



Air-Cond - Daily Sales Performance As on 17-04-2026 11:30:11 PM

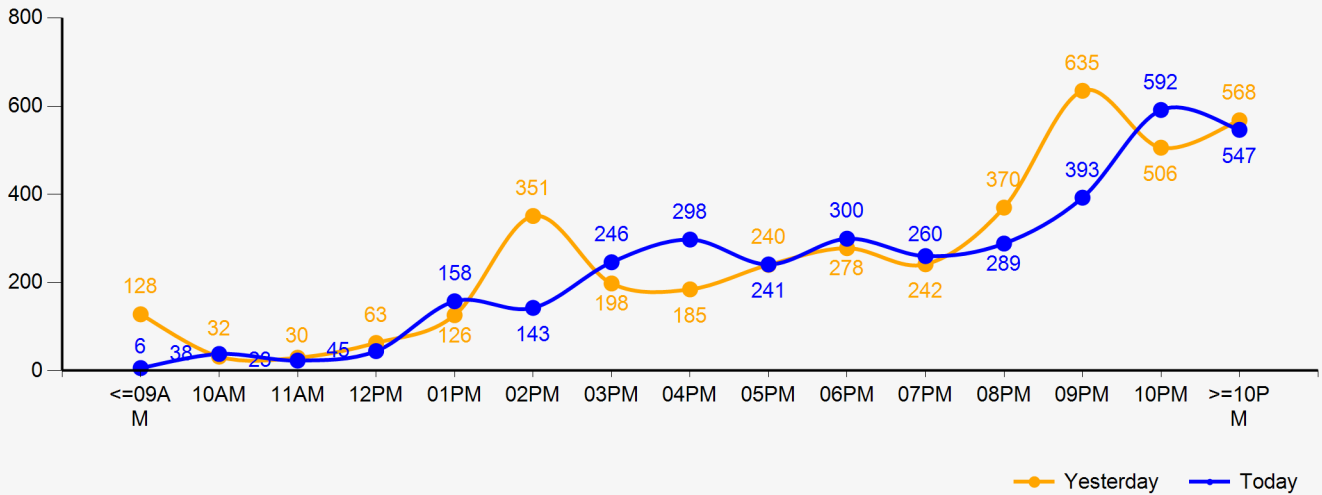
YD Sales : 3951

YD GP%: 6.43%

TD Sales : 3575

TD GP%: 6.56%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	755	585	(170)	6.76%	6.76%	0.00%
TRICHY-01	464	556	93	5.31%	4.46%	-0.85%
SOUTH-03	415	414	(1)	5.90%	5.70%	-0.20%
CHENNAI-02	290	348	58	6.80%	7.92%	1.13%
CHENNAI-01	251	335	84	8.76%	6.80%	-1.95%
WEST-01	331	268	(63)	7.97%	8.20%	0.24%
WEST-02	321	192	(129)	7.35%	8.98%	1.63%
SOUTH ARCOT	170	191	22	7.71%	8.12%	0.41%
VIJAYAWADA-01	197	188	(9)	6.38%	6.41%	0.03%
NORTH ARCOT	258	169	(89)	6.74%	8.43%	1.69%
TIRUPATI-01	279	169	(110)	5.55%	7.51%	1.96%
KL-SOUTH	124	107	(17)	0.56%	-0.58%	-1.14%
KL-NORTH	98	53	(45)	0.34%	2.01%	1.67%
Total	3951	3575	(376)	6.43%	6.56%	0.14%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	NGR1	61	62	1	4.51%	4.19%	-0.32%
	TVL1	76	58	(18)	4.81%	2.64%	-2.18%
	TUT1	74	52	(22)	7.61%	10.32%	2.70%
	TKS2	53	30	(23)	7.44%	5.55%	-1.89%
	TKS1	21	27	6	5.64%	4.70%	-0.94%
	S2SD	17	25	8	-1.69%	-1.70%	-0.01%
	SVK1	16	25	9	6.08%	6.48%	0.40%
	KVT1	42	23	(19)	8.09%	9.05%	0.96%
	RND1	21	20	(1)	10.89%	10.93%	0.04%
	VNR2	30	20	(10)	7.73%	7.94%	0.21%
	VLY1	25	19	(6)	8.20%	7.92%	-0.27%
	TUT2	29	17	(12)	9.21%	8.64%	-0.57%
	MAR1	34	15	(19)	7.87%	6.10%	-1.77%
	ARM1	16	14	(2)	5.80%	6.63%	0.83%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	SDI1	9	14	5	3.87%	5.24%	1.37%
	KGL1	10	13	3	7.11%	7.23%	0.13%
	MMT1	14	13	(1)	6.41%	10.15%	3.75%
	ERL2	17	12	(5)	11.01%	11.50%	0.49%
	RPM1	17	12	(5)	5.48%	8.12%	2.64%
	PKD1	15	11	(4)	8.40%	7.22%	-1.18%
	TKY1	6	11	5	7.11%	7.21%	0.10%
	ASM1	13	10	(3)	5.39%	10.54%	5.15%
	TCN1	17	10	(7)	8.84%	7.54%	-1.30%
	TYI1	9	9		9.79%	9.87%	0.08%
	APK1	9	7	(2)	6.76%	9.61%	2.85%
	APK2	8	7	(1)	8.19%	5.80%	-2.39%
	COL1	10	6	(4)	4.17%	6.47%	2.29%
	PDI1	21	6	(15)	1.92%	6.83%	4.91%
	SKD1	10	6	(4)	8.18%	9.62%	1.45%
	STU2	12	6	(6)	6.46%	9.49%	3.03%
	UDN1	8	6	(2)	9.39%	7.38%	-2.02%
	SNL1	7	5	(2)	6.61%	2.31%	-4.30%
