



# Air-Cond - Daily Sales Performance As on 06-05-2026 11:30:36 PM

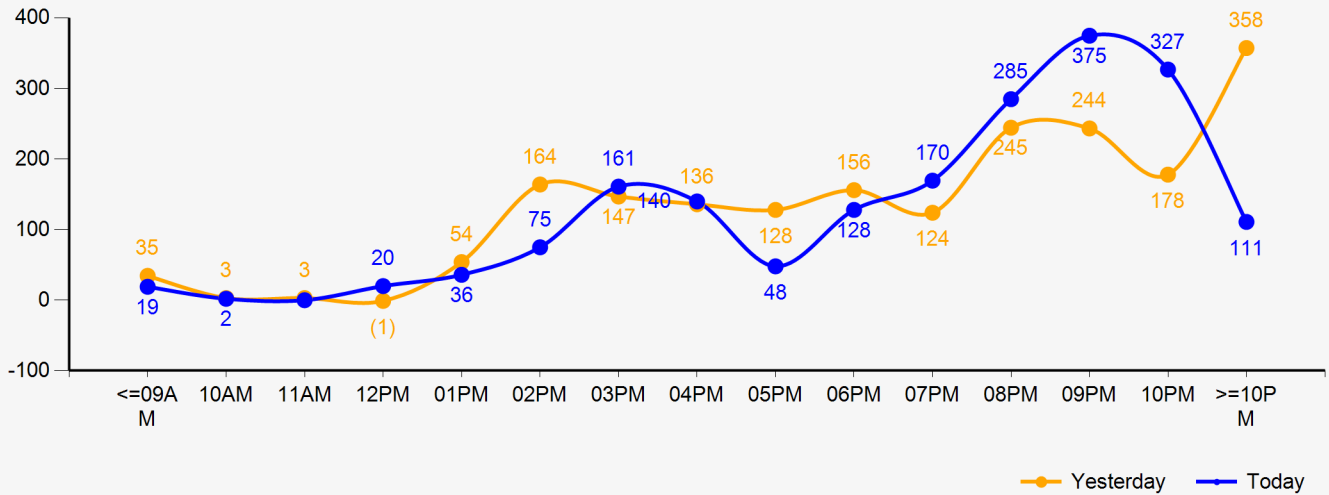
YD Sales : 1972

YD GP%: 6.89%

TD Sales : 1897

TD GP%: 6.25%

### Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	226	302	76	7.16%	6.35%	-0.81%
TRICHY-01	252	260	8	7.31%	6.89%	-0.42%
CHENNAI-01	270	258	(12)	10.58%	6.04%	-4.54%
CHENNAI-02	253	207	(46)	6.93%	8.44%	1.52%
SOUTH-03	224	189	(35)	3.44%	3.15%	-0.28%
VIJAYAWADA-01	202	169	(33)	5.44%	4.24%	-1.20%
SOUTH ARCOT	129	117	(12)	7.64%	7.64%	-0.01%
NORTH ARCOT	105	117	12	7.94%	7.21%	-0.73%
WEST-02	80	109	30	6.25%	7.55%	1.30%
TIRUPATI-01	94	93	(1)	6.17%	5.97%	-0.20%
WEST-01	69	43	(26)	8.81%	11.19%	2.38%
KL-SOUTH	30	18	(12)	-1.08%	-6.50%	-5.43%
KL-NORTH	39	15	(24)	1.72%	0.11%	-1.61%
<b>Total</b>	<b>1972</b>	<b>1897</b>	<b>(76)</b>	<b>6.89%</b>	<b>6.25%</b>	<b>-0.64%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TUT1	22	29	7	9.36%	7.33%	-2.03%
	TUT2	13	29	16	8.20%	4.40%	-3.80%
	RND1	16	28	12	12.40%	8.56%	-3.84%
	NGR1	23	25	2	5.54%	5.53%	-0.02%
	VNR2	5	20	15	4.53%	-0.68%	-5.22%
	TVL1	14	15	1	6.65%	8.25%	1.60%
	KVT1	14	12	(2)	8.28%	8.34%	0.06%
	TCN1	9	12	3	9.06%	8.95%	-0.11%
	TKS2	14	12	(2)	4.83%	4.29%	-0.54%
	VLY1	10	12	2	6.64%	6.99%	0.35%
	MAR1	3	9	6	1.96%	7.50%	5.54%
	PKD1	11	8	(3)	6.14%	8.85%	2.71%
	ERL2	4	6	2	16.36%	10.52%	-5.83%
	MMT1	3	6	3	5.75%	4.47%	-1.29%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TKS1	3	6	3	5.69%	1.21%	-4.47%
	TYI1	5	6	1	13.83%	5.54%	-8.29%
	ARM1	6	5	(1)	1.81%	3.78%	1.97%
	ASM1		5	5	63.73%	7.83%	-55.90%
	KGL1	4	5	1	10.16%	6.18%	-3.98%
	PDI1	1	5	4	-441.37%	8.80%	450.17%
	SVK1	6	5	(1)	9.75%	6.90%	-2.85%
	APK1	8	4	(4)	7.61%	15.74%	8.13%
	KSM1	2	4	2	5.64%	8.90%	3.26%
	SDI1	3	4	1	4.57%	6.60%	2.03%
	UDN1	6	4	(2)	5.51%	6.46%	0.95%
	COL1		3	3	#Error	0.95%	#Error
	KYR1	3	3		10.26%	5.71%	-4.54%
	RPM1	8	3	(5)	4.98%	2.54%	-2.43%
	S2SD		3	3	#Error	-1.58%	#Error
	SKD1	1	3	2	4.08%	9.94%	5.85%
	STU2	3	3		8.44%	2.57%	-5.86%
