



# Air-Cond - Daily Sales Performance As on 13-04-2026 11:30:59 PM

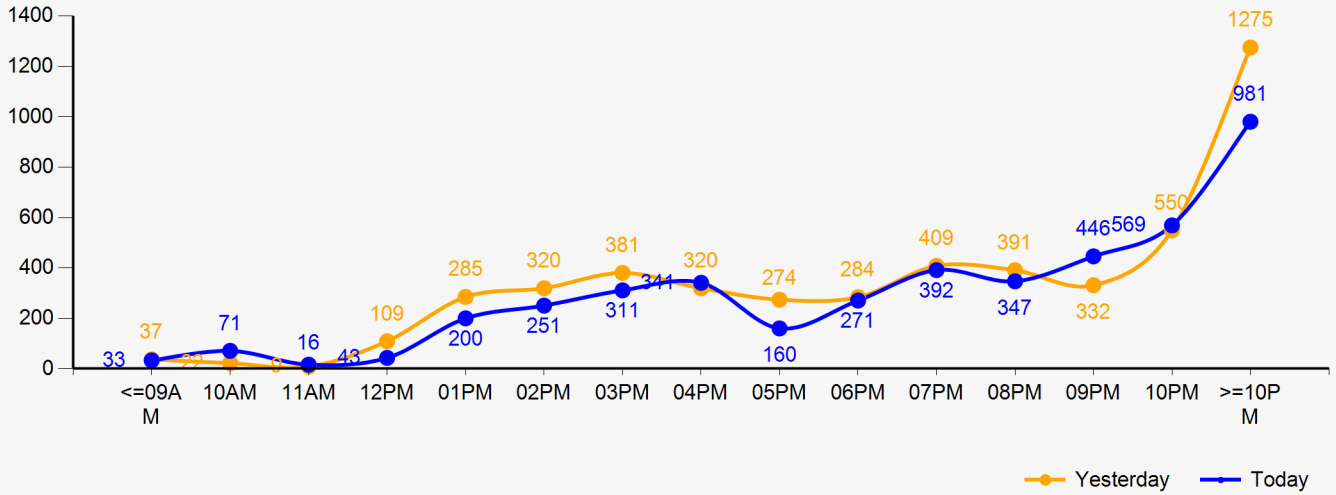
YD Sales : 4995

YD GP%: 7.48%

TD Sales : 4430

TD GP%: 6.96%

**Sales Trend Yesterday Vs Today By Hours**



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	499	549	50	4.88%	5.05%	0.17%
SOUTH-01	529	532	3	7.09%	8.53%	1.44%
SOUTH-03	496	474	(22)	6.41%	5.62%	-0.79%
CHENNAI-01	712	460	(252)	8.79%	8.57%	-0.22%
CHENNAI-02	587	458	(129)	9.45%	7.84%	-1.61%
WEST-02	431	391	(40)	7.72%	7.33%	-0.39%
VIJAYAWADA-01	242	341	99	6.13%	5.54%	-0.59%
WEST-01	459	299	(160)	7.99%	7.93%	-0.06%
NORTH ARCOT	369	281	(88)	8.72%	7.86%	-0.86%
SOUTH ARCOT	282	279	(4)	8.51%	7.99%	-0.52%
TIRUPATI-01	285	260	(25)	6.39%	6.46%	0.07%
KL-SOUTH	49	62	13	0.43%	-1.70%	-2.13%
KL-NORTH	58	45	(13)	3.40%	2.73%	-0.67%
<b>Total</b>	<b>4995</b>	<b>4430</b>	<b>(565)</b>	<b>7.48%</b>	<b>6.96%</b>	<b>-0.52%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY1	135	127	(9)	0.75%	1.50%	0.75%
	PBR2	20	37	17	5.46%	5.27%	-0.19%
	MVM1	26	35	9	9.05%	8.52%	-0.53%
	TVR2	19	34	15	7.59%	5.08%	-2.50%
	KUM1	27	32	5	6.59%	5.36%	-1.23%
	TNJ1	28	31	3	4.72%	4.41%	-0.31%
	PTK1	19	22	3	5.48%	7.44%	1.96%
	PBR1	11	21	10	8.29%	6.21%	-2.08%
	TNJ2	22	19	(3)	5.20%	5.47%	0.27%
	TYR1	8	18	10	8.66%	4.63%	-4.03%
	PDK1	11	16	5	8.10%	7.07%	-1.04%
	APM1	3	15	12	10.53%	2.22%	-8.31%
	TRY3	32	14	(18)	3.13%	7.45%	4.32%
	AYR1	12	13	1	7.09%	7.37%	0.28%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	NGT1	12	13	1	7.16%	9.28%	2.11%
	TTP1	12	13	1	4.77%	6.49%	1.72%
	TRY4	16	12	(4)	8.32%	10.97%	2.66%
	TVR1	9	12	3	2.83%	6.03%	3.20%
	JKM1	7	11	4	4.94%	2.63%	-2.31%
	TRY2	8	11	3	5.75%	6.01%	0.26%
	MDI1	12	10	(2)	6.03%	4.44%	-1.59%
	KRN1	8	9	1	7.02%	6.09%	-0.94%
	MSI1	15	8	(7)	4.64%	6.64%	1.99%
	ORU1	5	7	2	7.43%	9.15%	1.72%
	NMM1	6	6		6.65%	4.99%	-1.66%
	KIK1	19	2	(17)	9.28%	8.62%	-0.66%
	NCK1	4	2	(2)	3.76%	8.06%	4.30%
	WTRZ	(8)	(1)	7	4.61%	11.08%	6.47%
	Total	499	549	50	4.88%	5.05%	0.17%
	SOUTH-01	TVL1	86	65	(21)	4.19%	10.00%
