



Air-Cond - Daily Sales Performance As on 03-04-2026 11:30:07 PM

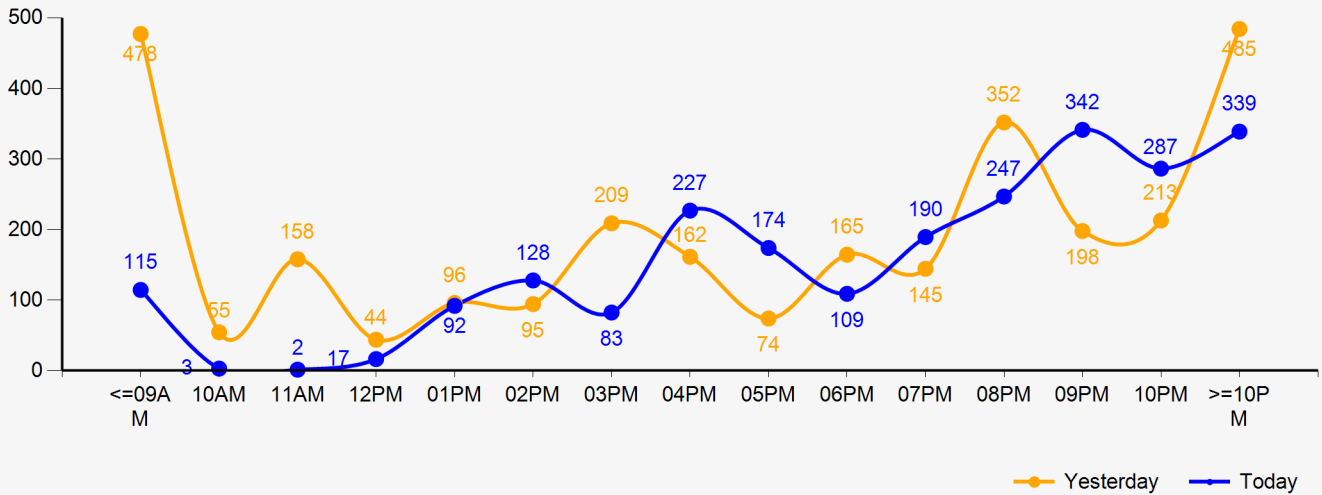
YD Sales : 2926

YD GP%: 4.12%

TD Sales : 2352

TD GP%: 4.87%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	650	414	(237)	1.28%	0.10%	-1.18%
SOUTH-01	511	350	(161)	5.12%	7.13%	2.02%
SOUTH-03	289	304	16	5.63%	4.65%	-0.98%
WEST-01	243	213	(31)	5.50%	6.84%	1.34%
CHENNAI-01	156	190	34	8.70%	8.81%	0.10%
TIRUPATI-01	264	178	(86)	0.73%	1.02%	0.29%
CHENNAI-02	162	170	8	7.89%	7.35%	-0.53%
VIJAYAWADA-01	233	167	(66)	0.84%	3.99%	3.15%
WEST-02	176	132	(44)	7.03%	4.86%	-2.18%
NORTH ARCOT	83	93	10	7.25%	7.28%	0.03%
SOUTH ARCOT	58	69	12	8.68%	7.99%	-0.69%
KL-NORTH	71	43	(28)	2.41%	3.92%	1.51%
KL-SOUTH	32	31	(1)	-0.69%	0.45%	1.14%
Total	2926	2352	(574)	4.12%	4.87%	0.75%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY1	226	172	(54)	-1.35%	-3.89%	-2.55%
	TRY3	48	59	11	-6.72%	-5.75%	0.97%
	KUM1	20	15	(5)	4.57%	3.91%	-0.66%
	PTK1	34	15	(19)	4.89%	6.90%	2.01%
	TYR1	60	14	(46)	-2.24%	-2.11%	0.13%
	MVM1	38	13	(25)	0.17%	8.81%	8.64%
	PBR2	38	13	(25)	3.64%	10.53%	6.89%
	TNJ1	44	13	(31)	3.88%	3.03%	-0.85%
	TRY4	16	12	(4)	9.77%	7.06%	-2.71%
	NCK1	1	10	9	2.01%	-11.31%	-13.31%
	TVR1	2	10	8	12.48%	6.46%	-6.02%
	TNJ2	12	9	(3)	7.83%	6.90%	-0.94%
	MDI1	8	8		3.76%	6.02%	2.25%
	NGT1	8	8		9.77%	8.89%	-0.88%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	JKM1	6	7	1	7.93%	6.15%	-1.78%	
	TVR2	23	7	(16)	4.13%	7.31%	3.19%	
	AYR1	8	5	(3)	3.93%	3.12%	-0.81%	
	KRN1	7	5	(2)	8.92%	3.34%	-5.58%	
	MSI1	10	5	(5)	4.86%	4.56%	-0.30%	
	PBR1	8	4	(4)	7.02%	1.12%	-5.89%	
	PDK1	12	4	(8)	8.26%	8.78%	0.51%	
	TRY2	3	3		6.57%	6.04%	-0.53%	
	TTP1	3	3		0.52%	4.74%	4.23%	
	APM1	1	2	1	13.26%	4.70%	-8.56%	
	KIK1	8	2	(6)	-0.71%	8.39%	9.09%	
	NMM1	3	1	(2)	5.99%	13.70%	7.71%	
	ORU1	3	1	(2)	6.32%	15.34%	9.01%	
	TZSD		1	1	#Error	-6.61%	#Error	
	WTRZ		(8)	(8)	#Error	4.88%	#Error	
	Total	650	414	(237)	1.28%	0.10%	-1.18%	
	SOUTH-01	TVL1	69	41	(28)	6.36%	6.47%	0.12%
