

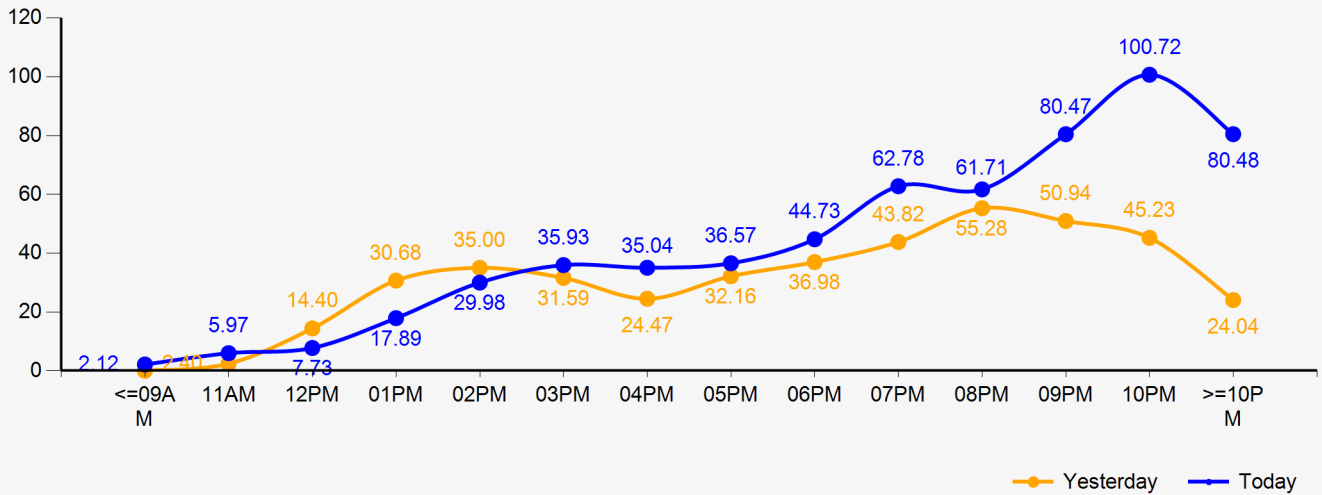
YD Sales : 426.99

YD GP%: 4.87%

TD Sales : 602.13

TD GP%: 4.16%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	51.50	95.71	44.21	4.99%	3.80%	-1.20%
CHENNAI-01	46.85	66.18	19.33	5.33%	4.29%	-1.04%
NORTH ARCOT	55.79	65.56	9.76	4.54%	4.82%	0.29%
CHENNAI-02	57.42	64.03	6.61	5.07%	5.22%	0.15%
TRICHY-01	29.23	53.04	23.81	5.36%	4.21%	-1.15%
SOUTH ARCOT	30.32	43.59	13.27	4.43%	3.68%	-0.75%
WEST-02	33.28	41.13	7.85	6.05%	4.59%	-1.46%
SOUTH-03	29.27	40.86	11.59	5.31%	4.86%	-0.45%
KL-NORTH	16.59	34.36	17.76	4.14%	4.05%	-0.09%
TIRUPATI-01	21.69	25.81	4.12	3.39%	3.89%	0.50%
VIJAYAWADA-01	15.85	19.13	3.27	3.15%	3.02%	-0.13%
WEST-01	22.12	15.96	(6.16)	4.94%	5.84%	0.91%
HO01	0.00	14.39	14.39	#Error	-0.95%	#Error
WEST-03	8.92	12.95	4.03	4.89%	2.92%	-1.97%
KL-SOUTH	8.15	5.45	(2.70)	4.18%	2.17%	-2.01%
HYDERABAD-01	0.00	3.98	3.98	#Error	2.49%	#Error
Total	426.99	602.13	175	4.87%	4.16%	-0.71%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	ERL2	0.14	16.31	16.17	9.94%	5.37%	-4.57%
	TVL1	3.87	7.34	3.47	3.66%	4.55%	0.89%
	VNR2	2.10	7.09	4.99	7.08%	3.42%	-3.67%
	TUT1	4.04	6.94	2.91	2.94%	4.96%	2.03%
	NGR1	2.90	4.55	1.65	7.47%	1.58%	-5.90%
	TUT2	3.84	4.54	0.70	4.29%	3.71%	-0.58%
	VLY1	1.95	4.40	2.45	0.93%	3.18%	2.26%
	TKS2	3.91	4.08	0.16	2.21%	1.26%	-0.95%
	KVT1	1.27	2.83	1.56	4.28%	1.02%	-3.26%
	TKS1	1.44	2.71	1.26	4.36%	3.78%	-0.58%
	SVK1	3.22	2.47	(0.75)	1.62%	4.98%	3.36%
	SKD1	0.74	2.26	1.52	6.76%	1.90%	-4.86%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	RND2	0.46	2.21	1.75	5.65%	6.76%	1.11%
	MAR1	0.86	2.18	1.32	8.18%	6.02%	-2.16%
	APK2	0.47	2.16	1.70	4.71%	-0.32%	-5.03%
	VKM1	1.41	1.85	0.44	12.29%	0.70%	-11.59%
	TKY1	1.36	1.53	0.17	6.76%	3.61%	-3.15%
	TCN1	0.62	1.49	0.87	12.38%	1.85%	-10.53%
	KYR1	1.74	1.42	(0.32)	7.92%	2.51%	-5.41%
	ARM1	0.31	1.41	1.10	9.25%	8.03%	-1.22%
	PKD1	1.31	1.37	0.06	7.17%	3.08%	-4.09%
	VNR1	1.24	1.35	0.12	8.34%	3.80%	-4.53%
	APK1	0.70	1.30	0.61	8.14%	0.33%	-7.81%
	RPM1	0.72	1.25	0.53	2.63%	6.20%	3.56%
	ASM1	0.31	1.22	0.91	1.79%	4.41%	2.62%
	RND1	0.66	1.21	0.55	0.46%	2.87%	2.41%
