



Air-Cond - Daily Sales Performance As on 07-05-2026 11:30:52 PM

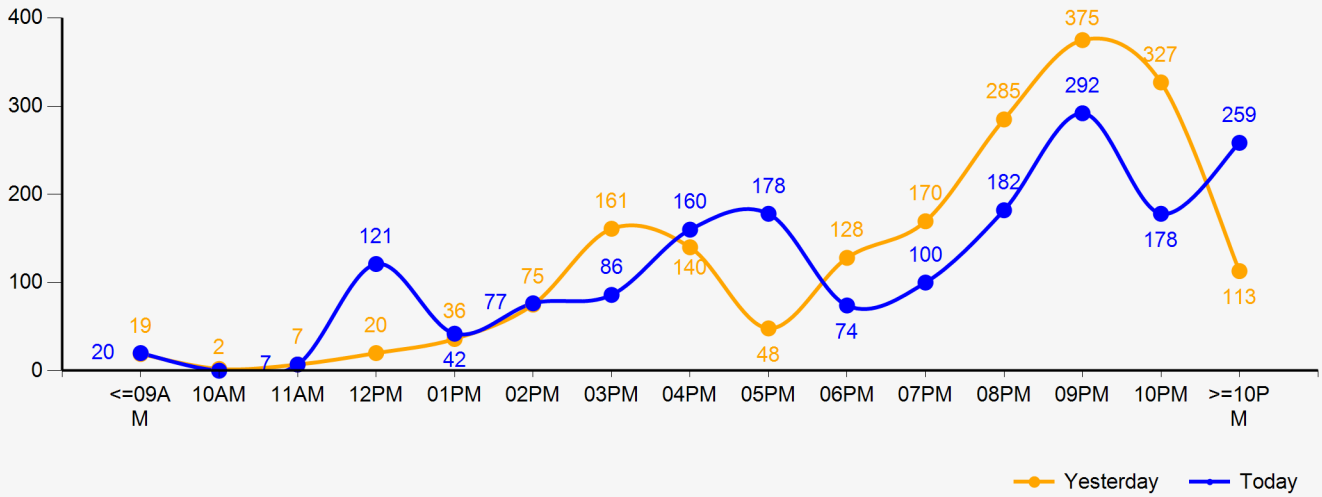
YD Sales : 1906

YD GP%: 6.25%

TD Sales : 1775

TD GP%: 6.75%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	258	285	27	6.10%	8.33%	2.23%
CHENNAI-02	207	265	58	8.44%	7.80%	-0.64%
SOUTH-01	306	208	(98)	6.37%	7.20%	0.83%
TRICHY-01	260	204	(57)	6.89%	7.32%	0.44%
SOUTH-03	189	197	8	3.15%	3.44%	0.29%
NORTH ARCOT	117	126	10	7.21%	6.88%	-0.33%
SOUTH ARCOT	121	122	1	7.46%	4.89%	-2.57%
VIJAYAWADA-01	170	118	(52)	4.24%	6.21%	1.97%
WEST-02	109	80	(29)	7.55%	7.90%	0.35%
TIRUPATI-01	93	67	(26)	5.97%	7.19%	1.22%
WEST-01	43	50	7	11.19%	9.46%	-1.73%
KL-NORTH	15	46	31	0.11%	0.84%	0.73%
KL-SOUTH	18	8	(10)	-6.50%	-2.92%	3.59%
Total	1906	1775	(131)	6.25%	6.75%	0.50%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH16	8	27	19	11.26%	-0.10%	-11.36%
	CH14	13	24	11	5.03%	10.05%	5.02%
	CH05	27	22	(5)	3.71%	4.11%	0.40%
	CH28	9	20	11	11.94%	15.42%	3.47%
	CH19	10	19	9	8.91%	8.37%	-0.54%
	CH49	8	19	11	9.10%	6.72%	-2.38%
	CH08	10	15	5	7.99%	8.78%	0.80%
	CH42	3	12	9	13.56%	11.17%	-2.39%
	CH47	11	11		11.00%	10.01%	-0.99%
	CH30	5	10	5	6.93%	8.63%	1.70%
	CH38	6	10	4	11.84%	9.64%	-2.20%
	CH48	7	10	3	12.52%	9.75%	-2.77%
	GUD1	11	10	(1)	8.31%	14.39%	6.08%
	CH22	9	9		8.86%	12.47%	3.61%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH25	5	9	4	9.48%	10.66%	1.18%
	AVD1	7	8	1	3.60%	3.89%	0.29%
	CH07	10	8	(2)	6.46%	10.25%	3.78%
	CH39	2	8	6	9.25%	7.57%	-1.67%
	CH45	11	7	(4)	9.88%	7.14%	-2.74%
	GUD2	2	6	4	5.80%	7.26%	1.47%
	MRM1	9	6	(3)	3.04%	7.93%	4.89%
	SKL1	9	6	(3)	10.19%	7.95%	-2.24%
	CH35	8	5	(3)	12.93%	12.83%	-0.10%
	CGL1	4	4		5.59%	8.14%	2.55%
	TKM1	3	4	1	7.44%	6.08%	-1.36%
	CH26		3	3	#Error	11.18%	#Error
	CZWH	46	3	(43)	-2.16%	-11.32%	-9.16%
	KNR1	9	3	(6)	9.55%	11.50%	1.96%
	CH37	3	2	(1)	10.49%	10.59%	0.10%
	CH29	2		(2)	14.02%	#Error	#Error
	CH40				#Error	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	WHC3	1		(1)	5.15%	#Error	#Error
