



Air-Cond - Daily Sales Performance As on 07-04-2026 3:30:38 PM

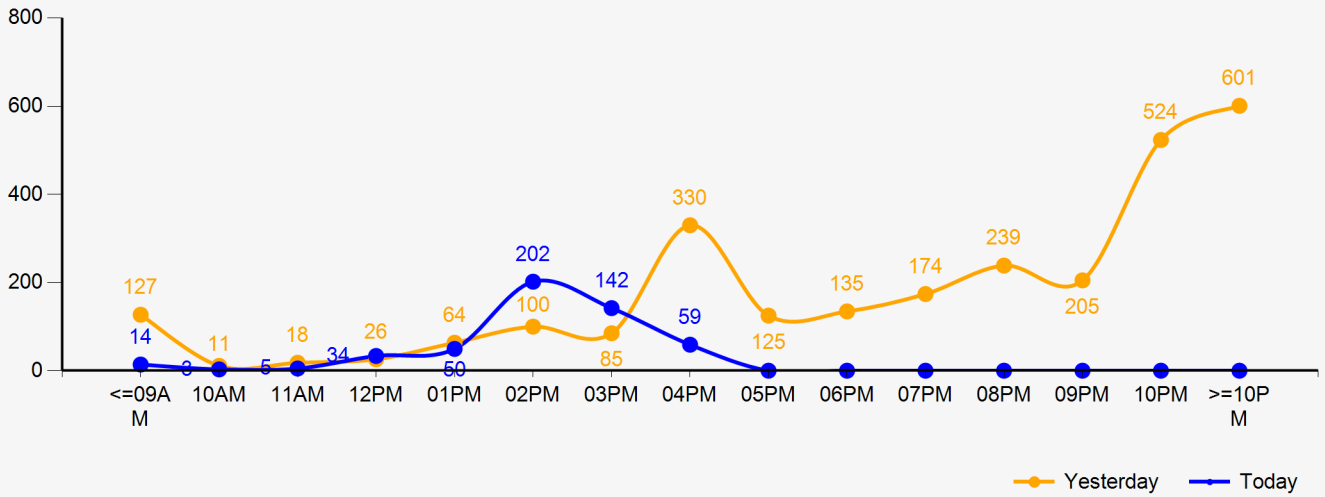
YD Sales : 2762

YD GP%: 6.86%

TD Sales : 508

TD GP%: 8.73%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	376	84	(292)	7.21%	9.66%	2.45%
CHENNAI-01	453	82	(371)	9.21%	8.77%	-0.44%
CHENNAI-02	249	47	(202)	10.20%	10.38%	0.18%
TRICHY-01	379	47	(332)	0.56%	8.08%	7.52%
SOUTH-03	186	43	(143)	5.39%	7.21%	1.82%
WEST-02	208	40	(168)	6.11%	8.69%	2.59%
NORTH ARCOT	172	37	(135)	10.31%	9.97%	-0.35%
TIRUPATI-01	133	37	(96)	6.53%	8.38%	1.86%
VIJAYAWADA-01	214	35	(179)	5.15%	6.92%	1.77%
WEST-01	140	21	(119)	8.13%	8.07%	-0.07%
SOUTH ARCOT	169	18	(151)	10.04%	12.55%	2.51%
KL-SOUTH	47	17	(30)	1.71%	2.42%	0.71%
KL-NORTH	38		(38)	2.54%	#Error	#Error
Total	2762	508	(2254)	6.86%	8.73%	1.87%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	62	10	(52)	5.68%	9.76%	4.08%
	TUT1	33	9	(24)	11.15%	9.57%	-1.59%
	TUT2	12	9	(3)	9.44%	7.77%	-1.67%
	KVT1	13	5	(8)	8.27%	15.11%	6.83%
	VNR2	1	5	4	10.68%	12.26%	1.58%
	ERL2	8	4	(4)	10.60%	11.02%	0.42%
	MAR1	17	4	(13)	9.72%	11.14%	1.42%
	RND1	6	4	(2)	5.88%	9.22%	3.34%
	RPM1	5	4	(1)	8.26%	8.45%	0.19%
	PKD1	4	3	(1)	7.39%	9.63%	2.24%
	VKM1	1	3	2	11.08%	10.78%	-0.30%
	ARM1	4	2	(2)	7.07%	4.51%	-2.57%
	KGL1	8	2	(6)	9.10%	4.96%	-4.14%
	NGR1	49	2	(47)	5.70%	11.21%	5.51%
	SVK1	7	2	(5)	7.78%	7.91%	0.14%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	TCN1	13	2	(11)	8.62%	13.49%	4.87%	
	TKS1	9	2	(7)	6.79%	8.26%	1.48%	
	TKY1	4	2	(2)	3.38%	1.95%	-1.42%	
	TYI1	7	2	(5)	10.93%	8.60%	-2.33%	
	VLY1	13	2	(11)	11.86%	14.63%	2.77%	
	ASM1	5	1	(4)	8.68%	5.38%	-3.29%	
	COL1	7	1	(6)	8.95%	2.64%	-6.32%	
	PDI1	4	1	(3)	3.26%	9.04%	5.78%	
	STU2		1	1	#Error	10.11%	#Error	
	TKS2	15	1	(14)	7.67%	11.65%	3.98%	
	UDN1	4	1	(3)	11.02%	9.04%	-1.98%	
	VNR1	1	1		3.94%	9.38%	5.45%	
	APK1	7		(7)	6.16%	#Error	#Error	
	APK2	3		(3)	6.27%	#Error	#Error	
	KSM1	2		(2)	9.64%	#Error	#Error	
	KYR1	1		(1)	9.04%	#Error	#Error	
