



Product Manager Inventive Report 10/08/2026 11:55 PM

Information:

LMTD : 01-08-2025 To 10-08-2025
MTD : 01-08-2026 To 10-08-2026

LMTD Sales
12,299.29 L

MTD Sales
13,703.90 L

Growth
11.42 %

A2A Growth
1.89 %

A2A Growth% - Color Legend				
<0	0-5	5-10	10-20	>20

	Sales Lacs			A2A Sales Lacs			A2A Gross Profit Lacs					
Product Manager	LMTD	MTD	Growth %	LMTD	MTD	Growth %	LMTD	MTD	Variance	Growth %	Wt.Avg A2A Gr%	Incentive
RIJURAJ.K	18.12	327.06	1705.3%	18.12	67.73	273.83%	0.57	4.75	4.17	730.61%	502.22%	0
OTHERS	77.72	103.60	33.3%	1.25	4.37	249.12%	0.49	-1.01	-1.50	-307.14%	-29.01%	0
BALAMURALI.B	51.51	376.59	631.0%	51.51	102.78	99.52%	8.44	8.42	-0.02	-0.26%	49.63%	0
FRANCISPRABHU.B	185.97	269.32	44.8%	185.94	248.43	33.61%	125.27	159.40	34.12	27.24%	30.43%	0
DURAIRAJ.T	2,817.50	3,840.72	36.3%	2,813.39	3,647.09	29.63%	199.05	289.05	90.00	45.21%	37.42%	500,000
GOPINATH	358.85	402.25	12.1%	358.85	388.17	8.17%	18.09	27.28	9.19	50.82%	29.50%	100,000
VIJAYVARMA	97.56	61.80	-36.7%	57.53	59.75	3.86%	8.11	7.30	-0.81	-10.01%	-3.08%	0
VASANTH.S	1,736.19	1,885.94	8.6%	1,722.40	1,754.80	1.88%	257.77	317.16	59.39	23.04%	12.46%	0
BHARATH	657.27	698.94	6.3%	657.04	656.31	-0.11%	99.56	112.70	13.13	13.19%	6.54%	0
AJITHKUMAR.K	111.86	118.01	5.5%	111.64	111.29	-0.32%	19.65	29.41	9.76	49.64%	24.66%	75,000
RANJITHKUMAR.A	572.12	538.60	-5.9%	515.97	509.12	-1.33%	50.35	55.67	5.32	10.57%	4.62%	0
JEGANRAJ.S	428.71	444.44	3.7%	426.09	412.18	-3.26%	120.11	102.64	-17.47	-14.55%	-8.91%	0
LAKHITHA	211.12	214.16	1.4%	211.12	194.50	-7.87%	36.01	29.13	-6.88	-19.09%	-13.48%	0
BALAJI.M	153.33	140.59	-8.3%	152.58	132.34	-13.26%	31.23	31.75	0.53	1.68%	-5.79%	0
SATHESKUMAR.L	2,868.46	2,644.53	-7.8%	2,860.75	2,478.42	-13.36%	518.03	518.37	0.34	0.07%	-6.65%	0
GANESH	56.86	52.54	-7.6%	56.86	49.23	-13.42%	15.81	12.51	-3.30	-20.89%	-17.16%	0
VIJAYAN.K	1,896.13	1,584.82	-16.4%	1,884.89	1,498.41	-20.50%	369.56	302.55	-67.00	-18.13%	-19.32%	0
Total	12,299.29	13,703.90	11.4%	12,085.92	12,314.92	1.89%	1,878.11	2,007.08	128.97	6.87%	4.38%	675,000



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Product Manager A2A %	KL-SOUTH		SOUTH-03		SOUTH-01		TIRUPATI-01		NORTH ARCOT		CHENNAI-02		VIJAYAWADA-01		TRICHY-01		SOUTH ARCOT		CHENNAI-01		WEST-01		WEST-02		WEST-03	
	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%	SAGR%	GPGR%
RIJURAJ.K	274%	731%																								
OTHERS	6730%	464%	-8%	9%	2326%	-99%	45%	288%	169%	-247%	83%	-195%	993%	-8108%	-85%	-207%	37%	-183%	73%	60%	126%	-67%	175%	-2821%	-23%	-95%
BALAMURALI.B	100%																									
FRANCISPRABHU.B	259%	185%	12%	8%	89%	83%	89%	81%	-13%	-18%	26%	17%	42%	35%	52%	43%	31%	25%	27%	20%	-12%	-14%	45%	39%	-13%	-18%
DURAIRAJ.T			31%	42%	46%	66%			28%	50%	30%	51%			25%	47%	35%	34%	27%	50%	26%	43%	21%	33%	2%	-8%
GOPINATH							-6%	35%					34%	75%												
VIJAYVARMA							9%	-10%					-1%	-10%												
VASANTH.S			59%	62%	20%	54%			2%	28%	-13%	7%			9%	43%	5%	22%	-25%	-14%	2%	35%	-42%	-12%	24%	58%
BHARATH							17%	32%					-15%	-3%												
AJITHKUMAR.K			-5%	23%	14%	101%			4%	40%	-20%	38%			3%	93%	13%	40%	4%	42%	-16%		11%	151%	-6%	71%
RANJITHKUMAR.A			2%	11%	14%	42%			-26%	-24%	2%	4%			14%	31%	-31%	-26%	-12%	-21%	-12%	39%	23%	40%	-12%	16%
JEGANRAJ.S			12%	-4%	1%	-12%			-6%	-16%	-14%	-22%			1%	-11%	-9%	-17%	-5%	-12%	-11%	-20%	-16%	-26%	-5%	-19%
LAKHITHA							-11%	-24%					-4%	-13%												
BALAJI.M			-28%	-22%	-15%	-6%			-1%	22%	-6%	14%			-25%	-14%	-7%	6%	12%	40%	-22%	-5%	-12%	3%	-47%	-42%
SATHESKUMAR.L			-2%	8%	-7%	11%			-11%	-5%	-14%	-7%			-15%	8%	-29%	-20%	-12%	-8%	-16%	3%	-23%	-3%	-16%	
GANESH							-19%	-25%					-7%	-15%												
VIJAYAN.K			-2%	3%	-12%	-10%			-24%	-22%	-11%	-12%			-30%	-31%	-30%	-24%	-19%	-22%	-31%	-26%	-31%	-22%	-30%	-25%
Total	146%	55%	15%	17%	14%	24%	4%	17%	3%	4%	1%	5%	-2%	3%	-2%	10%	-4%	-4%	-6%	-4%	-9%	-2%	-9%	-1%	-12%	-6%



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Total	
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249%	-307%
100%	
34%	27%
30%	45%
8%	51%
4%	-10%
2%	23%
	13%
	50%
-1%	11%
-3%	-15%
-8%	-19%
-13%	2%
-13%	
-13%	-21%
-21%	-18%
2%	7%