



Air-Cond - Daily Sales Performance As on 17-05-2026 11:30:18 PM

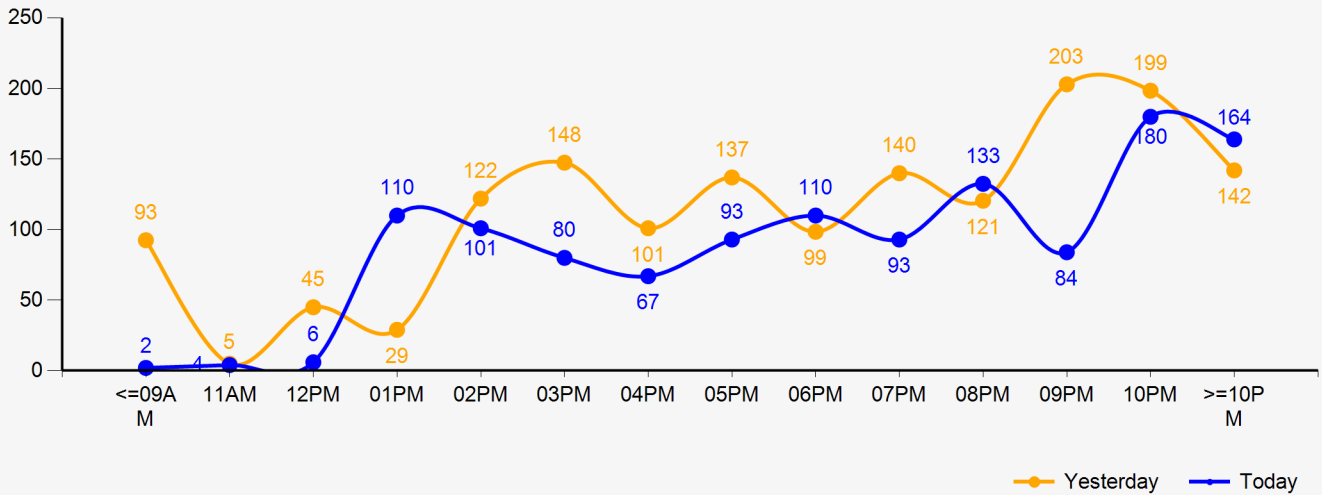
YD Sales : 1582

YD GP%: 3.51%

TD Sales : 1227

TD GP%: 5.23%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	300	263	(37)	3.79%	5.58%	1.79%
CHENNAI-02	303	237	(66)	2.67%	5.41%	2.74%
SOUTH-01	158	144	(14)	4.54%	5.51%	0.97%
VIJAYAWADA-01	118	133	15	4.49%	4.70%	0.21%
NORTH ARCOT	64	99	35	4.21%	4.69%	0.49%
TRICHY-01	103	72	(31)	4.93%	5.26%	0.33%
SOUTH-03	249	71	(178)	2.08%	6.45%	4.37%
TIRUPATI-01	57	51	(6)	5.10%	5.03%	-0.06%
WEST-02	76	51	(25)	6.58%	6.22%	-0.36%
WEST-01	27	40	13	8.82%	5.79%	-3.03%
SOUTH ARCOT	42	34	(8)	4.76%	4.13%	-0.63%
KL-NORTH	21	18	(3)	0.18%	1.94%	1.76%
KL-SOUTH	64	14	(50)	-4.44%	-4.18%	0.26%
Total	1582	1227	(355)	3.51%	5.23%	1.72%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH05	7	28	21	4.05%	3.67%	-0.38%
	CH16	123	24	(100)	1.20%	1.81%	0.61%
	CH07	5	20	15	7.82%	7.22%	-0.60%
	CH14	4	17	13	6.76%	5.29%	-1.47%
	CH47	8	16	8	2.22%	6.76%	4.54%
	CH42	8	14	6	8.17%	6.01%	-2.16%
	CH19	12	12		6.94%	6.49%	-0.45%
	CH25	15	12	(3)	4.23%	3.15%	-1.07%
	CH48	10	12	2	8.64%	8.97%	0.33%
	CH08	16	11	(5)	4.32%	7.64%	3.33%
	CH45	3	11	8	3.10%	5.44%	2.34%
	CH30	5	10	5	5.01%	3.57%	-1.45%
	CH38	8	9	1	5.04%	8.75%	3.71%
	CH49	5	9	4	5.73%	6.33%	0.60%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	GUD1	7	9	2	10.28%	6.46%	-3.82%
	CH35	4	8	4	6.36%	4.88%	-1.49%
	KNR1	7	7		6.08%	9.44%	3.36%
	CH37	2	6	5	16.22%	4.82%	-11.40%
	CH39	3	6	3	4.53%	5.09%	0.57%
	GUD2	2	5	3	3.41%	2.10%	-1.31%
	CH22	13	4	(9)	6.19%	3.80%	-2.39%
	CH28	10	4	(6)	7.91%	8.53%	0.62%
	CH29	1	3	2	2.12%	11.22%	9.10%
	MRM1	6	2	(4)	6.14%	2.84%	-3.30%
	SKL1	3	2	(1)	8.17%	1.57%	-6.60%
	CGL1	4	1	(3)	4.07%	4.35%	0.28%
	TKM1	1	1		7.56%	14.05%	6.49%
	AVD1	7		(7)	2.84%	#Error	#Error
	CH26	1		(1)	2.84%	#Error	#Error
	CH40				#Error	#Error	#Error
