



Sales
1,247.78 Lacs

Yest. Sales : 1,314.24 Lacs

GP%
7.03%

Yest.GP% : 8.74%

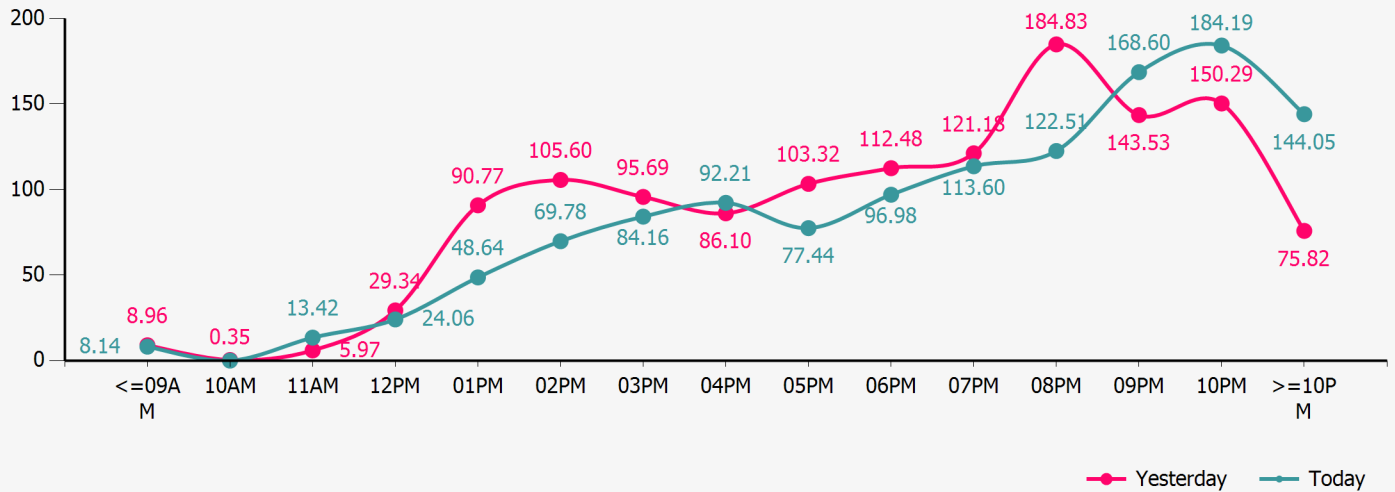
EW Pen%
1.81%

Yest.EW %: 2.41%

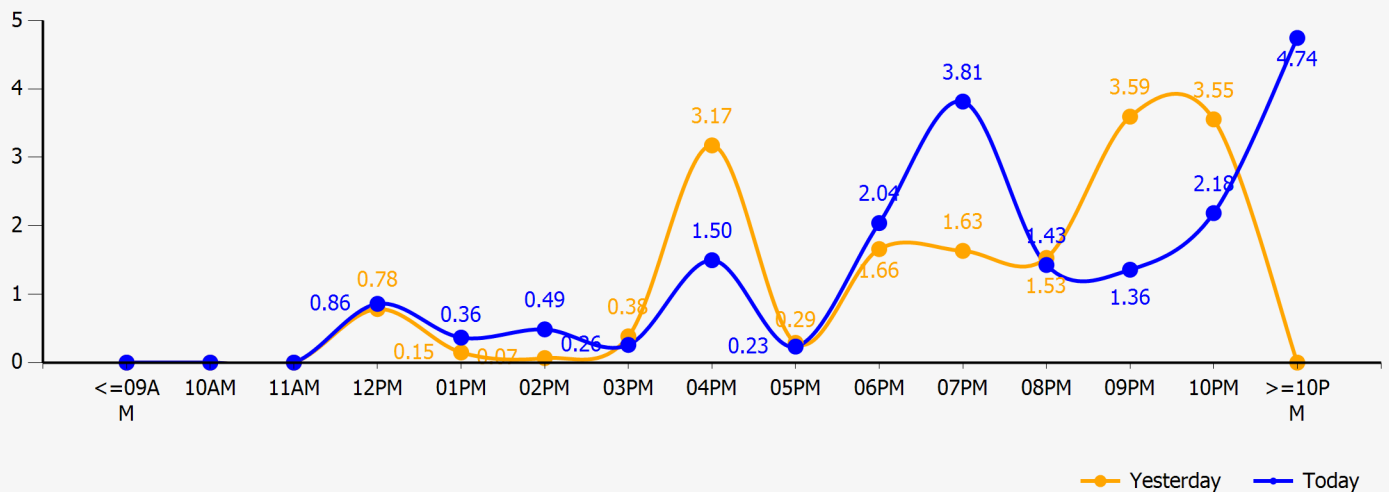
Open SO
19.26 Lacs

Yest. OSO 16.81 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01	188.72	195.53	6.80	9.35%	7.77%	-1.58%	258.16
NORTH ARCOT	122.28	156.29	34.01	8.33%	6.90%	-1.43%	127.80
CHENNAI-01	207.07	143.74	-63.33	9.46%	7.66%	-1.80%	222.84
SOUTH-03	127.87	137.16	9.30	9.66%	7.40%	-2.26%	161.63
TRICHY-01	125.88	134.46	8.58	9.33%	8.77%	-0.56%	178.55
CHENNAI-02	165.77	131.80	-33.97	8.84%	8.24%	-0.61%	182.27
SOUTH ARCOT	80.31	95.14	14.84	8.86%	7.32%	-1.55%	117.28
WEST-02	91.46	77.27	-14.19	8.57%	8.09%	-0.47%	106.15
KL-NORTH	58.98	65.73	6.75	1.31%	2.06%	0.75%	99.91
WEST-01	88.15	44.48	-43.68	11.16%	11.59%	0.43%	80.22
WEST-03	48.65	32.10	-16.54	11.06%	7.81%	-3.25%	58.86
KL-SOUTH	31.95	30.03	-1.92	-0.08%	-3.29%	-3.21%	32.85
OTHERS	(6.03)	23.31	29.34	12.47%	-8.55%	-21.02%	0.00
Total	1331.06	1267.04	-64.01	8.74%	7.03%	-1.71%	1626.51

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SOUTH-01							
ERL2	5.96	27.95	21.99	6.98%	7.20%	0.22%	5.06
TVL1	18.53	16.86	-1.66	9.88%	7.44%	-2.44%	24.50
TUT1	17.69	14.55	-3.14	10.85%	12.08%	1.23%	27.18
VNR2	9.63	10.85	1.23	9.04%	7.65%	-1.38%	12.92
TUT2	10.27	9.70	-0.57	8.76%	8.09%	-0.66%	10.09
TKS2	9.69	8.07	-1.62	8.40%	5.70%	-2.70%	10.61
KVT1	6.76	7.87	1.11	11.08%	6.92%	-4.16%	12.18
RPM1	7.56	6.98	-0.58	8.04%	4.45%	-3.59%	6.73
NGR1	10.70	6.21	-4.50	10.43%	5.34%	-5.09%	18.69
VLY1	5.40	5.71	0.31	8.72%	5.17%	-3.55%	8.16
TKS1	4.44	5.51	1.07	9.74%	8.26%	-1.48%	8.40
