



Air-Cond - Daily Sales Performance As on 17-03-2026 11:30:53 PM

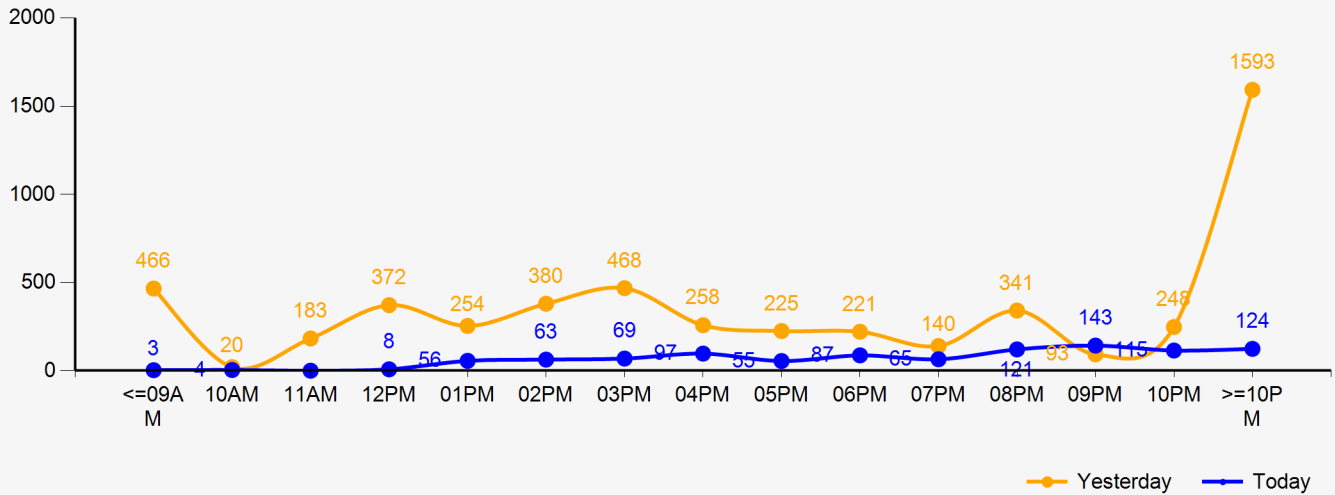
YD Sales : 5262

YD GP%: 2.23%

TD Sales : 1009

TD GP%: 6.65%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	1099	171	(928)	1.92%	4.12%	2.20%
SOUTH-03	1003	124	(879)	-1.11%	5.85%	6.96%
CHENNAI-01	586	112	(474)	3.31%	8.07%	4.76%
TRICHY-01	485	99	(386)	-1.22%	6.70%	7.92%
WEST-02	480	98	(382)	1.09%	6.20%	5.11%
CHENNAI-02	184	75	(109)	6.84%	9.96%	3.13%
NORTH ARCOT	428	65	(363)	5.83%	8.15%	2.33%
VIJAYAWADA-01	186	63	(123)	3.85%	7.30%	3.45%
TIRUPATI-01	202	61	(141)	3.19%	5.72%	2.53%
WEST-01	151	59	(92)	4.94%	8.23%	3.29%
SOUTH ARCOT	411	56	(355)	5.73%	8.30%	2.57%
KL-NORTH	30	15	(15)	4.29%	1.26%	-3.03%
KL-SOUTH	17	11	(6)	0.69%	2.09%	1.40%
Total	5262	1009	(4253)	2.23%	6.65%	4.42%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TUT1	388	47	(341)	-1.50%	0.83%	2.33%
	TVL1	78	23	(55)	5.86%	5.01%	-0.85%
	S2SD	7	9	2	-4.68%	-1.56%	3.12%
	TUT2	38	9	(29)	1.01%	5.78%	4.76%
	KVT1	57	8	(49)	3.70%	4.74%	1.04%
	NGR1	52	7	(45)	3.32%	4.37%	1.05%
	TKS2	24	7	(17)	4.01%	6.51%	2.51%
	APK2	25	6	(19)	-0.18%	6.88%	7.07%
	VNR1	24	5	(19)	0.51%	5.89%	5.38%
	APK1	20	4	(16)	7.16%	5.17%	-1.99%
	PKD1	28	4	(24)	3.57%	2.84%	-0.73%
	RND1	30	4	(26)	2.57%	9.12%	6.55%
	STU2	7	4	(3)	9.05%	4.08%	-4.97%
	TKS1	20	4	(16)	5.95%	5.16%	-0.79%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	ERL2	10	3	(7)	7.94%	8.33%	0.39%
	RPM1	23	3	(20)	2.66%	3.56%	0.90%
	VL1	16	3	(13)	6.84%	6.64%	-0.20%
	KGL1	11	2	(9)	7.44%	12.15%	4.71%
	MAR1	29	2	(27)	1.83%	2.97%	1.14%
	MMT1	10	2	(8)	4.20%	9.00%	4.81%
	SNL1	5	2	(3)	4.62%	7.10%	2.47%
	UDN1	12	2	(10)	2.11%	5.36%	3.25%
	VKM1	12	2	(10)	6.03%	6.62%	0.59%
	ASM1	12	1	(11)	5.42%	4.08%	-1.34%
	COL1	1	1		8.86%	19.78%	10.92%
	KSM1	6	1	(5)	2.16%	11.76%	9.60%
	KYR1	12	1	(11)	8.97%	9.10%	0.14%
	PDI1	10	1	(9)	3.64%	6.75%	3.11%
	SDI1	18	1	(17)	3.37%	5.39%	2.02%
	SKD1	10	1	(9)	12.61%	6.75%	-5.86%
	TCN1	19	1	(18)	-2.23%	10.48%	12.71%
