



Air-Cond - Daily Sales Performance As on 01-04-2026 11:30:27 PM

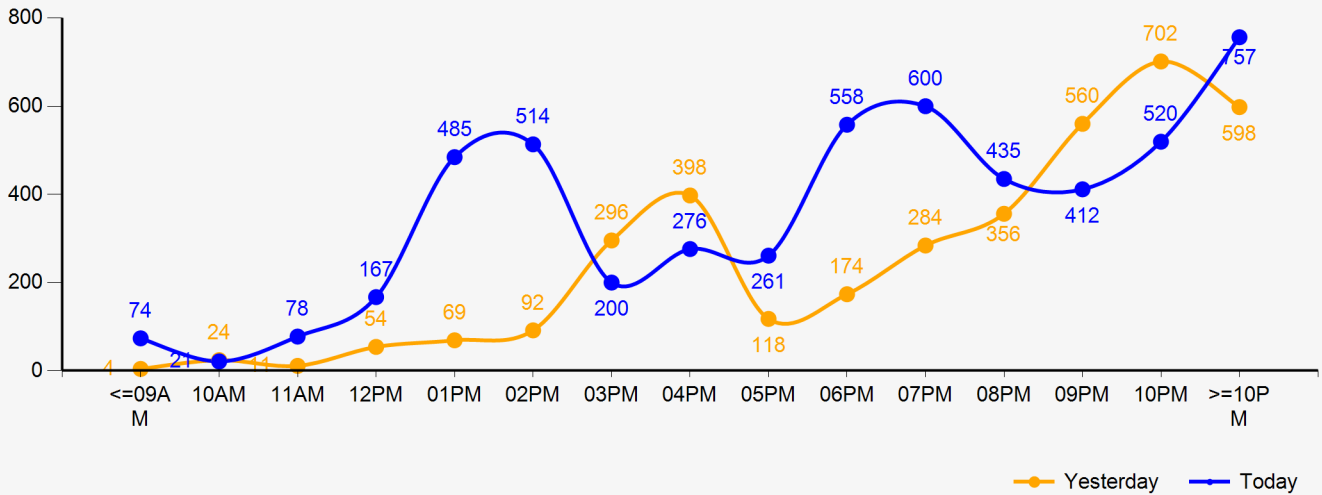
YD Sales : 3737

YD GP%: 5.34%

TD Sales : 5355

TD GP%: 4.06%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	720	754	34	5.67%	3.69%	-1.98%
SOUTH-03	414	715	301	6.14%	2.33%	-3.81%
TRICHY-01	462	698	236	2.71%	3.58%	0.87%
VIJAYAWADA-01	44	470	426	4.63%	1.20%	-3.42%
WEST-01	303	466	163	3.62%	4.98%	1.36%
CHENNAI-01	543	435	(108)	4.20%	6.65%	2.46%
CHENNAI-02	383	425	43	6.91%	6.39%	-0.52%
TIRUPATI-01	75	402	327	4.22%	1.68%	-2.54%
WEST-02	283	390	108	7.95%	5.83%	-2.12%
SOUTH ARCOT	190	282	93	8.01%	6.36%	-1.65%
NORTH ARCOT	228	252	24	6.97%	6.20%	-0.76%
KL-SOUTH	30	44	14	-0.65%	-1.57%	-0.91%
KL-NORTH	64	22	(42)	0.42%	0.67%	0.25%
Total	3737	5355	1618	5.34%	4.06%	-1.29%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	94	99	5	7.56%	-0.25%	-7.81%
	TUT1	55	83	28	6.88%	5.26%	-1.62%
	NGR1	73	65	(8)	2.60%	1.56%	-1.04%
	TUT2	38	37	(1)	3.58%	-0.99%	-4.57%
	TKS2	23	28	5	3.80%	5.31%	1.50%
	KVT1	31	27	(4)	9.04%	6.54%	-2.50%
	TCN1	11	27	16	11.28%	-0.21%	-11.49%
	KGL1	9	26	17	6.07%	5.48%	-0.58%
	SVK1	32	25	(7)	4.08%	4.97%	0.89%
	VLY1	17	24	7	6.41%	4.53%	-1.88%
	VNR2	30	24	(6)	7.73%	8.63%	0.90%
	RND1	28	23	(6)	9.18%	7.85%	-1.33%
	MMT1	11	22	11	5.36%	4.09%	-1.27%
	MAR1	17	21	4	5.65%	1.94%	-3.70%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	STU2	13	18	5	6.76%	3.31%	-3.45%
	PKD1	5	16	11	4.67%	3.10%	-1.57%
	RPM1	34	16	(18)	3.21%	5.43%	2.21%
	ASM1	8	15	7	5.18%	6.15%	0.97%
	S2SD	10	15	5	-1.45%	-1.80%	-0.35%
	TYI1	14	13	(1)	4.89%	4.89%	0.00%
	SDI1	11	12	1	4.05%	3.31%	-0.74%
	KSM1	1	11	10	0.95%	3.93%	2.98%
	KYR1	10	11	1	5.92%	8.39%	2.48%
	SNL1	12	11	(1)	4.98%	7.00%	2.02%
	UDN1	16	11	(5)	7.56%	4.02%	-3.54%
	ERL2	13	10	(3)	10.81%	6.93%	-3.88%
	SKD1		10	10	#Error	8.70%	#Error
	TKS1	38	9	(29)	-0.22%	8.48%	8.70%
	TKY1	3	8	5	12.39%	2.72%	-9.67%
	VNR1	14	8	(6)	10.56%	7.14%	-3.42%
	VKM1	5	7	2	7.98%	5.59%	-2.40%
	ARM1	8	6	(2)	2.57%	4.90%	2.33%
