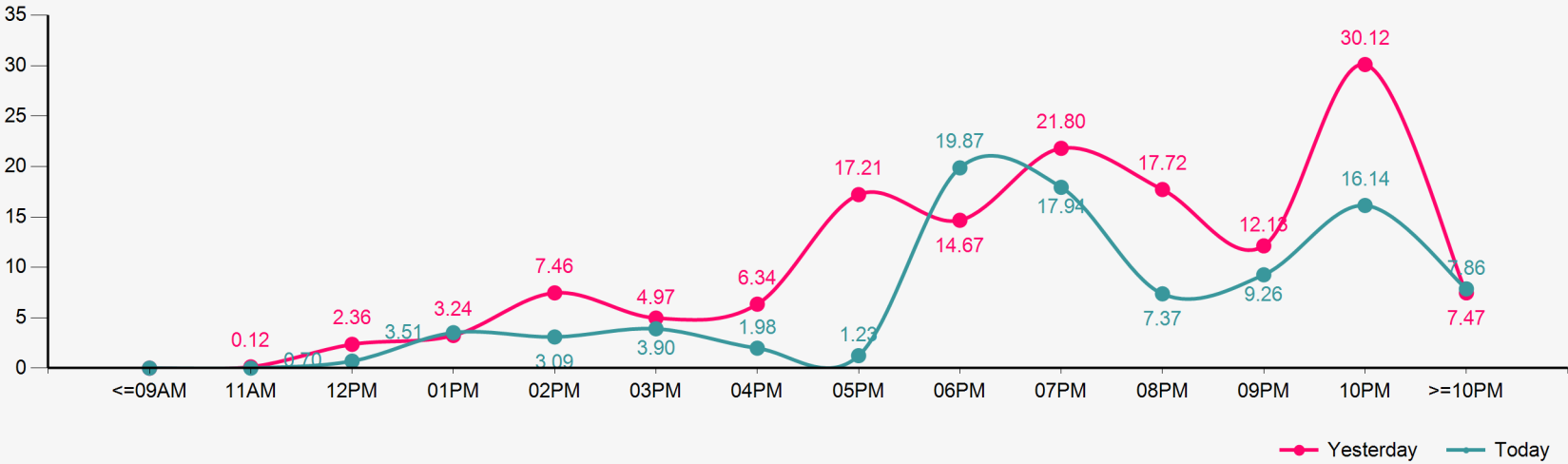


Sales 92.84Lacs	GP% 0.61%	EW Pen% 1.20%	Target Ach. % 57.10%	Open SO 1.18 Lacs
Yest. Sales: 145.60 Lacs	Yest. GP%: 0.77%	Yest. EW%: 1.39%	TD Target: 162.58 Lacs	Yest. OSO 6.74 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	105.39	57.13	-48.26	0.48%	0.22%	-0.26%	98.77	57.85%	1.65	0.73	-0.91	1.59%	1.30%	6.37	1.18
Bengaluru - Rural	11.93	10.47	-1.45	-2.56%	2.58%	5.14%	16.94	61.84%	0.03	0.11	0.07	0.27%	1.01%		
Chitradurga	2.50	3.12	0.61	4.89%	-6.62%	-11.51%	4.68	66.72%		0.04	0.04		1.35%		
Channarayapatna	1.57	2.84	1.27	5.52%	4.27%	-1.25%	2.43	116.83%			0.00				
Mysuru	4.72	2.78	-1.94	-2.48%	4.41%	6.89%	9.99	27.82%	0.08	0.10	0.02	1.70%	3.79%		
Kolar	1.55	2.77	1.22	5.74%	4.15%	-1.58%	3.89	71.18%			0.00				
Mulbagal	0.52	2.64	2.12	6.73%	5.36%	-1.37%	3.03	87.14%		0.05	0.05		1.80%		
Mandya	1.92	2.41	0.48	1.65%	6.84%	5.19%	2.11	114.39%	0.08	0.02	-0.06	4.38%	0.71%		
Hassan	1.66	1.80	0.14	2.17%	1.45%	-0.72%	1.99	90.54%			0.00				
Tumkur	5.34	1.76	-3.58	3.57%	5.86%	2.28%	4.66	37.83%	0.02		-0.02	0.38%		0.33	
Shivamogga	0.28	1.40	1.12	6.89%	-13.31%	-20.19%	2.11	66.46%		0.01	0.01		0.70%		
Tumakuru	2.00	1.36	-0.63	5.44%	5.33%	-0.11%	2.16	63.01%	0.02	0.02	0.00	0.76%	1.11%	0.04	
Ramanagara	1.64	1.31	-0.33	7.81%	3.65%	-4.16%	2.53	51.67%	0.05	0.02	-0.03	3.08%	1.55%		
Kadur	1.45	0.69	-0.76	7.53%	-50.71%	-58.24%	2.55	26.99%	0.04	0.01	-0.03	2.73%	1.06%		
Hiriyur	0.67	0.20	-0.47	4.51%	12.49%	7.99%	1.61	12.23%			0.00				
Chalkere	1.43	0.12	-1.31	4.15%	-7.23%	-11.37%	1.86	6.51%	0.03		-0.03	1.93%			
Tiptur	1.04	0.03	-1.01	-0.92%	-91.40%	-90.48%	1.28	2.18%			0.00				
Total	145.60	92.84	-52.76	0.77%	0.61%	-0.16%	162.58	57.10%	1.99	1.10	-0.89	1.39%	1.20%	6.74	1.18

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	127.36	80.17	-47.19	1.51%	1.13%	-0.38%	149.09	53.77%	1.61	0.98	-0.63	1.28%	1.23%	4.50	1.18