RND2	3.96	5.27	1.31	14.68%	11.33%	-3.35%	12.71
SVK1	8.86	5.18	-3.68	5.04%	8.04%	3.00%	7.00
TCN1	1.48	4.77	3.29	11.13%	9.78%	-1.34%	5.93
RND1	6.89	4.68	-2.21	12.02%	9.96%	-2.06%	7.85
MAR1	9.05	4.40	-4.66	9.94%	7.26%	-2.68%	6.81
APK2	3.46	3.93	0.46	6.84%	5.76%	-1.07%	4.24
SKD1	1.74	3.72	1.98	9.00%	4.46%	-4.54%	3.19
PKD1	3.65	3.62	-0.03	11.38%	11.30%	-0.08%	5.89
STU2	1.49	3.22	1.73	12.01%	7.02%	-4.99%	2.62
VKM1	2.60	3.06	0.46	9.17%	6.09%	-3.08%	4.24
VNR1	2.64	2.84	0.20	11.15%	4.94%	-6.21%	3.28
TYI1	1.99	2.65	0.65	11.86%	12.73%	0.87%	3.95
MMT1	2.55	2.60	0.06	9.26%	8.69%	-0.58%	3.43
ASM1	2.71	2.56	-0.14	5.69%	8.89%	3.20%	4.01
KGL1	1.53	2.53	1.01	10.22%	7.98%	-2.24%	3.49
KYR1	3.91	2.43	-1.48	6.94%	5.92%	-1.01%	3.14
TKY1	3.07	2.41	-0.66	10.62%	7.89%	-2.73%	4.39
APK1	2.55	2.22	-0.34	13.96%	6.32%	-7.64%	5.18
UDN1	4.10	2.18	-1.92	4.83%	10.37%	5.54%	3.41
SDI1	1.87	2.02	0.15	11.81%	9.97%	-1.83%	3.01
SNL1	1.22	1.98	0.76	10.99%	8.99%	-2.00%	4.36
PDI1	2.63	1.88	-0.75	12.59%	4.37%	-8.23%	3.30
ARM1	2.29	1.78	-0.51	6.27%	9.40%	3.13%	2.37
KSM1	2.64	1.32	-1.32	2.49%	6.95%	4.46%	2.05
SGT1	2.11	1.29	-0.82	12.06%	8.53%	-3.53%	2.24
COL1	1.10	0.73	-0.36	0.08%	1.67%	1.59%	1.56
SOUTH-01 : Total	188.72	195.53	6.80	9.35%	7.77%	-1.58%	258.16
NORTH ARCOT							
VEL4		43.34	43.34	0.00%	3.57%	3.57%	4.15
VEL3		26.67	26.67	0.00%	9.12%	9.12%	3.66
KPM2	17.10	10.18	-6.92	6.28%	7.22%	0.93%	13.15
VEL2	3.24	6.97	3.73	10.26%	3.39%	-6.86%	7.19
WJD1	5.26	5.65	0.39	11.70%	10.87%	-0.83%	5.34
ABR1	5.25	5.36	0.11	6.94%	7.48%	0.53%	5.99
SBR1	9.22	5.29	-3.93	6.18%	8.96%	2.78%	6.25
TRL1	10.50	5.09	-5.41	6.01%	8.78%	2.77%	7.95
TRR1	5.97	5.03	-0.94	7.31%	8.90%	1.60%	7.86