	TKY1	2	2		6.55%	11.26%	4.71%
	VKM1	2	2		4.74%	10.95%	6.21%
	APK2	6	1	(5)	3.55%	11.78%	8.23%
	SGT1		1	1	#Error	15.31%	#Error
	SNL1	1	1		3.15%	1.14%	-2.01%
	VNR1	1	1		1.49%	13.26%	11.77%
	WHTV	(6)		6	12.04%	#Error	#Error
	Total	226	302	76	7.16%	6.35%	-0.81%
	TRICHY-01	TRY1	37	53	16	5.62%	5.62%
KUM1		18	19	1	7.41%	5.18%	-2.23%
PBR2		19	19		6.42%	4.24%	-2.17%
MVM1		4	18	14	12.49%	10.38%	-2.11%
PTK1		9	15	6	7.08%	8.05%	0.97%
TNJ1		17	14	(3)	6.01%	5.71%	-0.30%
TNJ2		10	13	3	7.13%	6.42%	-0.71%
AYR1		9	11	2	7.98%	6.19%	-1.78%
TVR2		16	11	(5)	10.83%	5.27%	-5.57%
KIK1		5	10	5	10.52%	11.62%	1.10%
MDI1		6	10	4	9.76%	10.49%	0.73%
NGT1		7	8	1	12.05%	10.01%	-2.03%
TRY3		6	8	2	8.51%	5.91%	-2.60%
PBR1		14	7	(7)	6.72%	6.27%	-0.46%
PDK1		4	7	3	7.47%	11.18%	3.71%
JKM1		9	6	(3)	6.25%	4.89%	-1.36%
KUM2		4	6	2	3.72%	5.42%	1.69%
NMM1		5	5		7.79%	4.98%	-2.81%
TVR1		9	4	(5)	8.29%	7.24%	-1.06%
APM1		4	3	(1)	6.94%	9.01%	2.07%
MSI1		7	3	(4)	8.70%	4.14%	-4.56%
TRY4		6	3	(3)	5.14%	7.95%	2.81%
TTP1		6	3	(3)	8.89%	6.18%	-2.71%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	KRN1	3	2	(1)	5.76%	11.54%	5.78%
	NCK1	7	2	(5)	5.90%	4.51%	-1.39%
	TRY2	7	2	(5)	7.84%	7.86%	0.03%
	TYR1	9	2	(7)	6.09%	6.89%	0.80%
	ORU1		1	1	#Error	4.75%	#Error
	WTRZ	(5)	(5)		11.12%	6.80%	-4.31%
	Total	252	260	8	7.31%	6.89%	-0.42%
CHENNAI-01	CZWH		46	46	#Error	-2.16%	#Error
	CH05	21	27	6	6.70%	3.71%	-3.00%
	CH14	37	13	(24)	9.93%	5.03%	-4.90%
	CH45	8	11	3	12.31%	9.88%	-2.43%
	CH47	26	11	(15)	11.60%	11.00%	-0.60%
	GUD1	6	11	5	15.21%	8.31%	-6.90%
	CH07	14	10	(4)	9.54%	6.46%	-3.08%
	CH08	18	10	(8)	4.11%	7.99%	3.87%
	CH19	12	10	(2)	8.72%	8.91%	0.19%
	CH22	5	9	4	9.55%	8.86%	-0.69%
	CH28	17	9	(8)	13.81%	11.94%	-1.86%
	KNR1	10	9	(1)	9.57%	9.55%	-0.03%
	MRM1	6	9	3	6.47%	3.04%	-3.43%
	SKL1	7	9	2	8.92%	10.19%	1.27%
	CH16	5	8	3	11.61%	11.26%	-0.35%
	CH35	5	8	3	11.17%	12.93%	1.76%
	CH49	7	8	1	11.45%	9.10%	-2.35%
	AVD1	4	7	3	7.93%	3.60%	-4.33%
	CH48	10	7	(3)	10.26%	12.52%	2.26%
	CH38	6	6		10.18%	11.84%	1.65%
