



Air-Cond - Daily Sales Performance As on 08-05-2026 11:30:11 PM

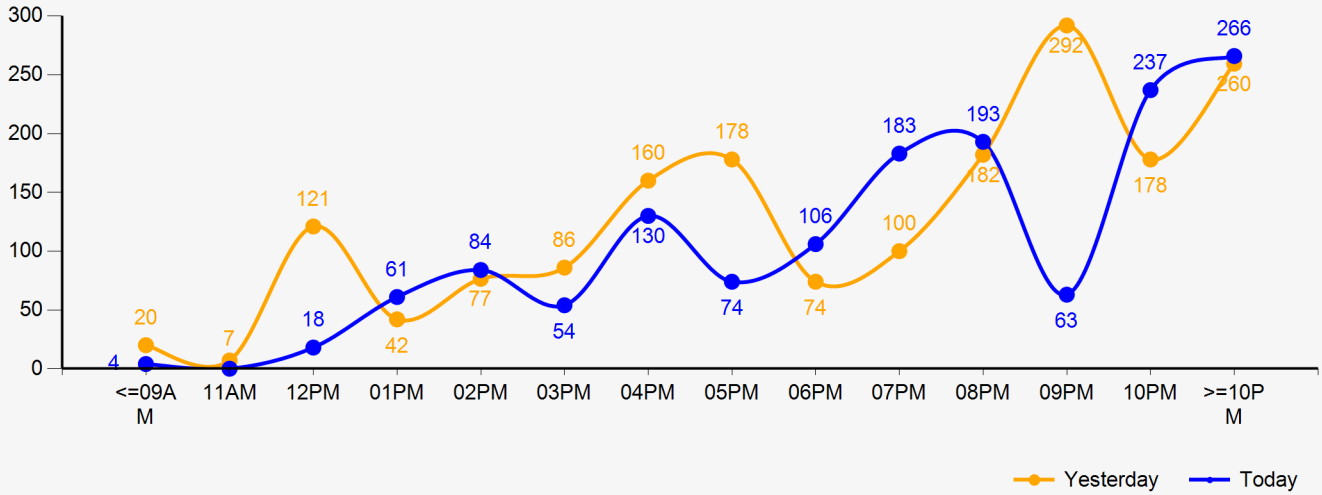
YD Sales : 1776

YD GP%: 6.77%

TD Sales : 1473

TD GP%: 4.65%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	265	255	(10)	7.80%	4.11%	-3.69%
CHENNAI-01	285	245	(40)	8.33%	4.52%	-3.80%
SOUTH-01	208	193	(15)	7.20%	5.18%	-2.02%
SOUTH-03	197	149	(48)	3.44%	1.71%	-1.73%
TRICHY-01	204	138	(66)	7.32%	5.80%	-1.52%
NORTH ARCOT	127	105	(22)	6.88%	5.67%	-1.21%
SOUTH ARCOT	122	96	(26)	4.89%	4.20%	-0.70%
VIJAYAWADA-01	118	80	(38)	6.21%	5.77%	-0.44%
TIRUPATI-01	67	78	11	7.19%	4.00%	-3.18%
WEST-02	80	76	(4)	8.35%	6.11%	-2.24%
WEST-01	50	44	(6)	9.46%	7.97%	-1.49%
KL-SOUTH	8	18	10	-2.92%	-3.35%	-0.43%
KL-NORTH	46	(4)	(50)	0.84%	-16.12%	-16.96%
Total	1776	1473	(303)	6.77%	4.65%	-2.12%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH12	12	48	36	4.53%	-2.28%	-6.81%
	CH03	35	24	(11)	9.85%	6.13%	-3.72%
	CH15	14	19	5	6.55%	6.61%	0.05%
	CH21	15	14	(1)	11.08%	5.79%	-5.30%
	CH34	9	14	6	5.79%	5.59%	-0.20%
	CH18	13	13		12.54%	8.84%	-3.71%
	CH17	15	11	(4)	11.01%	8.12%	-2.89%
	CH24	24	11	(13)	4.63%	7.47%	2.84%
	CH31		11	11	#Error	-2.99%	#Error
	MJR1	11	11		4.84%	3.39%	-1.45%
	CH36	9	10	1	7.98%	3.26%	-4.72%
	CH20	11	9	(2)	4.63%	3.13%	-1.50%
	PON1	1	9	8	1.23%	5.49%	4.26%
	CH23	4	8	4	6.78%	5.80%	-0.98%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH50	15	8	(7)	8.06%	4.61%	-3.44%
	CH51	8	8		3.86%	6.66%	2.80%
	CH06	8	6	(2)	12.68%	8.73%	-3.95%
	CH33	13	6	(7)	7.44%	2.81%	-4.63%
	CH41	5	5		4.25%	6.74%	2.49%
	CH43	13	2	(11)	5.51%	5.39%	-0.12%
	CH44	6	2	(4)	11.68%	0.09%	-11.60%
	CH46	5	2	(3)	16.87%	6.02%	-10.85%
	GPD1	8	2	(6)	4.46%	4.46%	0.00%
	CH27	4	1	(3)	5.46%	11.08%	5.62%
	CH32	3	1	(2)	4.85%	1.76%	-3.09%
	CH01				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	MC06	1		(1)	4.41%	#Error	#Error
	UKI1	3		(3)	11.89%	-17.42%	-29.31%
	Total	265	255	(10)	7.80%	4.11%	-3.69%
	CHENNAI-01	CZWH	3	32	29	-11.32%	-10.83%