Other	0.23	7.94	7.71	5.65%	3.41%	-2.24%		0.00%			0.00				
Shopee	18.01	4.72	-13.29	-4.52%	-13.05%	-8.53%	13.49	35.02%	0.39	0.12	-0.26	2.18%	2.63%	2.24	
Total	145.60	92.84	-52.76	0.77%	0.61%	-0.16%	162.58	57.10%	1.99	1.10	-0.89	1.39%	1.20%	6.74	1.18
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	49.13	29.88	-19.24	2.27%	2.55%	0.28%	52.98	56.41%	0.71	0.42	-0.29	1.46%	1.41%	2.18	0.27
KR Puram	12.99	10.07	-2.92	3.29%	2.67%	-0.62%	10.50	95.85%	0.14	0.13	-0.02	1.11%	1.28%	1.10	
RT Nagar	5.03	3.20	-1.83	4.03%	1.75%	-2.28%	4.72	67.77%	0.10	0.08	-0.02	2.00%	2.67%		
Bommanahalli	4.34	2.91	-1.44	-5.71%	2.59%	8.30%	4.57	63.54%	0.06		-0.06	1.35%			
Kolar	1.55	2.77	1.22	5.74%	4.15%	-1.58%	3.89	71.18%			0.00				
Mulbagal	0.52	2.64	2.12	6.73%	5.36%	-1.37%	3.03	87.14%		0.05	0.05		1.80%		
Sunkadakatte	2.62	1.97	-0.64	1.04%	-1.60%	-2.64%	2.06	96.04%	0.02		-0.02	0.60%		0.30	
Hebbagodi	4.15	1.58	-2.57	8.12%	6.06%	-2.06%	3.36	46.85%	0.13	0.03	-0.11	3.34%	1.86%	0.16	0.27
Hongasandara	2.95	1.52	-1.43	-1.31%	8.72%	10.02%	2.67	56.73%	0.02	0.05	0.04	0.58%	3.71%	0.31	
Hoskote	2.71	1.44	-1.27	4.23%	-2.96%	-7.19%	5.81	24.72%	0.03	0.04	0.01	1.19%	2.84%		
Vijayanagar	1.28	0.60	-0.68	-9.27%	7.51%	16.78%	1.97	30.28%	0.02	0.01	0.00	1.35%	2.33%		
Hegnahalli	3.37	0.58	-2.79	3.35%	2.17%	-1.18%	2.40	24.34%	0.09	0.02	-0.06	2.63%	4.23%		
HSR Layout	1.23	0.38	-0.85	-6.84%	-17.40%	-10.56%	1.30	29.11%			0.00				
Marathahalli	1.99	0.16	-1.84	8.03%	-84.91%	-92.94%	1.99	7.79%	0.09		-0.09	4.60%		0.30	
Rajaji nagar	4.41	0.09	-4.33	2.23%	106.63%	104.41%	4.70	1.86%	0.02		-0.02	0.46%		0.03	
MBO	49.13	29.88	-19.24	2.27%	2.55%	0.28%	52.98	56.41%	0.71	0.42	-0.29	1.46%	1.41%	2.18	0.27
Syed Kabeer	23.53	12.29	-11.25	1.25%	0.94%	-0.31%	25.42	48.33%	0.17	0.12	-0.05	0.74%	1.02%	0.77	0.02
Devenahalli	2.43	4.37	1.95	-17.77%	6.38%	24.16%	6.36	68.75%		0.04	0.04		0.92%		