	STU2	0.00	1.09	1.09	#Error	2.62%	#Error
	KSM1	1.78	1.07	(0.71)	10.88%	4.58%	-6.30%
	MMT1	1.31	1.00	(0.31)	2.87%	2.94%	0.07%
	SNL1	0.16	0.99	0.82	10.47%	2.74%	-7.73%
	KGL1	0.84	0.96	0.12	5.52%	5.45%	-0.07%
	SGT1	0.86	0.91	0.05	5.36%	4.10%	-1.26%
	TYI1	0.47	0.72	0.25	6.34%	7.58%	1.24%
	PDI1	0.79	0.68	(0.11)	11.14%	0.98%	-10.16%
	UDN1	2.25	0.46	(1.78)	1.50%	2.81%	1.31%
	SDI1	0.35	0.33	(0.02)	11.75%	8.23%	-3.52%
	COL1	1.10	0.00	(1.10)	0.09%	#Error	#Error
	Total	51.50	95.71	44.21	4.99%	3.80%	-1.20%
CHENNAI-01							
	CH47	3.33	7.21	3.88	7.53%	3.78%	-3.75%
	CH14	3.27	6.71	3.44	5.44%	4.39%	-1.06%
	GUD1	1.23	5.04	3.82	8.09%	3.67%	-4.42%
	CH16	1.55	4.93	3.38	4.71%	3.45%	-1.26%
	SKL1	0.97	4.35	3.39	5.81%	3.63%	-2.18%
	CH45	1.97	3.94	1.97	4.10%	1.74%	-2.37%
	KNR1	2.35	3.09	0.73	5.09%	4.61%	-0.48%
	MRM1	0.89	2.87	1.98	7.07%	3.61%	-3.46%
	CH48	1.43	2.62	1.19	6.07%	3.88%	-2.18%
	CH28	1.73	2.60	0.87	7.32%	6.25%	-1.08%
	TKM1	1.18	2.53	1.35	12.62%	5.14%	-7.48%
	CH49	0.79	2.24	1.45	5.71%	8.40%	2.69%
	CH25	2.85	2.16	(0.70)	5.08%	7.38%	2.30%
	GUD2	1.29	2.11	0.82	5.24%	3.01%	-2.23%
	CH07	1.19	1.86	0.67	11.88%	6.51%	-5.37%
	CH42	1.04	1.45	0.41	7.73%	6.54%	-1.20%
	CGL1	1.04	1.37	0.32	2.83%	2.93%	0.10%
	AVD1	3.00	1.33	(1.67)	5.75%	3.23%	-2.53%
	CH22	1.10	1.14	0.05	3.82%	2.39%	-1.43%
	CH35	3.21	1.04	(2.18)	5.34%	2.93%	-2.42%
	MC09	1.55	0.99	(0.55)	7.37%	4.08%	-3.28%
	CH38	0.51	0.95	0.44	10.01%	5.53%	-4.48%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH08	1.27	0.77	(0.50)	7.74%	8.36%	0.61%
	CH19	1.10	0.66	(0.44)	8.71%	2.95%	-5.76%
	CH39	1.27	0.54	(0.73)	0.34%	3.47%	3.13%
	CH05	1.34	0.45	(0.88)	-12.82%	3.66%	16.47%
	CH30	0.27	0.38	0.11	17.15%	3.74%	-13.40%
	CH37	3.09	0.37	(2.72)	1.88%	3.54%	1.66%
	MC10	0.77	0.35	(0.42)	1.89%	11.56%	9.67%
	CH40	0.28	0.13	(0.15)	3.81%	2.95%	-0.86%
	CH26	0.00	0.00		#Error	#Error	#Error
	CH29	0.00	0.00		#Error	#Error	#Error
	Total	46.85	66.18	19.33	5.33%	4.29%	-1.04%
NORTH ARCOT							
	VEL4	0.00	12.75	12.75	#Error	5.15%	#Error
	VEL3	0.00	8.93	8.93	#Error	4.67%	#Error
	KPM2	9.17	6.54	(2.63)	3.61%	3.92%	0.31%
	WJP1	0.81	3.43	2.62	5.30%	5.36%	0.06%