CH47		11	17	6	10.01%	7.06%	-2.95%
CH14		24	16	(8)	10.05%	5.87%	-4.18%
CH42		12	14	2	11.17%	7.61%	-3.56%
CH49		19	14	(5)	6.72%	7.72%	1.00%
CH05		22	12	(10)	4.11%	4.38%	0.27%
CH07		8	12	4	10.25%	6.59%	-3.65%
CH25		9	11	2	10.66%	5.75%	-4.91%
CH08		15	10	(5)	8.78%	7.73%	-1.05%
CH28		20	10	(10)	15.42%	9.60%	-5.82%
CH16		27	9	(18)	-0.10%	9.69%	9.79%
CH30		10	9	(1)	8.63%	5.95%	-2.69%
GUD1		10	9	(1)	14.39%	13.95%	-0.44%
CH19		19	8	(11)	8.37%	4.42%	-3.95%
CH45		7	8	1	7.14%	4.51%	-2.63%
MRM1		6	7	1	7.93%	1.84%	-6.09%
CH22		9	6	(3)	12.47%	5.79%	-6.68%
SKL1		6	6		7.95%	1.74%	-6.21%
AVD1		8	5	(3)	3.89%	2.44%	-1.45%
CH38		10	5	(5)	9.64%	6.26%	-3.38%
CH48		10	5	(5)	9.75%	3.05%	-6.70%
CGL1		4	4		8.14%	4.58%	-3.55%
CH35		5	4	(1)	12.83%	5.66%	-7.17%
CH37		2	3	1	10.59%	7.24%	-3.35%
TKM1		4	3	(1)	6.08%	2.24%	-3.84%
CH26		3	2	(1)	11.18%	1.35%	-9.83%
GUD2		6	2	(4)	7.26%	11.04%	3.77%
KNR1		3	2	(1)	11.50%	7.58%	-3.92%
CH39		8	1	(7)	7.57%	2.12%	-5.45%
MC09			1	1	#Error	3.70%	#Error
CH29					#Error	#Error	#Error
CH40					#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	MC10				#Error	#Error	#Error
	WCHN	(14)	(2)	12	9.27%	3.67%	-5.60%
	Total	285	245	(40)	8.33%	4.52%	-3.80%
SOUTH-01	TUT1	30	30		9.49%	2.58%	-6.91%
	RND1	15	13	(2)	9.19%	8.59%	-0.60%
	KVT1	8	12	4	8.75%	7.35%	-1.41%
	PKD1	6	10	4	10.08%	4.84%	-5.24%
	TVL1	26	10	(16)	1.63%	5.39%	3.76%
	VLY1	13	8	(5)	2.30%	3.18%	0.89%
	ERL2	2	7	5	8.45%	4.33%	-4.12%
	SVK1	3	7	4	14.24%	5.77%	-8.47%
	TUT2	4	7	3	12.49%	3.99%	-8.50%
	VNR2	9	7	(2)	8.28%	7.37%	-0.91%
	ARM1	2	6	4	14.51%	0.48%	-14.02%
	MAR1	6	6		6.97%	6.46%	-0.51%
	RPM1	2	6	4	5.90%	6.26%	0.36%
	TCN1	2	6	4	3.63%	8.17%	4.54%
	UDN1	4	6	2	6.20%	7.42%	1.22%
	APK1	3	5	2	10.67%	2.34%	-8.33%
	TKS2	8	5	(3)	6.12%	9.81%	3.69%
	ASM1	3	4	1	13.80%	4.73%	-9.08%
	NGR1	15	4	(11)	5.82%	-1.23%	-7.05%
	SKD1	2	4	2	10.55%	9.07%	-1.49%
	SNL1	3	4	1	9.93%	0.34%	-9.59%
	TKY1	2	4	2	6.05%	1.71%	-4.34%
	TYI1	3	4	1	13.69%	8.00%	-5.70%