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
WJP1	3.70	4.74	1.04	12.20%	8.99%	-3.22%	3.99
VNB1	3.77	3.85	0.07	8.41%	8.41%	0.00%	3.99
AKM1	8.10	3.76	-4.34	10.79%	4.77%	-6.02%	5.68
GDM1	3.21	3.29	0.08	6.20%	6.38%	0.18%	4.01
VSI1	6.77	2.94	-3.83	7.57%	6.86%	-0.71%	4.39
CGM1	2.69	2.86	0.17	8.10%	8.02%	-0.09%	3.66
TRT1	2.79	2.77	-0.03	10.19%	8.07%	-2.12%	3.19
PLR1	2.39	2.38	-0.01	10.14%	9.38%	-0.76%	2.45
UGI1	3.84	2.32	-1.51	13.94%	10.97%	-2.97%	2.74
CYR1	4.19	2.08	-2.11	8.77%	8.67%	-0.10%	3.02
VEL1	0.72	2.05	1.32	10.75%	4.81%	-5.94%	6.69
ANI1	5.90	2.01	-3.88	7.36%	8.47%	1.11%	2.88
KPM1	1.91	1.93	0.03	12.76%	8.58%	-4.18%	4.75
SLG1	3.65	1.47	-2.18	7.26%	7.31%	0.05%	3.08
ARC2	3.48	1.43	-2.06	10.17%	12.93%	2.76%	4.59
CPT1	3.38	1.19	-2.18	9.78%	12.81%	3.03%	2.79
BGR1	4.45	0.96	-3.49	9.17%	5.01%	-4.17%	2.68
PTU1	0.81	0.70	-0.11	6.39%	10.32%	3.93%	1.69
NORTH ARCOT : Total	122.28	156.29	34.01	8.33%	6.90%	-1.43%	127.80
CHENNAI-01							
CH47	9.39	11.83	2.44	10.05%	3.80%	-6.24%	9.66
CH16	15.81	10.77	-5.05	7.35%	8.06%	0.72%	14.60
CH14	10.54	10.00	-0.54	8.28%	5.82%	-2.46%	14.39
CH48	8.41	9.06	0.65	10.54%	9.44%	-1.11%	9.09
MRM1	5.91	8.13	2.22	14.12%	5.67%	-8.46%	5.99
CH19	12.29	7.86	-4.42	8.37%	12.60%	4.22%	9.93
GUD1	8.48	6.49	-1.99	14.75%	6.40%	-8.35%	6.69
SKL1	4.46	6.25	1.79	10.41%	4.92%	-5.50%	4.68
CH05	8.47	6.13	-2.34	5.80%	6.82%	1.02%	12.52
CH28	6.77	6.13	-0.65	13.76%	10.78%	-2.98%	7.25
CH45	8.07	5.91	-2.16	7.88%	6.25%	-1.63%	6.75
CH07	7.89	5.79	-2.10	10.32%	7.88%	-2.44%	8.21
CH25	10.40	5.42	-4.99	9.38%	9.11%	-0.27%	8.36
KNR1	6.06	4.92	-1.14	11.60%	6.90%	-4.70%	4.93
CH08	8.56	4.57	-3.99	13.65%	15.14%	1.49%	12.32
CH49	6.35	4.53	-1.83	11.91%	10.23%	-1.68%	8.52
GUD2	3.67	4.14	0.47	9.60%	5.56%	-4.04%	6.40
AVD1	7.29	3.58	-3.71	7.67%	8.13%	0.45%	7.73
TKM1	1.72	3.44	1.72	10.62%	7.45%	-3.17%	3.84
CH42	8.86	3.29	-5.57	14.20%	8.41%	-5.80%	11.91
CH30	13.17	3.09	-10.08	3.09%	3.41%	0.33%	9.42
CH22	3.20	2.90	-0.30	12.39%	6.10%	-6.29%	5.79
CGL1	3.71	2.70	-1.01	8.77%	7.53%	-1.23%	6.40
CH38	4.83	1.55	-3.28	14.24%	9.40%	-4.84%	4.70
CH35	5.69	1.53	-4.16	8.18%	9.03%	0.84%	5.44
MC09	1.62	1.07	-0.55	8.43%	4.91%	-3.52%	0.92
CH39	2.84	1.02	-1.82	6.34%	9.92%	3.58%	3.57
MC10	0.87	0.64	-0.23	6.48%	17.17%	10.69%	2.18
CH37	6.45	0.63	-5.82	7.93%	11.30%	3.37%	3.42

