



Air-Cond - Daily Sales Performance As on 02-04-2026 11:30:48 PM

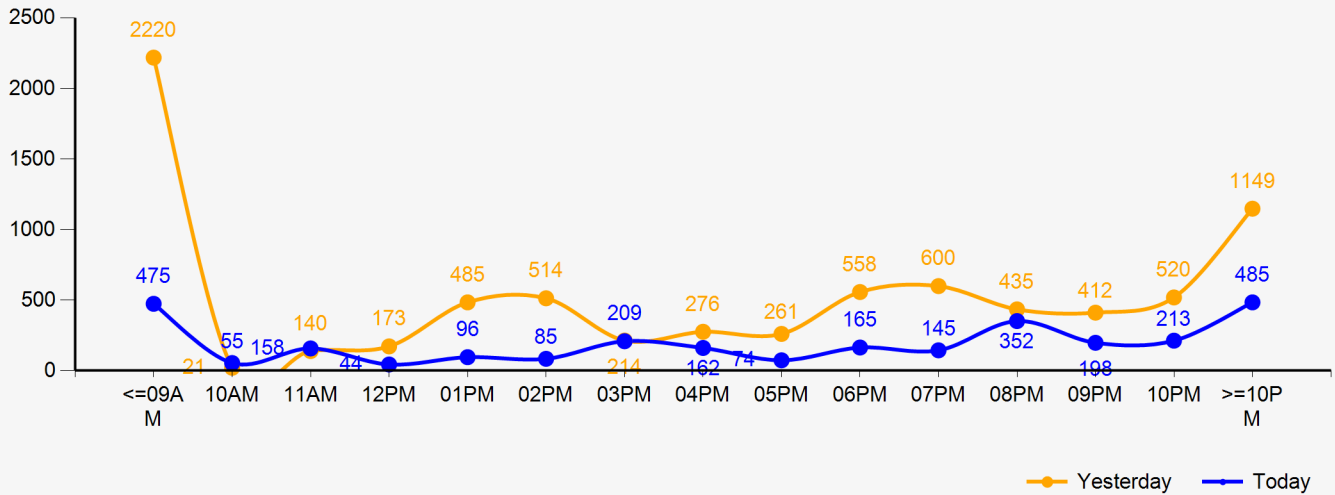
YD Sales : 7974

YD GP%: 4.75%

TD Sales : 2913

TD GP%: 4.08%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	916	650	(266)	3.74%	1.28%	-2.46%
SOUTH-01	1161	511	(651)	4.77%	5.12%	0.35%
SOUTH-03	1099	289	(810)	3.19%	5.63%	2.45%
TIRUPATI-01	519	264	(255)	3.08%	0.73%	-2.34%
WEST-01	740	243	(497)	5.34%	5.50%	0.16%
VIJAYAWADA-01	600	231	(369)	2.72%	0.80%	-1.92%
WEST-02	690	172	(518)	5.60%	7.09%	1.48%
CHENNAI-02	677	159	(518)	6.50%	7.93%	1.43%
CHENNAI-01	683	153	(530)	6.96%	8.01%	1.05%
NORTH ARCOT	398	82	(317)	6.45%	7.36%	0.91%
KL-NORTH	26	71	45	-0.69%	2.41%	3.10%
SOUTH ARCOT	400	58	(343)	6.83%	8.68%	1.85%
KL-SOUTH	67	32	(35)	-2.27%	-0.69%	1.59%
Total	7974	2913	(5062)	4.75%	4.08%	-0.67%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY1	165	226	61	2.11%	-1.35%	-3.46%
	TYR1	28	60	33	2.98%	-2.24%	-5.21%
	TRY3	35	48	13	-2.18%	-6.72%	-4.54%
	TNJ1	35	44	9	3.45%	3.88%	0.43%
	MVM1	58	38	(20)	4.78%	0.17%	-4.60%
	PBR2	65	38	(27)	6.22%	3.64%	-2.58%
	PTK1	28	34	6	4.15%	4.89%	0.74%
	TVR2	48	23	(25)	4.54%	4.13%	-0.42%
	KUM1	41	20	(21)	5.03%	4.57%	-0.46%
	TRY4	29	16	(13)	3.04%	9.77%	6.73%
	PDK1	20	12	(8)	5.78%	8.26%	2.49%
	TNJ2	44	12	(32)	4.32%	7.83%	3.51%
	MSI1	27	10	(17)	5.57%	4.86%	-0.70%
	AYR1	26	8	(18)	5.31%	3.93%	-1.39%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	KIK1	25	8	(17)	7.28%	-0.71%	-7.99%
	MDI1	42	8	(34)	4.27%	3.76%	-0.51%
	NGT1	20	8	(12)	7.11%	9.77%	2.66%
	PBR1	21	8	(13)	4.00%	7.02%	3.02%
	KRN1	18	7	(11)	3.72%	8.92%	5.19%
	JKM1	25	6	(19)	3.89%	7.93%	4.04%
	NMM1	9	3	(6)	3.74%	5.99%	2.25%
	ORU1	9	3	(6)	6.56%	6.32%	-0.24%
	TRY2	31	3	(28)	-2.29%	6.57%	8.86%
	TTP1	19	3	(16)	4.10%	0.52%	-3.58%
	TVR1	22	2	(20)	2.66%	12.48%	9.82%
	APM1	13	1	(12)	5.58%	13.26%	7.68%
	NCK1	14	1	(13)	3.12%	2.01%	-1.11%
	Total	916	650	(266)	3.74%	1.28%	-2.46%
	SOUTH-01	TVL1	138	69	(69)	2.15%	6.36%
NGR1		102	62	(40)	2.64%	3.71%	1.07%
TUT2		43	38	(5)	1.80%	2.82%	1.01%
TKS2		49	29	(20)	5.40%	5.30%	-0.09%
