



# Air-Cond - Daily Sales Performance As on 12-04-2026 11:30:47 PM

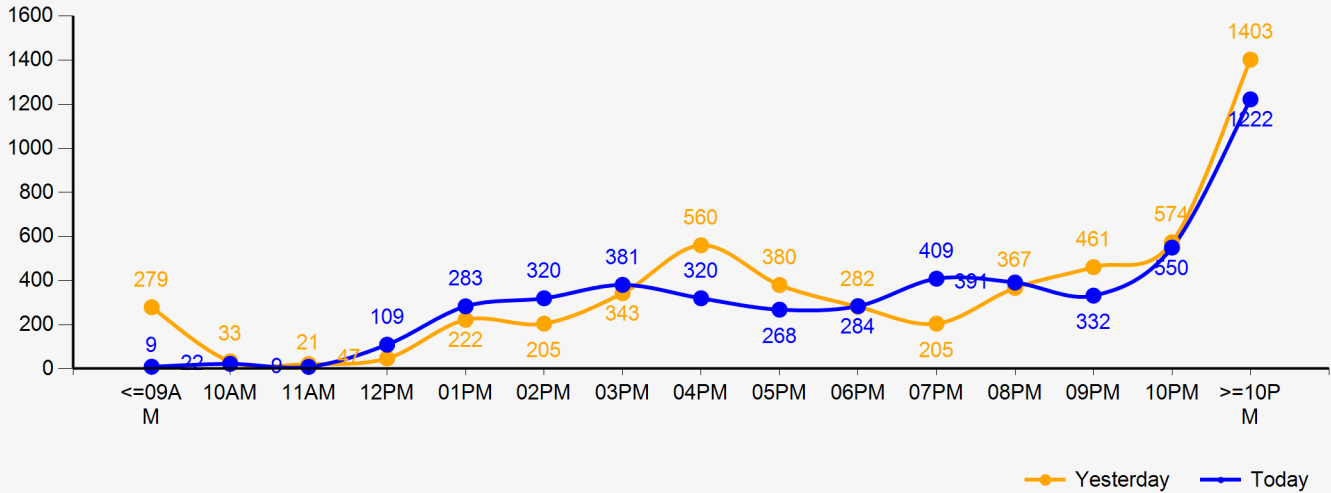
YD Sales : 5379

YD GP%: 6.22%

TD Sales : 4906

TD GP%: 7.46%

### Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	707	703	(4)	9.16%	8.79%	-0.38%
CHENNAI-02	560	556	(4)	9.11%	9.41%	0.30%
SOUTH-01	491	529	38	7.32%	7.09%	-0.23%
SOUTH-03	856	496	(361)	1.89%	6.41%	4.52%
TRICHY-01	754	490	(264)	2.13%	4.81%	2.68%
WEST-01	273	459	186	8.23%	7.99%	-0.24%
WEST-02	471	428	(44)	7.53%	7.74%	0.21%
NORTH ARCOT	327	360	33	8.96%	8.76%	-0.20%
TIRUPATI-01	287	277	(10)	6.49%	6.43%	-0.06%
SOUTH ARCOT	313	263	(50)	7.85%	8.42%	0.57%
VIJAYAWADA-01	221	241	20	5.94%	6.15%	0.21%
KL-NORTH	55	58	3	3.61%	3.40%	-0.21%
KL-SOUTH	65	49	(16)	-0.05%	0.43%	0.48%
<b>Total</b>	<b>5379</b>	<b>4906</b>	<b>(473)</b>	<b>6.22%</b>	<b>7.46%</b>	<b>1.24%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH05	50	58	8	6.56%	7.76%	1.20%
	CH16	37	49	12	9.49%	9.14%	-0.35%
	CH14	46	44	(2)	8.55%	8.17%	-0.38%
	CH19	34	42	8	9.42%	8.49%	-0.93%
	CH42	29	41	12	11.61%	10.12%	-1.50%
	GUD1	37	41	4	11.79%	12.80%	1.01%
	CH48	40	37	(3)	10.07%	10.65%	0.57%
	CH28	31	33	2	11.98%	10.56%	-1.42%
	CH30	28	28		8.21%	8.02%	-0.19%
	SKL1	14	26	12	6.41%	6.67%	0.27%
	CH49	25	25	(1)	8.80%	9.47%	0.67%
	CH07	53	24	(29)	7.99%	12.71%	4.72%
	CH35	8	24	16	6.26%	8.97%	2.71%
	CH45	19	24	5	9.34%	6.49%	-2.85%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH47	24	23	(1)	11.07%	10.77%	-0.30%
	KNR1	14	23	9	7.24%	9.93%	2.69%
	MRM1	19	23	4	8.97%	10.21%	1.25%
	CH25	27	17	(10)	8.24%	5.51%	-2.73%
	AVD1	23	16	(7)	8.57%	6.59%	-1.99%
	CGL1	14	15	1	10.14%	7.80%	-2.34%
	CH22	25	15	(10)	6.40%	9.50%	3.09%
	CH38	20	15	(5)	8.40%	8.07%	-0.33%
	CH37	15	13	(2)	10.98%	10.79%	-0.19%
	CZWH		13	13	#Error	-12.63%	#Error
	CH08	27	11	(16)	9.80%	6.76%	-3.03%
	CH39	17	11	(6)	6.89%	7.46%	0.57%
	GUD2	13	7	(6)	11.38%	8.49%	-2.89%
	TKM1	11	4	(7)	13.20%	12.66%	-0.54%
	CH26	1	3	2	10.26%	7.28%	-2.98%
	CH40	2	2		13.14%	3.62%	-9.53%
