



# Air-Cond - Daily Sales Performance As on 05-05-2026 11:30:20 PM

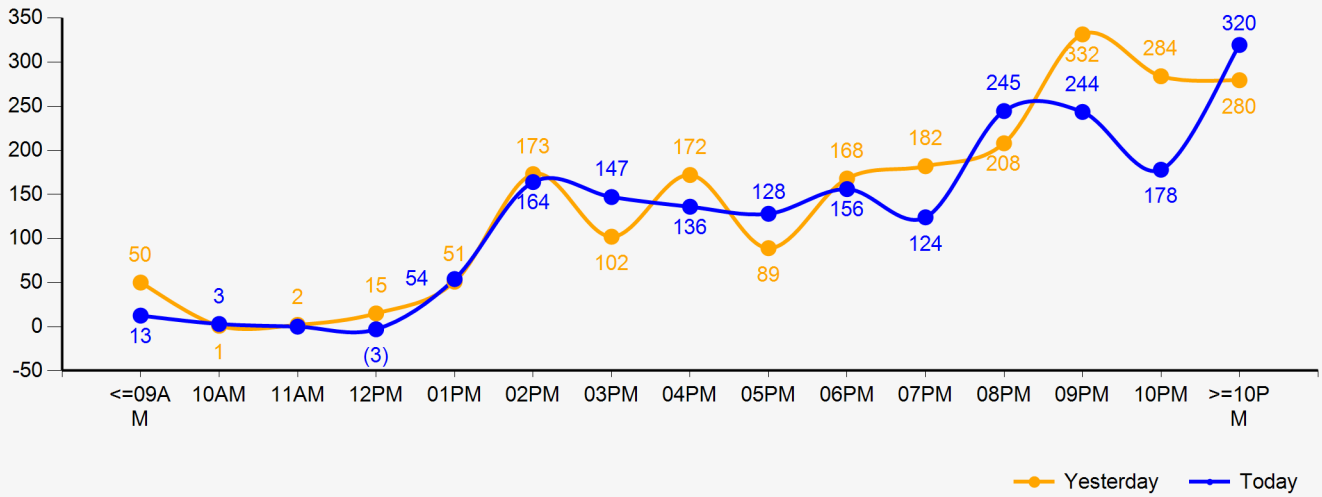
YD Sales : 2108

YD GP%: 6.67%

TD Sales : 1907

TD GP%: 7.08%

### Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	301	273	(28)	8.54%	10.54%	2.00%
CHENNAI-02	227	253	26	8.69%	7.05%	-1.65%
TRICHY-01	257	252	(5)	7.05%	7.37%	0.33%
SOUTH-01	251	226	(25)	5.05%	7.24%	2.19%
SOUTH-03	161	223	62	7.13%	3.60%	-3.54%
VIJAYAWADA-01	288	174	(114)	3.81%	5.95%	2.14%
SOUTH ARCOT	113	118	5	7.68%	7.71%	0.02%
NORTH ARCOT	137	105	(32)	7.10%	7.97%	0.87%
TIRUPATI-01	133	90	(43)	6.45%	6.36%	-0.09%
WEST-02	144	80	(64)	6.71%	6.27%	-0.44%
WEST-01	51	69	18	8.87%	8.82%	-0.04%
KL-SOUTH	17	30	13	1.12%	-1.01%	-2.12%
KL-NORTH	30	15	(15)	3.82%	1.72%	-2.10%
<b>Total</b>	<b>2108</b>	<b>1907</b>	<b>(201)</b>	<b>6.67%</b>	<b>7.08%</b>	<b>0.41%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH14	36	37	1	7.52%	9.99%	2.47%
	CH47	18	26	8	8.05%	11.60%	3.55%
	CH05	19	21	2	5.81%	6.74%	0.93%
	CH08	9	18	9	11.56%	4.23%	-7.33%
	CH28	11	17	6	11.72%	13.81%	2.09%
	CH25	6	15	9	11.54%	7.15%	-4.39%
	CH42	15	15	0	9.94%	10.55%	0.61%
	CH07	11	14	3	10.66%	9.54%	-1.12%
	CH19	6	12	6	11.39%	8.81%	-2.58%
	CH48	11	10	(1)	12.86%	10.26%	-2.60%
	KNR1	5	10	5	9.14%	9.64%	0.50%
	CGL1	10	9	(1)	10.56%	5.50%	-5.06%
	CH30	9	8	(1)	11.81%	11.54%	-0.27%
	CH45	8	8	0	5.25%	12.31%	7.06%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH37	5	7	2	10.63%	12.12%	1.48%
	CH39	4	7	3	9.27%	13.03%	3.76%
	CH49	7	7		4.90%	11.59%	6.68%
	SKL1	8	7	(1)	15.20%	9.02%	-6.17%
	CH38	6	6		14.74%	10.18%	-4.55%
	GUD1	12	6	(6)	12.36%	15.21%	2.85%
	MRM1	8	6	(2)	8.56%	6.67%	-1.89%
	CH16	17	5	(12)	9.59%	11.61%	2.02%
	CH22	12	5	(7)	7.56%	9.68%	2.12%
	CH35	7	5	(2)	9.60%	11.40%	1.79%
	AVD1	5	4	(1)	3.24%	8.09%	4.85%
	CH26	4	1	(3)	4.69%	5.90%	1.21%
	GUD2	9	1	(8)	7.62%	7.77%	0.15%
	TKM1	3	1	(2)	11.47%	4.93%	-6.54%
	CH29				#Error	#Error	#Error
	CH40	1		(1)	-5.22%	#Error	#Error
