



# Air-Cond - Daily Sales Performance As on 09-04-2026 11:30:01 PM

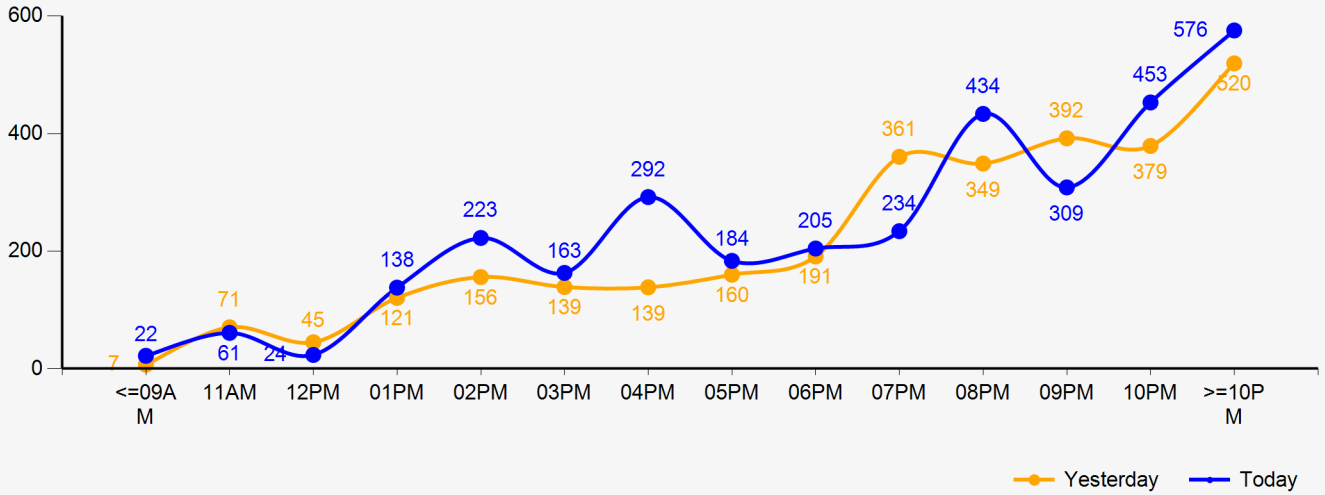
YD Sales : 3028

YD GP%: 7.36%

TD Sales : 3315

TD GP%: 7.22%

**Sales Trend Yesterday Vs Today By Hours**



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	306	497	192	6.21%	4.11%	-2.10%
SOUTH-03	239	356	117	5.63%	3.57%	-2.06%
CHENNAI-01	368	345	(23)	9.13%	8.97%	-0.16%
SOUTH-01	465	344	(121)	7.65%	9.11%	1.46%
WEST-02	270	339	69	6.94%	8.70%	1.76%
CHENNAI-02	283	317	34	9.49%	9.69%	0.21%
NORTH ARCOT	260	279	19	9.75%	9.65%	-0.10%
TIRUPATI-01	207	233	26	6.32%	5.87%	-0.45%
VIJAYAWADA-01	223	229	6	4.59%	5.41%	0.82%
SOUTH ARCOT	189	196	7	8.88%	9.39%	0.50%
WEST-01	146	129	(17)	7.03%	7.65%	0.62%
KL-SOUTH	42	42		-0.97%	-0.08%	0.89%
KL-NORTH	32	10	(22)	0.38%	6.11%	5.73%
<b>Total</b>	<b>3028</b>	<b>3315</b>	<b>287</b>	<b>7.36%</b>	<b>7.22%</b>	<b>-0.14%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY1	70	176	106	0.79%	-1.21%	-2.00%
	MVM1	11	29	18	11.24%	10.56%	-0.67%
	TVR2	30	26	(4)	10.41%	8.38%	-2.03%
	PBR2	16	25	9	6.71%	5.52%	-1.19%
	KUM1	15	21	6	6.29%	7.37%	1.08%
	TNJ1	12	21	9	4.60%	5.33%	0.73%
	TTP1	8	19	11	9.01%	4.46%	-4.55%
	TRY3	7	18	11	4.48%	0.94%	-3.54%
	AYR1	6	15	9	11.48%	2.15%	-9.34%
	PTK1	13	15	2	4.76%	5.11%	0.34%
	TNJ2	18	15	(3)	5.75%	7.35%	1.59%
	TRY4	3	14	11	5.74%	9.14%	3.40%
	TYR1	10	14	4	11.13%	4.97%	-6.16%
	NGT1	10	12	2	11.48%	9.56%	-1.92%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	PBR1	9	12	3	5.61%	6.42%	0.81%	
	TRY2	14	11	(3)	3.87%	6.84%	2.96%	
	JKM1	4	7	3	4.86%	3.72%	-1.14%	
	KIK1	10	7	(3)	11.90%	11.13%	-0.77%	
	PDK1	8	7	(1)	10.12%	7.93%	-2.20%	
	TVR1	9	7	(2)	5.89%	4.71%	-1.17%	
	NMM1	4	6	2	7.64%	6.02%	-1.62%	
	MDI1	8	5	(3)	4.25%	7.96%	3.71%	
	MSI1	3	5	2	8.54%	4.95%	-3.59%	
	ORU1	4	3	(1)	7.56%	14.81%	7.25%	
	APM1	1	2	1	11.08%	11.99%	0.91%	
	KRN1	5	2	(3)	8.85%	11.78%	2.93%	
	NCK1	3	2	(1)	9.85%	4.11%	-5.73%	
	TZSD		1	1	#Error	-8.63%	#Error	
	WTRZ	(5)		5	8.21%	#Error	#Error	
