



Air-Cond - Daily Sales Performance As on 04-04-2026 11:30:29 PM

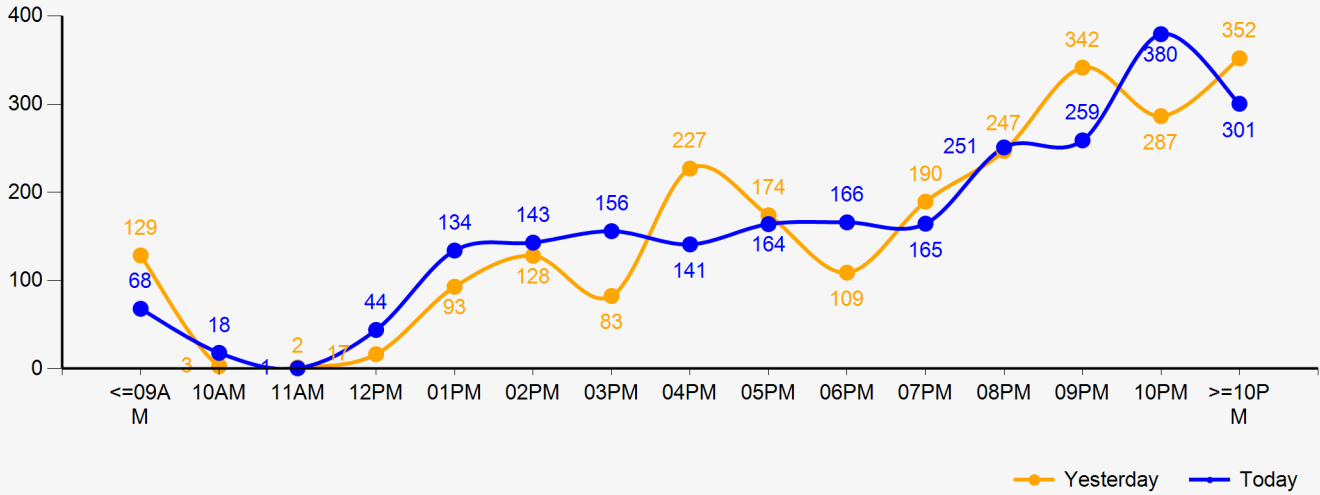
YD Sales : 2380

YD GP%: 5.03%

TD Sales : 2389

TD GP%: 5.74%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	356	413	57	7.35%	6.70%	-0.65%
SOUTH-03	305	312	7	4.86%	3.54%	-1.31%
TRICHY-01	415	284	(131)	0.28%	3.32%	3.03%
CHENNAI-01	189	252	64	9.01%	7.54%	-1.47%
CHENNAI-02	171	197	27	7.56%	8.64%	1.08%
WEST-01	213	188	(25)	7.10%	8.46%	1.35%
WEST-02	132	168	36	4.98%	4.68%	-0.30%
VIJAYAWADA-01	168	167	(1)	4.03%	3.40%	-0.63%
TIRUPATI-01	187	135	(52)	1.22%	3.48%	2.26%
SOUTH ARCOT	76	129	53	8.17%	7.89%	-0.28%
NORTH ARCOT	96	99	4	6.99%	8.27%	1.28%
KL-NORTH	43	29	(14)	3.92%	1.09%	-2.83%
KL-SOUTH	31	17	(14)	0.69%	-1.39%	-2.08%
Total	2380	2389	10	5.03%	5.74%	0.70%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	43	47	4	6.90%	6.29%	-0.62%
	TKS2	14	33	19	3.71%	5.57%	1.86%
	TUT1	39	27	(12)	8.66%	10.44%	1.78%
	VNR2	8	27	19	7.79%	0.58%	-7.21%
	MAR1	4	23	19	8.68%	8.28%	-0.41%
	KVT1	17	19	2	11.75%	7.44%	-4.31%
	NGR1	29	19	(10)	5.83%	4.68%	-1.15%
	TUT2	12	18	6	6.24%	8.02%	1.79%
	S2SD	10	16	6	-0.91%	-0.94%	-0.03%
	RND1	14	15	1	8.22%	9.55%	1.33%
	RPM1	10	15	5	7.08%	6.77%	-0.31%
	TKS1	16	14	(2)	6.80%	7.82%	1.02%
	TCN1	9	13	4	7.22%	10.17%	2.95%
	SDI1	9	12	3	4.70%	4.99%	0.30%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	SVK1	8	11	3	7.63%	7.70%	0.07%	
	MMT1	5	10	5	8.37%	4.71%	-3.66%	
	VLV1	6	10	4	12.75%	7.51%	-5.24%	
	APK1	10	8	(2)	6.00%	8.58%	2.59%	
	SNL1	7	7		11.29%	5.23%	-6.06%	
	UDN1	6	7	1	6.26%	8.17%	1.92%	
	COL1	3	6	3	4.05%	10.40%	6.36%	
	KGL1	5	6	1	10.48%	7.64%	-2.83%	
	PDI1	5	6	1	4.64%	5.07%	0.43%	
	TKY1	9	6	(3)	4.57%	5.88%	1.31%	
	ERL2	11	5	(6)	11.72%	12.98%	1.27%	
	KYR1	2	5	3	9.95%	7.24%	-2.70%	
	PKD1	4	5	1	7.21%	10.27%	3.06%	
	STU2	10	5	(5)	6.35%	5.54%	-0.81%	
	TYI1	3	5	2	9.98%	13.71%	3.73%	
	ARM1	1	4	3	11.81%	2.30%	-9.51%	
	APK2	3	3		3.06%	5.30%	2.25%	
	SGT1			3		#Error	5.63%	#Error