	MMT1	9		(9)	8.79%	#Error	#Error	
	S2SD	31		(31)	-1.64%	#Error	#Error	
	SDI1	5		(5)	6.39%	#Error	#Error	
	SGT1	1		(1)	8.76%	#Error	#Error	
	SKD1	2		(2)	8.21%	#Error	#Error	
	SNL1	4		(4)	5.81%	#Error	#Error	
	WHTV	(1)	(1)		8.54%	6.97%	-1.57%	
	Total	376	84	(292)	7.21%	9.66%	2.45%	
	CHENNAI-01	CH47	174	23	(151)	8.15%	7.17%	-0.99%
		CH28	20	6	(14)	12.15%	12.06%	-0.09%
		CH14	25	5	(20)	8.58%	1.33%	-7.25%
CH30		10	5	(5)	11.37%	5.07%	-6.30%	
CH42		11	5	(6)	12.44%	10.22%	-2.22%	
CH16		20	4	(16)	11.95%	14.21%	2.25%	
CH19		13	4	(9)	10.76%	9.75%	-1.01%	
SKL1		6	4	(2)	10.29%	11.45%	1.16%	
AVD1		10	3	(7)	6.60%	11.86%	5.26%	
CH08		15	3	(12)	9.35%	7.23%	-2.12%	
CH48		11	3	(8)	13.66%	15.06%	1.40%	
GUD1		17	3	(14)	10.84%	11.02%	0.18%	
CH05		22	2	(20)	8.66%	2.69%	-5.97%	
CH07		19	2	(17)	8.40%	6.38%	-2.02%	
CH35		7	2	(5)	12.27%	11.62%	-0.65%	
CGL1		2	1	(1)	8.82%	14.02%	5.21%	
CH26		1	1		19.78%	8.28%	-11.50%	
CH37		5	1	(4)	13.92%	2.11%	-11.81%	
CH38		7	1	(6)	9.99%	3.82%	-6.17%	
CH45		18	1	(17)	10.69%	11.08%	0.39%	
CH49		10	1	(9)	8.90%	11.08%	2.18%	
KNR1		5	1	(4)	7.47%	12.08%	4.61%	
MRM1		9	1	(8)	11.60%	9.17%	-2.43%	
TKM1		3	1	(2)	12.99%	8.54%	-4.45%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH22	3		(3)	6.73%	#Error	#Error
	CH25	19		(19)	4.35%	#Error	#Error
	CH29	1		(1)	8.29%	#Error	#Error
	CH39	3		(3)	5.97%	#Error	#Error
	CH40	1		(1)	9.04%	#Error	#Error
	CZWH	2		(2)	-12.12%	#Error	#Error
	GUD2	6		(6)	9.56%	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	WHC3	2		(2)	-7.07%	#Error	#Error
	WCHN	(23)	(1)	22	7.26%	2.92%	-4.34%
	Total	453	82	(371)	9.21%	8.77%	-0.44%
CHENNAI-02	CH12	10	5	(5)	9.92%	7.92%	-2.00%
	CH34	12	4	(8)	8.64%	9.80%	1.15%
	MJR1	9	4	(5)	10.23%	7.12%	-3.11%
	CH17	15	3	(12)	12.30%	13.70%	1.39%
	CH18	18	3	(15)	12.66%	10.58%	-2.08%
	CH21	12	3	(9)	14.76%	5.53%	-9.23%
	CH50	13	3	(10)	13.36%	11.66%	-1.70%
	CH51	6	3	(3)	11.81%	9.67%	-2.15%
	CH03	32	2	(30)	10.01%	10.25%	0.24%
	CH06	8	2	(6)	12.39%	13.28%	0.89%
	CH15	26	2	(24)	8.82%	12.52%	3.71%