	TKY1	11	1	(10)	4.55%	1.70%	-2.86%
	ARM1	4		(4)	5.03%	#Error	#Error
	SGT1	6		(6)	8.49%	#Error	#Error
	SVK1	30		(30)	-1.01%	#Error	#Error
	TYI1	14		(14)	6.49%	#Error	#Error
	VNR2	20		(20)	4.22%	#Error	#Error
	Total	1099	171	(928)	1.92%	4.12%	2.20%
SOUTH-03	MDU1	118	16	(102)	-2.85%	0.71%	3.56%
	ODM1	14	11	(3)	-8.23%	-5.49%	2.75%
	DGL1	48	8	(40)	0.07%	7.67%	7.60%
	MDU4	27	7	(20)	1.03%	7.74%	6.71%
	KRR1	42	6	(36)	-4.69%	2.30%	6.99%
	KKD3	48	5	(43)	1.17%	9.40%	8.23%
	MDU2	55	5	(50)	-0.72%	10.03%	10.75%
	TPT1	36	5	(31)	-0.21%	3.77%	3.98%
	ATG1	60	4	(56)	-0.91%	4.91%	5.82%
	BTU1	16	4	(12)	-2.36%	0.30%	2.66%
	MDU3	13	4	(9)	-0.28%	8.85%	9.13%
	MDU7	29	4	(25)	0.31%	5.47%	5.16%
	PNV2	34	4	(30)	-5.62%	6.65%	12.27%
	TDI1	18	4	(14)	-1.76%	10.55%	12.31%
	BNR1	16	3	(13)	-4.39%	7.96%	12.35%
	CBM1	14	3	(11)	4.12%	5.69%	1.57%
	DKI1	45	3	(42)	0.60%	12.29%	11.68%
	MDU6	35	3	(32)	5.54%	5.97%	0.43%
	MPA1	34	3	(31)	0.21%	6.46%	6.25%
	SVG1	42	3	(39)	-1.99%	9.99%	11.98%
	KPT1	8	2	(6)	4.27%	17.80%	13.52%
	MDU5	12	2	(10)	4.07%	12.39%	8.32%
	MLR1	8	2	(6)	-1.71%	12.55%	14.25%
	MNM1	23	2	(21)	-2.88%	6.62%	9.51%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	NTM1	6	2	(4)	6.75%	16.87%	10.12%	
	PNI1	20	2	(18)	-6.85%	8.34%	15.19%	
	PVI1	35	2	(33)	-1.74%	6.58%	8.32%	
	TEN2	15	2	(13)	-1.78%	7.35%	9.13%	
	USL1	22	2	(20)	-3.66%	0.05%	3.71%	
	ADP1	12	1	(11)	5.55%	5.45%	-0.09%	
	TMM1	18	1	(17)	-0.69%	15.50%	16.20%	
	CMR1	14		(14)	-0.51%	#Error	#Error	
	DGL2	14		(14)	-1.67%	#Error	#Error	
	KYK1	7		(7)	-1.02%	#Error	#Error	
	NKI1	10		(10)	-2.62%	#Error	#Error	
	PKM1	4		(4)	-8.73%	#Error	#Error	
	SGP1	17		(17)	-2.04%	#Error	#Error	
	SZSD	1		(1)	-430.09%	#Error	#Error	
	TEN1	13	(1)	(14)	1.40%	-11.02%	-12.42%	
	Total	1003	124	(879)	-1.11%	5.85%	6.96%	
	CHENNAI-01	CH28	3	10	7	8.35%	13.46%	5.11%
		CH05	24	9	(15)	5.30%	6.22%	0.91%
CH14		11	9	(2)	3.64%	5.40%	1.76%	
CH16		19	8	(11)	7.82%	7.38%	-0.44%	
CH49		26	7	(19)	7.61%	8.25%	0.64%	