		TUT1	29	38	9	6.20%	8.68%	2.48%
NGR1		62	29	(33)	3.71%	5.83%	2.12%	
KVT1		24	17	(7)	10.97%	11.75%	0.78%	
TKS1		17	16	(1)	4.60%	6.40%	1.80%	
RND1		6	14	8	14.09%	8.00%	-6.09%	
TKS2		29	14	(15)	5.30%	3.46%	-1.84%	
TUT2		38	12	(26)	2.82%	5.97%	3.15%	
ERL2		17	11	(6)	5.62%	11.72%	6.09%	
APK1		9	10	1	5.11%	5.69%	0.58%	
S2SD		16	10	(6)	-1.76%	-1.68%	0.08%	
STU2		5	10	5	5.28%	6.35%	1.07%	
ASM1		3	9	6	4.87%	1.95%	-2.93%	
RPM1		6	9	3	3.80%	6.50%	2.70%	
SDI1		6	9	3	3.95%	4.70%	0.74%	
TCN1		6	9	3	9.15%	7.22%	-1.93%	
TKY1		1	9	8	1.66%	4.57%	2.91%	
SVK1		18	8	(10)	-2.56%	6.81%	9.37%	
VNR2		9	8	(1)	8.68%	7.79%	-0.90%	
SNL1		5	7	2	5.57%	11.29%	5.73%	
VKM1		4	6	2	11.27%	9.66%	-1.61%	
VLY1		8	6	(2)	9.78%	12.75%	2.97%	
KGL1		8	5	(3)	10.78%	10.48%	-0.31%	
MMT1		6	5	(1)	4.71%	7.11%	2.40%	
PDI1		17	5	(12)	-3.79%	3.93%	7.73%	
VNR1		13	5	(8)	5.62%	9.76%	4.14%	
MAR1		20	4	(16)	7.30%	7.15%	-0.16%	
PKD1		12	4	(8)	9.21%	6.45%	-2.76%	
UDN1		6	4	(2)	7.46%	6.04%	-1.41%	
APK2		12	3	(9)	-3.10%	3.06%	6.16%	
COL1		5	3	(2)	1.41%	4.05%	2.64%	
SKD1		4	3	(1)	9.00%	13.03%	4.03%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TYI1	9	3	(6)	8.45%	9.98%	1.53%
	KYR1	5	2	(3)	9.60%	9.95%	0.35%
	ARM1	4	1	(3)	8.14%	11.81%	3.67%
	KSM1	1	1		-1.21%	10.34%	11.55%
	SGT1	2		(2)	7.05%	#Error	#Error
	WHTV	(1)		1	5.46%	#Error	#Error
	Total	511	350	(161)	5.12%	7.13%	2.02%
SOUTH-03	MPA1	35	31	(4)	3.59%	3.62%	0.03%
	MDU2	40	27	(13)	6.64%	5.63%	-1.01%
	MDU1	30	26	(4)	6.70%	6.53%	-0.18%
	DGL1	23	22	(1)	4.88%	5.47%	0.58%
	MDU7	6	20	14	3.79%	-1.95%	-5.73%
	TMM1	7	18	11	4.31%	2.38%	-1.93%
	MDU6	11	14	3	7.26%	7.10%	-0.17%
	KRR1	20	13	(7)	-0.42%	2.86%	3.28%
	ODM1	2	12	10	5.75%	-0.68%	-6.43%
	CBM1	8	10	2	7.67%	6.98%	-0.69%
	DKI1	4	9	5	8.92%	7.37%	-1.55%
	KKD3	11	9	(2)	10.84%	9.58%	-1.26%
	MNM1		8	8	#Error	4.90%	#Error
	TEN2	4	8	4	2.21%	3.38%	1.17%
	DGL2	4	7	3	15.11%	4.54%	-10.57%
	BTU1	2	6	4	0.28%	4.38%	4.10%
	MDU4	9	5	(4)	5.40%	4.15%	-1.26%