	APK1	14	5	(9)	9.50%	2.85%	-6.65%
	SGT1		5	5	#Error	4.46%	#Error
	APK2	11	4	(7)	4.44%	2.79%	-1.64%
	PDI1	5	3	(2)	5.26%	2.02%	-3.25%
	COL1	13	1	(12)	4.35%	5.01%	0.65%
	WHTV	(7)	(1)	6	4.21%	-9.12%	-13.33%
	Total	720	754	34	5.67%	3.69%	-1.98%
	SOUTH-03	MDU1	51	123	72	7.30%	-0.83%
MPA1			98	98	#Error	-4.21%	#Error
KRR1		22	31	9	12.07%	5.68%	-6.39%
MDU3		10	28	18	4.97%	5.74%	0.78%
KKD3		11	26	15	8.75%	7.37%	-1.37%
MDU2		59	26	(33)	4.69%	4.89%	0.20%
MDU6		9	26	17	8.43%	4.62%	-3.80%
MDU7		34	25	(9)	3.83%	4.49%	0.66%
DGL1		30	24	(6)	6.95%	4.89%	-2.06%
CMR1		6	23	17	1.37%	-7.51%	-8.88%
ATG1		14	19	5	2.26%	5.66%	3.40%
DGL2		10	17	7	7.27%	1.69%	-5.58%
DKI1		2	17	15	14.63%	8.83%	-5.79%
SVG1		12	16	4	3.88%	3.67%	-0.21%
MLR1		4	15	11	7.49%	5.57%	-1.93%
CBM1		5	14	9	6.72%	8.82%	2.10%
TEN2		7	14	7	3.70%	2.76%	-0.94%
MDU4		24	13	(11)	8.28%	4.76%	-3.52%
PNV2		1	13	12	5.78%	4.10%	-1.69%
PVI1		3	12	9	5.50%	4.82%	-0.68%
TPT1		6	12	6	10.70%	7.59%	-3.11%
TEN1		9	11	2	8.58%	2.11%	-6.47%
MDU5		9	10	1	3.69%	5.59%	1.91%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	SZSD		10	10	#Error	-1.68%	#Error	
	KYK1	1	9	8	4.77%	3.45%	-1.32%	
	MNM1	7	9	2	6.50%	6.43%	-0.07%	
	SGP1	3	8	5	9.93%	2.67%	-7.27%	
	USL1	6	8	2	6.71%	4.60%	-2.11%	
	NKI1	2	7	5	0.56%	3.39%	2.83%	
	TDI1	3	7	4	5.47%	0.95%	-4.52%	
	ADP1	4	6	2	9.35%	5.72%	-3.62%	
	KPT1	3	6	3	7.92%	6.78%	-1.14%	
	ODM1	4	6	2	2.34%	1.58%	-0.76%	
	PKM1	7	6	(1)	3.14%	3.98%	0.85%	
	BTU1		5	5	#Error	2.86%	#Error	
	NTM1	1	5	4	11.12%	2.61%	-8.52%	
	PNI1	3	5	2	7.23%	1.05%	-6.18%	
	BNR1	7	4	(3)	7.97%	1.29%	-6.69%	
	TMM1	27	4	(23)	2.82%	3.64%	0.82%	
	WHMD	(2)	(3)	(1)	6.97%	7.06%	0.09%	
	Total	414	715	301	6.14%	2.33%	-3.81%	
	TRICHY-01	TRY1	181	133	(48)	-1.87%	1.50%	3.36%
		PBR2	37	58	21	7.00%	5.95%	-1.06%
MVM1		18	52	34	5.93%	3.43%	-2.50%	
TVR2		7	38	31	8.51%	4.39%	-4.12%	
MDI1		6	36	30	4.24%	3.51%	-0.73%	
TNJ2		17	31	14	8.87%	3.17%	-5.69%	
KUM1		18	29	11	7.28%	4.81%	-2.47%	
