



Air-Cond - Daily Sales Performance As on 03-05-2026 11:30:33 PM

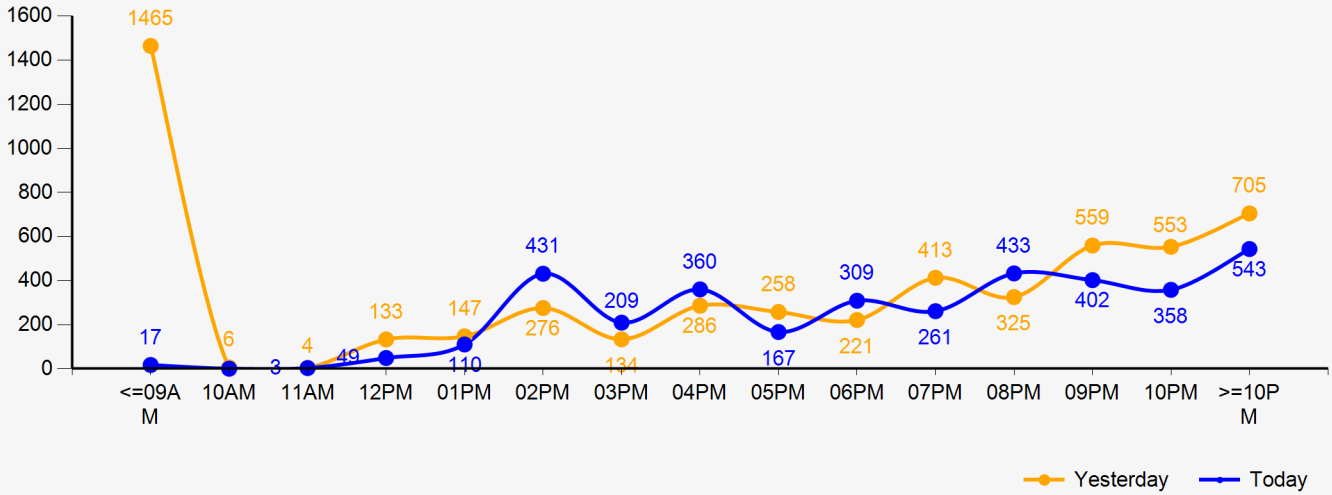
YD Sales : 5482

YD GP%: 6.71%

TD Sales : 3650

TD GP%: 7.51%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	1002	632	(371)	6.97%	8.82%	1.85%
CHENNAI-02	811	549	(262)	7.34%	8.35%	1.00%
TRICHY-01	1038	419	(619)	6.63%	7.67%	1.04%
SOUTH-01	534	376	(158)	6.90%	7.98%	1.08%
SOUTH-03	458	307	(151)	6.07%	6.24%	0.17%
SOUTH ARCOT	355	250	(105)	6.92%	7.31%	0.39%
NORTH ARCOT	340	244	(96)	7.14%	7.59%	0.45%
VIJAYAWADA-01	281	233	(48)	5.47%	5.12%	-0.35%
WEST-02	246	211	(35)	7.96%	8.76%	0.80%
TIRUPATI-01	217	200	(17)	5.15%	5.52%	0.37%
WEST-01	115	153	38	8.05%	7.58%	-0.47%
KL-SOUTH	36	49	14	0.04%	-0.48%	-0.52%
KL-NORTH	51	28	(23)	1.70%	5.67%	3.98%
Total	5482	3650	(1832)	6.71%	7.51%	0.80%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH05	73	56	(17)	5.83%	6.68%	0.85%
	CH14	64	51	(13)	7.46%	7.63%	0.17%
	CH45	20	39	19	7.55%	9.54%	1.99%
	CH16	58	36	(22)	8.20%	8.36%	0.17%
	CH19	65	30	(35)	5.92%	8.53%	2.61%
	CH47	47	30	(17)	10.48%	11.88%	1.40%
	CH48	39	27	(12)	10.86%	11.37%	0.51%
	CH07	39	26	(13)	8.85%	8.99%	0.14%
	CH08	56	26	(30)	7.86%	10.18%	2.32%
	AVD1	25	24	(1)	6.41%	6.58%	0.16%
	CH28	28	24	(4)	12.45%	10.37%	-2.08%
	CH35	19	23	5	10.54%	10.53%	-0.01%
	CH49	36	22	(14)	5.25%	7.17%	1.92%
	CZWH	83	20	(63)	-4.49%	-3.99%	0.50%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	GUD1	31	20	(11)	9.49%	10.07%	0.58%
	CH25	43	19	(24)	6.73%	8.09%	1.35%
	CH30	46	19	(27)	8.60%	11.60%	3.01%
	CH22	30	17	(13)	6.05%	9.28%	3.23%
	CH42	30	16	(14)	7.56%	11.74%	4.18%
	KNR1	19	16	(3)	8.79%	9.72%	0.93%
	MRM1	23	16	(7)	9.20%	6.73%	-2.47%
	CGL1	22	15	(7)	7.02%	10.37%	3.35%
	CH39	28	13	(15)	4.83%	11.21%	6.37%
	SKL1	7	13	6	11.04%	4.77%	-6.27%
	GUD2	11	13	2	10.13%	9.34%	-0.79%
	CH37	13	11	(2)	10.55%	10.45%	-0.10%
	CH38	27	9	(18)	4.56%	9.97%	5.42%
	TKM1	14	9	(5)	9.80%	11.17%	1.37%
	CH26	2	6	4	11.72%	13.61%	1.88%
	CH40	1	4	3	6.40%	1.04%	-5.36%
	CH29	2	2		10.53%	11.68%	1.15%