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH26	3.12	0.19	-2.93	1.08%	10.00%	8.92%	1.92
CH40	0.84	0.13	-0.71	-1.56%	2.95%	4.51%	3.92
CH29	1.32	0.04	-1.28	10.32%	19.04%	8.72%	1.38
CHENNAI-01 : Total	207.07	143.74	-63.33	9.46%	7.66%	-1.80%	222.84
SOUTH-03							
MDU1	17.29	14.46	-2.83	7.52%	5.49%	-2.03%	21.74
ATG1	2.82	9.42	6.60	7.88%	2.21%	-5.66%	5.59
MDU2	7.26	7.97	0.72	8.03%	7.12%	-0.91%	8.90
TPT1	2.45	6.66	4.20	11.65%	7.80%	-3.85%	3.90
MDU7	5.34	6.47	1.13	9.64%	-2.60%	-12.24%	4.66
MDU6	5.06	6.11	1.05	9.69%	7.04%	-2.65%	7.02
DGL1	11.33	6.01	-5.31	10.79%	9.81%	-0.97%	10.03
SVG1	2.52	5.97	3.45	8.01%	-0.47%	-8.48%	4.27
MPA1	4.42	5.13	0.71	10.33%	11.85%	1.52%	3.90
TEN2	1.71	5.06	3.35	9.24%	9.23%	-0.01%	4.36
TMM1	4.51	4.81	0.30	8.87%	9.38%	0.51%	5.73
DKI1	2.30	3.58	1.28	13.26%	10.09%	-3.16%	4.24
KKD3	4.64	3.54	-1.10	11.10%	12.84%	1.73%	4.88
TDI1	3.44	3.51	0.06	10.67%	7.68%	-2.99%	2.83
ADP1	1.45	3.51	2.05	5.42%	8.99%	3.57%	3.12
PNV2	1.99	3.44	1.45	6.18%	10.69%	4.51%	1.95
KPT1	3.12	3.10	-0.03	10.11%	9.27%	-0.85%	2.40
CBM1	3.12	2.88	-0.24	5.21%	5.78%	0.58%	4.65
MDU4	1.26	2.62	1.36	8.32%	9.89%	1.57%	3.93
PVI1	0.82	2.53	1.71	11.21%	4.14%	-7.07%	3.52
MDU3	4.48	2.43	-2.05	10.36%	3.36%	-7.00%	3.59
CMR1	1.01	2.24	1.23	12.82%	8.31%	-4.52%	2.09
TEN1	4.19	2.23	-1.96	12.10%	11.40%	-0.70%	4.17
PKM1	0.89	2.10	1.21	9.89%	9.58%	-0.31%	2.32
KRR1	2.31	1.96	-0.35	15.43%	12.21%	-3.22%	2.64
USL1	2.10	1.95	-0.15	7.23%	13.67%	6.45%	3.90
MLR1	6.94	1.92	-5.02	9.77%	13.57%	3.80%	3.63
BNR1	1.31	1.90	0.59	13.21%	7.25%	-5.96%	2.95
MDU5	2.64	1.84	-0.80	14.05%	12.54%	-1.52%	2.87
NTM1	2.07	1.70	-0.36	7.12%	7.59%	0.46%	2.66
NKI1	1.38	1.69	0.30	9.39%	12.52%	3.13%	2.40
BTU1	0.87	1.65	0.78	5.39%	3.75%	-1.64%	1.96
SGP1	1.84	1.61	-0.23	13.31%	9.18%	-4.13%	2.90
DGL2	3.46	1.27	-2.20	12.53%	16.80%	4.27%	3.15
MNM1	1.39	1.25	-0.14	10.56%	16.26%	5.70%	1.98
PNI1	1.00	1.05	0.06	4.13%	11.50%	7.37%	2.05
ODM1	1.30	0.98	-0.32	13.55%	10.58%	-2.97%	2.24
KYK1	1.83	0.61	-1.22	9.15%	12.82%	3.67%	2.51
SOUTH-03 : Total	127.87	137.16	9.30	9.66%	7.40%	-2.26%	161.63
TRICHY-01							
TRY1	20.95	20.83	-0.13	5.69%	7.44%	1.75%	25.37
TYR1	6.82	9.01	2.19	9.66%	3.98%	-5.67%	5.97
TVR2	5.72	7.36	1.63	7.65%	7.31%	-0.34%	9.21
TNJ1	6.24	7.31	1.07	7.60%	9.14%	1.54%	10.32

