



Air-Cond - Daily Sales Performance As on 11-04-2026 11:30:42 PM

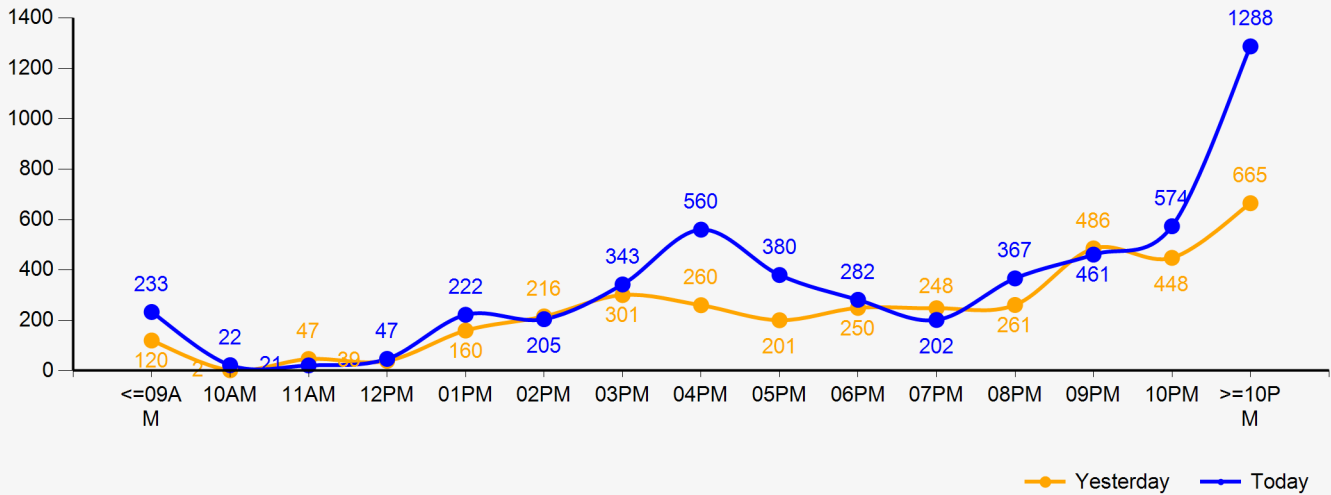
YD Sales : 3701

YD GP%: 7.07%

TD Sales : 5204

TD GP%: 6.34%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	371	856	486	4.92%	1.89%	-3.03%
TRICHY-01	415	697	282	6.69%	2.84%	-3.85%
CHENNAI-01	376	694	318	8.85%	9.23%	0.38%
CHENNAI-02	290	557	267	9.13%	9.13%	0.01%
SOUTH-01	458	484	26	6.97%	7.33%	0.36%
WEST-02	382	459	77	7.75%	7.58%	-0.18%
NORTH ARCOT	282	321	40	8.45%	9.00%	0.55%
WEST-01	161	273	112	7.46%	8.23%	0.77%
SOUTH ARCOT	318	267	(51)	8.88%	7.82%	-1.05%
TIRUPATI-01	302	264	(39)	5.09%	6.51%	1.42%
VIJAYAWADA-01	265	219	(46)	5.55%	5.96%	0.41%
KL-SOUTH	32	65	33	-0.74%	-0.05%	0.69%
KL-NORTH	50	49	(1)	-1.44%	3.66%	5.10%
Total	3701	5204	1503	7.07%	6.34%	-0.72%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	TPT1		146	146	#Error	-1.84%	#Error
	MDU1	85	101	16	2.48%	0.67%	-1.81%
	MDU6	28	63	35	2.14%	-2.90%	-5.05%
	MPA1	8	63	56	10.08%	-4.22%	-14.30%
	KRR1	14	47	33	12.50%	2.91%	-9.59%
	MDU7	13	37	24	4.63%	-0.87%	-5.49%
	MDU2	34	34		5.63%	7.40%	1.77%
	ATG1	5	32	27	7.60%	4.09%	-3.51%
	KKD3	8	26	18	9.38%	6.84%	-2.54%
	DGL1	13	23	10	4.72%	5.64%	0.92%
	TMM1	12	23	11	4.70%	1.24%	-3.46%
	MLR1	6	19	13	7.90%	6.60%	-1.31%
	MDU4	7	18	11	8.37%	5.00%	-3.37%
	MDU3	9	17	8	3.85%	5.05%	1.20%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	NTM1	3	17	14	4.70%	1.89%	-2.81%	
	DGL2	4	15	11	4.77%	10.52%	5.74%	
	PKM1	2	13	11	5.24%	-4.63%	-9.87%	
	PVI1	3	13	10	9.36%	7.49%	-1.86%	
	TEN1	6	12	6	7.90%	6.03%	-1.87%	
	NKI1	4	11	7	4.11%	3.35%	-0.77%	
	MNM1	2	10	8	8.14%	7.46%	-0.68%	
	PNI1	4	10	6	2.96%	3.98%	1.02%	
	SVG1	14	10	(4)	8.37%	2.66%	-5.71%	
	USL1	10	10		6.94%	7.14%	0.20%	
	DKI1	8	9	1	10.44%	8.02%	-2.42%	
	ADP1	5	8	3	10.21%	6.59%	-3.62%	
	BTU1	2	8	6	-4.03%	2.80%	6.83%	
	KYK1	4	8	4	5.61%	6.00%	0.39%	
	MDU5	20	8	(12)	-3.51%	9.50%	13.01%	
	ODM1	3	8	5	6.68%	-4.84%	-11.52%	
	CBM1	4	7	3	7.82%	8.10%	0.28%	
	PNV2	5	7	2	6.99%	4.20%	-2.79%	