	CH29	2	1	(1)	9.28%	9.75%	0.46%
	MC09				#Error	#Error	#Error
	MC10	2		(2)	4.88%	#Error	#Error
	WCHN	(1)	(5)	(5)	9.06%	10.00%	0.93%
	Total	707	703	(4)	9.16%	8.79%	-0.38%
CHENNAI-02	CH15	66	62	(4)	8.18%	8.10%	-0.08%
	CH03	58	38	(20)	9.06%	10.40%	1.34%
	CH17	23	35	12	11.26%	11.22%	-0.03%
	CH41	26	33	7	9.25%	9.91%	0.66%
	CH21	27	32	5	9.60%	10.73%	1.12%
	CH20	23	30	7	8.13%	9.59%	1.47%
	CH24	39	30	(9)	7.75%	10.55%	2.80%
	CH12	23	28	5	10.51%	11.86%	1.34%
	CH33	25	25		11.57%	8.24%	-3.33%
	CH50	21	22	1	11.25%	8.94%	-2.32%
	CH06	15	20	5	11.29%	8.35%	-2.94%
	CH44	31	20	(11)	8.67%	9.47%	0.80%
	CH34	18	19	1	7.94%	10.23%	2.30%
	CH51	13	19	6	10.19%	10.48%	0.29%
	CH18	33	18	(15)	11.89%	11.45%	-0.44%
	CH43	9	16	7	7.20%	6.06%	-1.14%
	UKI1	8	15	7	5.07%	5.99%	0.92%
	MJR1	15	14	(1)	7.38%	8.01%	0.63%
	CH46	10	13	3	7.03%	9.10%	2.07%
	PON1	12	13	1	11.42%	11.33%	-0.09%
	CH31	17	12	(5)	4.76%	10.07%	5.31%
	GPD1	13	12	(1)	8.68%	6.39%	-2.29%
	CH23	11	11		11.70%	6.36%	-5.34%
	CH27	13	7	(6)	5.66%	4.76%	-0.90%
	CH32	4	6	2	8.57%	9.69%	1.12%
	CH36	6	3	(3)	9.38%	9.56%	0.18%
	MC06	1	3	2	2.24%	5.12%	2.88%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH01				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	Total	560	556	(4)	9.11%	9.41%	0.30%
SOUTH-01	TVL1	69	86	17	2.18%	4.19%	2.01%
	TUT1	46	63	17	7.92%	8.36%	0.44%
	TUT2	19	44	25	8.87%	6.72%	-2.15%
	TKS2	13	34	21	5.68%	6.03%	0.35%
	VNR2	24	30	6	10.53%	2.13%	-8.40%
	KVT1	18	28	10	11.06%	10.63%	-0.43%
	NGR1	21	27	6	4.24%	5.98%	1.74%
	TKS1	10	22	12	6.60%	10.55%	3.94%
	VLY1	17	17		6.36%	8.81%	2.45%
	ERL2	11	15	4	12.43%	10.61%	-1.82%
	RND1	23	14	(9)	11.67%	10.85%	-0.82%
	RPM1	17	12	(5)	8.27%	6.38%	-1.89%
	SVK1	13	12	(1)	11.38%	10.08%	-1.30%
	ASM1	9	9		7.75%	7.07%	-0.68%
	COL1	3	9	6	8.83%	4.52%	-4.31%
	KGL1	11	9	(2)	8.00%	7.57%	-0.43%
	MAR1	13	9	(4)	7.11%	6.09%	-1.01%
	PKD1	13	9	(4)	9.49%	12.00%	2.51%
	APK1	11	8	(3)	8.92%	9.77%	0.86%
	ARM1	10	8	(2)	7.76%	6.90%	-0.86%
	SDI1	4	8	4	7.08%	3.61%	-3.47%