	APK2	4	3	(1)	-4.78%	6.12%	10.89%
	KGL1	3	3		6.78%	0.94%	-5.84%
	KYR1	2	2		-7.06%	6.95%	14.02%
	PDI1	2	2		4.51%	18.18%	13.67%
	SDI1	1	2	1	8.09%	9.05%	0.96%
	VKM1	5	2	(3)	14.67%	-2.25%	-16.92%
	VNR1	6	2	(4)	11.68%	16.32%	4.64%
	KSM1		1	1	#Error	2.84%	#Error
	MMT1	5	1	(4)	7.16%	3.74%	-3.42%
	STU2	2	1	(1)	6.73%	1.68%	-5.05%
	COL1	2		(2)	4.86%	#Error	#Error
S2SD	1		(1)	-2.03%	#Error	#Error	
SGT1	1		(1)	13.97%	#Error	#Error	
TKS1	3		(3)	8.31%	#Error	#Error	
WHTV		(1)	(1)	#Error	9.13%	#Error	
Total	208	193	(15)	7.20%	5.18%	-2.02%	
SOUTH-03	MDU1	28	61	33	0.93%	-2.49%	-3.42%
	ATG1	10	19	9	8.29%	1.83%	-6.46%
	DKI1	3	8	5	7.19%	4.89%	-2.30%
	KKD3	17	6	(11)	7.36%	1.65%	-5.71%
	MDU2	2	6	4	8.25%	4.95%	-3.30%
	MDU7	4	5	1	8.08%	4.52%	-3.57%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	SVG1	5	5		6.84%	7.37%	0.53%
	TDI1	6	5	(1)	7.19%	3.32%	-3.86%
	MPA1	5	4	(1)	11.07%	9.57%	-1.50%
	DGL1	12	3	(9)	7.90%	10.25%	2.36%
	MDU6	7	3	(4)	7.71%	5.15%	-2.56%
	PVI1	2	3	1	11.47%	4.81%	-6.66%
	CBM1	3	2	(1)	8.76%	8.77%	0.02%
	MDU3	34	2	(32)	-3.24%	3.51%	6.75%
	PKM1	1	2	1	-1.41%	3.37%	4.78%
	PNI1	5	2	(3)	4.52%	-1.25%	-5.76%
	TEN1	1	2	1	6.59%	2.06%	-4.53%
	TPT1	1	2	1	4.80%	6.63%	1.83%
	BNR1	1	1		2.12%	5.46%	3.35%
	DGL2	3	1	(2)	11.56%	4.45%	-7.10%
	KPT1		1	1	#Error	-1.17%	#Error
	KRR1	23	1	(22)	-3.27%	-0.26%	3.01%
	KYK1	6	1	(5)	4.10%	12.50%	8.39%
	MDU4	3	1	(2)	4.54%	12.20%	7.66%
	MDU5	2	1	(1)	14.61%	2.12%	-12.49%
	MNM1	1	1		11.08%	10.18%	-0.89%
	SGP1	1	1		3.23%	3.16%	-0.07%
	TMM1	2	1	(1)	2.66%	1.26%	-1.40%
	ADP1	3		(3)	8.20%	#Error	#Error
	BTU1	2		(2)	-3.70%	#Error	#Error
	CMR1				#Error	#Error	#Error
	MLR1	3		(3)	10.72%	#Error	#Error
	NKI1	1		(1)	10.71%	#Error	#Error
	NTM1	1		(1)	1.31%	#Error	#Error
	ODM1	1		(1)	0.29%	#Error	#Error
	PNV2	1		(1)	8.07%	#Error	#Error
	TEN2				#Error	#Error	#Error
	USL1	2		(2)	3.34%	#Error	#Error
WHMD	(5)	(1)	4	12.43%	5.45%	-6.98%	
Total	197	149	(48)	3.44%	1.71%	-1.73%	