	CZWH	56		(56)	2.93%	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	WCHN	(37)	(15)	22	6.79%	-5.79%	-12.58%
	Total	301	273	(28)	8.54%	10.54%	2.00%
CHENNAI-02	CH03	18	26	8	9.84%	8.22%	-1.62%
	CH23	6	20	14	5.64%	-3.67%	-9.31%
	CH12	21	16	(5)	4.29%	4.78%	0.49%
	MJR1	4	16	12	8.43%	7.75%	-0.68%
	CH18	15	15		10.54%	9.44%	-1.10%
	CH24	23	14	(9)	7.62%	7.52%	-0.10%
	CH31	2	14	12	18.69%	1.59%	-17.10%
	CH17	7	13	6	13.46%	9.81%	-3.65%
	CH15	22	11	(11)	8.86%	6.73%	-2.13%
	CH44	5	11	6	11.07%	7.48%	-3.59%
	CH50	6	11	5	14.67%	10.56%	-4.11%
	CH21	16	10	(6)	11.38%	9.03%	-2.35%
	CH41	6	10	4	11.84%	12.16%	0.31%
	GPD1	4	9	5	2.58%	6.10%	3.51%
	CH06	17	8	(9)	7.54%	9.88%	2.34%
	CH33	6	7	1	6.68%	8.34%	1.66%
	CH34		7	7	#Error	3.85%	#Error
	CH20	11	6	(5)	6.32%	10.43%	4.10%
	CH46	10	6	(4)	9.25%	8.85%	-0.40%
	CH36	3	5	2	8.36%	9.29%	0.93%
	CH51	2	5	3	12.83%	7.47%	-5.36%
	CH43	6	3	(3)	7.10%	10.08%	2.99%
	UKI1	6	3	(3)	6.42%	4.48%	-1.94%
	CH27	3	2	(1)	9.75%	9.78%	0.03%
	PON1	3	2	(1)	8.33%	13.05%	4.72%
	CH01		1	1	#Error	11.08%	#Error
	CH32	3	1	(2)	10.21%	-0.26%	-10.48%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	MC06	2	1	(1)	6.24%	4.91%	-1.32%
	MC05				#Error	#Error	#Error
	Total	227	253	26	8.69%	7.05%	-1.65%
TRICHY-01	TRY1	45	37	(8)	5.18%	5.68%	0.50%
	PBR2	8	19	11	5.28%	6.60%	1.32%
	KUM1	25	18	(7)	5.39%	7.47%	2.08%
	TNJ1	12	17	5	8.97%	6.05%	-2.92%
	TVR2	13	16	3	9.95%	10.92%	0.97%
	PBR1	5	14	9	5.11%	6.72%	1.61%
	TNJ2	10	10		6.98%	7.13%	0.15%
	AYR1	3	9	6	3.20%	8.10%	4.89%
	JKM1	2	9	7	7.80%	6.33%	-1.47%
	PTK1	9	9		10.04%	7.31%	-2.73%
	TVR1	14	9	(5)	5.01%	8.29%	3.29%
	TYR1	10	9	(1)	6.48%	6.09%	-0.39%
	MSI1	2	7	5	5.26%	8.80%	3.54%
	NCK1	3	7	4	3.96%	5.90%	1.94%
	NGT1	4	7	3	13.38%	12.24%	-1.14%
	TRY2	2	7	5	5.39%	7.84%	2.45%
	MDI1	5	6	1	5.61%	9.92%	4.31%
	TRY3	6	6		8.01%	8.51%	0.50%
	TRY4	10	6	(4)	10.27%	5.14%	-5.13%
	TTP1	2	6	4	10.05%	8.89%	-1.16%
	KIK1	7	5	(2)	8.75%	10.52%	1.77%
	NMM1	2	5	3	6.95%	7.79%	0.85%
	APM1	6	4	(2)	11.84%	6.94%	-4.90%
	KUM2	10	4	(6)	6.16%	3.72%	-2.43%
