



Air-Cond - Daily Sales Performance As on 06-04-2026 11:30:25 PM

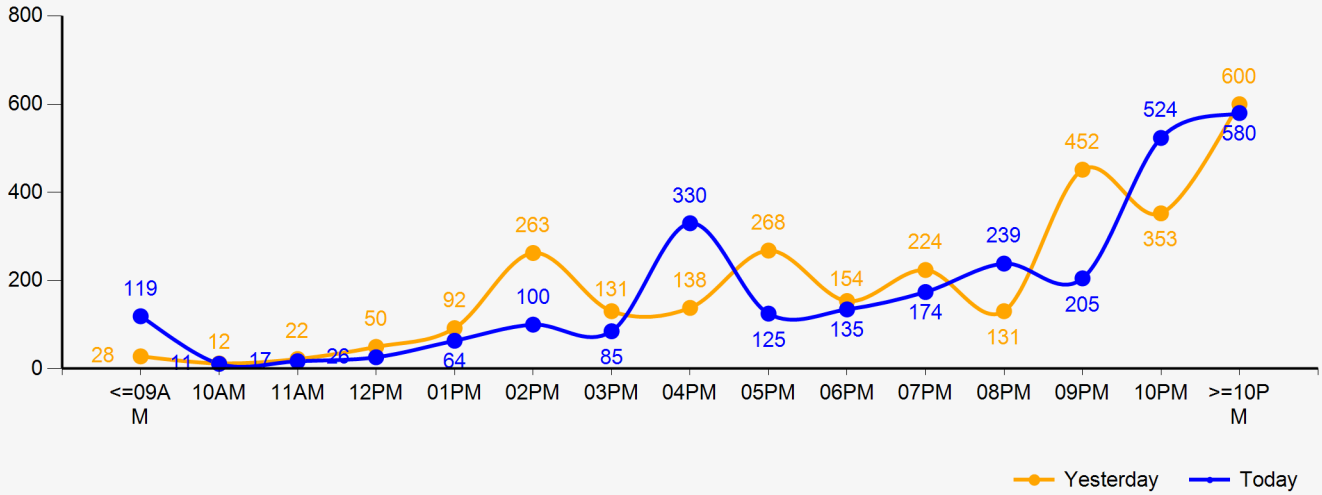
YD Sales : 2915

YD GP%: 7.14%

TD Sales : 2732

TD GP%: 6.86%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	425	454	29	9.08%	9.20%	0.12%
TRICHY-01	276	377	101	5.77%	0.53%	-5.25%
SOUTH-01	391	372	(19)	7.16%	7.24%	0.08%
CHENNAI-02	405	249	(156)	8.72%	10.20%	1.48%
VIJAYAWADA-01	190	214	25	5.63%	5.15%	-0.48%
WEST-02	222	207	(16)	6.43%	6.12%	-0.32%
SOUTH-03	270	186	(84)	4.50%	5.39%	0.89%
NORTH ARCOT	188	172	(16)	8.00%	10.31%	2.31%
SOUTH ARCOT	164	160	(5)	8.75%	10.05%	1.30%
WEST-01	200	140	(60)	8.31%	8.13%	-0.18%
TIRUPATI-01	114	118	4	5.13%	6.56%	1.43%
KL-SOUTH	32	47	15	0.45%	1.71%	1.26%
KL-NORTH	39	38	(1)	0.47%	2.54%	2.07%
Total	2915	2732	(183)	7.14%	6.86%	-0.29%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH47	1	174	173	9.04%	8.15%	-0.89%
	CH14	32	25	(8)	8.43%	8.58%	0.15%
	CH05	33	22	(11)	7.22%	8.66%	1.43%
	CH16	26	20	(6)	8.55%	11.95%	3.40%
	CH28	19	20	1	11.51%	12.15%	0.64%
	CH07	17	19	2	9.11%	8.40%	-0.71%
	CH25	18	19	1	7.43%	4.35%	-3.08%
	CH45	15	18	3	8.68%	10.69%	2.01%
	GUD1	26	17	(9)	12.01%	10.84%	-1.16%
	CH08	18	15	(3)	9.77%	9.35%	-0.42%
	CH19	14	13	(1)	8.85%	10.76%	1.91%
	CH42	13	11	(2)	11.21%	12.44%	1.23%
	CH48	11	11	(1)	8.23%	13.66%	5.43%
	AVD1	17	10	(7)	10.03%	6.60%	-3.42%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	CH30	15	10	(5)	9.69%	11.37%	1.69%	
	CH49	14	10	(4)	10.41%	8.90%	-1.50%	
	MRM1	13	9	(4)	9.87%	11.60%	1.73%	
	CH35	16	7	(9)	12.18%	12.27%	0.09%	
	CH38	16	7	(9)	6.78%	9.99%	3.21%	
	GUD2	4	6	2	2.99%	9.56%	6.57%	
	SKL1	9	6	(3)	10.21%	10.29%	0.08%	
	CH37	13	5	(8)	11.99%	13.92%	1.93%	
	KNR1	10	5	(5)	7.69%	7.47%	-0.22%	
	CH22	16	3	(13)	8.30%	6.73%	-1.57%	
	CH39	9	3	(6)	6.94%	5.97%	-0.97%	
	TKM1	12	3	(9)	10.37%	12.99%	2.62%	
	CGL1	5	2	(3)	7.68%	8.82%	1.14%	
	CZWH			2	2	#Error	-12.12%	#Error
	WHC3			2	2	#Error	-7.07%	#Error
	CH26	6	1	(5)	0.43%	19.78%	19.35%	