	KSM1	3	4	1	6.56%	8.03%	1.47%
	VKM1	8	4	(4)	7.89%	12.93%	5.04%
	KYR1	6	3	(3)	8.41%	12.82%	4.41%
	VNR1	5	2	(3)	8.13%	8.35%	0.22%
	SGT1	6	1	(5)	5.74%	4.95%	-0.79%
	Total	755	585	(170)	6.76%	6.76%	0.00%
TRICHY-01	TRY1	110	146	36	2.56%	0.44%	-2.12%
	TRY2	9	45	36	6.68%	-2.82%	-9.50%
	TNJ1	28	39	11	4.83%	4.21%	-0.62%
	PTK1	16	29	13	7.51%	5.13%	-2.38%
	PBR2	28	28		5.95%	5.20%	-0.75%
	KUM1	21	26	5	7.08%	5.63%	-1.45%
	TNJ2	19	26	7	8.02%	6.05%	-1.97%
	MVM1	19	23	4	9.54%	9.57%	0.03%
	TVR2	23	20	(3)	7.13%	6.98%	-0.15%
	TRY3	30	18	(12)	-3.19%	7.93%	11.12%
	KIK1	10	17	7	8.81%	8.66%	-0.16%
	TRY4	14	17	3	5.89%	10.45%	4.56%
	PDK1	14	16	2	7.66%	7.53%	-0.13%
	MDI1	15	15		7.07%	6.91%	-0.16%
	PBR1	4	13	9	5.94%	5.11%	-0.83%
	AYR1	19	12	(7)	4.55%	7.64%	3.09%
	MSI1	10	11	1	10.36%	6.43%	-3.93%
	NGT1	13	10	(3)	11.68%	9.85%	-1.83%
	TTP1	10	9	(1)	6.33%	9.99%	3.66%
	JKM1	7	8	1	8.46%	6.84%	-1.63%
	TVR1	10	8	(2)	5.92%	4.74%	-1.19%
	TYR1	7	8	1	3.50%	8.51%	5.01%
	KRN1	6	7	1	5.03%	6.89%	1.86%
	NMM1	5	4	(1)	5.61%	5.34%	-0.27%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	ORU1	4	2	(2)	7.23%	10.92%	3.69%
	APM1	7	1	(6)	8.09%	13.26%	5.17%
	NCK1	5	1	(4)	6.75%	12.06%	5.30%
	TZSD	1		(1)	-2.00%	#Error	#Error
	WTRZ		(3)	(3)	#Error	7.96%	#Error
	Total	464	556	93	5.31%	4.46%	-0.85%
SOUTH-03	MDU1	40	37	(3)	8.04%	6.03%	-2.00%
	MDU6	15	33	18	8.39%	2.78%	-5.61%
	KRR1	26	32	6	0.89%	1.60%	0.72%
	MDU2	26	28	2	7.55%	8.39%	0.84%
	TMM1	23	26	3	1.60%	4.49%	2.89%
	MDU7	26	25	(1)	3.89%	-0.91%	-4.80%
	KKD3	14	24	10	8.19%	8.41%	0.22%
	DGL1	10	21	11	8.20%	7.15%	-1.05%
	USL1	11	21	10	7.58%	6.36%	-1.22%
	MPA1	10	15	5	9.54%	3.07%	-6.47%
	SVG1	7	15	8	8.48%	7.43%	-1.04%
	ATG1	15	14	(1)	8.72%	7.07%	-1.64%
	MDU3	15	10	(5)	6.20%	4.06%	-2.14%
	PNI1	7	10	3	9.22%	2.80%	-6.42%
	TDI1	6	10	4	11.59%	11.96%	0.38%
	MDU4	13	9	(4)	5.78%	5.24%	-0.54%
	TEN1	7	8	1	7.08%	6.85%	-0.23%
	DGL2	32	7	(25)	0.86%	8.61%	7.76%
	DKI1	12	7	(5)	6.39%	14.28%	7.90%
	KYK1	3	6	3	5.49%	7.24%	1.76%
	NKI1	2	6	4	-0.85%	3.71%	4.57%
