



Air-Cond - Daily Sales Performance As on 10-04-2026 11:30:21 PM

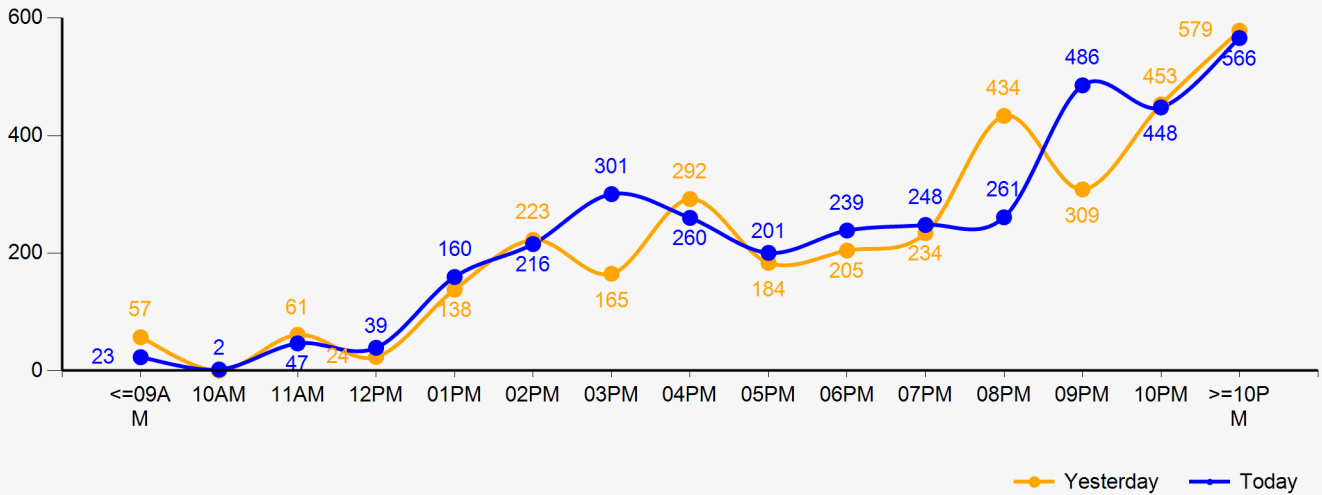
YD Sales : 3355

YD GP%: 7.26%

TD Sales : 3494

TD GP%: 7.01%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	345	458	113	9.11%	6.97%	-2.14%
TRICHY-01	498	404	(94)	4.14%	6.59%	2.45%
SOUTH-03	356	369	13	3.57%	4.92%	1.35%
WEST-02	340	349	10	8.69%	7.73%	-0.97%
CHENNAI-01	345	344	(2)	8.97%	8.80%	-0.17%
TIRUPATI-01	235	302	67	5.88%	5.09%	-0.79%
NORTH ARCOT	289	270	(20)	9.63%	8.53%	-1.10%
CHENNAI-02	318	262	(56)	9.69%	9.09%	-0.60%
SOUTH ARCOT	219	261	43	9.55%	8.45%	-1.10%
VIJAYAWADA-01	229	251	22	5.41%	5.74%	0.33%
WEST-01	130	161	31	7.67%	7.46%	-0.21%
KL-NORTH	10	32	22	6.11%	-1.06%	-7.17%
KL-SOUTH	42	32	(10)	0.11%	-0.74%	-0.85%
Total	3355	3494	139	7.26%	7.01%	-0.25%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TUT1	38	65	27	10.83%	6.88%	-3.95%
	TVL1	48	48		9.69%	7.55%	-2.14%
	TUT2	18	25	8	11.78%	8.08%	-3.71%
	NGR1	21	24	3	6.87%	4.41%	-2.46%
	RND1	19	24	5	11.91%	10.04%	-1.87%
	S2SD	9	22	13	-1.58%	-1.61%	-0.04%
	VLY1	19	22	3	6.98%	8.87%	1.89%
	TCN1	13	20	7	10.69%	7.37%	-3.32%
	VNR2	9	19	10	8.31%	-1.07%	-9.38%
	KVT1	8	18	10	11.18%	11.75%	0.58%
	RPM1	6	15	9	6.92%	7.07%	0.15%
	TKS1	5	13	9	10.28%	5.84%	-4.43%
	PKD1	5	12	7	10.45%	13.18%	2.73%
	ERL2	19	11	(8)	10.50%	7.44%	-3.06%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TKS2	11	11		10.40%	8.00%	-2.40%
	APK2	1	10	9	2.72%	5.41%	2.70%
	UDN1	19	10	(9)	6.76%	7.60%	0.84%
	MMT1	3	9	6	7.64%	3.25%	-4.39%
	SDI1	2	9	7	9.49%	3.71%	-5.78%
	KYR1	5	8	3	11.88%	9.82%	-2.07%
	MAR1	12	8	(4)	9.46%	9.07%	-0.40%
	SVK1	6	8	2	3.85%	10.03%	6.18%
	SKD1	5	7	2	11.11%	8.70%	-2.42%
	ASM1	5	5		6.09%	4.40%	-1.69%
	KGL1	8	5	(3)	6.78%	11.01%	4.23%
	TYI1	11	5	(6)	11.76%	8.66%	-3.10%
	ARM1	4	4		8.42%	4.35%	-4.07%
	VKM1		4	4	#Error	9.18%	#Error
	COL1	3	3		6.07%	13.57%	7.50%
	PDI1	4	3	(1)	4.54%	2.76%	-1.78%
	SNL1	1	3	2	10.01%	5.23%	-4.78%
	APK1	8	2	(6)	7.89%	11.27%	3.38%
	SGT1		2	2	#Error	5.35%	#Error