	VEL2	1.14	3.42	2.29	7.04%	2.86%	-4.18%
	WJD1	2.27	2.71	0.45	4.45%	5.77%	1.32%
	TRR1	3.32	2.56	(0.76)	2.51%	4.36%	1.85%
	VNB1	2.74	2.47	(0.27)	5.58%	5.47%	-0.11%
	CGM1	1.39	2.22	0.83	5.65%	6.39%	0.74%
	TRL1	1.41	2.07	0.65	1.88%	5.86%	3.98%
	GDM1	2.32	2.06	(0.26)	2.39%	3.61%	1.22%
	ABR1	2.63	2.05	(0.58)	2.73%	7.53%	4.80%
	SBR1	4.89	1.58	(3.32)	6.78%	5.47%	-1.31%
	UGI1	1.39	1.55	0.16	7.25%	8.51%	1.26%
	AKM1	3.14	1.55	(1.59)	8.05%	0.41%	-7.63%
	VSI1	4.37	1.46	(2.90)	4.26%	1.97%	-2.29%
	CYR1	1.63	1.26	(0.36)	8.00%	4.10%	-3.90%
	KPM1	0.76	1.09	0.33	4.59%	6.24%	1.64%
	SLG1	2.00	1.08	(0.92)	-1.47%	3.83%	5.30%
	PLR1	1.71	0.90	(0.81)	7.31%	6.30%	-1.01%
	BGR1	2.16	0.89	(1.27)	2.60%	3.23%	0.63%
	ANI1	2.64	0.74	(1.90)	1.56%	-0.86%	-2.43%
	ARC2	1.22	0.70	(0.52)	10.93%	9.74%	-1.19%
	CPT1	2.04	0.65	(1.38)	6.01%	10.03%	4.02%
	PTU1	0.15	0.43	0.29	0.89%	3.79%	2.90%
	VEL1	0.00	0.33	0.33	#Error	3.08%	#Error
	TRT1	0.51	0.14	(0.38)	4.12%	0.44%	-3.68%
	Total	55.79	65.56	9.76	4.54%	4.82%	0.29%
CHENNAI-02							
	CH15	7.92	7.02	(0.90)	5.36%	7.40%	2.04%
	CH20	1.54	5.34	3.80	5.52%	3.81%	-1.71%
	CH03	8.37	5.31	(3.06)	4.82%	3.87%	-0.95%
	UKI1	0.90	5.23	4.33	2.04%	4.92%	2.88%
	GPD1	4.72	3.98	(0.74)	3.81%	3.53%	-0.29%
	CH33	1.07	3.66	2.59	3.04%	5.62%	2.58%
	CH50	1.61	3.57	1.95	6.02%	5.22%	-0.80%
	CH21	5.77	3.40	(2.37)	2.70%	6.10%	3.41%
	CH51	1.13	3.03	1.89	1.92%	3.11%	1.19%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH12	2.71	2.92	0.21	4.18%	4.63%	0.46%
	CH44	0.60	2.69	2.09	7.86%	3.65%	-4.21%
	MJR1	4.05	2.54	(1.51)	7.51%	5.16%	-2.36%
	CH34	4.55	1.95	(2.60)	4.93%	7.15%	2.23%
	CH17	1.86	1.88	0.02	8.57%	4.96%	-3.60%
	CH18	1.06	1.72	0.66	7.61%	8.76%	1.15%
	CH43	0.39	1.32	0.92	3.28%	6.12%	2.85%
	CH46	1.65	1.18	(0.47)	11.58%	4.88%	-6.70%
	CH23	0.90	1.16	0.26	1.40%	5.74%	4.34%
	PON1	1.26	1.10	(0.16)	8.83%	8.55%	-0.28%
	MC05	1.91	1.03	(0.88)	3.91%	9.82%	5.91%
	CH24	0.81	1.01	0.20	1.87%	8.41%	6.54%
	CH06	0.14	0.97	0.83	2.18%	4.18%	1.99%
	CH36	0.00	0.74	0.74	#Error	3.87%	#Error
	MC06	0.50	0.67	0.17	0.70%	-1.64%	-2.33%
	CH31	1.21	0.33	(0.88)	6.44%	4.20%	-2.24%
	CH41	0.64	0.15	(0.49)	9.40%	9.80%	0.40%