	ADP1	3	5	2	6.04%	9.40%	3.37%
	BNR1	8	5	(3)	4.31%	10.57%	6.26%
	BTU1	2	5	3	-0.47%	-0.52%	-0.05%
	MNM1	9	5	(4)	6.69%	6.52%	-0.17%
	TPT1	14	5	(9)	10.17%	8.30%	-1.87%
	NTM1	1	4	3	14.34%	9.81%	-4.53%
	ODM1	13	4	(9)	-0.46%	8.12%	8.59%
	SGP1	3	4	1	9.55%	8.65%	-0.91%
	CBM1	8	3	(5)	10.89%	9.47%	-1.42%
	MLR1	5	3	(2)	8.34%	9.36%	1.01%
	PNV2	9	3	(6)	5.81%	7.08%	1.27%
	KPT1	4	2	(2)	7.42%	7.43%	0.01%
	PVI1	6	2	(4)	8.54%	8.16%	-0.38%
	SZSD	1	2	1	-1.65%	1.18%	2.83%
	CMR1	2	1	(1)	0.85%	1.08%	0.23%
	MDU5	5	1	(4)	9.23%	2.87%	-6.36%
	PKM1				2.56%	#Error	#Error
	TEN2	3		(3)	3.45%	#Error	#Error
	WHMD	(2)	(4)	(3)	12.22%	7.13%	-5.09%
	Total	415	414	(1)	5.90%	5.70%	-0.20%
CHENNAI-02	CH03	26	31	5	8.42%	9.58%	1.17%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	CH15	19	30	11	4.04%	5.25%	1.21%	
	CH06	11	23	12	8.59%	2.35%	-6.23%	
	CH12	14	21	7	10.53%	8.57%	-1.96%	
	CH34	9	21	12	6.69%	8.10%	1.42%	
	CH50	5	21	16	15.25%	11.39%	-3.86%	
	CH18	10	20	10	8.04%	8.96%	0.93%	
	CH20	19	17	(2)	5.76%	4.78%	-0.97%	
	CH17	11	15	4	9.34%	10.57%	1.23%	
	CH24	30	15	(15)	2.53%	7.30%	4.76%	
	CH43	6	15	9	4.80%	7.24%	2.45%	
	CH21	22	14	(8)	6.01%	7.11%	1.10%	
	CH33	8	13	5	7.73%	9.38%	1.65%	
	MJR1	10	12	2	8.54%	9.13%	0.59%	
	CH23	7	10	3	5.80%	3.24%	-2.56%	
	CH44	7	10	3	10.24%	7.56%	-2.68%	
	CH51	19	10	(9)	7.55%	9.57%	2.02%	
	PON1	4	9	5	10.74%	8.95%	-1.79%	
	CH41	9	8	(1)	10.15%	12.24%	2.09%	
	GPD1	5	8	3	9.46%	3.45%	-6.00%	
	UKI1	5	8	3	10.22%	12.04%	1.82%	
	CH31	2	5	3	0.63%	10.78%	10.15%	
	CH27	2	4	2	8.57%	9.56%	0.99%	
	CH46	10	4	(6)	7.97%	7.97%	-0.01%	
	CH36	15	3	(12)	0.66%	10.46%	9.80%	
	CH32	3	2	(1)	3.01%	8.66%	5.64%	
	CH01					#Error	#Error	#Error
	MC05					#Error	#Error	#Error
	MC06	2	(1)	(3)	1.39%	1.88%	0.50%	
	Total	290	348	58	6.80%	7.92%	1.13%	
	CHENNAI-01	CH05	16	40	24	6.88%	5.80%	-1.08%
CZWH			29	29	#Error	-10.96%	#Error	
CH14		18	22	4	7.87%	8.08%	0.21%	
CH07		16	20	4	10.17%	6.14%	-4.03%	
CH19		13	18	5	8.47%	9.26%	0.79%	
CH48		14	18	4	9.84%	11.20%	1.36%	
CH16		10	16	6	10.17%	9.86%	-0.32%	
