

Accu.Target	Sales	Achieved %	HO Budget+ %	Total Com.
1,762.40 L	1,464.75 L	83.11 %	6.89 %	12.32 L

Note : Sales Period is From :01-Aug-2026 To :10-Aug-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TIRUPATI-01	888.03	772.93	87.04 %	0.00	6.89 %	21,000.00
VIJAYAWADA-01	874.36	680.92	77.88 %	0.00	6.89 %	0.00
OTHERS	0.00	10.91	0.00 %	0.00	0.00 %	0.00
Total	1,762.40	1,464.75	83.11 %		6.89 %	

TIRUPATI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPY1	232.21	217.44	93.64%	15,000.00	6.89 %	30,000.00
	ATP1	263.99	236.00	89.40%	0.00	6.89 %	15,000.00
	KDA1	207.74	179.90	86.60%	0.00	6.89 %	7,500.00
	NLR1	184.10	139.58	75.82%	0.00	6.89 %	0.00
VIJAYAWADA-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VJW1	278.43	231.30	83.08%	0.00	6.89 %	0.00
	GNT1	269.53	206.42	76.58%	0.00	6.89 %	0.00
	BVR1	326.41	243.19	74.51%	0.00	6.89 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	BVR1	0.00	(0.36)	0.00%	0.00	0.00 %	0.00
	GNT1	0.00	4.21	0.00%	0.00	0.00 %	0.00
	TPY1	0.00	7.24	0.00%	0.00	0.00 %	0.00
	VJW1	0.00	(0.19)	0.00%	0.00	0.00 %	0.00

TIRUPATI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ATP1	77.38	101.32	-9.14	130.94 %	60,758.81	40.00 %	24,303.52	6.89 %	24,303.52
KHT1	33.92	37.80	-15.63	111.45 %	24,075.39	30.00 %	7,222.62	6.89 %	7,222.62
SPE1	21.91	24.02	-5.81	109.64 %	20,782.24	25.00 %	5,195.56	6.89 %	6,234.67
TPY2	67.71	71.49	-10.28	105.58 %	65,870.31	25.00 %	16,467.58	6.89 %	19,761.09
PUT1	35.47	36.73	-9.60	103.55 %	32,943.32	25.00 %	8,235.83	6.89 %	9,883.00
BVL1	19.75	20.37	-4.45	103.16 %	17,397.86	25.00 %	4,349.47	6.89 %	5,219.36
GTL1	19.15	19.50	-4.59	101.83 %	15,465.21	25.00 %	3,866.30	6.89 %	3,866.30
DHN1	20.68	20.11	-7.87	97.21 %	13,258.59	20.00 %	2,651.72	6.89 %	3,314.65
KOU1	20.40	19.71	-2.16	96.62 %	29,386.16	20.00 %	5,877.23	6.89 %	7,346.54
CTO1	46.95	45.21	-5.62	96.30 %	41,615.60	20.00 %	8,323.12	6.89 %	10,403.90
PDT1	27.64	25.61	-10.59	92.65 %	19,995.89	15.00 %	2,999.38	6.89 %	3,999.18
RCY1	21.04	19.10	-6.06	90.79 %	16,536.66	15.00 %	2,480.50	6.89 %	3,307.33
PMR1	26.38	23.94	-7.45	90.74 %	22,936.02	15.00 %	3,440.40	6.89 %	4,587.20
PIL1	20.86	18.36	-7.57	88.05 %	10,859.14	10.00 %	1,085.91	6.89 %	1,628.87
RJP1	23.31	20.07	-6.71	86.08 %	25,274.59	10.00 %	2,527.46	6.89 %	3,791.19
TPY1	32.27	25.76	-9.92	79.82 %	17,562.47	0.00 %		6.89 %	1,756.25
KDA1	26.53	20.76	-9.99	78.24 %	14,705.88	0.00 %		6.89 %	1,470.59
KAR1	20.93	15.98	-5.01	76.35 %	16,129.05	0.00 %		6.89 %	1,612.91
TPI1	19.42	14.45	-8.22	74.42 %	7,907.03	0.00 %		6.89 %	
MPL1	27.28	19.94	-7.30	73.11 %	17,966.10	0.00 %		6.89 %	
NLR1	34.72	25.37	-7.57	73.07 %	20,025.80	0.00 %		6.89 %	
NDL1	28.98	20.96	-5.83	72.34 %	15,563.95	0.00 %		6.89 %	
KNL2	35.12	22.81	-5.88	64.96 %	14,195.19	0.00 %		6.89 %	
KVL1	16.58	10.37	-6.27	62.51 %	15,200.85	0.00 %		6.89 %	
PGR1	23.43	14.31	-4.60	61.08 %	16,584.22	0.00 %		6.89 %	
NYP1	33.33	20.19	-4.74	60.58 %	24,850.82	0.00 %		6.89 %	
KNL1	35.04	21.08	-7.36	60.17 %	18,931.66	0.00 %		6.89 %	
ADI1	28.21	15.76	-7.14	55.87 %	10,818.96	0.00 %		6.89 %	
KDR1	19.85	10.00	-1.77	50.40 %	17,685.22	0.00 %		6.89 %	
VKI1	23.80	11.83	-6.87	49.71 %	10,993.27	0.00 %		6.89 %	