TUT1		127	29	(98)	6.20%	6.20%	0.01%
KVT1		47	24	(23)	7.10%	10.97%	3.87%
MAR1		41	20	(21)	4.91%	7.30%	2.39%
SVK1		45	18	(27)	4.55%	-2.56%	-7.10%
ERL2		20	17	(3)	8.15%	5.62%	-2.53%
PDI1		8	17	9	3.57%	-3.79%	-7.36%
TKS1		19	17	(2)	7.01%	4.60%	-2.42%
S2SD		15	16	1	-1.80%	-1.76%	0.04%
VNR1		12	13	1	6.72%	5.62%	-1.09%
APK2		10	12	2	4.05%	-3.10%	-7.15%
PKD1		30	12	(18)	4.04%	9.21%	5.17%
APK1		10	9	(1)	2.81%	5.11%	2.30%
TYI1		22	9	(13)	6.43%	8.45%	2.02%
VNR2		35	9	(26)	9.09%	8.68%	-0.41%
KGL1		35	8	(27)	6.44%	10.78%	4.34%
VLY1		36	8	(28)	5.73%	9.78%	4.05%
MMT1		35	6	(29)	4.76%	4.71%	-0.05%
RND1		27	6	(21)	8.62%	14.09%	5.47%
RPM1		29	6	(23)	5.13%	3.80%	-1.33%
SDI1		22	6	(16)	4.40%	3.95%	-0.45%
TCN1		32	6	(26)	2.93%	9.15%	6.21%
UDN1		17	6	(11)	4.46%	7.46%	3.00%
COL1		13	5	(8)	2.53%	1.41%	-1.12%
KYR1		16	5	(11)	7.25%	9.60%	2.35%
SNL1		17	5	(12)	6.97%	5.57%	-1.40%
STU2		25	5	(20)	3.46%	5.28%	1.82%
ARM1		12	4	(8)	3.60%	8.14%	4.54%
SKD1		10	4	(6)	9.03%	9.00%	-0.03%
VKM1		10	4	(6)	5.64%	11.27%	5.64%
ASM1	21	3	(18)	6.14%	4.87%	-1.27%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	SGT1	9	2	(7)	2.76%	7.05%	4.29%
	KSM1	13	1	(12)	4.49%	-1.21%	-5.71%
	TKY1	11	1	(10)	3.61%	1.66%	-1.96%
	WHTV	(1)	(1)	1	-6.25%	5.46%	11.71%
	Total	1161	511	(651)	4.77%	5.12%	0.35%
SOUTH-03	MDU2	56	40	(16)	5.03%	6.64%	1.61%
	MPA1	109	35	(74)	-3.52%	3.59%	7.10%
	MDU1	177	30	(147)	1.17%	6.70%	5.54%
	DGL1	45	23	(22)	5.14%	4.88%	-0.25%
	KRR1	44	20	(24)	5.86%	-0.42%	-6.28%
	KKD3	49	11	(38)	7.16%	10.84%	3.67%
	MDU6	54	11	(43)	3.35%	7.26%	3.91%
	ATG1	24	9	(15)	5.98%	1.94%	-4.03%
	MDU3	35	9	(26)	5.94%	4.41%	-1.52%
	MDU4	24	9	(15)	5.32%	5.40%	0.09%
	CBM1	20	8	(12)	9.07%	7.67%	-1.40%
	TMM1	13	7	(6)	2.15%	4.31%	2.17%
	CMR1	31	6	(25)	-3.63%	3.84%	7.47%
	KPT1	11	6	(5)	7.86%	7.85%	-0.02%
	MDU7	41	6	(35)	4.73%	3.79%	-0.94%
	SVG1	19	6	(13)	4.79%	7.64%	2.85%
	USL1	18	5	(13)	2.33%	7.07%	4.75%
	DGL2	44	4	(40)	-0.08%	15.11%	15.19%
	DKI1	24	4	(20)	8.50%	8.92%	0.41%
	MLR1	22	4	(18)	5.59%	5.92%	0.34%
	TEN1	16	4	(12)	3.18%	10.36%	7.18%