	CH20	6	2	(4)	12.23%	14.23%	2.00%
	CH41	6	2	(4)	14.25%	14.61%	0.36%
	CH43	2	2		11.08%	9.49%	-1.59%
	GPD1	8	2	(6)	3.86%	1.48%	-2.38%
	CH24	11	1	(10)	11.70%	14.14%	2.44%
	CH27	3	1	(2)	6.82%	8.76%	1.94%
	CH31	2	1	(1)	7.02%	21.43%	14.41%
	CH33	11	1	(10)	10.00%	9.04%	-0.96%
	UKI1	2	1	(1)	11.96%	17.20%	5.25%
	CH01				#Error	#Error	#Error
	CH23	4		(4)	5.55%	#Error	#Error
	CH32	3		(3)	5.09%	#Error	#Error
	CH36	3		(3)	8.48%	#Error	#Error
	CH44	9		(9)	9.21%	#Error	#Error
	CH46	5		(5)	4.94%	#Error	#Error
	MC05				#Error	#Error	#Error
	MC06	3		(3)	7.92%	#Error	#Error
	PON1	10		(10)	5.44%	#Error	#Error
	Total	249	47	(202)	10.20%	10.38%	0.18%
	TRICHY-01	MDI1	6	5	(1)	6.86%	6.62%
PBR2		9	5	(4)	6.15%	4.21%	-1.94%
MVM1		16	4	(12)	12.33%	8.99%	-3.33%
TNJ1		10	4	(6)	4.82%	5.20%	0.38%
TRY1		111	4	(107)	-6.23%	7.54%	13.77%
NGT1		10	3	(7)	8.83%	11.23%	2.40%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TTP1	6	3	(3)	6.15%	10.21%	4.07%
	KIK1	18	2	(16)	9.06%	4.65%	-4.41%
	KRN1	2	2		7.71%	12.37%	4.66%
	NCK1	4	2	(2)	2.85%	7.21%	4.36%
	PDK1	11	2	(9)	10.22%	10.56%	0.34%
	TNJ2	6	2	(4)	7.82%	10.07%	2.25%
	APM1	1	1		7.77%	5.45%	-2.32%
	ORU1	1	1		0.62%	17.49%	16.87%
	PBR1	5	1	(4)	6.24%	8.34%	2.10%
	PTK1	13	1	(12)	7.44%	9.02%	1.58%
	TRY2	29	1	(28)	-6.35%	12.08%	18.43%
	TRY3	16	1	(15)	-3.46%	6.86%	10.32%
	TRY4	3	1	(2)	10.69%	6.28%	-4.41%
	TVR2	20	1	(19)	6.45%	10.51%	4.06%
	TYR1	4	1	(3)	3.63%	4.05%	0.42%
	AYR1	5		(5)	11.49%	#Error	#Error
	JKM1	4		(4)	8.88%	#Error	#Error
	KUM1	59		(59)	-5.16%	#Error	#Error
	MSI1	4		(4)	4.42%	#Error	#Error
	NMM1	3		(3)	6.22%	#Error	#Error
	TVR1	3		(3)	8.47%	#Error	#Error
	Total	379	47	(332)	0.56%	8.08%	7.52%
	SOUTH-03	KKD3	11	5	(6)	7.39%	8.99%
MDU1		13	5	(8)	6.79%	7.03%	0.23%
BNR1		3	3		-0.92%	8.43%	9.35%
MDU6		7	3	(4)	7.49%	4.20%	-3.29%
MPA1		5	3	(2)	3.38%	3.59%	0.21%
PNV2		1	3	2	3.33%	5.57%	2.25%
DKI1		6	2	(4)	12.89%	5.57%	-7.32%
KRR1		22	2	(20)	-1.01%	6.70%	7.71%
MDU3		7	2	(5)	2.86%	9.27%	6.41%