	STU2	2	2		5.69%	3.71%	-1.98%
	VNR1	4	2	(2)	14.48%	1.31%	-13.17%
	KSM1	3	1	(2)	7.92%	13.14%	5.22%
	TKY1	1	1		10.42%	22.49%	12.07%
	WHTV	(9)	(2)	7	10.81%	6.30%	-4.51%
	Total	345	458	113	9.11%	6.97%	-2.14%
	TRICHY-01	TRY1	176	72	(104)	-1.21%	5.97%
PBR2		25	35	10	5.52%	5.68%	0.16%
TNJ1		21	29	8	5.33%	4.86%	-0.47%
MVM1		29	28	(1)	10.56%	7.96%	-2.61%
KUM1		21	18	(3)	7.37%	6.25%	-1.12%
TVR2		26	18	(8)	8.38%	6.90%	-1.49%
MDI1		5	15	10	7.96%	10.13%	2.17%
TNJ2		15	14	(1)	7.35%	7.52%	0.18%
TYR1		14	14		4.97%	7.38%	2.41%
MSI1		5	13	8	4.95%	5.09%	0.15%
TRY2		11	13	2	6.84%	6.23%	-0.60%
TRY3		18	13	(5)	0.94%	8.23%	7.29%
TRY4		14	13	(1)	9.14%	10.17%	1.03%
TVR1		7	11	4	4.71%	6.79%	2.07%
AYR1		15	10	(5)	2.15%	7.49%	5.34%
PBR1		12	10	(2)	6.42%	3.97%	-2.45%
PDK1		7	10	3	7.93%	7.17%	-0.76%
PTK1		15	10	(5)	5.11%	5.62%	0.51%
TTP1		19	10	(9)	4.46%	7.18%	2.72%
JKM1		7	9	2	3.72%	1.83%	-1.89%
NCK1		2	9	7	4.11%	-1.88%	-5.99%
NGT1		12	9	(3)	9.56%	10.72%	1.16%
APM1		2	7	5	11.99%	9.55%	-2.44%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	KIK1	8	7	(1)	10.73%	9.96%	-0.77%
	KRN1	2	6	4	11.78%	5.40%	-6.37%
	NMM1	6	4	(2)	6.02%	4.30%	-1.72%
	ORU1	3	4	1	14.81%	11.02%	-3.79%
	TZSD	1	2	1	6.51%	-1.88%	-8.39%
	WTRZ		(9)	(9)	#Error	2.03%	#Error
	Total	498	404	(94)	4.14%	6.59%	2.45%
SOUTH-03	MDU1	40	85	45	3.83%	2.48%	-1.36%
	MDU2	11	34	23	6.95%	5.63%	-1.32%
	MDU6	57	28	(29)	-2.54%	2.14%	4.68%
	MDU5	7	20	13	6.89%	-3.51%	-10.40%
	KRR1	34	14	(20)	1.38%	12.50%	11.12%
	DGL1	14	13	(1)	6.58%	4.72%	-1.86%
	MDU7	6	13	7	8.21%	4.63%	-3.58%
	SVG1	9	13	4	8.22%	8.67%	0.45%
	SZSD		12	12	#Error	-1.63%	#Error
	TMM1	8	12	4	3.43%	4.70%	1.27%
	USL1	3	10	7	9.93%	6.94%	-2.99%
	MDU3	32	9	(23)	0.55%	3.85%	3.31%
	DKI1	8	8		6.07%	10.44%	4.38%
	KKD3	13	8	(5)	10.15%	9.38%	-0.77%
	MPA1	5	8	3	8.72%	10.08%	1.36%
	MDU4	11	7	(4)	7.10%	8.37%	1.27%
	TDI1	7	7		10.92%	9.16%	-1.75%
	MLR1	6	6		10.08%	7.90%	-2.18%
	ADP1	3	5	2	4.64%	10.21%	5.58%
	ATG1	9	5	(4)	9.81%	7.60%	-2.21%
	PNV2	6	5	(1)	4.69%	6.99%	2.30%