	CH29	2	1	(1)	3.55%	8.29%	4.74%	
	CH40	5	1	(4)	6.99%	9.04%	2.05%	
	MC09					#Error	#Error	#Error
	MC10					#Error	#Error	#Error
	WCHN			(22)	(22)	#Error	7.39%	#Error
	Total		425	454	29	9.08%	9.20%	0.12%
	TRICHY-01	TRY1	56	111	55	4.59%	-6.23%	-10.82%
KUM1		11	59	48	6.01%	-5.16%	-11.17%	
TRY2		7	29	22	3.40%	-6.35%	-9.75%	
TVR2		17	20	3	6.64%	6.45%	-0.19%	
KIK1		13	16	3	5.41%	9.33%	3.92%	
MVM1		16	16		7.47%	12.33%	4.86%	
TRY3		11	16	5	5.87%	-3.46%	-9.34%	
PTK1		13	13		6.32%	7.44%	1.12%	
PDK1		8	11	3	8.63%	10.22%	1.60%	
NGT1		7	10	3	8.91%	8.83%	-0.08%	
TNJ1		14	10	(4)	2.28%	4.82%	2.54%	
PBR2		15	9	(6)	4.65%	6.15%	1.49%	
MDI1		9	6	(3)	6.85%	6.86%	0.01%	
TNJ2		10	6	(4)	5.70%	7.82%	2.12%	
TTP1		7	6	(1)	7.42%	6.15%	-1.27%	
AYR1		9	5	(4)	7.65%	11.49%	3.84%	
PBR1		6	5	(1)	2.03%	6.24%	4.21%	
JKM1		7	4	(3)	2.27%	8.88%	6.61%	
MSI1		6	4	(2)	6.94%	4.42%	-2.52%	
NCK1		3	4	1	6.86%	2.85%	-4.01%	
TYR1		5	4	(1)	3.12%	3.63%	0.51%	
NMM1		3	3		6.07%	6.22%	0.15%	
TRY4		8	3	(5)	9.18%	10.69%	1.52%	
TVR1		10	3	(7)	9.76%	8.47%	-1.29%	
KRN1		4	2	(2)	4.79%	7.71%	2.91%	
APM1				1	1	100.00%	7.77%	-92.23%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	ORU1	2	1	(1)	4.70%	0.62%	-4.07%
	WTRZ	(2)		2	7.46%	#Error	#Error
	Total	276	377	101	5.77%	0.53%	-5.25%
SOUTH-01	TVL1	44	62	18	7.85%	5.68%	-2.17%
	NGR1	29	48	19	4.78%	5.76%	0.98%
	TUT1	42	32	(10)	8.83%	11.35%	2.52%
	S2SD		31	31	#Error	-1.64%	#Error
	MAR1	18	17	(1)	5.25%	9.72%	4.47%
	TKS2	10	15	5	7.90%	7.67%	-0.23%
	KVT1	16	13	(3)	10.60%	8.27%	-2.33%
	TCN1	3	13	10	9.64%	8.62%	-1.02%
	VLY1	12	13	1	8.30%	11.86%	3.55%
	TUT2	17	12	(5)	8.94%	9.44%	0.49%
	MMT1	7	9	2	5.57%	8.79%	3.22%
	ERL2	18	8	(10)	5.02%	10.60%	5.58%
	KGL1	3	8	5	10.41%	9.10%	-1.31%
	TKS1	10	8	(2)	4.73%	6.23%	1.49%
	APK1	5	7	2	5.78%	6.16%	0.38%
	COL1	8	7	(1)	8.00%	8.95%	0.96%
	SVK1	15	7	(8)	5.62%	7.78%	2.16%
	TYI1	5	7	2	14.75%	10.93%	-3.82%
	RND1	11	6	(5)	11.11%	5.88%	-5.23%
	ASM1	4	5	1	12.08%	8.68%	-3.40%