	CH25	15	5	(10)	7.15%	9.48%	2.33%
	CH30	8	5	(3)	11.54%	6.93%	-4.61%
	CGL1	9	4	(5)	5.23%	5.59%	0.36%
	CH37	7	3	(4)	12.12%	10.49%	-1.63%
	CH42	15	3	(12)	10.51%	13.56%	3.05%
	TKM1	1	3	2	4.93%	7.44%	2.52%
	CH29		2	2	#Error	14.02%	#Error
	CH39	7	2	(5)	13.03%	9.25%	-3.78%
	GUD2	1	2	1	7.77%	5.80%	-1.98%
	WHC3		1	1	#Error	-9.75%	#Error
	CH26	1		(1)	5.90%	#Error	#Error
	CH40				#Error	#Error	#Error
	MC09				#Error	#Error	#Error
MC10				#Error	#Error	#Error	
WCHN	(18)	(10)	8	-4.48%	10.80%	15.29%	
Total	270	258	(12)	10.58%	6.04%	-4.54%	
CHENNAI-02	CH12	16	23	7	4.74%	4.28%	-0.46%
	CH15	11	19	8	6.66%	4.38%	-2.28%
	CH03	26	17	(9)	8.07%	11.10%	3.04%
	CH33	7	14	7	8.34%	8.01%	-0.33%
	CH17	13	10	(3)	9.81%	12.87%	3.06%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH21	10	10		9.03%	13.44%	4.41%
	CH50	11	10	(1)	10.25%	8.53%	-1.73%
	CH41	10	9	(1)	12.16%	11.81%	-0.35%
	MJR1	16	9	(7)	7.51%	10.90%	3.39%
	CH18	15	8	(7)	9.31%	8.37%	-0.93%
	CH20	6	8	2	10.43%	6.36%	-4.07%
	CH43	3	8	5	9.69%	8.77%	-0.93%
	CH24	14	7	(7)	7.39%	10.24%	2.85%
	CH36	5	7	2	9.29%	3.60%	-5.69%
	CH51	5	7	2	7.47%	15.55%	8.08%
	CH34	7	6	(1)	3.54%	8.90%	5.36%
	PON1	2	6	4	12.71%	13.66%	0.95%
	CH06	8	4	(4)	9.69%	11.44%	1.75%
	CH23	20	4	(16)	-3.71%	1.98%	5.69%
	CH44	11	4	(7)	7.48%	4.80%	-2.68%
	CH46	6	4	(2)	8.95%	7.23%	-1.72%
	CH27	2	3	1	9.78%	9.87%	0.10%
	CH31	14	3	(11)	1.03%	12.66%	11.63%
	GPD1	9	3	(6)	6.02%	2.03%	-4.00%
	UKI1	3	3		4.48%	4.27%	-0.21%
	MC06	1	1		4.91%	4.74%	-0.17%
	CH01	1		(1)	11.08%	#Error	#Error
	CH32	1		(1)	-0.26%	-33.44%	-33.18%
	MC05				#Error	#Error	#Error
	Total	253	207	(46)	6.93%	8.44%	1.52%
	SOUTH-03	MDU1	22	56	34	3.87%	-3.66%
DGL1		13	21	8	5.77%	3.51%	-2.26%
ATG1		11	12	1	4.35%	6.50%	2.15%
ODM1		1	11	10	11.95%	0.55%	-11.39%
KRR1		16	10	(6)	-1.60%	2.77%	4.36%
SVG1		5	8	3	5.16%	8.57%	3.41%
MDU6		32	7	(25)	-0.84%	7.25%	8.10%
TDI1		2	7	5	7.83%	9.83%	2.00%
KKD3		12	6	(6)	8.39%	8.76%	0.37%
MDU2		6	6		5.97%	3.93%	-2.04%
MDU3		5	5		3.84%	2.91%	-0.93%