	BNR1	2	6	4	5.78%	3.48%	-2.31%	
	TDI1	7	6	(1)	9.16%	10.83%	1.67%	
	CMR1		4	4	#Error	5.63%	#Error	
	KPT1	3	4	1	14.08%	12.05%	-2.03%	
	SGP1	3	4	1	6.70%	8.37%	1.67%	
	TEN2		1	1	#Error	0.83%	#Error	
	SZSD	12		(12)	-1.63%	#Error	#Error	
	WHMD	(1)	(2)	(1)	6.22%	11.93%	5.71%	
	Total	371	856	486	4.92%	1.89%	-3.03%	
	TRICHY-01	TRY1	72	240	168	5.97%	-1.84%	-7.81%
		TRY3	13	51	38	8.23%	-3.58%	-11.81%
		PBR2	35	36	1	5.68%	5.78%	0.10%
MVM1		28	33	5	7.96%	8.41%	0.46%	
KUM1		18	29	11	6.25%	6.22%	-0.03%	
TNJ1		29	27	(2)	4.86%	4.57%	-0.29%	
PBR1		10	26	16	3.97%	3.68%	-0.29%	
PTK1		10	24	14	5.62%	2.31%	-3.30%	
PDK1		10	23	13	7.17%	8.00%	0.84%	
TVR2		18	22	4	6.90%	6.23%	-0.67%	
TRY4		13	19	6	10.17%	8.11%	-2.06%	
NGT1		9	18	9	10.72%	8.84%	-1.88%	
TNJ2		14	18	4	7.52%	7.94%	0.42%	
MDI1		15	17	2	10.13%	6.44%	-3.70%	
TYR1		14	15	1	7.38%	5.98%	-1.40%	
KRN1		6	13	7	5.40%	4.42%	-0.98%	
TVR1		11	13	2	6.79%	6.30%	-0.48%	
JKM1		9	12	3	1.83%	5.91%	4.09%	
AYR1		10	11	1	7.49%	6.57%	-0.92%	
KIK1		18	9	(9)	10.43%	9.28%	-1.15%	
MSI1		13	9	(4)	5.09%	5.17%	0.08%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY2	13	9	(4)	6.23%	6.13%	-0.11%
	NCK1	9	7	(2)	-1.88%	-2.48%	-0.60%
	ORU1	4	7	3	11.02%	4.83%	-6.19%
	TTP1	10	7	(3)	7.18%	6.48%	-0.70%
	APM1	7	4	(3)	9.55%	10.44%	0.89%
	NMM1	4	3	(1)	4.30%	4.56%	0.27%
	TZSD	2		(2)	-1.88%	#Error	#Error
	WTRZ	(9)	(5)	4	2.03%	8.32%	6.28%
	Total	415	697	282	6.69%	2.84%	-3.85%
CHENNAI-01	CH05	20	50	30	6.47%	6.56%	0.09%
	CH07	19	50	31	9.70%	7.94%	-1.76%
	CH14	28	46	18	10.38%	8.55%	-1.83%
	CH48	20	39	19	9.35%	10.21%	0.86%
	CH16	25	37	12	11.08%	9.49%	-1.58%
	GUD1	16	37	21	9.03%	11.79%	2.75%
	CH19	19	33	15	8.40%	9.50%	1.10%
	CH28	9	31	22	11.10%	11.98%	0.88%
	CH42	9	29	20	10.33%	11.61%	1.28%
	CH30	11	28	17	9.23%	8.21%	-1.02%
	CH25	18	27	9	7.48%	8.24%	0.76%
	CH08	17	26	9	8.04%	9.77%	1.73%
	CH49	15	24	9	9.29%	8.81%	-0.48%
	AVD1	7	23	16	7.98%	8.57%	0.60%
	CH47	35	22	(13)	10.23%	10.96%	0.72%
	CH22	15	21	6	8.70%	7.98%	-0.72%