GUD2		25	7	(18)	4.33%	3.19%	-1.14%	
CH39		9	6	(3)	6.79%	5.74%	-1.05%	
CH48		6	6		11.76%	10.25%	-1.51%	
CH47		5	5		5.01%	8.63%	3.62%	
GUD1		25	5	(20)	8.93%	7.45%	-1.47%	
CH08		79	4	(75)	0.53%	10.95%	10.42%	
CH25		17	4	(13)	7.81%	4.83%	-2.98%	
MRM1		18	4	(14)	5.21%	8.99%	3.78%	
AVD1		13	3	(10)	9.21%	15.96%	6.75%	
CH07		15	3	(12)	4.45%	4.86%	0.41%	
CH19		16	3	(13)	6.92%	9.14%	2.22%	
CH22		105	3	(102)	-5.13%	4.90%	10.03%	
CH37		7	3	(4)	8.71%	9.41%	0.70%	
CH42		35	3	(32)	8.27%	8.86%	0.59%	
CGL1		23	2	(21)	3.38%	3.53%	0.15%	
CH35		1	2	1	16.05%	12.11%	-3.95%	
CH38		8	2	(6)	9.84%	11.68%	1.85%	
KNR1		3	2	(1)	4.28%	11.83%	7.55%	
CH45		26	1	(25)	7.08%	14.05%	6.97%	
TKM1		7	1	(6)	4.08%	1.35%	-2.72%	
CH26		13		(13)	7.29%	#Error	#Error	
CH29		1		(1)	0.05%	#Error	#Error	
CH30		1		(1)	2.60%	#Error	#Error	
CH40		5		(5)	2.01%	#Error	#Error	
CZWH		18		(18)	-14.08%	#Error	#Error	
MC09					#Error	#Error	#Error	
MC10		1		(1)	6.53%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	SKL1	21		(21)	7.32%	#Error	#Error	
	Total	586	112	(474)	3.31%	8.07%	4.76%	
TRICHY-01	TRY1	202	12	(190)	-6.02%	10.20%	16.22%	
	TNJ1	15	10	(5)	1.26%	5.81%	4.55%	
	PBR2	19	9	(10)	3.03%	7.21%	4.19%	
	PTK1	23	9	(14)	-1.03%	4.26%	5.29%	
	KUM1	16	7	(9)	2.76%	8.33%	5.57%	
	TRY3	10	7	(3)	-6.26%	0.48%	6.74%	
	TVR2	13	6	(7)	3.77%	2.36%	-1.41%	
	MVM1	29	5	(24)	1.81%	9.98%	8.17%	
	PDK1	3	5	2	6.52%	2.11%	-4.41%	
	TNJ2	34	5	(29)	2.84%	1.84%	-1.01%	
	NGT1	9	4	(5)	5.19%	9.99%	4.80%	
	MDI1	17	2	(15)	4.14%	9.30%	5.15%	
	MSI1	9	2	(7)	2.34%	4.17%	1.83%	
	TRY2	6	2	(4)	7.33%	9.35%	2.02%	
	TRY4	13	2	(11)	1.87%	7.31%	5.43%	
	TTP1	4	2	(2)	-2.07%	11.84%	13.90%	
	TVR1	5	2	(3)	3.00%	12.50%	9.49%	
	TYR1	16	2	(14)	-4.16%	5.24%	9.40%	
	APM1			1	1	#Error	8.28%	#Error
	AYR1	5	1	(4)	1.80%	18.39%	16.59%	
	KIK1	4	1	(3)	6.25%	15.53%	9.29%	
	NMM1	4	1	(3)	1.92%	6.81%	4.89%	
	ORU1	5	1	(4)	-3.64%	6.62%	10.25%	
	PBR1	8	1	(7)	-0.44%	10.05%	10.49%	
	JKM1	10		(10)	0.15%	#Error	#Error	
	KRN1	2		(2)	8.39%	#Error	#Error	
