



Air-Cond - Daily Sales Performance As on 16-04-2026 11:30:27 PM

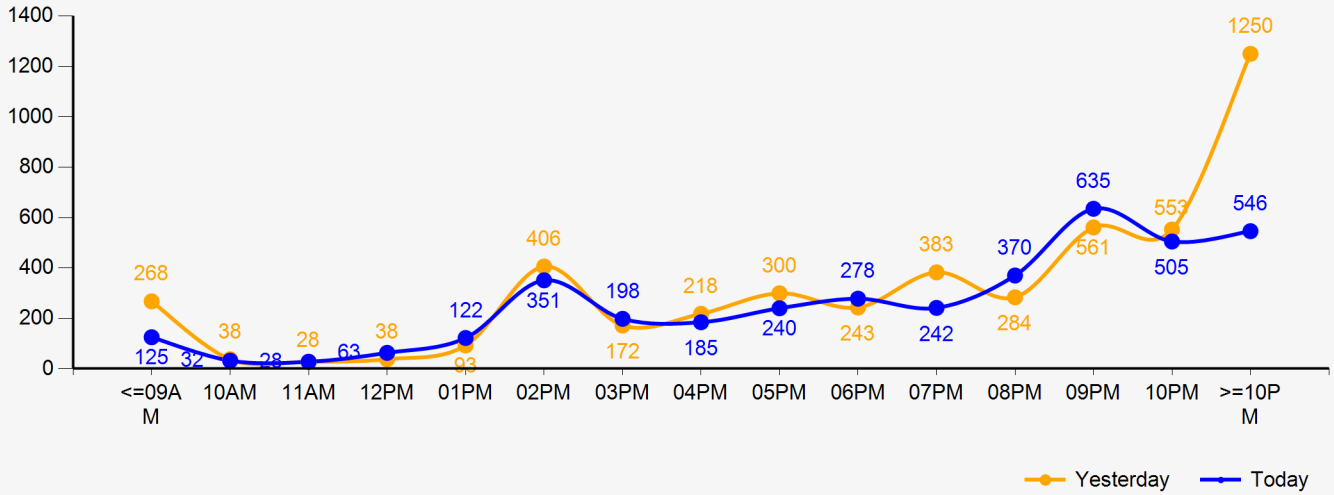
YD Sales : 4831

YD GP%: 6.20%

TD Sales : 3919

TD GP%: 6.42%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	654	750	96	6.91%	6.77%	-0.14%
TRICHY-01	579	464	(116)	4.26%	5.31%	1.06%
SOUTH-03	551	414	(137)	4.61%	5.92%	1.30%
WEST-01	408	328	(81)	7.39%	7.96%	0.57%
WEST-02	349	314	(35)	6.92%	7.31%	0.39%
CHENNAI-02	481	290	(192)	7.92%	6.80%	-1.12%
TIRUPATI-01	194	272	78	6.68%	5.64%	-1.04%
NORTH ARCOT	217	254	37	8.41%	6.74%	-1.67%
CHENNAI-01	652	251	(401)	6.02%	8.76%	2.74%
VIJAYAWADA-01	249	196	(53)	5.97%	6.34%	0.37%
SOUTH ARCOT	293	166	(128)	8.19%	7.63%	-0.56%
KL-SOUTH	133	124	(9)	-0.83%	0.56%	1.40%
KL-NORTH	72	98	27	-0.13%	0.34%	0.47%
Total	4831	3919	(912)	6.20%	6.42%	0.22%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	85	76	(9)	6.20%	4.81%	-1.39%
	TUT1	53	70	17	7.79%	7.66%	-0.13%
	NGR1	45	60	15	4.32%	4.59%	0.27%
	TKS2	26	53	27	7.64%	7.44%	-0.19%
	KVT1	26	42	16	9.16%	8.09%	-1.07%
	MAR1	23	34	11	7.13%	7.87%	0.74%
	VNR2	20	30	10	8.00%	7.73%	-0.27%
	TUT2	26	29	3	4.44%	9.21%	4.77%
	VLY1	16	25	9	7.88%	8.20%	0.31%
	PDI1	8	21	13	4.80%	1.92%	-2.88%
	RND1	23	21	(2)	12.61%	10.89%	-1.72%
	TKS1	19	21	2	8.34%	5.64%	-2.70%
	ERL2	17	17		7.64%	11.01%	3.38%
	RPM1	22	17	(5)	3.77%	5.48%	1.71%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	S2SD	18	17	(1)	-1.63%	-1.69%	-0.06%
	TCN1	9	17	8	9.39%	8.84%	-0.54%
	ARM1	21	16	(5)	5.56%	5.80%	0.24%
	SVK1	26	16	(10)	6.23%	6.08%	-0.15%
	PKD1	18	15	(3)	8.64%	8.40%	-0.24%
	MMT1	13	14	1	4.85%	6.41%	1.56%
	ASM1	8	13	5	6.74%	5.39%	-1.35%
	STU2	10	12	2	3.25%	6.46%	3.20%
	COL1	9	10	1	10.37%	4.17%	-6.20%
	KGL1	13	10	(3)	6.92%	7.11%	0.19%
	SKD1	3	10	7	8.65%	8.18%	-0.48%
	APK1	11	9	(2)	9.26%	6.76%	-2.50%
	SDI1	10	9	(1)	5.86%	3.87%	-2.00%
	TYI1	8	9	1	8.44%	9.79%	1.36%
	APK2	10	8	(2)	5.64%	8.19%	2.55%
	UDN1	12	8	(4)	8.63%	9.39%	0.77%
	VKM1	2	8	6	1.97%	7.89%	5.92%
	SNL1	12	7	(5)	11.17%	6.61%	-4.55%