	MC09	1		(1)	2.61%	#Error	#Error
	MC10				#Error	#Error	#Error
	WHC3	1		(1)	1.47%	#Error	#Error
	WCHN			(20)	#Error	6.23%	#Error
Total	1002	632	(371)	6.97%	8.82%	1.85%	
CHENNAI-02	CH21	62	51	(11)	7.27%	4.39%	-2.88%
	CH03	72	49	(23)	8.02%	9.48%	1.46%
	CH12	36	49	13	8.31%	5.23%	-3.08%
	CH15	110	41	(69)	4.02%	7.88%	3.87%
	CH24	47	39	(8)	7.72%	8.54%	0.82%
	CH06	37	27	(10)	9.39%	9.87%	0.48%
	CH18	40	25	(15)	8.74%	11.59%	2.85%
	MJR1	29	24	(5)	6.23%	7.79%	1.56%
	UKI1	14	23	9	9.51%	10.52%	1.01%
	CH17	56	22	(34)	5.42%	10.33%	4.91%
	CH51	22	22	1	9.37%	8.79%	-0.58%
	CH50	27	21	(6)	10.62%	10.47%	-0.14%
	CH43	19	18	(1)	6.61%	7.38%	0.77%
	CH44	24	17	(7)	5.66%	7.96%	2.30%
	CH20	24	16	(8)	6.32%	7.18%	0.86%
	CH31	14	15	1	7.83%	7.72%	-0.11%
	CH41	37	15	(22)	10.92%	11.92%	1.00%
	CH33	21	14	(7)	7.23%	11.36%	4.13%
	CH46	13	12	(1)	10.67%	10.67%	0.00%
	CH36	11	11		5.63%	9.40%	3.78%
	GPD1	16	8	(8)	6.53%	3.76%	-2.77%
	CH23	18	7	(11)	11.55%	4.94%	-6.61%
	CH34	30	7	(24)	6.12%	8.48%	2.36%
	PON1	10	6	(4)	8.17%	14.16%	5.99%
	CH27	10	5	(5)	7.18%	8.32%	1.14%
	MC06	7	3	(4)	5.24%	3.06%	-2.18%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH01		1	1	#Error	2.08%	#Error
	CH32	5	1	(4)	5.74%	14.02%	8.28%
	MC05				#Error	#Error	#Error
	Total	811	549	(262)	7.34%	8.35%	1.00%
TRICHY-01	TRY1	231	87	(144)	6.70%	7.83%	1.13%
	MVM1	57	31	(26)	8.23%	9.92%	1.68%
	KUM1	53	28	(25)	5.50%	5.74%	0.24%
	TNJ1	88	27	(61)	5.60%	6.48%	0.88%
	TVR2	58	26	(32)	7.33%	9.21%	1.88%
	PBR2	46	22	(24)	6.04%	6.00%	-0.03%
	PTK1	54	16	(38)	7.32%	7.27%	-0.06%
	TNJ2	71	15	(56)	6.79%	10.60%	3.81%
	TRY4	34	14	(20)	6.06%	6.49%	0.43%
	MDI1	37	13	(24)	6.95%	6.36%	-0.59%
	PDK1	32	13	(19)	9.30%	9.85%	0.55%
	KIK1	19	12	(7)	10.05%	11.22%	1.17%
	TRY2	16	12	(4)	3.68%	5.31%	1.63%
	TYR1	11	12	1	6.27%	4.25%	-2.02%
	TTP1	24	10	(14)	7.70%	8.32%	0.61%
	JKM1	15	9	(6)	5.51%	4.71%	-0.81%
	PBR1	13	9	(4)	3.83%	6.61%	2.77%
	KUM2	24	8	(16)	4.10%	7.43%	3.33%
	NGT1	22	8	(14)	9.70%	8.56%	-1.14%
	APM1	11	8	(3)	8.15%	12.08%	3.93%
	MSI1	13	7	(6)	3.92%	7.83%	3.90%