CH47		21	16	(5)	10.44%	8.21%	-2.23%	
CH08		17	15	(2)	6.39%	8.03%	1.64%	
CH45		6	15	9	5.75%	6.96%	1.20%	
GUD1		12	14	2	10.04%	11.37%	1.34%	
CH28		11	12	1	11.11%	12.51%	1.40%	
CH42		7	12	5	9.01%	11.57%	2.56%	
CH25		16	11	(5)	9.60%	6.84%	-2.76%	
CH49		12	11	(1)	9.55%	6.97%	-2.59%	
CH30		9	9		9.44%	11.58%	2.14%	
CH22		9	8	(1)	7.16%	7.19%	0.03%	
MRM1		7	8	1	6.63%	7.52%	0.89%	
CH35		10	6	(4)	10.28%	11.70%	1.42%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	GUD2	5	6	1	9.20%	8.87%	-0.33%	
	KNR1	3	6	3	12.27%	5.65%	-6.63%	
	AVD1	4	5	1	3.48%	7.25%	3.77%	
	CGL1	4	5	1	9.49%	5.36%	-4.14%	
	CH38	1	5	4	6.10%	4.01%	-2.09%	
	CH37	9	3	(6)	2.67%	5.06%	2.39%	
	CH39	3	3		13.00%	9.83%	-3.17%	
	SKL1	5	3	(2)	9.69%	4.39%	-5.30%	
	TKM1	4	3	(1)	5.04%	10.08%	5.04%	
	CH26	5	2	(3)	9.74%	5.28%	-4.46%	
	CH29	1	1		9.90%	8.29%	-1.62%	
	CH40		1	1	#Error	9.04%	#Error	
	MC09	1		(1)	5.56%	#Error	#Error	
	MC10	1		(1)	4.98%	#Error	#Error	
	WCHN	(19)	(8)	11	7.69%	7.66%	-0.03%	
	Total	251	335	84	8.76%	6.80%	-1.95%	
	WEST-01	CBE2	57	64	8	7.91%	9.73%	1.82%
		TPR2	26	25	(1)	9.00%	9.17%	0.17%
KGM1		4	19	15	6.87%	0.48%	-6.39%	
CBE4		33	15	(18)	10.27%	8.68%	-1.58%	
PLI1		17	15	(2)	7.04%	7.82%	0.78%	
TPR1		27	13	(14)	7.63%	6.46%	-1.17%	
CBE6		13	11	(2)	9.50%	8.52%	-0.98%	
TPR3		6	11	5	6.09%	5.22%	-0.87%	
GBM1		8	9	1	7.39%	8.74%	1.35%	
KMR1		28	9	(19)	7.95%	11.54%	3.60%	
SNR1		13	9	(4)	8.13%	10.73%	2.60%	
PDM1		6	7	1	11.42%	11.83%	0.41%	
SUL1		9	7	(2)	8.60%	6.64%	-1.96%	
SYM2		10	7	(3)	8.14%	6.07%	-2.06%	
CBE1		15	6	(9)	5.84%	10.42%	4.57%	
DPM2		7	6	(1)	10.41%	10.35%	-0.06%	
CBE3			5	5	#Error	4.85%	#Error	
UMP1		7	5	(2)	2.19%	3.10%	0.91%	
AVI1		6	4	(2)	7.61%	9.46%	1.85%	
CBE5		2	4	2	14.55%	9.18%	-5.38%	
KMD1		7	4	(3)	6.84%	3.02%	-3.83%	
PPI1		5	4	(1)	8.95%	9.01%	0.07%	
ANR1		1	3	2	10.53%	9.53%	-1.00%	
TPR4			3	3	#Error	10.93%	#Error	
MPM1		25	2	(23)	6.53%	12.70%	6.17%	
UAM1			1	1	#Error	13.99%	#Error	
CNR1					#Error	#Error	#Error	
GDR1					#Error	#Error	#Error	