	TEN2	20	4	(16)	3.27%	2.21%	-1.06%
	TPT1	23	4	(19)	6.49%	10.39%	3.90%
	NKI1	9	3	(6)	4.60%	3.88%	-0.71%
	PNV2	19	3	(16)	3.45%	2.64%	-0.82%
	ADP1	10	2	(8)	4.92%	7.11%	2.19%
	BTU1	8	2	(6)	3.16%	0.28%	-2.88%
	KYK1	11	2	(9)	3.14%	7.08%	3.94%
	MDU5	16	2	(14)	6.52%	5.17%	-1.35%
	ODM1	11	2	(9)	1.10%	5.75%	4.65%
	PKM1	11	2	(9)	3.70%	5.20%	1.50%
	PNI1	18	2	(16)	1.94%	5.45%	3.52%
	PVI1	17	2	(15)	5.51%	11.60%	6.09%
	NTM1	5	1	(4)	5.13%	6.76%	1.63%
	SGP1	11	1	(10)	5.88%	17.96%	12.08%
	BNR1	4		(4)	1.29%	#Error	#Error
	MNM1	12		(12)	6.17%	#Error	#Error
	SZSD	10		(10)	-1.02%	#Error	#Error
	TDI1	11		(11)	3.93%	#Error	#Error
	WHMD	(3)	(1)	3	7.06%	1.00%	-6.06%
	Total	1099	289	(810)	3.19%	5.63%	2.45%
	TIRUPATI-01	TPY1	47	107	60	4.41%	-3.28%
NLR1		23	38	15	0.56%	-1.67%	-2.22%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KNL1	8	17	9	5.88%	-4.53%	-10.41%
	KHT1	13	16	3	3.71%	0.74%	-2.97%
	TPY2	58	12	(46)	1.19%	4.48%	3.29%
	ATP1	13	8	(5)	8.00%	4.46%	-3.54%
	ADI1	8	7	(1)	6.99%	9.18%	2.19%
	CTO1	42	7	(35)	3.94%	5.58%	1.63%
	KDA1	33	5	(28)	-1.57%	5.26%	6.83%
	KNL2	21	5	(16)	1.76%	7.36%	5.60%
	PDT1	48	5	(43)	-1.13%	5.76%	6.89%
	RCY1	11	5	(6)	5.07%	7.51%	2.44%
	KAR1	8	4	(4)	10.55%	6.61%	-3.94%
	NYP1	9	4	(5)	5.20%	8.35%	3.15%
	BVL1	19	3	(16)	4.17%	6.68%	2.51%
	KVL1	13	3	(10)	5.90%	15.65%	9.75%
	NDL1	12	3	(9)	6.05%	10.70%	4.65%
	PIL1	13	3	(10)	1.24%	3.97%	2.73%
	PUT1	18	3	(15)	4.00%	9.70%	5.71%
	SPE1	10	3	(7)	3.69%	5.42%	1.74%
	TPI1	9	3	(6)	1.90%	5.00%	3.10%
	DHN1	5	1	(4)	10.66%	10.37%	-0.30%
	KOU1	8	1	(7)	7.96%	11.29%	3.33%
	MPL1	15	1	(14)	2.94%	14.33%	11.39%
	PGR1	3	1	(2)	3.48%	16.20%	12.72%
	RJP1	22	1	(21)	2.19%	2.22%	0.02%
	GTL1	6		(6)	3.82%	#Error	#Error
	KDR1	9		(9)	3.72%	#Error	#Error
	PMR1	8		(8)	7.90%	#Error	#Error
	VKI1	8		(8)	3.39%	#Error	#Error
	WHRN	(1)		1	11.72%	#Error	#Error
	WHKD			(2)	(2)	#Error	-8.45%
	Total	519	264	(255)	3.08%	0.73%	-2.34%
WEST-01	CBE2	165	37	(128)	6.33%	8.21%	1.88%
	SNR1	30	33	3	5.42%	0.55%	-4.87%
	CBE4	34	29	(5)	7.94%	9.86%	1.92%
	PLI1	41	27	(14)	2.00%	-0.24%	-2.24%