	CH38	17	20	3	5.00%	8.40%	3.39%
	CH45	22	19	(3)	8.23%	9.34%	1.11%
	MRM1	7	19	12	8.17%	8.97%	0.80%
	CH39	5	17	12	7.72%	6.89%	-0.83%
	CH37	6	15	9	7.21%	10.98%	3.77%
	CGL1	7	14	7	9.85%	10.14%	0.29%
	KNR1	3	14	11	9.08%	7.24%	-1.84%
	SKL1	11	14	3	6.13%	6.41%	0.28%
	GUD2	4	13	9	8.85%	11.38%	2.53%
	TKM1	8	11	3	9.02%	13.20%	4.19%
	CH35	10	8	(2)	8.11%	6.26%	-1.85%
	CH29		2	2	#Error	9.28%	#Error
	CH40	1	2	1	11.64%	13.14%	1.51%
	MC10		2	2	#Error	4.88%	#Error
	CH26	2	1	(1)	6.45%	10.26%	3.81%
	MC09				#Error	#Error	#Error
WCHN	(10)	(1)	10	8.43%	9.06%	0.64%	
Total	376	694	318	8.85%	9.23%	0.38%	
CHENNAI-02	CH15	30	66	36	7.97%	8.18%	0.21%
	CH03	43	57	14	9.58%	9.20%	-0.37%
	CH24	12	39	27	10.95%	7.75%	-3.20%
	CH18	10	33	23	8.57%	11.89%	3.31%
	CH44	4	31	27	10.72%	8.67%	-2.04%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	CH21	20	27	7	12.30%	9.60%	-2.69%	
	CH41	10	26	16	13.80%	9.25%	-4.56%	
	CH33	13	25	12	11.69%	11.57%	-0.12%	
	CH12	15	23	8	9.20%	10.51%	1.32%	
	CH20	13	23	10	7.09%	8.13%	1.03%	
	CH17	14	22	8	10.99%	11.35%	0.36%	
	CH50	8	21	13	8.27%	11.25%	2.98%	
	CH31	4	17	13	6.61%	4.76%	-1.85%	
	CH34	8	17	9	6.94%	8.14%	1.20%	
	CH06	11	15	4	10.74%	11.29%	0.55%	
	MJR1	9	15	6	7.61%	7.38%	-0.23%	
	CH27	2	13	11	7.76%	5.66%	-2.10%	
	CH51	8	13	5	9.73%	10.19%	0.46%	
	GPD1	9	13	4	6.65%	8.68%	2.03%	
	PON1	4	12	8	12.32%	11.42%	-0.90%	
	CH23	14	11	(3)	0.70%	11.70%	11.01%	
	CH46	10	10		8.15%	7.03%	-1.12%	
	CH43	7	9	2	8.00%	7.20%	-0.80%	
	UKI1	5	8	3	11.03%	5.07%	-5.96%	
	CH36	7	6	(1)	9.11%	9.38%	0.28%	
	CH32			4	4	#Error	8.57%	#Error
	MC06			1	1	#Error	2.24%	#Error
	CH01					#Error	#Error	#Error
	MC05					#Error	#Error	#Error
	Total		290	557	267	9.13%	9.13%	0.01%
	SOUTH-01	TVL1	48	69	21	7.55%	2.18%	-5.37%
TUT1		65	39	(26)	6.88%	8.20%	1.32%	
VNR2		19	24	5	-1.07%	10.53%	11.60%	
RND1		24	23	(1)	10.04%	11.67%	1.64%	
NGR1		24	21	(3)	4.41%	4.24%	-0.16%	
TCN1		20	20		7.37%	6.25%	-1.12%	
TUT2		25	19	(6)	8.08%	8.87%	0.80%	
KVT1		18	18		11.75%	11.06%	-0.69%	