KGI1		1		(1)	4.70%	#Error	#Error	
WHCB		(3)		3	12.41%	#Error	#Error	
WZSD		1		(1)	-6.01%	#Error	#Error	
Total		331	268	(63)	7.97%	8.20%	0.24%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	ERD1	28	26	(2)	8.52%	9.72%	1.20%
	ERD2	30	25	(5)	8.31%	10.54%	2.23%
	SLM1	35	21	(14)	5.94%	5.95%	0.01%
	NKL2	27	12	(15)	5.46%	7.89%	2.43%
	SLM3	11	9	(2)	8.38%	8.97%	0.59%
	HSR2	9	8	(1)	10.04%	11.14%	1.10%
	SLM2	9	7	(2)	8.33%	8.02%	-0.31%
	TCG1	14	7	(7)	7.21%	7.81%	0.60%
	VPD1	8	7	(1)	8.88%	10.15%	1.27%
	ATU1	10	6	(4)	5.75%	8.88%	3.13%
	KRI1	8	6	(2)	6.99%	9.17%	2.18%
	MCR1	2	6	4	12.94%	8.35%	-4.59%
	EPI1	12	5	(7)	8.11%	10.98%	2.86%
	HSR1	18	5	(13)	7.08%	7.13%	0.05%
	MTR1	7	5	(2)	10.78%	13.51%	2.73%
	PDR1	7	5	(2)	9.62%	11.67%	2.05%
	RSP1	15	5	(10)	5.24%	8.02%	2.79%
	EDP1	4	4		7.53%	6.06%	-1.47%
	KVP1	9	4	(5)	3.36%	5.41%	2.06%
	OML1	3	4	1	9.10%	10.72%	1.62%
	PMP1	4	3	(1)	5.76%	4.26%	-1.49%
	TRM1	9	3	(6)	8.35%	7.33%	-1.02%
	CMI1	2	2		5.58%	12.61%	7.02%
	DPR1	1	2	1	6.31%	4.84%	-1.47%
	HRR1	1	2	1	4.70%	4.86%	0.16%
	KMM1	6	2	(4)	6.33%	12.17%	5.84%
	VKL1	6	2	(4)	5.05%	11.78%	6.73%
	APN1	3	1	(2)	10.38%	10.36%	-0.03%
	BMD1	1	1		4.70%	4.76%	0.06%
	DPR2	10	1	(9)	7.57%	13.87%	6.30%
	SGG1	1	1		4.70%	5.85%	1.15%
	KAM1	3		(3)	6.30%	#Error	#Error
	PLC1	2		(2)	13.66%	#Error	#Error
SGI1	5		(5)	15.95%	#Error	#Error	
WZWH	2		(2)	-8.63%	#Error	#Error	
WHPD			(5)	(5)	#Error	7.86%	#Error
Total		321	192	(129)	7.35%	8.98%	1.63%
SOUTH ARCOT	POY1	15	26	11	5.52%	8.98%	3.46%
	VPM2	6	18	12	6.40%	8.03%	1.63%
	CUD1	15	16	2	8.96%	10.31%	1.36%
	CDM1	12	15	3	8.25%	6.85%	-1.40%
	PRT1	10	15	5	8.03%	5.45%	-2.57%
	POY2	17	13	(4)	9.49%	9.52%	0.03%
	KKI2	16	12	(4)	6.56%	12.42%	5.87%
	NVL2	13	11	(2)	5.36%	5.79%	0.43%
	KLM1	4	10	6	8.99%	10.37%	1.37%
	ULP1	14	9	(5)	9.71%	7.26%	-2.45%
	TDM1	9	8	(1)	7.60%	6.22%	-1.38%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	TRK1	7	7	(1)	9.72%	6.04%	-3.68%
	KML1	12	6	(6)	9.47%	9.60%	0.14%
	MKM1	4	6	2	11.79%	9.47%	-2.32%
	SJI2	6	6		8.20%	7.44%	-0.76%