	TRY3	29	7	(22)	5.89%	8.00%	2.11%
	TVR1	23	7	(16)	4.64%	7.37%	2.74%
	AYR1	19	6	(13)	6.71%	5.59%	-1.12%
	KRN1	9	5	(4)	6.08%	5.41%	-0.67%
	NCK1	11	4	(7)	6.28%	6.05%	-0.23%
	NMM1	11	4	(7)	8.31%	6.24%	-2.07%
	ORU1	16	4	(12)	6.65%	13.48%	6.84%
	WTRZ	(7)	(4)	3	10.85%	8.70%	-2.15%
	Total	1038	419	(619)	6.63%	7.67%	1.04%
SOUTH-01	TVL1	73	55	(18)	4.73%	7.75%	3.02%
	NGR1	31	31		6.87%	6.76%	-0.11%
	TUT1	65	22	(43)	7.06%	9.65%	2.59%
	TKS1	15	19	4	7.19%	4.56%	-2.64%
	KVT1	32	17	(15)	11.54%	10.61%	-0.94%
	TUT2	40	17	(23)	3.24%	8.86%	5.62%
	VLY1	16	15	(1)	8.50%	9.80%	1.30%
	RPM1	13	13		7.43%	9.30%	1.87%
	TCN1	7	13	6	5.05%	11.50%	6.45%
	APK1	9	12	3	7.62%	6.65%	-0.97%
	PKD1	10	12	2	12.21%	4.03%	-8.17%
	MAR1	9	11	2	5.75%	9.64%	3.88%
	RND1	20	11	(9)	11.92%	12.61%	0.69%
	VNR1	14	11	(3)	7.40%	6.91%	-0.50%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	SKD1	3	9	6	6.25%	12.57%	6.32%	
	SVK1	9	9		4.47%	4.62%	0.15%	
	VNR2	15	9	(6)	6.13%	11.18%	5.05%	
	SDI1	10	8	(2)	6.98%	2.86%	-4.12%	
	TKS2	14	8	(6)	7.07%	8.41%	1.34%	
	TYI1	10	8	(2)	10.57%	5.43%	-5.14%	
	MMT1	8	7	(1)	8.16%	5.60%	-2.57%	
	STU2	8	7	(1)	8.34%	8.11%	-0.24%	
	ASM1	5	6	1	2.95%	3.77%	0.83%	
	S2SD	16	6	(10)	-1.27%	-1.55%	-0.28%	
	ARM1	5	5		4.12%	5.82%	1.70%	
	SNL1	8	5	(3)	6.71%	12.02%	5.31%	
	VKM1	8	5	(3)	7.57%	8.61%	1.04%	
	APK2	12	4	(8)	6.44%	5.68%	-0.76%	
	ERL2	7	4	(3)	7.71%	9.96%	2.25%	
	KYR1	4	4		12.55%	11.74%	-0.81%	
	PDI1	5	4	(1)	9.09%	7.49%	-1.60%	
	KGL1	10	3	(7)	8.37%	2.25%	-6.12%	
	TKY1	6	3	(3)	5.56%	10.87%	5.31%	
	UDN1	8	2	(6)	10.34%	12.84%	2.50%	
	KSM1	1	1		12.74%	20.65%	7.91%	
	SGT1	3	1	(2)	7.38%	9.46%	2.08%	
	COL1	5		(5)	4.72%	-24.90%	-29.62%	
	WHTV			(1)	(1)	#Error	-9.12%	#Error
	Total	534	376	(158)	6.90%	7.98%	1.08%	
	SOUTH-03	MDU1	60	34	(26)	2.59%	5.16%	2.57%
DGL1		65	33	(32)	5.41%	6.35%	0.94%	
MDU2		62	22	(40)	6.77%	8.54%	1.77%	
KRR1		20	15	(5)	-0.59%	1.05%	1.64%	
ATG1		22	14	(8)	3.91%	7.93%	4.02%	
TMM1		4	14	10	5.55%	4.43%	-1.12%	
MDU6		2	12	10	5.13%	6.61%	1.48%	
SVG1		14	12	(2)	4.97%	6.85%	1.88%	
