



Product Manager Inventive Report 11/08/2026 6:00 AM

Information:

LMTD : 01-08-2025 To 11-08-2025
MTD : 01-08-2026 To 11-08-2026

LMTD Sales
12,987.56 L

MTD Sales
13,708.20 L

Growth
5.55 %

A2A Growth
-3.51 %

A2A Growth% - Color Legend				
<0	0-5	5-10	10-20	>20

	Sales Lacs			A2A Sales Lacs			A2A Gross Profit Lacs					
Product Manager	LMTD	MTD	Growth %	LMTD	MTD	Growth %	LMTD	MTD	Variance	Growth %	Wt.Avg A2A Gr%	Incentive
OTHERS	77.81	103.60	33.1%	1.32	4.37	230.69%	0.51	-1.01	-1.52	-298.79%	-34.05%	0
RIJURAJ.K	20.79	327.06	1473.0%	20.79	67.73	225.74%	0.78	4.75	3.97	509.95%	367.85%	0
BALAMURALI.B	55.32	376.59	580.7%	55.32	102.78	85.78%	9.18	8.42	-0.76	-8.31%	38.74%	0
FRANCISPRABHU.B	195.05	269.36	38.1%	195.03	248.48	27.41%	131.47	159.43	27.96	21.27%	24.34%	0
DURAIRAJ.T	3,023.78	3,841.40	27.0%	3,019.12	3,647.44	20.81%	214.32	289.06	74.75	34.88%	27.85%	400,000
GOPINATH	382.24	402.63	5.3%	382.24	388.54	1.65%	19.57	27.31	7.74	39.55%	20.60%	50,000
VASANTH.S	1,797.67	1,886.86	5.0%	1,783.99	1,755.73	-1.58%	267.95	317.31	49.36	18.42%	8.42%	0
VIJAYVARMA	101.84	62.11	-39.0%	61.81	60.06	-2.82%	8.63	7.36	-1.27	-14.73%	-8.78%	0
BHARATH	694.52	698.94	0.6%	694.28	656.31	-5.47%	105.94	112.70	6.76	6.38%	0.46%	0
AJITHKUMAR.K	119.01	118.02	-0.8%	118.78	111.29	-6.31%	21.18	29.41	8.24	38.89%	16.29%	50,000
RANJITHKUMAR.A	607.47	538.64	-11.3%	551.37	509.15	-7.66%	53.68	55.68	2.00	3.73%	-1.97%	0
JEGANRAJ.S	458.73	444.44	-3.1%	456.17	412.18	-9.64%	128.96	102.64	-26.32	-20.41%	-15.03%	0
LAKHITHA	226.38	214.16	-5.4%	226.38	194.50	-14.08%	38.48	29.13	-9.35	-24.29%	-19.19%	0
SATHESKUMAR.L	3,015.82	2,645.03	-12.3%	3,002.18	2,478.92	-17.43%	550.91	518.46	-32.44	-5.89%	-11.66%	0
BALAJI.M	164.25	140.86	-14.2%	163.46	132.50	-18.94%	34.04	31.77	-2.27	-6.66%	-12.80%	0
GANESH	61.95	52.54	-15.2%	61.66	49.23	-20.16%	17.14	12.51	-4.63	-27.04%	-23.60%	0
VIJAYAN.K	1,984.93	1,585.96	-20.1%	1,973.47	1,499.55	-24.01%	388.41	302.76	-85.65	-22.05%	-23.03%	0
Total	12,987.56	13,708.20	5.5%	12,767.36	12,318.77	-3.51%	1,991.13	2,007.68	16.56	0.83%	-1.34%	500,000



Product Manager Inventive Report 11/08/2026 6:00 AM

Information:

LMTD : 01-08-2025 To 11-08-2025

MTD : 01-08-2026 To 11-08-2026

LMTD Sales

12,987.56 L

MTD Sales

13,708.20 L

Growth

5.55 %

A2A Growth

-3.51 %

Product Manager A2A %	KL-SOUTH		SOUTH-03		SOUTH-01		TIRUPATI-01		NORTH ARCOT		CHENNAI-02		TRICHY-01		VIJAYAWADA-01		SOUTH ARCOT		CHENNAI-01		WEST-01		WEST-02		WEST-03	
	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%
OTHERS	6730%	464%	-11%	5%	2324%	-99%	45%	288%	159%	-244%	57%	-173%	-86%	-199%	993%	-8108%	25%	-180%	61%	52%	114%	-67%	167%	-2806%	-28%	-95%
RIJURAJ.K	226%	510%																								
BALAMURALI.B	86%	-8%																								
FRANCISPRABHU.B	242%	172%	7%	3%	79%	73%	79%	72%	-18%	-23%	21%	13%	42%	34%	32%	26%	30%	24%	23%	16%	-17%	-18%	40%	34%	-18%	-22%
DURAIRAJ.T			22%	32%	38%	58%			20%	39%	23%	41%	17%	36%			22%	21%	19%	40%	16%	32%	11%	23%	-6%	-16%
GOPINATH							-11%	26%							24%	60%										
VASANTH.S			53%	55%	12%	42%			-1%	25%	-16%	4%	5%	38%			4%	20%	-27%	-17%	-5%	24%	-43%	-16%	23%	57%
VIJAYVARMA							4%	-16%							-9%	-14%										
BHARATH							12%	25%							-20%	-10%										
AJITHKUMAR.K			-11%	13%	9%	90%			-2%	31%	-25%	25%	-4%	76%			4%	28%	-2%	33%	-19%	-2%	4%	123%	-13%	58%
RANJITHKUMAR.A			-3%	4%	8%	32%			-33%	-29%	-8%	-2%	5%	19%			-34%	-30%	-17%	-25%	-18%	28%	19%	37%	-17%	8%
JEGANRAJ.S			5%	-10%	-5%	-18%			-15%	-24%	-18%	-25%	-7%	-19%			-14%	-22%	-11%	-18%	-16%	-24%	-23%	-32%	-11%	-24%
LAKHITHA							-15%	-28%							-13%	-20%										
SATHESKUMAR.L			-7%	1%	-12%	4%			-16%	-11%	-18%	-13%	-19%	2%			-32%	-25%	-17%	-15%	-19%	-2%	-27%	-9%	-19%	-4%
BALAJI.M			-33%	-29%	-18%	-11%			-12%	6%	-9%	10%	-31%	-22%			-11%	-1%	5%	28%	-29%	-14%	-18%	-7%	-52%	-48%
GANESH							-25%	-31%							-13%	-22%										
VIJAYAN.K			-6%	-2%	-16%	-14%			-28%	-26%	-15%	-17%	-34%	-34%			-32%	-28%	-23%	-26%	-34%	-29%	-33%	-25%	-34%	-30%
Total	125%	41%	9%	10%	8%	17%	-1%	10%	-3%	-2%	-3%	-1%	-7%	3%	-8%	-4%	-9%	-9%	-11%	-9%	-14%	-7%	-14%	-7%	-16%	-11%



Product Manager Inventive Report 11/08/2026 6:00 AM

Information:

LMTD : 01-08-2025 To 11-08-2025
MTD : 01-08-2026 To 11-08-2026

LMTD Sales
12,987.56 L

MTD Sales
13,708.20 L

Growth
5.55 %

A2A Growth
-3.51 %

Total	
SAGR%	GPGR%
231%	-299%
226%	510%
86%	-8%
27%	21%
21%	35%
2%	40%
-2%	18%
-3%	-15%
-5%	6%
-6%	39%
-8%	4%
-10%	-20%
-14%	-24%
-17%	-6%
-19%	-7%
-20%	-27%
-24%	-22%
-4%	1%