



# Air-Cond - Daily Sales Performance As on 16-03-2026 11:30:38 PM

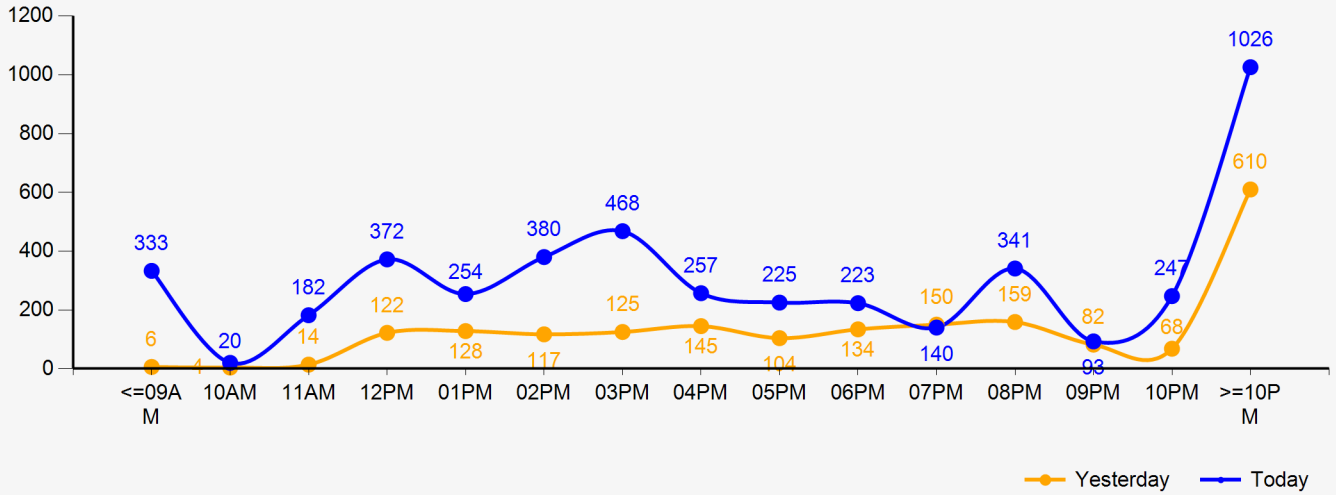
YD Sales : 1968

YD GP%: 4.59%

TD Sales : 4561

TD GP%: 2.57%

**Sales Trend Yesterday Vs Today By Hours**



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	144	1032	888	4.12%	2.20%	-1.92%
SOUTH-03	156	969	813	-3.12%	-1.02%	2.10%
CHENNAI-01	332	482	150	7.79%	4.86%	-2.93%
WEST-02	130	397	267	0.33%	1.17%	0.84%
SOUTH ARCOT	119	392	273	4.42%	5.68%	1.25%
NORTH ARCOT	33	308	275	6.23%	6.06%	-0.17%
TRICHY-01	190	235	45	2.51%	-1.45%	-3.96%
TIRUPATI-01	28	206	178	6.18%	3.00%	-3.19%
CHENNAI-02	547	186	(361)	6.22%	6.86%	0.64%
VIJAYAWADA-01	52	155	103	4.95%	4.11%	-0.84%
WEST-01	178	151	(27)	4.86%	4.94%	0.08%
KL-NORTH	38	30	(8)	5.30%	4.29%	-1.01%
KL-SOUTH	21	18	(3)	2.09%	0.79%	-1.30%
<b>Total</b>	<b>1968</b>	<b>4561</b>	<b>2593</b>	<b>4.59%</b>	<b>2.57%</b>	<b>-2.03%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TUT1	44	355	311	2.16%	-1.19%	-3.35%
	TVL1	8	71	63	11.30%	6.17%	-5.13%
	KVT1	6	53	47	4.02%	3.23%	-0.79%
	NGR1	5	51	46	3.90%	3.36%	-0.54%
	RND1	3	30	27	8.53%	2.53%	-6.00%
	TUT2	2	30	28	5.56%	2.06%	-3.50%
	MAR1	2	29	27	3.71%	1.72%	-2.00%
	SVK1	4	29	25	2.69%	-1.00%	-3.69%
	PKD1	4	27	23	4.88%	3.43%	-1.45%
	TKS2	4	24	20	4.23%	4.01%	-0.23%
	VNR1	4	24	20	3.88%	0.51%	-3.38%
	APK2	1	22	21	2.16%	0.50%	-1.66%
	RPM1	5	22	17	5.50%	2.78%	-2.72%
	VNR2	7	21	14	3.18%	4.02%	0.84%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	APK1	1	19	18	6.82%	7.61%	0.79%
	SDI1	4	19	15	10.85%	3.45%	-7.40%
	TKS1	5	19	14	0.04%	6.19%	6.15%
	TCN1	5	18	13	6.06%	-2.80%	-8.85%
	VLY1	5	14	9	1.49%	7.57%	6.08%
	TYI1		13	13	#Error	6.89%	#Error
	ASM1	3	12	9	1.49%	5.42%	3.92%
	KYR1	1	12	11	18.74%	8.97%	-9.77%
	VKM1	1	12	11	2.16%	6.03%	3.87%
	UDN1	1	11	10	4.23%	2.10%	-2.13%
	ERL2	2	10	8	6.05%	7.94%	1.89%
	MMT1	3	10	7	11.27%	4.20%	-7.08%
	PDI1	4	10	6	5.24%	3.64%	-1.60%
	SKD1		10	10	#Error	12.61%	#Error