MPA1		5	5		9.79%	10.76%	0.97%
MDU7		11	4	(7)	8.70%	5.07%	-3.64%
PVI1		2	4	2	6.19%	7.66%	1.46%
PNV2		5	3	(2)	5.29%	7.42%	2.12%
DGL2		33	2	(31)	-2.10%	9.22%	11.32%
DKI1		2	2		14.07%	10.50%	-3.58%
MDU5		5	2	(3)	11.67%	11.13%	-0.54%
MLR1		4	2	(2)	11.53%	7.75%	-3.79%
MNM1		1	2	1	6.71%	6.19%	-0.53%
NKI1			2	2	#Error	-1.11%	#Error
PNI1		1	2	1	1.28%	2.04%	0.76%
TEN1		2	2		3.29%	8.35%	5.06%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	TMM1	4	2	(2)	4.36%	6.23%	1.87%	
	TPT1	2	2		11.11%	9.25%	-1.86%	
	ADP1	2	1	(1)	18.18%	9.12%	-9.06%	
	CMR1		1	1	#Error	3.16%	#Error	
	KYK1	1	1		10.59%	5.19%	-5.40%	
	PKM1		1	1	#Error	8.04%	#Error	
	SGP1	3	1	(2)	9.96%	10.70%	0.74%	
	TEN2		1	1	36.46%	12.06%	-24.41%	
	USL1	4	1	(3)	7.96%	-1.16%	-9.12%	
	BNR1				#Error	#Error	#Error	
	BTU1	1		(1)	-2.14%	#Error	#Error	
	CBM1				#Error	#Error	#Error	
	KPT1	1		(1)	4.79%	#Error	#Error	
	NTM1	1		(1)	10.59%	#Error	#Error	
	SZSD	10		(10)	-1.93%	#Error	#Error	
	MDU4	4	(1)	(5)	7.58%	5.62%	-1.96%	
	WHMD	(5)	(2)	3	13.40%	15.25%	1.85%	
	Total	224	189	(35)	3.44%	3.15%	-0.28%	
	VIJAYAWADA-01	GNT2	5	23	18	5.49%	1.95%	-3.54%
		VJW1	9	17	8	4.85%	4.49%	-0.36%
VJW3		14	10	(4)	6.28%	5.98%	-0.30%	
CRL1		6	9	3	3.82%	4.66%	0.84%	
BVR1		8	7	(1)	6.74%	5.34%	-1.40%	
ELU1		10	7	(3)	2.55%	4.46%	1.91%	
NRT1		9	7	(2)	1.78%	2.55%	0.78%	
VJW5		3	7	4	8.30%	6.14%	-2.16%	
OGL1		16	6	(10)	7.28%	5.86%	-1.42%	
GNT1		8	5	(3)	6.72%	7.06%	0.34%	
KND1		3	5	2	2.89%	4.63%	1.75%	
VUY1			5	5	#Error	2.57%	#Error	
CKT1		4	4		4.56%	2.85%	-1.71%	
DPE1		2	4	2	6.37%	4.77%	-1.60%	
JGG1		4	4		4.64%	4.64%	0.00%	
RAL1		12	4	(8)	6.45%	2.88%	-3.57%	
TDD1		8	4	(4)	7.66%	5.72%	-1.95%	
TNK1		4	4		5.04%	4.84%	-0.21%	
VJW4		2	4	2	6.54%	4.87%	-1.67%	
NPR1		8	3	(5)	5.19%	3.81%	-1.38%	
RMV1		4	3	(1)	3.99%	2.13%	-1.86%	
TEL1		7	3	(4)	5.27%	2.08%	-3.19%	
VJW2		3	3		6.11%	2.12%	-3.99%	
VKN1		8	3	(5)	5.36%	5.19%	-0.16%	
GDV1		2	2		9.76%	2.73%	-7.03%	
GVM1		5	2	(3)	5.03%	6.40%	1.37%	
JPT1		3	2	(1)	5.62%	8.44%	2.82%	
