



Air-Cond - Daily Sales Performance As on 08-04-2026 11:30:49 PM

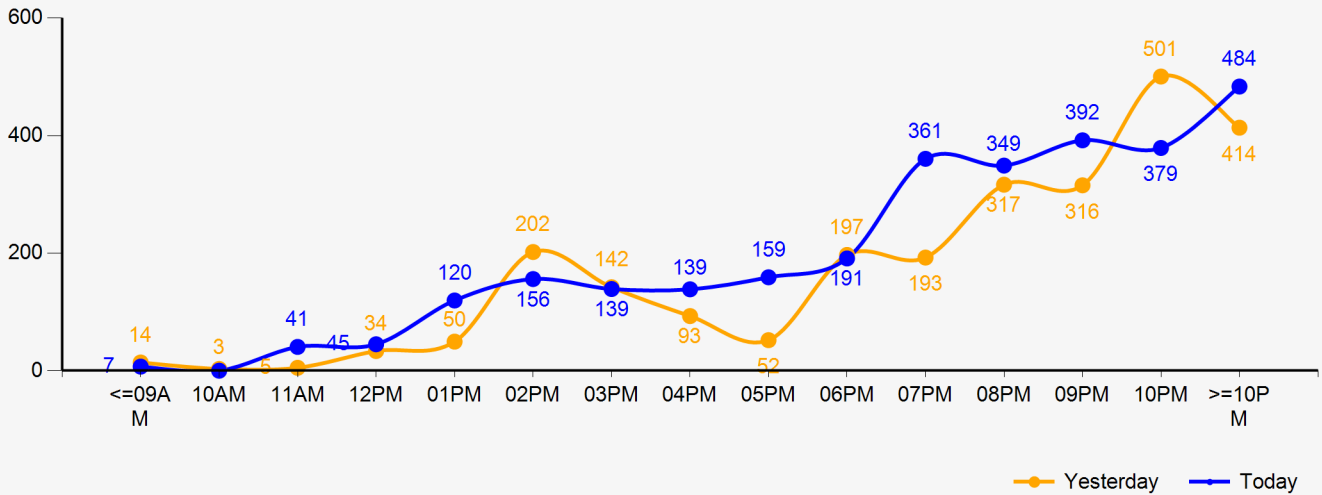
YD Sales : 2530

YD GP%: 6.90%

TD Sales : 2960

TD GP%: 7.48%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	317	441	124	8.05%	7.89%	-0.16%
CHENNAI-01	352	367	15	8.61%	9.13%	0.53%
TRICHY-01	221	304	83	5.05%	6.21%	1.15%
CHENNAI-02	249	282	33	9.46%	9.43%	-0.03%
WEST-02	175	270	95	8.79%	6.93%	-1.86%
NORTH ARCOT	171	259	89	10.15%	9.76%	-0.38%
SOUTH-03	253	229	(24)	3.72%	6.14%	2.42%
VIJAYAWADA-01	201	216	15	5.13%	4.74%	-0.39%
TIRUPATI-01	240	196	(44)	3.49%	6.67%	3.18%
SOUTH ARCOT	143	184	41	10.42%	8.83%	-1.60%
WEST-01	129	140	11	6.30%	7.07%	0.78%
KL-SOUTH	45	42	(3)	0.18%	-0.97%	-1.15%
KL-NORTH	35	32	(3)	-3.88%	0.38%	4.26%
Total	2530	2960	430	6.90%	7.48%	0.57%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	56	68	12	6.68%	3.07%	-3.61%
	TUT1	32	53	21	8.62%	9.62%	1.01%
	KVT1	7	28	21	11.69%	10.55%	-1.14%
	NGR1	14	23	9	7.80%	5.90%	-1.89%
	TCN1	14	22	8	11.07%	9.25%	-1.81%
	RND1	10	19	9	9.05%	15.00%	5.95%
	MAR1	10	18	8	9.45%	9.45%	0.01%
	TUT2	20	17	(3)	9.54%	11.86%	2.32%
	RPM1	12	16	4	6.10%	1.16%	-4.94%
	ERL2	12	15	3	10.94%	10.56%	-0.38%
	SVK1	8	14	6	8.34%	7.61%	-0.73%
	ARM1	7	11	4	3.72%	4.14%	0.41%
	ASM1	12	11	(1)	2.63%	7.77%	5.14%
	PKD1	12	11	(1)	9.01%	5.48%	-3.54%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TKS1	10	11	1	7.15%	5.49%	-1.65%
	TKS2	7	11	4	5.72%	4.78%	-0.94%
	VL1	12	11	(1)	11.10%	7.24%	-3.86%
	STU2	5	9	4	11.82%	11.81%	0.00%
	TKY1	4	9	5	6.49%	8.36%	1.87%
	KGL1	4	8	4	7.20%	11.38%	4.17%
	VNR2	6	7	1	11.97%	7.35%	-4.63%
	SKD1	2	6	4	13.77%	12.33%	-1.44%
	SNL1	1	6	5	10.19%	8.00%	-2.19%
	VKM1	6	6		12.03%	10.07%	-1.96%
	APK1	5	5		10.05%	10.25%	0.20%
	MMT1	5	5		4.66%	8.26%	3.60%
	SDI1	4	5	1	3.73%	9.94%	6.21%
	KYR1	6	4	(2)	12.44%	-0.67%	-13.11%
	UDN1	4	4		7.41%	5.26%	-2.15%
	TYI1	4	3	(1)	7.60%	15.46%	7.86%
	VNR1	3	3		11.45%	8.47%	-2.98%