TRICHY-01	TRY1	38	22	(16)	5.55%	8.28%	2.72%
	KUM1	15	10	(5)	6.41%	4.31%	-2.10%
	MVM1	16	8	(8)	8.46%	6.86%	-1.60%
	PDK1	10	7	(3)	7.99%	5.28%	-2.72%
	PTK1	15	7	(8)	8.68%	6.38%	-2.30%
	APM1	3	6	3	16.82%	2.70%	-14.12%
	KIK1	7	6	(1)	9.60%	8.04%	-1.56%
	MDI1	3	6	3	10.61%	11.08%	0.46%
	PBR1	4	6	2	8.05%	4.56%	-3.50%
	PBR2	13	6	(7)	5.17%	2.63%	-2.54%
	TNJ2	7	6	(1)	9.82%	3.90%	-5.92%
	TRY3	2	6	4	11.78%	0.36%	-11.42%
	AYR1	11	5	(6)	6.50%	2.59%	-3.92%
	NMM1		5	5	#Error	3.24%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	TRY4	4	5	1	9.08%	11.30%	2.21%	
	JKM1	4	4		7.12%	3.84%	-3.29%	
	KRN1	4	4		8.15%	3.45%	-4.70%	
	TVR2	5	4	(1)	5.12%	7.83%	2.71%	
	TYR1	4	4		7.56%	10.43%	2.87%	
	NCK1	4	3	(1)	6.47%	3.58%	-2.89%	
	MSI1	6	2	(4)	6.12%	3.91%	-2.21%	
	NGT1	2	2		12.52%	14.56%	2.04%	
	TNJ1	11	2	(9)	5.12%	1.11%	-4.01%	
	TRY2	6	2	(4)	5.90%	-0.47%	-6.37%	
	ORU1	1	1		14.04%	4.23%	-9.81%	
	TVR1	7	1	(6)	10.27%	0.62%	-9.65%	
	KUM2	7		(7)	8.24%	#Error	#Error	
	TTP1	1		(1)	7.37%	#Error	#Error	
	WTRZ	(6)	(2)	4	9.44%	2.19%	-7.25%	
	Total	204	138	(66)	7.32%	5.80%	-1.52%	
	NORTH ARCOT	KPM2	21	20	(1)	7.47%	5.98%	-1.49%
		TRL1	10	13	3	3.98%	0.70%	-3.28%
VEL1		4	10	6	11.54%	7.66%	-3.88%	
KPM1		11	7	(4)	6.40%	4.86%	-1.54%	
VEL2		16	7	(9)	4.82%	9.03%	4.21%	
AKM1		7	6	(1)	13.37%	4.36%	-9.01%	
WJP1		2	6	4	7.26%	7.15%	-0.11%	
SBR1		9	4	(5)	5.00%	6.69%	1.68%	
TRR1		5	4	(1)	4.99%	7.38%	2.39%	
ARC2		2	3	1	10.78%	4.33%	-6.45%	
PLR1		3	3		5.68%	6.58%	0.90%	
SLG1		2	3	1	12.66%	9.04%	-3.62%	
TRT1		5	3	(2)	8.31%	3.89%	-4.43%	
VSI1		4	3	(1)	7.93%	2.17%	-5.76%	
ABR1		7	2	(5)	9.73%	7.07%	-2.66%	
CPT1		4	2	(2)	2.83%	2.84%	0.02%	
GDM1		4	2	(2)	4.90%	4.40%	-0.51%	
WJD1		1	2	1	9.03%	14.79%	5.75%	
ANI1		2	1	(1)	11.86%	15.51%	3.65%	
CGM1		1	1		6.55%	0.33%	-6.22%	
CYR1		6	1	(5)	5.56%	13.87%	8.31%	
PTU1			1	1	#Error	2.84%	#Error	
UGI1			1	1	#Error	0.62%	#Error	
VNB1		1	1		14.41%	2.12%	-12.29%	
BGR1		1		(1)	6.46%	#Error	#Error	
WHVL		(1)	(1)		23.04%	18.27%	-4.77%	
