



# Air-Cond - Daily Sales Performance As on 02-05-2026 11:30:14 PM

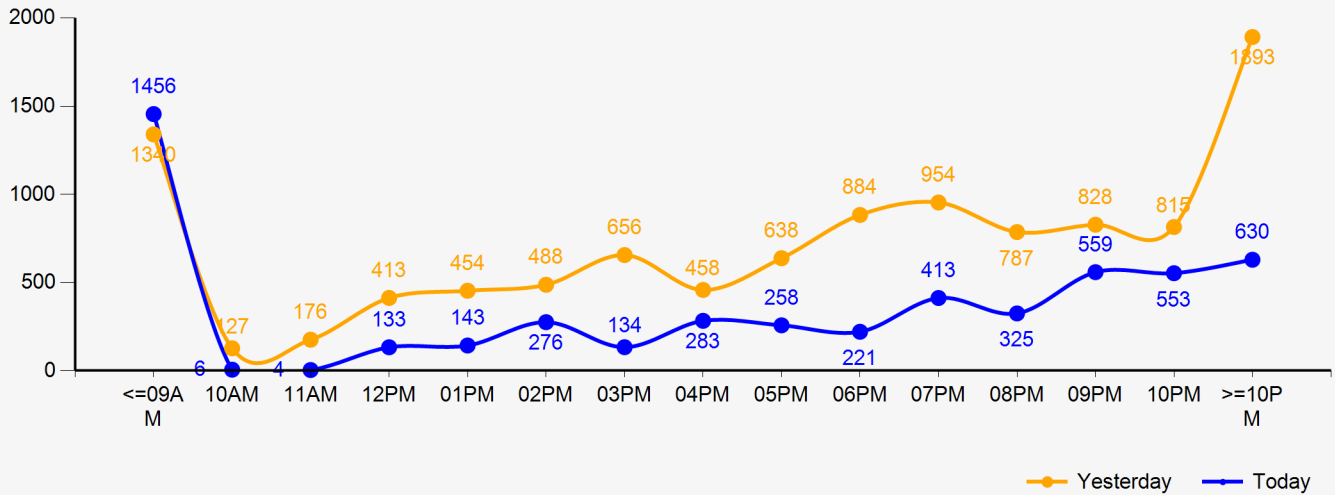
YD Sales : 10909

YD GP%: 5.43%

TD Sales : 5391

TD GP%: 6.47%

**Sales Trend Yesterday Vs Today By Hours**



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	1409	1030	(379)	5.92%	5.80%	-0.12%
CHENNAI-01	953	1002	49	7.52%	6.85%	-0.67%
CHENNAI-02	784	811	27	7.68%	7.29%	-0.39%
SOUTH-01	1311	466	(845)	6.26%	7.06%	0.80%
SOUTH-03	1439	457	(982)	5.20%	5.69%	0.49%
SOUTH ARCOT	732	348	(384)	6.27%	7.28%	1.02%
NORTH ARCOT	573	339	(235)	6.29%	6.69%	0.40%
VIJAYAWADA-01	1125	277	(848)	1.20%	5.36%	4.16%
WEST-02	905	245	(660)	6.54%	7.68%	1.14%
TIRUPATI-01	857	217	(640)	2.31%	5.03%	2.72%
WEST-01	672	114	(558)	7.30%	7.86%	0.57%
KL-NORTH	73	51	(22)	2.92%	1.42%	-1.50%
KL-SOUTH	77	36	(42)	-2.25%	-0.16%	2.08%
<b>Total</b>	<b>10909</b>	<b>5391</b>	<b>(5518)</b>	<b>5.43%</b>	<b>6.47%</b>	<b>1.04%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY1	202	231	29	6.24%	5.64%	-0.60%
	TNJ1	63	82	19	6.35%	4.82%	-1.52%
	TNJ2	49	71	22	5.71%	6.60%	0.89%
	TVR2	91	58	(33)	5.44%	6.73%	1.28%
	MVM1	76	57	(19)	7.09%	7.73%	0.65%
	PTK1	49	54	6	6.56%	6.76%	0.20%
	KUM1	55	52	(4)	3.48%	3.99%	0.51%
	PBR2	87	46	(41)	5.20%	5.56%	0.36%
	MDI1	73	37	(36)	6.29%	6.54%	0.24%
	TRY4	38	34	(4)	5.42%	3.79%	-1.63%
	PDK1	28	32	4	9.05%	9.26%	0.20%
	TRY3	41	29	(12)	4.87%	4.64%	-0.23%
	KUM2	30	24	(6)	2.95%	2.07%	-0.88%
	TTP1	38	24	(14)	6.23%	6.68%	0.44%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	TVR1	28	23	(6)	5.25%	4.08%	-1.17%	
	NGT1	52	22	(30)	6.80%	8.57%	1.77%	
	AYR1	38	19	(19)	5.25%	6.71%	1.46%	
	KIK1	47	18	(29)	8.79%	9.65%	0.86%	
	ORU1	25	16	(9)	7.84%	6.65%	-1.19%	
	TRY2	45	16	(29)	5.30%	3.68%	-1.62%	
	JKM1	44	15	(29)	6.84%	5.28%	-1.56%	
	MSI1	30	13	(17)	5.07%	3.77%	-1.30%	
	PBR1	34	13	(22)	4.96%	3.58%	-1.37%	
	NCK1	22	11	(11)	3.58%	4.13%	0.54%	
	NMM1	28	11	(17)	4.84%	7.37%	2.53%	
	TYR1	48	11	(37)	5.40%	3.53%	-1.86%	
	APM1	33	11	(22)	7.39%	7.96%	0.57%	
	KRN1	17	9	(8)	4.34%	2.94%	-1.39%	
	WTRZ			(7)	(7)	#Error	10.85%	#Error
	Total	1409	1030	(379)	5.92%	5.80%	-0.12%	