	MVM1	28	4	(24)	6.63%	12.49%	5.85%
	PDK1	12	4	(8)	9.89%	7.47%	-2.42%
	KRN1		3	3	#Error	5.97%	#Error
	ORU1	2		(2)	4.52%	#Error	#Error
	WTRZ	(1)	(5)	(5)	3.43%	11.25%	7.82%
	Total	257	252	(5)	7.05%	7.37%	0.33%
	SOUTH-01	NGR1	17	23	6	6.58%	5.65%
TUT1		12	22	10	7.23%	9.41%	2.18%
RND1		6	16	10	10.40%	12.40%	2.01%
KVT1		2	14	12	11.33%	8.33%	-3.00%
TKS2		4	14	10	7.08%	5.15%	-1.93%
TVL1		19	14	(5)	6.23%	6.85%	0.62%
TUT2		19	13	(6)	3.66%	8.20%	4.54%
PKD1		7	11	4	7.55%	6.29%	-1.26%
VLY1		38	10	(28)	-2.59%	6.65%	9.24%
TCN1		2	9	7	9.43%	9.14%	-0.29%
APK1		4	8	4	1.82%	7.48%	5.66%
RPM1		4	8	4	7.20%	4.98%	-2.22%
APK2		5	6	1	5.32%	3.55%	-1.76%
ARM1		6	6		6.23%	1.99%	-4.24%
SVK1		11	6	(5)	8.99%	9.75%	0.76%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	UDN1	2	6	4	7.29%	5.51%	-1.78%	
	TYI1	2	5	3	11.59%	13.83%	2.25%	
	VNR2	4	5	1	11.14%	4.53%	-6.60%	
	ERL2	4	4		8.41%	16.36%	7.95%	
	KGL1	3	4	1	4.67%	10.16%	5.49%	
	KYR1	2	3	1	5.30%	10.26%	4.96%	
	MAR1	12	3	(9)	9.16%	2.17%	-7.00%	
	MMT1	8	3	(5)	7.65%	5.99%	-1.66%	
	SDI1	1	3	2	5.24%	4.57%	-0.67%	
	STU2	1	3	2	-6.51%	8.44%	14.95%	
	TKS1	5	3	(2)	5.03%	5.69%	0.66%	
	KSM1		2	2	#Error	5.64%	#Error	
	TKY1	6	2	(4)	3.63%	6.55%	2.92%	
	VKM1	3	2	(1)	10.42%	6.18%	-4.25%	
	PDI1	1	1		13.67%	-441.37%	-455.04%	
	SKD1	3	1	(2)	8.43%	4.08%	-4.35%	
	SNL1	5	1	(4)	10.82%	3.15%	-7.67%	
	VNR1	4	1	(3)	7.24%	1.49%	-5.75%	
	ASM1	4		(4)	7.94%	63.73%	55.79%	
	COL1	3		(3)	6.65%	#Error	#Error	
	S2SD	21		(21)	-1.29%	#Error	#Error	
	SGT1	1		(1)	18.18%	#Error	#Error	
	WHTV			(6)	(6)	#Error	12.21%	#Error
	Total		251	226	(25)	5.05%	7.24%	2.19%
	SOUTH-03	DGL2	1	33	32	11.17%	-2.10%	-13.27%
MDU6		7	32	25	9.25%	-0.18%	-9.43%	
MDU1		4	22	18	8.19%	4.03%	-4.16%	
KRR1		5	16	11	11.10%	-1.38%	-12.48%	
DGL1		27	13	(14)	7.36%	5.96%	-1.40%	
KKD3		6	12	6	9.15%	8.57%	-0.59%	
ATG1		13	11	(2)	4.78%	4.35%	-0.43%	
MDU7		1	11	10	5.55%	8.80%	3.25%	
SZSD			10	10	#Error	-1.41%	#Error	
MDU2		6	6		9.11%	6.09%	-3.02%	
MDU3		7	5	(2)	5.39%	3.84%	-1.55%	