	KYR1	6	6		9.16%	8.41%	-0.75%
	SGT1	6	6		4.47%	5.74%	1.27%
	TKY1	8	6	(2)	13.37%	7.11%	-6.26%
	VNR1	11	5	(6)	8.94%	8.13%	-0.82%
	KSM1	1	3	2	9.42%	6.56%	-2.86%
	Total	654	750	96	6.91%	6.77%	-0.14%
TRICHY-01	TRY1	184	110	(74)	-1.56%	2.56%	4.12%
	TRY3	17	30	13	2.36%	-3.19%	-5.55%
	PBR2	31	28	(3)	5.85%	5.95%	0.10%
	TNJ1	36	28	(8)	5.54%	4.83%	-0.71%
	TVR2	15	23	8	5.66%	7.13%	1.47%
	KUM1	37	21	(16)	5.48%	7.08%	1.61%
	AYR1	10	19	9	7.26%	4.55%	-2.71%
	MVM1	32	19	(13)	10.45%	9.54%	-0.91%
	TNJ2	25	19	(6)	5.77%	8.02%	2.25%
	PTK1	10	16	6	5.06%	7.51%	2.45%
	MDI1	24	15	(9)	8.44%	7.07%	-1.37%
	PDK1	13	14	1	9.44%	7.66%	-1.78%
	TRY4	12	14	2	8.04%	5.89%	-2.15%
	NGT1	19	13	(7)	11.12%	11.68%	0.56%
	KIK1	14	10	(4)	8.11%	8.81%	0.70%
	MSI1	6	10	4	5.77%	10.36%	4.59%
	TTP1	7	10	3	8.06%	6.33%	-1.73%
	TVR1	12	10	(2)	7.56%	5.92%	-1.63%
	TRY2	19	9	(10)	0.72%	6.68%	5.96%
	APM1	3	7	4	8.47%	8.09%	-0.38%
	JKM1	9	7	(2)	6.63%	8.46%	1.84%
	TYR1	9	7	(2)	6.10%	3.50%	-2.60%
	KRN1	14	6	(8)	5.75%	5.03%	-0.72%
	NCK1	3	5	2	7.49%	6.75%	-0.74%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	NMM1	5	5		8.39%	5.61%	-2.78%
	ORU1	4	4	1	8.24%	7.23%	-1.01%
	PBR1	12	4	(8)	7.06%	5.94%	-1.12%
	TZSD		1	1	#Error	-2.00%	#Error
	WTRZ	(2)		2	7.27%	#Error	#Error
	Total	579	464	(116)	4.26%	5.31%	1.06%
SOUTH-03	MDU1	56	40	(16)	7.40%	8.04%	0.64%
	DGL2	4	32	28	10.88%	0.86%	-10.02%
	KRR1	67	26	(41)	-2.16%	0.89%	3.05%
	MDU2	40	26	(14)	8.25%	7.55%	-0.70%
	MDU7	15	26	11	6.64%	3.89%	-2.75%
	TMM1	7	22	15	4.30%	1.63%	-2.67%
	ATG1	54	15	(39)	-3.27%	8.72%	11.99%
	MDU3	23	15	(8)	9.14%	6.20%	-2.94%
	MDU6	29	15	(14)	6.25%	8.39%	2.14%
	KKD3	19	14	(5)	9.09%	8.19%	-0.90%
	TPT1	9	14	5	12.05%	10.17%	-1.88%
	MDU4	13	13		5.22%	5.78%	0.57%
	ODM1	2	13	11	7.40%	-0.46%	-7.86%
	DKI1	9	12	3	10.03%	6.39%	-3.64%
	USL1	8	11	3	3.85%	7.58%	3.73%
	DGL1	17	10	(7)	6.15%	8.20%	2.05%
	MPA1	11	10	(1)	8.32%	9.54%	1.22%
	MNM1	5	9	4	11.82%	6.69%	-5.13%
	PNV2	9	9		4.66%	5.81%	1.15%
	BNR1	5	8	3	7.64%	4.31%	-3.33%
	CBM1	12	8	(4)	7.96%	10.89%	2.94%