	CHENNAI-01	CZWH	6	83	77	-1.84%	-4.49%	-2.65%
CH05		64	73	9	5.13%	5.86%	0.74%	
CH19		45	65	20	7.60%	5.79%	-1.81%	
CH14		60	64	4	7.24%	7.29%	0.06%	
CH16		53	58	5	6.19%	8.10%	1.90%	
CH08		43	56	13	7.25%	7.47%	0.22%	
CH47		54	47	(7)	7.94%	10.60%	2.67%	
CH30		42	46	4	8.82%	8.47%	-0.35%	
CH25		25	43	18	8.21%	6.62%	-1.58%	
CH07		36	39	3	7.42%	8.77%	1.35%	
CH48		44	39	(5)	11.18%	10.58%	-0.60%	
CH49		30	36	6	6.63%	5.19%	-1.44%	
GUD1		26	31	5	8.86%	9.19%	0.34%	
CH22		35	30	(5)	6.69%	5.88%	-0.81%	
CH42		37	30	(7)	7.94%	8.44%	0.50%	
CH28		45	28	(17)	9.39%	12.74%	3.35%	
CH39		18	28	10	11.20%	4.67%	-6.52%	
CH38		16	27	11	5.67%	4.49%	-1.18%	
AVD1		51	25	(26)	6.44%	6.04%	-0.40%	
MRM1		37	23	(14)	4.95%	8.88%	3.93%	
CGL1		23	22	(1)	7.74%	6.85%	-0.89%	
CH45		33	20	(13)	8.10%	7.43%	-0.68%	
KNR1		24	19	(5)	6.84%	8.75%	1.91%	
CH35		29	19	(11)	9.62%	10.49%	0.87%	
TKM1		12	14	2	4.84%	9.80%	4.96%	
CH37		16	13	(3)	7.61%	10.38%	2.77%	
GUD2		14	11	(3)	7.50%	10.06%	2.56%	
SKL1		11	7	(4)	10.48%	11.04%	0.56%	
CH26		13	2	(11)	8.78%	11.72%	2.95%	
CH29		3	2	(1)	7.48%	10.53%	3.05%	
CH40		6	1	(5)	1.88%	5.73%	3.85%	
MC09		1	1		5.63%	2.61%	-3.02%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	WHC3		1	1	#Error	-67.60%	#Error
	MC10	1		(1)	2.20%	#Error	#Error
	Total	953	1002	49	7.52%	6.85%	-0.67%
CHENNAI-02	CH15	97	110	13	5.80%	3.90%	-1.90%
	CH03	69	72	3	9.75%	7.85%	-1.89%
	CH21	45	62	17	7.82%	7.07%	-0.75%
	CH17	39	56	17	11.29%	5.36%	-5.93%
	CH24	46	47	1	7.35%	8.25%	0.90%
	CH18	30	40	10	7.74%	8.23%	0.49%
	CH06	43	37	(6)	7.04%	9.70%	2.67%
	CH41	27	37	10	8.83%	10.82%	2.00%
	CH12	45	36	(9)	6.89%	8.29%	1.40%
	CH34	27	30	3	6.02%	5.99%	-0.03%
	MJR1	20	29	9	8.01%	6.90%	-1.11%
	CH50	30	27	(3)	9.02%	10.62%	1.60%
	CH20	37	24	(13)	7.39%	6.75%	-0.64%
	CH44	25	24	(1)	8.88%	5.51%	-3.36%
	CH51	20	22	2	9.83%	9.34%	-0.49%
	CH33	36	21	(15)	9.29%	7.15%	-2.14%
	CH43	19	19		4.18%	6.61%	2.43%
	CH23	18	18		3.72%	11.55%	7.83%
	GPD1	15	16	1	6.80%	6.36%	-0.44%
	CH31	12	14	2	9.31%	7.41%	-1.90%
	UKI1	18	14	(4)	6.61%	9.51%	2.90%
	CH46	11	13	2	10.69%	10.17%	-0.52%