Total		127	105	(22)	6.88%	5.67%	-1.21%	
SOUTH ARCOT		CDM1	7	13	6	4.05%	5.52%	1.47%
	KKI2	4	12	8	5.04%	2.02%	-3.02%	
	CUD1	15	10	(5)	5.41%	2.00%	-3.40%	
	POY1	12	10	(2)	2.09%	3.90%	1.81%	
	KLM1	4	8	4	14.06%	6.67%	-7.39%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH ARCOT	POY2	9	8	(1)	6.44%	7.12%	0.68%	
	VPM2	7	8	1	6.55%	2.97%	-3.57%	
	TRK1	3	5	2	5.15%	3.97%	-1.18%	
	TVM1	11	4	(7)	-3.82%	0.69%	4.52%	
	KML1	6	3	(3)	5.63%	2.78%	-2.85%	
	STP1	3	3		3.77%	10.01%	6.24%	
	SJI2	6	2	(4)	3.03%	5.02%	1.99%	
	TDM1	6	2	(4)	9.80%	3.44%	-6.35%	
	TVM2	5	2	(3)	3.46%	9.03%	5.57%	
	ULP1	5	2	(3)	6.44%	2.54%	-3.90%	
	VCM2	5	2	(3)	3.16%	1.55%	-1.62%	
	VPM1		2	2	#Error	8.68%	#Error	
	NVL2	7	1	(6)	8.75%	7.31%	-1.44%	
	PRT1	3	1	(2)	14.23%	-3.45%	-17.68%	
	VCM1	1	1		2.24%	12.94%	10.70%	
	MKM1	3		(3)	8.77%	#Error	#Error	
	WHUT			(3)	(3)	#Error	8.44%	#Error
	Total	122	96	(26)	4.89%	4.20%	-0.70%	
	VIJAYAWADA-01	BVR1	7	8	1	6.47%	7.67%	1.20%
		TNK1	5	8	3	9.00%	5.47%	-3.53%
VJW1		5	7	2	6.23%	4.81%	-1.42%	
VJW5		5	6	1	5.35%	3.12%	-2.23%	
CRL1		3	4	1	7.69%	6.47%	-1.23%	
GNT1		7	4	(3)	5.23%	4.87%	-0.36%	
RMV1		1	4	3	9.25%	8.65%	-0.60%	
VJW3		10	4	(6)	4.29%	5.30%	1.00%	
VUY1		2	4	2	5.05%	6.90%	1.85%	
CKT1		2	3	1	8.07%	4.81%	-3.26%	
ELU1		8	3	(5)	4.90%	3.95%	-0.95%	
VKN1		4	3	(1)	6.26%	9.46%	3.20%	
BPP1			2	2	100.00%	4.07%	-95.93%	
MTM1		1	2	1	6.85%	5.59%	-1.26%	
NPR1		4	2	(2)	9.89%	8.89%	-1.00%	
NRT1		3	2	(1)	7.88%	2.00%	-5.88%	
PRL1		1	2	1	9.28%	8.78%	-0.51%	
RAL1		5	2	(3)	6.03%	10.52%	4.49%	
TDD1		3	2	(1)	3.13%	5.69%	2.56%	
VJW2		7	2	(5)	6.72%	3.40%	-3.32%	
DPE1		1	1		6.64%	1.08%	-5.56%	
KND1		4	1	(3)	7.89%	4.79%	-3.10%	
OGL1		8	1	(7)	3.91%	1.11%	-2.80%	
PNR1			1	1	#Error	4.22%	#Error	
PPM1		1	1		10.52%	9.25%	-1.26%	
TEL1		4	1	(3)	5.06%	1.16%	-3.89%	
AMP1		2		(2)	4.91%	#Error	#Error	
GDV1		2		(2)	7.33%	#Error	#Error	
GNT2		2		(2)	6.46%	#Error	#Error	
GVM1		3		(3)	6.39%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	JGG1	3		(3)	8.30%	#Error	#Error