	MDU5	2	5	3	5.17%	5.79%	0.62%
	PNI1	2	5	3	5.45%	3.35%	-2.11%
	TDI1		5	5	#Error	7.61%	#Error
	TEN1	4	5	1	10.36%	6.81%	-3.55%
	TPT1	4	5	1	10.39%	6.56%	-3.83%
	BNR1		4	4	#Error	9.34%	#Error
	CMR1	6	4	(2)	3.84%	3.07%	-0.77%
	MDU3	9	4	(5)	4.41%	7.40%	2.99%
	ATG1	9	3	(6)	1.94%	9.30%	7.35%
	KYK1	2	3	1	7.08%	0.08%	-7.00%
	PNV2	3	3		2.64%	3.98%	1.34%
	ADP1	2	2		7.11%	9.80%	2.69%
	KPT1	6	2	(4)	7.85%	8.71%	0.87%
	MLR1	4	2	(2)	5.92%	10.22%	4.30%
	NKI1	3	2	(1)	3.88%	-2.17%	-6.05%
	SVG1	6	2	(4)	7.64%	2.80%	-4.84%
	NTM1	1	1		6.76%	12.05%	5.29%
PKM1	2	1	(1)	5.20%	10.26%	5.06%	
PVI1	2	1	(1)	11.60%	-2.89%	-14.49%	
SGP1	1	1		17.96%	4.70%	-13.26%	
USL1	5	1	(4)	7.07%	7.66%	0.59%	
WHMD	(1)	(2)	(2)	1.00%	5.45%	4.45%	
Total	289	304	16	5.63%	4.65%	-0.98%	
WEST-01	CBE2	37	49	12	8.21%	6.82%	-1.39%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CBE4	29	18	(11)	9.86%	8.12%	-1.74%
	SNR1	33	17	(16)	0.55%	4.84%	4.29%
	TPR2	14	17	3	4.53%	6.47%	1.94%
	KMR1	16	16		7.49%	8.12%	0.63%
	CBE1	10	11	2	6.82%	5.08%	-1.74%
	TPR1	21	11	(10)	5.88%	6.65%	0.76%
	CBE6	12	10	(2)	7.70%	7.57%	-0.13%
	CBE5	2	8	6	5.21%	8.00%	2.79%
	CBE3	4	7	3	4.93%	8.51%	3.57%
	PLI1	27	5	(22)	-0.24%	8.06%	8.30%
	SUL1	8	5	(3)	5.04%	5.01%	-0.03%
	AVI1	3	4	1	13.08%	9.56%	-3.51%
	DPM2	5	4	(1)	9.37%	10.45%	1.08%
	KGM1	1	4	3	5.76%	9.10%	3.34%
	MPM1	2	4	2	10.91%	4.27%	-6.63%
	PDM1	5	4	(1)	10.76%	10.30%	-0.46%
	TPR3	8	4	(4)	4.63%	4.63%	0.00%
	KMD1		3	3	#Error	3.35%	#Error
	PPI1	1	3	2	8.46%	4.89%	-3.57%
	ANR1	1	2	1	14.58%	-2.89%	-17.47%
	GBM1		2	2	#Error	6.62%	#Error
	UMP1	6	2	(4)	3.09%	5.58%	2.49%
	WZSD		2	2	#Error	-7.34%	#Error
	KGI1		1	1	#Error	12.08%	#Error
	SYM2	1	1		2.67%	9.73%	7.06%
	TPR4		1	1	#Error	12.95%	#Error
	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(3)	(3)		5.33%	1.56%	-3.76%
Total		243	213	(31)	5.50%	6.84%	1.34%
CHENNAI-01	CH08	10	17	7	7.62%	10.76%	3.14%
	CH49	11	16	5	5.96%	6.58%	0.62%
	CH05	3	15	12	15.74%	9.13%	-6.60%
	CH14	22	14	(8)	6.98%	4.86%	-2.12%
