



# Unilet - Area Managers Report 10/08/2026 11:50 PM

Information:

LMTD : 01-08-2025 To 10-08-2025  
MTD : 01-08-2026 To 10-08-2026

LMTD Sales  
864.25 L

MTD Sales  
1,039.70 L

Growth  
20.30 %

Target Ach%  
63.95 %

| Target Ach % - Color Legend |       |       |        |      | Growth% - Color Legend |     |      |       |     |
|-----------------------------|-------|-------|--------|------|------------------------|-----|------|-------|-----|
| 0-50                        | 50-70 | 70-90 | 90-100 | >100 | <0                     | 0-5 | 5-10 | 10-20 | >20 |

|                 | Sales Lacs |          |          | Target   |        |      | A2A Sales |        |        |
|-----------------|------------|----------|----------|----------|--------|------|-----------|--------|--------|
| AGM             | LMTD       | MTD      | Growth % | MTD      | Ach. % | Rank | LMTD      | MTD    | Gr. %  |
| Vijay Kumar A   | 104.97     | 104.46   | -0.49%   | 134.89   | 77.44% | 1    | 104.97    | 104.46 | -0.49% |
| Manoj N         | 258.14     | 348.23   | 34.90%   | 529.77   | 65.73% | 2    | 258.14    | 333.06 | 29.02% |
| Chandrashekhar  | 89.16      | 112.98   | 26.71%   | 176.93   | 63.86% | 3    | 89.16     | 101.53 | 13.87% |
| Syed Mudabeer   | 109.10     | 140.74   | 29.00%   | 225.87   | 62.31% | 4    | 109.10    | 140.74 | 29.00% |
| Syed Kabeer     | 149.29     | 152.54   | 2.18%    | 254.18   | 60.01% | 5    | 149.29    | 152.54 | 2.18%  |
| Mohammed Naveed | 88.50      | 96.87    | 9.47%    | 172.19   | 56.26% | 6    | 88.50     | 82.19  | -7.12% |
| Aleem Pasha     | 54.35      | 73.97    | 36.10%   | 131.92   | 56.07% | 7    | 54.35     | 73.97  | 36.10% |
| Others          | 10.73      | 9.90     | -7.74%   | 0.00     | 0.00%  | 8    | 7.08      | 9.90   | 39.86% |
| Total           | 864.25     | 1,039.70 | 20.30%   | 1,625.75 | 63.95% |      | 860.59    | 998.40 | 16.01% |

|                   | Area Manager Sales Target Ach% |         |                |               |             |                 |             |
|-------------------|--------------------------------|---------|----------------|---------------|-------------|-----------------|-------------|
| City              | Vijay Kumar A                  | Manoj N | Chandrashekhar | Syed Mudabeer | Syed Kabeer | Mohammed Naveed | Aleem Pasha |
| Mandya            |                                |         |                |               |             |                 | 83.09%      |
| Bengaluru         | 79.81%                         | 68.50%  | 68.79%         | 62.31%        | 61.38%      |                 |             |
| Chalkere          |                                |         |                |               |             | 67.64%          |             |
| Bengaluru - Rural |                                | 64.73%  | 79.19%         |               | 55.93%      |                 |             |
| Channarayapatna   |                                |         |                |               |             | 60.39%          |             |
| Shivamogga        |                                |         |                |               |             | 59.37%          |             |
| Chitradurga       |                                |         |                |               |             | 55.38%          |             |
| Tumkur            |                                |         | 54.44%         |               |             |                 |             |
| Hassan            |                                |         |                |               |             | 54.18%          |             |
| Mysuru            | 57.61%                         |         |                |               |             |                 | 52.77%      |
| Tumakuru          |                                |         | 52.94%         |               |             |                 |             |
| Kolar             |                                | 50.75%  |                |               |             |                 |             |
| Hiriyur           |                                |         |                |               |             | 50.68%          |             |
| Mulbagal          |                                | 50.06%  |                |               |             |                 |             |
| Kadur             |                                |         |                |               |             | 48.23%          |             |
| Ramanagara        |                                |         |                |               |             |                 | 44.77%      |
| Tiptur            |                                |         | 40.95%         |               |             |                 |             |
| Total             | 77.44%                         | 65.73%  | 63.86%         | 62.31%        | 60.01%      | 56.26%          | 56.07%      |