RPM1		15	17	2	7.07%	8.27%	1.20%	
VLY1		22	17	(5)	8.87%	6.36%	-2.51%	
MAR1		8	13	5	9.07%	7.11%	-1.96%	
PKD1		12	13	1	13.18%	9.49%	-3.69%	
SVK1		8	13	5	10.03%	11.38%	1.35%	
TKS2		11	13	2	8.00%	5.68%	-2.33%	
UDN1		10	13	3	7.60%	8.19%	0.59%	
APK1		2	11	9	11.27%	8.92%	-2.36%	
ERL2		11	11		7.44%	12.43%	4.99%	
KGL1		5	11	6	11.01%	8.00%	-3.00%	
MMT1		9	11	2	3.25%	7.43%	4.18%	
ARM1		4	10	6	4.35%	7.76%	3.41%	
S2SD		22	10	(12)	-1.61%	-1.29%	0.32%	
TKS1		13	10	(3)	5.84%	6.60%	0.76%	
TYI1		5	10	5	8.66%	7.51%	-1.15%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	ASM1	5	9	4	4.40%	7.75%	3.35%
	APK2	10	8	(2)	5.41%	6.02%	0.61%
	SKD1	7	8	1	8.70%	8.80%	0.10%
	TKY1	1	8	7	22.49%	9.44%	-13.05%
	VKM1	4	6	2	9.18%	11.05%	1.87%
	STU2	2	5	3	3.71%	4.82%	1.11%
	KYR1	8	4	(4)	9.82%	11.68%	1.86%
	PDI1	3	4	1	2.76%	6.21%	3.45%
	SDI1	9	4	(5)	3.71%	7.08%	3.37%
	SNL1	3	4	1	5.23%	6.80%	1.57%
	COL1	3	3		13.57%	8.83%	-4.74%
	SGT1	2	3	1	5.35%	10.85%	5.50%
	KSM1	1	2	1	13.14%	4.34%	-8.80%
	VNR1	2	2		1.31%	10.24%	8.93%
	WHTV	(2)	(2)		6.30%	9.02%	2.72%
	Total	458	484	26	6.97%	7.33%	0.36%
	WEST-02	ERD2	43	63	20	9.33%	8.70%
SLM1		37	45	8	6.97%	7.27%	0.30%
NKL2		20	34	14	6.16%	5.48%	-0.67%
ERD1		37	33	(4)	8.34%	9.50%	1.15%
KRI1		23	22	(1)	5.35%	6.37%	1.02%
ATU1		13	20	7	9.66%	7.14%	-2.52%
RSP1		9	20	11	4.83%	7.49%	2.66%
SLM3		24	20	(4)	4.38%	8.38%	3.99%
MTR1		2	18	16	8.62%	9.32%	0.70%
OML1		8	16	8	8.40%	6.74%	-1.66%
SLM2		11	16	5	8.23%	3.34%	-4.89%
HSR2		8	15	7	10.47%	10.65%	0.19%
KVP1		12	12		5.80%	6.07%	0.26%
PDR1		10	11	1	11.54%	9.59%	-1.95%
APN1			10	10	#Error	5.95%	#Error
EDP1		6	10	4	5.86%	7.03%	1.17%
HSR1		10	10		7.46%	7.57%	0.12%
PLC1		15	10	(5)	9.87%	3.87%	-6.00%
DPR1		5	8	3	8.65%	8.00%	-0.65%
DPR2		8	8		7.59%	15.49%	7.89%
EPI1		6	8	2	9.80%	0.15%	-9.66%
VPD1		8	8		7.52%	8.25%	0.73%
KMM1		5	7	2	7.25%	8.87%	1.61%
TCG1		7	7		9.24%	9.15%	-0.10%
MCR1		6	5	(1)	5.64%	5.45%	-0.18%
VKL1		7	5	(2)	8.61%	8.67%	0.06%
PMP1		11	4	(7)	7.21%	4.68%	-2.52%