	Total	306	497	192	6.21%	4.11%	-2.10%	
	SOUTH-03	MDU6	9	57	48	9.05%	-2.54%	-11.59%
		MDU1	37	40	3	3.45%	3.83%	0.38%
KRR1		21	34	13	2.28%	1.38%	-0.90%	
MDU3		10	32	22	7.00%	0.55%	-6.46%	
DGL2		3	20	17	8.24%	-0.27%	-8.51%	
DGL1		16	14	(2)	6.43%	6.58%	0.15%	
KKD3		11	13	2	9.80%	10.15%	0.35%	
MDU2		29	11	(18)	6.05%	6.95%	0.90%	
MDU4		7	11	4	6.53%	7.10%	0.57%	
ATG1		7	9	2	3.84%	9.81%	5.96%	
SVG1		6	9	3	5.74%	8.22%	2.48%	
DKI1		1	8	7	8.17%	6.07%	-2.11%	
ODM1		3	8	5	4.28%	-3.89%	-8.17%	
TMM1		11	8	(3)	0.24%	3.43%	3.19%	
MDU5		4	7	3	7.69%	6.89%	-0.80%	
TDI1		3	7	4	12.23%	10.92%	-1.31%	
MDU7		11	6	(5)	6.67%	8.21%	1.54%	
MLR1		3	6	3	6.49%	10.08%	3.59%	
PNV2		2	6	4	2.60%	4.69%	2.09%	
MPA1		9	5	(4)	9.97%	8.72%	-1.25%	
NKI1		4	5	1	6.99%	-0.99%	-7.99%	
TEN1		4	5	1	6.88%	8.23%	1.35%	
BTU1		2	4	2	-0.46%	3.00%	3.46%	
PNI1		8	4	(4)	6.73%	6.00%	-0.73%	
SGP1		2	4	2	10.63%	10.09%	-0.54%	
ADP1			3	3	#Error	4.64%	#Error	
CBM1			3	3	#Error	7.02%	#Error	
KPT1		1	3	2	13.63%	8.62%	-5.01%	
USL1		1	3	2	9.04%	9.93%	0.89%	
BNR1		2	2		6.21%	9.94%	3.72%	
CMR1		2	2		5.68%	10.31%	4.63%	
KYK1		3	2	(1)	-0.88%	-0.93%	-0.05%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	MNM1	2	2		6.40%	9.44%	3.04%
	NTM1	2	1	(1)	6.78%	10.36%	3.58%
	PKM1		1	1	#Error	1.33%	#Error
	PVI1	3	1	(2)	7.17%	7.96%	0.79%
	TEN2	1	1		2.64%	4.61%	1.98%
	TPT1				#Error	#Error	#Error
	WHMD	(1)	(1)		7.64%	11.09%	3.45%
	Total	239	356	117	5.63%	3.57%	-2.06%
CHENNAI-01	CH47	43	32	(12)	10.89%	9.72%	-1.16%
	CH16	19	24	6	11.25%	11.04%	-0.21%
	CH05	20	23	3	7.93%	8.28%	0.35%
	CH25	32	18	(14)	1.46%	7.21%	5.75%
	CH42	10	18	8	10.24%	9.04%	-1.20%
	CH14	24	17	(7)	10.32%	9.34%	-0.98%
	CH07	16	17	1	9.07%	7.22%	-1.85%
	CH19	21	14	(7)	8.31%	11.48%	3.16%
	CH49	18	13	(5)	8.50%	8.97%	0.47%
	CZWH		13	13	#Error	-9.80%	#Error
	GUD1	17	13	(4)	9.77%	13.96%	4.19%
	CH28	25	12	(13)	13.48%	13.03%	-0.45%
	CH22	7	11	4	6.38%	5.62%	-0.76%
	CH30	9	11	2	6.23%	6.85%	0.62%
	CH35	10	11	1	12.00%	11.16%	-0.84%