	CH27	0.14	0.14		2.18%	2.18%	0.00%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH32	0.00	0.00		#Error	#Error	#Error
	Total	57.42	64.03	6.61	5.07%	5.22%	0.15%
TRICHY-01							
	TYR1	2.07	7.32	5.25	6.11%	1.85%	-4.26%
	TRY1	5.99	6.44	0.45	4.44%	4.71%	0.27%
	PDK2	0.42	3.46	3.04	4.07%	4.40%	0.33%
	KRN1	0.95	2.99	2.04	2.26%	5.61%	3.35%
	PBR2	1.35	2.82	1.47	7.98%	2.64%	-5.34%
	TRY4	1.45	2.59	1.14	4.28%	3.18%	-1.10%
	TNJ1	1.00	2.35	1.35	5.09%	5.20%	0.11%
	NGT1	0.72	2.08	1.37	8.05%	4.84%	-3.21%
	KUM1	1.16	2.07	0.91	10.45%	2.11%	-8.34%
	TVR2	1.68	2.02	0.35	2.67%	2.27%	-0.40%
	TVR1	0.52	1.64	1.12	6.18%	2.24%	-3.94%
	AYR1	0.40	1.63	1.23	9.18%	5.83%	-3.34%
	ORU1	0.00	1.59	1.59	#Error	6.93%	#Error
	NMM1	0.99	1.57	0.58	6.52%	4.94%	-1.59%
	MSI1	1.34	1.54	0.19	4.16%	3.34%	-0.82%
	TTP1	2.28	1.48	(0.79)	8.59%	9.98%	1.38%
	JKM1	1.09	1.33	0.24	8.40%	3.41%	-4.99%
	TNJ2	1.63	1.29	(0.34)	1.49%	4.89%	3.40%
	MVM1	1.16	1.20	0.04	2.81%	3.27%	0.46%
	NCK1	0.00	1.19	1.19	#Error	9.87%	#Error
	TRY2	0.26	0.81	0.55	4.85%	5.85%	1.00%
	PBR1	0.71	0.79	0.08	8.62%	2.79%	-5.83%
	PTK1	0.88	0.72	(0.16)	2.65%	7.38%	4.73%
	PDK1	0.22	0.63	0.42	3.72%	2.22%	-1.50%
	MDI1	0.46	0.51	0.05	5.80%	3.57%	-2.22%
	APM1	0.00	0.41	0.41	#Error	11.51%	#Error
	KIK1	0.14	0.25	0.12	2.18%	3.81%	1.63%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	KUM2	0.21	0.15	(0.06)	9.68%	0.12%	-9.56%
	TRY3	0.16	0.15		2.19%	5.29%	3.11%
	Total	29.23	53.04	23.81	5.36%	4.21%	-1.15%
SOUTH ARCOT							
	TRK1	1.86	5.14	3.28	5.23%	1.77%	-3.46%
	SJI2	2.29	4.35	2.06	4.75%	2.37%	-2.38%
	CUD1	3.68	3.64	(0.04)	6.03%	5.84%	-0.19%
	ULP1	2.49	3.34	0.85	5.37%	2.38%	-2.99%
	TVM2	1.29	2.92	1.62	6.68%	4.01%	-2.67%
	NVL2	2.80	2.65	(0.15)	4.32%	-1.97%	-6.28%
	TDM1	1.90	2.07	0.17	5.31%	5.90%	0.59%
	PRT1	1.48	2.03	0.54	3.22%	3.27%	0.05%
	CDM1	1.59	2.01	0.42	7.16%	6.93%	-0.23%
	KLM1	1.17	1.97	0.80	3.26%	6.29%	3.03%
	POY2	0.99	1.95	0.96	3.61%	0.29%	-3.32%
	VPM2	1.80	1.91	0.11	2.52%	4.85%	2.33%
	MKM1	1.10	1.65	0.55	5.04%	5.52%	0.48%
	VPM1	0.76	1.43	0.67	1.02%	2.64%	1.62%
	TVM1	1.28	1.22	(0.06)	2.46%	1.03%	-1.43%
	STP1	1.34	1.17	(0.17)	1.21%	2.22%	1.02%