	RPM1	12	5	(7)	6.29%	8.26%	1.97%
	SDI1	11	5	(6)	7.52%	6.39%	-1.13%
	ARM1	16	4	(12)	4.91%	7.07%	2.16%
	PKD1	18	4	(14)	6.66%	7.39%	0.73%
	SNL1	7	4	(3)	7.49%	5.81%	-1.68%
	TKY1	4	4		9.24%	3.38%	-5.86%
	UDN1	11	4	(7)	2.28%	11.02%	8.75%
	APK2	2	3	1	1.42%	6.27%	4.85%
	PDI1	5	3	(2)	5.31%	4.47%	-0.84%
	KSM1	1	2	1	3.27%	9.64%	6.37%
	SKD1	1	2	1	6.90%	8.21%	1.31%
	KYR1	2	1	(1)	8.32%	9.04%	0.72%
	SGT1		1	1	#Error	8.76%	#Error
VKM1	6	1	(5)	4.54%	11.08%	6.54%	
VNR1	5	1	(4)	7.72%	3.94%	-3.79%	
VNR2	12	1	(11)	6.23%	10.68%	4.45%	
STU2	1		(1)	14.61%	#Error	#Error	
WHTV			(1)	(1)	#Error	8.54%	#Error
Total	391	372	(19)	7.16%	7.24%	0.08%	
CHENNAI-02	CH03	43	32	(11)	8.71%	10.01%	1.30%
	CH15	33	26	(7)	9.97%	8.82%	-1.15%
	CH18	17	18	2	9.97%	12.66%	2.69%
	CH17	14	15	1	10.33%	12.30%	1.97%
	CH50	20	13	(7)	9.34%	13.36%	4.02%
	CH21	29	12	(17)	8.27%	14.76%	6.50%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH34	15	12	(3)	9.51%	8.64%	-0.87%
	CH24	28	11	(17)	9.36%	11.70%	2.34%
	CH33	11	11		7.12%	10.00%	2.88%
	CH12	21	10	(11)	7.99%	9.92%	1.93%
	PON1	11	10	(1)	7.66%	5.44%	-2.23%
	CH44	16	9	(7)	8.44%	9.21%	0.78%
	MJR1	22	9	(13)	7.68%	10.23%	2.56%
	CH06	9	8	(1)	10.90%	12.39%	1.49%
	GPD1	9	8	(1)	4.42%	3.86%	-0.56%
	CH20	13	6	(7)	8.73%	12.23%	3.50%
	CH41	13	6	(7)	11.94%	14.25%	2.31%
	CH51	20	6	(14)	9.47%	11.81%	2.34%
	CH46	11	5	(6)	7.73%	4.94%	-2.79%
	CH23	10	4	(6)	7.85%	5.55%	-2.30%
	CH27	4	3	(1)	6.72%	6.82%	0.10%
	CH32	4	3	(1)	5.48%	5.09%	-0.39%
	CH36	5	3	(2)	7.46%	8.48%	1.03%
	MC06	4	3	(1)	4.11%	7.92%	3.81%
	CH31	8	2	(6)	11.81%	7.02%	-4.79%
	CH43	10	2	(8)	6.94%	11.08%	4.14%
	UKI1	6	2	(4)	4.79%	11.96%	7.17%
	CH01				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	Total		405	249	(156)	8.72%	10.20%
VIJAYAWADA-01	BVR1	9	16	7	8.70%	4.62%	-4.07%
	TNK1	7	14	7	4.45%	4.32%	-0.13%
	CRL1	6	12	6	5.70%	5.62%	-0.07%
	GNT1	11	12	1	5.56%	4.64%	-0.93%
	VJW4	7	12	5	10.77%	6.44%	-4.33%
	NPR1		10	10	#Error	3.27%	#Error