	SKD1	3	2	(1)	13.03%	8.30%	-4.73%	
	VNR1	5	2	(3)	9.76%	11.18%	1.42%	
	ASM1	9	1	(8)	2.32%	9.89%	7.56%	
	VKM1	6	1	(5)	9.66%	6.82%	-2.85%	
	KSM1	1		(1)	10.34%	#Error	#Error	
	WHTV			(3)		#Error	7.15%	#Error
Total		356	413	57	7.35%	6.70%	-0.65%	
SOUTH-03	MDU1	26	67	41	6.53%	-3.30%	-9.83%	
	KKD3	9	21	12	9.58%	8.69%	-0.89%	
	DGL1	22	21	(2)	5.61%	5.79%	0.17%	
	MDU2	27	16	(11)	5.76%	6.16%	0.41%	
	CMR1	4	15	11	3.07%	-2.30%	-5.38%	
	KRR1	13	15	2	2.86%	4.08%	1.23%	
	MDU4	5	15	10	4.15%	5.39%	1.25%	
	MPA1	31	13	(18)	4.47%	6.88%	2.41%	
	MDU6	14	10	(4)	7.10%	7.60%	0.51%	
	SVG1	2	10	8	2.80%	4.84%	2.04%	
	BTU1	6	9	3	4.38%	-0.25%	-4.64%	
	ADP1	2	7	5	9.80%	4.15%	-5.65%	
	ATG1	3	7	4	9.30%	9.71%	0.41%	
	MDU7	20	7	(13)	-1.78%	5.99%	7.78%	
	TMM1	18	7	(11)	2.56%	1.21%	-1.36%	
	KYK1	3	6	3	2.38%	1.44%	-0.94%	
	TDI1	5	6	1	7.61%	7.45%	-0.17%	
	PNV2	3	5	2	3.98%	7.34%	3.36%	
	USL1	1	5	4	7.66%	7.00%	-0.66%	
	DKI1	9	4	(5)	8.11%	9.67%	1.56%	
	KPT1	2	4	2	8.71%	11.13%	2.42%	
	MNM1	8	4	(4)	4.90%	5.08%	0.19%	
	PNI1	5	4	(1)	3.35%	6.14%	2.80%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	TEN2	8	4	(4)	4.23%	3.28%	-0.95%	
	CBM1	10	3	(7)	6.98%	4.70%	-2.29%	
	MDU3	4	3	(1)	7.40%	5.49%	-1.91%	
	MDU5	5	3	(2)	6.44%	7.24%	0.80%	
	MLR1	2	3	1	10.22%	6.20%	-4.01%	
	NKI1	2	3	1	-2.17%	2.42%	4.59%	
	PKM1	1	3	2	10.26%	-0.13%	-10.39%	
	PVI1	1	3	2	-2.89%	9.16%	12.05%	
	SGP1	1	3	2	4.70%	6.29%	1.59%	
	BNR1	4	2	(2)	9.34%	7.29%	-2.05%	
	NTM1	2	2		8.41%	16.30%	7.90%	
	SZSD		2	2	#Error	-1.66%	#Error	
	TEN1	5	2	(3)	6.81%	0.47%	-6.35%	
	DGL2	7	1	(6)	4.54%	15.24%	10.69%	
	ODM1	12	1	(11)	-0.68%	2.87%	3.54%	
	TPT1	5		(5)	6.56%	#Error	#Error	
	WHMD	(2)	(4)	(2)	5.45%	6.30%	0.85%	
	Total	305	312	7	4.86%	3.54%	-1.31%	
	TRICHY-01	TRY1	172	45	(127)	-3.87%	4.69%	8.57%
		TRY3	59	29	(30)	-5.69%	-7.96%	-2.28%
TNJ2		9	25	16	6.90%	-3.44%	-10.34%	
PBR2		13	15	2	10.53%	4.36%	-6.17%	
TVR2		7	15	8	7.31%	6.83%	-0.48%	
JKM1		7	12	5	6.15%	3.44%	-2.71%	
KUM1		15	12	(3)	3.91%	7.16%	3.25%	