MDU5		3	5	2	9.08%	11.67%	2.59%	
MPA1		5	5		10.09%	9.79%	-0.30%	
PNV2		4	5	1	6.35%	5.45%	-0.90%	
SVG1		4	5	1	7.88%	5.16%	-2.72%	
MDU4		1	4	3	4.95%	7.58%	2.63%	
MLR1			4	4	#Error	11.82%	#Error	
TMM1		8	4	(4)	4.03%	4.36%	0.33%	
USL1		4	4		10.79%	7.96%	-2.82%	
ADP1			2	2	#Error	18.18%	#Error	
DKI1		7	2	(5)	11.46%	14.07%	2.61%	
PVI1		1	2	1	6.46%	6.19%	-0.27%	
SGP1			2	2	#Error	11.57%	#Error	
TDI1		5	2	(3)	11.57%	7.83%	-3.74%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	TEN1	4	2	(2)	10.04%	3.29%	-6.75%	
	TPT1	5	2	(3)	13.46%	11.11%	-2.35%	
	BTU1	1	1		-0.22%	-2.14%	-1.92%	
	KPT1	2	1	(1)	6.15%	4.79%	-1.35%	
	KYK1	4	1	(3)	8.43%	10.59%	2.16%	
	MNM1	1	1		9.46%	6.71%	-2.75%	
	NTM1	8	1	(7)	-2.05%	10.59%	12.64%	
	ODM1	1	1		4.90%	11.95%	7.05%	
	PNI1	13	1	(12)	-4.16%	1.28%	5.44%	
	BNR1	2		(2)	6.36%	#Error	#Error	
	CBM1	3		(3)	12.53%	#Error	#Error	
	CMR1	1		(1)	8.54%	#Error	#Error	
	NKI1	2		(2)	2.86%	#Error	#Error	
	PKM1				#Error	#Error	#Error	
	TEN2	1		(1)	7.62%	40.31%	32.69%	
	WHMD	(6)	(5)	1	-5.36%	13.40%	18.76%	
	Total	161	223	62	7.13%	3.60%	-3.54%	
	VIJAYAWADA-01	VJW3	11	13	2	2.91%	6.81%	3.90%
		ELU1	8	10	2	4.61%	2.55%	-2.07%
		OGL1	16	10	(6)	5.98%	8.94%	2.97%
RAL1		9	10	1	3.68%	7.67%	4.00%	
BVR1		12	8	(4)	6.75%	6.74%	-0.01%	
GNT1		25	8	(17)	3.33%	6.72%	3.39%	
NPR1		6	8	2	2.73%	5.19%	2.46%	
NRT1		11	8	(3)	2.16%	1.40%	-0.76%	
TDD1		18	8	(10)	2.18%	7.66%	5.48%	
TEL1		8	7	(1)	3.86%	5.27%	1.41%	
VJW1		12	7	(5)	3.06%	5.42%	2.36%	
TNI1		6	6		1.58%	2.10%	0.52%	
VKN1		5	6	1	4.98%	7.07%	2.09%	
BPP1		1	5	4	8.04%	2.15%	-5.89%	
GVM1		9	5	(4)	6.37%	5.03%	-1.34%	
MTM1		3	5	2	3.05%	4.13%	1.08%	
PRL1		4	5	1	8.02%	7.24%	-0.78%	
CKT1		6	4	(2)	5.03%	4.56%	-0.48%	
JGG1		3	4	1	8.63%	4.64%	-3.99%	
RMV1		4	4		5.83%	3.99%	-1.84%	
TNK1		7	4	(3)	3.19%	5.04%	1.86%	
TVU1		7	4	(3)	4.41%	3.47%	-0.95%	
GNT2		8	3	(5)	1.20%	8.45%	7.25%	
JPT1		9	3	(6)	7.56%	5.62%	-1.94%	
KND1		5	3	(2)	5.41%	2.89%	-2.52%	
VJW2		6	3	(3)	6.15%	6.11%	-0.04%	
VJW5		4	3	(1)	7.85%	8.30%	0.45%	