	OGL1	9	10	1	7.77%	5.48%	-2.29%
	VJW1	11	9	(2)	4.96%	5.17%	0.21%
	VJW3	12	8	(4)	7.93%	5.15%	-2.78%
	PAP1	4	7	3	3.80%	3.65%	-0.15%
	VJW2	8	7	(1)	4.29%	6.77%	2.48%
	RMV1	5	6	1	6.47%	8.45%	1.98%
	TEL1	8	6	(2)	2.72%	4.01%	1.28%
	VJW5	6	6		4.22%	9.86%	5.63%
	AMP1		5	5	#Error	4.67%	#Error
	CKT1	2	5	3	7.87%	4.54%	-3.33%
	GDV1	3	5	2	7.58%	4.24%	-3.34%
	JPT1	4	5	1	10.13%	6.35%	-3.78%
	KND1	8	5	(3)	3.53%	5.05%	1.52%
	MTM1	2	5	3	5.28%	9.20%	3.91%
	BPP1	3	4	1	6.49%	1.48%	-5.01%
	ELU1	5	4	(1)	2.90%	6.07%	3.17%
	GVM1	3	4	1	11.66%	6.70%	-4.96%
	JGG1			4	4	#Error	1.82%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	TDD1	9	4	(5)	3.63%	1.58%	-2.05%
	TVU1	3	4	1	4.48%	4.87%	0.39%
	VKN1	2	4	2	4.45%	4.56%	0.11%
	DPE1	3	3		1.79%	4.09%	2.30%
	GNT2	1	3	2	2.18%	7.12%	4.94%
	RAL1	13	3	(10)	6.26%	4.43%	-1.83%
	TNI1	9	3	(6)	0.63%	3.67%	3.05%
	VUY1	1	3	2	-2.23%	1.59%	3.82%
	NRT1	5	2	(3)	4.04%	5.89%	1.85%
	PNR1	2	2		8.86%	5.58%	-3.27%
	PPM1	7	1	(6)	8.36%	8.23%	-0.13%
	PRL1	2	1	(1)	6.93%	11.29%	4.36%
	Total	190	214	25	5.63%	5.15%	-0.48%
	WEST-02	ERD1	29	30	1	6.46%	5.06%
ERD2		37	26	(11)	8.53%	8.37%	-0.16%
NKL2		14	14		4.53%	3.37%	-1.17%
SLM1		15	14	(1)	5.05%	6.17%	1.12%
HSR1		2	10	8	4.39%	5.57%	1.19%
DPR1		2	7	5	7.02%	6.64%	-0.38%
DPR2		4	7	3	7.20%	10.07%	2.87%
RSP1		6	7	1	7.02%	5.47%	-1.54%
SLM3		9	7	(2)	9.75%	4.42%	-5.33%
KMM1		6	7	1	3.56%	8.64%	5.07%
MTR1		4	6	2	4.94%	6.28%	1.34%
TCG1		11	6	(5)	9.20%	10.38%	1.19%
EDP1		4	5	1	5.07%	0.42%	-4.65%
KRI1		3	5	2	0.79%	3.34%	2.55%
SGG1		6	5	(1)	3.67%	5.48%	1.80%
TRM1		6	5	(1)	5.15%	1.23%	-3.93%
HSR2		2	4	2	5.79%	0.50%	-5.28%
SLM2		14	4	(10)	-2.63%	3.53%	6.17%
VKL1			4	4	#Error	7.00%	#Error
VPD1		5	4	(1)	2.60%	4.60%	2.00%
APN1		1	3	2	12.19%	8.01%	-4.19%
ATU1		5	3	(2)	10.77%	8.48%	-2.28%
BMD1		4	3	(1)	5.12%	6.93%	1.81%
EPI1		3	3		-0.13%	15.43%	15.55%
HRR1		2	3	1	12.04%	10.21%	-1.83%
OML1		8	3	(5)	7.03%	8.84%	1.82%
SGI1		3	3		10.42%	6.35%	-4.07%
CMI1		2	2		11.74%	2.91%	-8.83%