Doddaballapura	4.10	2.80	-1.30	5.33%	4.79%	-0.54%	3.50	79.84%	0.07	0.07	0.01	1.64%	2.64%		0.02
Kothnur	4.03	2.09	-1.94	1.53%	3.32%	1.79%	2.76	75.67%	0.03		-0.03	0.82%			
Sahakar Nagar	3.39	1.73	-1.66	-0.99%	3.13%	4.12%	3.80	45.53%	0.05		-0.05	1.63%			
Yelahanka	6.65	0.84	-5.81	5.04%	-22.59%	-27.63%	4.92	17.02%	0.02	0.03	0.01	0.29%	4.11%		
Sanjaynagar	1.13	0.24	-0.89	7.54%	-9.43%	-16.97%	1.61	14.60%		(0.02)	-0.02		-7.95%		
HRBR Layout	1.82	0.23	-1.60	3.24%	-93.25%	-96.49%	2.46	9.13%			0.00			0.77	
MBO	23.53	12.29	-11.25	1.25%	0.94%	-0.31%	25.42	48.33%	0.17	0.12	-0.05	0.74%	1.02%	0.77	0.02
Syed Mudabeer	16.08	11.80	-4.28	-2.44%	-0.92%	1.52%	22.59	52.24%	0.23	0.19	-0.03	1.43%	1.65%	0.61	0.89
Mathikere	3.33	3.98	0.65	2.04%	5.43%	3.39%	3.85	103.35%	0.08	0.03	-0.05	2.49%	0.69%		
Kengeri	3.77	2.34	-1.44	-0.91%	-8.21%	-7.30%	4.55	51.41%	0.04	0.06	0.02	1.01%	2.70%	0.60	0.21
Nagarbhavi	1.37	2.30	0.92	5.46%	-3.88%	-9.35%	2.47	93.18%		0.09	0.09		4.03%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Hanumanth nagar	2.06	1.56	-0.50	7.41%	6.07%	-1.33%	2.25	69.49%	0.02	0.02	0.00	1.00%	1.29%	0.01	
Frazer town	1.42	1.48	0.05	-16.16%	2.48%	18.64%	2.62	56.23%	0.04		-0.04	3.05%			
Cox town	0.42	0.15	-0.27	9.91%	-39.40%	-49.31%	1.10	13.75%		0.02	0.02		11.03%		0.09
Banashankari	1.20	0.05	-1.15	-1.42%	-67.19%	-65.78%	2.92	1.66%		(0.05)	-0.05		-50.23%		0.22
Raja Rajeshwary Nagar	2.49	(0.06)	-2.56	-18.02%	134.83%	152.85%	2.82	-2.20%	0.04	0.03	-0.02	1.83%	-31.09%		0.37
MBO	16.08	11.80	-4.28	-2.44%	-0.92%	1.52%	22.59	52.24%	0.23	0.19	-0.03	1.43%	1.65%	0.61	0.89
Mohammed Naveed	9.56	10.17	0.61	4.84%	-5.69%	-10.53%	17.22	59.05%	0.07	0.06	-0.01	0.69%	0.58%		
Chitradurga	2.50	3.12	0.61	4.89%	-6.62%	-11.51%	4.68	66.72%		0.04	0.04		1.35%		
Channarayapatna	1.57	2.84	1.27	5.52%	4.27%	-1.25%	2.43	116.83%			0.00				
Hassan	1.66	1.80	0.14	2.17%	1.45%	-0.72%	1.99	90.54%			0.00				