	CZWH	4		(4)	-10.84%	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	WCHN	(4)		4	3.28%	#Error	#Error
	Total	300	263	(37)	3.79%	5.58%	1.79%
	CHENNAI-02	CH12	92	23	(69)	1.84%	2.87%
CH24		11	22	11	4.87%	4.86%	-0.01%
CH15		14	18	4	8.36%	4.91%	-3.45%
CH03		25	15	(10)	5.24%	9.19%	3.95%
CH23		7	15	8	1.03%	1.44%	0.41%
CH51		5	13	8	2.21%	7.65%	5.45%
CH21		13	12	(1)	1.41%	6.12%	4.71%
CH33		3	11	8	6.47%	8.15%	1.68%
CH18		10	10		6.53%	4.30%	-2.23%
CH41		3	10	7	5.56%	7.07%	1.51%
CH44		67	10	(57)	-0.66%	3.44%	4.11%
CH50		5	9	4	2.87%	7.40%	4.53%
MJR1		2	8	6	6.48%	2.27%	-4.22%
CH20		7	7		6.63%	6.94%	0.31%
CH34		5	7	2	2.54%	7.45%	4.91%
CH31		4	6	2	-10.87%	8.75%	19.63%
CH46		3	6	3	5.80%	7.32%	1.52%
CH06		4	5	1	8.29%	8.24%	-0.05%
CH36			5	5	#Error	-0.25%	#Error
CH17		8	4	(4)	8.40%	7.60%	-0.81%
CH43		2	4	2	1.55%	5.52%	3.98%
GPD1		2	4	2	7.19%	3.68%	-3.52%
CH01			3	3	#Error	8.03%	#Error
PON1		5	3	(2)	4.91%	1.94%	-2.97%
UKI1		3	3		2.33%	4.13%	1.80%
MC06		1	2	1	7.90%	-1.86%	-9.76%
CH27		2	1	(1)	5.09%	4.83%	-0.25%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH32		1	1	#Error	13.76%	#Error
	MC05				#Error	#Error	#Error
	Total	303	237	(66)	2.67%	5.41%	2.74%
SOUTH-01	TUT1	10	20	10	9.22%	5.57%	-3.65%
	TUT2	7	14	7	5.74%	4.29%	-1.45%
	TVL1	24	12	(12)	4.77%	4.45%	-0.32%
	ERL2	4	7	3	7.07%	5.78%	-1.29%
	KVT1	7	7		12.56%	7.79%	-4.77%
	SVK1	6	7	1	5.42%	4.38%	-1.04%
	VNR2	4	7	3	2.67%	1.86%	-0.81%
	TCN1	2	6	4	5.74%	10.43%	4.69%
	VLY1	6	6		6.73%	6.66%	-0.07%
	MAR1	6	5	(1)	2.63%	3.29%	0.66%
	PKD1	3	5	2	4.50%	5.20%	0.70%
	SGT1	1	5	4	4.35%	3.49%	-0.86%
	APK2	4	4		3.58%	4.12%	0.54%
	NGR1	12	4	(8)	4.06%	2.75%	-1.31%
	SDI1	1	4	3	2.84%	4.71%	1.87%
	TKS2	9	4	(5)	1.58%	5.67%	4.08%
	ASM1	1	3	2	1.52%	9.47%	7.95%
	RND1	7	3	(4)	9.55%	8.02%	-1.53%
	STU2		3	3	40.81%	5.12%	-35.69%
	TKS1	2	3	1	6.78%	9.62%	2.84%
	TYI1	3	3		4.40%	15.28%	10.88%
	ARM1	1	2	1	4.61%	4.28%	-0.32%
	SKD1	2	2		7.09%	6.03%	-1.06%
	UDN1	3	2	(1)	4.63%	3.48%	-1.16%