KKD3		33	11	(22)	7.19%	8.65%	1.46%	
ODM1		2	11	9	5.55%	0.69%	-4.86%	
DKI1		12	10	(2)	10.40%	10.01%	-0.39%	
KYK1		4	10	6	4.44%	5.75%	1.31%	
MPA1		17	10	(7)	7.78%	11.00%	3.23%	
PNV2		10	10		-0.28%	3.10%	3.38%	
TEN1		6	10	4	7.75%	2.73%	-5.02%	
MDU7		16	9	(7)	9.51%	6.13%	-3.38%	
MDU4		5	8	3	5.14%	4.62%	-0.52%	
PVI1		14	7	(7)	12.99%	8.77%	-4.21%	
MDU3		18	6	(12)	5.52%	5.05%	-0.46%	
BTU1		4	5	1	4.59%	5.50%	0.91%	
MNM1		4	5	2	6.90%	8.92%	2.02%	
TDI1		12	5	(7)	12.46%	15.18%	2.72%	
TEN2		4	5	1	4.25%	6.87%	2.62%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	PKM1	1	4	3	9.46%	3.92%	-5.54%	
	TPT1	6	4	(2)	9.49%	9.46%	-0.02%	
	USL1	6	4	(2)	8.11%	3.43%	-4.68%	
	MLR1	6	3	(3)	10.90%	8.55%	-2.35%	
	PNI1	6	3	(3)	7.73%	5.58%	-2.15%	
	ADP1	3	2	(1)	8.01%	5.20%	-2.81%	
	CBM1	2	2		6.46%	5.04%	-1.42%	
	CMR1		2	2	100.00%	4.74%	-95.26%	
	MDU5		2	2	#Error	7.32%	#Error	
	NKI1	6	2	(4)	2.47%	3.69%	1.22%	
	SGP1	2	2		13.26%	11.44%	-1.82%	
	DGL2	7	1	(6)	8.30%	10.86%	2.57%	
	NTM1	2	1	(1)	6.74%	12.83%	6.09%	
	BNR1	1		(1)	6.41%	#Error	#Error	
	KPT1	2	(1)	(3)	6.90%	18.10%	11.19%	
	WHMD	(2)	(2)	(1)	9.82%	6.78%	-3.04%	
	Total	458	307	(151)	6.07%	6.24%	0.17%	
	SOUTH ARCOT	CDM1	30	36	6	6.72%	7.19%	0.47%
		CUD1	50	31	(19)	8.07%	7.77%	-0.31%
KLM1		24	21	(3)	9.14%	11.44%	2.29%	
KKI2		18	19	1	5.35%	3.59%	-1.75%	
POY1		49	19	(30)	5.33%	5.92%	0.59%	
TRK1		13	18	5	7.15%	5.63%	-1.52%	
POY2		14	15	1	9.98%	9.17%	-0.82%	
NVL2		25	14	(11)	7.87%	6.19%	-1.69%	
TDM1		11	12	1	6.58%	5.33%	-1.25%	
KML1		14	10	(4)	6.92%	7.63%	0.72%	
PRT1		9	9		8.32%	8.97%	0.66%	
SJI2		16	9	(7)	7.18%	7.55%	0.37%	
ULP1		12	8	(4)	5.94%	8.74%	2.80%	
VPM2		18	8	(10)	4.08%	8.23%	4.15%	
TVM2		7	6	(1)	6.18%	11.38%	5.20%	
MKM1		11	5	(6)	9.26%	10.90%	1.64%	
VCM1		3	4	1	4.12%	1.53%	-2.59%	
VCM2		3	4	1	5.62%	4.85%	-0.77%	
STP1		6	2	(4)	8.27%	10.24%	1.98%	
TVM1		14	2	(12)	3.57%	0.10%	-3.46%	
VPM1		8	1	(7)	7.51%	5.39%	-2.12%	
WHUT		(3)	(3)	#Error	6.02%	#Error		
Total	355	250	(105)	6.92%	7.31%	0.39%		