PTK1		15	12	(3)	6.90%	5.62%	-1.28%	
TYR1		14	11	(3)	-1.35%	6.24%	7.59%	
MSI1		5	10	5	5.91%	5.85%	-0.05%	
TNJ1		13	10	(3)	3.03%	5.43%	2.39%	
TRY2		3	10	7	6.04%	5.77%	-0.26%	
KIK1		3	9	6	7.94%	7.16%	-0.78%	
MVM1		13	9	(4)	8.81%	7.59%	-1.22%	
NGT1		8	9	1	8.89%	10.54%	1.65%	
PBR1		4	9	5	2.01%	3.73%	1.72%	
AYR1		5	8	3	3.12%	5.72%	2.61%	
PDK1		4	7	3	8.78%	5.86%	-2.92%	
TRY4		12	7	(5)	7.06%	8.89%	1.83%	
TTP1		3	6	3	4.74%	4.26%	-0.48%	
TVR1		10	6	(4)	7.12%	3.08%	-4.04%	
MDI1		8	5	(3)	6.02%	4.27%	-1.75%	
KRN1		5	3	(2)	3.34%	5.51%	2.17%	
NMM1		1	2	1	13.70%	2.47%	-11.23%	
ORU1		1	2	1	15.34%	-12.87%	-28.21%	
NCK1		10	1	(9)	-7.43%	4.00%	11.43%	
APM1		2		(2)	4.70%	#Error	#Error	
TZSD		1		(1)	-6.61%	#Error	#Error	
WTRZ		(8)	(5)	3	4.88%	13.15%	8.27%	
Total		415	284	(131)	0.28%	3.32%	3.03%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH38	2	31	29	13.69%	4.01%	-9.67%
	CH05	15	16	1	9.34%	7.47%	-1.87%
	CH14	14	16	2	5.57%	9.18%	3.62%
	CH19	11	16	5	7.05%	8.70%	1.65%
	GUD1	9	15	6	13.04%	10.42%	-2.62%
	CH07	6	13	7	10.66%	11.88%	1.22%
	CH30	6	13	7	13.89%	8.21%	-5.68%
	CH42	5	13	8	7.25%	7.76%	0.51%
	CH48	13	11	(2)	9.79%	10.76%	0.97%
	CH28	11	10	(1)	10.95%	10.04%	-0.91%
	CH08	17	9	(8)	10.76%	9.73%	-1.03%
	CH16	10	9	(1)	9.40%	8.73%	-0.67%
	CH25	10	8	(2)	3.43%	7.60%	4.17%
	CH49	16	8	(8)	6.97%	8.46%	1.49%
	CH22	5	7	2	9.67%	9.25%	-0.43%
	CH37	1	6	5	9.04%	7.87%	-1.17%
	CZWH		6	6	#Error	-12.55%	#Error
	MRM1	1	6	5	17.96%	6.01%	-11.95%
	CH35	5	5		6.11%	5.00%	-1.12%
	CH39	2	5	3	11.92%	4.36%	-7.56%
	GUD2	7	5	(2)	12.01%	10.93%	-1.08%
	SKL1	7	5	(2)	9.44%	9.31%	-0.13%
	CH26	1	4	3	-2.89%	1.63%	4.52%
	AVD1	8	3	(5)	8.41%	4.70%	-3.71%
	CGL1	6	3	(3)	4.52%	4.57%	0.05%
	TKM1	1	3	2	6.43%	9.37%	2.94%
	CH45	6	2	(4)	9.45%	10.24%	0.79%
	KNR1	6	2	(4)	5.55%	4.70%	-0.85%
	CH29		1	1	#Error	-2.89%	#Error
	CH47	5	1	(4)	9.08%	18.42%	9.34%
	CH40				#Error	#Error	#Error
MC09	1		(1)	11.65%	#Error	#Error	
MC10				#Error	#Error	#Error	
WCHN	(19)		19	6.11%	#Error	#Error	