	TVM1	3	6	3	10.72%	7.32%	-3.40%
	TVM2	7	6	(1)	2.24%	3.07%	0.83%
	STP1	4	5	1	13.35%	11.34%	-2.01%
	VPM1	1	3	2	6.81%	2.63%	-4.18%
	VCM1	5	1	(4)	5.26%	11.55%	6.29%
	WHUT	(10)	(8)	3	11.82%	9.71%	-2.11%
	Total	170	191	22	7.71%	8.12%	0.41%
VIJAYAWADA-01	BVR1	17	16	(1)	7.62%	9.48%	1.85%
	OGL1	10	12	2	10.19%	3.71%	-6.48%
	KND1	2	11	9	8.72%	8.40%	-0.32%
	VJW1	20	11	(9)	6.61%	6.35%	-0.26%
	CRL1	5	10	5	7.29%	8.11%	0.82%
	TDD1	3	10	7	6.65%	6.92%	0.27%
	VJW3	6	10	4	6.49%	6.42%	-0.07%
	TNK1	12	8	(4)	7.10%	7.49%	0.40%
	CKT1	3	7	4	3.29%	4.17%	0.88%
	RAL1	6	7	1	6.67%	3.53%	-3.14%
	RMV1	9	7	(2)	5.62%	7.55%	1.94%
	VKN1	1	7	6	11.63%	8.31%	-3.32%
	ELU1	7	6	(1)	7.58%	5.62%	-1.97%
	GDV1	3	6	3	4.55%	5.02%	0.47%
	PPM1	5	6	1	3.85%	4.88%	1.03%
	GVM1	2	5	3	9.15%	5.41%	-3.75%
	NRT1	4	5	1	1.47%	6.23%	4.76%
	JGG1	5	4	(1)	5.89%	1.45%	-4.44%
	JPT1	8	4	(4)	6.52%	6.55%	0.03%
	TEL1	5	4	(1)	7.21%	6.76%	-0.45%
	VUY1	4	4		2.86%	0.43%	-2.42%
	GNT1	18	3	(15)	5.11%	4.04%	-1.08%
	PAP1	4	3	(1)	5.34%	7.14%	1.80%
	TNI1	4	3	(1)	5.84%	4.76%	-1.08%
	DPE1	3	2	(1)	4.09%	5.51%	1.42%
	GNT2	2	2		4.98%	3.19%	-1.79%
	NPR1	6	2	(4)	4.62%	7.56%	2.95%
	PNR1	2	2		3.02%	12.40%	9.38%
	TVU1	5	2	(3)	10.65%	9.47%	-1.18%
	VJW2	6	2	(4)	4.45%	1.95%	-2.51%
	VJW4	3	2	(1)	10.12%	11.51%	1.39%
	VJW5	1	2	1	9.45%	13.74%	4.28%
	AMP1	1	1		8.45%	8.45%	0.00%
MTM1	2	1	(1)	4.36%	3.61%	-0.75%	
PRL1	3	1	(2)	4.75%	12.61%	7.86%	
BPP1	1		(1)	3.50%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	WHVJ	(1)		1	5.45%	#Error	#Error	
	Total	197	188	(9)	6.38%	6.41%	0.03%	
NORTH ARCOT	KPM2	33	18	(15)	7.03%	10.31%	3.27%	
	VEL2	35	17	(18)	6.96%	6.29%	-0.68%	
	TRR1	15	15		4.08%	6.64%	2.57%	
	TRL1	16	14	(2)	5.49%	7.31%	1.83%	
	SBR1	18	12	(6)	7.17%	11.16%	3.99%	
	WJD1	3	12	9	12.46%	7.06%	-5.40%	
	ABR1	16	10	(6)	5.00%	9.09%	4.09%	
	VEL1	18	9	(9)	6.54%	9.14%	2.60%	
	AKM1	17	7	(10)	7.30%	7.93%	0.63%	
	GDM1	10	7	(3)	4.03%	8.65%	4.61%	
	SLG1	4	6	2	12.40%	13.26%	0.86%	
	WJP1	6	6		11.16%	8.82%	-2.34%	
	PLR1	6	5	(1)	5.26%	10.36%	5.10%	