AMP1		7	2	(5)	4.71%	12.94%	8.22%	
CRL1		12	2	(10)	4.89%	7.00%	2.12%	
DPE1		3	2	(1)	4.27%	6.37%	2.10%	
GDV1		3	2	(1)	4.11%	9.76%	5.65%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	NZV1	3	2	(1)	14.35%	4.09%	-10.26%
	PPM1	2	2		2.56%	7.97%	5.40%
	VJW4	30	2	(28)	-2.05%	6.54%	8.58%
	PAP1	3	1	(2)	2.51%	6.64%	4.13%
	PNR1	2	1	(1)	2.83%	15.61%	12.78%
	VUY1				#Error	#Error	#Error
	WHGT		(6)	(6)	#Error	-0.75%	#Error
	Total	288	174	(114)	3.81%	5.95%	2.14%
SOUTH ARCOT	CDM1	6	12	6	6.30%	6.34%	0.04%
	NVL2	5	12	7	10.18%	6.82%	-3.36%
	VCM2		11	11	#Error	8.05%	#Error
	KML1	4	10	6	14.68%	9.74%	-4.94%
	KKI2		9	9	#Error	2.95%	#Error
	POY1	11	8	(3)	7.24%	8.32%	1.08%
	VPM2	9	8	(1)	10.04%	9.64%	-0.40%
	TRK1	4	7	3	5.30%	7.01%	1.71%
	KLM1	10	6	(4)	12.46%	7.69%	-4.77%
	TVM2		6	6	#Error	4.59%	#Error
	CUD1	16	5	(11)	6.38%	7.30%	0.93%
	MKM1	3	4	1	9.31%	11.38%	2.06%
	PRT1	5	3	(2)	4.83%	5.29%	0.46%
	SJI2	5	3	(2)	9.16%	10.30%	1.14%
	TDM1	6	3	(3)	5.19%	9.82%	4.63%
	TVM1	3	3		3.56%	9.22%	5.65%
	VCM1	3	3		2.50%	4.02%	1.52%
	POY2	14	2	(12)	7.52%	17.45%	9.92%
	ULP1	9	2	(7)	6.20%	8.20%	2.00%
	STP1	1	1		9.76%	22.75%	12.98%
	VPM1	4		(4)	4.34%	#Error	#Error
	WHUT	(5)		5	7.21%	#Error	#Error
Total	113	118	5	7.68%	7.71%	0.02%	
NORTH ARCOT	KPM2	19	21	2	7.48%	8.06%	0.58%
	SBR1	9	14	5	5.76%	5.50%	-0.26%
	TRL1	6	10	4	4.79%	6.10%	1.30%
	VEL2	14	9	(5)	7.49%	10.36%	2.88%
	AKM1	9	7	(2)	8.99%	11.54%	2.55%
	WJD1	1	7	6	9.46%	11.51%	2.05%
	TRR1	6	6		6.05%	7.78%	1.73%
	VEL1	11	6	(5)	9.43%	6.29%	-3.14%
	WJP1	2	5	3	13.55%	9.49%	-4.06%
	ANI1	4	3	(1)	9.03%	6.92%	-2.11%
	KPM1	12	3	(9)	7.42%	10.64%	3.22%
	PLR1	1	3	2	1.22%	6.38%	5.15%
	TRT1	4	3	(1)	1.49%	8.37%	6.88%
	VSI1	11	3	(8)	7.45%	6.25%	-1.20%
	ABR1	5	2	(3)	6.60%	8.65%	2.05%
	CPT1	4	2	(2)	5.28%	1.04%	-4.24%
	ARC2	3	1	(2)	9.87%	10.08%	0.22%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	CGM1	1	1		5.55%	14.34%	8.79%
	CYR1	4	1	(3)	5.97%	4.47%	-1.50%
	GDM1	1	1		0.44%	1.31%	0.88%
	PTU1		1	1	#Error	3.53%	#Error
	SLG1	4	1	(3)	8.84%	6.87%	-1.97%