	TKY1	2	10	8	3.67%	4.87%	1.19%
	KGL1		9	9	#Error	8.92%	#Error
	S2SD		7	7	#Error	-1.51%	#Error
	STU2	2	7	5	2.86%	9.05%	6.19%
	KSM1		6	6	#Error	2.16%	#Error
	SGT1		6	6	#Error	8.49%	#Error
	SNL1	2	5	3	4.08%	4.62%	0.54%
	ARM1	2	4	2	-0.80%	5.03%	5.83%
	COL1	2	1	(1)	2.61%	8.86%	6.25%
	Total		144	1032	888	4.12%	2.20%
SOUTH-03	MDU1	27	114	87	-1.47%	-2.57%	-1.10%
	ATG1	8	60	52	-6.37%	-0.91%	5.46%
	MDU2	8	53	45	0.16%	-0.34%	-0.50%
	KKD3	10	48	38	-9.11%	1.17%	10.28%
	DGL1	3	47	44	2.37%	0.29%	-2.08%
	DKI1	5	45	40	-1.77%	0.60%	2.37%
	SVG1	2	42	40	-11.02%	-1.99%	9.04%
	KRR1	11	41	30	3.93%	-4.88%	-8.81%
	MDU6	1	34	33	-2.91%	5.61%	8.52%
	PNV2	4	34	30	-2.29%	-5.62%	-3.33%
	PVI1	2	34	32	-11.02%	-1.87%	9.15%
	TPT1	5	34	29	-11.02%	0.34%	11.36%
	MDU7		29	29	#Error	0.31%	#Error
	MDU4	1	27	26	-2.38%	1.03%	3.41%
	MNM1		23	23	#Error	-2.88%	#Error
	USL1		22	22	#Error	-3.66%	#Error
	PNI1		20	20	#Error	-6.85%	#Error
	MPA1	3	18	15	15.80%	-2.20%	-18.00%
	TDI1	1	18	17	-1.96%	-1.76%	0.20%
	TMM1	2	18	16	-1.66%	-0.69%	0.97%
	SGP1	2	17	15	2.21%	-2.04%	-4.25%
	BNR1	7	16	9	-7.70%	-4.39%	3.31%
	BTU1	1	15	14	-11.02%	-1.82%	9.21%
	CBM1	3	14	11	-0.36%	4.12%	4.48%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	CMR1		14	14	#Error	-0.51%	#Error
	DGL2	2	14	12	-6.46%	-1.67%	4.79%
	TEN2	1	14	13	9.12%	-1.20%	-10.33%
	ADP1	6	13	7	-11.02%	5.83%	16.85%
	ODM1	1	13	12	2.21%	-8.02%	-10.23%
	MDU5	2	12	10	-2.12%	4.07%	6.20%
	TEN1	2	12	10	-11.02%	2.28%	13.30%
	MDU3	28	11	(17)	-5.30%	1.51%	6.81%
	NKI1	1	10	9	-11.02%	-2.62%	8.41%
	KPT1	1	8	7	4.72%	4.27%	-0.45%
	MLR1	1	8	7	2.21%	-1.71%	-3.92%
	KYK1	2	7	5	1.37%	-1.02%	-2.39%
	NTM1	1	6	5	-7.17%	6.75%	13.92%
	PKM1	2	3	1	-1.96%	-7.97%	-6.01%
	SZSD		1	1	#Error	-430.09%	#Error
	Total	156	969	813	-3.12%	-1.02%	2.10%
	CHENNAI-01	CH08	3	79	76	0.53%	0.53%
CH42		3	34	31	8.82%	8.47%	-0.35%
CH49		13	26	13	7.60%	7.61%	0.00%
GUD1		4	25	21	11.80%	8.93%	-2.87%