TNJ1		40	25	(15)	3.77%	3.68%	-0.10%	
TYR1		6	24	18	5.10%	2.30%	-2.80%	
AYR1		5	23	18	7.77%	5.25%	-2.53%	
MSI1		1	23	22	0.05%	5.09%	5.04%	
JKM1		8	20	12	2.70%	3.18%	0.47%	
PTK1		1	20	19	2.91%	3.74%	0.83%	
TRY3		7	20	13	8.15%	-3.09%	-11.24%	
TVR1			20	20	#Error	2.38%	#Error	
TRY4		36	17	(19)	3.81%	5.70%	1.89%	
KIK1		10	15	5	6.58%	8.26%	1.68%	
NGT1		8	15	7	6.90%	6.95%	0.05%	
PDK1		6	15	9	10.01%	5.02%	-4.98%	
TTP1		12	15	3	4.90%	3.95%	-0.95%	
APM1			13	13	#Error	4.36%	#Error	
KRN1		3	13	10	1.95%	2.69%	0.75%	
PBR1		11	13	2	5.78%	4.55%	-1.23%	
NCK1		1	11	10	0.74%	2.54%	1.80%	
TRY2		19	10	(9)	-1.25%	5.06%	6.31%	
NMM1		2	5	3	10.33%	3.74%	-6.59%	
ORU1		4	5	1	9.30%	5.13%	-4.17%	
WTRZ		(2)		2	5.01%	#Error	#Error	
Total		462	698	236	2.71%	3.58%	0.87%	
VIJAYAWADA-01		RMV1	2	33	31	2.64%	-2.96%	-5.59%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	ELU1		30	30	#Error	1.08%	#Error
	BVR1	2	27	25	9.38%	-0.54%	-9.93%
	VUY1		26	26	#Error	-4.74%	#Error
	GNT1	3	23	20	5.03%	2.25%	-2.79%
	TDD1	1	21	20	0.91%	2.34%	1.43%
	VJW1	5	21	16	2.09%	3.47%	1.38%
	CRL1	1	20	19	4.64%	-1.34%	-5.98%
	GNT2		20	20	#Error	-0.85%	#Error
	VJW4	1	20	19	13.74%	-0.86%	-14.59%
	TNK1	1	19	18	1.44%	-0.08%	-1.53%
	OGL1	5	16	11	2.80%	2.48%	-0.32%
	PAP1	1	16	15	-0.16%	1.62%	1.78%
	VJW2		16	16	#Error	-2.15%	#Error
	CKT1		15	15	#Error	0.10%	#Error
	TNI1		15	15	#Error	-0.14%	#Error
	NRT1		13	13	#Error	-0.02%	#Error
	TEL1	3	11	8	7.09%	3.94%	-3.15%
	VJW3	1	9	8	5.11%	4.08%	-1.03%
	VKN1	1	9	8	-2.12%	5.38%	7.50%
	GVM1	5	8	3	4.06%	8.12%	4.05%
	KND1	2	8	6	6.63%	3.44%	-3.19%
	TVU1		8	8	#Error	5.66%	#Error
	VJW5	3	8	5	8.49%	-0.36%	-8.85%
	GDV1		7	7	#Error	8.14%	#Error
	RAL1	1	7	6	15.13%	2.95%	-12.19%
	JGG1		6	6	#Error	4.49%	#Error
	JPT1	1	6	5	5.83%	1.54%	-4.28%
	NPR1		6	6	#Error	5.66%	#Error
	PNR1		6	6	#Error	6.06%	#Error
	AMP1		4	4	#Error	7.30%	#Error
	BPP1		4	4	#Error	7.92%	#Error
	DPE1	1	3	2	1.43%	0.26%	-1.17%
	MTM1	1	3	2	7.65%	2.48%	-5.17%
PPM1	4	3	(1)	3.62%	9.31%	5.69%	
PRL1		3	3	#Error	2.38%	#Error	