VIJAYAWADA-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VJW4	23.52	28.06	-19.76	119.31 %	12,864.02	30.00 %	3,859.21	6.89 %	5,145.61
PNR1	13.31	15.69	-6.06	117.87 %	11,641.97	30.00 %	3,492.59	6.89 %	4,656.79
CRL1	26.66	28.45	-6.39	106.71 %	26,635.67	25.00 %	6,658.92	6.89 %	7,990.70
BVR1	53.79	51.04	-7.11	94.88 %	42,428.10	15.00 %	6,364.22	6.89 %	10,607.03
PAP1	18.44	17.43	-5.51	94.51 %	21,751.65	15.00 %	3,262.75	6.89 %	5,437.91
NPR1	21.41	19.94	-7.83	93.15 %	18,630.43	15.00 %	2,794.56	6.89 %	3,726.09
TDD1	21.00	18.98	-8.64	90.39 %	18,832.50	15.00 %	2,824.88	6.89 %	3,766.50
VJW2	23.44	20.98	-8.74	89.49 %	17,265.49	10.00 %	1,726.55	6.89 %	3,453.10
MTM1	20.07	17.61	-10.06	87.74 %	11,226.77	10.00 %	1,122.68	6.89 %	1,684.02
NZV1	14.85	12.83	-4.50	86.36 %	14,703.54	10.00 %	1,470.35	6.89 %	2,205.53
TEL1	23.41	20.02	-4.71	85.51 %	18,836.70	10.00 %	1,883.67	6.89 %	2,825.51
TNI1	16.53	14.04	-8.94	84.95 %	10,866.61	10.00 %	1,086.66	6.89 %	1,629.99
VJW3	37.16	31.20	-9.27	83.96 %	22,332.12	10.00 %	2,233.21	6.89 %	3,349.82
VJW5	23.53	19.35	-4.76	82.23 %	18,683.59	10.00 %	1,868.36	6.89 %	1,868.36
VJW1	41.09	33.56	-6.08	81.66 %	32,070.84	10.00 %	3,207.08	6.89 %	3,207.08
NRT1	24.27	19.20	-8.85	79.10 %	14,091.69	0.00 %		6.89 %	1,409.17
GNT1	35.99	27.88	-11.10	77.48 %	21,710.45	0.00 %		6.89 %	2,171.05
GVM1	24.79	18.84	-10.78	75.98 %	13,349.90	0.00 %		6.89 %	1,334.99
PPM1	18.39	13.92	-7.98	75.68 %	7,778.88	0.00 %		6.89 %	777.89
DPE1	16.49	12.23	-6.46	74.19 %	9,007.87	0.00 %		6.89 %	
JPT1	20.28	14.97	-7.21	73.81 %	15,549.43	0.00 %		6.89 %	
GDV1	16.64	12.13	-6.14	72.90 %	9,496.06	0.00 %		6.89 %	
PRL1	16.45	11.95	-5.98	72.67 %	9,243.41	0.00 %		6.89 %	
RAL1	23.31	16.80	-6.76	72.07 %	16,730.66	0.00 %		6.89 %	
VUY1	14.72	10.55	-5.11	71.66 %	7,388.60	0.00 %		6.89 %	
BPP1	14.89	10.24	-4.87	68.76 %	10,971.93	0.00 %		6.89 %	
RMV1	35.11	23.82	-11.05	67.84 %	22,577.69	0.00 %		6.89 %	
TNK1	40.36	26.56	-7.69	65.80 %	21,634.19	0.00 %		6.89 %	
OGL1	33.90	22.03	-6.03	64.98 %	21,111.77	0.00 %		6.89 %	
JGG1	13.43	8.71	-7.58	64.87 %	4,945.88	0.00 %		6.89 %	
VKN1	17.17	10.86	-6.05	63.26 %	8,537.51	0.00 %		6.89 %	
GNT2	20.31	12.77	-8.72	62.87 %	12,451.16	0.00 %		6.89 %	
TVU1	18.32	11.24	-6.89	61.32 %	7,806.25	0.00 %		6.89 %	
ELU1	33.52	18.77	-7.55	55.99 %	16,313.50	0.00 %		6.89 %	
CKT1	19.85	10.52	-7.56	53.01 %	11,926.34	0.00 %		6.89 %	
KND1	21.51	10.55	-7.23	49.06 %	10,144.37	0.00 %		6.89 %	
AMP1	16.43	7.20	-8.60	43.85 %	4,082.90	0.00 %		6.89 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GTSD	0.00	4.21	-0.02	0.00 %	0.00	0.00 %		0.00 %	
TPSD	0.00	7.41	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHRM	0.00	(0.36)	-24.65	0.00 %	0.00	0.00 %		0.00 %	
WHRN	0.00	(0.17)	-9.99	0.00 %	0.00	0.00 %		0.00 %	
WHVJ	0.00	(0.19)	-17.79	0.00 %	0.00	0.00 %		0.00 %	