TUT1		63	51	(12)	8.36%	9.75%	1.39%
RND1		14	42	28	10.85%	10.40%	-0.45%
TKS2		34	37	3	6.03%	4.84%	-1.19%
TUT2		44	26	(18)	6.72%	6.69%	-0.03%
TKS1		22	24	2	10.55%	5.66%	-4.89%
NGR1		27	23	(4)	5.98%	4.34%	-1.64%
VLY1		17	20	3	8.81%	7.25%	-1.56%
KVT1		28	19	(9)	10.63%	12.38%	1.75%
KGL1		9	16	7	7.57%	7.82%	0.25%
VNR2		30	16	(14)	2.13%	8.58%	6.45%
ERL2		15	14	(1)	10.61%	10.29%	-0.32%
SNL1		5	13	8	7.49%	4.05%	-3.44%
SVK1		12	13	1	10.08%	10.70%	0.62%
MAR1		9	12	3	6.09%	8.32%	2.22%
PKD1		9	12	3	12.00%	9.33%	-2.67%
RPM1		12	12		6.38%	8.98%	2.60%
TKY1		2	11	9	7.33%	5.27%	-2.06%
SDI1		8	10	2	3.61%	9.22%	5.61%
TCN1		7	9	2	8.48%	10.09%	1.61%
TYI1		6	9	3	9.82%	10.68%	0.86%
PDI1			8	8	#Error	4.85%	#Error
MMT1		5	7	2	6.51%	13.38%	6.87%
S2SD			7	7	#Error	-1.58%	#Error
UDN1		7	7		6.29%	10.45%	4.17%
APK1		8	6	(2)	9.77%	11.54%	1.76%
VKM1		1	6	5	22.67%	11.71%	-10.96%
ASM1		9	5	(4)	7.07%	10.66%	3.59%
KSM1			5	5	#Error	7.10%	#Error
KYR1		3	5	2	12.62%	14.07%	1.45%
VNR1		7	5	(2)	7.36%	11.17%	3.81%
APK2		6	4	(2)	2.55%	8.66%	6.10%
ARM1		8	4	(4)	6.90%	2.12%	-4.78%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	COL1	9	3	(6)	4.52%	13.40%	8.88%
	STU2	4	3	(1)	6.31%	6.94%	0.63%
	SGT1	3	2	(1)	9.91%	17.88%	7.97%
	SKD1	3	1	(2)	13.15%	9.42%	-3.73%
	WHTV	(3)		3	9.36%	#Error	#Error
	Total	529	532	3	7.09%	8.53%	1.44%
SOUTH-03	KRR1	37	49	12	3.44%	0.03%	-3.41%
	MDU1	69	48	(21)	6.96%	7.39%	0.42%
	MDU2	50	30	(20)	7.64%	8.92%	1.28%
	SZSD		30	30	#Error	-1.58%	#Error
	TMM1	19	26	7	6.29%	3.43%	-2.85%
	DKI1	12	22	10	9.67%	8.34%	-1.33%
	KKD3	23	22	(1)	10.08%	8.26%	-1.82%
	DGL1	39	20	(19)	5.69%	6.26%	0.57%
	MDU6	15	16	1	8.50%	6.24%	-2.26%
	MPA1	11	16	5	7.09%	5.31%	-1.77%
	ATG1	24	14	(10)	1.18%	3.70%	2.52%
	SVG1	9	14	5	6.07%	6.69%	0.62%
	TPT1	19	14	(5)	2.24%	10.54%	8.31%
	MDU3	24	13	(11)	5.93%	7.04%	1.11%
	PVI1	2	12	10	10.33%	7.07%	-3.26%
	MLR1	16	10	(6)	7.11%	7.92%	0.81%
	USL1	3	10	7	5.67%	1.55%	-4.12%
	PNV2	3	9	6	8.99%	5.73%	-3.27%
	BNR1	5	8	3	5.93%	6.49%	0.56%