	TCN1	20	7	(13)	6.25%	8.48%	2.23%
	UDN1	13	7	(6)	8.19%	6.29%	-1.90%
	VNR1	2	7	5	10.24%	7.36%	-2.88%
	APK2	8	6	(2)	6.02%	2.55%	-3.47%
	TYI1	10	6	(4)	7.51%	9.82%	2.31%
	MMT1	11	5	(6)	7.43%	6.51%	-0.93%
	SNL1	4	5	1	6.80%	7.49%	0.69%
	STU2	5	4	(1)	4.82%	6.31%	1.49%
	KYR1	4	3	(1)	11.68%	12.62%	0.94%
	SGT1	3	3		10.85%	9.91%	-0.94%
	SKD1	8	3	(5)	8.80%	13.15%	4.36%
	TKY1	8	2	(6)	9.44%	7.33%	-2.12%
VKM1	6	1	(5)	11.05%	22.67%	11.62%	
KSM1	2		(2)	4.34%	#Error	#Error	
PDI1	4		(4)	6.21%	#Error	#Error	
S2SD	10		(10)	-1.29%	#Error	#Error	
WHTV	(2)	(3)	(1)	9.02%	9.36%	0.34%	
Total	491	529	38	7.32%	7.09%	-0.23%	
SOUTH-03	MDU1	101	69	(32)	0.67%	6.96%	6.29%
	MDU2	34	50	16	7.40%	7.64%	0.24%
	DGL1	23	39	16	5.64%	5.69%	0.04%
	KRR1	47	37	(10)	2.91%	3.44%	0.53%
	ATG1	32	24	(8)	4.09%	1.18%	-2.91%
	MDU3	17	24	7	5.05%	5.93%	0.88%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	KKD3	26	23	(3)	6.84%	10.08%	3.24%
	TMM1	23	19	(4)	1.24%	6.29%	5.04%
	TPT1	146	19	(128)	-1.84%	2.24%	4.08%
	MLR1	19	16	(4)	6.60%	7.11%	0.51%
	MDU6	63	15	(48)	-2.90%	8.50%	11.40%
	MDU7	37	15	(22)	-0.87%	8.54%	9.40%
	CBM1	7	12	5	8.10%	6.81%	-1.28%
	DKI1	9	12	3	8.02%	9.67%	1.65%
	MDU5	8	12	4	9.50%	5.95%	-3.55%
	MPA1	63	11	(52)	-4.22%	7.09%	11.31%
	PNI1	10	11	1	3.98%	6.93%	2.95%
	MDU4	18	9	(9)	5.00%	7.86%	2.86%
	SVG1	10	9	(1)	2.66%	6.07%	3.41%
	TEN1	12	8	(4)	6.03%	9.87%	3.84%
	KPT1	4	7	3	12.05%	8.11%	-3.95%
	NKI1	11	7	(4)	3.35%	4.72%	1.37%
	DGL2	15	6	(9)	10.52%	7.20%	-3.31%
	SGP1	4	6	2	8.37%	4.70%	-3.67%
	TDI1	6	6		10.83%	6.47%	-4.36%
	BNR1	6	5	(1)	3.48%	5.93%	2.45%
	KYK1	8	5	(3)	6.00%	5.62%	-0.38%
	MNM1	10	5	(5)	7.46%	7.53%	0.07%
	NTM1	17	3	(14)	1.89%	10.22%	8.33%
	PNV2	7	3	(4)	4.20%	8.99%	4.79%
	USL1	10	3	(7)	7.14%	5.67%	-1.47%
	ADP1	8	2	(6)	6.59%	3.36%	-3.23%
	BTU1	8	2	(6)	2.80%	-0.75%	-3.55%
	CMR1	4	2	(2)	5.63%	5.30%	-0.33%
	PKM1	13	2	(11)	-4.63%	2.75%	7.39%
	PVI1	13	2	(11)	7.49%	10.33%	2.83%
	ODM1	8	1	(7)	-4.84%	4.71%	9.55%
	TEN2	1	1		0.83%	10.36%	9.52%
WHMD	(2)	(5)	(3)	11.93%	6.55%	-5.38%	