	APK1	6	1	(5)	-1.71%	-3.45%	-1.74%
	COL1	2	1	(1)	4.77%	-0.59%	-5.36%
	PDI1	1	1		0.38%	-0.33%	-0.71%
	RPM1	4	1	(3)	1.46%	15.55%	14.09%
	VKM1	1	1		2.12%	7.89%	5.77%
	VNR1	1	1		-1.26%	2.84%	4.10%
	KGL1	1		(1)	7.56%	#Error	#Error
	KSM1				#Error	#Error	#Error
	KYR1	1		(1)	3.66%	#Error	#Error
MMT1	5		(5)	3.10%	#Error	#Error	
S2SD	10		(10)	-2.57%	#Error	#Error	
SNL1	1		(1)	4.35%	#Error	#Error	
TKY1				#Error	#Error	#Error	
Total	158	144	(14)	4.54%	5.51%	0.97%	
VIJAYAWADA-01	TNK1	14	16	2	2.89%	4.73%	1.83%
	GNT1	2	11	9	1.07%	5.19%	4.11%
	OGL1	7	11	4	4.53%	4.25%	-0.28%
	RMV1	4	7	3	4.56%	4.28%	-0.28%
	VJW3	3	7	4	3.15%	5.63%	2.48%
	CRL1	2	6	4	8.66%	3.87%	-4.79%
	PPM1	1	6	5	5.14%	5.86%	0.72%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	VKN1	3	6	3	7.28%	4.29%	-2.99%
	GNT2	1	5	4	1.42%	2.26%	0.84%
	TNI1	1	5	4	9.28%	4.02%	-5.27%
	VJW1	9	5	(4)	3.47%	5.49%	2.02%
	AMP1	3	4	1	4.30%	2.50%	-1.80%
	GVM1		4	4	#Error	6.80%	#Error
	PAP1	1	4	3	2.82%	3.34%	0.51%
	RAL1	4	4		7.31%	4.68%	-2.64%
	VJW2	3	4	1	3.77%	0.47%	-3.30%
	BVR1	6	3	(3)	9.39%	9.38%	-0.01%
	ELU1	3	3		2.83%	5.07%	2.24%
	BPP1	2	2		6.23%	7.15%	0.92%
	DPE1	2	2		6.93%	0.38%	-6.55%
	GDV1	1	2	1	5.03%	7.04%	2.01%
	KND1	2	2		3.53%	5.02%	1.49%
	NPR1	2	2		4.18%	4.47%	0.29%
	PNR1	2	2		3.56%	2.82%	-0.74%
	CKT1	3	1	(2)	5.78%	7.96%	2.18%
	JGG1	1	1		15.41%	11.67%	-3.74%
	MTM1	1	1		7.96%	6.85%	-1.12%
	PRL1		1	1	#Error	-0.49%	#Error
	TDD1	17	1	(16)	2.78%	4.22%	1.44%
	TEL1	6	1	(5)	2.48%	1.77%	-0.71%
	TVU1	1	1		9.52%	10.52%	1.00%
	VJW4	3	1	(2)	8.38%	5.34%	-3.04%
	VJW5	1	1		2.84%	7.97%	5.12%
	VUY1	1	1		2.47%	4.22%	1.75%
	JPT1	1		(1)	7.04%	#Error	#Error
	NRT1	5		(5)	2.60%	#Error	#Error
	NZV1				#Error	#Error	#Error
Total	118	133	15	4.49%	4.70%	0.21%	
NORTH ARCOT	KPM2	10	16	7	5.59%	8.41%	2.82%
	TRT1	5	8	3	0.45%	2.05%	1.60%
	VSI1	1	8	7	8.10%	4.12%	-3.98%
	KPM1		7	7	#Error	5.09%	#Error
	SBR1	3	7	4	1.85%	1.05%	-0.80%