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PDK2	2.64	6.60	3.96	6.44%	10.05%	3.61%	3.99
PBR2	6.15	5.98	-0.17	7.59%	8.43%	0.83%	11.02
MVM1	12.69	5.64	-7.05	9.53%	12.81%	3.28%	9.92
KUM1	5.56	5.57	0.01	10.04%	9.06%	-0.98%	10.42
NGT1	3.54	4.97	1.44	11.74%	8.64%	-3.09%	5.45
TRY4	4.15	4.89	0.74	11.93%	8.07%	-3.86%	4.30
TNJ2	8.15	4.64	-3.51	7.44%	7.33%	-0.12%	7.81
KRN1	2.71	4.47	1.76	7.89%	8.05%	0.17%	3.23
JKM1	3.54	4.34	0.80	13.21%	9.54%	-3.67%	5.12
TVR1	2.52	3.93	1.41	15.67%	5.86%	-9.81%	3.69
PDK1	1.36	3.76	2.41	10.76%	9.67%	-1.10%	3.52
PTK1	6.42	3.67	-2.75	13.19%	9.97%	-3.22%	7.13
AYR1	1.93	3.56	1.63	11.92%	10.36%	-1.56%	4.22
NMM1	2.34	3.36	1.02	13.07%	11.59%	-1.49%	3.11
TTP1	3.34	3.23	-0.10	10.41%	13.15%	2.74%	5.54
NCK1	0.58	3.10	2.52	14.36%	10.30%	-4.06%	2.60
MDI1	4.40	2.97	-1.43	10.55%	11.02%	0.48%	8.18
KUM2	2.83	2.80	-0.03	14.55%	13.92%	-0.64%	3.49
ORU1	0.89	2.72	1.83	9.73%	9.64%	-0.09%	3.58
KIK1	2.40	2.56	0.16	11.67%	11.19%	-0.47%	4.93
MSI1	2.78	2.32	-0.46	8.58%	6.53%	-2.06%	3.72
PBR1	1.46	2.17	0.71	9.15%	9.38%	0.23%	3.07
APM1	0.25	0.98	0.73	20.10%	14.95%	-5.14%	2.12
TRY2	0.70	0.87	0.17	10.04%	7.39%	-2.65%	2.39
TRY3	2.82	0.85	-1.97	10.19%	6.62%	-3.57%	5.12
TRICHY-01 : Total	125.88	134.46	8.58	9.33%	8.77%	-0.56%	178.55
CHENNAI-02							
CH15	16.80	16.61	-0.19	8.89%	8.81%	-0.08%	16.78
CH03	16.97	10.38	-6.59	7.90%	8.04%	0.14%	16.63
CH50	7.61	10.02	2.41	10.12%	9.18%	-0.94%	6.44
CH18	6.57	7.89	1.32	11.68%	9.38%	-2.30%	8.46
CH21	11.13	7.55	-3.59	6.41%	9.68%	3.27%	12.07
CH20	6.96	7.27	0.31	10.14%	8.47%	-1.67%	8.79
CH12	14.37	6.77	-7.60	7.91%	7.38%	-0.52%	10.17
UKI1	2.58	5.91	3.33	9.34%	5.76%	-3.58%	4.33
CH33	2.58	5.78	3.19	9.75%	9.75%	0.00%	6.34
CH51	5.64	5.53	-0.11	11.51%	1.81%	-9.71%	8.35
GPD1	6.95	5.14	-1.82	6.03%	6.71%	0.68%	5.53
CH44	5.49	4.70	-0.79	13.02%	7.45%	-5.57%	5.91
MJR1	8.03	4.31	-3.72	8.07%	8.28%	0.20%	9.27
CH06	8.19	4.21	-3.98	5.66%	9.90%	4.24%	7.48
CH17	7.28	4.10	-3.19	12.00%	11.06%	-0.94%	5.04
CH43	4.27	4.04	-0.23	7.92%	10.32%	2.39%	5.31
CH34	8.85	3.47	-5.38	7.47%	12.90%	5.43%	8.43
CH24	5.75	3.43	-2.32	11.25%	5.12%	-6.14%	5.71
PON1	2.92	2.59	-0.33	11.06%	11.96%	0.89%	4.15
CH46	3.68	2.14	-1.54	13.28%	5.87%	-7.42%	3.47
CH36	4.10	2.12	-1.98	5.02%	0.39%	-4.63%	2.75
CH41	1.27	1.89	0.62	14.29%	5.22%	-9.08%	5.85