	TPR1	32	21	(11)	4.58%	5.88%	1.31%
	KMR1	42	16	(26)	8.08%	7.49%	-0.59%
	TPR2	66	14	(52)	0.90%	4.53%	3.64%
	CBE6	37	12	(25)	5.98%	7.70%	1.72%
	CBE1	44	10	(34)	4.69%	6.82%	2.12%
	SUL1	11	8	(3)	5.19%	5.04%	-0.15%
	TPR3	22	8	(14)	4.82%	4.63%	-0.19%
	UMP1	14	6	(8)	4.83%	3.09%	-1.74%
	DPM2	24	5	(19)	9.05%	9.37%	0.33%
	PDM1	13	5	(8)	7.75%	10.76%	3.01%
	CBE3	7	4	(3)	2.61%	4.93%	2.32%
	AVI1	24	3	(21)	4.90%	13.08%	8.17%
	CBE5	19	2	(17)	8.54%	5.21%	-3.33%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	MPM1	24	2	(22)	5.68%	10.91%	5.22%
	ANR1	14	1	(13)	3.58%	14.58%	10.99%
	KGM1	7	1	(6)	7.04%	5.76%	-1.28%
	PPI1	9	1	(8)	2.66%	8.46%	5.80%
	SYM2	10	1	(9)	8.17%	2.67%	-5.50%
	CNR1				#Error	#Error	#Error
	GBM1	16		(16)	6.20%	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1	2		(2)	4.26%	#Error	#Error
	KMD1	19		(19)	5.45%	#Error	#Error
	TPR4	18		(18)	3.85%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(4)	(3)	2	17.07%	5.33%	-11.74%
	Total	740	243	(497)	5.34%	5.50%	0.16%
VIJAYAWADA-01	KND1	12	83	71	2.96%	-5.23%	-8.19%
	JPT1	10	17	7	2.10%	-0.95%	-3.05%
	VJW1	32	10	(22)	3.86%	5.65%	1.79%
	CKT1	15	8	(7)	1.76%	-0.35%	-2.12%
	GNT1	27	8	(19)	2.58%	3.78%	1.20%
	VJW2	21	8	(13)	0.78%	4.37%	3.59%
	CRL1	23	7	(16)	-0.27%	4.18%	4.44%
	TNK1	33	7	(26)	1.12%	3.41%	2.29%
	BVR1	29	6	(23)	0.37%	7.77%	7.40%
	ELU1	36	6	(30)	1.83%	5.33%	3.50%
	OGL1	23	6	(17)	6.40%	8.64%	2.24%
	TNI1	19	6	(13)	1.43%	3.12%	1.68%
	PAP1	23	5	(18)	2.39%	1.27%	-1.12%
	RAL1	9	5	(4)	3.96%	3.63%	-0.33%
	GVM1	12	4	(8)	8.43%	5.32%	-3.12%
	JGG1	6	4	(2)	5.95%	3.47%	-2.48%
	TDD1	23	4	(19)	3.36%	0.91%	-2.45%
	TEL1	15	4	(11)	4.37%	5.44%	1.07%
	DPE1	5	3	(2)	3.51%	4.81%	1.30%
	GDV1	12	3	(9)	6.41%	1.39%	-5.01%
	GNT2	23	3	(20)	-0.10%	6.90%	7.00%
	RMV1	37	3	(34)	-1.17%	2.97%	4.15%
	VJW3	13	3	(10)	4.64%	5.29%	0.64%
	VJW5	11	3	(8)	2.57%	7.86%	5.29%
	NPR1	8	2	(6)	5.57%	6.00%	0.42%
	PNR1	10	2	(8)	6.79%	5.30%	-1.49%
	PPM1	6	2	(4)	9.50%	8.12%	-1.38%
	VUY1	26	2	(24)	-2.18%	5.66%	7.85%
	AMP1	4	1	(3)	7.30%	15.05%	7.75%
	BPP1	5	1	(4)	9.20%	3.22%	-5.98%