	TEN1	5	5		8.23%	8.41%	0.18%
	CBM1	3	4	1	7.02%	7.82%	0.80%
	DGL2	20	4	(16)	-0.27%	4.77%	5.04%
	KYK1	2	4	2	-0.93%	5.61%	6.53%
	NKI1	5	4	(1)	-0.99%	4.11%	5.11%
	PNI1	4	4		6.00%	2.96%	-3.04%
	KPT1	3	3		8.62%	14.08%	5.46%
	NTM1	1	3	2	10.36%	4.70%	-5.66%
	ODM1	8	3	(5)	-3.89%	6.68%	10.58%
	PVI1	1	3	2	7.96%	9.36%	1.40%
	SGP1	4	3	(1)	10.09%	6.70%	-3.39%
	BNR1	2	2		9.94%	5.78%	-4.15%
	BTU1	4	2	(2)	3.00%	-4.03%	-7.03%
	MNM1	2	2		9.44%	8.14%	-1.30%
	PKM1	1	2	1	1.33%	5.24%	3.90%
	CMR1	2		(2)	10.31%	#Error	#Error
	TEN2	1		(1)	4.61%	#Error	#Error
	TPT1				#Error	#Error	#Error
	WHMD	(1)	(1)		11.09%	6.22%	-4.86%
	Total	356	369	13	3.57%	4.92%	1.35%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	ERD2	36	42	6	10.32%	9.41%	-0.91%
	ERD1	35	37	2	8.64%	8.34%	-0.29%
	SLM1	38	37	(1)	6.10%	6.97%	0.87%
	SLM3	14	24	10	8.80%	4.38%	-4.42%
	NKL2	10	20	10	8.76%	6.16%	-2.60%
	KRI1	22	18	(4)	5.06%	4.73%	-0.34%
	ATU1	8	13	5	10.97%	9.66%	-1.31%
	PLC1	11	12	1	11.31%	10.32%	-0.99%
	KVP1	4	11	7	5.49%	6.03%	0.54%
	PDR1	5	10	5	9.59%	11.54%	1.96%
	RSP1	4	9	5	10.59%	4.83%	-5.75%
	SLM2	14	9	(5)	8.71%	8.43%	-0.29%
	OML1	11	8	(3)	8.10%	8.40%	0.29%
	CMI1	3	7	4	13.43%	5.28%	-8.15%
	HSR1	15	7	(8)	10.43%	7.77%	-2.66%
	HSR2	14	7	(7)	10.45%	11.21%	0.76%
	PMP1	2	7	5	4.13%	5.43%	1.30%
	TCG1	8	7	(1)	10.68%	9.24%	-1.44%
	VKL1	4	7	3	9.42%	8.61%	-0.81%
	VPD1	5	7	2	8.73%	7.14%	-1.59%
	DPR2	8	6	(2)	8.90%	7.39%	-1.51%
	EDP1	1	6	5	4.23%	5.86%	1.63%
	EPI1	8	6	(2)	5.10%	9.80%	4.71%
	SGG1	2	6	4	8.13%	8.50%	0.36%
	KMM1	5	5		9.71%	7.25%	-2.45%
	MCR1	8	5	(3)	10.23%	5.50%	-4.72%
	SGI1	2	5	3	8.83%	7.04%	-1.79%
	TRM1	6	5	(1)	7.82%	6.69%	-1.13%
	DPR1	5	4	(1)	8.30%	7.40%	-0.90%
	HRR1	5	3	(2)	6.76%	6.52%	-0.24%
	BMD1	3	2	(1)	3.92%	12.86%	8.94%
	KAM1	10	2	(8)	9.56%	14.34%	4.78%
	MTR1	10	2	(8)	11.82%	8.62%	-3.20%
APN1	7		(7)	10.30%	#Error	#Error	
WHPD	(3)	(1)	3	8.76%	16.15%	7.39%	
WHKP		(7)	(7)	#Error	1.54%	#Error	
Total	340	349	10	8.69%	7.73%	-0.97%	
CHENNAI-01	CH47	32	32	1	9.72%	10.18%	0.45%
	CH14	17	27	10	9.34%	10.24%	0.90%