	CH36	16	11	(5)	3.24%	5.63%	2.39%
	CH27	13	10	(3)	5.19%	6.16%	0.97%
	PON1	17	10	(7)	8.37%	8.02%	-0.36%
	MC06	1	7	6	14.07%	5.24%	-8.83%
	CH32	6	5	(1)	8.78%	5.46%	-3.32%
	CH01	2		(2)	1.82%	#Error	#Error
	MC05				#Error	#Error	#Error
	Total	784	811	27	7.68%	7.29%	-0.39%
	SOUTH-01	TVL1	183	61	(122)	3.48%	3.82%
TUT1		131	59	(72)	6.77%	6.98%	0.21%
NGR1		72	29	(43)	6.32%	6.29%	-0.03%
KVT1		88	23	(65)	8.36%	12.63%	4.27%
RND1		47	20	(27)	9.11%	11.75%	2.64%
S2SD		11	16	5	-1.39%	-1.36%	0.03%
TUT2		67	16	(51)	4.43%	10.22%	5.79%
VLY1		67	15	(52)	4.70%	8.39%	3.70%
VNR2		52	15	(37)	5.57%	5.91%	0.34%
VNR1		21	14	(7)	9.83%	7.36%	-2.47%
RPM1		49	13	(36)	7.76%	7.32%	-0.44%
APK2		16	11	(5)	7.00%	6.62%	-0.38%
TKS1		27	11	(16)	6.43%	6.88%	0.45%
TKS2		39	11	(28)	5.87%	7.24%	1.38%
KGL1		14	10	(4)	5.02%	8.37%	3.36%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	PKD1	34	10	(24)	6.46%	12.21%	5.74%
	MAR1	24	9	(15)	6.93%	5.48%	-1.46%
	SDI1	19	9	(10)	5.86%	6.78%	0.91%
	TYI1	15	9	(6)	5.78%	9.60%	3.82%
	APK1	21	8	(13)	5.48%	6.80%	1.32%
	MMT1	13	8	(5)	7.75%	7.85%	0.10%
	SNL1	25	8	(17)	8.11%	6.71%	-1.40%
	STU2	16	8	(8)	7.15%	8.16%	1.01%
	SVK1	66	8	(58)	6.91%	4.80%	-2.11%
	UDN1	15	8	(7)	7.10%	10.34%	3.24%
	VKM1	17	8	(9)	6.56%	7.34%	0.78%
	TCN1	19	7	(12)	7.39%	5.05%	-2.34%
	ERL2	20	6	(14)	7.79%	7.68%	-0.12%
	TKY1	8	6	(2)	9.16%	4.99%	-4.17%
	ARM1	14	5	(9)	5.76%	3.22%	-2.54%
	ASM1	26	5	(21)	6.81%	2.95%	-3.86%
	COL1	2	5	3	1.94%	4.72%	2.79%
	PDI1	15	5	(10)	7.22%	8.85%	1.63%
	KYR1	22	4	(18)	8.26%	12.39%	4.13%
	SGT1	6	3	(3)	7.31%	7.38%	0.07%
	SKD1	26	2	(24)	7.30%	9.03%	1.73%
	KSM1	4	1	(3)	9.67%	12.74%	3.07%
	Total	1311	466	(845)	6.26%	7.06%	0.80%
	SOUTH-03	DGL1	330	64	(266)	4.46%	5.33%
MDU2		77	62	(15)	6.64%	6.37%	-0.27%
MDU1		112	60	(52)	5.05%	2.57%	-2.48%
KKD3		72	33	(39)	6.78%	6.75%	-0.03%
ATG1		30	22	(8)	6.42%	3.88%	-2.54%
KRR1		97	20	(77)	3.97%	-5.75%	-9.72%
MDU3		29	18	(11)	3.45%	5.44%	2.00%
MPA1		46	17	(29)	9.09%	7.54%	-1.55%
MDU7		55	16	(39)	5.10%	9.39%	4.29%
PVI1		22	14	(8)	6.81%	12.77%	5.96%
SVG1		30	14	(16)	7.43%	4.87%	-2.56%