NORTH ARCOT	VEL2	40	27	(14)	7.04%	7.59%	0.55%	
	KPM2	25	23	(2)	8.08%	9.11%	1.03%	
	SBR1	26	21	(5)	7.60%	8.25%	0.65%	
	VEL1	22	19	(3)	9.60%	10.04%	0.44%	
	TRT1	12	18	6	1.58%	6.41%	4.83%	
	TRR1	15	17	2	4.52%	6.03%	1.51%	
	TRL1	29	16	(13)	5.86%	5.19%	-0.68%	
	ABR1	17	11	(6)	6.59%	5.73%	-0.87%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	AKM1	21	11	(10)	8.62%	10.74%	2.12%
	ARC2	14	10	(4)	6.00%	11.98%	5.98%
	WJD1	17	10	(7)	14.02%	10.14%	-3.88%
	VNB1	12	9	(3)	8.55%	7.31%	-1.24%
	CPT1	9	7	(2)	9.49%	7.95%	-1.54%
	WJP1	7	7		6.43%	4.36%	-2.07%
	CYR1	8	6	(2)	11.18%	9.85%	-1.33%
	GDM1	16	6	(10)	6.16%	5.87%	-0.29%
	UGI1	5	6	1	9.14%	6.03%	-3.11%
	VSI1	11	6	(5)	8.69%	9.46%	0.77%
	ANI1	14	4	(10)	5.62%	7.20%	1.59%
	SLG1	7	4	(3)	7.24%	8.58%	1.34%
	KPM1	13	3	(10)	6.94%	3.29%	-3.65%
	BGR1	2	2		6.85%	13.16%	6.31%
	CGM1	2	2		9.19%	7.54%	-1.65%
	PLR1	3	2	(1)	5.74%	2.29%	-3.45%
	PTU1	2	1	(1)	6.62%	14.02%	7.40%
	WHVL	(9)	(4)	6	18.97%	20.82%	1.85%
	Total	340	244	(96)	7.14%	7.59%	0.45%
	VIJAYAWADA-01	GNT1	21	25	4	5.87%	3.27%
VJW3		12	20	8	5.10%	4.29%	-0.81%
OGL1		14	14		8.13%	4.65%	-3.48%
TDD1		4	13	9	4.65%	2.91%	-1.73%
VJW1		23	13	(10)	4.27%	5.02%	0.75%
NRT1		8	9	1	3.30%	4.83%	1.53%
RMV1		4	9	5	7.14%	8.00%	0.86%
VJW5		2	9	7	-1.81%	5.72%	7.53%
MTM1		7	8	1	5.63%	4.38%	-1.26%
TEL1		13	8	(5)	5.70%	5.47%	-0.23%
TNK1		8	8		5.48%	3.98%	-1.50%
CRL1		15	7	(8)	6.29%	5.57%	-0.72%
RAL1		9	7	(2)	4.68%	1.97%	-2.71%
GDV1		4	6	2	11.76%	7.97%	-3.79%
GVM1		7	6	(1)	6.83%	4.07%	-2.76%
PRL1		8	6	(2)	8.31%	10.30%	1.99%
VJW4		12	6	(6)	1.46%	4.52%	3.06%
BPP1			5	5	#Error	5.51%	#Error
GNT2		10	5	(5)	2.21%	5.34%	3.13%
NPR1		9	5	(4)	5.05%	8.16%	3.11%
TVU1		8	5	(3)	5.33%	8.26%	2.93%
VJW2		7	5	(2)	5.79%	6.13%	0.34%
VUY1		4	5	1	1.10%	4.79%	3.69%
BVR1		15	4	(11)	7.17%	6.98%	-0.20%
DPE1		6	4	(2)	6.35%	6.19%	-0.16%
CKT1		5	3	(2)	3.12%	4.12%	0.99%
ELU1		11	3	(8)	1.45%	3.83%	2.38%
VKN1		9	3	(6)	6.86%	6.44%	-0.42%
NZV1		4	2	(2)	11.67%	15.34%	3.67%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	PAP1	1	2	1	1.08%	0.27%	-0.82%