	JPT1				#Error	#Error	#Error
	NZV1	1		(1)	15.21%	#Error	#Error
	PAP1				#Error	#Error	#Error
	TNI1	2		(2)	6.02%	#Error	#Error
	TVU1				#Error	#Error	#Error
	VJW4	2		(2)	4.43%	#Error	#Error
	Total	118	80	(38)	6.21%	5.77%	-0.44%
TIRUPATI-01	TPY1	(1)	25	26	5.14%	0.35%	-4.79%
	ATP1	2	11	9	11.82%	3.14%	-8.67%
	TPY2	5	7	2	4.35%	2.91%	-1.44%
	PDT1	7	4	(3)	5.66%	5.39%	-0.26%
	PUT1		4	4	#Error	7.36%	#Error
	KDA1	3	3		1.60%	3.60%	2.00%
	PMR1		3	3	#Error	4.79%	#Error
	RJP1	2	3	1	8.21%	5.55%	-2.65%
	BVL1	2	2		6.18%	9.07%	2.88%
	CTO1	4	2	(2)	5.44%	7.00%	1.56%
	NLR1	6	2	(4)	8.80%	8.22%	-0.58%
	RCY1		2	2	#Error	3.30%	#Error
	ADI1	2	1	(1)	5.32%	3.48%	-1.84%
	GTL1		1	1	100.00%	15.13%	-84.87%
	KAR1	2	1	(1)	10.78%	15.25%	4.47%
	KDR1	6	1	(5)	8.82%	9.25%	0.43%
	KHT1	3	1	(2)	13.52%	5.97%	-7.55%
	KNL2		1	1	#Error	10.52%	#Error
	KVL1	4	1	(3)	10.13%	14.16%	4.03%
	NYP1	4	1	(3)	4.78%	5.79%	1.01%
	PGR1	1	1		6.50%	8.04%	1.54%
	TPI1	2	1	(1)	8.92%	5.57%	-3.34%
	DHN1	1		(1)	8.26%	#Error	#Error
	KNL1	2		(2)	2.56%	#Error	#Error
	KOU1	1		(1)	5.79%	#Error	#Error
	MPL1	3		(3)	4.88%	#Error	#Error
	NDL1	1		(1)	9.25%	#Error	#Error
	PIL1	3		(3)	5.89%	#Error	#Error
	SPE1				#Error	#Error	#Error
	VKI1	2		(2)	10.53%	#Error	#Error
Total	67	78	11	7.19%	4.00%	-3.18%	
WEST-02	ERD1	12	10	(2)	7.68%	5.74%	-1.94%
	SLM3	4	8	4	8.89%	4.10%	-4.78%
	NKL2	5	7	2	8.24%	6.02%	-2.21%
	ATU1	3	6	3	9.61%	5.84%	-3.77%
	ERD2	10	6	(4)	11.46%	5.67%	-5.79%
	SLM1	8	6	(2)	9.69%	7.83%	-1.86%
	TCG1	1	5	4	2.70%	10.10%	7.40%
	VPD1		5	5	#Error	6.08%	#Error
	KRI1	2	4	2	4.40%	7.58%	3.19%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	PMP1	2	3	1	4.01%	5.15%	1.14%
	BMD1	1	2	1	12.74%	9.36%	-3.38%
	EDP1		2	2	#Error	1.84%	#Error
	MCR1		2	2	#Error	3.01%	#Error
	OML1	2	2		7.53%	11.50%	3.97%
	SLM2	8	2	(6)	2.61%	1.68%	-0.93%
	CMI1	1	1		12.74%	7.55%	-5.19%
	EPI1		1	1	#Error	5.56%	#Error
	HRR1	(1)	1	2	1.78%	4.79%	3.02%