DKI1		26	12	(14)	9.69%	10.25%	0.56%
TDI1		20	12	(8)	9.33%	12.36%	3.04%
PNV2		20	10	(10)	1.09%	-0.77%	-1.87%
DGL2		30	7	(23)	7.88%	8.30%	0.42%
MLR1		21	6	(15)	5.93%	10.90%	4.97%
NKI1		10	6	(4)	4.23%	2.37%	-1.86%
PNI1		18	6	(12)	1.17%	7.52%	6.35%
TEN1		14	6	(8)	5.82%	7.75%	1.93%
TPT1		36	6	(30)	6.24%	9.39%	3.15%
USL1		16	6	(10)	5.27%	8.11%	2.84%
MDU4		20	5	(15)	6.10%	4.87%	-1.23%
BTU1		11	4	(7)	0.84%	4.59%	3.75%
KYK1		18	4	(14)	6.11%	3.00%	-3.10%
TEN2		17	4	(13)	5.31%	4.25%	-1.07%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	TMM1	37	4	(33)	3.13%	5.39%	2.26%
	MNM1	18	4	(15)	5.07%	6.90%	1.83%
	ADP1	3	3		8.94%	8.01%	-0.93%
	CBM1	20	2	(18)	9.78%	5.80%	-3.98%
	KPT1	9	2	(7)	9.38%	6.90%	-2.48%
	MDU6	57	2	(55)	6.74%	5.13%	-1.61%
	NTM1	7	2	(5)	6.93%	6.74%	-0.20%
	ODM1	25	2	(23)	-1.99%	5.55%	7.54%
	SGP1	18	2	(16)	5.48%	13.26%	7.78%
	BNR1	11	1	(10)	8.78%	6.41%	-2.38%
	PKM1	13	1	(12)	5.18%	8.84%	3.66%
	CMR1	29		(29)	-8.95%	100.00%	108.95%
	MDU5	17		(17)	5.10%	#Error	#Error
	WHMD	(2)	(2)	1	4.28%	9.82%	5.53%
	Total	1439	457	(982)	5.20%	5.69%	0.49%
	SOUTH ARCOT	CUD1	54	50	(4)	8.37%	8.37%
POY1		75	44	(31)	5.30%	7.44%	2.15%
CDM1		45	30	(15)	7.52%	8.38%	0.86%
NVL2		40	25	(15)	8.89%	7.68%	-1.21%
KLM1		27	24	(3)	6.76%	8.64%	1.87%
KKI2		57	18	(39)	2.68%	5.26%	2.59%
VPM2		42	18	(24)	5.57%	4.05%	-1.52%
SJI2		35	16	(19)	5.82%	7.01%	1.19%
KML1		47	14	(33)	5.99%	6.36%	0.36%
TVM1		12	14	2	6.50%	3.35%	-3.14%
TRK1		37	13	(24)	4.92%	6.99%	2.07%
POY2		62	12	(50)	9.49%	10.49%	1.00%
ULP1		50	12	(38)	3.67%	5.89%	2.22%
MKM1		15	11	(4)	9.13%	9.26%	0.13%
TDM1		15	11	(4)	5.51%	7.53%	2.02%
PRT1		39	9	(30)	8.10%	8.32%	0.22%
VPM1		13	8	(5)	6.06%	7.51%	1.44%
TVM2		7	7		2.82%	6.18%	3.36%
STP1		17	6	(11)	5.74%	8.17%	2.43%
VCM1		11	3	(8)	2.01%	2.54%	0.53%
VCM2		33	3	(30)	6.25%	3.92%	-2.34%
WHUT		(1)		1	-0.49%	#Error	#Error
Total		732	348	(384)	6.27%	7.28%	1.02%
NORTH ARCOT	VEL2	50	40	(10)	7.43%	6.84%	-0.59%
	TRL1	53	29	(25)	5.09%	5.65%	0.56%
	SBR1	42	26	(16)	6.89%	6.94%	0.04%
	KPM2	41	24	(17)	7.11%	6.86%	-0.25%
	VEL1	39	22	(17)	7.73%	8.51%	0.78%
	AKM1	37	21	(16)	6.17%	8.58%	2.41%