	NCK1	4		(4)	0.61%	#Error	#Error	
	Total	485	99	(386)	-1.22%	6.70%	7.92%	
WEST-02	SLM1	59	16	(43)	-1.45%	5.41%	6.86%	
	ERD1	17	10	(7)	3.05%	7.76%	4.70%	
	ERD2	15	10	(5)	4.02%	7.50%	3.48%	
	NKL2	51	6	(45)	2.10%	6.59%	4.49%	
	SLM3	30	6	(24)	-2.02%	4.02%	6.05%	
	ATU1	22	5	(17)	4.58%	8.36%	3.78%	
	HSR1	10	5	(5)	4.63%	6.15%	1.52%	
	MCR1	11	3	(8)	1.18%	8.27%	7.09%	
	PDR1	2	3	1	6.22%	6.18%	-0.04%	
	TRM1	16	3	(13)	-0.51%	2.55%	3.06%	
	VPD1	11	3	(8)	4.20%	8.77%	4.57%	
	APN1	13	2	(11)	4.75%	1.38%	-3.37%	
	EPI1	15	2	(13)	0.65%	10.79%	10.14%	
	HSR2	10	2	(8)	5.30%	4.82%	-0.48%	
	KMM1	5	2	(3)	0.75%	8.25%	7.50%	
	KVP1	13	2	(11)	-1.15%	4.16%	5.32%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	MTR1	35	2	(33)	-3.80%	4.08%	7.87%
	OML1	13	2	(11)	-0.07%	5.12%	5.20%
	PMP1	7	2	(5)	4.44%	8.45%	4.01%
	TCG1	5	2	(3)	2.80%	4.28%	1.48%
	VKL1	4	2	(2)	3.16%	9.72%	6.56%
	CMI1	4	1	(3)	-2.63%	2.75%	5.38%
	DPR1	12	1	(11)	1.28%	5.45%	4.17%
	DPR2	11	1	(10)	2.77%	19.68%	16.91%
	EDP1	16	1	(15)	0.31%	4.71%	4.40%
	HRR1	10	1	(9)	6.09%	-6.47%	-12.56%
	KRI1	8	1	(7)	0.75%	5.15%	4.39%
	RSP1	14	1	(13)	-1.03%	-4.40%	-3.36%
	SGI1	2	1	(1)	-4.40%	2.52%	6.92%
	SLM2	15	1	(14)	2.20%	5.45%	3.26%
	BMD1	8		(8)	-1.33%	#Error	#Error
	PLC1	5		(5)	6.88%	#Error	#Error
	SGG1	1		(1)	2.16%	#Error	#Error
	KAM1	10	(1)	(11)	4.04%	-4.40%	-8.43%
	Total	480	98	(382)	1.09%	6.20%	5.11%
	CHENNAI-02	CH21	7	7		4.26%	12.68%
CH24		9	7	(2)	9.04%	5.33%	-3.70%
CH15		20	6	(14)	6.90%	7.61%	0.70%
CH17		8	6	(2)	10.96%	14.14%	3.18%
CH12		11	5	(6)	5.26%	10.64%	5.38%
CH41		5	5		12.44%	10.83%	-1.61%
CH46		11	5	(6)	1.80%	12.32%	10.53%
CH03		14	4	(10)	8.44%	13.61%	5.17%
CH43		6	4	(2)	6.04%	7.87%	1.83%
MJR1		2	4	2	9.86%	12.55%	2.69%
CH51		4	3	(1)	3.07%	8.93%	5.86%
CH18		7	2	(5)	9.01%	8.70%	-0.31%
CH20		7	2	(5)	5.29%	4.74%	-0.55%
CH23		7	2	(5)	2.87%	9.20%	6.33%
CH27		4	2	(2)	7.26%	12.01%	4.75%
CH33		7	2	(5)	4.23%	5.78%	1.55%
PON1		4	2	(2)	1.97%	5.89%	3.92%
CH06		3	1	(2)	13.58%	4.86%	-8.73%