	VCM2	0.73	1.01	0.29	1.12%	5.33%	4.21%
	KML1	0.46	0.99	0.54	7.20%	9.04%	1.83%
	POY1	0.62	0.98	0.36	1.97%	-0.56%	-2.53%
	KKI2	0.68	0.90	0.22	4.20%	15.71%	11.51%
	VCM1	0.00	0.26	0.26	#Error	21.24%	#Error
	Total	30.32	43.59	13.27	4.43%	3.68%	-0.75%
WEST-02							
	TRM1	3.64	3.99	0.35	2.69%	3.45%	0.76%
	SLM1	1.74	3.37	1.64	6.37%	4.37%	-2.00%
	SLM3	0.92	3.05	2.13	10.33%	3.44%	-6.89%
	VPD1	1.61	2.83	1.22	5.10%	5.75%	0.65%
	SGI1	1.52	2.72	1.19	6.70%	3.75%	-2.95%
	EPI1	1.49	2.52	1.02	11.17%	6.02%	-5.15%
	SLM2	0.52	2.32	1.81	5.17%	6.00%	0.83%
	PMP1	4.74	2.29	(2.45)	6.44%	4.74%	-1.70%
	HSR2	2.99	2.22	(0.76)	8.93%	1.40%	-7.54%
	MTR1	0.83	2.05	1.22	6.51%	8.01%	1.50%
	BMD1	0.53	1.90	1.37	12.07%	8.28%	-3.80%
	KRI1	0.93	1.74	0.81	3.28%	2.70%	-0.58%
	APN1	1.52	1.71	0.19	7.48%	4.00%	-3.49%
	HRR1	0.78	1.60	0.82	8.98%	4.63%	-4.35%
	PNG1	0.00	1.27	1.27	#Error	3.11%	#Error
	KAM1	1.19	1.06	(0.13)	5.79%	2.64%	-3.15%
	ATU1	0.84	0.95	0.10	1.47%	6.19%	4.72%
	MCR1	1.33	0.85	(0.48)	4.57%	2.38%	-2.19%
	OML1	0.84	0.79	(0.05)	3.47%	2.53%	-0.94%
	PLC1	1.07	0.61	(0.46)	3.36%	11.48%	8.12%
	HSR1	2.46	0.50	(1.97)	5.63%	2.77%	-2.86%
	KVP1	0.84	0.40	(0.44)	4.77%	2.08%	-2.69%
	EDP1	0.01	0.23	0.22	9.55%	-0.45%	-10.00%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	DPR1	0.00	0.15	0.15	#Error	24.31%	#Error
	DPR2	0.93	0.00	(0.93)	4.25%	#Error	#Error
	Total	33.28	41.13	7.85	6.05%	4.59%	-1.46%
SOUTH-03							
	MDU7	0.46	3.70	3.24	9.21%	-0.04%	-9.25%
	MDU6	0.88	2.98	2.10	13.09%	5.00%	-8.09%
	ADP1	0.58	2.67	2.09	6.77%	5.82%	-0.95%
	SVG1	0.19	2.53	2.33	0.96%	2.88%	1.91%
	TDI1	2.29	2.46	0.16	9.02%	3.87%	-5.15%
	MPA1	1.74	2.12	0.39	3.11%	5.63%	2.51%
	TEN2	0.12	1.92	1.80	1.85%	5.50%	3.65%
	MDU2	1.11	1.78	0.67	5.42%	5.77%	0.35%
	KPT1	1.50	1.64	0.14	2.84%	7.72%	4.87%
	PVI1	0.01	1.52	1.51	10.59%	2.21%	-8.38%
	TMM1	0.60	1.34	0.74	5.52%	4.16%	-1.36%
	DKI1	0.95	1.29	0.35	4.73%	7.42%	2.69%
	MDU1	2.51	1.26	(1.25)	2.37%	2.22%	-0.15%
	TEN1	1.22	1.07	(0.15)	11.03%	10.88%	-0.14%
	TPT1	0.81	1.06	0.25	5.15%	4.72%	-0.43%
	CMR1	0.14	1.05	0.91	0.12%	4.39%	4.27%
	USL1	0.00	1.05	1.05	#Error	13.62%	#Error