	CH16	24	22	(2)	11.04%	11.18%	0.14%
	CH45	11	21	10	6.67%	8.10%	1.43%
	CH05	23	18	(5)	8.28%	6.89%	-1.38%
	CH48	8	18	10	10.31%	8.71%	-1.60%
	CH19	14	18	4	11.48%	8.61%	-2.86%
	CH07	17	17	1	7.22%	9.87%	2.65%
	GUD1	13	16	3	13.96%	9.03%	-4.93%
	CH22	11	15	4	5.62%	8.70%	3.08%
	CH38	8	15	7	12.16%	3.90%	-8.26%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	CH08	10	14	4	10.75%	7.34%	-3.41%	
	CH25	18	14	(4)	7.21%	7.20%	-0.01%	
	CH49	13	13		8.97%	9.34%	0.37%	
	CH30	11	10	(1)	6.85%	9.41%	2.56%	
	SKL1	8	9	1	13.72%	5.81%	-7.90%	
	CH28	12	8	(4)	13.03%	11.09%	-1.94%	
	CH35	11	8	(3)	11.16%	8.44%	-2.72%	
	CH42	18	8	(10)	9.04%	10.07%	1.03%	
	AVD1	9	7	(2)	8.87%	7.98%	-0.89%	
	CGL1	6	7	1	10.84%	9.85%	-0.99%	
	MRM1	11	7	(4)	8.56%	8.17%	-0.40%	
	TKM1	8	7	(1)	9.58%	8.92%	-0.66%	
	CH37	5	5		12.13%	7.76%	-4.38%	
	CH39	4	5	1	11.37%	7.72%	-3.66%	
	GUD2	9	4	(5)	8.40%	8.85%	0.44%	
	CH26	1	2	1	1.31%	6.45%	5.14%	
	KNR1	1	2	1	17.20%	10.80%	-6.40%	
	CH40		1	1	#Error	11.64%	#Error	
	CH29				#Error	#Error	#Error	
	CZWH	13		(13)	-9.80%	#Error	#Error	
	MC09				#Error	#Error	#Error	
	MC10				#Error	#Error	#Error	
	WCHN			(6)	(6)	#Error	7.67%	#Error
	Total		345	344	(2)	8.97%	8.80%	-0.17%
	TIRUPATI-01	KNL1	2	54	52	3.01%	2.69%	-0.32%
		KNL2	6	54	48	6.92%	2.89%	-4.03%
TPY2		24	26	2	4.54%	4.95%	0.42%	
CTO1		20	16	(4)	7.38%	8.30%	0.92%	
PDT1		9	15	6	6.59%	4.34%	-2.25%	
KDA1		34	14	(20)	2.15%	3.99%	1.83%	
NLR1		21	13	(8)	4.68%	5.86%	1.19%	
RJP1		8	11	3	2.69%	5.13%	2.44%	
VKI1		2	11	9	5.17%	5.61%	0.44%	
TPY1		10	9	(1)	6.62%	7.85%	1.24%	
KOU1		5	7	2	12.01%	7.38%	-4.63%	
NDL1		6	7	1	7.74%	9.97%	2.23%	
MPL1		8	6	(2)	10.07%	10.79%	0.72%	
PIL1		7	6	(1)	7.21%	4.49%	-2.72%	
PMR1		7	6	(1)	8.28%	7.40%	-0.88%	
RCY1		8	6	(2)	7.95%	8.91%	0.97%	
NYP1		7	5	(2)	7.80%	7.23%	-0.57%	
PUT1		2	5	3	6.59%	5.39%	-1.19%	
BVL1		7	4	(3)	7.76%	7.10%	-0.66%	
PGR1		6	4	(2)	8.73%	8.76%	0.03%	
ATP1		7	3	(4)	5.95%	9.18%	3.24%	
GTL1		3	3		7.33%	4.71%	-2.62%	
KDR1		1	3	2	6.52%	1.98%	-4.54%	