	PNR1	2	2		7.08%	12.39%	5.31%
	TNI1	2	2		3.70%	0.10%	-3.61%
	AMP1	4	1	(3)	5.88%	2.24%	-3.64%
	JPT1	5	1	(4)	8.92%	11.67%	2.75%
	KND1	2	1	(1)	4.34%	7.59%	3.25%
	PPM1	5	1	(4)	10.23%	4.22%	-6.01%
	JGG1	1		(1)	10.52%	#Error	#Error
	Total	281	233	(48)	5.47%	5.12%	-0.35%
WEST-02	ERD1	38	28	(10)	9.07%	8.15%	-0.92%
	SLM1	31	18	(13)	7.17%	10.67%	3.50%
	MTR1	7	16	9	4.85%	9.16%	4.32%
	NKL2	6	16	10	6.39%	6.10%	-0.29%
	ERD2	22	14	(8)	11.77%	11.63%	-0.14%
	APN1	6	7	1	10.14%	6.22%	-3.92%
	ATU1	14	7	(7)	6.78%	10.78%	4.00%
	MCR1	3	7	4	10.08%	9.49%	-0.59%
	TCG1	4	7	3	6.99%	8.31%	1.31%
	KMM1	12	6	(6)	6.56%	6.70%	0.13%
	SLM3	29	6	(23)	6.27%	15.03%	8.76%
	EDP1	4	5	1	7.18%	6.95%	-0.23%
	HSR2	7	5	(2)	12.19%	11.89%	-0.30%
	KVP1	5	5		8.75%	4.96%	-3.79%
	PMP1	3	5	2	8.36%	7.25%	-1.10%
	SGG1	1	5	4	10.04%	5.17%	-4.86%
	VPD1	1	5	4	3.42%	10.04%	6.61%
	DPR1	4	4		3.69%	5.69%	1.99%
	HSR1	4	4		10.64%	7.72%	-2.93%
	KAM1	1	4	3	11.08%	7.99%	-3.09%
	OML1	5	4	(1)	5.09%	12.26%	7.18%
	RSP1	3	4	1	6.70%	4.16%	-2.54%
	TRM1	4	4		4.59%	10.20%	5.61%
	BMD1	3	3		5.02%	6.66%	1.64%
	DPR2	4	3	(1)	6.20%	4.37%	-1.82%
	HRR1	6	3	(3)	7.97%	5.35%	-2.61%
	PDR1	1	3	2	9.52%	14.40%	4.88%
	SLM2	6	3	(3)	6.16%	11.81%	5.65%
	CMI1	4	2	(2)	4.83%	3.67%	-1.16%
	KRI1	4	2	(2)	8.88%	11.04%	2.16%
	PLC1	3	2	(1)	13.18%	4.45%	-8.72%
	VKL1	1	2	1	4.38%	12.41%	8.03%
	EPI1	2	1	(1)	8.61%	14.04%	5.43%
SGI1	2	1	(1)	13.29%	3.16%	-10.13%	
WHKP	(2)		2	8.23%	#Error	#Error	
WHPD	(2)		2	7.10%	#Error	#Error	
Total	246	211	(35)	7.96%	8.76%	0.80%	
TIRUPATI-01	TPY2	26	21	(5)	4.03%	4.19%	0.16%
	NLR1	21	18	(3)	5.37%	3.75%	-1.61%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	PUT1	8	18	10	3.96%	4.81%	0.85%	
	CTO1	12	16	4	6.74%	9.27%	2.53%	
	KDA1	7	12	5	3.33%	3.34%	0.01%	
	SPE1	10	12	2	2.43%	3.75%	1.32%	
	TPY1	7	12	5	7.23%	-1.92%	-9.14%	
	KHT1	10	11	1	6.17%	6.92%	0.74%	
	BVL1	7	8	1	8.24%	6.83%	-1.41%	
	ATP1	6	7	1	8.56%	5.92%	-2.64%	
	NYP1	18	7	(11)	2.87%	8.55%	5.69%	
	PDT1	7	7		5.16%	3.67%	-1.49%	
	VKI1	7	7		6.76%	5.31%	-1.44%	