	CBM1	2.11	0.99	(1.12)	0.96%	4.63%	3.67%
	MDU4	0.00	0.95	0.95	#Error	5.93%	#Error
	NTM1	1.00	0.90	(0.10)	0.49%	4.82%	4.32%
	BNR1	0.28	0.87	0.59	2.49%	3.22%	0.74%
	MDU3	0.69	0.77	0.08	10.36%	1.58%	-8.78%
	NKI1	0.94	0.74	(0.20)	6.56%	9.30%	2.74%
	DGL2	0.27	0.72	0.44	1.95%	10.23%	8.28%
	ATG1	0.91	0.60	(0.31)	6.76%	6.85%	0.09%
	ODM1	0.41	0.51	0.09	7.63%	2.86%	-4.77%
	PNV2	0.41	0.45	0.04	5.04%	1.03%	-4.01%
	DGL1	1.33	0.36	(0.97)	9.46%	0.44%	-9.02%
	MDU5	0.15	0.35	0.20	11.16%	-0.98%	-12.14%
	BTU1	0.47	0.32	(0.15)	-1.11%	2.19%	3.30%
	PKM1	0.01	0.31	0.30	15.21%	4.60%	-10.62%
	SGP1	0.40	0.25	(0.15)	13.57%	16.42%	2.86%
	MLR1	1.57	0.20	(1.37)	4.15%	12.47%	8.33%
	KRR1	0.26	0.12	(0.14)	3.91%	16.07%	12.17%
	KYK1	0.88	0.01	(0.87)	4.90%	10.59%	5.68%
	KKD3	1.07	0.00	(1.07)	5.19%	#Error	#Error
	MNM1	0.20	0.00	(0.20)	3.02%	#Error	#Error
	PNI1	0.80	0.00	(0.80)	2.14%	#Error	#Error
	Total	29.27	40.86	11.59	5.31%	4.86%	-0.45%
KL-NORTH							
	KZD1	12.24	27.87	15.63	3.42%	4.17%	0.75%
	BSY1	4.35	6.48	2.13	6.15%	3.53%	-2.63%
	Total	16.59	34.36	17.76	4.14%	4.05%	-0.09%
TIRUPATI-01							
	PUT1	0.00	4.66	4.66	#Error	5.83%	#Error
	ATP1	6.04	3.89	(2.15)	4.06%	3.70%	-0.36%
	KNL2	1.86	1.73	(0.13)	-1.60%	0.68%	2.28%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KHT1	1.32	1.34	0.02	2.36%	5.88%	3.52%
	MPL1	0.16	1.31	1.15	5.12%	2.10%	-3.02%
	TPY2	0.88	1.30	0.42	3.89%	4.51%	0.62%
	RJP1	0.48	1.24	0.76	0.15%	0.93%	0.78%
	CTO1	1.73	1.18	(0.55)	5.94%	3.36%	-2.57%
	KOU1	0.30	1.08	0.78	12.57%	2.42%	-10.15%
	PIL1	0.60	1.02	0.42	1.34%	5.58%	4.23%
	NDL1	0.16	0.87	0.71	-1.80%	1.63%	3.43%
	BVL1	0.74	0.84	0.10	1.41%	6.21%	4.79%
	PDT1	0.00	0.81	0.81	#Error	-0.43%	#Error
	RCY1	0.00	0.73	0.73	#Error	4.51%	#Error
	SPE1	1.08	0.58	(0.50)	3.47%	3.82%	0.35%
	KDA1	0.14	0.49	0.34	21.97%	1.19%	-20.78%
	KAR1	0.45	0.49	0.04	2.45%	4.99%	2.53%
	DHN1	0.78	0.46	(0.31)	8.45%	2.78%	-5.68%
	NYP1	0.21	0.42	0.21	1.79%	4.34%	2.55%
	VKI1	0.50	0.33	(0.17)	0.42%	3.46%	3.04%
	PMR1	0.94	0.31	(0.64)	8.58%	11.13%	2.55%
	PGR1	0.21	0.24	0.03	-0.24%	3.95%	4.19%
	GTL1	0.57	0.19	(0.38)	2.30%	12.28%	9.98%