KHT1		9	3	(6)	5.56%	5.09%	-0.46%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KVL1	2	3	1	4.60%	8.11%	3.51%
	SPE1	8	3	(5)	5.16%	7.00%	1.83%
	KAR1	5	2	(3)	6.22%	8.26%	2.04%
	TPI1	1	2	1	1.37%	4.25%	2.88%
	DHN1	1	1		6.40%	8.04%	1.64%
	ADI1				#Error	#Error	#Error
	WHRN	(1)		1	5.17%	#Error	#Error
	Total	235	302	67	5.88%	5.09%	-0.79%
NORTH ARCOT	KPM2	19	28	9	8.20%	9.24%	1.04%
	VEL2	20	26	6	10.99%	8.96%	-2.03%
	GDM1	13	22	9	6.96%	7.14%	0.18%
	TRR1	28	19	(9)	6.97%	5.08%	-1.89%
	ABR1	20	18	(2)	11.45%	8.36%	-3.09%
	VEL1	23	18	(6)	11.09%	9.23%	-1.85%
	TRL1	16	16		10.22%	8.88%	-1.34%
	VNB1	19	15	(4)	9.10%	8.65%	-0.44%
	WJD1	7	15	9	14.10%	9.02%	-5.08%
	SBR1	16	13	(3)	10.52%	11.63%	1.11%
	AKM1	10	11	1	9.05%	11.86%	2.80%
	VSI1	10	9	(1)	13.76%	10.25%	-3.51%
	ANI1	11	7	(4)	9.40%	9.38%	-0.02%
	ARC2	13	7	(6)	6.80%	8.92%	2.12%
	CGM1	3	7	4	10.58%	8.86%	-1.72%
	CPT1	7	7		9.36%	7.90%	-1.45%
	CYR1	4	7	4	13.79%	8.19%	-5.60%
	WJP1	9	7	(2)	12.06%	8.46%	-3.60%
	PLR1	5	5	1	7.47%	6.21%	-1.26%
	TRT1	9	5	(4)	6.93%	4.05%	-2.88%
	BGR1	14	3	(11)	10.03%	4.70%	-5.34%
	KPM1	12	2	(10)	9.70%	8.36%	-1.35%
	SLG1	3	2	(1)	5.34%	4.06%	-1.28%
	PTU1	1	1		7.01%	9.42%	2.41%
UGI1	1	1		5.93%	4.70%	-1.24%	
WHVL	(3)	(1)	2	8.21%	10.31%	2.10%	
Total	289	270	(20)	9.63%	8.53%	-1.10%	
CHENNAI-02	CH03	39	40	1	9.59%	9.66%	0.07%
	CH15	15	25	10	7.88%	8.18%	0.30%
	CH21	23	18	(5)	7.10%	12.87%	5.77%
	CH12	22	14	(8)	12.53%	9.39%	-3.14%
	CH23	8	14	6	7.57%	0.70%	-6.87%
	CH17	16	12	(4)	12.66%	10.96%	-1.70%
	CH20	14	12	(2)	4.59%	6.65%	2.07%
	CH33	16	12	(4)	10.41%	11.13%	0.71%
	CH06	11	11		9.48%	10.74%	1.27%
	CH46	7	10	3	8.13%	8.15%	0.02%
	CH24	12	9	(3)	8.40%	11.83%	3.43%
	CH41	13	9	(4)	11.59%	13.30%	1.71%
	GPD1	3	9	6	3.60%	6.65%	3.05%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	CH34	13	8	(5)	10.78%	6.94%	-3.84%	
	MJR1	14	8	(6)	9.47%	7.10%	-2.36%	
	CH18	19	7	(12)	13.53%	9.52%	-4.01%	
	CH36	6	7	1	9.63%	9.11%	-0.52%	
	CH43	9	7	(2)	9.01%	8.00%	-1.02%	
	CH50	11	7	(4)	11.22%	8.43%	-2.79%	