Total		856	496	(361)	1.89%	6.41%	4.52%
TRICHY-01	TRY1	240	135	(105)	-1.84%	0.75%	2.59%
	TRY3	51	32	(19)	-3.58%	3.13%	6.71%
	TNJ1	27	28	1	4.57%	4.72%	0.15%
	KUM1	29	27	(2)	6.22%	6.59%	0.36%
	MVM1	33	26	(7)	8.41%	9.05%	0.64%
	TNJ2	18	22	4	7.94%	5.20%	-2.74%
	PBR2	36	20	(16)	5.78%	5.46%	-0.33%
	PTK1	24	19	(5)	2.31%	5.48%	3.16%
	TVR2	22	19	(3)	6.23%	7.59%	1.36%
	TRY4	19	16	(3)	8.11%	8.32%	0.21%
	MSI1	9	15	6	5.17%	4.64%	-0.53%
	AYR1	11	12	1	6.57%	7.09%	0.52%
	MDI1	17	12	(5)	6.44%	6.03%	-0.41%
	NGT1	18	12	(6)	8.84%	7.16%	-1.68%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	TTP1	7	12	5	6.48%	4.77%	-1.71%	
	PBR1	26	11	(15)	3.68%	8.29%	4.61%	
	PDK1	23	11	(12)	8.00%	8.10%	0.10%	
	KIK1	16	10	(6)	8.54%	9.69%	1.15%	
	TVR1	13	9	(4)	6.30%	2.83%	-3.47%	
	KRN1	13	8	(5)	4.42%	7.02%	2.60%	
	TRY2	59	8	(51)	-6.42%	5.75%	12.17%	
	TYR1	15	8	(7)	5.98%	8.66%	2.68%	
	JKM1	12	7	(5)	5.91%	4.94%	-0.97%	
	NMM1	3	6	3	4.56%	6.65%	2.09%	
	ORU1	7	5	(2)	4.83%	7.43%	2.60%	
	NCK1	7	4	(3)	-2.48%	3.76%	6.24%	
	APM1	4	3	(1)	10.44%	10.53%	0.10%	
	WTRZ	(5)	(8)	(3)	8.32%	4.61%	-3.71%	
	Total	754	490	(264)	2.13%	4.81%	2.68%	
	WEST-01	CBE2	72	89	17	8.77%	9.53%	0.76%
TPR2		18	36	18	7.45%	6.73%	-0.72%	
PLI1		3	28	25	6.59%	4.42%	-2.17%	
MPM1		16	26	10	8.75%	7.95%	-0.80%	
CBE1		9	23	14	6.26%	8.02%	1.76%	
KMR1		9	23	14	7.27%	8.49%	1.22%	
TPR1		14	23	9	7.58%	8.50%	0.91%	
AVI1		15	21	6	7.24%	8.11%	0.87%	
CBE4		22	19	(3)	10.58%	9.19%	-1.39%	
GBM1		9	17	8	8.17%	4.83%	-3.34%	
SYM2		4	16	12	4.77%	6.72%	1.95%	
PDM1		3	14	11	13.06%	9.74%	-3.32%	
UMP1		9	14	5	7.66%	6.07%	-1.59%	
SNR1		12	13	1	5.43%	7.85%	2.42%	
CBE6		13	12	(1)	7.69%	6.21%	-1.48%	
TPR4		1	12	11	6.51%	10.46%	3.95%	
CBE5		5	10	5	10.01%	9.57%	-0.44%	
DPM2		11	10	(1)	8.21%	11.05%	2.83%	
KMD1		4	10	6	6.74%	4.87%	-1.87%	
SUL1		8	9	1	6.38%	4.08%	-2.30%	
TPR3		9	9		5.40%	7.70%	2.30%	
ANR1		2	8	6	14.02%	9.40%	-4.62%	
CBE3		6	8	2	5.94%	7.23%	1.29%	
KGM1		7	6	(1)	5.08%	8.34%	3.27%	
PPI1		6	6		12.37%	7.44%	-4.92%	