	DGL2	6	8	2	7.20%	6.68%	-0.53%
	KYK1	5	8	3	5.62%	9.03%	3.41%
	MDU7	15	8	(7)	8.54%	4.68%	-3.86%
	PNI1	11	8	(3)	6.93%	5.52%	-1.40%
	TDI1	6	8	2	6.47%	4.65%	-1.82%
	SGP1	6	6		4.70%	6.36%	1.67%
	TEN1	8	6	(2)	9.87%	6.29%	-3.58%
	ADP1	2	5	3	3.36%	7.30%	3.93%
	MDU4	9	5	(4)	7.86%	5.19%	-2.67%
	MDU5	12	5	(7)	5.95%	8.96%	3.02%
	NTM1	3	5	2	10.22%	11.90%	1.68%
	CMR1	2	4	2	5.30%	9.37%	4.08%
	KPT1	7	4	(3)	8.11%	9.07%	0.96%
	MNM1	5	4	(1)	7.53%	12.54%	5.01%
	NKI1	7	4	(3)	4.72%	5.47%	0.75%
	ODM1	1	3	2	4.71%	5.60%	0.88%
	BTU1	2	2		-0.75%	2.45%	3.20%
	PKM1	2	2		2.75%	3.59%	0.84%
	TEN2	1	1		10.36%	3.53%	-6.82%
	CBM1	12		(12)	6.81%	#Error	#Error
	WHMD	(5)	(5)		6.55%	12.25%	5.70%
	Total	496	474	(22)	6.41%	5.62%	-0.79%
	CHENNAI-01	CH14	49	40	(9)	7.93%	8.00%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH05	59	38	(21)	7.65%	8.64%	0.99%
	CH16	50	33	(18)	9.05%	8.13%	-0.93%
	CH19	42	25	(17)	8.49%	7.52%	-0.97%
	CH47	28	24	(4)	10.73%	12.55%	1.82%
	CH22	15	22	7	9.50%	8.37%	-1.13%
	CH42	41	21	(20)	10.12%	9.71%	-0.40%
	CH45	27	21	(6)	6.75%	9.90%	3.15%
	CH07	26	18	(8)	12.48%	8.01%	-4.47%
	GUD1	42	17	(25)	12.75%	11.81%	-0.95%
	AVD1	17	16	(1)	6.77%	7.75%	0.98%
	CH28	34	16	(18)	10.58%	12.92%	2.34%
	CH48	39	14	(25)	10.68%	10.88%	0.20%
	CH25	18	13	(5)	5.46%	7.98%	2.52%
	CH30	28	13	(15)	8.02%	6.93%	-1.09%
	CH49	27	13	(14)	8.80%	8.30%	-0.50%
	CGL1	15	12	(3)	7.80%	8.71%	0.92%
	CZWH	13	12	(1)	-12.63%	-12.08%	0.54%
	KNR1	24	12	(12)	9.97%	7.73%	-2.24%
	MRM1	23	12	(11)	10.21%	7.84%	-2.38%
	CH39	11	12	1	7.46%	7.98%	0.53%
	TKM1	4	11	7	12.66%	9.31%	-3.35%
	CH37	13	10	(3)	10.79%	8.42%	-2.37%
	GUD2	8	9	1	8.00%	8.59%	0.59%
	CH38	16	8	(8)	7.84%	9.94%	2.10%
	CH26	3	5	2	7.28%	10.55%	3.27%
	CH35	24	5	(19)	8.97%	9.56%	0.59%
	SKL1	26	4	(22)	6.67%	8.91%	2.23%
	CH08	11	3	(8)	6.76%	14.97%	8.21%
	CH29	1	1		9.75%	11.17%	1.43%
	CH40	2	1	(1)	3.62%	6.61%	3.00%
	MC10			1	#Error	1.35%	#Error
	MC09				#Error	#Error	#Error
WCHN	(24)	(1)	23	7.71%	14.01%	6.30%	
Total	712	460	(252)	8.79%	8.57%	-0.22%	