	CH48	4	13	9	10.55%	9.54%	-1.00%
	CH19	11	11		6.26%	6.75%	0.49%
	CH28	5	11	6	7.63%	10.95%	3.32%
	CH16	5	10	5	8.00%	9.40%	1.40%
	CH25	9	10	1	7.39%	3.43%	-3.96%
	GUD1	3	9	6	11.10%	13.04%	1.94%
	AVD1	1	8	7	10.51%	7.99%	-2.52%
	GUD2		7	7	#Error	12.01%	#Error
	SKL1	3	7	4	8.46%	9.44%	0.98%
	CGL1	2	6	4	4.65%	3.51%	-1.14%
	CH07	8	6	(2)	9.53%	10.66%	1.13%
	CH30	2	6	4	9.10%	13.89%	4.79%
	CH45	10	6	(4)	6.67%	9.45%	2.78%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	KNR1		6	6	#Error	5.55%	#Error	
	CH22	4	5	1	5.63%	9.67%	4.05%	
	CH35	5	5		14.05%	6.11%	-7.94%	
	CH42	22	5	(17)	9.24%	6.67%	-2.57%	
	CH47	2	5	3	14.74%	9.08%	-5.66%	
	CH38	2	2		8.00%	13.69%	5.69%	
	CH39	5	2	(3)	11.77%	11.92%	0.14%	
	CH26	1	1		14.63%	-2.89%	-17.52%	
	CH37	5	1	(4)	15.38%	5.76%	-9.62%	
	MC09		1	1	#Error	11.65%	#Error	
	MRM1	2	1	(1)	11.36%	17.96%	6.59%	
	TKM1	1	1		9.77%	6.43%	-3.34%	
	CH29				#Error	#Error	#Error	
	CH40				#Error	#Error	#Error	
	MC10				#Error	#Error	#Error	
	WHC3	2		(2)	36.88%	#Error	#Error	
	WCHN	(5)	(18)	(13)	10.84%	5.82%	-5.02%	
	Total	156	190	34	8.70%	8.81%	0.10%	
	TIRUPATI-01	MPL1	1	41	40	14.33%	-5.23%	-19.57%
		TPY1	107	30	(77)	-3.28%	-1.53%	1.75%
KNL2		5	15	10	7.36%	-4.39%	-11.75%	
RCY1		5	13	8	7.51%	-2.30%	-9.80%	
NLR1		38	10	(28)	-1.67%	2.85%	4.52%	
ATP1		8	9	1	4.46%	6.59%	2.13%	
RJP1		1	8	7	2.22%	6.58%	4.36%	
CTO1		7	7		5.58%	8.70%	3.13%	
TPY2		12	6	(6)	4.48%	7.31%	2.83%	
KDA1		5	5		5.26%	6.41%	1.14%	
KDR1			5	5	#Error	1.02%	#Error	
KNL1		17	4	(13)	-4.53%	7.98%	12.51%	
PDT1		5	4	(1)	5.76%	3.91%	-1.85%	
SPE1		3	4	1	5.42%	6.53%	1.10%	
BVL1		3	3		6.68%	10.46%	3.78%	
NDL1		3	3		10.70%	7.91%	-2.79%	
KAR1		4	2	(2)	6.61%	4.72%	-1.89%	
KHT1		16	2	(14)	0.74%	11.93%	11.19%	
TPI1		3	2	(1)	5.00%	4.55%	-0.45%	
DHN1		1	1		10.37%	2.64%	-7.73%	
KVL1		3	1	(2)	15.65%	11.10%	-4.55%	
NYP1		4	1	(3)	8.35%	5.30%	-3.05%	
PMR1			1	1	#Error	3.69%	#Error	
VKI1			1	1	#Error	0.67%	#Error	
ADI1		7		(7)	9.18%	#Error	#Error	
GTL1					#Error	#Error	#Error	