CNR1				2		#Error	9.22%	#Error
UAM1				1		#Error	11.16%	#Error
GDR1						#Error	#Error	#Error
KGI1						#Error	#Error	#Error
WHCB		(14)	(6)	8	4.54%	3.21%	-1.34%	
Total	273	459	186	8.23%	7.99%	-0.24%		
WEST-02	ERD2	63	66	3	8.70%	9.55%	0.84%	
	ERD1	33	53	20	9.50%	8.34%	-1.16%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	SLM1	45	45		7.27%	6.34%	-0.93%
	NKL2	34	25	(9)	5.48%	5.75%	0.27%
	SLM3	20	25	5	8.38%	6.35%	-2.02%
	ATU1	20	22	2	7.14%	7.32%	0.18%
	RSP1	20	18	(2)	7.49%	5.37%	-2.12%
	OML1	16	14	(2)	6.74%	9.28%	2.54%
	HSR1	11	13	2	7.30%	7.97%	0.67%
	KRI1	22	12	(10)	6.37%	7.33%	0.96%
	APN1	10	11	1	5.95%	5.98%	0.03%
	MCR1	6	11	5	6.12%	8.21%	2.09%
	PDR1	11	10	(1)	9.59%	11.24%	1.64%
	SGG1			10	#Error	4.37%	#Error
	CMI1	2	8	6	7.25%	7.38%	0.13%
	TRM1	4	8	4	4.73%	8.52%	3.79%
	DPR2	8	7	(1)	15.49%	10.19%	-5.29%
	EDP1	10	7	(3)	7.03%	6.07%	-0.96%
	HSR2	17	7	(10)	10.15%	8.61%	-1.54%
	KVP1	14	7	(7)	6.55%	5.31%	-1.24%
	MTR1	18	7	(11)	9.32%	10.90%	1.58%
	SLM2	16	6	(10)	3.34%	8.84%	5.50%
	EPI1	8	5	(3)	0.15%	8.99%	8.84%
	TCG1	7	5	(2)	9.15%	11.09%	1.94%
	VKL1	5	5		8.67%	5.88%	-2.78%
	KMM1	7	4	(3)	8.87%	5.42%	-3.44%
	PLC1	12	4	(8)	3.28%	10.10%	6.82%
	VPD1	8	4	(4)	8.25%	9.38%	1.13%
	KAM1	3	3		8.36%	11.52%	3.16%
	PMP1	5	3	(2)	5.37%	4.09%	-1.28%
	BMD1	2	1	(1)	11.67%	2.64%	-9.03%
	DPR1	9	1	(8)	7.29%	10.24%	2.96%
	HRR1	2	1	(1)	6.81%	3.48%	-3.33%
	SGI1	4		(4)	6.16%	#Error	#Error
WHKP	(1)		1	-7.49%	#Error	#Error	
Total		471	428	(44)	7.53%	7.74%	0.21%
NORTH ARCOT	VEL2	24	39	15	8.45%	7.94%	-0.51%
	KPM2	33	31	(2)	8.90%	9.86%	0.96%
	AKM1	15	27	12	7.24%	9.28%	2.04%
	TRL1	22	26	4	9.22%	6.80%	-2.42%
	TRR1	17	22	5	9.16%	9.22%	0.06%
	GDM1	19	21	2	7.80%	7.63%	-0.17%
	ABR1	26	18	(8)	9.46%	8.43%	-1.03%
	SBR1	21	18	(3)	7.89%	7.79%	-0.10%
	VSI1	13	18	5	12.49%	9.72%	-2.77%
	VEL1	26	17	(9)	9.72%	10.04%	0.32%
	KPM1	9	16	7	9.81%	11.95%	2.14%
	WJP1	11	16	5	5.08%	8.26%	3.18%
	TRT1	9	14	5	10.55%	5.87%	-4.67%
	CYR1	5	12	7	8.84%	8.34%	-0.51%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