	HSR2	2	1	(1)	12.46%	7.42%	-5.04%
	KMM1	1	1		8.35%	2.80%	-5.55%
	MTR1	6	1	(5)	11.41%	10.59%	-0.82%
	RSP1	1	1		14.04%	-3.45%	-17.49%
	APN1	3		(3)	6.11%	#Error	#Error
	DPR1	1		(1)	4.29%	#Error	#Error
	DPR2				#Error	#Error	#Error
	HSR1	2		(2)	8.37%	#Error	#Error
	KAM1	1		(1)	3.80%	#Error	#Error
	KVP1				#Error	#Error	#Error
	PDR1	1		(1)	6.68%	#Error	#Error
	PLC1	2		(2)	12.71%	#Error	#Error
	SGG1	2		(2)	4.50%	#Error	#Error
	SGI1				#Error	#Error	#Error
	TRM1				#Error	#Error	#Error
	VKL1	1		(1)	10.61%	#Error	#Error
	WHPD	(1)		1	8.29%	#Error	#Error
	WZWH	1		(1)	1.13%	#Error	#Error
	WHKP	(1)	(1)		7.53%	4.48%	-3.05%
	Total	80	76	(4)	8.35%	6.11%	-2.24%
	WEST-01	CBE2	10	16	6	10.48%	10.38%
KMR1		5	4	(1)	10.32%	10.55%	0.23%
CBE1		2	3	1	8.60%	4.40%	-4.19%
CBE4		5	3	(2)	6.84%	7.10%	0.26%
KMD1		2	3	1	5.56%	6.23%	0.67%
PLI1		3	3		5.67%	3.36%	-2.31%
SYM2			3	3	44.41%	11.86%	-32.55%
TPR2		4	3	(1)	12.35%	5.71%	-6.64%
CBE5		1	2	1	10.24%	7.16%	-3.08%
DPM2			2	2	#Error	7.49%	#Error
GBM1		1	1		7.98%	1.68%	-6.30%
MPM1		1	1		9.52%	1.68%	-7.84%
PDM1			1	1	#Error	6.62%	#Error
PPI1			1	1	#Error	14.41%	#Error
TPR4			1	1	#Error	10.52%	#Error
ANR1		2		(2)	12.19%	#Error	#Error
AVI1		1		(1)	8.27%	#Error	#Error
CBE3		1		(1)	19.15%	#Error	#Error
CBE6		1		(1)	7.27%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	KGM1				#Error	#Error	#Error
	SNR1	5		(5)	12.64%	#Error	#Error
	SUL1				-115.11%	#Error	#Error
	TPR1	4		(4)	10.52%	#Error	#Error
	TPR3				#Error	#Error	#Error
	UAM1				#Error	#Error	#Error
	UMP1	6		(6)	3.64%	#Error	#Error
	WHCB	(4)	(3)	1	9.58%	13.16%	3.58%
	Total	50	44	(6)	9.46%	7.97%	-1.49%
	KL-SOUTH	TVP1	5	10	5	-4.33%	-2.74%
PAS1		1	5	4	-4.72%	-4.43%	0.29%
KLR1		2	2		1.83%	-6.12%	-7.95%
PNL1			1	1	#Error	2.58%	#Error
Total		8	18	10	-2.92%	-3.35%	-0.43%
KL-NORTH		KZD1	47	6	(41)	1.20%	7.40%
	WHKZ	(1)	(10)	(9)	17.86%	-3.04%	-20.90%
	Total	46	(4)	(50)	0.84%	-16.12%	-16.96%
	Total	1776	1473	(303)	6.77%	4.65%	-2.12%