Shivamoga	0.28	1.40	1.12	6.89%	-13.31%	-20.19%	2.11	66.46%		0.01	0.01		0.70%		
Kadur	1.45	0.69	-0.76	7.53%	-50.71%	-58.24%	2.55	26.99%	0.04	0.01	-0.03	2.73%	1.06%		
Hiriyur	0.67	0.20	-0.47	4.51%	12.49%	7.99%	1.61	12.23%			0.00				
Challakere	1.43	0.12	-1.31	4.15%	-7.23%	-11.37%	1.86	6.51%	0.03		-0.03	1.93%			
MBO	9.56	10.17	0.61	4.84%	-5.69%	-10.53%	17.22	59.05%	0.07	0.06	-0.01	0.69%	0.58%		
Chandrashekhar	21.75	9.91	-11.85	2.15%	3.96%	1.81%	17.69	56.00%	0.26	0.07	-0.20	1.23%	0.69%	0.94	
Nelamangala	6.79	4.66	-2.13	0.16%	0.72%	0.56%	4.76	97.93%		0.03	0.03		0.55%		
Hessarghatta	5.59	1.97	-3.62	1.67%	6.97%	5.31%	2.80	70.36%	0.21	0.03	-0.18	3.89%	1.39%	0.26	
Tumkur	5.34	1.76	-3.58	3.57%	5.86%	2.28%	4.66	37.83%	0.02		-0.02	0.38%		0.33	
Madhugiri	2.00	1.36	-0.63	5.44%	5.33%	-0.11%	2.16	63.01%	0.02	0.02	0.00	0.76%	1.11%	0.04	
Peenya	1.00	0.12	-0.88	7.39%	58.15%	50.76%	2.03	6.01%	0.02		-0.02	2.07%		0.31	
Tiptur	1.04	0.03	-1.01	-0.92%	-91.40%	-90.48%	1.28	2.18%			0.00				
MBO	21.75	9.91	-11.85	2.15%	3.96%	1.81%	17.69	56.00%	0.26	0.07	-0.20	1.23%	0.69%	0.94	
Others	0.23	7.94	7.71	5.65%	3.41%	-2.24%		0.00%			0.00				
Unilet - Online	0.23	7.94	7.71	5.65%	3.41%	-2.24%		0.00%			0.00				
Other	0.23	7.94	7.71	5.65%	3.41%	-2.24%		0.00%			0.00				
Aleem Pasha	7.30	6.12	-1.18	-0.37%	5.31%	5.68%	13.19	46.40%	0.17	0.12	-0.05	2.37%	1.98%		
Mandya	1.92	2.41	0.48	1.65%	6.84%	5.19%	2.11	114.39%	0.08	0.02	-0.06	4.38%	0.71%		
Ramanagara	1.64	1.31	-0.33	7.81%	3.65%	-4.16%	2.53	51.67%	0.05	0.02	-0.03	3.08%	1.55%		
Mysore - Rajkumarroad	1.44	1.16	-0.27	2.90%	4.75%	1.85%	2.60	44.68%	0.03	0.08	0.06	1.86%	7.54%		
Mysore - Chamaraja Mohalla	0.56	0.68	0.12	4.51%	3.56%	-0.95%	3.48	19.64%	0.01		-0.01	2.33%			
Mysore-Vijaynagar	1.74	0.56	-1.18	-14.58%	5.85%	20.43%	2.47	22.58%			0.00				
MBO	7.30	6.12	-1.18	-0.37%	5.31%	5.68%	13.19	46.40%	0.17	0.12	-0.05	2.37%	1.98%		