|                                 |            |            |         |             |
|---------------------------------|------------|------------|---------|-------------|
| Information:                    | LMTD Sales | MTD Sales  | Growth  | Target Ach% |
| LMTD : 01-08-2025 To 10-08-2025 | 864.25 L   | 1,039.70 L | 20.30 % | 63.95 %     |
| MTD : 01-08-2026 To 10-08-2026  |            |            |         |             |

| Area Manager | Sales Target Ach% |
|--------------|-------------------|
| Others       | Total             |
|              | 83.09%            |
|              | 68.17%            |
|              | 67.64%            |
|              | 65.10%            |
|              | 60.39%            |
|              | 59.37%            |
|              | 55.38%            |
|              | 54.44%            |
|              | 54.18%            |
|              | 53.47%            |
|              | 52.94%            |
|              | 50.75%            |
|              | 50.68%            |
|              | 50.06%            |
|              | 48.23%            |
|              | 44.77%            |
|              | 40.95%            |
|              | 63.95%            |

## Information:

**LMTD :** 01-08-2025 To 10-08-2025  
**MTD :** 01-08-2026 To 10-08-2026

**LMTD Sales**  
**864.25 L**

**MTD Sales**  
**1,039.70 L**

**Growth**  
**20.30 %**

**Target Ach%**  
**63.95 %**

### Vijay Kumar A -: Target: 134.89 L Sales : 104.46 L Ach %: 77.44%

|                                     |                                     |                                     |                                     |                                     |                                     |                                    |                                    |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|------------------------------------|
| RMN1<br>T:14.01<br>S:13.35<br>A:95% | HLG1<br>T:23.07<br>S:19.19<br>A:83% | SLG1<br>T:22.22<br>S:18.18<br>A:82% | MLG1<br>T:13.12<br>S:10.56<br>A:80% | NLG1<br>T:19.39<br>S:15.09<br>A:78% | PLG1<br>T:14.55<br>S:10.19<br>A:70% | BLG1<br>T:14.13<br>S:9.61<br>A:68% | MYS2<br>T:14.40<br>S:8.30<br>A:58% |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|------------------------------------|

### Manoj N -: Target: 529.77 L Sales : 348.23 L Ach %: 65.73%

|                                     |                                      |                                     |                                     |                                     |                                     |                                     |                                     |                                     |                                     |                                     |                                     |                                     |                                    |
|-------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|
| HEB1<br>T:33.65<br>S:27.50<br>A:82% | KRP1<br>T:105.01<br>S:83.52<br>A:80% | HGS1<br>T:26.75<br>S:20.17<br>A:75% | SUN1<br>T:20.56<br>S:14.43<br>A:70% | BMH1<br>T:45.75<br>S:30.42<br>A:66% | MRT2<br>T:19.90<br>S:12.88<br>A:65% | HOS1<br>T:58.14<br>S:37.63<br>A:65% | HGN1<br>T:24.01<br>S:15.03<br>A:63% | RJN1<br>T:46.99<br>S:28.23<br>A:60% | RTN1<br>T:47.18<br>S:27.50<br>A:58% | VIJ1<br>T:19.66<br>S:10.33<br>A:53% | KOL1<br>T:38.91<br>S:19.74<br>A:51% | MBG1<br>T:30.30<br>S:15.17<br>A:50% | HSR1<br>T:12.99<br>S:5.66<br>A:44% |
|-------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|