CHENNAI-02	CH20	33	48	15	10.12%	4.02%	-6.10%
	CH03	42	46	4	10.14%	9.88%	-0.26%
	CH15	64	36	(28)	8.18%	6.76%	-1.41%
	CH18	18	29	11	11.45%	9.74%	-1.71%
	CH21	37	28	(9)	11.18%	7.30%	-3.89%
	CH17	36	27	(9)	10.95%	11.06%	0.11%
	CH34	20	21	1	10.42%	7.89%	-2.53%
	CH50	27	21	(6)	9.45%	10.27%	0.83%
	CH24	33	19	(14)	10.26%	6.29%	-3.97%
	CH41	33	18	(15)	9.91%	7.98%	-1.93%
	CH06	20	15	(5)	8.35%	9.89%	1.54%
	MJR1	14	15	1	8.01%	6.18%	-1.84%
	CH12	30	14	(16)	11.54%	8.44%	-3.10%
	CH23	11	13	2	6.36%	6.95%	0.59%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	CH27	7	13	6	4.76%	5.77%	1.01%	
	CH33	27	13	(14)	8.30%	7.87%	-0.43%	
	CH44	21	12	(9)	9.55%	11.53%	1.97%	
	CH46	13	12	(1)	9.10%	9.07%	-0.03%	
	CH51	19	10	(9)	10.48%	5.08%	-5.40%	
	CH31	14	9	(5)	9.32%	6.57%	-2.74%	
	PON1	13	9	(4)	11.33%	8.29%	-3.03%	
	GPD1	12	8	(4)	6.39%	6.92%	0.52%	
	UKI1	15	8	(7)	5.99%	8.59%	2.60%	
	CH43	16	7	(9)	6.06%	7.27%	1.21%	
	CH36	3	3		9.56%	3.41%	-6.15%	
	MC06	3	2	(1)	5.12%	6.34%	1.23%	
	CH01		1	1	#Error	3.01%	#Error	
	CH32	6	1	(5)	9.69%	7.58%	-2.10%	
	MC05				#Error	#Error	#Error	
	Total	587	458	(129)	9.45%	7.84%	-1.61%	
	WEST-02	SLM1	45	54	9	6.34%	4.51%	-1.83%
		ERD1	53	47	(6)	8.34%	7.45%	-0.88%
ERD2		66	35	(31)	9.55%	10.95%	1.41%	
SLM2		6	30	24	8.84%	1.45%	-7.39%	
NKL2		25	19	(6)	5.75%	6.76%	1.01%	
HSR1		13	17	4	7.97%	7.38%	-0.58%	
SLM3		25	17	(8)	6.35%	8.83%	2.47%	
RSP1		18	16	(2)	5.37%	5.35%	-0.02%	
ATU1		22	14	(8)	7.32%	8.74%	1.41%	
PLC1		4	14	10	10.10%	10.66%	0.56%	
HSR2		7	12	5	8.61%	7.94%	-0.67%	
KRI1		12	11	(1)	7.33%	7.29%	-0.04%	
TCG1		7	9	2	8.64%	6.03%	-2.61%	
KMM1		4	8	4	5.42%	9.46%	4.04%	
BMD1		1	7	6	2.64%	8.72%	6.08%	
MTR1		7	7		10.90%	11.00%	0.10%	
OML1		14	7	(7)	9.28%	6.70%	-2.58%	
PDR1		10	7	(3)	11.24%	11.21%	-0.03%	
APN1		11	6	(5)	5.98%	6.36%	0.38%	
DPR1		1	6	5	10.24%	7.82%	-2.42%	
HRR1		1	6	5	3.48%	5.72%	2.24%	
VPD1		4	6	2	9.38%	9.54%	0.16%	
TRM1		8	6	(3)	8.52%	6.33%	-2.19%	
EDP1		7	5	(2)	6.07%	4.72%	-1.35%	
PMP1		3	5	2	4.09%	9.69%	5.60%	
SGG1		10	5	(5)	4.37%	9.09%	4.71%	