CH05		34	24	(10)	6.37%	5.30%	-1.07%
CH45		13	24	11	8.48%	7.37%	-1.11%
GUD2			24	24	#Error	4.31%	#Error
CGL1		2	23	21	7.02%	3.38%	-3.64%
SKL1		5	21	16	11.11%	7.32%	-3.79%
CH16		17	19	2	9.57%	7.82%	-1.75%
CZWH		3	18	15	-11.56%	-14.08%	-2.53%
MRM1		2	18	16	5.74%	5.21%	-0.52%
CH25		11	17	6	7.75%	7.81%	0.07%
CH19		14	16	2	8.89%	6.92%	-1.97%
CH07		8	15	7	9.07%	4.45%	-4.62%
CH26		3	13	10	7.20%	7.29%	0.08%
AVD1		18	11	(7)	9.43%	9.72%	0.30%
CH14		42	10	(32)	7.10%	3.74%	-3.36%
CH22		17	10	(7)	5.81%	-0.50%	-6.31%
CH38		2	8	6	10.71%	9.84%	-0.87%
CH39		5	8	3	6.53%	6.76%	0.23%
CH37		14	7	(7)	9.72%	8.71%	-1.01%
CH48		16	6	(10)	7.44%	11.76%	4.32%
TKM1		1	6	5	0.05%	4.35%	4.30%
CH40			5	5	#Error	2.01%	#Error
CH47		9	5	(4)	5.60%	5.01%	-0.59%
CH28		18	3	(15)	9.87%	8.35%	-1.52%
KNR1		8	3	(5)	10.49%	4.28%	-6.21%
CH29			1	1	#Error	0.05%	#Error
CH30		25	1	(24)	6.14%	2.60%	-3.54%
CH35		22	1	(21)	9.84%	16.05%	6.22%
MC10			1	1	#Error	6.53%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	MC09				#Error	#Error	#Error
	Total	332	482	150	7.79%	4.86%	-2.93%
WEST-02	NKL2	1	48	47	18.53%	2.00%	-16.53%
	MTR1	3	33	30	-4.70%	-4.20%	0.50%
	SLM3	13	30	17	-2.92%	-2.02%	0.89%
	SLM1	13	26	13	0.69%	0.66%	-0.03%
	ATU1	9	20	11	-1.94%	5.00%	6.95%
	ERD1	11	17	6	0.60%	3.05%	2.45%
	ERD2	25	15	(10)	1.35%	4.02%	2.67%
	TRM1	2	15	13	3.34%	-0.69%	-4.03%
	EDP1	1	14	13	2.50%	-0.33%	-2.83%
	RSP1	3	14	11	-3.60%	-1.03%	2.57%
	SLM2	2	14	12	12.51%	2.65%	-9.86%
	EPI1	2	13	11	-4.70%	0.36%	5.06%
	OML1		13	13	#Error	-0.07%	#Error
	APN1	2	12	10	-4.70%	4.71%	9.41%
	KVP1		12	12	#Error	-1.63%	#Error
	VPD1	3	11	8	-4.40%	4.20%	8.59%
	MCR1	1	10	9	-4.70%	0.86%	5.56%
	DPR1	1	9	8	13.57%	0.70%	-12.88%
	DPR2	1	8	7	-2.93%	2.06%	4.99%
	HRR1	1	8	7	-4.70%	5.61%	10.32%
	HSR2	4	8	4	10.84%	5.18%	-5.66%
	BMD1	1	6	5	-4.70%	-1.57%	3.14%
	KMM1	4	5	1	-1.23%	0.75%	1.98%
	PLC1	2	5	3	-2.93%	6.88%	9.81%
	TCG1	8	5	(3)	4.39%	2.80%	-1.59%
	CMI1	2	4	2	4.11%	-2.63%	-6.75%