KOU1		1		(1)	11.29%	#Error	#Error	
PGR1		1		(1)	16.20%	#Error	#Error	
PIL1		3		(3)	3.97%	#Error	#Error	
PUT1		3		(3)	9.70%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	WHKD	(2)		2	-8.45%	#Error	#Error	
	Total	264	178	(86)	0.73%	1.02%	0.29%	
CHENNAI-02	CH15	21	21		7.42%	7.19%	-0.24%	
	CH12	7	16	9	7.33%	7.64%	0.32%	
	CH41	2	11	9	10.93%	5.52%	-5.40%	
	CH24	11	10	(2)	5.94%	8.69%	2.75%	
	CH20	5	9	4	2.03%	6.60%	4.56%	
	CH50	9	9		10.32%	7.96%	-2.36%	
	MJR1	1	9	8	8.63%	7.67%	-0.96%	
	CH18	10	8	(2)	9.94%	6.23%	-3.71%	
	CH34	2	8	6	11.18%	6.77%	-4.41%	
	CH03	22	7	(15)	9.08%	8.33%	-0.75%	
	CH21	4	6	2	7.01%	8.64%	1.62%	
	CH33	4	6	2	7.71%	7.46%	-0.25%	
	CH17	5	5		11.45%	9.86%	-1.60%	
	CH31	4	5	1	6.00%	9.70%	3.70%	
	CH43	3	5	2	5.71%	4.16%	-1.55%	
	CH51	4	5	1	12.36%	9.11%	-3.26%	
	PON1	1	5	4	-0.63%	8.96%	9.59%	
	CH27	3	4	1	11.40%	5.86%	-5.54%	
	CH44	4	4		8.30%	3.78%	-4.53%	
	CH46	7	4	(3)	6.36%	9.27%	2.91%	
	CH23	6	4	(2)	9.91%	10.67%	0.76%	
	CH06	4	3	(1)	12.92%	8.99%	-3.93%	
	UKI1	4	3	(1)	7.69%	2.03%	-5.66%	
	CH36	5	2	(3)	3.11%	0.26%	-2.85%	
	CH32	1	1		5.76%	2.39%	-3.37%	
	GPD1	13	1	(12)	3.75%	12.05%	8.30%	
	CH01				#Error	#Error	#Error	
	MC05				#Error	#Error	#Error	
	MC06	1		(1)	19.78%	#Error	#Error	
	Total	162	170	8	7.89%	7.35%	-0.53%	
	VIJAYAWADA-01	OGL1	6	28	22	8.64%	-1.92%	-10.56%
		GNT1	8	12	4	3.78%	4.07%	0.29%
TNK1		7	8	1	3.41%	2.04%	-1.37%	
TDD1		4	7	3	0.91%	3.28%	2.37%	
VJW2		8	7	(1)	4.37%	4.21%	-0.16%	
VJW3		3	7	4	5.29%	2.67%	-2.62%	
GNT2		3	6	3	6.90%	0.88%	-6.02%	
TNI1		6	6		3.12%	2.72%	-0.39%	
VJW5		3	6	3	7.86%	11.21%	3.35%	
VKN1		1	6	5	3.56%	8.65%	5.09%	
BVR1		6	5	(1)	7.77%	11.70%	3.93%	
DPE1		3	5	2	4.81%	1.21%	-3.60%	
GVM1		4	5	1	5.32%	5.55%	0.24%	
PAP1		5	5		1.27%	4.95%	3.68%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	CKT1	8	4	(4)	-0.35%	7.31%	7.67%	
	JPT1	17	4	(13)	-0.95%	2.99%	3.94%	
	NRT1	1	4	3	1.95%	1.95%	0.00%	
	PPM1	2	4	2	8.12%	5.26%	-2.86%	
	RMV1	3	4	1	2.97%	6.33%	3.35%	