	APK2	1	2	1	8.16%	3.06%	-5.10%
	COL1	1	2	1	2.64%	6.26%	3.62%
	PDI1	2	2		4.82%	12.84%	8.01%
	KSM1				#Error	#Error	#Error
	S2SD	7		(7)	-1.60%	#Error	#Error
	SGT1	2		(2)	12.16%	#Error	#Error
	WHTV	(10)	(4)	6	9.04%	6.12%	-2.92%
	Total	317	441	124	8.05%	7.89%	-0.16%
	CHENNAI-01	CH47	74	43	(31)	8.17%	10.89%
CH25		7	32	25	8.63%	1.46%	-7.17%
CH28		17	25	8	13.87%	13.48%	-0.39%
CH14		17	24	7	7.63%	10.32%	2.68%
CH19		10	21	11	9.58%	8.28%	-1.30%
CH05		12	20	8	5.32%	7.93%	2.61%
CH16		19	19	(1)	11.67%	11.25%	-0.42%
CH49		7	18	11	8.74%	8.50%	-0.24%
GUD1		17	17		12.41%	9.77%	-2.64%
CH07		16	16		8.40%	9.07%	0.67%
MRM1		8	16	8	8.60%	8.93%	0.33%
CH08		12	14	2	8.92%	11.01%	2.09%
CH37		5	14	9	8.59%	8.70%	0.11%
CH48		9	12	3	13.38%	9.40%	-3.98%
CH45		6	11	5	6.39%	9.18%	2.79%
CGL1		4	10	6	13.55%	7.07%	-6.48%
CH35		6	10	4	10.76%	12.00%	1.24%
CH42		22	10	(12)	10.73%	10.24%	-0.49%
CH30		19	9	(10)	4.57%	6.23%	1.66%
AVD1		9	8	(1)	7.51%	7.34%	-0.18%
CH22		10	7	(3)	8.49%	6.38%	-2.10%
GUD2		2	7	5	10.53%	9.77%	-0.76%
SKL1		7	5	(2)	10.14%	8.30%	-1.84%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH38	4	4		7.56%	12.23%	4.66%
	CH39	12	4	(8)	8.94%	6.76%	-2.18%
	CH26	1	3	2	8.28%	7.93%	-0.35%
	TKM1	4	3	(1)	10.32%	11.45%	1.14%
	KNR1	5	2	(3)	11.01%	10.97%	-0.04%
	CH29	1		(1)	8.05%	#Error	#Error
	CH40	1		(1)	6.24%	#Error	#Error
	CZWH	10		(10)	-15.22%	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	WCHN	(1)	(17)	(16)	2.92%	7.71%	4.78%
	Total	352	367	15	8.61%	9.13%	0.53%
TRICHY-01	TRY1	46	70	24	-0.63%	0.79%	1.43%
	TVR2	9	30	21	6.66%	10.41%	3.75%
	TNJ2	7	18	11	7.85%	5.75%	-2.10%
	PBR2	17	16	(1)	5.03%	6.71%	1.67%
	KUM1	14	15	1	4.87%	6.29%	1.42%
	TRY2	11	14	3	-2.00%	3.87%	5.87%
	PTK1	5	13	8	4.51%	4.76%	0.26%
	TNJ1	11	12	1	5.63%	4.60%	-1.03%
	MVM1	12	11	(1)	9.91%	11.24%	1.33%
	NGT1	7	10	3	12.00%	11.48%	-0.53%
	TYR1	2	10	8	3.17%	11.13%	7.96%
	PBR1	5	9	4	5.94%	5.61%	-0.33%
	TVR1	3	9	6	6.37%	5.89%	-0.48%