	PNI1	8	7	(1)	4.80%	9.22%	4.41%
	SVG1	4	7	3	6.70%	8.48%	1.77%
	TEN1	12	7	(5)	7.74%	7.08%	-0.66%
	PVI1	31	6	(25)	-5.84%	8.54%	14.37%
	TDI1	10	6	(4)	8.15%	11.59%	3.44%
	MDU5	13	5	(8)	8.74%	9.23%	0.50%
	MLR1	14	5	(9)	7.87%	8.34%	0.47%
	KPT1	8	4	(4)	7.95%	7.42%	-0.53%
	ADP1	10	3	(7)	6.24%	6.04%	-0.20%
	KYK1	6	3	(3)	6.05%	5.49%	-0.56%
	SGP1	8	3	(5)	7.29%	9.55%	2.27%
	TEN2		3	3	#Error	3.45%	#Error
	BTU1	9	2	(7)	1.15%	-0.47%	-1.62%
	CMR1	2	2		12.96%	0.85%	-12.11%
NKI1	3	2	(1)	2.19%	-0.85%	-3.04%	
NTM1	3	1	(2)	8.81%	14.34%	5.53%	
SZSD		1	1	#Error	-1.65%	#Error	
PKM1				#Error	2.56%	#Error	
WHMD	(4)	(2)	3	11.94%	12.22%	0.28%	
Total	551	414	(137)	4.61%	5.92%	1.30%	
WEST-01	CBE2	105	57	(49)	8.83%	7.91%	-0.92%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CBE4	30	33	3	8.11%	10.27%	2.15%
	KMR1	13	28	15	8.77%	7.95%	-0.83%
	TPR1	23	27	4	7.62%	7.63%	0.01%
	MPM1	29	25	(4)	7.33%	6.53%	-0.80%
	TPR2	48	23	(25)	5.16%	9.03%	3.86%
	PLI1	18	17	(1)	6.16%	7.04%	0.89%
	CBE1	17	15	(2)	5.50%	5.84%	0.34%
	CBE6	17	13	(4)	7.17%	9.50%	2.33%
	SNR1	17	13	(4)	6.04%	8.13%	2.09%
	SYM2	3	10	7	7.87%	8.14%	0.27%
	SUL1	13	9	(4)	7.02%	8.60%	1.58%
	GBM1	5	8	3	7.72%	7.39%	-0.34%
	DPM2	10	7	(3)	8.43%	10.41%	1.98%
	KMD1	10	7	(3)	3.27%	6.84%	3.57%
	UMP1	9	7	(2)	3.08%	2.19%	-0.89%
	AVI1	8	6	(2)	9.91%	7.61%	-2.30%
	PDM1	10	6	(4)	9.07%	11.42%	2.35%
	TPR3	4	6	2	5.24%	6.09%	0.85%
	PPI1	4	5	1	9.66%	8.95%	-0.71%
	KGM1	5	4	(1)	5.97%	6.87%	0.90%
	CBE5	6	2	(4)	10.46%	14.55%	4.09%
	ANR1	2	1	(1)	12.48%	10.53%	-1.95%
	KGI1		1	1	#Error	4.70%	#Error
	WZSD		1	1	#Error	-6.01%	#Error
	CBE3	4		(4)	9.87%	#Error	#Error
	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	TPR4	3		(3)	7.23%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(5)	(3)	2	9.30%	12.41%	3.11%
Total	408	328	(81)	7.39%	7.96%	0.57%	
WEST-02	SLM1	50	34	(16)	5.13%	5.83%	0.70%
	ERD2	40	30	(10)	8.48%	8.31%	-0.17%
	ERD1	33	27	(6)	8.39%	8.46%	0.08%
	NKL2	23	26	3	7.35%	5.49%	-1.86%
	HSR1	9	18	9	7.08%	7.08%	0.00%
	RSP1	7	15	8	6.22%	5.24%	-0.98%