	KVL1	0.00	0.16	0.16	#Error	8.59%	#Error
	ADI1	0.40	0.15	(0.25)	0.51%	5.29%	4.79%
	KDR1	0.00	0.00		#Error	#Error	#Error
	KNL1	0.16	0.00	(0.16)	8.58%	#Error	#Error
	NLR1	0.14	0.00	(0.14)	20.33%	#Error	#Error
	TPI1	1.84	0.00	(1.84)	0.05%	#Error	#Error
	TPY1	0.00	0.00		#Error	#Error	#Error
	Total	21.69	25.81	4.12	3.39%	3.89%	0.50%
VIJAYAWADA-01							
	BVR1	0.98	2.19	1.21	6.12%	4.21%	-1.91%
	MTM1	1.21	1.18	(0.03)	-0.59%	-0.81%	-0.22%
	VJW5	0.00	1.06	1.06	#Error	0.76%	#Error
	VJW1	0.00	1.02	1.02	#Error	2.93%	#Error
	JPT1	0.00	0.87	0.87	#Error	2.82%	#Error
	VJW2	0.48	0.84	0.36	0.15%	-0.42%	-0.56%
	ELU1	0.99	0.84	(0.15)	9.06%	4.69%	-4.37%
	CKT1	0.00	0.78	0.78	#Error	5.92%	#Error
	PPM1	0.53	0.73	0.21	4.01%	0.43%	-3.58%
	PNR1	0.25	0.71	0.46	1.79%	3.86%	2.08%
	KND1	0.00	0.69	0.69	#Error	12.35%	#Error
	BPP1	0.15	0.68	0.54	12.86%	9.16%	-3.70%
	VUY1	0.85	0.65	(0.20)	5.90%	0.90%	-5.00%
	GDV1	0.13	0.64	0.51	-3.64%	2.26%	5.90%
	NRT1	1.12	0.64	(0.48)	0.91%	-0.44%	-1.34%
	TVU1	0.14	0.55	0.41	2.18%	2.88%	0.70%
	GVM1	1.17	0.52	(0.65)	1.94%	2.33%	0.39%
	NPR1	0.00	0.51	0.51	#Error	7.17%	#Error
	VJW4	0.19	0.51	0.32	-0.13%	0.51%	0.65%
	PAP1	0.22	0.48	0.26	15.55%	0.15%	-15.40%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	GNT2	0.26	0.44	0.17	-2.41%	-0.98%	1.43%
	TEL1	1.44	0.38	(1.06)	-0.20%	7.08%	7.28%
	TNI1	0.00	0.36	0.36	#Error	2.76%	#Error
	RMV1	0.28	0.36	0.08	-1.52%	5.73%	7.26%
	VJW3	0.00	0.30	0.30	#Error	-0.87%	#Error
	PRL1	0.15	0.29	0.13	-0.71%	-1.31%	-0.60%
	JGG1	0.17	0.28	0.11	3.28%	3.87%	0.59%
	CRL1	0.99	0.16	(0.83)	2.78%	8.59%	5.81%
	TNK1	0.55	0.16	(0.39)	16.19%	6.99%	-9.19%
	OGL1	1.24	0.16	(1.08)	2.61%	2.55%	-0.05%
	NZV1	0.56	0.14	(0.43)	0.69%	-0.94%	-1.63%
	AMP1	0.56	0.00	(0.56)	0.21%	#Error	#Error
	DPE1	0.19	0.00	(0.19)	0.96%	#Error	#Error
	GNT1	0.45	0.00	(0.45)	8.86%	#Error	#Error
	RAL1	0.01	0.00	(0.01)	17.98%	#Error	#Error
	TDD1	0.41	0.00	(0.41)	3.66%	#Error	#Error
	VKN1	0.18	0.00	(0.18)	-3.97%	#Error	#Error
	Total	15.85	19.13	3.27	3.15%	3.02%	-0.13%
WEST-01	CBE2	3.48	3.64	0.17	6.89%	5.25%	-1.64%
	KMR1	1.49	3.03	1.53	5.17%	4.52%	-0.65%
	UAM1	1.78	1.29	(0.49)	4.36%	5.08%	0.72%