	UGI1	4		(4)	2.28%	#Error	#Error
	VNB1	3		(3)	8.07%	#Error	#Error
	BGR1		(1)	(1)	#Error	-2.46%	#Error
	WHVL	(1)	(4)	(3)	9.69%	9.28%	-0.40%
	Total	137	105	(32)	7.10%	7.97%	0.87%
TIRUPATI-01	TPY2	12	13	1	5.73%	5.81%	0.08%
	KDR1	5	12	7	7.77%	5.09%	-2.69%
	KNL2	5	6	1	6.62%	6.06%	-0.56%
	ATP1	4	5	1	5.92%	8.59%	2.67%
	CTO1	5	5		8.37%	7.53%	-0.84%
	PDT1	10	5	(5)	1.80%	4.22%	2.42%
	KDA1	9	4	(5)	3.27%	3.40%	0.13%
	RJP1	2	4	2	1.96%	3.70%	1.74%
	SPE1	3	4	1	4.65%	4.37%	-0.28%
	VKI1	3	4	1	5.33%	7.08%	1.75%
	BVL1	7	3	(4)	7.23%	12.86%	5.64%
	GTL1	1	3	2	11.67%	9.05%	-2.62%
	KNL1	5	3	(2)	4.29%	5.99%	1.70%
	NLR1	13	3	(10)	8.54%	8.97%	0.43%
	KHT1	8	2	(6)	9.51%	6.88%	-2.62%
	KOU1	4	2	(2)	5.45%	5.12%	-0.33%
	KVL1	2	2		4.39%	7.48%	3.08%
	PUT1	3	2	(1)	1.51%	4.77%	3.26%
	ADI1	1	1		-1.20%	3.48%	4.68%
	KAR1	2	1	(1)	17.76%	19.15%	1.39%
	MPL1	2	1	(1)	9.56%	8.60%	-0.97%
	NDL1	4	1	(3)	4.05%	8.01%	3.96%
	NYP1	5	1	(4)	13.22%	3.48%	-9.74%
	PIL1	1	1		12.64%	4.22%	-8.42%
	PMR1	2	1	(1)	8.04%	8.79%	0.75%
	RCY1	4	1	(3)	8.60%	8.07%	-0.53%
	DHN1	1		(1)	3.48%	#Error	#Error
	PGR1	2		(2)	10.52%	#Error	#Error
	TPI1	3		(3)	5.43%	#Error	#Error
	TPY1	5		(5)	5.66%	#Error	#Error
Total	133	90	(43)	6.45%	6.36%	-0.09%	
WEST-02	SLM3	22	16	(6)	2.06%	-0.91%	-2.96%
	ERD1	17	12	(5)	7.67%	10.09%	2.42%
	SLM2	13	11	(2)	-2.32%	-2.84%	-0.52%
	ERD2	24	10	(14)	11.85%	12.54%	0.69%
	ATU1	5	5		8.16%	7.36%	-0.80%
	BMD1	2	4	2	7.02%	6.27%	-0.75%
	HSR2		4	4	#Error	12.23%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	SLM1	19	4	(15)	6.48%	9.15%	2.67%	
	KMM1		3	3	#Error	3.24%	#Error	
	TCG1	5	3	(2)	5.26%	10.35%	5.10%	
	EDP1	2	2		7.29%	9.83%	2.55%	
	PDR1	1	2	1	4.09%	7.42%	3.34%	
	VPD1	1	2	1	6.23%	5.12%	-1.11%	
	CMI1		1	1	#Error	10.89%	#Error	
	DPR2	1	1		11.46%	14.02%	2.56%	
	EPI1	1	1		10.08%	10.93%	0.85%	
	MCR1	1	1		12.74%	13.35%	0.61%	
	MTR1	7	1	(6)	11.23%	-0.77%	-12.00%	
	PMP1	1	1		13.08%	21.77%	8.69%	
	RSP1	4	1	(3)	7.83%	4.86%	-2.97%	
	TRM1	3	1	(2)	8.66%	17.19%	8.52%	