	WCHN	(10)	(14)	(4)	10.80%	9.27%	-1.54%
	Total	258	285	27	6.10%	8.33%	2.23%
CHENNAI-02	CH03	17	35	18	11.10%	9.85%	-1.25%
	CH24	7	24	17	10.24%	4.63%	-5.61%
	CH17	10	15	5	12.87%	11.01%	-1.86%
	CH21	10	15	5	13.44%	11.08%	-2.36%
	CH50	10	15	5	8.53%	8.06%	-0.47%
	CH15	19	14	(5)	4.38%	6.55%	2.17%
	CH18	8	13	5	8.37%	12.54%	4.17%
	CH33	14	13	(1)	8.01%	7.44%	-0.58%
	CH43	8	13	5	8.77%	5.51%	-3.26%
	CH12	23	12	(11)	4.28%	4.53%	0.25%
	CH20	8	11	3	6.36%	4.63%	-1.73%
	MJR1	9	11	2	10.90%	4.84%	-6.06%
	CH36	7	9	2	3.60%	7.98%	4.38%
	CH34	6	9	3	8.90%	5.79%	-3.11%
	CH06	4	8	4	11.44%	12.68%	1.24%
	CH51	7	8	1	15.55%	3.86%	-11.69%
	GPD1	3	8	5	2.03%	4.46%	2.43%
	CH44	4	6	2	4.80%	11.68%	6.88%
	CH41	9	5	(4)	11.81%	4.25%	-7.56%
	CH46	4	5	1	7.23%	16.87%	9.64%
	CH23	4	4		1.98%	6.78%	4.80%
	CH27	3	4	1	9.87%	5.46%	-4.42%
	CH32		3	3	-33.44%	4.85%	38.29%
	UKI1	3	3		4.27%	11.89%	7.62%
	MC06	1	1		4.74%	4.41%	-0.33%
	PON1	6	1	(5)	13.66%	1.23%	-12.43%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH01				#Error	#Error	#Error
	CH31	3		(3)	12.66%	#Error	#Error
	MC05				#Error	#Error	#Error
	Total	207	265	58	8.44%	7.80%	-0.64%
SOUTH-01	TUT1	30	30		7.42%	9.49%	2.07%
	TVL1	15	26	11	8.25%	1.63%	-6.62%
	NGR1	25	15	(10)	5.53%	5.82%	0.29%
	RND1	28	15	(13)	8.56%	9.19%	0.63%
	VLY1	12	13	1	6.99%	2.30%	-4.70%
	VNR2	20	9	(11)	-0.68%	8.28%	8.96%
	KVT1	13	8	(5)	8.07%	8.75%	0.69%
	TKS2	12	8	(4)	4.29%	6.12%	1.83%
	MAR1	9	6	(3)	7.50%	6.97%	-0.53%
	PKD1	8	6	(2)	8.85%	10.08%	1.23%
	VNR1	1	6	5	13.26%	11.68%	-1.58%
	MMT1	6	5	(1)	4.47%	7.16%	2.69%
	VKM1	2	5	3	10.95%	14.67%	3.72%
	APK2	1	4	3	11.78%	-4.78%	-16.56%
	TUT2	29	4	(25)	4.40%	12.49%	8.09%
	UDN1	5	4	(1)	6.26%	6.20%	-0.06%
	APK1	4	3	(1)	15.74%	10.67%	-5.08%
	ASM1	6	3	(3)	7.91%	13.80%	5.89%
	KGL1	5	3	(2)	6.18%	6.78%	0.60%
	SNL1	1	3	2	1.14%	9.93%	8.79%
	SVK1	5	3	(2)	6.90%	14.24%	7.34%
	TKS1	6	3	(3)	1.21%	8.31%	7.10%
	TYI1	6	3	(3)	5.54%	13.69%	8.15%
	ARM1	5	2	(3)	3.78%	14.51%	10.73%