	KIK1	11	8	(3)	9.09%	13.27%	4.18%
	PDK1	13	8	(5)	3.46%	10.12%	6.66%
	TTP1	3	8	5	10.21%	9.01%	-1.21%
	MDI1	11	8	(4)	7.45%	4.25%	-3.20%
	TRY3	3	7	4	4.40%	4.48%	0.08%
	AYR1	5	6	1	7.37%	11.48%	4.11%
	KRN1	5	5		8.89%	8.85%	-0.05%
	JKM1	8	4	(4)	6.13%	4.86%	-1.26%
	NMM1	3	4	1	7.62%	7.64%	0.01%
	ORU1	1	4	3	17.49%	7.56%	-9.93%
	MSI1	1	3	2	6.85%	8.54%	1.69%
	NCK1	3	3		6.44%	9.85%	3.41%
	TRY4	4	3	(1)	11.50%	5.74%	-5.76%
	APM1	2	1	(1)	7.30%	11.08%	3.78%
	WTRZ	(2)	(5)	(4)	7.40%	8.21%	0.82%
	Total	221	304	83	5.05%	6.21%	1.15%
	CHENNAI-02	CH03	30	42	12	9.57%	8.78%
CH20		15	23	8	10.21%	5.07%	-5.14%
CH12		14	19	5	8.31%	10.55%	2.24%
CH21		18	17	(1)	7.14%	10.38%	3.24%
CH34		7	17	10	7.91%	9.10%	1.19%
CH50		12	16	4	11.20%	12.07%	0.88%
CH15		15	15		10.93%	8.48%	-2.45%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH17	10	14	4	13.67%	11.09%	-2.58%
	CH18	13	13		9.60%	8.89%	-0.70%
	CH24	8	13	5	7.86%	6.74%	-1.12%
	PON1	4	12	8	8.33%	13.99%	5.65%
	MJR1	12	11	(1)	8.47%	10.01%	1.54%
	CH41	10	8	(2)	12.45%	11.73%	-0.72%
	GPD1	5	8	3	2.00%	9.51%	7.51%
	CH06	7	7		12.62%	12.91%	0.28%
	CH51	7	7		9.56%	6.04%	-3.52%
	CH31	2	6	4	13.70%	7.46%	-6.24%
	CH44	5	5		11.07%	10.99%	-0.08%
	CH23	5	4	(1)	12.92%	7.59%	-5.33%
	CH33	14	4	(10)	8.99%	12.90%	3.91%
	CH46	5	4	(1)	6.93%	9.76%	2.83%
	MC06	2	4	2	3.66%	2.17%	-1.48%
	CH36	6	3	(3)	6.55%	7.01%	0.46%
	CH43	11	3	(8)	7.53%	7.89%	0.36%
	UKI1	8	3	(5)	12.11%	15.29%	3.18%
	CH27	3	2	(1)	4.27%	11.54%	7.27%
	CH32	1	2	1	11.60%	13.95%	2.35%
	CH01				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	Total	249	282	33	9.46%	9.43%	-0.03%
	WEST-02	ERD1	27	29	2	8.90%	8.73%
SLM2		4	24	20	6.17%	-3.61%	-9.78%
ERD2		21	22	1	9.91%	9.95%	0.05%
SLM1		19	18	(1)	6.89%	7.52%	0.62%
SLM3		5	17	12	10.10%	-0.48%	-10.58%
KRI1		12	15	3	7.39%	5.13%	-2.26%
HSR2		4	11	7	9.20%	10.92%	1.73%
NKL2		12	11	(1)	10.39%	9.19%	-1.19%
MTR1		5	10	5	12.91%	5.32%	-7.59%
TRM1		5	10	5	8.42%	7.00%	-1.41%