	VKL1	1	1		8.09%	19.25%	11.16%	
	PLC1	1	1		1.53%	1.53%	0.00%	
	APN1	2		(2)	6.76%	#Error	#Error	
	DPR1	1		(1)	6.01%	#Error	#Error	
	HRR1	1		(1)	13.35%	#Error	#Error	
	HSR1				#Error	#Error	#Error	
	KAM1	1		(1)	7.96%	#Error	#Error	
	KRI1	2		(2)	7.66%	#Error	#Error	
	KVP1	1		(1)	5.36%	#Error	#Error	
	NKL2	3		(3)	6.55%	#Error	#Error	
	OML1	1		(1)	8.10%	#Error	#Error	
	SGG1	1		(1)	3.14%	#Error	#Error	
	SGI1				#Error	#Error	#Error	
	WHKP			(4)	(4)	#Error	9.74%	#Error
	WHPD			(4)	(4)	#Error	13.64%	#Error
	Total		144	80	(64)	6.71%	6.27%	-0.44%
WEST-01	CBE2	15	12	(3)	13.40%	10.29%	-3.11%	
	PLI1	1	7	6	3.21%	8.30%	5.08%	
	GBM1	1	6	5	7.42%	7.19%	-0.23%	
	PPI1		5	5	#Error	4.47%	#Error	
	TPR2	1	5	4	17.45%	7.05%	-10.40%	
	CBE1		4	4	#Error	5.72%	#Error	
	KMR1	1	4	3	13.50%	14.09%	0.60%	
	PDM1		4	4	#Error	14.47%	#Error	
	CBE4		3	3	#Error	10.26%	#Error	
	CBE6	5	3	(2)	6.07%	12.91%	6.84%	
	DPM2	2	2		11.29%	8.28%	-3.01%	
	KMD1	1	2	1	3.24%	12.15%	8.92%	
	MPM1	5	2	(3)	7.26%	11.33%	4.07%	
	SNR1	3	2	(1)	5.66%	6.15%	0.49%	
	TPR1	3	2	(1)	5.19%	6.54%	1.35%	
	TPR4		2	2	#Error	13.06%	#Error	
	ANR1		1	1	#Error	2.41%	#Error	
	AVI1	3	1	(2)	8.66%	5.18%	-3.47%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CBE3	1	1		2.95%	11.08%	8.13%
	SUL1	(1)	1	2	1.18%	1.27%	0.10%
	SYM2	2	1	(1)	6.47%	4.70%	-1.77%
	TPR3	2	1	(1)	3.90%	3.07%	-0.84%
	CBE5				#Error	#Error	#Error
	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1	1		(1)	10.59%	#Error	#Error
	KGM1	2		(2)	12.68%	#Error	#Error
	UAM1				#Error	#Error	#Error
	UMP1	3		(3)	0.15%	#Error	#Error
	WHCB		(2)	(2)	#Error	10.33%	#Error
	Total	51	69	18	8.87%	8.82%	-0.04%
	KL-SOUTH	TVP1	8	21	13	1.75%	-1.24%
PAS1		2	4	2	5.00%	3.15%	-1.85%
PNL1		7	3	(4)	2.83%	-2.64%	-5.47%
KLR1		2	2		1.46%	-4.70%	-6.16%
WHTM		(2)		2	11.28%	#Error	#Error
Total		17	30	13	1.12%	-1.01%	-2.12%
KL-NORTH	KZD1	30	16	(14)	3.82%	1.61%	-2.22%
	WHKZ		(1)	(1)	#Error	-0.08%	#Error
	Total	30	15	(15)	3.82%	1.72%	-2.10%
Total	2108	1907	(201)	6.67%	7.08%	0.41%	