TRM1		6	4	(2)	6.64%	4.73%	-1.91%
KAM1		2	3	1	14.34%	8.36%	-5.98%
SGI1		5	3	(2)	7.04%	7.25%	0.21%
BMD1		7	2	(5)	10.34%	11.67%	1.33%
HRR1		5	2	(3)	7.21%	6.81%	-0.39%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	CMI1	7	1	(6)	5.28%	3.33%	-1.95%
	SGG1	6		(6)	8.50%	#Error	#Error
	WHPD	(1)		1	16.15%	#Error	#Error
	WHKP	(7)	(1)	6	1.54%	-7.49%	-9.03%
	Total	382	459	77	7.75%	7.58%	-0.18%
NORTH ARCOT	KPM2	29	32	3	9.19%	9.05%	-0.14%
	ABR1	18	26	8	8.36%	9.46%	1.11%
	VEL1	18	25	8	9.23%	9.74%	0.51%
	VEL2	28	24	(4)	8.62%	8.45%	-0.17%
	TRL1	17	22	5	9.03%	9.22%	0.20%
	SBR1	14	21	7	11.83%	7.89%	-3.94%
	VNB1	16	18	2	8.38%	11.16%	2.78%
	GDM1	23	17	(6)	7.25%	8.31%	1.06%
	TRR1	20	17	(3)	5.01%	9.16%	4.15%
	AKM1	11	15	4	11.86%	7.24%	-4.61%
	ARC2	7	15	8	8.92%	8.65%	-0.27%
	VSI1	10	13	3	10.17%	12.49%	2.32%
	WJP1	7	11	4	8.46%	5.08%	-3.38%
	KPM1	2	9	7	8.36%	9.81%	1.45%
	TRT1	5	8	3	4.05%	10.64%	6.59%
	ANI1	7	7		9.38%	9.67%	0.29%
	UGI1	1	7	6	4.70%	5.57%	0.88%
	WJD1	16	7	(9)	8.48%	6.53%	-1.95%
	CPT1	7	6	(1)	7.90%	13.78%	5.88%
	CGM1	7	5	(2)	8.86%	3.48%	-5.38%
	PLR1	5	5		6.21%	8.85%	2.63%
	SLG1	3	5	2	5.96%	13.10%	7.14%
	CYR1	7	4	(3)	8.19%	8.30%	0.10%
	BGR1	4	2	(2)	3.63%	5.60%	1.98%
	PTU1	1	1		9.42%	9.42%	0.00%
	WHVL	(1)	(1)		10.31%	5.35%	-4.96%
Total	282	321	40	8.45%	9.00%	0.55%	
WEST-01	CBE2	29	72	43	7.46%	8.77%	1.31%
	CBE4	12	22	10	10.79%	10.58%	-0.22%
	TPR2	21	18	(3)	4.19%	7.45%	3.26%
	MPM1	13	16	3	8.67%	8.75%	0.08%
	AVI1	8	15	7	5.94%	7.24%	1.31%
	TPR1	7	14	7	3.97%	7.58%	3.61%
	CBE6	4	13	9	10.17%	7.69%	-2.48%
	SNR1	5	12	7	10.37%	5.43%	-4.95%
	DPM2	6	11	5	9.14%	8.21%	-0.93%
	CBE1	6	9	3	5.43%	6.26%	0.83%
	GBM1	2	9	7	7.09%	8.17%	1.08%
	KMR1	4	9	5	6.34%	7.27%	0.94%
	TPR3	3	9	6	8.65%	5.40%	-3.25%
	UMP1	4	9	5	2.43%	7.66%	5.23%
	SUL1	4	8	4	4.81%	6.38%	1.57%
	KGM1	8	7	(1)	9.40%	5.08%	-4.33%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CBE3	1	6	5	25.03%	5.94%	-19.09%
	PPI1	4	6	2	9.64%	12.37%	2.73%
	CBE5	1	5	4	10.45%	10.01%	-0.44%
	KMD1	4	4		8.84%	6.74%	-2.09%