KMM1		2	9	7	4.73%	10.87%	6.14%
KVP1		3	9	6	4.67%	5.01%	0.35%
EPI1		2	7	5	8.64%	9.50%	0.85%
DPR1		3	6	3	7.63%	3.17%	-4.46%
MCR1		3	6	3	11.53%	5.66%	-5.87%
PMP1		1	6	5	5.45%	13.27%	7.82%
TCG1		7	6	(1)	9.08%	8.84%	-0.24%
ATU1		5	5		5.38%	9.42%	4.04%
KAM1			5	5	#Error	9.76%	#Error
VKL1		3	5	2	11.48%	12.14%	0.66%
BMD1		4	4		7.30%	7.08%	-0.22%
DPR2		2	4	2	9.16%	10.30%	1.14%
HRR1		4	4		9.12%	2.50%	-6.62%
HSR1			4	4	#Error	6.00%	#Error
OML1		2	4	2	14.50%	8.97%	-5.53%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	PLC1		4	4	#Error	5.63%	#Error
	RSP1	4	4		9.77%	7.90%	-1.86%
	CMI1		3	3	#Error	13.18%	#Error
	EDP1	5	3	(2)	7.60%	4.06%	-3.54%
	PDR1	5	3	(2)	9.19%	9.44%	0.24%
	VPD1	1	3	2	7.63%	10.51%	2.89%
	APN1	3	2	(1)	11.64%	11.87%	0.23%
	SGI1	2	2	1	12.00%	6.02%	-5.98%
	SGG1	1		(1)	5.38%	#Error	#Error
	WHPD	(1)	(5)	(4)	13.75%	-3.24%	-16.99%
	Total	175	270	95	8.79%	6.93%	-1.86%
NORTH ARCOT	TRR1	13	27	14	8.05%	4.95%	-3.10%
	ABR1	9	25	16	11.23%	9.63%	-1.60%
	KPM2	16	25	10	10.81%	10.22%	-0.58%
	VEL2	15	24	9	9.49%	11.88%	2.39%
	GDM1	9	17	8	5.34%	8.38%	3.04%
	VNB1	11	17	6	9.55%	8.57%	-0.98%
	TRL1	14	16	2	10.98%	8.98%	-1.99%
	ARC2	7	10	3	9.79%	8.93%	-0.86%
	KPM1	7	10	3	9.31%	13.72%	4.41%
	SBR1	18	9	(9)	11.41%	12.13%	0.72%
	TRT1	2	9	7	8.77%	8.93%	0.16%
	VEL1	3	9	6	6.39%	13.01%	6.63%
	VSI1	6	9	3	12.43%	15.53%	3.10%
	WJP1	8	9	1	9.45%	12.04%	2.59%
	SLG1	5	6	1	12.69%	10.60%	-2.09%
	AKM1	8	5	(3)	7.36%	8.28%	0.93%
	ANI1	8	5	(3)	11.80%	9.88%	-1.91%
	BGR1	4	5	1	8.09%	11.62%	3.53%
	UGI1	1	5	4	5.95%	4.17%	-1.78%
	WJD1	3	5	2	15.70%	12.74%	-2.95%
	PLR1	2	4	2	6.32%	9.01%	2.69%
	CGM1	1	3	2	6.79%	6.84%	0.06%
	CYR1	3	3		10.15%	9.02%	-1.13%
	PTU1	2	2		14.43%	11.92%	-2.51%
	CPT1	2	1	(1)	21.43%	9.04%	-12.39%
	WHVL	(6)	(1)	5	7.38%	19.03%	11.65%
Total	171	259	89	10.15%	9.76%	-0.38%	
SOUTH-03	MDU1	27	37	10	4.15%	3.45%	-0.70%
	MDU2	25	29	4	5.58%	6.05%	0.47%
	DGL1	10	16	6	5.62%	6.43%	0.81%