Total	189	252	64	9.01%	7.54%	-1.47%	
CHENNAI-02	CH15	21	23	2	7.19%	9.03%	1.84%
	CH03	7	21	15	8.33%	9.50%	1.17%
	CH21	6	18	12	8.64%	7.84%	-0.80%
	CH17	5	16	11	9.86%	10.03%	0.17%
	CH12	16	12	(4)	7.84%	9.15%	1.31%
	CH24	10	11	2	8.69%	9.10%	0.41%
	CH33	6	11	5	7.46%	10.57%	3.12%
	CH41	11	10	(1)	6.74%	5.64%	-1.10%
	CH50	9	9		7.96%	11.80%	3.84%
	CH20	9	7	(2)	7.29%	7.16%	-0.13%
	CH34	8	7	(1)	6.77%	8.29%	1.52%
	CH36	2	6	4	0.26%	6.11%	5.85%
	CH18	8	5	(3)	6.61%	9.48%	2.87%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	CH44	4	5	1	3.78%	7.48%	3.70%	
	CH51	5	5		9.11%	10.11%	1.01%	
	MJR1	10	5	(5)	7.29%	4.76%	-2.53%	
	CH06	3	4	1	8.99%	10.66%	1.67%	
	CH31	5	4	(1)	10.99%	10.88%	-0.11%	
	CH46	4	4		9.27%	6.83%	-2.44%	
	CH43	5	3	(2)	4.79%	10.95%	6.16%	
	GPD1	1	3	2	12.05%	5.99%	-6.06%	
	CH23	4	2	(2)	10.67%	6.68%	-3.99%	
	CH27	4	2	(2)	6.74%	4.70%	-2.04%	
	CH32	1	1		2.39%	1.49%	-0.91%	
	MC06		1	1	#Error	3.62%	#Error	
	PON1	5	1	(4)	8.96%	4.70%	-4.26%	
	UKI1	3	1	(2)	2.03%	9.33%	7.30%	
	CH01				#Error	#Error	#Error	
	MC05				#Error	#Error	#Error	
	Total	171	197	27	7.56%	8.64%	1.08%	
	WEST-01	CBE2	49	53	4	6.95%	8.34%	1.39%
		CBE4	18	21	3	8.47%	9.69%	1.23%
KMR1		16	14	(2)	8.31%	8.69%	0.38%	
MPM1		4	11	7	4.27%	8.12%	3.85%	
TPR2		17	11	(6)	6.85%	5.83%	-1.02%	
PDM1		4	10	6	10.30%	12.44%	2.14%	
SNR1		17	8	(9)	5.43%	5.15%	-0.29%	
PLI1		5	6	1	8.06%	8.44%	0.38%	
CBE6		10	5	(5)	7.57%	8.19%	0.62%	
DPM2		4	5	1	10.45%	9.99%	-0.47%	
GBM1		2	5	3	8.38%	4.10%	-4.27%	
TPR1		11	5	(6)	6.95%	12.29%	5.34%	
TPR3		4	5	1	5.47%	9.45%	3.98%	
UMP1		2	5	3	5.58%	3.63%	-1.95%	
AVI1		4	4		9.56%	3.58%	-5.98%	
CBE5		8	4	(4)	8.00%	9.46%	1.46%	
KGM1		4	4		9.10%	5.44%	-3.66%	
CBE1		11	3	(8)	5.70%	6.78%	1.08%	
GDR1			3	3	#Error	16.14%	#Error	
SUL1		5	3	(2)	5.01%	0.83%	-4.18%	
TPR4		1	3	2	12.95%	14.91%	1.96%	
CBE3		7	2	(5)	9.01%	19.37%	10.36%	
PPI1		3	1	(2)	4.89%	4.70%	-0.19%	
UAM1			1	1	#Error	10.68%	#Error	
ANR1		2		(2)	-2.89%	#Error	#Error	
CNR1					#Error	#Error	#Error	