	CH45	11	11		9.18%	6.67%	-2.51%
	MRM1	16	11	(5)	8.93%	8.56%	-0.37%
	CH08	14	10	(4)	11.01%	10.75%	-0.26%
	AVD1	8	9	1	7.34%	8.87%	1.54%
	GUD2	7	9	2	9.77%	8.40%	-1.36%
	CH38	4	8	4	12.23%	12.16%	-0.07%
	CH48	12	8	(4)	9.47%	10.31%	0.85%
	SKL1	5	8	3	8.30%	13.72%	5.42%
	TKM1	3	8	5	11.45%	9.58%	-1.88%
	CGL1	11	6	(5)	6.99%	10.84%	3.85%
	CH37	14	5	(9)	8.75%	12.13%	3.38%
	CH39	4	4		6.76%	11.37%	4.61%
	CH26	3	1	(2)	7.93%	1.31%	-6.62%
	KNR1	2	1	(1)	10.97%	17.20%	6.23%
	CH29				#Error	#Error	#Error
	CH40				#Error	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
WCHN	(17)		17	7.71%	#Error	#Error	
Total	368	345	(23)	9.13%	8.97%	-0.16%	
SOUTH-01	TVL1	77	48	(29)	2.47%	9.69%	7.22%
	TUT1	54	38	(16)	9.52%	10.83%	1.32%
	NGR1	25	21	(4)	5.46%	6.87%	1.41%
	ERL2	16	19	3	10.60%	10.50%	-0.10%
	RND1	20	19	(1)	14.78%	11.91%	-2.88%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	UDN1	4	19	15	5.26%	6.76%	1.50%
	VLY1	13	19	6	7.90%	6.98%	-0.92%
	TUT2	20	18	(3)	11.37%	11.78%	0.41%
	TCN1	22	13	(9)	9.25%	10.69%	1.44%
	MAR1	18	12	(6)	9.45%	9.46%	0.01%
	TKS2	12	11	(1)	4.36%	10.40%	6.05%
	TYI1	4	11	7	12.46%	11.76%	-0.69%
	S2SD		9	9	#Error	-1.58%	#Error
	VNR2	7	9	2	7.35%	8.31%	0.96%
	APK1	5	8	3	10.25%	7.89%	-2.36%
	KGL1	8	8		11.38%	6.78%	-4.60%
	KVT1	28	8	(20)	10.55%	11.18%	0.62%
	RPM1	16	6	(10)	1.16%	6.92%	5.76%
	SVK1	14	6	(8)	7.61%	3.85%	-3.76%
	ASM1	11	5	(6)	7.85%	6.09%	-1.76%
	KYR1	4	5	1	-0.67%	11.88%	12.55%
	PKD1	11	5	(6)	5.48%	10.45%	4.97%
	SKD1	6	5	(1)	12.33%	11.11%	-1.22%
	TKS1	11	5	(7)	5.49%	10.28%	4.78%
	ARM1	12	4	(8)	3.93%	8.42%	4.49%
	PDI1	2	4	2	12.84%	4.54%	-8.29%
	VNR1	3	4	1	8.47%	14.48%	6.01%
	COL1	2	3	1	6.26%	6.07%	-0.19%
	MMT1	6	3	(3)	7.76%	7.64%	-0.12%
	KSM1		2	2	#Error	7.63%	#Error
	SDI1	5	2	(3)	9.94%	9.49%	-0.45%
	STU2	9	2	(7)	11.81%	5.69%	-6.12%
	APK2	2	1	(1)	3.06%	2.72%	-0.35%
	SNL1	6	1	(5)	8.00%	10.01%	2.00%
	TKY1	10	1	(9)	8.16%	10.42%	2.26%
	SGT1				#Error	#Error	#Error
	VKM1	6		(6)	10.07%	#Error	#Error
WHTV	(4)	(9)	(5)	6.12%	10.81%	4.69%	