	HSR1	4	4		-4.70%	2.53%	7.24%
	KAM1	1	4	3	21.43%	10.95%	-10.49%
	KRI1	4	4		-4.63%	-0.31%	4.31%
	VKL1		4	4	#Error	3.16%	#Error
	PMP1	5	3	(2)	-1.47%	6.42%	7.89%
	PDR1	1	2	1	-4.70%	6.22%	10.93%
SGG1		1	1	#Error	2.16%	#Error	
SGI1				#Error	#Error	#Error	
Total	130	397	267	0.33%	1.17%	0.84%	
SOUTH ARCOT	POY2	20	53	33	3.43%	6.45%	3.02%
	POY1	20	51	31	5.03%	5.90%	0.87%
	KLM1	2	40	38	5.35%	9.54%	4.19%
	NVL2	4	36	32	3.01%	5.38%	2.37%
	VPM2	1	35	34	8.34%	4.86%	-3.48%
	TVM1	1	32	31	-1.15%	-4.89%	-3.74%
	CUD1	14	28	14	4.06%	7.59%	3.53%
	PRT1		14	14	#Error	9.24%	#Error
	KKI2	4	13	9	6.84%	6.00%	-0.84%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	KML1	1	12	11	0.05%	8.28%	8.23%
	SJI2	12	11	(1)	6.54%	7.34%	0.80%
	ULP1	3	11	8	0.50%	2.10%	1.60%
	TDM1	7	10	3	6.48%	5.87%	-0.61%
	TVM2	6	9	3	3.14%	1.82%	-1.32%
	MKM1	8	8		6.63%	7.27%	0.63%
	VCM1	2	8	6	2.16%	6.88%	4.72%
	CDM1	5	6	1	1.60%	9.71%	8.11%
	TRK1	8	6	(2)	4.19%	3.79%	-0.40%
	VPM1		6	6	#Error	6.55%	#Error
	STP1	1	3	2	4.03%	3.41%	-0.62%
	Total	119	392	273	4.42%	5.68%	1.25%
	NORTH ARCOT	TRL1	1	59	58	3.70%	7.71%
KPM2		3	38	35	14.44%	5.13%	-9.31%
ARC2			23	23	#Error	-1.96%	#Error
SBR1		3	17	14	17.52%	8.41%	-9.11%
AKM1			15	15	#Error	6.31%	#Error
VEL2		2	15	13	-2.38%	7.01%	9.39%
WJD1			11	11	100.00%	7.27%	-92.73%
WJP1			11	11	#Error	6.41%	#Error
KPM1		1	10	9	5.56%	9.44%	3.88%
VEL1		1	10	9	2.05%	11.17%	9.11%
VSI1		2	10	8	2.16%	6.53%	4.38%
TRR1		1	9	8	0.31%	0.25%	-0.06%
CGM1		3	8	5	-3.27%	3.34%	6.61%
CPT1			8	8	#Error	4.36%	#Error
TRT1		4	8	4	2.10%	7.72%	5.62%
ABR1		1	7	6	13.26%	7.56%	-5.70%
PTU1			7	7	#Error	9.99%	#Error
ANI1		8	6	(2)	7.99%	5.56%	-2.43%
CYR1			6	6	#Error	8.37%	#Error
PLR1		1	6	5	9.88%	-0.25%	-10.13%
SLG1		1	6	5	3.60%	3.34%	-0.27%
VNB1		1	6	5	1.52%	7.08%	5.56%
BGR1			5	5	#Error	9.98%	#Error
UGI1			4	4	#Error	0.61%	#Error
GDM1			3	3	#Error	5.41%	#Error
Total		33	308	275	6.23%	6.06%	-0.17%
TRICHY-01		TRY1	41	109	68	4.00%	-6.33%