	TCG1	10	14	4	8.52%	7.21%	-1.31%
	SLM3	33	11	(22)	3.15%	8.38%	5.22%
	EPI1	12	11	(2)	8.11%	8.44%	0.32%
	ATU1	15	10	(5)	6.48%	5.75%	-0.73%
	DPR2	7	10	3	6.59%	7.57%	0.98%
	HSR2	7	9	2	7.77%	10.04%	2.27%
	KVP1		9	9	#Error	3.36%	#Error
	SLM2	10	9	(1)	5.58%	8.33%	2.74%
	TRM1	6	9	3	8.23%	8.35%	0.12%
	KRI1	1	8	7	10.12%	6.99%	-3.13%
	VPD1	8	8		7.65%	8.88%	1.23%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	MTR1	9	7	(2)	8.55%	10.78%	2.23%	
	PDR1	4	7	3	11.06%	9.62%	-1.45%	
	VKL1		6	6	-1629.67%	5.05%	1634.71%	
	KMM1	6	5	(1)	11.63%	5.12%	-6.51%	
	EDP1	3	4	1	3.53%	7.53%	4.00%	
	PMP1	11	4	(7)	5.37%	5.76%	0.38%	
	SGI1	3	4	1	7.86%	15.51%	7.65%	
	APN1	9	3	(6)	7.52%	10.38%	2.86%	
	KAM1	8	3	(5)	8.75%	6.30%	-2.45%	
	CMI1	3	2	(1)	6.82%	5.58%	-1.24%	
	MCR1	2	2		7.09%	12.94%	5.85%	
	OML1	6	2	(4)	8.08%	11.24%	3.16%	
	PLC1	3	2	(1)	9.53%	13.66%	4.13%	
	WZWH		2	2	#Error	-8.63%	#Error	
	BMD1	3	1	(2)	5.77%	4.70%	-1.07%	
	DPR1	6	1	(5)	6.57%	6.31%	-0.26%	
	HRR1		1	1	#Error	4.70%	#Error	
	SGG1	3	1	(2)	7.59%	4.70%	-2.89%	
	WHPD	(1)		1	17.49%	#Error	#Error	
	Total		349	314	(35)	6.92%	7.31%	0.39%
	CHENNAI-02	CH24	32	30	(3)	9.10%	2.53%	-6.57%
CH03		60	26	(34)	9.49%	8.42%	-1.07%	
CH21		30	22	(8)	9.85%	6.01%	-3.84%	
CH15		43	19	(24)	6.50%	4.04%	-2.46%	
CH20		18	19	1	7.25%	5.76%	-1.50%	
CH51		11	19	8	7.40%	7.55%	0.15%	
CH36		7	15	8	4.11%	0.66%	-3.45%	
CH12		36	14	(22)	7.69%	10.53%	2.84%	
CH06		9	11	2	4.66%	8.59%	3.92%	
CH17		11	11		10.47%	9.34%	-1.13%	
CH18		32	10	(22)	7.98%	8.04%	0.06%	
CH46		10	10		10.21%	7.97%	-2.24%	
MJR1		15	10	(5)	4.99%	8.54%	3.54%	
CH34		17	9	(8)	7.16%	6.69%	-0.48%	
CH41		17	9	(8)	7.55%	10.15%	2.60%	
CH33		13	8	(5)	12.15%	7.73%	-4.42%	
CH23		15	7	(8)	6.05%	5.80%	-0.25%	
CH44		11	7	(4)	7.78%	10.24%	2.46%	
CH43		11	6	(5)	3.60%	4.80%	1.19%	
CH50		19	5	(14)	9.56%	15.25%	5.68%	
GPD1		10	5	(5)	4.65%	9.46%	4.81%	
UKI1		11	5	(6)	6.18%	10.22%	4.03%	
PON1		20	4	(16)	9.03%	10.74%	1.71%	
CH32		3	3		9.95%	3.01%	-6.94%	
CH27		8	2	(6)	5.66%	8.57%	2.90%	