Total	465	344	(121)	7.65%	9.11%	1.46%	
WEST-02	SLM1	18	38	20	7.52%	6.10%	-1.41%
	ERD2	22	36	14	9.95%	10.32%	0.37%
	ERD1	29	35	7	8.73%	8.64%	-0.09%
	KRI1	15	22	7	5.13%	5.06%	-0.06%
	HSR1	4	15	11	6.00%	10.43%	4.44%
	SLM2	24	14	(10)	-3.61%	8.71%	12.32%
	SLM3	17	14	(3)	-0.48%	8.80%	9.28%
	HSR2	11	14	3	10.99%	10.45%	-0.54%
	OML1	4	11	7	8.97%	8.10%	-0.86%
	PLC1	4	11	7	5.63%	11.31%	5.68%
	KAM1	5	10	5	9.76%	9.56%	-0.20%
	MTR1	10	10		5.32%	11.82%	6.50%
	NKL2	11	10	(1)	9.19%	8.76%	-0.43%
	ATU1	5	8	3	9.42%	10.97%	1.55%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	EPI1	7	8	1	9.50%	5.10%	-4.40%
	MCR1	6	8	2	5.66%	10.23%	4.57%
	TCG1	6	8	2	8.84%	10.68%	1.84%
	APN1	2	7	5	11.87%	10.30%	-1.57%
	DPR2	4	7	3	10.30%	8.99%	-1.31%
	TRM1	10	6	(4)	7.00%	7.82%	0.82%
	DPR1	6	5	(1)	3.17%	8.30%	5.14%
	HRR1	4	5	1	2.50%	6.76%	4.26%
	KMM1	9	5	(4)	10.87%	9.71%	-1.16%
	PDR1	3	5	2	9.44%	9.59%	0.15%
	VPD1	3	5	2	10.51%	8.73%	-1.78%
	KVP1	9	4	(5)	5.01%	5.49%	0.48%
	RSP1	4	4		7.90%	10.59%	2.68%
	VKL1	5	4	(1)	12.14%	9.42%	-2.73%
	BMD1	4	3	(1)	7.08%	3.92%	-3.16%
	CMI1	3	3		13.18%	13.43%	0.24%
	PMP1	6	2	(4)	13.27%	4.13%	-9.14%
	SGG1		2	2	#Error	8.13%	#Error
	SGI1	2	2		6.02%	8.83%	2.81%
	EDP1	3	1	(2)	4.06%	4.23%	0.16%
	WHPD	(5)	(3)	2	-3.24%	8.76%	12.00%
	Total	270	339	69	6.94%	8.70%	1.76%
	CHENNAI-02	CH03	42	39	(3)	8.78%	9.59%
CH21		17	23	6	10.38%	7.10%	-3.28%
CH12		19	22	3	10.55%	12.53%	1.97%
CH18		13	19	6	8.89%	13.53%	4.64%
CH17		14	16	2	11.09%	12.66%	1.57%
CH33		4	16	12	12.90%	10.41%	-2.49%
CH15		15	15		8.48%	7.88%	-0.60%
CH20		23	14	(9)	5.07%	4.59%	-0.48%
MJR1		11	14	3	10.01%	9.47%	-0.54%
CH41		8	13	5	11.73%	11.59%	-0.14%
CH24		13	12	(1)	6.74%	8.40%	1.66%
CH34		17	12	(5)	9.10%	10.94%	1.84%
CH44		5	12	7	10.99%	9.13%	-1.86%
CH06		7	11	4	12.91%	9.48%	-3.43%
CH50		16	11	(5)	12.07%	11.22%	-0.85%
CH43		3	9	6	7.89%	9.01%	1.12%
CH23		4	8	4	7.59%	7.57%	-0.02%
CH31		6	8	2	7.46%	8.41%	0.95%
CH46		4	7	3	9.95%	8.13%	-1.82%
UKI1		3	7	4	15.29%	11.26%	-4.02%