WHVJ	(1)		1	5.83%	#Error	#Error	
Total		44	470	426	4.63%	1.20%	-3.42%
WEST-01	CBE2	62	117	55	0.76%	5.42%	4.65%
	CBE1	11	29	18	0.02%	5.08%	5.06%
	CBE4	16	28	12	9.24%	7.92%	-1.33%
	CBE6	4	27	23	8.11%	6.57%	-1.55%
	KMR1	7	26	19	9.11%	8.27%	-0.84%
	PLI1	16	22	6	2.29%	-0.03%	-2.32%
	TPR2	44	21	(23)	2.40%	3.30%	0.90%
	AVI1	7	19	12	2.76%	3.01%	0.25%
	TPR1	19	16	(3)	9.07%	4.40%	-4.67%
	SNR1	4	15	11	-0.69%	3.65%	4.34%
	TPR3	9	15	6	7.70%	3.93%	-3.76%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	DPM2	13	13		9.36%	7.67%	-1.69%
	MPM1	14	13	(1)	4.10%	5.44%	1.34%
	TPR4	14	13	(1)	-0.19%	2.61%	2.79%
	ANR1	4	12	8	4.08%	3.27%	-0.82%
	CBE5	1	11	10	11.08%	9.09%	-1.99%
	GBM1	6	11	5	-1.45%	4.83%	6.28%
	KMD1	1	10	9	11.63%	4.29%	-7.34%
	UMP1	6	10	4	3.53%	3.90%	0.37%
	PDM1	5	9	4	0.76%	7.72%	6.96%
	SYM2	7	9	2	4.30%	6.22%	1.92%
	KGM1	11	7	(4)	7.60%	6.13%	-1.47%
	SUL1	15	7	(8)	3.62%	3.37%	-0.25%
	PPI1	4	6	2	-2.63%	2.07%	4.71%
	CBE3	4	3	(1)	4.19%	0.85%	-3.34%
	KGI1		1	1	#Error	5.76%	#Error
	CNR1				#Error	#Error	#Error
	GDR1	2		(2)	4.09%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(3)	(4)	(1)	10.05%	17.07%	7.02%
	Total		303	466	163	3.62%	4.98%
CHENNAI-01	CH14	52	24	(28)	6.35%	5.58%	-0.77%
	CH22	10	24	14	9.52%	7.48%	-2.04%
	CH45	5	24	19	10.87%	7.61%	-3.25%
	CH08	21	23	2	11.83%	6.82%	-5.01%
	CH05	35	21	(14)	5.75%	4.27%	-1.48%
	CH30	21	21		2.50%	7.83%	5.33%
	SKL1	3	21	18	9.60%	6.15%	-3.45%
	CH07	10	19	9	6.79%	5.61%	-1.18%
	CH42	16	19	3	12.18%	9.08%	-3.10%
	AVD1	28	18	(10)	7.10%	6.69%	-0.41%
	GUD1	20	18	(2)	6.57%	8.44%	1.87%
	CH19	30	18	(13)	7.76%	7.32%	-0.44%
	CH25	14	16	2	9.32%	7.26%	-2.07%
	CH39	15	16	1	8.00%	3.86%	-4.14%
	CH49	20	16	(4)	8.17%	5.92%	-2.26%
	MRM1	4	15	11	9.17%	9.22%	0.06%
	CH37	20	14	(6)	9.30%	9.45%	0.15%
	KNR1	6	14	8	11.92%	3.97%	-7.95%
	CH28	21	13	(8)	13.20%	10.85%	-2.35%
	CH35	15	13	(2)	11.29%	5.26%	-6.03%
	CH48	17	12	(5)	11.05%	11.07%	0.01%
	CH16	80	11	(69)	-2.79%	7.23%	10.02%
	CH47	4	11	7	16.94%	7.43%	-9.51%