NORTH ARCOT	WJD1	7	12	5	6.53%	11.49%	4.96%	
	ARC2	15	10	(5)	8.65%	11.60%	2.95%	
	VNB1	18	9	(9)	11.16%	7.07%	-4.09%	
	SLG1	5	8	3	13.10%	9.29%	-3.82%	
	ANI1	7	7		9.67%	11.13%	1.46%	
	BGR1	2	5	3	5.60%	7.45%	1.85%	
	CGM1	5	5		3.48%	5.62%	2.14%	
	PLR1	5	3	(2)	8.85%	7.31%	-1.54%	
	PTU1	1	3	2	9.42%	7.90%	-1.52%	
	CPT1	6	2	(4)	13.78%	11.43%	-2.35%	
	UGI1	7	2	(5)	5.57%	3.80%	-1.77%	
	WHVL	(1)	(1)		5.35%	10.22%	4.87%	
	Total	327	360	33	8.96%	8.76%	-0.20%	
	TIRUPATI-01	TPY1	15	35	20	8.52%	3.49%	-5.02%
NLR1		18	24	6	6.94%	8.52%	1.58%	
TPY2		26	24	(2)	8.03%	4.59%	-3.44%	
ATP1		11	17	6	7.97%	8.21%	0.24%	
KDA1		25	17	(8)	5.08%	3.69%	-1.40%	
RJP1		11	17	6	6.79%	5.75%	-1.04%	
CTO1		18	13	(5)	7.51%	10.47%	2.96%	
SPE1		6	13	7	5.67%	5.75%	0.08%	
PUT1		4	12	8	3.18%	7.06%	3.88%	
KNL1		5	11	6	8.71%	6.67%	-2.04%	
NDL1		13	9	(4)	7.84%	6.73%	-1.11%	
PDT1		18	9	(9)	5.49%	6.18%	0.69%	
PMR1		9	9		7.02%	5.87%	-1.15%	
BVL1		10	6	(4)	6.85%	4.58%	-2.27%	
GTL1		2	6	4	1.96%	4.66%	2.70%	
KAR1		7	6	(1)	11.29%	11.75%	0.46%	
KNL2		3	6	3	6.62%	4.89%	-1.73%	
RCY1		5	6	1	9.40%	5.10%	-4.30%	
TPI1		6	6		4.01%	6.20%	2.19%	
KOU1		6	5	(1)	9.42%	9.06%	-0.37%	
MPL1		4	5	1	9.25%	11.82%	2.57%	
ADI1		1	4	3	5.32%	7.09%	1.77%	
NYP1		4	4		6.09%	7.99%	1.90%	
DHN1		5	3	(2)	6.42%	10.59%	4.17%	
KDR1		33	3	(30)	2.23%	11.82%	9.59%	
PIL1		6	3	(3)	2.70%	1.85%	-0.85%	
KVL1		3	2	(1)	5.19%	13.41%	8.21%	
PGR1		5	2	(3)	11.65%	7.10%	-4.55%	
KHT1		4	1	(3)	6.98%	11.64%	4.65%	
VKI1		4	1	(3)	8.60%	7.23%	-1.38%	
WHRN				(2)	(2)	#Error	9.35%	#Error
Total		287	277	(10)	6.49%	6.43%	-0.06%	
SOUTH ARCOT	POY1	50	40	(10)	8.52%	9.39%	0.87%	
	CUD1	24	23	(1)	8.06%	7.50%	-0.56%	
	POY2	27	22	(5)	7.84%	9.57%	1.73%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	KKI2	22	20	(2)	7.73%	6.92%	-0.81%
	TRK1	16	18	2	6.17%	8.21%	2.04%
	KLM1	20	15	(5)	7.98%	9.52%	1.55%
	PRT1	13	15	2	9.60%	7.93%	-1.67%
	VPM2	24	15	(9)	7.42%	7.86%	0.44%
	NVL2	19	13	(6)	10.61%	11.33%	0.72%
	CDM1	25	11	(14)	8.01%	9.95%	1.93%