MTM1		5	2	(3)	4.13%	8.30%	4.16%	
NZV1		2	2		4.09%	8.23%	4.14%	
PPM1		2	2		7.97%	1.41%	-6.56%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	TNI1	6	2	(4)	2.10%	0.92%	-1.18%
	AMP1	2	1	(1)	12.94%	3.71%	-9.23%
	BPP1	10	1	(9)	1.54%	3.48%	1.94%
	PNR1	2	1	(1)	7.75%	3.27%	-4.48%
	PRL1	7	1	(6)	6.39%	6.64%	0.25%
	PAP1	1		(1)	6.64%	#Error	#Error
	TVU1	4		(4)	3.47%	#Error	#Error
	WHGT	(6)		6	-0.75%	#Error	#Error
	Total	202	169	(33)	5.44%	4.24%	-1.20%
SOUTH ARCOT	POY1	16	20	4	7.78%	5.37%	-2.41%
	CUD1	5	18	13	7.09%	10.44%	3.36%
	NVL2	12	10	(2)	6.76%	4.71%	-2.05%
	VPM2	8	10	2	9.64%	8.76%	-0.89%
	KML1	10	8	(2)	9.74%	7.46%	-2.29%
	PRT1	3	7	4	5.29%	7.42%	2.12%
	KKI2	9	6	(3)	2.75%	8.60%	5.85%
	TRK1	7	6	(1)	6.85%	10.11%	3.26%
	VCM2	11	6	(5)	7.65%	4.50%	-3.15%
	CDM1	12	5	(7)	6.34%	9.01%	2.67%
	KLM1	6	5	(1)	7.69%	11.18%	3.49%
	POY2	5	4	(1)	12.85%	1.54%	-11.31%
	SJI2	3	3		10.30%	6.86%	-3.44%
	TVM1	3	3		9.02%	2.40%	-6.62%
	TDM1	3	2	(1)	9.49%	9.46%	-0.03%
	ULP1	2	2		8.20%	15.92%	7.72%
	VPM1		2	2	#Error	8.91%	#Error
	MKM1	4	1	(3)	11.38%	4.42%	-6.96%
	STP1	1	1		22.75%	9.27%	-13.48%
	TVM2	6	1	(5)	4.39%	4.79%	0.41%
	VCM1	3		(3)	4.02%	#Error	#Error
	WHUT		(3)	(3)	#Error	2.41%	#Error
Total	129	117	(12)	7.64%	7.64%	-0.01%	
NORTH ARCOT	SBR1	14	18	4	5.40%	6.43%	1.03%
	KPM2	21	16	(5)	8.02%	9.40%	1.37%
	VEL2	9	13	4	10.26%	6.15%	-4.10%
	TRL1	10	9	(1)	6.10%	3.23%	-2.86%
	VEL1	6	8	2	6.29%	7.74%	1.46%
	ABR1	2	6	4	8.65%	5.72%	-2.93%
	TRR1	6	6		7.78%	3.72%	-4.06%
	AKM1	7	5	(2)	11.54%	7.43%	-4.11%
	PLR1	3	5	2	6.38%	3.45%	-2.93%
	KPM1	3	4	1	10.64%	7.03%	-3.61%
	ANI1	3	3		6.92%	13.69%	6.77%
	ARC2	1	3	2	10.08%	11.49%	1.41%
	CYR1	1	3	2	4.47%	1.20%	-3.27%
	TRT1	3	3		8.37%	7.62%	-0.75%
	VSI1	3	3		6.25%	15.53%	9.28%
	GDM1	1	2	1	1.31%	4.62%	3.31%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	SLG1	1	2	1	6.87%	20.03%	13.16%
	VNB1		2	2	#Error	5.66%	#Error
	WJD1	7	2	(5)	11.40%	15.28%	3.88%
	WJP1	5	2	(3)	9.49%	6.41%	-3.09%
	CGM1	1	1		14.34%	4.29%	-10.05%