	CH38	4	10	6	10.04%	4.08%	-5.96%
	CH26	3	9	6	0.05%	2.00%	1.95%
	CGL1	5	8	3	13.45%	6.42%	-7.03%
	TKM1	6	6		8.09%	6.42%	-1.67%
	CH40	1	5	4	6.75%	6.40%	-0.35%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CZWH	90	4	(86)	-11.10%	-14.89%	-3.79%
	GUD2	15	4	(11)	7.24%	4.50%	-2.74%
	CH29	2	1	(1)	9.34%	5.80%	-3.54%
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	WCHN	(51)	(12)	39	7.92%	5.81%	-2.11%
	Total	543	435	(108)	4.20%	6.65%	2.46%
CHENNAI-02	CH41	17	52	35	11.47%	2.54%	-8.93%
	CH03	60	34	(26)	4.78%	8.07%	3.29%
	CH21	17	31	14	6.44%	6.65%	0.21%
	CH15	22	30	8	5.78%	6.06%	0.28%
	CH06	18	25	7	9.49%	6.16%	-3.33%
	CH43	9	19	10	5.20%	6.66%	1.46%
	CH17	18	18		9.43%	7.33%	-2.10%
	CH12	27	17	(10)	7.82%	8.30%	0.48%
	CH50	18	17	(1)	8.94%	8.76%	-0.19%
	MJR1	16	17	1	5.47%	5.43%	-0.04%
	CH24	19	14	(5)	5.59%	8.28%	2.69%
	CH34	10	14	4	7.95%	5.43%	-2.52%
	CH18	18	13	(5)	10.52%	6.71%	-3.81%
	CH20	18	13	(5)	1.99%	8.36%	6.37%
	GPD1	1	13	12	1.32%	5.15%	3.83%
	CH33	17	12	(5)	7.64%	6.28%	-1.36%
	CH36	1	12	11	6.98%	5.64%	-1.34%
	CH23	18	11	(7)	6.21%	9.36%	3.14%
	CH46	6	11	5	6.22%	2.76%	-3.47%
	CH51	6	10	4	2.63%	7.97%	5.34%
	PON1	10	10		6.39%	7.70%	1.31%
	UKI1	10	10		9.08%	6.08%	-2.99%
	CH31	8	6	(2)	7.29%	6.89%	-0.40%
	CH44	10	6	(4)	7.85%	8.75%	0.91%
	CH27	4	5	1	5.88%	6.22%	0.34%
	CH32	1	5	4	11.65%	6.45%	-5.20%
	CH01				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	MC06	4		(4)	2.11%	#Error	#Error
	Total	383	425	43	6.91%	6.39%	-0.52%
	TIRUPATI-01	PDT1	8	40	32	5.98%	-3.18%
TPY1		1	39	38	2.28%	2.40%	0.12%
TPY2		10	36	26	5.23%	-2.02%	-7.25%
CTO1		6	26	20	5.64%	3.80%	-1.85%
KDA1		13	25	12	6.33%	-3.57%	-9.89%
RJP1			19	19	#Error	0.70%	#Error
KNL2		2	18	16	7.41%	-1.21%	-8.61%
NLR1		2	18	16	5.89%	0.51%	-5.38%
BVL1		1	16	15	8.11%	4.65%	-3.46%
MPL1			13	13	#Error	1.70%	#Error
PUT1			13	13	#Error	4.41%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KVL1	1	12	11	11.10%	4.18%	-6.92%
	ATP1	26	9	(17)	0.60%	5.80%	5.19%