	SJI2	12	11	(1)	7.53%	9.20%	1.67%
	VCM1	5	10	5	9.01%	4.29%	-4.72%
	MKM1	8	9	1	7.81%	11.05%	3.24%
	TDM1	4	9	5	7.21%	7.97%	0.76%
	ULP1	18	9	(9)	6.58%	5.41%	-1.17%
	KML1	7	8	1	7.89%	7.63%	-0.26%
	TVM2	7	6	(1)	6.49%	4.39%	-2.10%
	VPM1	3	5	2	3.26%	10.04%	6.78%
	STP1	3	4	1	5.17%	10.25%	5.08%
	TVM1	9	1	(8)	5.14%	0.05%	-5.09%
	WHUT	(3)	(1)	3	8.62%	21.78%	13.16%
	Total	313	263	(50)	7.85%	8.42%	0.57%
	VIJAYAWADA-01	VJW1	17	25	8	5.41%	6.15%
TNK1		6	18	12	6.05%	4.18%	-1.87%
ELU1		13	16	3	4.59%	5.09%	0.50%
TDD1		9	14	5	5.85%	4.70%	-1.15%
GNT1		11	11		3.94%	7.19%	3.24%
VJW3		8	11	3	8.40%	6.80%	-1.59%
VJW4		4	11	7	5.12%	4.93%	-0.19%
NRT1		5	10	5	4.32%	5.89%	1.58%
OGL1		5	10	5	2.43%	9.41%	6.98%
VJW2		7	9	2	5.72%	6.20%	0.48%
RAL1		8	8		5.99%	5.28%	-0.72%
GNT2		3	7	4	10.50%	3.89%	-6.61%
BVR1		17	6	(11)	8.51%	6.15%	-2.35%
GDV1		3	6	3	3.64%	4.64%	0.99%
GVM1		7	6	(1)	9.80%	13.54%	3.74%
RMV1		5	6	1	5.54%	6.14%	0.60%
VJW5		5	6	1	8.66%	8.47%	-0.19%
CRL1		11	5	(6)	3.91%	4.28%	0.37%
JPT1		4	5	1	9.73%	8.98%	-0.75%
PAP1		5	5		1.65%	6.18%	4.53%
PPM1		2	5	3	6.85%	6.26%	-0.59%
VKN1		6	5	(1)	5.75%	7.10%	1.35%
CKT1		6	4	(2)	7.42%	5.64%	-1.78%
DPE1		2	4	2	7.06%	8.88%	1.82%
KND1		1	4	3	4.87%	7.19%	2.32%
PRL1		5	4	(1)	6.16%	2.62%	-3.54%
TEL1		11	4	(7)	6.54%	5.66%	-0.88%
TNI1		5	4	(1)	1.72%	5.68%	3.96%
TVU1		7	4	(3)	5.61%	9.58%	3.96%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	MTM1	2	2		6.88%	3.73%	-3.15%
	PNR1	2	2		5.34%	9.81%	4.47%
	AMP1	3	1	(2)	6.77%	3.70%	-3.07%
	JGG1	3	1	(2)	7.28%	-2.71%	-9.99%
	NPR1	6	1	(5)	4.49%	3.48%	-1.01%
	VUY1	3	1	(2)	5.35%	9.41%	4.06%
	BPP1	4		(4)	7.74%	#Error	#Error
	Total	221	241	20	5.94%	6.15%	0.21%
KL-NORTH	KZD1	55	58	3	3.61%	3.40%	-0.21%
	Total	55	58	3	3.61%	3.40%	-0.21%
KL-SOUTH	TVP1	30	30		-2.04%	0.81%	2.85%
	PAS1	18	12	(6)	2.47%	0.54%	-1.93%
	PNL1	10	5	(5)	-1.99%	-1.36%	0.63%
	KLR1	8	4	(4)	5.73%	3.14%	-2.59%
	WHTM	(1)	(2)	(1)	14.35%	7.26%	-7.09%
	Total	65	49	(16)	-0.05%	0.43%	0.48%
Total	5379	4906	(473)	6.22%	7.46%	1.24%	