	KVL1	7	5	(2)	10.98%	6.80%	-4.19%	
	RJP1	10	5	(5)	3.60%	6.82%	3.22%	
	TPI1	4	5	1	4.16%	6.48%	2.33%	
	KAR1	2	4	2	17.16%	12.33%	-4.83%	
	KDR1	14	4	(10)	4.05%	8.66%	4.61%	
	NDL1	11	4	(7)	2.29%	6.18%	3.89%	
	KNL2			3	3	#Error	2.09%	#Error
	PGR1	1	3	2	-0.49%	10.77%	11.26%	
	KNL1	4	2	(2)	7.35%	11.04%	3.70%	
	KOU1	1	2	1	1.63%	9.41%	7.77%	
	PIL1	5	2	(3)	2.62%	3.21%	0.59%	
	PMR1	4	2	(2)	7.59%	8.04%	0.45%	
	DHN1	1	1			8.01%	13.86%	5.86%
	GTL1	2	1	(1)	7.25%	5.23%	-2.02%	
	MPL1	4	1	(3)	8.23%	7.31%	-0.91%	
	ADI1					#Error	#Error	#Error
	RCY1	1		(1)	-1.55%	#Error	#Error	
	Total		217	200	(17)	5.15%	5.52%	0.37%
	WEST-01	CBE2	20	37	17	10.08%	9.97%	-0.11%
MPM1		2	32	30	13.29%	-4.02%	-17.31%	
KMR1		10	10			9.63%	7.57%	-2.06%
AVI1		3	9	6	8.76%	11.22%	2.46%	
CBE4		4	9	5	9.52%	13.97%	4.45%	
GBM1		7	9	2	5.90%	11.62%	5.72%	
TPR2		8	9	1	11.55%	6.94%	-4.60%	
TPR1		9	7	(2)	7.23%	7.60%	0.37%	
SNR1		6	6			6.92%	13.17%	6.25%
CBE6		5	5			4.01%	8.82%	4.81%
PLI1		10	5	(5)	4.50%	12.25%	7.75%	
CBE3		3	4	1	4.40%	6.61%	2.21%	
UMP1		7	4	(3)	4.84%	6.90%	2.07%	
ANR1		1	3	2	3.35%	13.02%	9.67%	
SUL1		1	2	1	4.84%	3.58%	-1.25%	
TPR4		3	2	(1)	10.19%	13.60%	3.40%	
SYM2		3	1	(2)	7.99%	4.63%	-3.36%	
TPR3		6	1	(5)	7.57%	3.18%	-4.39%	
CBE1		4		(4)	7.93%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CBE5				#Error	#Error	#Error
	CNR1				#Error	#Error	#Error
	DPM2	4		(4)	9.71%	#Error	#Error
	GDR1	2		(2)	-2.20%	#Error	#Error
	KGI1				#Error	#Error	#Error
	KGM1	2		(2)	9.01%	#Error	#Error
	KMD1				#Error	#Error	#Error
	PDM1	3		(3)	10.13%	#Error	#Error
	PPI1				#Error	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(8)	(2)	6	3.90%	5.11%	1.21%
	Total	115	153	38	8.05%	7.58%	-0.47%
	KL-SOUTH	TVP1	21	40	19	-0.45%	0.23%
KLR1		2	7	5	-3.95%	-0.11%	3.85%
PAS1		7	2	(5)	1.34%	0.41%	-0.93%
PNL1		8	2	(6)	1.07%	-3.65%	-4.72%
WHTM		(3)	(2)	1	-0.99%	11.97%	12.96%
Total		36	49	14	0.04%	-0.48%	-0.52%
KL-NORTH	KZD1	51	28	(23)	1.70%	5.67%	3.98%
	Total	51	28	(23)	1.70%	5.67%	3.98%
Total	5482	3650	(1832)	6.71%	7.51%	0.80%	