	KKD3	9	11	2	8.91%	9.80%	0.89%
	KRR1	17	11	(6)	-0.32%	9.68%	10.00%
	MDU7	9	11	2	8.25%	6.67%	-1.58%
	TMM1	2	11	9	2.04%	0.24%	-1.80%
	MDU3	34	10	(24)	-4.73%	7.00%	11.73%
	MDU6	14	9	(5)	5.24%	9.05%	3.81%
	MPA1	8	9	1	5.93%	9.97%	4.04%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	PNI1	1	8	7	4.77%	6.73%	1.96%	
	ATG1	4	7	3	6.77%	3.84%	-2.93%	
	MDU4	11	7	(4)	5.60%	6.53%	0.93%	
	SVG1	7	6	(1)	7.38%	5.74%	-1.64%	
	MDU5	4	4		5.05%	7.69%	2.64%	
	NKI1	2	4	2	-1.04%	6.99%	8.04%	
	TEN1	2	4	2	3.72%	6.88%	3.16%	
	DGL2	12	3	(9)	-4.17%	8.24%	12.41%	
	KYK1	1	3	2	1.46%	-0.88%	-2.34%	
	MLR1	1	3	2	10.31%	6.49%	-3.82%	
	ODM1	3	3		0.14%	4.28%	4.14%	
	PVI1	2	3	1	3.98%	7.17%	3.19%	
	TDI1	3	3		11.21%	12.23%	1.02%	
	BNR1	3	2	(1)	8.43%	6.21%	-2.22%	
	BTU1	1	2	1	10.26%	-0.46%	-10.72%	
	CMR1	2	2		5.39%	5.68%	0.29%	
	MNM1	3	2	(1)	10.84%	6.40%	-4.44%	
	NTM1		2	2	#Error	6.78%	#Error	
	PNV2	8	2	(6)	3.91%	2.60%	-1.31%	
	SGP1		2	2	#Error	10.63%	#Error	
	DKI1	5	1	(4)	9.48%	8.17%	-1.31%	
	KPT1	3	1	(2)	8.71%	13.63%	4.92%	
	TEN2	1	1		4.88%	2.64%	-2.24%	
	USL1	7	1	(6)	5.64%	9.04%	3.40%	
	ADP1	2		(2)	10.84%	#Error	#Error	
	CBM1	9		(9)	5.95%	#Error	#Error	
	PKM1	1		(1)	0.86%	#Error	#Error	
	TPT1				#Error	#Error	#Error	
	WHMD			(1)	(1)	#Error	7.64%	#Error
	Total	253	229	(24)	3.72%	6.14%	2.42%	
VIJAYAWADA-01	VJW1	13	25	12	5.11%	1.29%	-3.82%	
	NPR1	16	12	(4)	1.39%	-0.58%	-1.96%	
	MTM1	3	11	8	2.10%	-0.24%	-2.34%	
	OGL1	4	11	7	7.72%	3.43%	-4.29%	
	BVR1	5	10	5	7.71%	8.81%	1.10%	
	GNT1	6	10	4	6.57%	5.42%	-1.15%	
	GNT2	1	8	7	5.30%	5.69%	0.38%	
	PPM1	3	8	5	6.55%	7.18%	0.63%	
	RMV1	9	8	(1)	8.56%	9.61%	1.06%	
	VJW3	12	8	(4)	6.42%	6.03%	-0.40%	
	TEL1	7	7		7.01%	4.06%	-2.95%	
	VJW2	2	7	5	1.97%	4.38%	2.41%	
	CRL1	8	6	(2)	5.23%	6.18%	0.96%	
	ELU1	8	6	(2)	5.90%	6.44%	0.54%	
	JPT1	1	6	5	1.43%	5.86%	4.42%	
	TDD1	10	6	(4)	2.69%	1.95%	-0.74%	
	TNK1	10	6	(4)	3.29%	4.57%	1.28%	