EPI1		5	5	(1)	8.99%	9.72%	0.74%	
DPR2		8	4	(4)	10.10%	10.11%	0.01%	
KAM1		3	3		11.52%	17.81%	6.29%	
KVP1		7	2	(5)	5.31%	6.11%	0.79%	
MCR1		11	2	(9)	8.21%	7.44%	-0.78%	
CMI1		8	1	(7)	7.38%	7.57%	0.19%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	VKL1	5	1	(4)	5.88%	7.02%	1.14%
	SIG1				#Error	#Error	#Error
	WHPD		(2)	(2)	#Error	4.94%	#Error
	Total	431	391	(40)	7.72%	7.33%	-0.39%
VIJAYAWADA-01	TEL1	4	54	50	5.66%	4.06%	-1.59%
	BVR1	6	21	15	6.15%	4.87%	-1.28%
	GNT1	11	20	9	7.19%	4.88%	-2.30%
	RMV1	6	15	9	6.14%	8.32%	2.19%
	TNK1	18	15	(3)	4.18%	5.31%	1.14%
	OGL1	10	13	3	9.41%	5.68%	-3.74%
	VJW1	26	13	(13)	5.98%	4.95%	-1.02%
	VJW4	11	13	2	4.93%	4.49%	-0.44%
	NPR1	1	12	11	3.48%	6.83%	3.35%
	VJW3	11	11		6.80%	5.46%	-1.35%
	TDD1	14	10	(4)	4.70%	5.65%	0.95%
	VJW2	9	10	1	6.20%	7.66%	1.46%
	ELU1	16	9	(7)	5.09%	5.45%	0.35%
	KND1	4	9	5	7.19%	4.46%	-2.73%
	NRT1	10	9	(1)	5.89%	3.26%	-2.64%
	AMP1	1	8	7	3.70%	6.76%	3.06%
	CRL1	5	7	2	4.28%	8.60%	4.32%
	GDV1	6	7	1	4.64%	4.53%	-0.10%
	GVM1	6	7	1	13.54%	8.39%	-5.15%
	VKN1	5	7	2	7.10%	9.06%	1.96%
	CKT1	4	6	2	5.64%	4.19%	-1.45%
	GNT2	7	6	(1)	3.89%	6.55%	2.66%
	PAP1	5	6	1	6.18%	9.56%	3.38%
	PPM1	5	6	1	6.26%	7.34%	1.08%
	MTM1	2	5	3	3.73%	8.67%	4.94%
	RAL1	8	5	(3)	5.28%	5.30%	0.03%
	TNI1	4	5	1	5.68%	3.17%	-2.51%
	TVU1	4	5	1	9.58%	6.37%	-3.21%
	VJW5	6	5	(1)	8.47%	6.05%	-2.42%
	JPT1	5	4	(1)	8.98%	4.44%	-4.54%
	PNR1	2	4	2	9.81%	3.60%	-6.21%
	VUY1	1	4	3	9.41%	5.52%	-3.89%
	DPE1	4	3	(1)	8.88%	4.22%	-4.67%
	JGG1	1	3	2	-2.71%	4.23%	6.94%
BPP1		2	2	#Error	6.40%	#Error	
PRL1	4	2	(2)	2.62%	4.65%	2.03%	
Total	242	341	99	6.13%	5.54%	-0.59%	
WEST-01	CBE2	89	43	(46)	9.53%	8.54%	-0.99%
	CBE1	23	20	(3)	8.02%	7.19%	-0.84%
	CBE4	19	20	1	9.19%	9.71%	0.52%
	AVI1	21	18	(3)	8.11%	8.07%	-0.04%
	TPR2	36	17	(19)	6.73%	4.84%	-1.89%
	CBE6	12	16	4	6.21%	9.82%	3.62%
	GBM1	17	16	(1)	4.83%	5.47%	0.64%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	TPR1	23	16	(7)	8.50%	12.86%	4.37%
	PLI1	28	15	(13)	4.42%	7.30%	2.88%
	UMP1	14	15	1	6.07%	5.96%	-0.11%