KVP1			2	2	#Error	7.51%	#Error
MCR1		2	2		11.74%	10.13%	-1.61%
PMP1		3	2	(1)	4.86%	4.50%	-0.36%
PLC1		2	1	(1)	14.48%	6.24%	-8.24%
KAM1		4		(4)	9.03%	#Error	#Error
PDR1		4		(4)	12.30%	#Error	#Error
Total	222	207	(16)	6.43%	6.12%	-0.32%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	KRR1	13	22	9	7.83%	-1.01%	-8.84%
	MDU1	79	13	(66)	0.44%	6.79%	6.35%
	KKD3	9	11	2	10.04%	7.39%	-2.65%
	MDU2	13	11	(2)	7.40%	9.02%	1.62%
	ATG1	7	9	2	7.46%	4.75%	-2.71%
	SZSD		9	9	#Error	-1.42%	#Error
	USL1	7	8	1	7.35%	7.02%	-0.33%
	DGL1	7	7		3.68%	6.26%	2.58%
	MDU3	9	7	(2)	4.01%	2.86%	-1.15%
	MDU4	11	7	(4)	6.43%	2.58%	-3.85%
	MDU6	10	7	(3)	6.69%	7.49%	0.80%
	DKI1	8	6	(2)	4.97%	12.89%	7.93%
	MNM1	3	6	3	8.90%	11.04%	2.14%
	PNI1	8	6	(2)	6.04%	1.37%	-4.66%
	SVG1	5	6	1	6.95%	7.12%	0.16%
	TDI1	3	6	3	4.10%	12.05%	7.95%
	CBM1	3	5	2	11.46%	10.14%	-1.32%
	MPA1	7	5	(2)	4.11%	3.38%	-0.73%
	TEN2	4	5	1	3.81%	7.20%	3.39%
	CMR1	2	4	2	8.48%	-0.61%	-9.08%
	MLR1	4	4		3.24%	8.52%	5.28%
	BNR1	7	3	(4)	7.41%	-0.92%	-8.32%
	BTU1	2	3	1	-5.03%	2.93%	7.96%
	MDU5	3	3		6.31%	11.61%	5.31%
	NTM1		3	3	#Error	9.57%	#Error
	KYK1	3	2	(1)	1.08%	13.28%	12.20%
	MDU7	7	2	(5)	7.64%	10.50%	2.85%
	TEN1	3	2	(1)	2.04%	1.74%	-0.30%
	TMM1	10	2	(8)	4.55%	9.59%	5.04%
	ADP1	2	1	(1)	0.90%	13.07%	12.17%
	DGL2	6	1	(5)	6.73%	6.36%	-0.37%
	ODM1	1	1		-0.69%	-1.64%	-0.96%
	PKM1	1	1		4.70%	6.16%	1.47%
	PNV2	2	1	(1)	3.27%	3.33%	0.06%
PVI1	3	1	(2)	5.56%	1.20%	-4.36%	
KPT1	4		(4)	9.70%	#Error	#Error	
NKI1	3		(3)	2.87%	#Error	#Error	
SGP1	3		(3)	4.72%	#Error	#Error	
TPT1				#Error	#Error	#Error	
WHMD	(2)	(4)	(2)	4.68%	13.54%	8.86%	
Total	270	186	(84)	4.50%	5.39%	0.89%	
NORTH ARCOT	KPM2	25	14	(11)	9.28%	11.44%	2.16%
	SBR1	19	14	(5)	10.09%	10.41%	0.32%
	TRL1	16	13	(3)	10.67%	13.58%	2.91%
	VEL2	9	12	3	7.05%	9.27%	2.22%
	CYR1	6	11	5	5.03%	9.88%	4.85%
	WJD1	5	11	6	12.73%	12.03%	-0.70%
	KPM1	7	9	2	9.81%	10.79%	0.97%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	SLG1	5	9	4	12.38%	11.16%	-1.23%