	VUY1	2	4	2	5.66%	6.26%	0.60%	
	ELU1	6	3	(3)	5.33%	3.46%	-1.87%	
	JGG1	4	3	(1)	3.47%	10.80%	7.33%	
	KND1	83	3	(80)	-5.23%	3.50%	8.74%	
	MTM1	1	3	2	2.13%	9.54%	7.41%	
	TVU1	1	3	2	5.83%	7.90%	2.07%	
	AMP1	1	2	1	15.05%	-0.15%	-15.19%	
	CRL1	7	2	(5)	4.18%	8.99%	4.81%	
	NPR1	2	2		6.00%	4.71%	-1.29%	
	TEL1	4	2	(2)	5.44%	14.62%	9.18%	
	VJW1	10	2	(8)	5.65%	-1.08%	-6.73%	
	BPP1	1	1		3.22%	-0.63%	-3.85%	
	GDV1	5	1	(4)	3.02%	7.08%	4.06%	
	PNR1	2	1	(1)	5.30%	4.74%	-0.56%	
	PRL1	1	1		5.21%	4.15%	-1.05%	
	RAL1	5	1	(4)	3.63%	12.38%	8.75%	
	VJW4				#Error	#Error	#Error	
	Total		233	167	(66)	0.84%	3.99%	3.15%
	WEST-02	SLM1	23	18	(5)	6.43%	3.33%	-3.10%
ERD1		14	16	2	6.57%	7.39%	0.83%	
ERD2		21	15	(6)	10.48%	9.10%	-1.38%	
TCG1		5	7	2	8.15%	8.80%	0.65%	
WZWH			7	7	#Error	-7.20%	#Error	
SLM3		9	6	(3)	7.39%	4.63%	-2.75%	
ATU1		3	5	2	12.80%	4.99%	-7.81%	
PDR1		1	5	4	12.08%	-0.18%	-12.26%	
DPR2		6	4	(2)	2.23%	8.90%	6.67%	
HSR1		2	4	2	7.36%	4.87%	-2.49%	
NKL2		7	4	(3)	5.29%	2.72%	-2.57%	
PMP1		2	4	2	4.78%	1.99%	-2.79%	
SLM2		5	4	(1)	5.34%	5.95%	0.60%	
VKL1		3	4	1	8.84%	3.95%	-4.89%	
TRM1		5	4	(1)	3.95%	10.38%	6.43%	
APN1		2	3	1	5.76%	-0.72%	-6.48%	
CMI1		9	3	(6)	5.72%	4.52%	-1.20%	
HSR2		6	3	(3)	9.59%	7.15%	-2.45%	
BMD1		1	2	1	9.97%	7.42%	-2.55%	
KAM1		3	2	(1)	4.29%	-2.89%	-7.18%	
KMM1		3	2	(1)	4.17%	7.85%	3.68%	
MTR1		2	2		13.60%	8.38%	-5.22%	
RSP1		8	2	(6)	5.92%	6.38%	0.46%	
SGG1		2	2		6.20%	6.54%	0.34%	
DPR1		1	1		-2.89%	-2.89%	0.00%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	HRR1	2	1	(1)	9.89%	-2.89%	-12.78%
	MCR1	7	1	(6)	8.46%	4.70%	-3.77%
	OML1	1	1		3.73%	4.45%	0.73%
	VPD1	6	1	(5)	8.90%	-2.89%	-11.80%
	EDP1	1		(1)	4.70%	#Error	#Error
	EPI1	2		(2)	6.30%	#Error	#Error
	KRI1	8		(8)	6.36%	#Error	#Error
	KVP1	3		(3)	2.03%	#Error	#Error
	PLC1	3		(3)	6.97%	#Error	#Error
	SGI1	2		(2)	6.26%	#Error	#Error
	WHPD	(2)	(1)	1	7.67%	4.75%	-2.92%
	Total	176	132	(44)	7.03%	4.86%	-2.18%
	NORTH ARCOT	VEL2	24	12	(12)	5.88%	3.22%