MDU4		7	2	(5)	2.58%	2.83%	0.26%
MDU7		2	2		10.50%	11.86%	1.36%
MNM1		6	2	(4)	11.04%	11.75%	0.71%
SVG1		6	2	(4)	7.12%	6.26%	-0.86%
ATG1		9	1	(8)	4.75%	11.08%	6.33%
BTU1		3	1	(2)	2.93%	10.26%	7.33%
DGL1		7	1	(6)	6.26%	10.69%	4.43%
MDU2		11	1	(10)	9.02%	11.08%	2.06%
PKM1		1	1		6.16%	0.86%	-5.30%
PVI1		1	1		1.20%	6.36%	5.16%
TDI1		6	1	(5)	12.05%	6.60%	-5.45%
ADP1		1		(1)	13.07%	#Error	#Error
CBM1		5		(5)	10.14%	#Error	#Error
CMR1		4		(4)	-0.61%	#Error	#Error
DGL2		1		(1)	6.36%	#Error	#Error
KPT1					#Error	#Error	#Error
KYK1		2		(2)	13.28%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	MDU5	3		(3)	11.61%	#Error	#Error	
	MLR1	4		(4)	8.52%	#Error	#Error	
	NKI1				#Error	#Error	#Error	
	NTM1	3		(3)	9.57%	#Error	#Error	
	ODM1	1		(1)	-1.64%	#Error	#Error	
	PNI1	6		(6)	1.37%	#Error	#Error	
	SGP1				#Error	#Error	#Error	
	SZSD	9		(9)	-1.42%	#Error	#Error	
	TEN1	2		(2)	1.74%	#Error	#Error	
	TEN2	5		(5)	7.20%	#Error	#Error	
	TMM1	2		(2)	9.59%	#Error	#Error	
	TPT1				#Error	#Error	#Error	
	USL1	8		(8)	7.02%	#Error	#Error	
	WHMD	(4)		4	13.54%	#Error	#Error	
	Total	186	43	(143)	5.39%	7.21%	1.82%	
	WEST-02	ERD1	30	7	(23)	5.06%	7.60%	2.54%
		EDP1	5	4	(1)	0.42%	9.14%	8.72%
PDR1			4	4	#Error	8.51%	#Error	
TRM1		5	4	(1)	1.23%	8.14%	6.91%	
NKL2		14	3	(11)	3.37%	10.70%	7.34%	
RSP1		7	3	(4)	5.47%	10.97%	5.50%	
SLM1		14	3	(11)	6.17%	5.45%	-0.72%	
ERD2		26	2	(24)	8.37%	5.75%	-2.63%	
KRI1		5	2	(3)	3.34%	4.94%	1.60%	
APN1		3	1	(2)	8.01%	11.65%	3.64%	
DPR1		7	1	(6)	6.64%	7.51%	0.87%	
HRR1		3	1	(2)	10.21%	7.33%	-2.88%	
HSR2		4	1	(3)	0.50%	9.37%	8.86%	
KVP1		2	1	(1)	7.51%	6.24%	-1.27%	
MTR1		6	1	(5)	6.28%	17.96%	11.68%	
OML1		3	1	(2)	8.84%	17.89%	9.05%	
TCG1		6	1	(5)	10.38%	11.08%	0.70%	
ATU1		3		(3)	8.48%	#Error	#Error	
BMD1		3		(3)	6.93%	#Error	#Error	
CMI1		2		(2)	2.91%	#Error	#Error	
DPR2		7		(7)	10.07%	#Error	#Error	
EPI1		3		(3)	15.43%	#Error	#Error	
HSR1		10		(10)	5.57%	#Error	#Error	
KAM1		1		(1)	3.77%	#Error	#Error	
KMM1		7		(7)	8.64%	#Error	#Error	