	AKM1	15	8	(7)	9.29%	9.17%	-0.12%
	VNB1	4	8	4	4.70%	9.90%	5.20%
	WJP1	7	8	1	6.35%	7.84%	1.49%
	ABR1	8	7	(1)	8.20%	8.66%	0.46%
	ARC2	10	7	(3)	5.58%	8.17%	2.59%
	CPT1	4	7	3	7.23%	9.43%	2.20%
	GDM1	4	6	2	-1.39%	3.55%	4.94%
	TRR1	10	6	(4)	4.26%	9.19%	4.92%
	VSI1	7	6	(1)	7.75%	13.91%	6.16%
	PLR1	4	5	1	7.12%	7.60%	0.48%
	TRT1	9	5	(4)	3.86%	13.44%	9.58%
	VEL1	9	3	(6)	10.15%	12.47%	2.32%
	ANI1	4	2	(2)	6.21%	11.61%	5.40%
	BGR1	2	1	(1)	4.01%	6.62%	2.62%
	CGM1	1	1		4.70%	11.08%	6.39%
	PTU1			1	#Error	3.12%	#Error
	UGI1	2	1	(1)	9.32%	4.29%	-5.03%
	WHVL	(4)	(3)	1	8.66%	3.01%	-5.65%
	Total	188	172	(16)	8.00%	10.31%	2.31%
	SOUTH ARCOT	KLM1	10	21	11	7.45%	11.93%
POY2		14	19	5	12.95%	11.98%	-0.97%
POY1		24	16	(8)	10.13%	9.50%	-0.64%
VPM2		22	16	(6)	8.68%	10.69%	2.00%
SJI2		8	15	7	7.87%	10.05%	2.18%
CUD1		15	10	(5)	8.95%	10.37%	1.42%
TVM1		4	9	5	10.64%	5.80%	-4.84%
PRT1		4	8	4	4.73%	8.43%	3.70%
CDM1		7	7		10.20%	9.85%	-0.35%
TDM1		6	6		5.57%	9.04%	3.47%
VCM1		5	6	1	8.61%	6.42%	-2.19%
MKM1		7	5	(2)	6.79%	9.09%	2.30%
NVL2		2	5	3	0.13%	11.99%	11.86%
TVM2		2	5	3	4.70%	6.14%	1.44%
KKI2		6	4	(2)	7.31%	12.30%	4.98%
TRK1		3	4	1	9.70%	10.94%	1.24%
ULP1		8	4	(4)	6.97%	7.55%	0.57%
KML1		12	3	(9)	8.23%	9.27%	1.05%
STP1		5		(5)	10.87%	#Error	#Error
VPM1		1		(1)	-2.89%	#Error	#Error
WHUT		(1)	(3)	(2)	8.29%	6.25%	-2.04%
Total	164	160	(5)	8.75%	10.05%	1.30%	
WEST-01	CBE2	57	32	(25)	9.60%	9.58%	-0.02%
	CBE4	14	9	(5)	9.08%	11.86%	2.78%
	CBE6	8	9	1	8.18%	6.82%	-1.37%
	UMP1	2	9	7	6.66%	3.23%	-3.43%
	CBE1	7	8	1	8.39%	5.29%	-3.10%
	GBM1	7	8	1	4.29%	9.64%	5.35%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-01	PLI1	8	8		9.26%	5.36%	-3.89%	
	TPR1	15	8	(7)	4.86%	11.69%	6.83%	
	TPR2	19	7	(12)	7.53%	2.48%	-5.05%	
	AVI1	3	6	3	5.10%	3.95%	-1.15%	
	SUL1	5	6	1	7.55%	7.31%	-0.24%	
	KMR1	7	5	(2)	8.13%	8.30%	0.17%	
	MPM1	8	5	(3)	6.67%	7.42%	0.75%	
	DPM2	2	3	1	7.86%	9.47%	1.61%	
	KMD1	1	3	2	11.63%	9.01%	-2.62%	