KPM2		10	10	1	9.50%	7.68%	-1.83%
TRL1		6	9	4	8.92%	7.42%	-1.50%
TRR1		5	9	4	1.06%	5.54%	4.48%
CGM1		2	8	6	8.03%	5.24%	-2.79%
VEL1		5	7	2	9.03%	10.57%	1.54%
AKM1		1	6	5	8.54%	8.55%	0.01%
GDM1		2	4	2	11.53%	2.19%	-9.34%
SBR1		3	4	1	6.75%	9.92%	3.17%
ABR1		2	3	1	5.61%	4.98%	-0.62%
KPM1		5	3	(2)	9.92%	10.27%	0.35%
VNB1		5	3	(2)	7.24%	6.58%	-0.66%
VSI1			3	3	#Error	13.98%	#Error
BGR1		1	2	1	11.08%	4.70%	-6.39%
CYR1		1	2	1	9.75%	9.25%	-0.50%
SLG1		4	2	(2)	6.76%	9.16%	2.40%
UGI1			2	2	#Error	2.20%	#Error
WJD1		1	2	1	20.67%	19.48%	-1.19%
WJP1		1	2	1	11.12%	4.70%	-6.43%
ANI1			1	1	#Error	11.65%	#Error
ARC2		4	1	(3)	3.91%	11.63%	7.71%
CPT1		2	1	(1)	16.56%	12.95%	-3.62%
PTU1			1	1	#Error	8.03%	#Error
PLR1		2		(2)	5.79%	#Error	#Error
TRT1		1		(1)	12.04%	#Error	#Error
WHVL		(4)	(5)	(1)	15.36%	6.02%	-9.33%
Total		83	93	10	7.25%	7.28%	0.03%
SOUTH ARCOT		CUD1	9	6	(3)	10.02%	10.93%
	KKI2	1	6	5	4.23%	13.37%	9.14%
	TVM1	3	6	3	7.08%	7.12%	0.04%
	CDM1	1	5	4	6.06%	12.37%	6.31%
	PRT1	1	5	4	19.78%	4.23%	-15.55%
	KLM1	1	4	3	5.76%	6.62%	0.85%
	NVL2	5	4	(1)	8.89%	6.06%	-2.84%
	SJI2	10	4	(6)	9.33%	7.41%	-1.92%
	TDM1		4	4	#Error	11.02%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	TVM2	6	4	(2)	5.36%	5.20%	-0.17%
	ULP1	1	4	3	14.02%	5.93%	-8.10%
	KML1	1	3	2	5.76%	8.59%	2.83%
	POY2	3	3		3.11%	6.12%	3.01%
	TRK1	3	3		11.43%	5.86%	-5.58%
	MKM1	2	2		11.80%	10.56%	-1.24%
	VPM2	5	2	(3)	9.39%	4.70%	-4.69%
	POY1	6	1	(5)	9.69%	3.38%	-6.31%
	STP1		1	1	#Error	-2.89%	#Error
	VCM1	1	1		4.30%	12.08%	7.78%
	VPM1		1	1	#Error	4.70%	#Error
	WHUT	(2)		2	10.71%	#Error	#Error
	Total	58	69	12	8.68%	7.99%	-0.69%
	KL-NORTH	KZD1	74	44	(30)	2.41%	3.60%
WHKZ		(3)	(1)	2	2.45%	-11.23%	-13.67%
Total		71	43	(28)	2.41%	3.92%	1.51%
KL-SOUTH	TVP1	18	18		-1.12%	0.05%	1.17%
	KLR1	4	6	2	4.86%	2.64%	-2.22%
	PAS1	5	6	1	1.20%	2.96%	1.76%
	PNL1	5	2	(3)	-5.24%	-2.73%	2.52%
	WHTM		(1)	(1)	#Error	13.61%	#Error
	Total	32	31	(1)	-0.69%	0.45%	1.14%
Total	2926	2352	(574)	4.12%	4.87%	0.75%	