	COL1	3	2	(1)	0.95%	4.86%	3.91%
	ERL2	6	2	(4)	10.52%	8.45%	-2.07%
	KYR1	3	2	(1)	5.71%	-7.06%	-12.78%
	PDI1	5	2	(3)	8.80%	4.51%	-4.29%
	RPM1	3	2	(1)	2.54%	5.90%	3.35%
	SKD1	3	2	(1)	9.94%	10.55%	0.62%
	STU2	3	2	(1)	2.57%	6.73%	4.16%
	TCN1	12	2	(10)	8.95%	3.63%	-5.31%
	TKY1	2	2		11.26%	6.05%	-5.21%
	S2SD	3	1	(2)	-1.58%	-2.03%	-0.45%
SDI1	4	1	(3)	6.60%	8.09%	1.49%	
SGT1	1	1		15.31%	13.97%	-1.33%	
KSM1	4		(4)	8.90%	#Error	#Error	
Total	306	208	(98)	6.37%	7.20%	0.83%	
TRICHY-01	TRY1	53	38	(15)	5.62%	5.55%	-0.07%
	MVM1	18	16	(2)	10.38%	8.46%	-1.92%
	KUM1	19	15	(4)	5.18%	6.41%	1.23%
	PTK1	15	15		8.05%	8.68%	0.63%
	PBR2	19	13	(6)	4.24%	5.17%	0.93%
	AYR1	11	11		6.19%	6.50%	0.31%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	TNJ1	14	11	(4)	5.71%	5.12%	-0.59%	
	PDK1	7	10	3	11.18%	7.99%	-3.18%	
	KIK1	10	7	(3)	11.62%	9.60%	-2.02%	
	KUM2	6	7	1	5.42%	8.24%	2.82%	
	TNJ2	13	7	(6)	6.42%	9.82%	3.39%	
	TVR1	4	7	3	7.24%	10.27%	3.03%	
	MSI1	3	6	3	4.14%	6.12%	1.98%	
	TRY2	2	6	4	7.86%	5.90%	-1.96%	
	TVR2	11	5	(6)	5.27%	5.12%	-0.14%	
	JKM1	6	4	(2)	4.89%	7.12%	2.23%	
	KRN1	2	4	2	11.54%	8.15%	-3.39%	
	NCK1	2	4	2	4.51%	6.47%	1.96%	
	PBR1	7	4	(3)	6.27%	8.05%	1.78%	
	TRY4	3	4	1	7.95%	9.08%	1.13%	
	TYR1	2	4	2	6.89%	7.56%	0.67%	
	APM1	3	3		9.01%	16.82%	7.81%	
	MDI1	10	3	(7)	10.49%	10.61%	0.12%	
	NGT1	8	2	(6)	10.01%	12.52%	2.51%	
	TRY3	8	2	(6)	5.91%	11.78%	5.87%	
	ORU1	1	1		4.75%	14.04%	9.29%	
	TTP1	3	1	(2)	6.18%	7.37%	1.19%	
	NMM1	5		(5)	4.98%	#Error	#Error	
	WTRZ	(5)	(6)	(1)	6.80%	9.44%	2.64%	
	Total		260	204	(57)	6.89%	7.32%	0.44%
	SOUTH-03	MDU3	5	34	29	2.91%	-3.24%	-6.15%
MDU1		56	28	(28)	-3.66%	0.93%	4.59%	
KRR1		10	23	13	2.77%	-3.27%	-6.04%	
KKD3		6	17	11	8.76%	7.36%	-1.41%	
DGL1		21	12	(9)	3.51%	7.90%	4.39%	
ATG1		12	10	(2)	6.50%	8.29%	1.79%	
MDU6		7	7		7.25%	7.71%	0.46%	
KYK1		1	6	5	5.19%	4.10%	-1.09%	
TDI1		7	6	(1)	9.83%	7.19%	-2.64%	
MPA1		5	5		10.76%	11.07%	0.31%	
PNI1		2	5	3	2.04%	4.52%	2.47%	