	KHT1		9	9	#Error	2.77%	#Error
	NDL1	1	9	8	2.21%	4.54%	2.33%
	PIL1		9	9	#Error	-0.77%	#Error
	RCY1		9	9	#Error	4.77%	#Error
	TPI1	1	9	8	8.69%	1.52%	-7.17%
	KDR1		8	8	#Error	2.36%	#Error
	KNL1	1	8	7	14.33%	5.88%	-8.46%
	ADI1	1	7	6	2.49%	6.42%	3.93%
	NYP1		7	7	#Error	4.11%	#Error
	PMR1		7	7	#Error	7.64%	#Error
	VKI1		7	7	#Error	3.14%	#Error
	KAR1		6	6	#Error	8.57%	#Error
	KOU1		6	6	#Error	7.08%	#Error
	DHN1		5	5	#Error	10.07%	#Error
	GTL1		5	5	#Error	0.10%	#Error
	SPE1	1	5	4	6.28%	0.60%	-5.68%
	PGR1	1	3	2	4.89%	3.48%	-1.42%
	WHRN	(1)	(1)		11.87%	11.72%	-0.15%
	Total	75	402	327	4.22%	1.68%	-2.54%
	WEST-02	ERD1	14	66	52	9.41%	5.57%
SLM1		26	38	12	5.33%	0.72%	-4.61%
ERD2		46	29	(17)	12.20%	10.81%	-1.39%
NKL2		11	21	10	9.21%	4.15%	-5.06%
KRI1		6	18	12	4.04%	1.01%	-3.02%
SLM2		4	18	14	3.23%	5.68%	2.45%
MCR1		1	16	15	0.05%	5.93%	5.88%
TCG1		9	16	7	12.94%	8.99%	-3.95%
WHKP		(1)	15	16	6.34%	4.82%	-1.52%
SLM3		33	14	(19)	7.25%	4.60%	-2.65%
ATU1		18	13	(5)	4.65%	8.74%	4.09%
RSP1		9	13	4	4.74%	6.25%	1.51%
KMM1		4	10	6	13.76%	5.63%	-8.13%
MTR1		7	10	3	8.27%	7.01%	-1.26%
VKL1		5	10	5	8.75%	7.61%	-1.14%
PLC1		1	9	8	21.43%	12.31%	-9.12%
EPI1		3	8	5	5.24%	9.14%	3.90%
DPR2		5	7	2	10.18%	2.78%	-7.40%
HSR2		10	6	(4)	8.72%	8.45%	-0.27%
PDR1		11	6	(5)	12.22%	9.46%	-2.76%
TRM1		2	6	4	-2.19%	5.76%	7.95%
KAM1		1	5	4	11.12%	5.71%	-5.41%
KVP1			5	5	#Error	7.54%	#Error
OML1		22	5	(17)	5.53%	4.57%	-0.96%
CMI1		4	4		3.20%	12.03%	8.83%
HSR1		7	4	(3)	6.10%	3.71%	-2.39%
VPD1		1	4	3	6.70%	9.24%	2.54%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	APN1	3	3		4.20%	3.11%	-1.08%
	BMD1	2	3	1	12.17%	2.08%	-10.09%
	DPR1	11	3	(8)	4.38%	1.12%	-3.26%
	EDP1	1	3	2	3.72%	2.47%	-1.25%
	SGG1	1	1		6.87%	1.67%	-5.20%
	SGI1		1	1	#Error	7.33%	#Error
	HRR1	2		(2)	10.73%	#Error	#Error
	PMP1	3		(3)	2.10%	#Error	#Error
	Total	283	390	108	7.95%	5.83%	-2.12%
SOUTH ARCOT	POY2	8	31	23	10.90%	8.83%	-2.07%
	CUD1	16	24	8	8.47%	7.30%	-1.17%
	KKI2	14	21	7	6.07%	4.15%	-1.92%