CH32		8	1	(7)	12.69%	5.45%	-7.23%
CH34		12	1	(11)	2.59%	9.66%	7.07%
CH36		3	1	(2)	4.18%	7.54%	3.36%
CH50		10	1	(9)	6.18%	6.53%	0.35%
GPD1		3	1	(2)	9.61%	6.53%	-3.08%
UKI1		6	1	(5)	9.76%	18.95%	9.19%
CH01					#Error	#Error	#Error
CH31		1		(1)	7.54%	#Error	#Error
CH44		3		(3)	12.76%	#Error	#Error
MC05					#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	MC06	2		(2)	6.69%	#Error	#Error	
	Total	184	75	(109)	6.84%	9.96%	3.13%	
NORTH ARCOT	TRL1	68	15	(53)	7.61%	5.76%	-1.85%	
	SBR1	27	7	(20)	8.24%	11.79%	3.55%	
	KPM2	49	6	(43)	5.86%	13.60%	7.74%	
	ARC2	28	4	(24)	-1.95%	2.98%	4.93%	
	KPM1	14	4	(10)	7.87%	7.69%	-0.18%	
	TRT1	17	4	(13)	4.51%	5.63%	1.11%	
	PLR1	7	3	(4)	0.88%	7.75%	6.87%	
	VNB1	8	3	(5)	6.65%	6.87%	0.22%	
	VSI1	16	3	(13)	8.05%	16.07%	8.01%	
	CPT1	9	2	(7)	5.08%	5.01%	-0.07%	
	CYR1	9	2	(7)	8.31%	7.89%	-0.41%	
	TRR1	9	2	(7)	0.25%	5.62%	5.37%	
	VEL1	14	2	(12)	9.91%	11.17%	1.27%	
	VEL2	29	2	(27)	5.51%	11.57%	6.06%	
	AKM1	21	1	(20)	6.82%	6.53%	-0.29%	
	ANI1	9	1	(8)	4.83%	5.45%	0.63%	
	BGR1	6	1	(5)	10.44%	11.08%	0.64%	
	SLG1	11	1	(10)	2.32%	1.35%	-0.97%	
	WJD1	12	1	(11)	7.64%	11.29%	3.65%	
	WJP1	16	1	(15)	8.27%	2.64%	-5.63%	
	ABR1	18		(18)	4.78%	#Error	#Error	
	CGM1	10		(10)	3.14%	#Error	#Error	
	GDM1	6		(6)	2.62%	#Error	#Error	
	PTU1	7		(7)	9.99%	#Error	#Error	
	UGI1	8		(8)	-1.18%	#Error	#Error	
	Total	428	65	(363)	5.83%	8.15%	2.33%	
	VIJAYAWADA-01	GNT1	11	6	(5)	3.95%	3.29%	-0.65%
		RMV1	2	5	3	8.59%	10.06%	1.47%
VJW3		8	5	(3)	6.95%	12.87%	5.92%	
NRT1		15	4	(11)	-1.20%	10.53%	11.73%	
BVR1		8	3	(5)	7.61%	2.69%	-4.92%	
ELU1		9	3	(6)	5.30%	3.42%	-1.88%	
OGL1		9	3	(6)	6.96%	7.67%	0.71%	
TNK1		10	3	(7)	4.33%	4.40%	0.07%	
CRL1		2	2		1.37%	5.68%	4.31%	
GDV1		3	2	(1)	8.80%	1.08%	-7.72%	
GNT2		1	2	1	0.05%	5.17%	5.12%	
JPT1		6	2	(4)	4.36%	5.01%	0.65%	
KND1		1	2	1	2.22%	7.68%	5.46%	
PAP1		8	2	(6)	4.70%	7.43%	2.73%	
PNR1		2	2		9.41%	4.24%	-5.17%	
TEL1		2	2		4.39%	4.99%	0.60%	
TNI1		3	2	(1)	6.85%	7.30%	0.45%	