	CH51	5	6	1	9.34%	10.42%	1.08%	
	UKI1	7	5	(2)	11.26%	11.03%	-0.24%	
	CH31	8	4	(4)	8.41%	6.61%	-1.80%	
	CH44	12	4	(8)	9.13%	10.72%	1.59%	
	PON1	6	3	(3)	8.81%	9.52%	0.71%	
	CH27	3	1	(2)	11.08%	4.70%	-6.39%	
	CH01				#Error	#Error	#Error	
	CH32	2		(2)	14.63%	#Error	#Error	
	MC05				#Error	#Error	#Error	
	MC06	4		(4)	3.04%	#Error	#Error	
	Total	318	262	(56)	9.69%	9.09%	-0.60%	
	SOUTH ARCOT	POY1	13	30	17	9.55%	8.89%	-0.66%
		CUD1	33	29	(4)	9.29%	9.68%	0.38%
POY2		15	27	12	14.14%	9.87%	-4.27%	
PRT1		17	18	1	9.01%	8.65%	-0.36%	
SJI2		10	18	8	9.97%	8.89%	-1.08%	
TRK1		7	18	11	9.54%	5.36%	-4.18%	
CDM1		7	17	11	10.20%	10.22%	0.02%	
NVL2		22	17	(5)	8.13%	7.35%	-0.78%	
VPM2		19	16	(3)	10.09%	7.47%	-2.63%	
TDM1		9	15	6	11.62%	6.40%	-5.22%	
KKI2		9	13	4	8.11%	6.87%	-1.23%	
ULP1		9	11	2	6.78%	8.29%	1.50%	
KLM1		11	9	(2)	11.63%	7.26%	-4.37%	
KML1		9	8	(1)	8.56%	11.15%	2.60%	
TVM1		9	6	(3)	10.41%	4.78%	-5.63%	
MKM1		2	5	3	14.49%	10.44%	-4.05%	
TVM2		5	4	(1)	7.08%	2.13%	-4.95%	
VCM1		6	3	(3)	4.56%	5.44%	0.88%	
VPM1		6	3	(3)	8.43%	7.53%	-0.90%	
STP1		2	2		7.53%	8.10%	0.57%	
WHUT		(1)	(8)	(7)	11.65%	1.44%	-10.21%	
Total	219	261	43	9.55%	8.45%	-1.10%		
VIJAYAWADA-01	TEL1	1	23	22	1.58%	2.77%	1.19%	
	CRL1	9	16	7	5.49%	5.51%	0.02%	
	VJW1	17	16	(1)	6.27%	6.99%	0.72%	
	GNT1	7	14	7	5.52%	6.45%	0.93%	
	OGL1	14	12	(2)	6.85%	5.70%	-1.15%	
	VJW3	10	12	2	4.53%	5.29%	0.76%	
	ELU1	5	10	5	6.14%	5.89%	-0.25%	
	BVR1	15	9	(6)	5.43%	9.93%	4.50%	
	RAL1	6	9	3	6.52%	6.06%	-0.47%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	TDD1	8	9	1	5.16%	2.89%	-2.27%	
	VJW2	1	9	8	13.74%	6.86%	-6.87%	
	DPE1	7	8	1	9.65%	4.43%	-5.22%	
	JPT1	5	8	3	5.99%	3.77%	-2.22%	
	NRT1	6	8	2	7.18%	4.24%	-2.95%	
	RMV1	3	8	5	6.38%	7.90%	1.52%	
	PAP1	9	6	(3)	4.60%	3.94%	-0.67%	
	TNK1	9	6	(3)	3.90%	5.43%	1.53%	
	VJW5	7	6	(1)	7.88%	9.99%	2.11%	
	GNT2	3	5	2	5.92%	7.64%	1.72%	
	GVM1	4	5	1	9.76%	5.75%	-4.00%	
	NPR1	5	5		4.27%	5.13%	0.86%	
	TVU1	2	5	3	6.62%	8.44%	1.82%	
	GDV1	6	4	(2)	3.82%	4.53%	0.71%	