CH31		10	2	(8)	8.16%	0.63%	-7.53%	
MC06		2	2		6.38%	1.39%	-5.00%	
CH01					#Error	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	MC05				#Error	#Error	#Error	
	Total	481	290	(192)	7.92%	6.80%	-1.12%	
TIRUPATI-01	ADI1	4	28	24	4.41%	1.53%	-2.88%	
	ATP1	15	21	6	6.12%	7.56%	1.45%	
	NLR1	7	21	14	8.11%	2.78%	-5.33%	
	TPY2	21	21		7.91%	4.27%	-3.64%	
	CTO1	9	15	6	8.40%	5.88%	-2.53%	
	PDT1	11	15	4	4.13%	6.43%	2.30%	
	TPY1	8	14	6	9.25%	7.48%	-1.77%	
	KDR1	6	13	7	1.11%	2.00%	0.89%	
	KDA1	8	11	3	3.56%	6.48%	2.93%	
	KNL1	6	10	4	7.65%	8.15%	0.49%	
	NDL1	6	10	4	5.21%	6.59%	1.38%	
	PUT1	5	10	5	9.42%	6.30%	-3.12%	
	TPI1	13	9	(4)	6.28%	5.41%	-0.87%	
	KNL2	10	7	(3)	6.76%	9.16%	2.40%	
	NYP1	2	7	5	3.99%	5.78%	1.79%	
	BVL1	3	6	3	5.74%	9.86%	4.11%	
	MPL1	12	6	(6)	7.85%	8.77%	0.92%	
	SPE1	3	6	3	5.36%	4.50%	-0.86%	
	DHN1			5	5	#Error	6.32%	#Error
	GTL1	2	5	3	8.21%	4.58%	-3.63%	
	RJP1	11	5	(6)	7.71%	5.44%	-2.27%	
	KAR1	2	4	2	2.89%	6.39%	3.49%	
	KHT1	8	4	(4)	8.82%	9.03%	0.21%	
	PMR1	4	4			8.30%	8.46%	0.17%
	VKI1	4	4			7.60%	6.86%	-0.74%
	KVL1	(1)	3	4	16.89%	6.02%	-10.87%	
	PGR1			3	3	#Error	8.43%	#Error
	PIL1	4	3	(1)	2.27%	2.57%	0.30%	
	RCY1	9	2	(7)	7.95%	11.55%	3.59%	
	KOU1	2	1	(1)	7.10%	7.01%	-0.09%	
WHRN			(1)	(1)	#Error	3.51%	#Error	
Total	194	272	78	6.68%	5.64%	-1.04%		
NORTH ARCOT	VEL2	27	35	8	8.47%	6.96%	-1.51%	
	KPM2	29	30	1	7.90%	6.87%	-1.03%	
	SBR1	5	18	13	11.93%	7.17%	-4.76%	
	VEL1	6	18	12	11.58%	6.54%	-5.04%	
	AKM1	8	17	9	6.88%	7.30%	0.42%	
	ABR1	8	16	8	6.08%	5.00%	-1.08%	
	TRL1	16	16		7.29%	5.49%	-1.80%	
	VSI1	16	15	(1)	7.98%	8.77%	0.79%	
	TRR1	21	14	(7)	8.58%	4.41%	-4.17%	
	GDM1	5	10	5	6.66%	4.03%	-2.63%	
	ARC2	7	9	2	5.45%	4.87%	-0.57%	
	TRT1	9	8	(1)	6.09%	5.88%	-0.21%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	KPM1	7	7		13.56%	8.66%	-4.90%
	CPT1	8	6	(2)	9.30%	5.86%	-3.44%
	PLR1	2	6	4	6.40%	5.26%	-1.13%
	WJP1	10	6	(4)	10.34%	11.16%	0.82%
	CYR1	3	5	2	13.27%	8.12%	-5.15%
	ANI1	1	4	3	10.62%	8.99%	-1.63%
	SLG1	6	4	(2)	9.35%	12.40%	3.04%