	MTM1	7	1	(6)	4.69%	2.13%	-2.56%
	NRT1	16	1	(15)	1.99%	1.95%	-0.03%
	PRL1	10	1	(9)	7.23%	5.21%	-2.02%
TVU1	8	1	(7)	6.44%	5.83%	-0.61%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	VKN1	9	1	(8)	6.72%	3.56%	-3.17%
	VJW4	22		(22)	1.88%	#Error	#Error
	Total	600	231	(369)	2.72%	0.80%	-1.92%
WEST-02	SLM1	59	22	(37)	2.09%	6.54%	4.46%
	ERD2	51	20	(31)	9.57%	10.74%	1.18%
	ERD1	102	14	(88)	5.72%	6.57%	0.84%
	CMI1	15	9	(6)	7.49%	5.72%	-1.76%
	SLM3	20	9	(11)	4.59%	7.39%	2.80%
	KRI1	19	8	(11)	1.59%	6.36%	4.77%
	RSP1	16	8	(8)	5.69%	5.92%	0.24%
	MCR1	18	7	(11)	6.78%	8.46%	1.68%
	DPR2	8	6	(2)	4.49%	2.23%	-2.26%
	HSR2	10	6	(4)	9.76%	9.59%	-0.17%
	NKL2	38	6	(32)	5.78%	5.41%	-0.38%
	VPD1	8	6	(2)	9.16%	8.90%	-0.26%
	SLM2	49	5	(44)	0.50%	5.34%	4.85%
	TCG1	24	5	(19)	9.16%	8.15%	-1.01%
	TRM1	9	5	(5)	5.15%	3.95%	-1.20%
	ATU1	25	3	(22)	6.88%	12.80%	5.91%
	KAM1	6	3	(3)	5.44%	4.29%	-1.15%
	KMM1	16	3	(13)	6.17%	4.17%	-2.00%
	KVP1	7	3	(4)	6.32%	2.03%	-4.28%
	VKL1	12	3	(9)	8.07%	8.84%	0.78%
	APN1	6	2	(4)	5.21%	5.76%	0.55%
	EPI1	9	2	(7)	7.86%	6.30%	-1.56%
	HRR1	2	2		-2.89%	9.89%	12.78%
	HSR1	7	2	(5)	6.08%	7.36%	1.28%
	MTR1	19	2	(17)	6.89%	13.60%	6.71%
	PLC1	9	2	(7)	12.31%	7.97%	-4.34%
	PMP1	6	2	(4)	6.18%	4.78%	-1.40%
	SGG1	3	2	(1)	6.78%	6.20%	-0.58%
	SGI1	4	2	(2)	5.22%	6.26%	1.04%
	BMD1	5	1	(4)	4.35%	9.97%	5.62%
	DPR1	4	1	(3)	0.13%	-2.89%	-3.02%
	EDP1	5	1	(4)	2.28%	4.70%	2.41%
	OML1	9	1	(8)	4.01%	3.73%	-0.28%
PDR1	7	1	(6)	9.23%	12.08%	2.84%	
WHKP	83		(83)	5.20%	#Error	#Error	
WHPD			(2)	(2)	#Error	7.67%	#Error
Total	690	172	(518)	5.60%	7.09%	1.48%	
CHENNAI-02	CH03	60	22	(38)	7.84%	9.08%	1.23%
	CH15	55	21	(34)	6.57%	7.42%	0.86%
	GPD1	18	13	(5)	4.51%	3.75%	-0.76%
	CH24	24	10	(14)	6.83%	6.07%	-0.76%
	CH18	23	9	(14)	7.53%	9.87%	2.35%
	CH50	35	9	(26)	8.19%	10.32%	2.13%
	CH12	40	7	(33)	6.24%	7.33%	1.09%
	CH46	16	7	(9)	4.70%	6.36%	1.67%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH23	16	6	(11)	9.71%	9.91%	0.20%
	CH17	30	5	(25)	7.74%	11.45%	3.72%
	CH36	19	5	(14)	4.87%	3.11%	-1.76%
	CH06	35	4	(31)	6.18%	12.92%	6.73%