SVG1		8	5	(3)	8.57%	6.84%	-1.73%	
MDU7		4	4		5.07%	8.08%	3.01%	
ADP1		1	3	2	9.12%	8.20%	-0.92%	
CBM1			3	3	#Error	8.76%	#Error	
DGL2		2	3	1	9.22%	11.56%	2.34%	
DKI1		2	3	1	10.50%	7.19%	-3.31%	
MDU4		(1)	3	4	5.62%	4.54%	-1.08%	
MLR1		2	3	1	7.75%	10.72%	2.97%	
BTU1			2	2	#Error	-3.70%	#Error	
MDU2		6	2	(4)	3.93%	8.25%	4.32%	
MDU5		2	2		11.13%	14.61%	3.48%	
PVI1		4	2	(2)	7.66%	11.47%	3.82%	
TMM1		2	2		6.23%	2.66%	-3.57%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	USL1	1	2	1	-1.16%	3.34%	4.50%	
	BNR1		1	1	#Error	2.12%	#Error	
	MNM1	2	1	(1)	6.19%	11.08%	4.89%	
	NKI1	2	1	(1)	-1.11%	10.71%	11.82%	
	NTM1		1	1	#Error	1.31%	#Error	
	ODM1	11	1	(10)	0.55%	0.29%	-0.27%	
	PKM1	1	1		8.04%	-1.41%	-9.44%	
	PNV2	3	1	(2)	7.42%	8.07%	0.65%	
	SGP1	1	1		10.70%	3.23%	-7.47%	
	TEN1	2	1	(1)	8.35%	6.59%	-1.76%	
	TPT1	2	1	(1)	9.25%	4.80%	-4.46%	
	CMR1	1		(1)	3.16%	#Error	#Error	
	KPT1				#Error	#Error	#Error	
	TEN2	1		(1)	12.06%	#Error	#Error	
	WHMD	(2)	(5)	(3)	15.25%	12.43%	-2.82%	
	Total	189	197	8	3.15%	3.44%	0.29%	
	NORTH ARCOT	KPM2	16	20	4	9.40%	7.48%	-1.92%
		VEL2	13	16	3	6.15%	4.82%	-1.33%
KPM1		4	11	7	7.03%	6.40%	-0.63%	
TRL1		9	10	1	3.23%	3.98%	0.75%	
SBR1		18	9	(9)	6.43%	5.00%	-1.43%	
ABR1		6	7	1	5.72%	9.73%	4.01%	
AKM1		5	7	2	7.43%	13.37%	5.94%	
CYR1		3	6	3	1.20%	5.56%	4.36%	
TRR1		6	5	(1)	3.72%	4.99%	1.27%	
TRT1		3	5	2	7.62%	8.31%	0.70%	
CPT1		1	4	3	-0.28%	2.83%	3.11%	
GDM1		2	4	2	4.62%	4.90%	0.28%	
VEL1		8	4	(4)	7.74%	11.54%	3.79%	
VSI1		3	4	1	15.53%	7.93%	-7.60%	
PLR1		5	3	(2)	3.45%	5.68%	2.23%	
ANI1		3	2	(1)	13.69%	11.86%	-1.83%	
ARC2		3	2	(1)	11.49%	10.78%	-0.72%	
SLG1		2	2		20.03%	12.66%	-7.37%	
WJP1		2	2		6.41%	7.26%	0.85%	
BGR1			1	1	#Error	6.46%	#Error	
CGM1		1	1		4.29%	6.55%	2.27%	
VNB1		2	1	(1)	5.66%	14.41%	8.75%	
WJD1		2	1	(1)	15.28%	9.03%	-6.25%	
PTU1		1		(1)	11.10%	#Error	#Error	
UGI1					#Error	#Error	#Error	
WHVL		(1)	(1)		9.08%	23.04%	13.96%	
Total		117	126	10	7.21%	6.88%	-0.33%	
SOUTH ARCOT		CUD1	18	15	(3)	10.44%	5.41%	-5.04%