	TRL1	2	7	5	3.90%	3.89%	-0.01%
	VEL1	2	6	4	4.40%	5.79%	1.39%
	AKM1	2	5	3	2.12%	5.75%	3.63%
	ARC2	1	5	4	2.84%	4.32%	1.47%
	ABR1	7	4	(3)	6.42%	4.04%	-2.39%
	SLG1	2	4	2	5.53%	9.48%	3.95%
	TRR1	6	4	(2)	0.50%	-4.95%	-5.46%
	VEL2	5	4	(1)	5.37%	3.37%	-2.01%
	PTU1		3	3	#Error	2.99%	#Error
	WJD1	3	3		12.10%	12.71%	0.62%
	ANI1		2	2	#Error	6.00%	#Error
	GDM1		2	2	#Error	2.12%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	VNB1	2	2		0.90%	6.46%	5.56%
	BGR1	2	1	(1)	5.35%	11.17%	5.82%
	CGM1	2	1	(1)	2.12%	2.12%	0.00%
	PLR1	3	1	(2)	3.54%	2.12%	-1.42%
	UGI1		1	1	#Error	2.12%	#Error
	WJP1	5	1	(4)	5.55%	0.41%	-5.14%
	CPT1	1		(1)	2.84%	#Error	#Error
	CYR1	1		(1)	1.43%	#Error	#Error
	WHVL	(1)	(3)	(3)	2.84%	6.41%	3.57%
	Total	64	99	35	4.21%	4.69%	0.49%
TRICHY-01	TRY1	22	13	(9)	4.41%	5.47%	1.06%
	TVR2	6	8	2	7.34%	9.21%	1.86%
	KUM1	11	6	(5)	5.84%	3.42%	-2.43%
	TRY4		6	6	#Error	7.50%	#Error
	JKM1	3	5	2	2.76%	2.97%	0.21%
	PTK1	7	5	(2)	5.00%	6.77%	1.78%
	PBR2	5	4	(1)	3.63%	3.33%	-0.29%
	PDK1	5	4	(1)	3.98%	7.38%	3.40%
	AYR1	2	3	1	3.79%	4.56%	0.76%
	MVM1	11	3	(8)	6.98%	7.85%	0.87%
	TRY3	5	3	(2)	5.52%	1.92%	-3.60%
	KRN1	2	2		11.17%	8.32%	-2.84%
	KUM2	2	2		6.39%	5.27%	-1.12%
	MDI1	5	2	(3)	4.60%	2.69%	-1.91%
	NGT1	3	2	(1)	5.41%	2.84%	-2.57%
	PBR1	3	2	(1)	7.03%	5.26%	-1.77%
	TTP1		2	2	#Error	8.47%	#Error
	APM1	2	1	(1)	6.94%	3.97%	-2.98%
	MSI1	1	1		2.47%	3.04%	0.57%
	NCK1	4	1	(3)	-1.83%	7.87%	9.70%
	ORU1	1	1		9.19%	14.04%	4.85%
	TNJ1	5	1	(4)	2.58%	10.45%	7.86%
	TYR1		1	1	#Error	3.80%	#Error
	KIK1	2		(2)	15.13%	#Error	#Error
	NMM1	1		(1)	2.12%	#Error	#Error
	TNJ2	7		(7)	9.80%	#Error	#Error
	TRY2				#Error	#Error	#Error
	TVR1	1		(1)	7.90%	#Error	#Error
	WTRZ	(13)	(6)	7	10.23%	12.06%	1.82%
	Total	103	72	(31)	4.93%	5.26%	0.33%
	SOUTH-03	MDU2	15	13	(2)	8.27%	6.71%
MDU1		8	10	2	4.32%	6.87%	2.54%
KKD3		7	8	1	7.79%	5.81%	-1.98%
DGL1		11	5	(6)	5.20%	5.42%	0.22%
MDU3		2	4	2	4.13%	3.44%	-0.69%