Vijay Kumar A	18.01	4.72	-13.29	-4.52%	-13.05%	-8.53%	13.49	35.02%	0.39	0.12	-0.26	2.18%	2.63%	2.24	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
HRBR Best LG Shoppe	3.62	1.37	-2.25	-26.92%	-15.94%	10.97%	2.31	59.46%	0.08	0.09	0.01	2.23%	6.69%	1.67	
Banashankari Best LG Shoppe	2.96	0.75	-2.21	-2.81%	-10.59%	-7.78%	1.41	53.09%	0.02		-0.02	0.68%			
Rammurthy Nagar Best LG Shoppe	3.41	0.74	-2.67	2.76%	-17.72%	-20.47%	1.40	53.01%		0.02	0.02		2.06%		
Nagarbhavi Best LG shoppe	1.34	0.44	-0.90	2.63%	-13.75%	-16.39%	1.94	22.85%	0.01		-0.01	0.90%			
Peenya Best LG Shoppe	2.36	0.43	-1.92	3.28%	-27.06%	-30.33%	1.46	29.69%	0.14		-0.14	6.27%			
Mysore - Kuvempunagar LG	0.99	0.38	-0.61	7.05%	2.77%	-4.29%	1.44	26.11%	0.04	0.02	-0.02	4.22%	5.62%		
Sahakarnagar Best LG Shoppe	1.60	0.33	-1.27	5.97%	-7.33%	-13.30%	2.22	14.87%	0.07		-0.07	4.45%		0.57	
Mathikere Best LG Shoppe	1.74	0.28	-1.46	-7.26%	1.82%	9.08%	1.31	21.16%	0.03		-0.03	1.58%			
Shopee	18.01	4.72	-13.29	-4.52%	-13.05%	-8.53%	13.49	35.02%	0.39	0.12	-0.26	2.18%	2.63%	2.24	
Total	145.60	92.84	-52.76	0.61%	0.61%	-0.16%	162.58	57.10%	1.99	1.10	-0.89	1.39%	1.20%	6.74	1.18

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	6	8	2	1.80	2.41	0.61	4.69%	-4.80%	-9.48%	0	0	0			0.00			
FPD	92	45	-47	37.07	15.67	-21.39	-6.13%	-5.14%	0.99%	16	10	-6	5.06	2.38	-2.68	-59.62%	-53.32%	6.30%
Mobile	119	95	-24	44.11	37.48	-6.63	3.29%	2.74%	-0.55%	2	1	-1	0.14	0.10	-0.03	-16.01%	-36.28%	-20.26%
Refrigerator	70	41	-29	18.02	12.41	-5.62	2.63%	-1.48%	-4.11%	7	6	-1	1.37	1.94	0.57	-37.89%	-40.19%	-2.30%
Washing Machine	99	60	-39	25.75	14.55	-11.20	2.16%	3.62%	1.45%	12	5	-7	2.85	0.75	-2.09	-30.89%	-29.20%	1.69%
Z.Others	376	436	60	18.85	10.33	-8.53	4.39%	1.11%	-3.28%	93	94	1	1.29	0.66	-0.63	-71.86%	130.12%	-58.26%
Total	762	685	-77	145.60	92.84	-52.76	0.77%	0.61%	-0.16%	130	116	-14	10.70	5.83	-4.87	-50.11%	-54.17%	-4.05%