	16	13	(3)	9.26%	8.52%	-0.74%
	TRT1	6	10	4	8.73%	5.83%	-2.90%
	AKM1	8	8		9.50%	8.28%	-1.22%
	GDM1	8	8		8.12%	5.19%	-2.93%
	ARC2	3	7	4	4.79%	8.03%	3.24%
	VEL1	11	7	(4)	10.25%	11.70%	1.45%
	TRR1	15	6	(9)	6.64%	5.46%	-1.19%
	WJD1	14	6	(8)	7.43%	13.77%	6.34%
	CPT1	5	5		9.30%	7.06%	-2.24%
	WJP1	6	5	(1)	8.82%	9.31%	0.49%
	UGI1	6	4	(2)	5.79%	7.95%	2.16%
	ANI1	4	3	(1)	8.72%	9.02%	0.30%
	CGM1		3	3	#Error	8.43%	#Error
	KPM1	6	3	(3)	8.11%	9.51%	1.41%
	SLG1	7	3	(4)	12.72%	7.72%	-5.00%
	VSI1	7	3	(4)	11.36%	7.26%	-4.10%
	BGR1		2	2	#Error	4.54%	#Error
	CYR1	3	2	(1)	9.38%	5.16%	-4.22%
	PLR1	5	1	(4)	10.36%	5.24%	-5.12%
	VNB1	7	1	(6)	10.74%	14.04%	3.30%
	PTU1				#Error	#Error	#Error
	WHVL	(4)	(6)	(2)	17.65%	14.29%	-3.36%
	Total	198	165	(34)	8.61%	7.67%	-0.94%
SOUTH ARCOT	POY1	26	26		8.98%	10.81%	1.83%
	KKI2	12	14	2	12.42%	6.97%	-5.45%
	VPM2	18	14	(4)	8.03%	8.51%	0.48%
	TRK1	7	11	5	6.04%	8.52%	2.48%
	CDM1	15	10	(5)	6.85%	7.06%	0.21%
	POY2	14	9	(5)	8.98%	10.16%	1.18%
	PRT1	15	9	(6)	5.45%	5.98%	0.53%
	CUD1	16	8	(8)	10.31%	6.63%	-3.68%
	SJI2	7	8	1	7.04%	4.91%	-2.13%
	ULP1	9	8	(1)	7.26%	6.02%	-1.24%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	KLM1	10	7	(3)	10.37%	6.05%	-4.31%
	VPM1	3	7	4	2.63%	7.53%	4.90%
	KML1	6	6		9.60%	4.71%	-4.90%
	NVL2	11	6	(5)	5.79%	9.01%	3.22%
	TVM2	6	6		3.07%	3.98%	0.91%
	TDM1	8	5	(3)	6.22%	4.58%	-1.64%
	MKM1	6	3	(3)	9.47%	10.81%	1.35%
	TVM1	6	3	(3)	7.32%	6.45%	-0.87%
	STP1	5	2	(3)	11.34%	9.45%	-1.89%
	VCM1	1	1		11.55%	4.70%	-6.86%
	WHUT	(8)	(1)	7	9.71%	11.26%	1.55%
	Total	193	163	(31)	8.08%	7.66%	-0.41%
	KL-NORTH	KZD1	73	118	45	1.53%	1.12%
WHKZ		(5)	(1)	4	-2.28%	3.64%	5.92%
Total		68	117	49	1.88%	1.10%	-0.78%
KL-SOUTH	TVP1	64	60	(4)	0.32%	0.37%	0.04%
	PAS1	18	29	11	-0.69%	1.27%	1.96%
	PNL1	17	14	(3)	-4.53%	-0.86%	3.67%
	KLR1	9	11	2	0.48%	2.41%	1.92%
	WHTM	(1)	(1)		4.19%	2.25%	-1.95%
	Total	107	113	6	-0.58%	0.62%	1.20%
Total	3729	4374	646	6.60%	5.89%	-0.71%	