MCR1		2		(2)	10.13%	#Error	#Error	
PLC1		1		(1)	6.24%	#Error	#Error	
PMP1		2		(2)	4.50%	#Error	#Error	
SGG1		5		(5)	5.48%	#Error	#Error	
SGI1		3		(3)	6.35%	#Error	#Error	
SLM2		4		(4)	3.53%	#Error	#Error	
SLM3		7		(7)	4.42%	#Error	#Error	
VKL1		4		(4)	7.00%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	VPD1	4		(4)	4.60%	#Error	#Error	
	Total	208	40	(168)	6.11%	8.69%	2.59%	
NORTH ARCOT	KPM2	14	5	(9)	11.44%	11.87%	0.43%	
	TRL1	13	4	(9)	13.58%	11.77%	-1.81%	
	VEL2	12	4	(8)	9.27%	5.53%	-3.74%	
	VNB1	8	4	(4)	9.90%	10.61%	0.71%	
	AKM1	8	3	(5)	9.17%	10.51%	1.35%	
	ANI1	2	3	1	11.61%	13.56%	1.96%	
	ARC2	7	2	(5)	8.17%	10.83%	2.66%	
	SLG1	9	2	(7)	11.16%	12.46%	1.31%	
	WJP1	8	2	(6)	7.84%	6.85%	-1.00%	
	ABR1	7	1	(6)	8.66%	9.04%	0.38%	
	BGR1	1	1		6.62%	7.42%	0.80%	
	CGM1	1	1		11.08%	6.79%	-4.30%	
	GDM1	6	1	(5)	3.55%	5.83%	2.28%	
	KPM1	9	1	(8)	10.79%	21.43%	10.64%	
	PLR1	5	1	(4)	7.60%	2.44%	-5.16%	
	SBR1	14	1	(13)	10.41%	11.08%	0.67%	
	TRR1	6	1	(5)	9.19%	8.29%	-0.90%	
	WJD1	11	1	(10)	12.03%	14.04%	2.01%	
	CPT1	7		(7)	9.43%	#Error	#Error	
	CYR1	11		(11)	9.88%	#Error	#Error	
	PTU1	1		(1)	3.12%	#Error	#Error	
	TRT1	5		(5)	13.44%	#Error	#Error	
	UGI1	1		(1)	4.29%	#Error	#Error	
	VEL1	3		(3)	12.47%	#Error	#Error	
	VSI1	6		(6)	13.91%	#Error	#Error	
	WHVL	(3)	(1)	2	3.01%	17.24%	14.23%	
	Total	172	37	(135)	10.31%	9.97%	-0.35%	
	TIRUPATI-01	NYP1	3	5	2	5.47%	7.55%	2.08%
		CTO1	13	4	(9)	7.52%	10.70%	3.17%
		NLR1	10	4	(6)	6.59%	9.97%	3.38%
TPY1		11	3	(8)	8.54%	11.59%	3.05%	
KOU1		3	2	(1)	10.95%	5.40%	-5.55%	
MPL1		1	2	1	10.01%	8.14%	-1.86%	
RCY1		3	2	(1)	5.47%	5.10%	-0.36%	
TPI1		5	2	(3)	7.09%	8.84%	1.75%	
TPY2		17	2	(15)	4.31%	4.09%	-0.21%	
ADI1		1	1		2.18%	10.42%	8.24%	
ATP1		4	1	(3)	5.75%	16.10%	10.35%	
BVL1		5	1	(4)	6.39%	10.53%	4.14%	
DHN1		1	1		11.08%	3.86%	-7.22%	
KDA1		7	1	(6)	3.23%	11.44%	8.21%	
KHT1		6	1	(5)	7.19%	10.68%	3.49%	
KNL1		1	1		11.65%	4.70%	-6.96%	
KNL2		1	1		16.20%	9.62%	-6.58%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	PMR1	1	1		5.14%	6.34%	1.20%