	TNJ2	7	17	10	4.53%	4.57%	0.05%
	PTK1	2	13	11	-2.08%	-3.19%	-1.12%
	PBR2	9	12	3	0.03%	2.79%	2.76%
	MVM1	4	11	7	5.97%	1.11%	-4.87%
	MDI1	4	8	4	9.27%	2.01%	-7.26%
	MSI1	5	7	2	1.03%	3.54%	2.51%
	KUM1	12	6	(6)	1.91%	1.06%	-0.85%
	PBR1	6	5	(1)	0.30%	1.01%	0.71%
	TNJ1	16	5	(11)	-0.82%	-0.49%	0.33%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	TRY2	6	5	(1)	3.41%	6.80%	3.39%	
	JKM1	5	4	(1)	-5.80%	-2.69%	3.11%	
	NGT1	2	4	2	7.16%	7.86%	0.70%	
	TRY4	9	4	(5)	7.07%	7.63%	0.56%	
	AYR1	6	3	(3)	2.35%	1.62%	-0.73%	
	NCK1	4	3	(1)	5.33%	-0.01%	-5.34%	
	ORU1	1	3	2	14.63%	-1.03%	-15.65%	
	TTP1	6	3	(3)	-0.39%	-0.14%	0.24%	
	TVR2	8	3	(5)	-2.35%	-4.70%	-2.35%	
	KIK1	7	2	(5)	0.66%	3.32%	2.67%	
	NMM1	1	2	1	6.53%	6.16%	-0.37%	
	TRY3	7	2	(5)	0.95%	5.36%	4.42%	
	KRN1	3	1	(2)	3.89%	6.79%	2.91%	
	PDK1	8	1	(7)	8.76%	8.27%	-0.49%	
	TVR1	4	1	(3)	-4.31%	2.98%	7.30%	
	TYR1	5	1	(4)	1.26%	2.52%	1.25%	
	APM1	2		(2)	6.75%	#Error	#Error	
	Total	190	235	45	2.51%	-1.45%	-3.96%	
	TIRUPATI-01	PDT1	1	22	21	-1.83%	-0.88%	0.96%
		TPY1	1	17	16	4.67%	-0.60%	-5.27%
TPI1		1	16	15	2.21%	-0.17%	-2.38%	
KVL1			15	15	#Error	-1.73%	#Error	
KHT1			11	11	-2.69%	-0.40%	2.29%	
NLR1		1	10	9	11.29%	3.92%	-7.37%	
KDA1		4	9	5	7.58%	4.31%	-3.27%	
TPY2		6	9	3	8.58%	3.88%	-4.69%	
PIL1		1	8	7	5.94%	-1.72%	-7.66%	
RJP1		2	8	6	3.04%	7.96%	4.91%	
CTO1			7	7	#Error	6.06%	#Error	
KDR1			7	7	#Error	0.03%	#Error	
PUT1			7	7	#Error	6.09%	#Error	
KAR1			6	6	#Error	4.00%	#Error	
KNL1		2	6	4	3.19%	6.57%	3.37%	
NDL1		2	6	4	8.58%	4.71%	-3.87%	
NYP1			6	6	#Error	8.18%	#Error	
KOU1			5	5	#Error	6.60%	#Error	
RCY1		1	5	4	2.05%	10.49%	8.44%	
BVL1		1	4	3	2.72%	9.66%	6.94%	
GTL1		1	4	3	2.75%	-3.64%	-6.39%	
KNL2		2	4	2	5.97%	5.45%	-0.52%	
ATP1		1	3	2	4.67%	0.88%	-3.79%	
MPL1			3	3	#Error	10.14%	#Error	
ADI1		1	2	1	9.44%	6.00%	-3.45%	
PMR1			2	2	#Error	14.71%	#Error	
SPE1			2	2	#Error	6.63%	#Error	
PGR1			1	1	#Error	16.20%	#Error	