CH36		3	6	3	7.01%	9.63%	2.61%
PON1		12	6	(6)	13.99%	8.81%	-5.18%
CH51		8	5	(3)	8.36%	9.34%	0.98%
MC06		4	4		2.17%	3.04%	0.87%
CH27		2	3	1	11.54%	11.08%	-0.46%
GPD1		8	3	(5)	9.61%	3.60%	-6.01%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH32	2	2		13.95%	14.63%	0.68%
	CH01				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	Total	283	317	34	9.49%	9.69%	0.21%
NORTH ARCOT	TRR1	27	28	1	4.95%	6.97%	2.02%
	VEL1	9	23	14	13.01%	11.09%	-1.93%
	ABR1	25	20	(5)	9.63%	11.45%	1.82%
	VEL2	24	20	(4)	11.88%	10.99%	-0.89%
	VNB1	17	19	2	8.57%	9.10%	0.53%
	KPM2	26	17	(9)	10.10%	8.21%	-1.88%
	SBR1	9	16	7	12.13%	10.52%	-1.61%
	TRL1	16	15	(1)	8.98%	10.10%	1.12%
	BGR1	5	14	9	11.62%	10.03%	-1.59%
	ARC2	10	13	3	8.93%	6.80%	-2.13%
	KPM1	10	12	2	13.72%	9.70%	-4.02%
	ANI1	5	11	6	9.88%	9.40%	-0.49%
	GDM1	17	11	(6)	8.38%	7.02%	-1.36%
	VSI1	9	10	1	15.53%	13.76%	-1.77%
	AKM1	5	9	4	8.28%	9.02%	0.74%
	WJP1	9	9		12.04%	12.06%	0.02%
	TRT1	9	8	(1)	8.93%	6.96%	-1.97%
	WJD1	5	7	2	12.74%	14.10%	1.36%
	CPT1	1	6	5	9.04%	9.20%	0.16%
	PLR1	4	5	1	9.01%	7.47%	-1.54%
	CGM1	3	3		6.84%	10.58%	3.74%
	SLG1	6	3	(3)	10.60%	5.34%	-5.26%
	CYR1	3	2	(2)	9.02%	18.79%	9.77%
	PTU1	2	1	(1)	11.92%	7.01%	-4.91%
	UGI1	5	1	(4)	4.17%	5.93%	1.76%
	WHVL	(1)	(3)	(2)	19.03%	8.21%	-10.82%
	Total	260	279	19	9.75%	9.65%	-0.10%
TIRUPATI-01	KDA1	12	34	22	3.26%	2.15%	-1.11%
	TPY2	18	24	6	5.86%	4.54%	-1.32%
	NLR1	21	21		5.20%	4.68%	-0.52%
	CTO1	15	18	3	8.52%	7.36%	-1.16%
	TPY1	10	10		9.92%	6.62%	-3.30%
	KHT1	8	9	1	8.57%	5.56%	-3.01%
	PDT1	8	9	1	1.05%	6.59%	5.54%
	MPL1	6	8	2	11.50%	10.07%	-1.43%
	RCY1	4	8	4	7.41%	7.95%	0.54%
	RJP1	7	8	1	4.85%	2.69%	-2.16%
	SPE1	4	8	4	4.82%	5.16%	0.34%
	ATP1	3	7	4	6.31%	5.95%	-0.37%
	BVL1	4	7	3	7.44%	7.76%	0.32%
	NYP1	10	7	(3)	5.62%	7.80%	2.18%
	PIL1	7	7		4.67%	7.21%	2.54%
	PMR1	7	7		9.91%	8.28%	-1.63%
	KNL2	5	6	1	5.96%	6.92%	0.96%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	NDL1	1	6	5	6.71%	7.74%	1.03%
	PGR1	4	6	2	8.40%	8.73%	0.33%