	RJP1	6	1	(5)	5.50%	6.47%	0.97%
	VKI1	3	1	(2)	2.67%	2.21%	-0.46%
	GTL1	1		(1)	9.33%	#Error	#Error
	KAR1	4		(4)	10.09%	#Error	#Error
	KDR1	1		(1)	5.30%	#Error	#Error
	KVL1	5		(5)	8.11%	#Error	#Error
	NDL1	1		(1)	4.70%	#Error	#Error
	PDT1	2		(2)	6.85%	#Error	#Error
	PGR1				#Error	#Error	#Error
	PIL1	6		(6)	6.93%	#Error	#Error
	PUT1	5		(5)	5.92%	#Error	#Error
	SPE1	6		(6)	5.17%	#Error	#Error
	Total	133	37	(96)	6.53%	8.38%	1.86%
	VIJAYAWADA-01	DPE1	3	3		4.09%	8.80%
ELU1		4	3	(1)	6.07%	5.39%	-0.68%
OGL1		10	3	(7)	5.48%	6.47%	0.99%
PAP1		7	3	(4)	3.65%	4.27%	0.62%
PNR1		2	3	1	5.58%	5.75%	0.17%
CRL1		12	2	(10)	5.62%	6.61%	0.99%
RMV1		6	2	(4)	8.45%	15.40%	6.95%
TNK1		14	2	(12)	4.32%	4.55%	0.23%
VJW3		8	2	(6)	5.15%	7.73%	2.58%
BPP1		4	1	(3)	1.48%	7.20%	5.71%
BVR1		16	1	(15)	4.62%	6.85%	2.22%
GDV1		5	1	(4)	4.24%	2.15%	-2.09%
GNT1		12	1	(11)	4.64%	9.70%	5.06%
GNT2		3	1	(2)	7.12%	5.30%	-1.82%
JGG1		4	1	(3)	1.82%	7.57%	5.75%
NRT1		2	1	(1)	5.89%	2.13%	-3.75%
RAL1		3	1	(2)	4.43%	10.53%	6.09%
TDD1		4	1	(3)	1.58%	7.12%	5.55%
TEL1		6	1	(5)	4.01%	21.43%	17.43%
TVU1		4	1	(3)	4.87%	4.87%	0.00%
VKN1		4	1	(3)	4.56%	3.11%	-1.46%
AMP1		5		(5)	4.67%	#Error	#Error
CKT1		5		(5)	4.54%	#Error	#Error
GVM1		4		(4)	6.70%	#Error	#Error
JPT1		5		(5)	6.35%	#Error	#Error
KND1		5		(5)	5.05%	#Error	#Error
MTM1		5		(5)	9.20%	#Error	#Error
NPR1		10		(10)	3.27%	#Error	#Error
PPM1		1		(1)	8.23%	#Error	#Error
PRL1		1		(1)	11.29%	#Error	#Error
TNI1		3		(3)	3.67%	#Error	#Error
VJW1		9		(9)	5.17%	#Error	#Error
VJW2		7		(7)	6.77%	#Error	#Error
VJW4	12		(12)	6.44%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	VJW5	6		(6)	9.86%	#Error	#Error
	VUY1	3		(3)	1.59%	#Error	#Error
	Total	214	35	(179)	5.15%	6.92%	1.77%
WEST-01	GBM1	8	4	(4)	9.64%	8.87%	-0.77%
	AVI1	6	3	(3)	3.95%	2.99%	-0.96%
	CBE2	32	2	(30)	9.58%	9.88%	0.30%
	MPM1	5	2	(3)	7.42%	11.96%	4.54%
	SNR1	3	2	(1)	8.05%	3.32%	-4.74%
	CBE4	9	1	(8)	11.86%	13.43%	1.57%
	CBE5	1	1		9.04%	18.41%	9.37%