	ABR1	16	17	1	7.49%	6.47%	-1.02%
	WJD1	22	17	(5)	9.97%	14.02%	4.05%
	GDM1	10	16	6	6.62%	5.61%	-1.00%
	TRR1	35	15	(20)	4.26%	3.65%	-0.61%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
NORTH ARCOT	ANI1	17	14	(3)	6.88%	5.62%	-1.27%	
	ARC2	26	14	(12)	4.09%	4.98%	0.89%	
	KPM1	15	13	(2)	7.93%	6.94%	-0.99%	
	TRT1	26	12	(14)	4.92%	1.51%	-3.41%	
	VNB1	14	12	(2)	4.40%	8.42%	4.01%	
	VSI1	30	11	(19)	5.55%	7.62%	2.07%	
	CPT1	13	9	(4)	6.75%	9.49%	2.74%	
	CYR1	15	8	(7)	6.37%	11.18%	4.81%	
	SLG1	17	7	(10)	9.40%	7.14%	-2.26%	
	WJP1	26	7	(19)	7.14%	6.35%	-0.80%	
	UGI1	6	5	(1)	6.12%	8.99%	2.87%	
	PLR1	8	3	(5)	5.20%	5.74%	0.54%	
	BGR1	5	2	(3)	2.47%	6.48%	4.01%	
	CGM1	8	2	(6)	6.16%	3.29%	-2.86%	
	PTU1	9	2	(7)	7.06%	6.27%	-0.79%	
	WHVL	(7)	(9)	(2)	16.65%	18.91%	2.25%	
	Total	573	339	(235)	6.29%	6.69%	0.40%	
	VIJAYAWADA-01	VJW1	59	23	(36)	-1.17%	4.18%	5.36%
		GNT1	92	21	(71)	-0.34%	5.87%	6.21%
CRL1		37	15	(22)	0.65%	6.10%	5.45%	
BVR1		70	14	(56)	2.28%	6.82%	4.54%	
OGL1		27	14	(13)	5.00%	8.13%	3.13%	
TEL1		38	13	(25)	-0.06%	5.64%	5.70%	
VJW3		77	12	(65)	-0.71%	5.03%	5.74%	
VJW4		90	12	(78)	0.34%	1.41%	1.07%	
ELU1		41	11	(30)	-0.06%	0.99%	1.05%	
GNT2		9	9		3.95%	2.10%	-1.85%	
NPR1		27	9	(18)	3.87%	4.98%	1.11%	
VKN1		19	9	(10)	3.15%	6.73%	3.59%	
NRT1		13	8	(5)	4.25%	3.13%	-1.12%	
PRL1		8	8		3.17%	8.21%	5.04%	
RAL1		12	8	(4)	4.64%	3.94%	-0.70%	
TNK1		55	8	(47)	2.19%	5.48%	3.28%	
TVU1		11	8	(3)	3.65%	5.15%	1.51%	
GVM1		23	7	(16)	1.74%	6.64%	4.90%	
MTM1		11	7	(4)	5.37%	5.53%	0.15%	
VJW2		13	7	(6)	4.02%	5.79%	1.77%	
DPE1		28	6	(22)	3.37%	6.35%	2.98%	
CKT1		19	5	(14)	2.22%	2.98%	0.76%	
JPT1		23	5	(18)	-1.74%	8.92%	10.66%	
PPM1		10	5	(5)	6.81%	10.23%	3.42%	
GDV1		30	4	(26)	0.60%	11.76%	11.17%	
NZV1		6	4	(2)	9.47%	11.67%	2.21%	
RMV1		91	4	(87)	-1.26%	6.76%	8.02%	
TDD1		29	4	(25)	3.17%	4.27%	1.10%	
VUY1		8	4	(4)	2.66%	1.10%	-1.56%	
AMP1		9	3	(6)	2.77%	7.72%	4.95%	
KND1		64	2	(62)	0.11%	4.02%	3.91%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	PNR1	4	2	(2)	6.16%	6.69%	0.54%
	TNI1	7	2	(5)	1.65%	3.34%	1.70%
	VJW5	18	2	(16)	6.80%	-1.81%	-8.61%