	UGI1		3	3	#Error	6.43%	#Error
	WJD1	9	3	(6)	9.11%	12.46%	3.35%
	CGM1	4	2	(2)	9.69%	7.21%	-2.48%
	VNB1	7	2	(5)	7.42%	4.90%	-2.52%
	BGR1	3	1	(2)	6.30%	6.41%	0.11%
	PTU1	1		(1)	7.27%	#Error	#Error
	WHVL	(1)	(1)		4.70%	4.23%	-0.47%
	Total	217	254	37	8.41%	6.74%	-1.67%
	CHENNAI-01	CH47	30	21	(9)	11.87%	10.44%
CH14		71	18	(53)	6.12%	7.87%	1.75%
CH08		41	17	(24)	7.16%	6.39%	-0.77%
CH05		50	16	(34)	6.20%	6.88%	0.68%
CH07		29	16	(13)	6.01%	10.17%	4.16%
CH25		26	16	(10)	0.89%	9.60%	8.71%
CH48		20	14	(6)	9.55%	9.84%	0.30%
CH19		19	13	(6)	7.96%	8.47%	0.51%
CH49		16	12	(4)	9.36%	9.55%	0.19%
GUD1		18	12	(6)	11.11%	10.04%	-1.07%
CH28		23	11	(12)	10.60%	11.11%	0.51%
CH16		45	10	(35)	7.11%	10.17%	3.06%
CH35		16	10	(6)	8.29%	10.28%	1.99%
CH22		11	9	(2)	8.59%	7.16%	-1.44%
CH30		70	9	(61)	-0.79%	9.44%	10.22%
CH37		8	9	1	8.59%	2.67%	-5.92%
CH42		27	7	(20)	9.26%	9.01%	-0.25%
MRM1		9	7	(2)	4.15%	6.63%	2.48%
CH45		23	6	(17)	6.88%	5.75%	-1.13%
CH26		4	5	1	6.11%	9.74%	3.64%
GUD2		18	5	(13)	7.02%	9.20%	2.18%
SKL1		10	5	(5)	6.46%	9.69%	3.23%
AVD1		16	4	(12)	4.91%	3.48%	-1.43%
CGL1		5	4	(1)	7.26%	9.49%	2.24%
TKM1		5	4	(1)	11.23%	5.04%	-6.19%
CH39		4	3	(1)	4.58%	13.00%	8.42%
KNR1		13	3	(10)	7.37%	12.27%	4.91%
CH29			1	1	#Error	9.90%	#Error
CH38		40	1	(39)	0.27%	6.10%	5.84%
MC09			1	1	#Error	5.56%	#Error
MC10			1	1	#Error	4.98%	#Error
CH40		1		(1)	1.59%	#Error	#Error
CZWH	4		(4)	-11.95%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	WHC3	5		(5)	1.01%	#Error	#Error	
	WCHN	(25)	(19)	6	5.82%	7.69%	1.87%	
	Total	652	251	(401)	6.02%	8.76%	2.74%	
VIJAYAWADA-01	VJW1	12	20	8	5.35%	6.61%	1.26%	
	GNT1	12	18	6	3.07%	5.11%	2.04%	
	BVR1	10	17	7	11.21%	7.62%	-3.58%	
	TNK1	21	12	(9)	4.38%	7.10%	2.72%	
	OGL1	7	9	2	6.49%	9.81%	3.32%	
	RMV1	17	9	(8)	5.08%	5.62%	0.54%	
	JPT1	2	8	6	6.97%	6.52%	-0.46%	
	ELU1	11	7	(4)	6.02%	7.58%	1.57%	
	NPR1	10	6	(4)	5.79%	4.62%	-1.17%	
	RAL1	7	6	(1)	7.76%	6.67%	-1.09%	
	VJW2	3	6	3	9.00%	4.45%	-4.55%	
	VJW3	14	6	(8)	5.14%	6.49%	1.34%	