KGI1		1		(1)	12.08%	#Error	#Error	
KMD1		3		(3)	5.52%	#Error	#Error	
SYM2		1		(1)	9.73%	#Error	#Error	
WZSD		2		(2)	-7.34%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	WHCB	(3)	(4)	(2)	2.92%	6.59%	3.67%
	Total	213	188	(25)	7.10%	8.46%	1.35%
WEST-02	ERD1	16	22	6	7.60%	5.64%	-1.96%
	SLM1	18	19	1	3.33%	5.05%	1.71%
	ERD2	15	16	1	9.31%	8.04%	-1.28%
	SLM2	4	14	10	5.95%	-4.99%	-10.94%
	HSR1	4	12	8	4.87%	5.99%	1.12%
	SIG1		10	10	#Error	5.93%	#Error
	ATU1	5	7	2	4.99%	7.67%	2.69%
	DPR1	1	7	6	-2.89%	0.09%	2.98%
	NKL2	4	7	3	3.49%	6.23%	2.73%
	SLM3	6	7	1	4.63%	4.22%	-0.41%
	MCR1	1	6	5	4.70%	8.45%	3.75%
	PMP1	4	6	2	1.99%	4.30%	2.31%
	TRM1	4	5	2	10.38%	6.66%	-3.72%
	HSR2	3	4	1	7.15%	8.17%	1.03%
	KRI1		4	4	#Error	1.76%	#Error
	SGG1	2	4	2	6.54%	4.55%	-1.99%
	EDP1		3	3	#Error	2.56%	#Error
	EPI1		3	3	#Error	4.83%	#Error
	KVP1		3	3	#Error	-2.89%	#Error
	VPD1	1	3	2	-2.89%	0.59%	3.48%
	BMD1	2	2		7.42%	0.03%	-7.38%
	CMI1	3	2	(1)	6.67%	3.65%	-3.02%
	DPR2	4	2	(2)	8.90%	1.16%	-7.74%
	HRR1	1	2	1	-2.89%	7.75%	10.64%
	KAM1	2	2		-2.89%	13.86%	16.75%
	MTR1	2	2		8.38%	7.28%	-1.09%
	OML1	1	2	1	4.45%	8.96%	4.50%
	PDR1	5	2	(3)	-0.18%	9.37%	9.55%
	PLC1		2	2	#Error	7.59%	#Error
	TCG1	7	2	(5)	8.80%	4.91%	-3.89%
	KMM1	2	1	(1)	7.85%	2.64%	-5.21%
	VKL1	4	1	(3)	3.95%	3.96%	0.00%
	APN1	3		(3)	-0.72%	#Error	#Error
RSP1	2		(2)	6.38%	#Error	#Error	
WZWH	7		(7)	-7.20%	#Error	#Error	
WHKP			(1)	(1)	#Error	-2.89%	#Error
WHPD	(1)	(16)	(15)	4.75%	6.00%	1.25%	
Total		132	168	36	4.98%	4.68%	-0.30%
VIJAYAWADA-01	OGL1	28	19	(9)	-1.92%	2.88%	4.79%
	TDD1	7	16	9	3.28%	-3.42%	-6.70%
	VJW4		15	15	#Error	-0.01%	#Error
	VJW1	2	10	8	-1.08%	3.20%	4.29%
	ELU1	3	7	4	3.46%	5.58%	2.12%
	DPE1	5	6	1	1.86%	2.21%	0.35%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	NRT1	5	6	1	0.75%	4.94%	4.18%
	RMV1	4	6	2	6.33%	7.73%	1.41%
	TEL1	2	6	4	14.62%	7.73%	-6.89%
	VUY1	4	6	2	6.26%	0.32%	-5.94%
	BVR1	5	5		11.70%	4.08%	-7.62%
	GNT1	12	5	(7)	4.07%	1.89%	-2.18%
	JPT1	4	5	1	2.99%	-0.28%	-3.27%