	CH20	29	4	(25)	4.76%	2.26%	-2.50%
	CH21	45	4	(41)	6.59%	7.01%	0.42%
	CH31	9	4	(5)	9.11%	6.00%	-3.11%
	CH33	23	4	(19)	6.10%	7.71%	1.61%
	CH44	8	4	(4)	8.39%	8.30%	-0.09%
	CH51	17	4	(13)	7.26%	12.36%	5.10%
	UKI1	10	4	(6)	7.35%	7.69%	0.34%
	CH27	11	3	(8)	7.28%	11.40%	4.12%
	CH43	29	3	(26)	6.88%	5.71%	-1.17%
	CH34	20	2	(18)	6.06%	11.18%	5.12%
	CH41	61	2	(59)	3.64%	10.93%	7.29%
	CH32	5	1	(4)	7.14%	5.76%	-1.37%
	MC06	1	1		4.72%	19.78%	15.06%
	MJR1	25	1	(24)	5.52%	8.63%	3.11%
	PON1	13	1	(12)	7.71%	-0.63%	-8.34%
	CH01				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
Total	677	159	(518)	6.50%	7.93%	1.43%	
CHENNAI-01	CH14	46	22	(24)	6.06%	6.98%	0.93%
	CH42	23	21	(2)	9.21%	9.22%	0.01%
	CH19	28	11	(17)	7.35%	6.26%	-1.10%
	CH49	25	11	(14)	5.98%	5.96%	-0.02%
	CH08	41	10	(31)	7.13%	7.62%	0.49%
	CH45	31	10	(21)	8.51%	6.67%	-1.84%
	CH07	32	8	(24)	5.73%	9.53%	3.80%
	CH25	27	8	(19)	7.23%	7.76%	0.53%
	CH16	27	5	(22)	7.29%	8.00%	0.71%
	CH28	21	5	(16)	10.84%	7.63%	-3.21%
	CH35	21	5	(16)	6.48%	14.05%	7.57%
	CH37	14	5	(9)	9.68%	15.38%	5.71%
	CH39	23	5	(18)	5.92%	11.77%	5.85%
	CH22	28	4	(24)	7.99%	5.63%	-2.37%
	CH48	20	4	(16)	10.27%	10.55%	0.28%
	CH05	56	3	(53)	5.82%	15.74%	9.92%
	SKL1	27	3	(24)	6.09%	8.46%	2.37%
	CGL1	17	2	(15)	4.96%	4.65%	-0.30%
	CH30	32	2	(30)	8.07%	9.10%	1.03%
	CH38	12	2	(10)	4.39%	8.00%	3.61%
	CH47	16	2	(14)	8.28%	14.74%	6.47%
	GUD1	23	2	(21)	8.60%	11.34%	2.75%
	MRM1	24	2	(22)	7.67%	11.36%	3.69%
	WHC3		2	2	#Error	-88.61%	#Error
	AVD1	29	1	(28)	8.24%	10.51%	2.26%
	CH26	11	1	(10)	1.86%	14.63%	12.76%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	TKM1	7	1	(6)	5.66%	9.77%	4.11%
	CH29	1		(1)	5.80%	#Error	#Error
	CH40	6		(6)	7.55%	#Error	#Error
	CZWH	4		(4)	-14.89%	#Error	#Error
	GUD2	9		(9)	3.77%	#Error	#Error
	KNR1	15		(15)	4.19%	#Error	#Error
	MC09	1		(1)	5.76%	#Error	#Error
	MC10				#Error	#Error	#Error
	WCHN	(14)	(5)	9	6.44%	10.84%	4.40%
	Total	683	153	(530)	6.96%	8.01%	1.05%
NORTH ARCOT	VEL2	28	24	(4)	7.04%	5.88%	-1.16%
	KPM2	36	10	(27)	7.09%	9.50%	2.41%