	KAR1	2	5	3	13.30%	6.22%	-7.08%
	KOU1	5	5		7.78%	12.01%	4.23%
	GTL1	1	3	2	1.37%	7.33%	5.96%
	KNL1	5	2	(3)	5.55%	3.01%	-2.54%
	KVL1	4	2	(2)	12.79%	4.60%	-8.19%
	PUT1	11	2	(9)	7.12%	6.59%	-0.54%
	VKI1	4	2	(2)	6.91%	5.17%	-1.74%
	DHN1		1	1	#Error	6.40%	#Error
	KDR1	16	1	(15)	1.91%	6.52%	4.61%
	TPI1	6	1	(5)	6.44%	1.37%	-5.07%
	ADI1				#Error	#Error	#Error
	WHRN	(1)	(1)		4.68%	5.17%	0.49%
	<b>Total</b>	<b>207</b>	<b>233</b>	<b>26</b>	<b>6.32%</b>	<b>5.87%</b>	<b>-0.45%</b>
	VIJAYAWADA-01	VJW4	2	20	18	6.41%	2.70%
VJW1		26	17	(9)	1.35%	6.27%	4.92%
BVR1		10	15	5	8.81%	5.43%	-3.38%
OGL1		11	14	3	3.43%	6.85%	3.42%
VJW3		8	10	2	6.03%	4.53%	-1.50%
CRL1		6	9	3	6.18%	5.49%	-0.70%
PAP1		3	9	6	6.31%	4.60%	-1.71%
TNK1		6	9	3	4.57%	3.90%	-0.67%
VKN1		6	9	3	3.85%	6.96%	3.11%
MTM1		11	8	(3)	-0.24%	4.39%	4.63%
TDD1		6	8	2	1.95%	5.16%	3.21%
DPE1		5	7	2	5.81%	9.65%	3.84%
GNT1		10	7	(3)	5.42%	5.52%	0.10%
VJW5		3	7	4	11.87%	7.88%	-3.99%
CKT1		3	6	3	6.76%	2.05%	-4.71%
GDV1		5	6	1	4.77%	3.82%	-0.94%
KND1		4	6	2	5.78%	5.93%	0.14%
NRT1		8	6	(2)	2.88%	7.18%	4.30%
RAL1		5	6	1	7.09%	6.52%	-0.56%
ELU1		6	5	(1)	6.44%	6.14%	-0.31%
JPT1		6	5	(1)	5.86%	5.99%	0.13%
NPR1		12	5	(7)	-0.58%	4.27%	4.85%
PRL1		3	5	2	5.56%	6.67%	1.11%
AMP1		2	4	2	2.95%	4.53%	1.57%
GVM1		2	4	2	4.30%	9.76%	5.46%
PNR1		3	4	1	7.17%	7.66%	0.49%
GNT2		8	3	(5)	5.69%	5.92%	0.23%
RMV1		8	3	(5)	9.61%	6.38%	-3.23%
TNI1		2	3	1	5.92%	2.75%	-3.17%
VUY1		2	3	1	5.11%	2.36%	-2.75%
JGG1		3	2	(1)	5.44%	6.42%	0.98%
TVU1		5	2	(3)	9.40%	6.62%	-2.77%
BPP1		1	1		2.64%	6.22%	3.59%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	PPM1	8	1	(7)	7.18%	7.12%	-0.06%	
	TEL1	7	1	(6)	4.06%	1.58%	-2.48%	
	VJW2	7	1	(6)	4.38%	13.74%	9.35%	
	WHVJ		(2)	(2)	#Error	14.86%	#Error	
	Total	223	229	6	4.59%	5.41%	0.82%	
SOUTH ARCOT	CUD1	17	33	16	10.04%	9.29%	-0.75%	
	NVL2	18	22	4	5.13%	8.13%	3.00%	
	VPM2	13	19	6	10.32%	10.09%	-0.22%	
	PRT1	8	17	9	9.68%	9.01%	-0.67%	
	KLM1	8	11	3	9.72%	11.63%	1.91%	
	SJI2	17	10	(7)	7.86%	9.97%	2.11%	