	JGG1	14	1	(13)	2.51%	10.52%	8.00%
	PAP1	15	1	(14)	3.83%	1.08%	-2.74%
	BPP1	19		(19)	-1.43%	#Error	#Error
	WHVJ	(1)		1	8.69%	#Error	#Error
	Total	1125	277	(848)	1.20%	5.36%	4.16%
WEST-02	ERD1	85	38	(47)	7.70%	8.50%	0.80%
	SLM1	82	31	(51)	7.92%	7.09%	-0.84%
	SLM3	41	29	(12)	6.37%	5.98%	-0.39%
	ERD2	98	22	(76)	8.45%	11.45%	2.99%
	ATU1	37	14	(23)	5.04%	6.69%	1.65%
	KMM1	14	11	(3)	6.96%	6.17%	-0.79%
	HSR2	13	7	(6)	9.34%	11.99%	2.65%
	MTR1	26	7	(19)	8.85%	4.50%	-4.35%
	APN1	19	6	(13)	8.57%	9.91%	1.34%
	HRR1	16	6	(10)	8.22%	7.64%	-0.57%
	NKL2	43	6	(37)	4.94%	6.07%	1.12%
	SLM2	75	6	(69)	0.33%	6.16%	5.83%
	KVP1	11	5	(6)	5.91%	8.75%	2.84%
	OML1	20	5	(15)	6.08%	5.09%	-1.00%
	CMI1	7	4	(3)	9.81%	4.83%	-4.99%
	DPR1	12	4	(8)	7.36%	3.69%	-3.66%
	DPR2	18	4	(14)	7.52%	6.05%	-1.48%
	EDP1	24	4	(20)	5.03%	7.18%	2.16%
	HSR1	12	4	(8)	6.37%	10.48%	4.11%
	KRI1	35	4	(31)	6.10%	8.68%	2.59%
	TCG1	28	4	(24)	5.56%	6.63%	1.07%
	TRM1	23	4	(19)	8.09%	4.11%	-3.98%
	BMD1	14	3	(11)	9.38%	4.35%	-5.03%
	MCR1	9	3	(6)	4.99%	10.28%	5.29%
	PLC1	12	3	(9)	6.57%	13.18%	6.60%
	PMP1	7	3	(4)	7.69%	8.36%	0.66%
	RSP1	32	3	(29)	4.42%	4.86%	0.45%
	EPI1	11	2	(9)	6.23%	8.26%	2.03%
	SGI1	3	2	(1)	10.49%	13.29%	2.80%
	KAM1	16	1	(15)	6.28%	10.45%	4.17%
	PDR1	20	1	(19)	8.85%	9.52%	0.67%
	SGG1	10	1	(9)	6.29%	10.04%	3.74%
	VKL1	7	1	(6)	5.89%	4.38%	-1.51%
VPD1	26	1	(25)	7.73%	2.76%	-4.97%	
WHKP	(1)	(2)	(1)	5.78%	8.23%	2.45%	
WHPD		(2)	(2)	#Error	6.46%	#Error	
Total	905	245	(660)	6.54%	7.68%	1.14%	
TIRUPATI-01	TPY2	108	26	(82)	2.25%	3.79%	1.53%
	NLR1	48	21	(27)	2.90%	5.20%	2.29%
	NYP1	22	18	(4)	4.21%	2.87%	-1.34%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KDR1	38	14	(24)	1.89%	4.05%	2.17%
	CTO1	38	12	(26)	6.54%	6.52%	-0.02%
	NDL1	8	11	3	4.63%	2.22%	-2.41%
	KHT1	13	10	(3)	5.87%	6.03%	0.16%
	RJP1	40	10	(30)	2.44%	3.32%	0.87%
	SPE1	17	10	(7)	3.84%	2.43%	-1.41%
	PUT1	21	8	(13)	4.66%	3.96%	-0.70%
	BVL1	28	7	(21)	5.91%	8.14%	2.23%
	KDA1	35	7	(28)	1.12%	3.33%	2.20%
	KVL1	21	7	(14)	3.84%	10.87%	7.03%
	PDT1	37	7	(30)	-2.80%	5.05%	7.86%
	TPY1	72	7	(65)	0.04%	7.03%	6.98%