	TRT1	8	5	(3)	5.88%	8.59%	2.71%	
	VSI1	15	5	(10)	8.77%	12.50%	3.73%	
	ANI1	4	4		8.99%	8.72%	-0.26%	
	CPT1	6	4	(2)	5.86%	9.26%	3.40%	
	KPM1	7	4	(3)	8.66%	7.10%	-1.56%	
	VNB1	2	4	2	4.90%	11.77%	6.87%	
	ARC2	9	3	(6)	4.87%	4.79%	-0.08%	
	CYR1	5	3	(2)	8.12%	9.38%	1.26%	
	UGI1	3	3		6.43%	4.79%	-1.64%	
	BGR1	1		(1)	6.41%	#Error	#Error	
	CGM1	2		(2)	7.21%	#Error	#Error	
	PTU1					#Error	#Error	#Error
	WHVL	(1)	(4)	(3)	4.23%	17.65%	13.42%	
	Total	258	169	(89)	6.74%	8.43%	1.69%	
	TIRUPATI-01	TPY2	23	25	2	4.32%	4.69%	0.37%
		PDT1	15	13	(2)	6.43%	4.56%	-1.87%
		ATP1	21	10	(11)	7.56%	9.31%	1.74%
CTO1		15	10	(5)	5.88%	8.02%	2.14%	
KDA1		11	10	(1)	6.48%	6.78%	0.30%	
TPY1		14	9	(5)	7.48%	9.69%	2.21%	
KAR1		4	8	4	6.39%	12.21%	5.82%	
KHT1		4	8	4	9.03%	12.72%	3.69%	
BVL1		6	7	1	9.86%	10.05%	0.19%	
GTL1		5	6	1	4.58%	7.14%	2.56%	
KNL1		10	6	(4)	8.15%	9.78%	1.63%	
NLR1		26	6	(20)	2.40%	6.34%	3.93%	
RCY1		2	6	4	11.55%	5.90%	-5.65%	
NDL1		10	5	(5)	6.59%	7.70%	1.11%	
PUT1		10	5	(5)	6.30%	5.50%	-0.80%	
ADI1		28	4	(24)	1.53%	8.04%	6.51%	
SPE1		6	4	(2)	4.50%	4.88%	0.37%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KDR1	13	3	(10)	2.00%	4.09%	2.09%
	MPL1	6	3	(3)	8.77%	10.93%	2.15%
	PGR1	3	3		8.43%	10.40%	1.97%
	DHN1	5	2	(3)	6.32%	12.62%	6.30%
	KNL2	7	2	(5)	9.16%	4.74%	-4.42%
	KVL1	3	2	(1)	6.02%	10.14%	4.12%
	NYP1	7	2	(5)	5.78%	2.27%	-3.50%
	PIL1	3	2	(1)	2.57%	1.52%	-1.05%
	RJP1	5	2	(3)	5.44%	7.14%	1.71%
	TPI1	9	2	(7)	5.41%	9.68%	4.27%
	VKI1	4	2	(2)	6.86%	7.57%	0.71%
	KOU1	1	1		7.01%	1.48%	-5.54%
	PMR1	4	1	(3)	8.46%	13.04%	4.58%
	WHRN	(1)		1	3.51%	#Error	#Error
	Total	279	169	(110)	5.55%	7.51%	1.96%
	KL-SOUTH	TVP1	77	64	(13)	0.43%	0.32%
PAS1		21	18	(3)	0.37%	-0.69%	-1.06%
PNL1		12	17	5	-1.71%	-4.53%	-2.82%
KLR1		15	9	(6)	3.51%	0.48%	-3.03%
WHTM			(1)	(1)	#Error	4.19%	#Error
Total		124	107	(17)	0.56%	-0.58%	-1.14%
KL-NORTH	KZD1	98	58	(40)	0.34%	1.55%	1.21%
	WHKZ		(5)	(5)	#Error	-2.28%	#Error
	Total	98	53	(45)	0.34%	2.01%	1.67%
Total	3951	3575	(376)	6.43%	6.56%	0.14%	