	POY1	25	21	(4)	9.87%	7.92%	-1.96%
	SJI2	6	18	12	7.51%	3.89%	-3.61%
	CDM1	7	16	9	8.60%	10.51%	1.91%
	NVL2	15	15		6.63%	8.05%	1.42%
	PRT1	9	15	6	8.04%	5.97%	-2.08%
	KML1	13	14	1	8.53%	6.08%	-2.45%
	KLM1	5	13	8	8.27%	4.21%	-4.06%
	ULP1	8	13	5	9.19%	4.65%	-4.55%
	VPM2	13	12	(1)	7.85%	6.33%	-1.52%
	TRK1	14	11	(3)	7.85%	5.95%	-1.90%
	VCM1	5	11	6	7.11%	4.45%	-2.66%
	STP1	1	9	8	3.19%	9.78%	6.59%
	TDM1	5	9	4	6.82%	5.74%	-1.08%
	TVM1	9	9		5.89%	2.04%	-3.86%
	MKM1	5	8	3	7.73%	5.77%	-1.96%
	TVM2	7	6	(1)	9.67%	3.83%	-5.84%
	VPM1	6	6		3.12%	3.71%	0.59%
WHUT	(1)		1	0.05%	#Error	#Error	
Total	190	282	93	8.01%	6.36%	-1.65%	
NORTH ARCOT	KPM2	18	29	11	11.47%	5.36%	-6.11%
	TRT1		23	23	#Error	6.55%	#Error
	VEL2	29	19	(10)	5.29%	6.55%	1.27%
	AKM1	12	17	5	6.67%	6.35%	-0.32%
	WJP1	16	15	(1)	9.66%	4.23%	-5.43%
	TRR1	14	14		2.66%	-1.09%	-3.75%
	VNB1	1	14	13	4.32%	8.29%	3.97%
	SBR1	16	13	(3)	8.25%	8.52%	0.27%
	PLR1	2	12	10	2.38%	2.34%	-0.04%
	TRL1	26	12	(14)	9.61%	12.53%	2.92%
	ABR1	11	11		6.04%	4.01%	-2.03%
	VSI1	3	10	7	14.03%	7.10%	-6.93%
	ANI1	4	9	5	6.12%	6.41%	0.28%
	CGM1	9	8	(1)	4.24%	6.45%	2.21%
	KPM1	1	8	7	5.95%	6.28%	0.33%
	VEL1	18	8	(10)	6.04%	9.47%	3.43%
	WJD1	5	8	3	14.65%	11.53%	-3.12%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	GDM1	5	5		4.07%	3.43%	-0.64%
	SLG1	3	5	2	3.41%	2.21%	-1.20%
	ARC2	22	4	(18)	4.13%	5.50%	1.37%
	BGR1	5	4	(1)	10.77%	5.27%	-5.50%
	CYR1	5	3	(2)	6.01%	10.27%	4.26%
	UGI1	3	2	(1)	3.87%	7.25%	3.38%
	CPT1	1		(1)	8.54%	#Error	#Error
	PTU1	1		(1)	0.05%	#Error	#Error
	WHVL	(2)	(1)	1	11.70%	8.54%	-3.16%
	Total	228	252	24	6.97%	6.20%	-0.76%
KL-SOUTH	TVP1	16	27	11	-0.65%	-1.83%	-1.18%
	PAS1	5	9	4	-0.60%	-0.66%	-0.05%
	KLR1	10	4	(6)	-0.02%	-0.81%	-0.79%
	PNL1		4	4	#Error	-2.84%	#Error
	WHTM	(1)		1	6.43%	#Error	#Error
	Total	30	44	14	-0.65%	-1.57%	-0.91%
KL-NORTH	KZD1	64	23	(41)	0.42%	0.00%	-0.42%
	WHKZ		(1)	(1)	#Error	-15.16%	#Error
	Total	64	22	(42)	0.42%	0.67%	0.25%
Total	3737	5355	1618	5.34%	4.06%	-1.29%	