	SYM2		4	4	#Error	4.77%	#Error
	PDM1	2	3	1	9.48%	13.06%	3.58%
	PLI1	5	3	(2)	6.45%	6.59%	0.13%
	ANR1	2	2		10.21%	14.02%	3.81%
	TPR4	3	1	(2)	12.86%	6.51%	-6.34%
	CNR1				#Error	#Error	#Error
	GDR1	2		(2)	4.70%	#Error	#Error
	KGI1				#Error	#Error	#Error
	UAM1	1		(1)	6.91%	#Error	#Error
	WZSD	1		(1)	-1.65%	#Error	#Error
	WHCB	(1)	(14)	(13)	4.67%	4.54%	-0.13%
	Total	161	273	112	7.46%	8.23%	0.77%
	SOUTH ARCOT	CDM1	17	25	8	10.22%	8.01%
CUD1		29	24	(5)	9.68%	8.06%	-1.62%
VPM2		16	24	8	7.47%	7.42%	-0.05%
POY1		65	23	(42)	9.85%	9.33%	-0.52%
KKI2		13	22	9	6.87%	7.73%	0.85%
KLM1		11	20	9	6.74%	7.98%	1.24%
NVL2		17	19	2	7.35%	10.61%	3.26%
ULP1		11	18	7	8.29%	6.58%	-1.71%
TRK1		18	16	(2)	5.36%	6.17%	0.80%
PRT1		18	13	(5)	8.65%	9.60%	0.95%
SJI2		18	12	(6)	8.89%	7.53%	-1.36%
TVM1		6	9	3	4.78%	5.14%	0.36%
MKM1		5	8	3	10.44%	7.81%	-2.63%
POY2		47	8	(39)	10.63%	7.00%	-3.63%
KML1		8	7	(1)	11.15%	7.89%	-3.27%
TVM2		4	7	3	2.13%	6.49%	4.36%
VCM1		3	5	2	5.44%	9.01%	3.57%
TDM1		15	4	(11)	6.40%	7.21%	0.80%
STP1		2	3	1	8.10%	5.17%	-2.93%
VPM1		3	3		7.53%	3.26%	-4.27%
WHUT	(8)	(3)	5	1.44%	8.62%	7.18%	
Total	318	267	(51)	8.88%	7.82%	-1.05%	
TIRUPATI-01	KDR1	3	33	30	1.98%	2.23%	0.25%
	KDA1	14	25	11	3.99%	5.08%	1.10%
	TPY2	26	22	(4)	4.95%	8.25%	3.29%
	PDT1	15	18	3	4.34%	5.49%	1.15%
	CTO1	16	16		8.30%	8.22%	-0.08%
	NDL1	7	13	6	9.97%	7.84%	-2.13%
	NLR1	13	13		5.86%	7.50%	1.64%
	ATP1	3	11	8	9.18%	7.97%	-1.21%
	RJP1	11	11		5.13%	6.79%	1.66%
	BVL1	4	10	6	7.10%	6.85%	-0.25%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	TPY1	9	10	1	7.85%	7.93%	0.07%	
	PMR1	6	9	3	7.40%	7.02%	-0.39%	
	KAR1	2	7	5	8.26%	11.29%	3.03%	
	KOU1	7	6	(1)	7.38%	9.42%	2.04%	
	TPI1	2	6	4	4.25%	4.01%	-0.24%	
	DHN1	1	5	4	8.04%	6.42%	-1.63%	
	KNL1	54	5	(49)	2.69%	8.71%	6.02%	
	PIL1	6	5	(1)	4.49%	3.03%	-1.46%	
	RCY1	6	5	(1)	8.91%	9.40%	0.48%	
	PGR1	4	5	1	8.76%	11.65%	2.89%	
	MPL1	6	4	(2)	10.79%	9.25%	-1.53%	
	NYP1	5	4	(1)	7.23%	6.09%	-1.13%	
	SPE1	3	4	1	7.00%	6.12%	-0.88%	