	TRL1	18	6	(13)	11.89%	8.92%	-2.97%
	KPM1	11	5	(6)	6.65%	9.92%	3.26%
	VEL1	22	5	(17)	8.70%	9.03%	0.33%
	VNB1	27	5	(22)	6.83%	7.24%	0.40%
	ARC2	13	4	(9)	3.94%	3.91%	-0.03%
	SLG1	5	4	(1)	3.74%	6.76%	3.02%
	TRR1	33	4	(29)	-0.22%	1.81%	2.02%
	SBR1	26	3	(23)	7.54%	6.75%	-0.80%
	ABR1	18	2	(16)	5.84%	5.61%	-0.23%
	CGM1	9	2	(7)	6.47%	8.03%	1.56%
	CPT1	4	2	(2)	8.12%	16.56%	8.45%
	GDM1	16	2	(14)	4.01%	11.53%	7.52%
	PLR1	12	2	(10)	3.16%	5.79%	2.64%
	AKM1	25	1	(24)	6.13%	8.54%	2.41%
	BGR1	5	1	(4)	7.13%	11.08%	3.95%
	CYR1	8	1	(7)	8.53%	9.75%	1.21%
	TRT1	25	1	(24)	6.45%	12.04%	5.59%
	WJD1	11	1	(10)	11.45%	20.67%	9.22%
	WJP1	17	1	(16)	4.83%	11.12%	6.29%
	ANI1	12		(12)	7.22%	#Error	#Error
	PTU1	1		(1)	6.85%	#Error	#Error
	UGI1	3		(3)	7.41%	#Error	#Error
	VSI1	14		(14)	9.12%	#Error	#Error
	WHVL	(1)	(4)	(3)	8.54%	15.36%	6.82%
	Total	398	82	(317)	6.45%	7.36%	0.91%
KL-NORTH	KZD1	27	74	47	-1.21%	2.41%	3.62%
	WHKZ	(1)	(3)	(2)	-15.16%	2.45%	17.61%
	Total	26	71	45	-0.69%	2.41%	3.10%
SOUTH ARCOT	SJI2	24	10	(14)	4.55%	9.33%	4.78%
	CUD1	32	9	(23)	7.58%	10.02%	2.44%
	POY1	36	6	(30)	8.93%	9.69%	0.76%
	TVM2	7	6	(1)	4.10%	5.36%	1.27%
	NVL2	25	5	(20)	8.03%	8.89%	0.86%
	VPM2	20	5	(15)	7.09%	9.39%	2.30%
	POY2	50	3	(47)	7.57%	3.11%	-4.46%
	TRK1	20	3	(17)	6.37%	11.43%	5.06%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	TVM1	12	3	(9)	2.41%	7.08%	4.67%
	MKM1	8	2	(6)	5.77%	11.80%	6.04%
	CDM1	24	1	(23)	10.08%	6.06%	-4.01%
	KKI2	24	1	(23)	4.98%	4.23%	-0.75%
	KLM1	18	1	(17)	4.60%	5.76%	1.16%
	KML1	16	1	(15)	6.72%	5.76%	-0.95%
	PRT1	18	1	(17)	6.95%	19.78%	12.83%
	ULP1	16	1	(15)	5.89%	14.02%	8.14%
	VCM1	14	1	(13)	5.23%	4.30%	-0.93%
	STP1	11		(11)	9.38%	#Error	#Error
	TDM1	18		(18)	6.69%	#Error	#Error
	VPM1	7		(7)	5.31%	#Error	#Error
	WHUT		(2)	(2)	#Error	10.71%	#Error
	Total	400	58	(343)	6.83%	8.68%	1.85%
	KL-SOUTH	TVP1	45	18	(27)	-2.45%	-1.12%
PAS1		11	5	(6)	-0.57%	1.20%	1.77%
PNL1		6	5	(1)	-5.15%	-5.24%	-0.09%
KLR1		5	4	(1)	-1.47%	4.86%	6.32%
Total		67	32	(35)	-2.27%	-0.69%	1.59%
Total	7974	2913	(5062)	4.75%	4.08%	-0.67%	