	KGI1	2.36	1.03	(1.33)	4.11%	4.47%	0.36%
	CNR1	0.85	0.90	0.05	4.58%	8.16%	3.59%
	DPM2	1.71	0.73	(0.98)	3.81%	9.22%	5.40%
	GDR1	1.28	0.67	(0.61)	6.62%	5.86%	-0.76%
	PPI1	1.17	0.53	(0.64)	5.37%	3.27%	-2.10%
	CBE6	0.64	0.43	(0.21)	0.14%	16.10%	15.96%
	PDM1	0.67	0.39	(0.28)	6.38%	2.53%	-3.85%
	CBE5	0.50	0.38	(0.12)	5.22%	7.08%	1.86%
	UMP1	0.53	0.37	(0.16)	-1.21%	4.32%	5.52%
	SNR1	0.61	0.37	(0.24)	0.88%	2.67%	1.79%
	KMD1	0.62	0.37	(0.25)	11.54%	4.20%	-7.33%
	MPM1	1.47	0.37	(1.10)	4.20%	3.54%	-0.66%
	PLI1	0.85	0.36	(0.49)	7.61%	10.43%	2.82%
	CBE1	0.96	0.34	(0.62)	0.82%	4.41%	3.59%
	CBE3	0.27	0.26	(0.01)	9.92%	23.65%	13.73%
	CBE4	0.39	0.26	(0.13)	9.05%	6.70%	-2.36%
	ANR1	0.16	0.23	0.08	2.81%	1.18%	-1.64%
	SUL1	0.34	0.00	(0.34)	2.28%	#Error	#Error
	Total	22.12	15.96	(6.16)	4.94%	5.84%	0.91%
HO01	GHUB	0.00	14.39	14.39	#Error	-0.95%	#Error
	Total	0.00	14.39	14.39	#Error	-0.95%	#Error
WEST-03	NKL2	1.31	4.66	3.35	3.92%	0.35%	-3.57%
	TPR2	0.32	1.76	1.45	0.73%	2.91%	2.18%
	RSP1	0.21	1.23	1.01	3.81%	4.58%	0.77%
	CMI1	0.48	0.99	0.51	0.15%	3.39%	3.24%
	GBM1	0.52	0.75	0.23	-0.02%	4.27%	4.29%
	KMM1	0.00	0.69	0.69	#Error	2.93%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-03	KGM1	0.76	0.56	(0.20)	5.73%	5.90%	0.17%
	TPR1	0.83	0.49	(0.33)	3.58%	8.51%	4.93%
	TPR4	1.03	0.32	(0.72)	6.78%	-2.95%	-9.73%
	SYM2	0.63	0.29	(0.34)	6.03%	12.96%	6.94%
	ERD2	0.16	0.28	0.12	3.59%	1.20%	-2.39%
	TPR3	0.59	0.24	(0.35)	6.41%	5.97%	-0.44%
	PDR1	0.00	0.20	0.20	#Error	5.91%	#Error
	SGG1	0.96	0.19	(0.77)	5.07%	10.75%	5.68%
	TCG1	0.16	0.17		10.07%	11.00%	0.92%
	AVI1	0.51	0.15	(0.36)	10.21%	-1.54%	-11.75%
	ERD1	0.28	0.00	(0.28)	9.86%	#Error	#Error
	VKL1	0.16	0.00	(0.16)	2.18%	#Error	#Error
	Total	8.92	12.95	4.03	4.89%	2.92%	-1.97%
KL-SOUTH	TVP1	4.19	3.38	(0.81)	5.21%	0.02%	-5.19%
	KLR1	0.56	1.09	0.53	6.77%	7.34%	0.57%
	PAS1	1.33	0.71	(0.62)	4.58%	8.49%	3.90%
	PNL1	2.07	0.28	(1.79)	1.12%	-8.17%	-9.29%
	Total	8.15	5.45	(2.70)	4.18%	2.17%	-2.01%
HYDERABAD-01							
	HYD1	0.00	3.98	3.98	#Error	2.49%	#Error
	Total	0.00	3.98	3.98	#Error	2.49%	#Error
	Total	426.99	602.13	175.14	4.87%	4.16%	-0.71%