	KND1	6	4	(2)	5.93%	6.44%	0.51%	
	PPM1	1	4	3	7.12%	6.96%	-0.16%	
	PRL1	5	4	(1)	6.67%	10.71%	4.04%	
	VJW4	20	4	(16)	2.70%	5.92%	3.22%	
	CKT1	6	3	(3)	2.05%	6.41%	4.36%	
	JGG1	2	3	1	6.42%	4.68%	-1.74%	
	PNR1	4	3	(1)	7.66%	3.49%	-4.17%	
	TNI1	3	3		2.75%	3.29%	0.54%	
	VKN1	9	3	(6)	6.96%	7.63%	0.67%	
	VUY1	3	3		2.36%	0.55%	-1.81%	
	AMP1	4	2	(2)	4.53%	9.50%	4.97%	
	BPP1	1	2	1	6.22%	6.21%	-0.02%	
	MTM1	8	1	(7)	4.39%	6.85%	2.46%	
	WHVJ	(2)		2	14.86%	#Error	#Error	
	WHGT			(1)	(1)	#Error	7.97%	#Error
	Total		229	251	22	5.41%	5.74%	0.33%
WEST-01	CBE2	34	29	(5)	6.66%	7.46%	0.80%	
	TPR2	14	21	7	6.60%	4.19%	-2.40%	
	MPM1	5	13	8	8.69%	8.67%	-0.02%	
	CBE4	5	12	7	8.57%	10.79%	2.22%	
	AVI1	8	8		5.02%	5.94%	0.92%	
	KGM1	5	8	3	5.48%	9.40%	3.92%	
	TPR1	7	7		11.63%	3.97%	-7.66%	
	CBE1	3	6	3	3.85%	5.43%	1.58%	
	DPM2	7	6	(1)	12.16%	9.14%	-3.01%	
	PLI1	4	5	1	9.50%	6.45%	-3.05%	
	SNR1	2	5	3	8.15%	10.37%	2.23%	
	CBE6	4	4		6.71%	10.17%	3.46%	
	KMD1	1	4	3	11.73%	8.84%	-2.89%	
	KMR1	10	4	(6)	10.17%	6.34%	-3.83%	
	PPI1	1	4	3	1.70%	9.64%	7.94%	
	SUL1	3	4	1	8.19%	4.81%	-3.38%	
	UMP1		4	4	#Error	2.43%	#Error	
	TPR3	4	3	(1)	9.68%	8.65%	-1.02%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	TPR4	1	3	2	1.07%	12.86%	11.78%
	ANR1	1	2	1	5.45%	10.21%	4.76%
	GBM1	9	2	(7)	4.80%	7.09%	2.29%
	GDR1		2	2	#Error	4.70%	#Error
	PDM1	1	2	1	16.58%	9.48%	-7.10%
	CBE3	1	1		3.06%	25.03%	21.98%
	CBE5	1	1		11.36%	10.45%	-0.91%
	UAM1		1	1	#Error	6.91%	#Error
	WZSD		1	1	#Error	-1.65%	#Error
	CNR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	SYM2	3		(3)	7.54%	#Error	#Error
	WHCB	(4)	(1)	3	4.41%	4.67%	0.27%
	Total	130	161	31	7.67%	7.46%	-0.21%
	KL-NORTH	KZD1	10	33	23	6.11%	-1.23%
WHKZ			(1)	(1)	#Error	-6.69%	#Error
Total		10	32	22	6.11%	-1.06%	-7.17%
KL-SOUTH	PAS1	13	13		0.43%	2.34%	1.92%
	TVP1	25	13	(12)	0.03%	-3.55%	-3.58%
	KLR1	1	3	2	7.08%	2.44%	-4.64%
	PNL1	4	3	(1)	-1.28%	-4.46%	-3.18%
	WHTM	(1)		1	5.66%	#Error	#Error
	Total	42	32	(10)	0.11%	-0.74%	-0.85%
Total	3355	3494	139	7.26%	7.01%	-0.25%	