	PAP1	5	5		4.95%	4.24%	-0.71%
	VJW3	7	5	(2)	2.67%	7.38%	4.71%
	GDV1	1	4	3	7.08%	4.95%	-2.14%
	GNT2	6	4	(2)	0.88%	9.10%	8.22%
	MTM1	3	4	1	9.54%	3.55%	-5.99%
	TNI1	6	4	(2)	3.25%	4.39%	1.14%
	AMP1	2	3	1	-0.15%	10.93%	11.07%
	GVM1	5	3	(2)	5.55%	7.34%	1.79%
	NPR1	2	3	1	4.71%	3.63%	-1.08%
	VJW2	7	3	(4)	4.21%	3.82%	-0.39%
	CKT1	4	2	(2)	8.06%	4.65%	-3.41%
	CRL1	2	2		8.99%	4.67%	-4.31%
	PPM1	4	2	(2)	5.26%	10.53%	5.27%
	RAL1	1	2	1	12.38%	1.88%	-10.50%
	VJW5	6	2	(4)	11.73%	4.70%	-7.03%
	VKN1	6	2	(4)	8.65%	6.38%	-2.27%
	BPP1	1	1		2.87%	8.59%	5.73%
	JGG1	3	1	(2)	10.80%	7.37%	-3.43%
	PRL1	1	1		4.15%	1.58%	-2.57%
	TNK1	8	1	(7)	2.04%	2.22%	0.18%
	TVU1	3	1	(2)	7.90%	5.83%	-2.07%
	KND1	3		(3)	3.50%	#Error	#Error
	PNR1	1		(1)	4.74%	#Error	#Error
	Total	168	167	(1)	4.03%	3.40%	-0.63%
	TIRUPATI-01	TPY1	31	32	1	-1.39%	-1.30%
KHT1		3	15	12	10.37%	0.86%	-9.50%
TPY2		8	10	2	7.17%	2.77%	-4.40%
ATP1		9	8	(1)	6.59%	9.13%	2.54%
KDA1		5	7	2	6.41%	5.37%	-1.04%
NLR1		10	6	(4)	2.85%	5.72%	2.87%
VKI1		2	6	4	1.38%	3.76%	2.39%
PUT1		1	5	4	7.01%	4.35%	-2.66%
CTO1		7	4	(3)	8.70%	5.17%	-3.54%
KNL2		15	4	(11)	-4.39%	6.13%	10.52%
RCY1		13	4	(9)	-2.30%	10.02%	12.32%
TPI1		2	4	2	4.55%	4.97%	0.42%
ADI1			3	3	#Error	7.08%	#Error
KAR1		2	3	1	4.72%	2.39%	-2.33%
KDR1		5	3	(2)	1.02%	7.21%	6.19%
NDL1		3	3		7.91%	6.19%	-1.72%
RJP1		8	3	(5)	6.58%	0.84%	-5.74%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	SPE1	5	3	(2)	6.12%	3.17%	-2.96%
	MPL1	41	2	(39)	-5.23%	9.50%	14.74%
	PIL1	1	2	1	-0.57%	-0.11%	0.46%
	DHN1	1	1		2.64%	0.62%	-2.01%
	GTL1		1	1	#Error	9.60%	#Error
	KNL1	4	1	(3)	7.98%	14.33%	6.36%
	KOU1		1	1	#Error	8.04%	#Error
	NYP1	1	1		5.30%	5.09%	-0.22%
	PDT1	4	1	(3)	3.91%	7.31%	3.41%
	PGR1	1	1		7.01%	2.57%	-4.44%
	PMR1	1	1		3.69%	8.69%	5.01%
	BVL1	3		(3)	10.46%	#Error	#Error
	KVL1	1		(1)	11.10%	#Error	#Error
	Total	187	135	(52)	1.22%	3.48%	2.26%
	SOUTH ARCOT	CUD1	6	17	11	10.93%	8.89%
CDM1		5	11	6	12.37%	7.25%	-5.12%
PRT1		5	11	6	4.23%	8.55%	4.33%