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
CH23	1.50	1.69	0.19	9.08%	9.58%	0.51%	4.18
CH31	2.70	1.09	-1.61	10.44%	6.39%	-4.05%	2.62
MC05	1.94	1.06	-0.88	4.18%	10.08%	5.89%	2.36
CH27	0.74	1.03	0.29	13.28%	14.60%	1.32%	2.49
MC06	0.50	0.71	0.20	0.70%	0.15%	-0.55%	1.97
CH01	0.37	0.35	-0.02	4.10%	23.38%	19.28%	0.12
CH32	0.02	0.03	0.01	20.95%	-107.52%	-128.47%	1.30
CHENNAI-02 : Total	165.77	131.80	-33.97	8.84%	8.24%	-0.61%	182.27
SOUTH ARCOT							
CUD1	7.83	9.04	1.21	10.73%	7.98%	-2.75%	12.20
TRK1	8.80	8.72	-0.08	9.12%	5.06%	-4.05%	7.70
CDM1	3.50	7.46	3.96	8.22%	9.21%	0.98%	7.70
POY1	6.90	7.05	0.15	8.33%	6.93%	-1.39%	11.43
PRT1	3.61	6.02	2.41	8.68%	8.03%	-0.65%	4.44
ULP1	4.71	5.73	1.02	7.13%	4.68%	-2.44%	5.80
SJI2	4.48	5.52	1.04	5.17%	5.61%	0.44%	5.68
NVL2	4.77	5.20	0.43	6.59%	2.05%	-4.53%	7.64
TVM2	2.04	4.77	2.73	8.98%	5.21%	-3.77%	3.69
KLM1	4.98	4.69	-0.29	11.09%	9.80%	-1.29%	5.95
TDM1	3.91	4.16	0.24	9.34%	9.25%	-0.09%	4.95
KML1	3.35	4.11	0.76	12.12%	12.21%	0.09%	3.53
VPM2	4.00	3.42	-0.58	8.47%	5.88%	-2.59%	7.37
POY2	4.21	3.07	-1.14	10.25%	4.82%	-5.43%	9.46
MKM1	1.54	2.98	1.43	8.36%	9.45%	1.09%	2.50
KKI2	2.71	2.97	0.27	10.14%	12.55%	2.41%	6.19
VPM1	1.54	2.69	1.15	6.61%	8.10%	1.50%	1.84
STP1	1.45	2.66	1.20	3.81%	7.37%	3.56%	2.21
VCM2	3.22	2.50	-0.72	10.96%	8.67%	-2.29%	2.70
TVM1	1.59	1.96	0.37	4.17%	7.05%	2.88%	3.17
VCM1	1.18	0.44	-0.74	13.95%	20.85%	6.90%	1.13
SOUTH ARCOT : Total	80.31	95.14	14.84	8.86%	7.32%	-1.55%	117.28
WEST-02							
SLM1	7.55	7.33	-0.21	7.91%	8.56%	0.65%	11.04
HSR2	8.75	6.53	-2.22	11.30%	5.39%	-5.91%	8.04
SLM3	4.39	6.08	1.69	11.20%	4.46%	-6.74%	5.87
KRI1	6.48	5.30	-1.18	8.50%	6.35%	-2.15%	3.94
TRM1	6.63	4.58	-2.05	7.85%	5.85%	-2.01%	5.34
SGI1	2.05	4.51	2.46	-22.55%	7.68%	30.23%	3.09
VPD1	3.64	4.17	0.53	9.55%	9.79%	0.24%	4.85
EPI1	2.64	3.63	0.99	10.98%	8.91%	-2.07%	3.81
PMP1	6.67	3.52	-3.15	8.16%	9.32%	1.16%	3.70
BMD1	1.68	3.24	1.55	14.92%	11.25%	-3.67%	3.22
MTR1	3.08	3.14	0.06	2.68%	12.66%	9.98%	5.42
SLM2	2.40	3.04	0.64	13.36%	6.60%	-6.76%	4.32
HRR1	2.19	2.64	0.46	10.77%	8.82%	-1.95%	3.82
KVP1	1.01	2.43	1.42	8.96%	5.12%	-3.84%	2.92
PNG1	0.80	2.34	1.53	16.78%	9.34%	-7.45%	1.99
APN1	2.79	2.26	-0.53	11.80%	7.51%	-4.29%	2.44
HSR1	9.19	2.22	-6.97	6.69%	15.37%	8.69%	4.94