ATG1		2	3	1	7.62%	10.81%	3.19%
CMR1		5	2	(3)	-1.10%	5.25%	6.36%
MDU7		2	2		7.62%	8.97%	1.35%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	MNM1	23	2	(21)	-4.51%	5.33%	9.84%	
	PVI1	4	2	(2)	9.63%	6.06%	-3.57%	
	SVG1	2	2		4.67%	11.38%	6.71%	
	TDI1	6	2	(4)	7.42%	8.90%	1.48%	
	ADP1	2	1	(1)	6.05%	7.56%	1.50%	
	BNR1	1	1		5.26%	2.84%	-2.41%	
	BTU1	3	1	(2)	1.80%	-0.90%	-2.71%	
	CBM1	1	1		2.70%	5.56%	2.86%	
	KPT1	1	1		7.56%	3.31%	-4.25%	
	KRR1	2	1	(1)	13.96%	2.12%	-11.84%	
	MDU4	3	1	(2)	4.73%	18.80%	14.08%	
	MDU5	1	1		11.17%	2.55%	-8.62%	
	MDU6	4	1	(3)	6.97%	2.69%	-4.28%	
	PNI1	6	1	(5)	4.17%	3.85%	-0.33%	
	PNV2	3	1	(2)	3.54%	10.37%	6.83%	
	SGP1			1	1	#Error	11.17%	#Error
	TEN1	7	1	(6)	1.01%	2.84%	1.83%	
	TEN2	1	1		5.78%	8.62%	2.84%	
	TMM1	8	1	(7)	3.63%	2.69%	-0.94%	
	USL1	1	1		4.86%	0.85%	-4.01%	
	DGL2	3		(3)	4.49%	#Error	#Error	
	DKI1	8		(8)	2.03%	#Error	#Error	
	KYK1	3		(3)	5.52%	#Error	#Error	
	MLR1	1		(1)	9.46%	#Error	#Error	
	MPA1	4		(4)	8.71%	#Error	#Error	
	NKI1	2		(2)	4.59%	#Error	#Error	
	NTM1					#Error	#Error	#Error
	ODM1	87		(87)	-2.69%	#Error	#Error	
	PKM1	5		(5)	5.52%	#Error	#Error	
	TPT1	7		(7)	9.91%	#Error	#Error	
	WHMD	(2)		2	9.86%	#Error	#Error	
	Total	249	71	(178)	2.08%	6.45%	4.37%	
TIRUPATI-01	TPY2	9	10	1	3.88%	3.51%	-0.37%	
	CTO1	2	5	3	9.24%	2.26%	-6.99%	
	NYP1	2	3	1	4.72%	6.67%	1.95%	
	SPE1	3	3		3.14%	7.00%	3.87%	
	ATP1		2	2	#Error	8.88%	#Error	
	DHN1	1	2	1	1.98%	14.15%	12.17%	
	KDR1		2	2	#Error	1.08%	#Error	
	KNL2	2	2		6.29%	-0.23%	-6.52%	
	KOU1	1	2	1	2.93%	6.67%	3.74%	
	KVL1	3	2	(1)	7.98%	3.71%	-4.26%	
	NLR1	4	2	(2)	4.90%	9.92%	5.02%	
	PDT1	1	2	1	8.06%	1.08%	-6.98%	
	RJP1	2	2		5.94%	1.03%	-4.91%	
	TPI1	6	2	(4)	4.97%	4.95%	-0.03%	
	TPY1	4	2	(2)	6.35%	3.10%	-3.25%	
	ADI1	3	1	(2)	-0.56%	5.47%	6.03%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	BVL1		1	1	#Error	9.28%	#Error	
	KAR1		1	1	#Error	13.47%	#Error	