	POY1	24	12	(12)	4.90%	2.09%	-2.81%	
	TVM1	3	11	8	2.40%	-3.82%	-6.22%	
	POY2	4	9	5	1.54%	6.44%	4.89%	
	CDM1	5	7	2	9.01%	4.05%	-4.97%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH ARCOT	NVL2	10	7	(3)	4.71%	8.75%	4.04%	
	VPM2	10	7	(3)	8.76%	6.55%	-2.21%	
	KML1	8	6	(2)	7.46%	5.63%	-1.83%	
	SJI2	3	6	3	6.86%	3.03%	-3.83%	
	TDM1	2	6	4	9.46%	9.80%	0.33%	
	TVM2	1	5	4	4.79%	3.46%	-1.34%	
	ULP1	2	5	3	15.92%	6.44%	-9.47%	
	VCM2	6	5	(1)	4.50%	3.16%	-1.33%	
	KKI2	6	4	(2)	8.60%	5.04%	-3.56%	
	KLM1	5	4	(1)	11.18%	14.06%	2.88%	
	MKM1	1	3	2	4.42%	8.77%	4.35%	
	PRT1	7	3	(4)	7.42%	14.23%	6.81%	
	STP1	1	3	2	9.27%	3.77%	-5.50%	
	TRK1	6	3	(3)	10.11%	5.15%	-4.96%	
	VCM1		1	1	#Error	2.24%	#Error	
	VPM1	2		(2)	8.91%	#Error	#Error	
	WHUT	(3)		3	2.41%	#Error	#Error	
	Total	121	122	1	7.46%	4.89%	-2.57%	
	VIJAYAWADA-01	VJW3	10	10		5.98%	4.29%	-1.68%
		ELU1	7	8	1	4.46%	4.90%	0.44%
OGL1		6	8	2	5.86%	3.91%	-1.95%	
BVR1		7	7		5.34%	6.47%	1.13%	
GNT1		5	7	2	7.06%	5.23%	-1.84%	
VJW2		3	7	4	2.12%	6.72%	4.60%	
RAL1		4	5	1	2.88%	6.03%	3.15%	
TNK1		4	5	1	4.84%	9.00%	4.16%	
VJW1		17	5	(12)	4.49%	6.23%	1.74%	
VJW5		7	5	(2)	6.14%	5.35%	-0.79%	
KND1		5	4	(1)	4.63%	7.89%	3.26%	
NPR1		3	4	1	3.81%	9.89%	6.08%	
TEL1		3	4	1	2.08%	5.06%	2.98%	
VKN1		3	4	1	5.19%	6.26%	1.07%	
CRL1		9	3	(6)	4.66%	7.69%	3.04%	
GVM1		2	3	1	6.40%	6.39%	-0.01%	
JGG1		4	3	(1)	4.64%	8.30%	3.66%	
NRT1		7	3	(4)	2.55%	7.88%	5.33%	
TDD1		4	3	(1)	5.72%	3.13%	-2.58%	
AMP1		1	2	1	3.71%	4.91%	1.20%	
CKT1		4	2	(2)	2.85%	8.07%	5.22%	
GDV1		2	2		2.73%	7.33%	4.60%	
GNT2		23	2	(21)	1.95%	6.46%	4.51%	
TNI1		2	2		0.92%	6.02%	5.10%	
VJW4		4	2	(2)	4.87%	4.43%	-0.43%	
VUY1		5	2	(3)	2.57%	5.05%	2.49%	
DPE1		4	1	(3)	4.77%	6.64%	1.87%	
MTM1		2	1	(1)	8.30%	6.85%	-1.45%	
NZV1		2	1	(1)	8.23%	15.21%	6.98%	
PPM1		3	1	(2)	2.71%	10.52%	7.80%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	PRL1	1	1		6.64%	9.28%	2.64%
	RMV1	3	1	(2)	2.13%	9.25%	7.12%
	BPP1	1		(1)	3.48%	100.00%	96.52%