	MPM1	26	13	(13)	7.95%	5.72%	-2.22%
	KMD1	10	10		4.87%	5.77%	0.89%
	KMR1	23	10	(13)	8.49%	7.30%	-1.20%
	KGM1	6	8	2	8.34%	8.28%	-0.06%
	SNR1	13	8	(5)	7.85%	8.38%	0.53%
	CBE5	10	7	(3)	9.57%	8.80%	-0.77%
	DPM2	10	7	(3)	11.05%	10.59%	-0.46%
	PDM1	14	7	(7)	9.74%	10.76%	1.02%
	SUL1	9	7	(2)	4.08%	7.48%	3.40%
	TPR4	12	7	(5)	10.46%	9.13%	-1.33%
	CBE3	8	6	(2)	7.23%	5.70%	-1.53%
	TPR3	9	6	(3)	7.70%	6.02%	-1.68%
	ANR1	8	4	(4)	9.40%	8.17%	-1.23%
	PPI1	6	3	(3)	7.44%	9.09%	1.65%
	SYM2	16	2	(14)	6.72%	5.53%	-1.18%
	CNR1	2		(2)	9.22%	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	UAM1	1		(1)	11.16%	#Error	#Error
	WHCB	(6)	(2)	4	3.21%	11.94%	8.74%
	Total	459	299	(160)	7.99%	7.93%	-0.06%
NORTH ARCOT	KPM2	34	31	(3)	9.68%	7.42%	-2.27%
	VEL2	41	24	(17)	8.05%	7.86%	-0.19%
	TRR1	22	22		9.22%	8.16%	-1.06%
	ABR1	18	21	3	8.43%	7.48%	-0.95%
	TRL1	26	18	(8)	6.80%	9.12%	2.32%
	VEL1	18	16	(2)	9.91%	9.12%	-0.79%
	SBR1	19	15	(4)	7.55%	8.05%	0.50%
	VSI1	18	15	(4)	9.72%	10.83%	1.11%
	AKM1	28	13	(15)	9.17%	6.55%	-2.63%
	GDM1	21	11	(10)	7.63%	7.01%	-0.62%
	SLG1	8	11	3	9.29%	9.29%	0.00%
	KPM1	16	10	(6)	11.95%	7.22%	-4.73%
	CYR1	12	9	(3)	8.34%	6.05%	-2.29%
	ANI1	7	8	1	11.13%	10.21%	-0.92%
	CPT1	2	8	6	11.43%	11.81%	0.38%
	WJP1	16	8	(8)	8.26%	7.44%	-0.82%
	ARC2	11	7	(4)	10.76%	6.89%	-3.87%
	TRT1	14	7	(7)	5.87%	6.87%	1.00%
	VNB1	9	7	(2)	7.07%	7.16%	0.09%
	BGR1	5	7	2	7.45%	5.43%	-2.02%
	PLR1	3	6	3	7.31%	6.47%	-0.84%
	CGM1	5	4	(1)	5.62%	6.91%	1.29%
	UGI1	2	4	2	3.80%	2.78%	-1.02%
	PTU1	3	2	(1)	7.90%	8.69%	0.79%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
NORTH ARCOT	WJD1	12	2	(10)	11.49%	7.09%	-4.40%	
	WHVL	(1)	(4)	(4)	10.22%	12.04%	1.82%	
	Total	369	281	(88)	8.72%	7.86%	-0.86%	
SOUTH ARCOT	CUD1	23	32	9	7.50%	9.69%	2.19%	
	ULP1	9	22	13	5.41%	7.20%	1.79%	
	VPM2	15	21	6	7.86%	8.60%	0.74%	
	KKI2	20	19	(1)	6.92%	7.62%	0.70%	
	NVL2	13	18	5	11.33%	4.79%	-6.55%	
	KML1	8	16	8	7.63%	9.74%	2.11%	
	KLM1	16	15	(1)	9.62%	8.47%	-1.15%	
	PRT1	15	15		7.93%	8.40%	0.47%	