	CPT1	2	1	(1)	1.04%	-0.28%	-1.32%
	PTU1	1	1		3.53%	11.10%	7.58%
	BGR1	(1)		1	-2.46%	#Error	#Error
	UGI1				#Error	#Error	#Error
	WHVL	(4)	(1)	3	9.28%	9.08%	-0.20%
	Total	105	117	12	7.94%	7.21%	-0.73%
WEST-02	SLM2	11	17	6	-2.84%	0.42%	3.27%
	ERD2	10	13	3	12.54%	9.86%	-2.68%
	NKL2		10	10	#Error	10.56%	#Error
	ERD1	12	9	(3)	10.09%	9.19%	-0.90%
	SLM1	4	8	4	9.15%	9.36%	0.21%
	ATU1	5	6	1	7.21%	13.22%	6.01%
	TCG1	3	6	3	10.35%	5.31%	-5.04%
	HSR2	4	5	1	12.23%	7.83%	-4.40%
	SLM3	16	4	(12)	-0.99%	9.43%	10.42%
	TRM1	1	4	3	17.19%	9.00%	-8.19%
	CMI1	1	3	2	10.89%	3.77%	-7.12%
	APN1		2	2	#Error	8.85%	#Error
	BMD1	4	2	(2)	6.27%	9.70%	3.43%
	DPR2	1	2	1	14.02%	1.90%	-12.12%
	HRR1		2	2	#Error	4.51%	#Error
	HSR1		2	2	#Error	10.34%	#Error
	MTR1	1	2	1	-0.77%	7.36%	8.13%
	OML1		2	2	#Error	6.78%	#Error
	RSP1	1	2	1	4.86%	6.18%	1.32%
	EPI1	1	1		10.93%	4.97%	-5.96%
	KMM1	3	1	(2)	3.24%	14.41%	11.17%
	KRI1		1	1	#Error	6.45%	#Error
	KVP1		1	1	#Error	8.20%	#Error
	MCR1	1	1		13.35%	7.42%	-5.93%
	PDR1	2	1	(1)	7.42%	11.08%	3.65%
	PLC1	1	1	1	1.53%	3.92%	2.39%
	SGG1		1	1	#Error	2.67%	#Error
	VKL1	1	1		19.25%	13.82%	-5.43%
	VPD1	2	1	(1)	5.12%	6.88%	1.76%
	DPR1				#Error	#Error	#Error
	EDP1	2		(2)	9.83%	#Error	#Error
	KAM1				#Error	#Error	#Error
	PMP1	1		(1)	21.77%	#Error	#Error
	SGI1				#Error	#Error	#Error
	WHPD	(4)		4	13.64%	#Error	#Error
WHKP	(4)	(2)	2	9.74%	8.16%	-1.58%	
Total	80	109	30	6.25%	7.55%	1.30%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	TPY2	13	11	(2)	5.81%	5.78%	-0.03%	
	BVL1	3	7	4	12.86%	7.80%	-5.06%	
	NLR1	3	7	4	8.97%	5.22%	-3.74%	
	PDT1	5	7	2	4.02%	4.46%	0.43%	
	TPY1		7	7	#Error	6.47%	#Error	
	KVL1	2	6	4	7.00%	5.02%	-1.98%	
	ATP1	5	5		8.59%	3.20%	-5.38%	
	CTO1	5	4	(1)	7.53%	7.11%	-0.42%	
	KDA1	4	4		3.40%	3.61%	0.21%	
	VKI1	4	4		7.08%	3.87%	-3.22%	
	KNL1	3	3		5.99%	6.39%	0.40%	
	MPL1	1	3	2	8.60%	8.52%	-0.08%	
	NDL1	1	3	2	8.01%	11.85%	3.84%	
	PUT1	2	3	1	4.77%	8.33%	3.55%	
	RCY1	1	3	2	8.07%	5.18%	-2.89%	
	RJP1	4	3	(1)	3.70%	3.68%	-0.02%	