	JPT1	2		(2)	8.44%	#Error	#Error
	PAP1				#Error	#Error	#Error
	PNR1	1		(1)	3.27%	#Error	#Error
	TVU1				#Error	#Error	#Error
	Total	170	118	(52)	4.24%	6.21%	1.97%
WEST-02	ERD1	9	12	3	9.19%	7.68%	-1.51%
	ERD2	13	10	(3)	9.86%	11.46%	1.60%
	SLM1	8	8		9.36%	9.69%	0.34%
	SLM2	17	8	(9)	0.42%	2.61%	2.19%
	MTR1	2	6	4	7.36%	11.41%	4.05%
	NKL2	10	5	(5)	10.56%	8.24%	-2.32%
	SLM3	4	4		9.43%	8.89%	-0.55%
	APN1	2	3	1	8.85%	6.11%	-2.74%
	ATU1	6	3	(3)	13.22%	9.61%	-3.61%
	HSR1	2	2		10.34%	8.37%	-1.96%
	HSR2	5	2	(3)	7.83%	12.46%	4.63%
	KRI1	1	2	1	6.45%	4.40%	-2.05%
	OML1	2	2		6.78%	7.53%	0.75%
	PLC1	1	2	1	3.92%	12.71%	8.80%
	PMP1		2	2	#Error	4.01%	#Error
	SGG1	1	2	1	2.67%	4.50%	1.82%
	BMD1	2	1	(1)	9.70%	12.74%	3.05%
	CMI1	3	1	(2)	3.77%	12.74%	8.97%
	DPR1		1	1	#Error	4.29%	#Error
	KAM1		1	1	#Error	3.80%	#Error
	KMM1	1	1		14.41%	8.35%	-6.06%
	PDR1	1	1		11.08%	6.68%	-4.39%
	RSP1	2	1	(1)	6.18%	14.04%	7.85%
	TCG1	6	1	(5)	5.31%	2.70%	-2.61%
	VKL1	1	1		13.82%	10.61%	-3.22%
	WZWH		1	1	#Error	-76.51%	#Error
	DPR2	2		(2)	1.90%	#Error	#Error
	EDP1				#Error	#Error	#Error
	EPI1	1		(1)	4.97%	#Error	#Error
	KVP1	1		(1)	8.20%	#Error	#Error
	MCR1	1		(1)	7.42%	#Error	#Error
	SGI1				#Error	#Error	#Error
	TRM1	4		(4)	9.00%	#Error	#Error
	VPD1	1		(1)	6.88%	#Error	#Error
HRR1	2	(1)	(3)	4.51%	1.78%	-2.73%	
WHKP	(2)	(1)	1	8.16%	7.53%	-0.64%	
WHPD		(1)	(1)	#Error	8.29%	#Error	
Total	109	80	(29)	7.55%	7.90%	0.35%	
TIRUPATI-01	PDT1	7	7		4.46%	5.66%	1.20%
	KDR1	2	6	4	4.28%	8.82%	4.53%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	NLR1	7	6	(1)	5.22%	8.80%	3.58%
	TPY2	11	5	(6)	5.78%	4.35%	-1.42%
	CTO1	4	4		7.11%	5.44%	-1.67%
	KVL1	6	4	(2)	5.02%	10.13%	5.10%
	NYP1		4	4	#Error	4.78%	#Error
	KDA1	4	3	(1)	3.61%	1.60%	-2.01%
	KHT1	2	3	1	8.65%	13.52%	4.87%
	MPL1	3	3		8.52%	4.88%	-3.63%
	PIL1		3	3	#Error	5.89%	#Error
	ADI1		2	2	#Error	5.32%	#Error
	ATP1	5	2	(3)	3.20%	11.82%	8.61%
	BVL1	7	2	(5)	7.80%	6.18%	-1.61%
	KAR1	2	2		9.51%	10.78%	1.27%