	KKI2	7	9	2	9.46%	8.11%	-1.36%	
	KML1	2	9	7	6.75%	8.56%	1.80%	
	TDM1	8	9	1	6.92%	11.62%	4.70%	
	ULP1	7	9	2	3.60%	6.78%	3.19%	
	TVM1	2	8	6	11.00%	10.88%	-0.12%	
	TRK1	15	7	(8)	8.28%	9.54%	1.26%	
	CDM1	15	7	(8)	11.40%	10.20%	-1.21%	
	VCM1	3	6	3	10.65%	4.56%	-6.09%	
	VPM1	3	6	3	9.40%	8.43%	-0.96%	
	TVM2	5	5		4.01%	7.08%	3.06%	
	POY1	20	4	(16)	11.62%	14.15%	2.53%	
	MKM1	6	2	(4)	12.17%	14.49%	2.32%	
	POY2	13	2	(11)	8.66%	17.16%	8.50%	
	STP1	4	2	(2)	8.54%	7.53%	-1.01%	
	WHUT	(2)	(1)	1	7.46%	11.65%	4.19%	
	Total	189	196	7	8.88%	9.39%	0.50%	
	WEST-01	CBE2	39	34	(5)	5.39%	6.66%	1.27%
		TPR2	12	14	2	6.68%	6.60%	-0.08%
KMR1		7	10	3	11.00%	10.17%	-0.83%	
GBM1		8	9	2	6.06%	4.80%	-1.26%	
AVI1		7	8	1	6.67%	5.02%	-1.65%	
DPM2		5	7	2	16.20%	12.16%	-4.04%	
TPR1		3	7	4	4.83%	11.63%	6.80%	
CBE4		7	5	(2)	11.32%	8.57%	-2.75%	
KGM1		4	5	1	8.43%	5.48%	-2.95%	
MPM1		3	5	2	11.17%	8.69%	-2.48%	
CBE6		1	4	3	6.45%	6.71%	0.26%	
PLI1		6	4	(2)	7.45%	9.50%	2.05%	
TPR3			4	4	#Error	9.68%	#Error	
CBE1		7	3	(4)	6.84%	3.85%	-2.99%	
SYM2		1	3	2	4.39%	7.54%	3.15%	
SNR1		11	2	(9)	6.94%	8.15%	1.21%	
SUL1		7	2	(5)	6.65%	7.28%	0.63%	
ANR1		2	1	(1)	8.44%	5.45%	-2.98%	
CBE3		2	1	(1)	5.36%	3.06%	-2.31%	
CBE5		2	1	(1)	13.73%	11.36%	-2.37%	
KMD1		4	1	(3)	2.94%	11.73%	8.79%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	PDM1	2	1	(1)	7.90%	16.58%	8.68%
	PPI1	2	1	(1)	10.03%	1.70%	-8.33%
	TPR4	1	1		4.83%	1.07%	-3.76%
	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	UAM1				#Error	#Error	#Error
	UMP1	7		(7)	0.52%	#Error	#Error
	WHCB	(4)	(4)		5.71%	4.41%	-1.30%
	Total	146	129	(17)	7.03%	7.65%	0.62%
KL-SOUTH	TVP1	22	25	3	-1.73%	-0.13%	1.60%
	PAS1	6	13	7	0.03%	0.13%	0.10%
	PNL1	5	4	(1)	-3.34%	-1.28%	2.06%
	KLR1	10	1	(9)	1.15%	7.08%	5.93%
	WHTM	(1)	(1)		0.09%	5.66%	5.57%
	Total	42	42		-0.97%	-0.08%	0.89%
KL-NORTH	KZD1	33	10	(23)	0.33%	6.11%	5.78%
	WHKZ	(1)		1	-1.65%	#Error	#Error
	Total	32	10	(22)	0.38%	6.11%	5.73%
Total	3028	3315	287	7.36%	7.22%	-0.14%	