	SPE1	4	3	(1)	4.13%	6.22%	2.09%	
	KAR1	1	2	1	19.15%	9.51%	-9.64%	
	KDR1	16	2	(14)	4.52%	4.28%	-0.24%	
	KHT1	2	2		6.88%	8.65%	1.77%	
	TPI1			2	2	#Error	5.25%	#Error
	DHN1			1	1	#Error	4.85%	#Error
	GTL1	3	1	(2)	9.05%	3.27%	-5.78%	
	PGR1			1	1	#Error	8.04%	#Error
	ADI1	1		(1)	3.48%	#Error	#Error	
	KNL2	6		(6)	6.06%	#Error	#Error	
	KOU1	2		(2)	5.12%	#Error	#Error	
	NYP1	1		(1)	3.48%	#Error	#Error	
	PIL1	1		(1)	4.22%	#Error	#Error	
	PMR1	1		(1)	8.79%	#Error	#Error	
	WHKD			(1)	(1)	#Error	2.33%	#Error
	Total	94	93	(1)	6.17%	5.97%	-0.20%	
WEST-01	CBE2	12	18	6	10.29%	10.55%	0.26%	
	TPR2	5	5		7.05%	3.49%	-3.56%	
	CBE1	4	3	(1)	5.72%	8.42%	2.70%	
	CBE4	3	3		10.26%	15.63%	5.37%	
	DPM2	2	3	1	8.28%	15.92%	7.64%	
	SUL1	1	3	2	1.27%	10.94%	9.67%	
	CBE6	3	2	(1)	12.91%	9.29%	-3.62%	
	GBM1	6	2	(4)	7.19%	12.52%	5.33%	
	TPR4	2	2		13.06%	14.20%	1.14%	
	CBE3	1	1		11.08%	15.10%	4.02%	
	CBE5		1	1	#Error	16.18%	#Error	
	KGM1		1	1	#Error	11.55%	#Error	
	KMR1	4	1	(3)	14.09%	6.88%	-7.22%	
	PLI1	7	1	(6)	8.13%	14.04%	5.91%	
	SNR1	2	1	(1)	6.15%	7.40%	1.25%	
	TPR1	2	1	(1)	6.54%	9.36%	2.82%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	UMP1		1	1	#Error	9.96%	#Error
	ANR1	1		(1)	1.27%	#Error	#Error
	AVI1	1		(1)	5.18%	#Error	#Error
	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	KMD1	2		(2)	12.15%	#Error	#Error
	MPM1	2		(2)	11.33%	#Error	#Error
	PDM1	4		(4)	14.29%	#Error	#Error
	PPI1	5		(5)	4.47%	-100.26%	-104.73%
	SYM2	1		(1)	4.70%	#Error	#Error
	TPR3	1		(1)	3.07%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(2)	(6)	(4)	9.27%	6.90%	-2.37%
	Total	69	43	(26)	8.81%	11.19%	2.38%
	KL-SOUTH	TVP1	21	14	(7)	-1.34%	-0.04%
KLR1		2	7	5	-4.70%	-3.97%	0.73%
PAS1		4	3	(1)	3.15%	1.39%	-1.76%
PNL1		3	2	(1)	-2.64%	-2.39%	0.25%
WHTM			(8)	(8)	#Error	10.11%	#Error
Total		30	18	(12)	-1.08%	-6.50%	-5.43%
KL-NORTH	KZD1	40	17	(23)	1.67%	-0.81%	-2.49%
	WHKZ	(1)	(2)	(1)	-0.08%	-9.20%	-9.12%
	Total	39	15	(24)	1.72%	0.11%	-1.61%
Total	1972	1897	(76)	6.89%	6.25%	-0.64%	