	KNL1	3	2	(1)	6.39%	2.56%	-3.83%
	RJP1	3	2	(1)	3.68%	8.21%	4.52%
	TPI1	2	2		5.25%	8.92%	3.67%
	VKI1	4	2	(2)	3.87%	10.53%	6.66%
	DHN1	1	1		4.85%	8.26%	3.42%
	KOU1		1	1	#Error	5.79%	#Error
	NDL1	3	1	(2)	11.85%	9.25%	-2.60%
	PGR1	1	1		8.04%	6.50%	-1.54%
	GTL1	1		(1)	3.27%	100.00%	96.73%
	KNL2				#Error	#Error	#Error
	PMR1				#Error	#Error	#Error
	PUT1	3		(3)	8.33%	#Error	#Error
	RCY1	3		(3)	5.18%	#Error	#Error
	SPE1	3		(3)	6.22%	#Error	#Error
	WHKD	(1)		1	2.33%	#Error	#Error
	TPY1	7	(1)	(8)	6.47%	5.14%	-1.33%
	Total	93	67	(26)	5.97%	7.19%	1.22%
WEST-01	CBE2	18	10	(8)	10.55%	10.48%	-0.07%
	UMP1	1	6	5	9.96%	3.64%	-6.32%
	CBE4	3	5	2	15.63%	6.84%	-8.79%
	KMR1	1	5	4	6.88%	10.32%	3.44%
	SNR1	1	5	4	7.40%	12.64%	5.24%
	TPR1	1	4	3	9.36%	10.52%	1.15%
	TPR2	5	4	(1)	3.49%	12.35%	8.85%
	PLI1	1	3	2	14.04%	5.67%	-8.37%
	ANR1		2	2	#Error	12.19%	#Error
	CBE1	3	2	(1)	8.42%	8.60%	0.18%
	KMD1		2	2	#Error	5.56%	#Error
	AVI1		1	1	#Error	8.27%	#Error
	CBE3	1	1		15.10%	19.15%	4.05%
	CBE5	1	1		16.18%	10.24%	-5.94%
	CBE6	2	1	(1)	9.29%	7.27%	-2.02%
	GBM1	2	1	(1)	12.52%	7.98%	-4.54%
	MPM1		1	1	#Error	9.52%	#Error
	CNR1				#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	DPM2	3		(3)	15.92%	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	KGM1	1		(1)	11.55%	#Error	#Error
	PDM1				#Error	#Error	#Error
	PPI1				-100.26%	#Error	#Error
	SUL1	3		(3)	10.94%	-115.11%	-126.05%
	SYM2				#Error	44.41%	#Error
	TPR3				#Error	#Error	#Error
	TPR4	2		(2)	14.20%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(6)	(4)	2	6.90%	9.58%	2.69%
	Total	43	50	7	11.19%	9.46%	-1.73%
	KL-NORTH	KZD1	17	47	30	-0.81%	1.20%
WHKZ		(2)	(1)	1	-9.20%	17.86%	27.06%
Total		15	46	31	0.11%	0.84%	0.73%
KL-SOUTH	TVP1	14	5	(9)	-0.04%	-4.33%	-4.29%
	KLR1	7	2	(5)	-3.97%	1.83%	5.80%
	PAS1	3	1	(2)	1.39%	-4.72%	-6.11%
	PNL1	2		(2)	-2.39%	#Error	#Error
	WHTM	(8)		8	10.11%	#Error	#Error
	Total	18	8	(10)	-6.50%	-2.92%	3.59%
Total	1906	1775	(131)	6.25%	6.75%	0.50%	