VKI1			1	1	#Error	11.12%	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	DHN1				#Error	#Error	#Error	
	Total	28	206	178	6.18%	3.00%	-3.19%	
CHENNAI-02	CH15	55	20	(35)	5.61%	7.18%	1.57%	
	CH03	32	15	(17)	7.73%	8.31%	0.58%	
	CH34	12	12		7.44%	2.59%	-4.85%	
	CH12	43	11	(32)	3.92%	5.26%	1.35%	
	CH46	12	11	(1)	3.49%	1.80%	-1.69%	
	CH50	25	10	(15)	6.03%	6.18%	0.15%	
	CH24	37	9	(28)	5.75%	9.04%	3.29%	
	CH17	16	8	(8)	8.25%	10.96%	2.71%	
	CH18	6	8	2	8.54%	8.66%	0.12%	
	CH32	1	8	7	12.62%	12.69%	0.06%	
	CH20	49	7	(42)	3.17%	5.29%	2.12%	
	CH21	21	7	(14)	3.96%	4.26%	0.31%	
	CH23	7	7		11.13%	2.87%	-8.26%	
	CH33	24	7	(17)	9.48%	4.23%	-5.24%	
	CH43	8	6	(2)	5.87%	6.04%	0.17%	
	UKI1	16	6	(10)	4.19%	9.76%	5.58%	
	CH41	30	5	(25)	10.69%	12.44%	1.75%	
	CH27	6	4	(2)	6.69%	7.26%	0.57%	
	CH51	29	4	(25)	9.50%	3.07%	-6.43%	
	PON1	13	4	(9)	3.92%	1.97%	-1.95%	
	CH06	28	3	(25)	7.03%	13.58%	6.55%	
	CH36	19	3	(16)	0.83%	4.18%	3.36%	
	CH44	12	3	(9)	7.28%	12.76%	5.49%	
	GPD1	15	3	(12)	7.88%	9.61%	1.73%	
	MC06	6	2	(4)	1.82%	6.69%	4.87%	
	MJR1	19	2	(17)	6.85%	9.86%	3.01%	
	CH31	6	1	(5)	6.26%	7.54%	1.27%	
	CH01					#Error	#Error	#Error
	MC05					#Error	#Error	#Error
	Total	547	186	(361)	6.22%	6.86%	0.64%	
VIJAYAWADA-01	NRT1	1	14	13	10.39%	-2.11%	-12.50%	
	VJW4	3	12	9	-5.57%	-4.20%	1.37%	
	GNT1	2	11	9	8.14%	3.95%	-4.19%	
	TNK1	1	10	9	5.22%	4.33%	-0.89%	
	OGL1	6	9	3	7.77%	6.96%	-0.81%	
	PRL1		9	9	#Error	5.69%	#Error	
	RAL1	1	9	8	12.32%	5.49%	-6.83%	
	BVR1	6	8	2	3.25%	7.61%	4.36%	
	PAP1	1	8	7	17.66%	4.70%	-12.96%	
	VJW3		7	7	#Error	7.25%	#Error	
	TDD1	3	6	3	3.19%	3.39%	0.20%	
	NPR1	1	5	4	3.65%	4.60%	0.95%	
	VJW5	3	5	2	1.11%	5.12%	4.01%	
	TNI1	1	4	3	2.18%	5.68%	3.51%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	AMP1	1	3	2	14.07%	1.90%	-12.17%	
	CKT1		3	3	#Error	2.92%	#Error	
	ELU1		3	3	#Error	3.99%	#Error	
	PPM1	8	3	(5)	2.87%	4.36%	1.49%	
	VJW1	1	3	2	-0.43%	8.02%	8.45%	
	VJW2		3	3	#Error	4.31%	#Error	