	SNR1	12	3	(9)	7.32%	8.05%	0.73%	
	SYM2	2	3	1	6.58%	8.02%	1.44%	
	TPR3	2	3	1	9.32%	6.69%	-2.62%	
	KGM1	4	2	(2)	6.73%	12.75%	6.02%	
	PDM1	2	2		5.39%	16.78%	11.39%	
	CBE3	1	1		9.75%	11.65%	1.90%	
	CBE5	7	1	(6)	9.65%	9.04%	-0.61%	
	GDR1			1	1	#Error	9.04%	#Error
	ANR1	2		(2)	14.33%	#Error	#Error	
	CNR1				#Error	#Error	#Error	
	KGI1				#Error	#Error	#Error	
	PPI1	4		(4)	7.78%	#Error	#Error	
	TPR4	5		(5)	13.22%	#Error	#Error	
	UAM1				#Error	#Error	#Error	
	WHCB	(4)	(2)	2	5.21%	3.12%	-2.09%	
	Total	200	140	(60)	8.31%	8.13%	-0.18%	
	TIRUPATI-01	TPY2	18	15	(3)	4.42%	4.26%	-0.15%
CTO1		3	12	9	8.12%	7.78%	-0.35%	
TPY1		4	9	5	7.85%	8.17%	0.32%	
KDA1		4	7	3	3.43%	3.23%	-0.20%	
KHT1		2	6	4	2.76%	7.19%	4.43%	
NLR1		4	6	2	6.26%	5.62%	-0.64%	
PIL1		3	6	3	8.16%	6.93%	-1.23%	
RJP1		6	6		2.93%	5.50%	2.57%	
BVL1		3	5	2	6.45%	6.39%	-0.06%	
KVL1		2	5	3	4.78%	8.11%	3.32%	
SPE1		3	5	2	4.84%	5.20%	0.35%	
TPI1		2	5	3	7.08%	7.09%	0.01%	
ATP1		12	4	(8)	7.30%	5.75%	-1.55%	
KAR1		6	4	(2)	1.51%	10.09%	8.58%	
PUT1		2	4	2	6.89%	7.86%	0.97%	
RCY1		3	3		1.17%	5.47%	4.29%	
KOU1		4	2	(2)	3.38%	12.56%	9.18%	
NYP1		1	2	1	8.69%	5.98%	-2.71%	
PDT1		2	2		2.98%	6.85%	3.87%	
VKI1		7	2	(5)	2.74%	2.88%	0.14%	
ADI1		1	1		9.74%	2.18%	-7.57%	
DHN1			1	1	#Error	11.08%	#Error	
GTL1			1	1	#Error	9.33%	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KDR1	6	1	(5)	4.81%	5.30%	0.49%
	KNL1	6	1	(5)	6.16%	11.65%	5.49%
	KNL2	4	1	(3)	4.67%	16.20%	11.53%
	NDL1	1	1		7.01%	4.70%	-2.32%
	PMR1	3	1	(2)	12.05%	5.14%	-6.91%
	MPL1				#Error	#Error	#Error
	PGR1	2		(2)	2.52%	#Error	#Error
	Total	114	118	4	5.13%	6.56%	1.43%
KL-SOUTH	TVP1	23	25	2	-0.53%	1.58%	2.10%
	PAS1	7	14	7	2.29%	1.01%	-1.28%
	PNL1		7	7	#Error	2.21%	#Error
	KLR1	2	2		4.93%	8.05%	3.13%
	WHTM		(1)	(1)	#Error	5.45%	#Error
	Total	32	47	15	0.45%	1.71%	1.26%
	KL-NORTH	KZD1	39	40	1	0.47%	2.52%
WHKZ			(2)	(2)	#Error	2.23%	#Error
Total		39	38	(1)	0.47%	2.54%	2.07%
Total	2915	2732	(183)	7.14%	6.86%	-0.29%	