	TDM1	9	15	6	7.97%	7.69%	-0.27%	
	CDM1	11	13	2	9.95%	11.54%	1.59%	
	SJI2	11	13	2	9.20%	6.62%	-2.58%	
	VCM1	10	13	3	4.29%	3.43%	-0.86%	
	TVM1	1	12	11	0.05%	7.05%	6.99%	
	POY2	30	11	(19)	9.41%	8.71%	-0.70%	
	TRK1	18	11	(7)	8.21%	8.07%	-0.14%	
	STP1	4	9	5	10.25%	7.62%	-2.63%	
	MKM1	9	8	(1)	11.05%	10.12%	-0.93%	
	POY1	50	7	(43)	9.54%	8.45%	-1.08%	
	VPM1	5	7	2	10.04%	7.67%	-2.37%	
	TVM2	6	2	(4)	4.39%	4.76%	0.37%	
	WHUT	(1)	(1)		21.78%	8.80%	-12.98%	
	Total	282	279	(4)	8.51%	7.99%	-0.52%	
	TIRUPATI-01	CTO1	13	18	5	10.47%	8.15%	-2.32%
		SPE1	14	18	4	5.50%	0.48%	-5.02%
TPY1		36	18	(18)	3.53%	5.00%	1.47%	
ATP1		18	15	(3)	7.72%	8.88%	1.16%	
KHT1		1	14	13	11.64%	7.05%	-4.59%	
VKI1		1	14	13	7.23%	1.15%	-6.07%	
PDT1		9	13	4	6.18%	7.82%	1.64%	
TPY2		25	13	(12)	4.54%	6.39%	1.84%	
NDL1		9	12	3	6.73%	6.72%	-0.02%	
RJP1		17	12	(5)	5.75%	6.29%	0.54%	
NLR1		27	11	(16)	8.43%	8.76%	0.32%	
KNL1		11	10	(1)	6.67%	7.47%	0.80%	
TPI1		6	10	4	6.20%	7.00%	0.80%	
KDA1		17	9	(8)	3.69%	5.02%	1.33%	
KNL2		6	9	3	4.89%	1.90%	-2.98%	
DHN1		3	8	5	10.59%	7.78%	-2.80%	
RCY1		6	8	2	5.10%	10.61%	5.51%	
BVL1		6	7	1	4.58%	8.40%	3.82%	
GTL1		6	7	1	4.66%	6.98%	2.32%	
KAR1		6	5	(1)	11.75%	15.28%	3.53%	
PIL1		3	5	2	1.85%	1.13%	-0.72%	
KDR1		3	4	1	11.82%	5.55%	-6.27%	
PUT1		12	4	(8)	7.06%	9.99%	2.92%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KOU1	5	3	(2)	9.06%	9.15%	0.09%
	KVL1	2	3	1	13.41%	7.76%	-5.65%
	MPL1	5	3	(2)	11.82%	7.59%	-4.23%
	PGR1	2	3	2	7.10%	9.15%	2.05%
	ADI1	4	2	(2)	7.09%	5.83%	-1.26%
	PMR1	10	2	(8)	5.97%	7.11%	1.14%
	NYP1	4	1	(3)	7.99%	4.75%	-3.25%
	WHRN	(2)	(1)	1	9.35%	5.30%	-4.05%
	Total	285	260	(25)	6.39%	6.46%	0.07%
KL-SOUTH	TVP1	30	30		0.81%	-3.11%	-3.92%
	PAS1	12	12		0.54%	0.00%	-0.54%
	PNL1	5	12	7	-1.36%	0.92%	2.28%
	KLR1	4	9	5	3.14%	-1.98%	-5.12%
	WHTM	(2)	(1)	1	7.26%	5.22%	-2.04%
	Total	49	62	13	0.43%	-1.70%	-2.13%
KL-NORTH	KZD1	58	46	(12)	3.40%	2.96%	-0.43%
	WHKZ		(1)	(1)	#Error	14.07%	#Error
	Total	58	45	(13)	3.40%	2.73%	-0.67%
Total	4995	4430	(565)	7.48%	6.96%	-0.52%	