	VKN1	5	6	1	5.04%	3.85%	-1.19%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	DPE1	8	5	(3)	8.38%	5.81%	-2.57%
	GDV1	3	5	2	2.32%	4.77%	2.44%
	RAL1	10	5	(5)	6.94%	7.09%	0.14%
	TVU1	4	5	1	3.75%	9.40%	5.64%
	KND1	4	4		3.86%	5.78%	1.93%
	CKT1	8	3	(5)	3.76%	6.76%	2.99%
	JGG1	2	3	1	5.72%	5.44%	-0.28%
	PAP1	6	3	(3)	4.36%	6.31%	1.95%
	PNR1	4	3	(1)	5.02%	7.17%	2.15%
	PRL1	2	3	1	8.14%	5.56%	-2.58%
	VJW5	4	3	(1)	5.16%	11.87%	6.71%
	AMP1	3	2	(1)	5.95%	2.95%	-3.00%
	GVM1	3	2	(1)	5.57%	4.30%	-1.28%
	NRT1	7	2	(5)	5.39%	12.49%	7.09%
	TNI1	2	2		7.42%	5.92%	-1.50%
	VJW4	4	2	(2)	3.77%	6.41%	2.64%
	VUY1	3	2	(1)	3.20%	5.11%	1.91%
	BPP1	1	1		7.20%	2.64%	-4.56%
	Total	201	216	15	5.13%	4.74%	-0.39%
	TIRUPATI-01	NLR1	14	21	7	8.49%	5.20%
TPY2		9	18	9	5.03%	5.86%	0.83%
CTO1		12	15	3	6.46%	8.52%	2.07%
KDA1		53	12	(41)	-2.03%	3.26%	5.29%
PUT1		4	11	7	7.25%	7.12%	-0.13%
NYP1		8	10	2	8.10%	5.62%	-2.48%
TPY1		12	10	(2)	9.22%	9.92%	0.70%
KHT1		5	8	3	8.03%	8.57%	0.54%
PDT1		55	8	(47)	-1.95%	1.05%	3.00%
PIL1		3	7	4	1.16%	4.67%	3.51%
PMR1		3	7	4	5.65%	9.91%	4.27%
RJP1		3	7	4	10.41%	4.85%	-5.56%
MPL1		5	6	1	9.99%	11.50%	1.51%
TPI1		4	6	2	7.77%	6.44%	-1.33%
KDR1		1	5	4	4.79%	6.82%	2.03%
KNL1		2	5	3	9.38%	5.55%	-3.83%
KNL2		4	5	1	11.52%	5.96%	-5.56%
KOU1		4	5	1	12.08%	7.78%	-4.30%
BVL1		4	4		9.03%	7.44%	-1.59%
KVL1		3	4	1	13.01%	12.79%	-0.22%
PGR1		8	4	(4)	4.16%	8.40%	4.24%
RCY1		3	4	1	4.74%	7.41%	2.68%
SPE1		5	4	(1)	5.28%	4.82%	-0.46%
VKI1		2	4	2	3.62%	6.91%	3.30%
ATP1		6	3	(3)	6.26%	6.31%	0.06%
KAR1		3	2	(1)	8.11%	13.30%	5.19%
GTL1		1	1		2.98%	1.37%	-1.61%
NDL1		2	1	(1)	6.19%	6.71%	0.52%
ADI1		1		(1)	10.42%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	DHN1	1		(1)	3.86%	#Error	#Error
	WHRN		(1)	(1)	#Error	4.68%	#Error
	Total	240	196	(44)	3.49%	6.67%	3.18%
SOUTH ARCOT	NVL2	6	18	12	11.92%	5.13%	-6.79%
	POY1	25	18	(7)	12.10%	11.88%	-0.22%
	CUD1	18	17	(1)	8.24%	10.04%	1.80%
	SJI2	13	17	4	8.61%	7.86%	-0.74%
	CDM1	5	15	10	10.37%	11.40%	1.03%