	KDA1	2	1	(1)	5.32%	1.08%	-4.24%	
	KHT1	1	1		8.04%	2.82%	-5.21%	
	NDL1	2	1	(1)	1.66%	7.00%	5.34%	
	PGR1		1	1	#Error	11.67%	#Error	
	VKI1		1	1	#Error	6.10%	#Error	
	GTL1	1		(1)	9.33%	#Error	#Error	
	KNL1	2		(2)	2.82%	#Error	#Error	
	MPL1	3		(3)	11.83%	#Error	#Error	
	PIL1	2		(2)	1.36%	#Error	#Error	
	PMR1				#Error	#Error	#Error	
	PUT1	1		(1)	5.04%	#Error	#Error	
	RCY1				#Error	#Error	#Error	
	Total	57	51	(6)	5.10%	5.03%	-0.06%	
	WEST-02	ERD2	5	9	4	5.37%	5.22%	-0.16%
		ERD1	7	4	(3)	6.66%	9.66%	3.00%
EPI1		3	3		3.04%	4.39%	1.35%	
SLM2		2	3	1	7.11%	6.05%	-1.05%	
TCG1		4	3	(1)	6.17%	3.55%	-2.62%	
ATU1		3	2	(1)	6.52%	4.87%	-1.65%	
DPR2		2	2		5.10%	5.54%	0.44%	
HRR1		1	2	1	11.17%	7.52%	-3.65%	
HSR2		6	2	(4)	12.39%	7.75%	-4.64%	
KRI1		4	2	(2)	4.82%	5.77%	0.95%	
MTR1			2	2	#Error	13.72%	#Error	
SLM1		4	2	(2)	7.07%	4.47%	-2.60%	
SLM3		1	2	1	8.29%	5.72%	-2.56%	
TRM1		2	2		8.38%	4.21%	-4.16%	
BMD1		2	1	(1)	7.89%	2.84%	-5.05%	
CMI1			1	1	#Error	12.83%	#Error	
DPR1		4	1	(3)	5.58%	2.12%	-3.46%	
EDP1			1	1	#Error	11.17%	#Error	
KMM1		1	1		6.79%	2.84%	-3.95%	
KVP1		3	1	(2)	6.58%	6.33%	-0.25%	
MCR1		2	1	(1)	3.41%	7.56%	4.14%	
NKL2		5	1	(4)	8.26%	3.80%	-4.46%	
OML1		1	1		10.12%	4.51%	-5.61%	
PDR1		1	1		9.72%	12.74%	3.03%	
RSP1		2	1	(1)	2.45%	3.80%	1.35%	
APN1					#Error	#Error	#Error	
HSR1		1		(1)	10.45%	#Error	#Error	
KAM1		1		(1)	2.12%	#Error	#Error	
PLC1					#Error	#Error	#Error	
PMP1		1		(1)	2.12%	#Error	#Error	
SGG1		1		(1)	2.84%	#Error	#Error	
SGI1		5		(5)	2.84%	#Error	#Error	
VKL1		1		(1)	3.80%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	VPD1	1		(1)	11.65%	#Error	#Error
	Total	76	51	(25)	6.58%	6.22%	-0.36%
WEST-01	CBE2	5	6	1	10.09%	7.56%	-2.53%
	KMR1		6	6	#Error	4.92%	#Error
	TPR2		5	5	#Error	5.58%	#Error
	GBM1	3	4	1	4.65%	2.78%	-1.88%
	TPR1	1	4	3	9.00%	6.08%	-2.92%
	CBE1		2	2	#Error	2.12%	#Error
	CBE4	1	2	1	7.90%	5.56%	-2.34%
	SNR1	2	2		10.76%	8.40%	-2.36%