	CRL1	8	5	(3)	6.42%	7.29%	0.87%	
	JGG1	5	5		4.71%	5.89%	1.18%	
	PPM1	8	5	(3)	6.18%	3.85%	-2.34%	
	TEL1	11	5	(6)	7.01%	7.21%	0.20%	
	TVU1	5	5		5.08%	10.65%	5.57%	
	NRT1	11	4	(7)	4.79%	1.47%	-3.32%	
	PAP1	7	4	(3)	7.46%	5.34%	-2.12%	
	TNI1	2	4	2	5.14%	5.84%	0.70%	
	VUY1	4	4		2.65%	2.86%	0.21%	
	CKT1	4	3	(1)	6.11%	3.29%	-2.81%	
	DPE1			3	3	#Error	4.09%	#Error
	GDV1	3	3		6.63%	4.55%	-2.08%	
	PRL1	3	3		5.73%	4.75%	-0.98%	
	TDD1	8	3	(5)	4.72%	6.65%	1.94%	
	VJW4	3	3		2.70%	10.12%	7.41%	
	GNT2	4	2	(2)	6.26%	4.98%	-1.28%	
	GVM1	6	2	(4)	11.01%	9.15%	-1.85%	
	KND1	5	2	(3)	7.05%	8.72%	1.66%	
	MTM1	2	2		9.28%	4.36%	-4.92%	
	PNR1	3	2	(1)	8.60%	3.02%	-5.59%	
	AMP1	4	1	(3)	6.09%	8.45%	2.35%	
	BPP1	3	1	(2)	3.28%	3.50%	0.22%	
	VJW5	6	1	(5)	8.57%	9.45%	0.88%	
	VKN1	8	1	(7)	5.87%	11.63%	5.76%	
	WHVJ			(1)	(1)	#Error	5.45%	#Error
	Total	249	196	(53)	5.97%	6.34%	0.37%	
	SOUTH ARCOT	KKI2	15	16	1	11.40%	6.56%	-4.84%
		CUD1	47	15	(33)	8.64%	8.96%	0.31%
		POY1	24	14	(10)	8.86%	5.56%	-3.30%
POY2		24	14	(10)	8.49%	8.68%	0.19%	
ULP1		13	14	1	5.52%	9.71%	4.19%	
NVL2		15	13	(2)	4.35%	5.36%	1.01%	
CDM1		16	12	(4)	8.55%	8.25%	-0.29%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	KML1	5	12	7	8.62%	9.47%	0.85%
	PRT1	18	10	(8)	8.30%	8.03%	-0.28%
	TDM1	11	9	(2)	5.30%	7.60%	2.30%
	TRK1	18	7	(11)	8.03%	9.72%	1.69%
	TVM2	8	7	(1)	4.26%	2.24%	-2.02%
	SJI2	17	6	(11)	9.01%	8.20%	-0.81%
	VPM2	11	6	(5)	8.49%	6.40%	-2.09%
	VCM1	5	5		5.49%	5.26%	-0.23%
	KLM1	19	4	(15)	9.94%	8.99%	-0.95%
	MKM1	8	4	(4)	9.85%	11.79%	1.94%
	STP1	8	4	(4)	9.13%	13.35%	4.22%
	TVM1	10	3	(7)	7.22%	10.72%	3.50%
	VPM1	3	1	(2)	9.49%	6.81%	-2.68%
	WHUT	(2)	(10)	(8)	9.41%	11.82%	2.41%
	Total	293	166	(128)	8.19%	7.63%	-0.56%
	KL-SOUTH	TVP1	70	77	7	-2.35%	0.43%
PAS1		35	21	(15)	0.74%	0.37%	-0.36%
KLR1		16	15	(1)	-0.12%	3.51%	3.63%
PNL1		12	12		2.02%	-1.71%	-3.73%
Total		133	124	(9)	-0.83%	0.56%	1.40%
KL-NORTH	KZD1	72	98	27	-0.13%	0.34%	0.47%
	Total	72	98	27	-0.13%	0.34%	0.47%
Total	4831	3919	(912)	6.20%	6.42%	0.22%	