	TRK1	7	14	7	9.40%	8.53%	-0.86%
	VPM2	8	13	5	10.90%	10.32%	-0.58%
	POY2	11	11		13.92%	7.44%	-6.47%
	KLM1	5	8	3	11.73%	9.72%	-2.01%
	PRT1	6	8	2	9.98%	9.68%	-0.30%
	TDM1	7	8	1	15.07%	6.92%	-8.15%
	KKI2	5	7	2	7.18%	9.46%	2.28%
	ULP1	5	7	2	8.87%	3.60%	-5.27%
	MKM1	5	6	1	9.40%	12.17%	2.77%
	TVM2	7	5	(2)	5.77%	4.01%	-1.76%
	STP1	2	4	2	12.62%	8.54%	-4.09%
	VCM1	2	3	1	7.05%	10.65%	3.60%
	VPM1	1	3	2	3.03%	9.40%	6.36%
	KML1	4	2	(2)	11.04%	6.75%	-4.28%
	TVM1	2	2		12.15%	11.00%	-1.14%
	WHUT	(1)	(2)	(1)	-1.75%	7.46%	9.20%
	Total	143	184	41	10.42%	8.83%	-1.60%
	WEST-01	CBE2	27	39	12	7.95%	5.39%
TPR2		10	12	2	3.45%	6.68%	3.23%
SNR1		5	8	3	4.82%	7.39%	2.58%
AVI1		6	7	1	4.42%	6.67%	2.24%
CBE1		5	7	2	6.34%	6.84%	0.50%
CBE4		2	7	5	7.84%	11.32%	3.48%
KMR1		4	7	3	12.50%	11.00%	-1.50%
UMP1		13	7	(6)	-3.69%	0.52%	4.20%
GBM1		12	7	(6)	8.48%	6.18%	-2.30%
PLI1		2	6	4	3.93%	7.45%	3.53%
SUL1		6	6		6.81%	6.30%	-0.51%
DPM2		1	5	4	2.79%	16.20%	13.41%
KGM1		8	4	(4)	4.45%	8.43%	3.98%
KMD1			4	4	#Error	2.94%	#Error
MPM1		7	3	(4)	7.48%	11.17%	3.69%
TPR1		5	3	(2)	6.69%	4.83%	-1.86%
ANR1		2	2		10.23%	8.44%	-1.79%
CBE3			2	2	#Error	5.36%	#Error
CBE5		2	2		15.27%	13.73%	-1.54%
PDM1		4	2	(2)	10.19%	7.90%	-2.29%
PPI1		5	2	(3)	7.50%	10.03%	2.52%
CBE6		2	1	(1)	7.99%	5.75%	-2.25%
TPR4		1	1		2.96%	4.83%	1.87%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KG11				#Error	#Error	#Error
	SYM2	2		(2)	6.66%	#Error	#Error
	TPR3	3		(3)	11.76%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(5)	(4)	1	6.10%	5.71%	-0.39%
	Total	129	140	11	6.30%	7.07%	0.78%
KL-SOUTH	TVP1	32	22	(10)	-0.06%	-1.73%	-1.67%
	KLR1	4	10	6	2.65%	1.15%	-1.51%
	PAS1	6	6		2.14%	0.03%	-2.12%
	PNL1	5	5		-1.70%	-3.34%	-1.64%
	WHTM	(2)	(1)	1	2.10%	0.09%	-2.01%
	Total	45	42	(3)	0.18%	-0.97%	-1.15%
	KL-NORTH	KZD1	35	33	(2)	-3.88%	0.33%
WHKZ			(1)	(1)	#Error	-1.65%	#Error
Total		35	32	(3)	-3.88%	0.38%	4.26%
Total	2530	2960	430	6.90%	7.48%	0.57%	