	SYM2	1	2	1	17.10%	4.28%	-12.82%
	AVI1	2	1	(1)	5.08%	10.34%	5.27%
	CBE5	3	1	(2)	13.99%	9.38%	-4.61%
	CBE6		1	1	#Error	10.07%	#Error
	KMD1		1	1	#Error	-0.82%	#Error
	PDM1		1	1	#Error	3.80%	#Error
	PLI1	3	1	(2)	4.10%	6.27%	2.17%
	SUL1		1	1	#Error	7.29%	#Error
	TPR3		1	1	#Error	17.27%	#Error
	UMP1	3	1	(2)	10.03%	2.84%	-7.18%
	ANR1				#Error	#Error	#Error
	CBE3				#Error	#Error	#Error
	CNR1				#Error	#Error	#Error
	DPM2	1		(1)	10.44%	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	KGM1	1		(1)	5.45%	#Error	#Error
	MPM1	2		(2)	12.16%	#Error	#Error
	PPI1				#Error	#Error	#Error
	TPR4	1		(1)	2.12%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(2)	(2)		9.40%	7.60%	-1.80%
Total	27	40	13	8.82%	5.79%	-3.03%	
SOUTH ARCOT	KLM1	2	6	4	4.77%	5.08%	0.31%
	SJI2	1	5	4	-1.08%	5.27%	6.35%
	CUD1	3	4	1	9.41%	10.00%	0.59%
	VPM2	4	3	(1)	4.81%	1.92%	-2.89%
	CDM1	5	2	(3)	3.26%	2.03%	-1.23%
	TRK1	3	2	(1)	3.82%	1.75%	-2.08%
	TVM2	2	2		4.33%	3.38%	-0.95%
	VCM2	4	2	(2)	1.25%	0.30%	-0.95%
	VPM1		2	2	#Error	4.72%	#Error
	MKM1	4	1	(3)	6.05%	10.45%	4.40%
	NVL2	1	1		2.92%	0.50%	-2.43%
	POY2	2	1	(1)	1.91%	2.84%	0.93%
	PRT1	1	1		4.96%	-0.63%	-5.59%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	STP1	1	1		7.89%	2.12%	-5.77%
	TDM1	1	1		0.12%	2.12%	2.00%
	KKI2	2		(2)	3.48%	#Error	#Error
	KML1	1		(1)	11.17%	#Error	#Error
	POY1	1		(1)	2.12%	#Error	#Error
	TVM1	1		(1)	4.02%	#Error	#Error
	ULP1	3		(3)	10.77%	#Error	#Error
	VCM1	2		(2)	3.62%	#Error	#Error
	WHUT	(2)		2	2.99%	#Error	#Error
	Total	42	34	(8)	4.76%	4.13%	-0.63%
KL-NORTH	KZD1	23	18	(5)	0.46%	1.94%	1.48%
	WHKZ	(2)		2	3.79%	#Error	#Error
	Total	21	18	(3)	0.18%	1.94%	1.76%
KL-SOUTH	TVP1	61	13	(48)	-4.22%	-5.11%	-0.89%
	PAS1	1	2	1	9.18%	4.05%	-5.13%
	KLR1	2		(2)	-17.47%	#Error	#Error
	PNL1				#Error	#Error	#Error
	WHTM		(1)	(1)	#Error	5.78%	#Error
	Total	64	14	(50)	-4.44%	-4.18%	0.26%
Total	1582	1227	(355)	3.51%	5.23%	1.72%	