### Chandrashekhar -: Target: 176.93 L Sales : 112.98 L Ach %: 63.86%

|                                     |                                     |                                     |                                     |                                     |                                    |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|
| HES1<br>T:28.01<br>S:22.42<br>A:80% | NEL1<br>T:47.61<br>S:37.70<br>A:79% | TMK1<br>T:46.58<br>S:25.36<br>A:54% | PNY1<br>T:20.29<br>S:10.81<br>A:53% | MDG1<br>T:21.63<br>S:11.45<br>A:53% | TIP1<br>T:12.80<br>S:5.24<br>A:41% |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|

### Syed Mudabeer -: Target: 225.87 L Sales : 140.74 L Ach %: 62.31%

|                                     |                                     |                                     |                                     |                                     |                                     |                                     |                                    |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|
| MTK1<br>T:38.55<br>S:33.15<br>A:86% | HNR1<br>T:22.52<br>S:15.94<br>A:71% | FRT1<br>T:26.24<br>S:17.73<br>A:68% | KEN1<br>T:45.49<br>S:26.52<br>A:58% | BSK1<br>T:29.24<br>S:15.82<br>A:54% | RRN2<br>T:28.19<br>S:14.69<br>A:52% | NGB1<br>T:24.67<br>S:12.41<br>A:50% | COX1<br>T:10.98<br>S:4.48<br>A:41% |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|

### Syed Kabeer -: Target: 254.18 L Sales : 152.54 L Ach %: 60.01%

|                                     |                                     |                                     |                                     |                                     |                                     |                                     |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| SNR1<br>T:16.14<br>S:12.49<br>A:77% | DBP1<br>T:35.03<br>S:24.01<br>A:69% | YLK1<br>T:49.16<br>S:30.39<br>A:62% | HRBR<br>T:24.64<br>S:14.24<br>A:58% | KOT1<br>T:27.60<br>S:15.85<br>A:57% | DEV1<br>T:63.62<br>S:35.58<br>A:56% | SKN1<br>T:38.00<br>S:19.98<br>A:53% |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|

### Mohammed Naveed -: Target: 172.19 L Sales : 96.87 L Ach %: 56.26%

|                                     |                                     |                                     |                                     |                                     |                                    |                                     |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|-------------------------------------|
| CLK1<br>T:18.55<br>S:12.55<br>A:68% | CNP1<br>T:24.31<br>S:14.68<br>A:60% | SMG1<br>T:21.08<br>S:12.52<br>A:59% | CTD1<br>T:46.75<br>S:25.89<br>A:55% | HSN1<br>T:19.91<br>S:10.79<br>A:54% | HIR1<br>T:16.08<br>S:8.15<br>A:51% | KAD1<br>T:25.51<br>S:12.31<br>A:48% |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|-------------------------------------|

### Aleem Pasha -: Target: 131.92 L Sales : 73.97 L Ach %: 56.07%

|                                     |                                     |                                     |                                     |                                     |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| MDY1<br>T:21.05<br>S:17.49<br>A:83% | MYS3<br>T:26.04<br>S:19.63<br>A:75% | RMR1<br>T:25.32<br>S:11.34<br>A:45% | MYS4<br>T:34.80<br>S:14.96<br>A:43% | MYS1<br>T:24.70<br>S:10.54<br>A:43% |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|

### Others -: Target: 0.00 L Sales : 9.90 L Ach %: 0.00%

|                               |                               |                               |                                |                                |
|-------------------------------|-------------------------------|-------------------------------|--------------------------------|--------------------------------|
| CRP1<br>T:0<br>S:0.00<br>A:0% | DEFW<br>T:0<br>S:3.16<br>A:0% | ECM1<br>T:0<br>S:0.00<br>A:0% | HOR1<br>T:0<br>S:10.56<br>A:0% | WHS1<br>T:0<br>S:-3.82<br>A:0% |
|-------------------------------|-------------------------------|-------------------------------|--------------------------------|--------------------------------|