	CRL1	1	2	1	2.72%	1.37%	-1.35%	
	GDV1	1	2	1	1.41%	10.20%	8.79%	
	JGG1		2	2	#Error	4.70%	#Error	
	PNR1		2	2	#Error	9.41%	#Error	
	RMV1	5	2	(3)	6.89%	8.59%	1.69%	
	TEL1	1	2	1	4.70%	4.39%	-0.31%	
	DPE1	1	1		1.43%	2.21%	0.78%	
	GNT2	1	1		6.61%	0.05%	-6.56%	
	GVM1		1	1	#Error	5.93%	#Error	
	JPT1	1	1		14.54%	13.76%	-0.79%	
	KND1	2	1	(1)	8.34%	2.22%	-6.12%	
	TVU1		1	1	#Error	5.30%	#Error	
	VKN1		1	1	#Error	11.08%	#Error	
	VUY1		1	1	#Error	8.87%	#Error	
	BPP1				#Error	#Error	#Error	
	MTM1				#Error	#Error	#Error	
	Total	52	155	103	4.95%	4.11%	-0.84%	
	WEST-01	TPR2	7	20	13	2.41%	3.00%	0.58%
		TPR1		19	19	#Error	2.86%	#Error
KMR1		16	16		1.57%	5.28%	3.71%	
CBE2		43	13	(30)	6.22%	5.73%	-0.49%	
TPR3		1	12	11	-8.45%	4.63%	13.08%	
CBE4		17	10	(7)	7.26%	6.89%	-0.37%	
KGM1			9	9	#Error	6.65%	#Error	
CBE1		15	6	(9)	2.75%	6.37%	3.62%	
CBE6		3	6	3	6.78%	7.63%	0.85%	
AVI1		4	5	1	3.69%	5.44%	1.75%	
SNR1		13	4	(9)	7.11%	11.19%	4.09%	
TPR4		4	4		4.52%	6.24%	1.72%	
WZSD			4	4	#Error	-14.86%	#Error	
PLI1		11	3	(8)	2.89%	13.02%	10.13%	
SUL1		8	3	(5)	5.73%	7.54%	1.81%	
UMP1		5	3	(2)	1.97%	8.00%	6.03%	
CBE5		5	2	(3)	7.13%	6.67%	-0.46%	
DPM2		1	2	1	8.10%	10.62%	2.52%	
MPM1		8	2	(6)	6.16%	7.06%	0.90%	
SYM2		1	2	1	-1.15%	4.40%	5.55%	
UAM1			2	2	#Error	0.07%	#Error	
ANR1		2	1	(1)	1.15%	0.05%	-1.10%	
GBM1		5	1	(4)	2.45%	0.05%	-2.39%	
PDM1		2	1	(1)	7.35%	10.51%	3.15%	
PPI1		4	1	(3)	6.88%	5.38%	-1.50%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CBE3	2		(2)	3.47%	#Error	#Error
	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	KMD1	1		(1)	2.16%	#Error	#Error
	Total	178	151	(27)	4.86%	4.94%	0.08%
KL-NORTH	KZD1	38	30	(8)	5.30%	4.29%	-1.01%
	Total	38	30	(8)	5.30%	4.29%	-1.01%
KL-SOUTH	TVP1	11	7	(4)	0.60%	2.49%	1.89%
	PAS1	4	5	1	3.98%	-1.86%	-5.84%
	PNL1	4	4		0.02%	1.03%	1.01%
	KLR1	2	2		10.26%	0.05%	-10.21%
	Total	21	18	(3)	2.09%	0.79%	-1.30%
	Total	1968	4561	2593	4.59%	2.57%	-2.03%