VPM2		2	10	8	4.70%	5.02%	0.33%
NVL2		4	9	5	6.83%	12.63%	5.79%
SJI2		4	9	5	7.41%	4.75%	-2.67%
KLM1		4	8	4	7.46%	7.01%	-0.45%
KML1		3	8	5	8.59%	8.41%	-0.18%
POY1		1	8	7	3.38%	6.46%	3.08%
KKI2		6	6		13.37%	8.55%	-4.82%
POY2		10	6	(4)	8.18%	9.44%	1.27%
TRK1		3	5	2	5.86%	8.69%	2.83%
ULP1		4	5	1	5.93%	5.62%	-0.30%
MKM1		2	4	2	10.56%	9.89%	-0.67%
TDM1		4	4		11.02%	7.16%	-3.86%
VCM1		1	4	3	12.08%	5.88%	-6.20%
TVM2		4	3	(1)	5.20%	6.28%	1.08%
TVM1		6	1	(5)	7.12%	4.70%	-2.42%
VPM1		1	1		4.70%	21.43%	16.74%
STP1		1		(1)	-2.89%	#Error	#Error
WHUT			(1)	(1)	#Error	6.97%	#Error
Total	76	129	53	8.17%	7.89%	-0.28%	
NORTH ARCOT	TRL1	9	10	1	7.42%	9.42%	2.00%
	VEL2	12	9	(3)	3.22%	4.96%	1.73%
	ABR1	4	8	4	3.22%	10.93%	7.71%
	KPM2	10	8	(2)	7.68%	8.86%	1.19%
	SBR1	4	8	4	9.92%	8.71%	-1.21%
	TRR1	9	7	(2)	5.54%	-0.33%	-5.87%
	AKM1	6	6		8.55%	12.77%	4.22%
	VEL1	7	5	(2)	10.57%	7.75%	-2.82%
	WJD1	2	5	3	19.48%	13.30%	-6.18%
	WJP1	2	5	3	4.70%	13.29%	8.59%
	CPT1	1	4	3	12.95%	11.46%	-1.49%
	ANI1	1	3	2	11.65%	8.61%	-3.04%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
NORTH ARCOT	ARC2	1	3	2	11.63%	13.60%	1.97%	
	PLR1	1	3	2	-2.89%	4.25%	7.14%	
	VNB1	3	3		6.58%	7.07%	0.49%	
	CGM1	9	2	(7)	4.47%	0.88%	-3.58%	
	KPM1	3	2	(1)	10.27%	8.74%	-1.53%	
	PTU1	1	2	1	8.03%	3.80%	-4.24%	
	UGI1	2	2		2.20%	5.84%	3.63%	
	VSI1	3	2	(1)	13.98%	1.47%	-12.51%	
	BGR1	2	1	(1)	4.70%	5.45%	0.76%	
	SLG1	2	1	(1)	9.16%	10.42%	1.26%	
	CYR1	2		(2)	9.25%	#Error	#Error	
	GDM1	4		(4)	2.19%	#Error	#Error	
	TRT1				#Error	100.00%	#Error	
	WHVL	(5)		5	6.02%	#Error	#Error	
	Total	96	99	4	6.99%	8.27%	1.28%	
	KL-NORTH	KZD1	44	29	(15)	3.60%	1.09%	-2.51%
		WHKZ	(1)		1	-11.23%	#Error	#Error
Total		43	29	(14)	3.92%	1.09%	-2.83%	
KL-SOUTH	PNL1	2	10	8	-1.01%	-3.29%	-2.27%	
	PAS1	6	6		2.96%	2.55%	-0.42%	
	KLR1	6	1	(5)	2.64%	-2.93%	-5.57%	
	TVP1	18		(18)	0.25%	#Error	#Error	
	WHTM	(1)		1	13.61%	#Error	#Error	
	Total	31	17	(14)	0.69%	-1.39%	-2.08%	
Total	2380	2389	10	5.03%	5.74%	0.70%		