	KGM1	2	1	(1)	12.75%	6.85%	-5.90%
	KMR1	5	1	(4)	8.30%	14.63%	6.32%
	PDM1	2	1	(1)	16.78%	7.03%	-9.74%
	PPI1		1	1	#Error	6.85%	#Error
	TPR1	8	1	(7)	11.69%	1.08%	-10.61%
	TPR3	3	1	(2)	6.69%	9.42%	2.73%
	ANR1				#Error	#Error	#Error
	CBE1	8		(8)	5.29%	#Error	#Error
	CBE3	1		(1)	11.65%	#Error	#Error
	CBE6	9		(9)	6.82%	#Error	#Error
	CNR1				#Error	#Error	#Error
	DPM2	3		(3)	9.47%	#Error	#Error
	GDR1	1		(1)	9.04%	#Error	#Error
	KGI1				#Error	#Error	#Error
	KMD1	3		(3)	9.01%	#Error	#Error
	PLI1	8		(8)	5.36%	#Error	#Error
	SUL1	6		(6)	7.31%	#Error	#Error
	SYM2	3		(3)	8.02%	#Error	#Error
	TPR2	7		(7)	2.48%	#Error	#Error
	TPR4				#Error	#Error	#Error
	UAM1				#Error	#Error	#Error
	UMP1	9		(9)	3.23%	#Error	#Error
	WHCB	(2)		2	3.12%	#Error	#Error
Total	140	21	(119)	8.13%	8.07%	-0.07%	
SOUTH ARCOT	CUD1	12	5	(7)	10.42%	10.50%	0.08%
	SJI2	15	3	(12)	10.05%	11.82%	1.77%
	POY2	20	2	(18)	12.01%	17.70%	5.69%
	CDM1	7	1	(6)	9.85%	10.81%	0.96%
	KKI2	4	1	(3)	12.30%	6.80%	-5.49%
	KLM1	21	1	(20)	11.93%	9.04%	-2.89%
	MKM1	5	1	(4)	9.09%	5.11%	-3.98%
	NVL2	5	1	(4)	11.99%	10.25%	-1.73%
	POY1	22	1	(21)	9.30%	21.43%	12.13%
	TDM1	6	1	(5)	9.04%	19.78%	10.74%
	TVM1	9	1	(8)	5.80%	10.19%	4.39%
	ULP1	4	1	(3)	7.55%	10.39%	2.84%
	KML1	3		(3)	9.27%	#Error	#Error
	PRT1	8		(8)	8.43%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	STP1				#Error	#Error	#Error
	TRK1	4		(4)	10.94%	#Error	#Error
	TVM2	5		(5)	6.14%	#Error	#Error
	VCM1	6		(6)	6.42%	#Error	#Error
	VPM1				#Error	#Error	#Error
	VPM2	16		(16)	10.69%	#Error	#Error
	WHUT	(3)	(1)	2	6.25%	-1.75%	-8.00%
	Total	169	18	(151)	10.04%	12.55%	2.51%
KL-SOUTH	TVP1	25	10	(15)	1.58%	2.67%	1.09%
	PAS1	14	5	(9)	1.01%	1.84%	0.84%
	KLR1	2	1	(1)	8.05%	2.47%	-5.58%
	PNL1	7	1	(6)	2.21%	2.47%	0.26%
	WHTM	(1)		1	5.45%	#Error	#Error
	Total	47	17	(30)	1.71%	2.42%	0.71%
	KL-NORTH	KZD1	40		(40)	2.52%	#Error
WHKZ		(2)		2	2.23%	#Error	#Error
Total		38		(38)	2.54%	#Error	#Error
Total	2762	508	(2254)	6.86%	8.73%	1.87%	