VJW1		6	2	(4)	7.96%	4.57%	-3.39%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	VKN1	1	2	1	11.08%	12.12%	1.04%
	AMP1	3	1	(2)	1.90%	9.23%	7.32%
	CKT1	3	1	(2)	2.92%	16.20%	13.28%
	DPE1	1	1		2.21%	12.51%	10.30%
	MTM1	2	1	(1)	3.51%	13.74%	10.22%
	PPM1	3	1	(2)	4.36%	14.67%	10.31%
	TDD1	6	1	(5)	3.39%	7.34%	3.94%
	VJW4	12	1	(11)	-4.20%	6.91%	11.11%
	VJW5	7	1	(6)	4.44%	4.70%	0.25%
	VUY1	11	1	(10)	-2.94%	3.22%	6.16%
	BPP1				#Error	#Error	#Error
	GVM1	1		(1)	5.93%	#Error	#Error
	JGG1	2		(2)	4.70%	#Error	#Error
	NPR1	5		(5)	4.60%	#Error	#Error
	PRL1	9		(9)	5.69%	#Error	#Error
	RAL1	9		(9)	5.49%	#Error	#Error
	TVU1	2		(2)	7.21%	#Error	#Error
	VJW2	3		(3)	4.31%	#Error	#Error
	Total	186	63	(123)	3.85%	7.30%	3.45%
	TIRUPATI-01	TPY1	12	13	1	1.08%	3.37%
TPY2		9	11	2	3.88%	5.83%	1.95%
KAR1		6	4	(2)	4.00%	7.47%	3.47%
KDA1		9	4	(5)	4.31%	4.29%	-0.02%
CTO1		7	3	(4)	6.06%	7.31%	1.25%
ADI1		2	2		6.00%	9.81%	3.81%
ATP1		3	2	(1)	0.88%	4.70%	3.82%
KHT1		12	2	(10)	-0.07%	3.46%	3.53%
NDL1		6	2	(4)	4.71%	8.09%	3.38%
RCY1		5	2	(3)	10.49%	8.02%	-2.48%
RJP1		8	2	(6)	7.96%	3.46%	-4.49%
SPE1		1	2	1	8.48%	11.64%	3.16%
VKI1		1	2	1	11.12%	4.77%	-6.35%
BVL1		4	1	(3)	9.66%	5.19%	-4.47%
DHN1			1	1	#Error	7.65%	#Error
GTL1		4	1	(3)	-3.64%	2.75%	6.39%
KDR1		7	1	(6)	0.03%	11.29%	11.26%
KNL1		6	1	(5)	6.57%	11.33%	4.76%
KNL2		4	1	(3)	5.45%	2.19%	-3.26%
KVL1		15	1	(14)	-1.73%	8.03%	9.76%
NYP1		6	1	(5)	8.18%	11.03%	2.85%
PUT1		7	1	(6)	6.09%	5.45%	-0.64%
TPI1		16	1	(15)	-0.17%	1.17%	1.33%
KOU1		5		(5)	6.60%	#Error	#Error
MPL1		3		(3)	10.14%	#Error	#Error
NLR1		11		(11)	4.18%	#Error	#Error
PDT1		22		(22)	-0.88%	#Error	#Error
PGR1	1		(1)	16.20%	#Error	#Error	
PIL1	8		(8)	-1.72%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	PMR1	2		(2)	14.71%	#Error	#Error	
	Total	202	61	(141)	3.19%	5.72%	2.53%	
WEST-01	TPR2	21	7	(14)	2.98%	8.03%	5.05%	
	SNR1	4	6	2	11.19%	6.71%	-4.48%	
	TPR1	18	6	(12)	2.87%	7.43%	4.56%	
	TPR3	12	6	(6)	4.63%	10.70%	6.06%	
	PLI1	3	5	2	13.02%	10.08%	-2.94%	