	VKI1	34	7	(27)	1.75%	6.67%	4.92%
	ATP1	19	6	(13)	4.42%	8.56%	4.14%
	PIL1	32	5	(27)	0.85%	2.47%	1.62%
	KNL1	7	4	(3)	8.72%	7.35%	-1.38%
	MPL1	11	4	(7)	7.05%	8.05%	1.00%
	PMR1	43	4	(39)	0.86%	7.59%	6.73%
	TPI1	15	4	(11)	2.02%	3.98%	1.96%
	GTL1	21	2	(19)	-3.32%	7.25%	10.57%
	KAR1	10	2	(8)	9.28%	17.16%	7.88%
	DHN1	9	1	(8)	4.26%	8.01%	3.75%
	KOU1	15	1	(14)	6.36%	0.96%	-5.40%
	PGR1	26	1	(25)	-1.62%	-0.49%	1.13%
	RCY1	19	1	(18)	5.46%	-2.24%	-7.70%
	ADI1	20		(20)	0.22%	#Error	#Error
	KNL2	30		(30)	-1.41%	#Error	#Error
	Total	857	217	(640)	2.31%	5.03%	2.72%
WEST-01	CBE2	116	18	(98)	9.63%	10.15%	0.52%
	KMR1	33	10	(23)	6.91%	9.07%	2.16%
	PLI1	28	10	(18)	6.37%	4.37%	-2.00%
	TPR1	52	9	(43)	6.77%	7.00%	0.23%
	TPR2	28	8	(20)	7.57%	11.31%	3.74%
	GBM1	17	7	(10)	6.56%	5.69%	-0.87%
	UMP1	24	7	(17)	4.55%	4.66%	0.11%
	SNR1	26	6	(20)	7.65%	6.59%	-1.07%
	TPR3	24	6	(18)	6.45%	7.46%	1.01%
	CBE6	27	5	(22)	6.83%	3.85%	-2.98%
	CBE1	46	4	(42)	6.06%	7.77%	1.71%
	CBE4	36	4	(32)	8.97%	9.34%	0.37%
	DPM2	15	4	(11)	7.79%	9.71%	1.91%
	AVI1	20	3	(17)	6.93%	8.76%	1.83%
	CBE3	29	3	(26)	4.87%	4.40%	-0.47%
	PDM1	15	3	(12)	6.61%	10.13%	3.52%
	SYM2	11	3	(8)	4.17%	7.72%	3.56%
	TPR4	27	3	(24)	6.87%	10.19%	3.32%
	GDR1		2	2	#Error	-2.20%	#Error
	KGM1	21	2	(19)	5.20%	8.38%	3.17%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	MPM1	28	2	(26)	7.91%	12.96%	5.05%
	ANR1	8	1	(7)	10.21%	3.35%	-6.86%
	SUL1	7	1	(6)	8.28%	4.84%	-3.44%
	CBE5	7		(7)	10.46%	#Error	#Error
	CNR1				#Error	#Error	#Error
	KGI1	1		(1)	2.82%	#Error	#Error
	KMD1	15		(15)	5.28%	#Error	#Error
	PPI1	11		(11)	6.72%	#Error	#Error
	UAM1	2		(2)	12.90%	#Error	#Error
	WHCB	(2)	(7)	(5)	7.56%	2.97%	-4.59%
	Total	672	114	(558)	7.30%	7.86%	0.57%
KL-NORTH	KZD1	76	51	(25)	2.58%	1.42%	-1.16%
	WHKZ	(3)		3	-8.34%	#Error	#Error
	Total	73	51	(22)	2.92%	1.42%	-1.50%
KL-SOUTH	TVP1	45	21	(24)	-1.81%	-0.68%	1.13%
	PNL1	9	8	(1)	-2.12%	0.88%	3.00%
	PAS1	13	7	(6)	-3.88%	1.13%	5.01%
	KLR1	10	2	(8)	-2.16%	-4.34%	-2.18%
	WHTM		(3)	(3)	#Error	-1.65%	#Error
	Total	77	36	(42)	-2.25%	-0.16%	2.08%
Total	10909	5391	(5518)	5.43%	6.47%	1.04%	