	KHT1	3	3		5.09%	3.61%	-1.49%	
	KNL2	54	3	(51)	2.89%	6.62%	3.73%	
	PUT1	5	3	(2)	5.39%	4.27%	-1.12%	
	VKI1	11	3	(8)	5.61%	8.34%	2.73%	
	GTL1	3	2	(1)	4.71%	1.96%	-2.75%	
	KVL1	3	2	(1)	8.11%	7.02%	-1.08%	
	ADI1			1	1	#Error	5.32%	#Error
	Total	302	264	(39)	5.09%	6.51%	1.42%	
	VIJAYAWADA-01	BVR1	9	17	8	9.93%	8.51%	-1.42%
VJW1		16	17	1	6.99%	5.41%	-1.57%	
ELU1		10	13	3	5.89%	4.59%	-1.30%	
CRL1		16	11	(5)	5.51%	3.91%	-1.60%	
GNT1		18	11	(7)	5.35%	3.94%	-1.40%	
TEL1		24	11	(13)	2.75%	6.54%	3.79%	
TDD1		9	9		2.89%	5.85%	2.96%	
RAL1		9	8	(1)	6.06%	5.99%	-0.06%	
VJW3		12	8	(4)	5.29%	8.40%	3.11%	
GVM1		5	7	2	5.75%	9.80%	4.05%	
TVU1		5	7	2	8.44%	5.61%	-2.83%	
CKT1		3	6	3	6.41%	7.42%	1.01%	
NPR1		5	6	1	5.13%	4.49%	-0.64%	
TNK1		6	6		5.43%	6.05%	0.62%	
VJW2		10	6	(4)	7.25%	6.03%	-1.22%	
VKN1		6	6		6.00%	5.75%	-0.25%	
NRT1		11	5	(6)	2.92%	4.32%	1.40%	
OGL1		12	5	(7)	5.70%	2.43%	-3.27%	
PAP1		6	5	(1)	3.94%	1.65%	-2.29%	
PRL1		4	5	1	10.71%	6.16%	-4.55%	
RMV1		8	5	(3)	7.90%	5.54%	-2.36%	
TNI1		3	5	2	3.29%	1.72%	-1.57%	
VJW5		6	5	(1)	9.99%	8.66%	-1.33%	
BPP1		2	4	2	6.21%	7.74%	1.54%	
JPT1		8	4	(4)	3.77%	9.73%	5.96%	
AMP1		2	3	1	9.50%	6.77%	-2.73%	
GDV1		4	3	(1)	4.53%	3.64%	-0.89%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	GNT2	5	3	(2)	7.64%	10.50%	2.86%
	JGG1	3	3		4.68%	7.28%	2.60%
	VJW4	4	3	(1)	5.92%	5.36%	-0.56%
	VUY1	4	3	(1)	0.60%	5.35%	4.75%
	DPE1	8	2	(6)	4.43%	7.06%	2.63%
	MTM1	1	2	1	6.85%	6.88%	0.03%
	PNR1	3	2	(1)	3.49%	5.34%	1.85%
	PPM1	5	2	(3)	5.57%	6.85%	1.28%
	KND1	4	1	(3)	6.44%	4.87%	-1.56%
	WHGT	(1)		1	7.97%	#Error	#Error
	Total	265	219	(46)	5.55%	5.96%	0.41%
KL-SOUTH	TVP1	13	30	17	-3.55%	-2.04%	1.51%
	PAS1	13	18	5	2.34%	2.47%	0.12%
	PNL1	3	10	7	-4.46%	-1.99%	2.47%
	KLR1	3	8	5	2.44%	5.73%	3.29%
	WHTM		(1)	(1)	#Error	14.35%	#Error
	Total	32	65	33	-0.74%	-0.05%	0.69%
KL-NORTH	KZD1	51	49	(2)	-1.54%	3.66%	5.20%
	WHKZ	(1)		1	-6.69%	#Error	#Error
	Total	50	49	(1)	-1.44%	3.66%	5.10%
Total	3701	5204	1503	7.07%	6.34%	-0.72%	