	CBE6	6	4	(2)	7.63%	6.93%	-0.70%	
	KMR1	16	4	(12)	5.28%	8.82%	3.53%	
	GBM1	1	3	2	0.05%	9.84%	9.79%	
	UMP1	3	3		8.00%	5.27%	-2.73%	
	AVI1	5	2	(3)	5.44%	9.92%	4.48%	
	PDM1	1	2	1	10.51%	10.51%	0.00%	
	SUL1	3	2	(1)	7.54%	2.52%	-5.02%	
	SYM2	2	2		4.40%	5.80%	1.40%	
	CBE1	6	1	(5)	6.37%	14.65%	8.28%	
	CBE2	13	1	(12)	5.73%	10.51%	4.78%	
	CBE3			1	1	#Error	5.11%	#Error
	CBE4	10	1	(9)	6.89%	11.32%	4.43%	
	CBE5	2	1	(1)	6.67%	2.16%	-4.51%	
	GDR1			1	1	#Error	9.34%	#Error
	MPM1	2	1	(1)	7.06%	11.64%	4.58%	
	ANR1	1		(1)	0.05%	#Error	#Error	
	CNR1					#Error	#Error	#Error
	DPM2	2		(2)	10.62%	#Error	#Error	
	KGI1					#Error	#Error	#Error
	KGM1	9		(9)	6.65%	#Error	#Error	
	KMD1					#Error	#Error	#Error
	PPI1	1		(1)	5.38%	#Error	#Error	
	TPR4	4		(4)	6.24%	#Error	#Error	
	UAM1	2		(2)	0.07%	#Error	#Error	
	WZSD	4		(4)	-14.86%	#Error	#Error	
	Total	151	59	(92)	4.94%	8.23%	3.29%	
	SOUTH ARCOT	POY1	61	13	(48)	5.89%	8.16%	2.28%
CUD1		28	7	(21)	7.59%	8.51%	0.92%	
VPM2		35	5	(30)	4.86%	4.47%	-0.39%	
PRT1		14	4	(10)	9.24%	11.01%	1.77%	
TRK1		6	4	(2)	3.79%	5.95%	2.16%	
CDM1		6	3	(3)	9.71%	16.42%	6.71%	
KKI2		13	3	(10)	6.05%	7.40%	1.36%	
TDM1		10	3	(7)	5.87%	5.97%	0.10%	
KLM1		40	2	(38)	9.54%	15.75%	6.21%	
KML1		12	2	(10)	8.28%	9.95%	1.67%	
STP1		3	2	(1)	3.41%	4.91%	1.50%	
MKM1		8	1	(7)	7.27%	16.26%	8.99%	
NVL2		36	1	(35)	5.38%	11.40%	6.02%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	POY2	62	1	(61)	6.64%	5.83%	-0.81%
	SJI2	11	1	(10)	7.34%	6.62%	-0.72%
	TVM1	32	1	(31)	-4.89%	11.06%	15.95%
	TVM2	9	1	(8)	1.82%	4.68%	2.86%
	ULP1	11	1	(10)	2.10%	1.35%	-0.75%
	VPM1	6	1	(5)	6.55%	4.10%	-2.44%
	VCM1	8		(8)	6.88%	#Error	#Error
	Total	411	56	(355)	5.73%	8.30%	2.57%
KL-NORTH	KZD1	30	15	(15)	4.29%	1.26%	-3.03%
	Total	30	15	(15)	4.29%	1.26%	-3.03%
KL-SOUTH	PAS1	5	5		-1.86%	4.93%	6.79%
	PNL1	4	4		1.03%	-1.32%	-2.35%
	KLR1	2	1	(1)	0.05%	5.83%	5.78%
	TVP1	6	1	(5)	2.50%	-3.05%	-5.55%
	Total	17	11	(6)	0.69%	2.09%	1.40%
	Total	5262	1009	(4253)	2.23%	6.65%	4.42%