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
PLC1	2.76	2.14	-0.62	11.69%	9.76%	-1.93%	3.24
ATU1	4.33	2.02	-2.31	9.81%	11.21%	1.40%	5.54
OML1	2.70	1.78	-0.92	3.56%	13.32%	9.77%	4.67
MCR1	3.83	1.59	-2.24	10.66%	9.08%	-1.58%	4.72
KAM1	2.54	1.26	-1.28	11.19%	-5.69%	-16.88%	1.81
DPR1	1.27	0.63	-0.64	14.80%	16.16%	1.36%	2.45
DPR2	1.36	0.61	-0.75	8.54%	16.10%	7.56%	2.57
EDP1	0.72	0.28	-0.44	9.61%	-0.95%	-10.56%	2.42
WEST-02 : Total	91.46	77.27	-14.19	8.57%	8.09%	-0.47%	106.15
KL-NORTH							
KZD1	47.33	53.97	6.64	0.98%	2.01%	1.03%	79.40
BSY1	11.65	11.76	0.11	2.63%	2.28%	-0.35%	20.51
KL-NORTH : Total	58.98	65.73	6.75	1.31%	2.06%	0.75%	99.91
WEST-01							
CBE2	15.38	6.17	-9.20	11.69%	8.32%	-3.37%	17.55
KMR1	6.51	6.01	-0.50	10.70%	8.91%	-1.79%	7.35
KGI1	4.87	3.17	-1.69	4.42%	11.31%	6.89%	3.43
UAM1	3.64	2.97	-0.67	6.82%	11.94%	5.13%	5.97
CBE4	7.53	2.44	-5.09	12.67%	10.08%	-2.58%	4.62
UMP1	2.66	2.16	-0.50	12.90%	7.55%	-5.35%	2.23
SNR1	3.36	2.13	-1.23	14.01%	8.25%	-5.76%	2.95
MPM1	5.55	2.04	-3.51	12.04%	14.95%	2.91%	3.50
PDM1	1.77	1.96	0.19	10.81%	13.49%	2.69%	1.90
CBE6	6.50	1.84	-4.66	12.09%	13.74%	1.65%	3.94
GDR1	2.08	1.83	-0.26	8.11%	13.79%	5.68%	2.57
DPM2	3.14	1.52	-1.62	9.48%	13.96%	4.48%	2.98
CNR1	2.18	1.47	-0.71	16.04%	12.91%	-3.13%	2.53
CBE3	0.73	1.39	0.66	15.45%	22.12%	6.66%	1.48
PPI1	3.67	1.28	-2.38	12.71%	14.25%	1.54%	2.18
SUL1	2.18	1.25	-0.93	14.04%	16.54%	2.50%	2.60
PLI1	7.18	1.23	-5.95	11.99%	15.37%	3.38%	4.71
CBE1	3.39	1.21	-2.18	10.33%	14.37%	4.04%	3.38
KMD1	2.92	1.03	-1.88	8.94%	8.36%	-0.57%	1.95
CBE5	1.97	0.70	-1.27	10.98%	12.03%	1.06%	1.46
ANR1	0.97	0.68	-0.29	7.85%	14.91%	7.05%	0.93
WEST-01 : Total	88.15	44.48	-43.68	11.16%	11.59%	0.43%	80.22
WEST-03							
NKL2	5.84	5.70	-0.14	13.17%	2.65%	-10.52%	5.50
ERD1	5.88	3.96	-1.92	7.91%	5.12%	-2.79%	8.17
ERD2	5.70	2.77	-2.93	12.79%	10.40%	-2.39%	5.94
TPR2	4.03	2.61	-1.42	10.44%	5.81%	-4.63%	5.72
RSP1	1.50	2.26	0.76	13.22%	9.16%	-4.06%	3.12
CMI1	2.23	1.64	-0.59	14.02%	7.26%	-6.76%	1.49
TPR1	2.59	1.61	-0.98	7.68%	10.90%	3.23%	4.82
KMM1	1.08	1.55	0.47	18.08%	8.06%	-10.02%	2.00
GBM1	1.45	1.54	0.09	9.23%	11.75%	2.52%	2.56
TCG1	2.07	1.47	-0.60	9.78%	3.12%	-6.66%	2.63
KGM1	1.55	1.32	-0.24	9.05%	10.27%	1.22%	1.84
AVI1	5.06	1.28	-3.78	11.18%	10.33%	-0.85%	2.75

Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	Day Target
SGG1	1.97	0.91	-1.06	8.29%	15.25%	6.96%	1.53
TPR4	1.51	0.81	-0.70	9.92%	3.17%	-6.75%	2.25
SYM2	2.01	0.78	-1.23	8.68%	19.80%	11.12%	2.33
PDR1	1.17	0.72	-0.45	15.12%	11.53%	-3.58%	1.52
VKL1	1.34	0.68	-0.66	17.85%	19.96%	2.10%	1.79
TPR3	1.65	0.49	-1.16	8.80%	11.45%	2.65%	2.90
WEST-03 : Total	48.65	32.10	-16.54	11.06%	7.81%	-3.25%	58.86
KL-SOUTH							
TVP1	17.04	20.79	3.76	0.81%	-5.42%	-6.23%	16.71
PNL1	3.94	3.95	0.01	-6.15%	-1.50%	4.65%	4.99
KLR1	4.62	3.25	-1.37	-0.73%	2.96%	3.68%	4.99
PAS1	6.36	2.03	-4.32	1.78%	5.04%	3.26%	6.16
KL-SOUTH : Total	31.95	30.03	-1.92	-0.08%	-3.29%	-3.21%	32.85
OTHERS							
GHUB		14.74	14.74	0.00%	-0.92%	-0.92%	0.00
CZWH		8.84	8.84	0.00%	-9.82%	-9.82%	0.00
WHC3		3.73	3.73	0.00%	-10.34%	-10.34%	0.00
TZSD		2.85	2.85	0.00%	0.88%	0.88%	0.00
WZSD		0.78	0.78	0.00%	5.50%	5.50%	0.00
S2SD		0.70	0.70	0.00%	-0.22%	-0.22%	0.00
WZWH		0.59	0.59	0.00%	0.01%	0.01%	0.00
SZSD		0.35	0.35	0.00%	0.24%	0.24%	0.00
KZSD		0.03	0.03	0.00%	0.95%	0.95%	0.00
WHTV	(0.60)		0.60	15.20%	41.26%	26.07%	0.00
WHUT		(0.33)	-0.33	0.00%	10.09%	10.09%	0.00
WHMD	(1.14)	(0.33)	0.81	3.95%	6.50%	2.55%	0.00
WHVL	(0.16)	(0.42)	-0.26	9.51%	0.53%	-8.98%	0.00
WHCB	(0.37)	(0.48)	-0.11	13.25%	3.46%	-9.79%	0.00
WHTM		(0.69)	-0.69	0.00%	2.74%	2.74%	0.00
WCHN	(3.52)	(0.98)	2.54	13.65%	9.64%	-4.01%	0.00
WTRZ	(0.24)	(2.87)	-2.63	29.61%	14.71%	-14.90%	0.00
WHKZ		(3.21)	-3.21	0.00%	1.96%	1.96%	0.00
OTHERS : Total	(6.03)	23.31	29.34	12.47%	-8.55%	-21.02%	0.00
Grand Total	1331.06	1267.04	-64.01	8.74%	7.03%	-1.71%	1626.51